



SCDA House of Delegates 2020 President's Address

By Dr. Julia Mikell, SCDA President

Inside this issue:

2020 SCDA Award Winner	4
Save Time with Electric Prescribing	8
2021 SCDA Renewal	10
Find A Dentist	12
Classifieds	14



Thank you for the privilege to serve this Association as your President. I am looking forward to working for you again this year. This coming year will be different for me because in 2020, I gained tremendous experience and insight into how things happen in our Association. I wish everyone could see what I see. You would be so pleased. I have often been told that it's hard to be a board member in a church or school because you can't "unknow" what you know and sometimes when you see how things work on the inside, it isn't pretty. I would say the opposite is true for the SCDA. The more you see, the better it looks.

Since most of you don't know anything about me, I'd like to tell you a little bit about myself to help you understand my perspective on our Association. I have always been considered a people-person, a non-conformist and a trailblazer. I am the first person in generations in my large Catholic family on both my mother and father's sides to have served in the military or entered a health professions.

I was born and raised in a suburb just outside of West Philadelphia, Pennsylvania. My father was a college math professor and my mother an administrative assistant. I have two younger brothers. I held a job every year since starting high school including working all through college and dental school. I went to a small woman's college in the Philadelphia area, then worked for year before I entered dental school at Chapel Hill. I joined the Navy straight out of dental school. Served for 6 years - 4 different assignments, during which time I met my now husband, Jenks, while we were both stationed in Japan. I moved to Columbia in 1995 to get married, and eventually start a practice and a family. I taught part-time at Midlands Tech in the hygiene program for two years, while I was an associate in two practices before I bought a small private practice from a retiring dentist 23 years ago.

All of this is to say, I have a wide variety of experiences to form the person I am today. I value differences, and I am comfortable with change. Because of all the places I've been and all the people I've had the opportunity to know, I believe that different experiences create valuable perspectives.

I can see so much potential for this association. We have the ingredients: experienced and talented support team in our SCDA staff, bunches of dedicated veteran volunteer dentists who know the ropes and have studied the landscape of our profession for the last 20-40 years, and we have ADA that is available at all times to lend assistance, support, and resources.

We have all the ingredients except one. I believe this association can do great things in the future, but I fear we are facing a potentially dangerous period of stagnation. Our active leadership pipeline is drying up. We need more newer, younger, active members.

The landscape of our profession is changing rapidly, and the younger dentists are prepared to face the changes with determination. This willingness to face the changes is essential to the success of our profession and our association. Now is not the time to be tired of change and wishing for the old ways. Now is the time to figure out how we can navigate and shape these changes for the benefit of our profession and specifically for the benefit of our members. We need to appeal and to attract significantly more younger dentists.

Published by the
South Carolina
Dental Association

Design: Maie Burke

www.scda.org

Toll Free in SC:
(800) 327-2598

ADA American
Dental
Association®
America's leading
advocate for oral health

I believe we will never have the solutions for this association unless we have a diverse group of people at the table sharing ideas from diverse perspectives. What does diversity mean to me? It means people with different experiences and backgrounds. We need small practice and group practice, we need private practice, corporate, public health, institutional and educational backgrounds. We need profit driven, and humanitarian driven backgrounds, practice owners and employee dentists. And yes, we need all genders, ethnicities, ages, faiths, etc. Most importantly we need problem solvers who want too work together to support our profession in all its forms. Our younger dentists are more diverse in so many ways than the older generation of dentists in the SCDA. SCDA must let newer dentists know they are not only welcome, they are needed in order for organized dentistry to be relevant.

We've heard it said, hindsight is 2020. So let's take that to heart this year. Let's learn what we can from this year full of more challenges and obstacles than we care to recall, then let's put 2020 in our rear view mirror, and say hello to a new and promising 2021.

Thank you for your attention and for your service to our Association.

Follow us on Facebook, Twitter and Instagram! We have posted pictures from our Conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook.

Join our group today www.facebook.com/scdental.
You can also follow us on twitter: @SCDentalAssoc
and Instagram: southcarolinadentalassociation



O | S

OLD SOUTH TRADING CO. LLC
MEDICAL SUPPLIES THAT YOU CAN TRUST.



WWW.OLDSOUTHTRADE.COM - (864) 334 - 5016

Endorsed by ADA Member Advantage™ for
Credit Cards

✓ **EARN**

50,000 bonus points for new cardholders.¹



**Buy supplies for your practice.
Get 2X reward points for yourself.**



Use your ADA® Visa® Business Rewards Card for expenses and add up rewards even quicker. **Earn 2X POINTS at dental supply providers² and 5X POINTS on dues paid to co-endorsing state dental societies and on other ADA purchases² including Great West/Protective Life.** Plus, earn points everywhere Visa is accepted². All with no annual fee³ and no foreign transaction fees³. Redeem your points for, gift cards, cash back in form of statement credit and more!

Apply today!
888-327-2265 ext. 37389 | adavisa.com/37389

ADA
Member AdvantageSM
✓RESEARCHED ✓PROVEN ✓ENDORSED

Products endorsed by ADA Member Advantage have been thoroughly vetted and we stand by our recommendations. If you experience any issues, we want to hear from you and we will advocate on your behalf.

800-ADA-2308
adamemberadvantage.com

Account must be open and in good standing to earn and redeem rewards and benefits. Net purchases are purchases minus credits and returns. Not all transactions are eligible to earn rewards, such as Advances, Balance Transfers, and Convenience Checks. You will immediately lose all your Points if your Account is closed to future transactions (including, but not limited to, program misuse, failure to pay, bankruptcy, or death). Points will expire five years from the end of the calendar quarter in which they were earned.

1. Earn up to an additional 50,000 bonus points in the first 365 days after account opening. Accounts will earn 1 bonus point in addition to the standard amount earned for each \$1 of eligible net purchases, up to 50,000 bonus points. These bonus points will be awarded on your monthly billing statement. This offer may not be combined with any other bonus offer. The creditor and issuer of this card is U.S. Bank National Association, pursuant to a license from Visa U.S.A. Inc. ©2020 U.S. Bank National Association

2. Some restrictions apply. Refer to your Program Rules at www.adavisa.com for additional information. U.S. Bank cannot control how merchants choose to classify their business and reserves the right to determine which purchases qualify. In order to qualify for the (4) additional points on ADA purchases, the purchases must be from designated ADA-endorsed providers, as determined by the provider. Reward points are earned with your ADA Visa credit card.

3. The APR may vary and as of 9/20/2020, the variable APR for Purchases and Balance Transfers is 9.99% - 21.99% based on your creditworthiness. The variable APR for Cash Advances is 23.99%. Cash Advance fee: 4% of each advance amount, \$10 minimum. Convenience Check fee: 3% of each check amount, \$5 minimum. Cash Equivalent fee: 4% of each cash amount, \$20 minimum. Balance Transfer fee: 3% of each transfer amount, \$5 minimum. There is a \$2 minimum interest charge where interest is due. The annual fee is \$0. Foreign Transaction fee: None. We may change APRs, fees, and other Account terms in the future based on your experience with U.S. Bank National Association and its affiliates as provided under the Cardmember Agreement and applicable law.

ADA Member AdvantageSM is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc. (ADABEI), a wholly-owned subsidiary of the American Dental Association. ADA is a registered trademark of the American Dental Association.

2020 SCDA Award Winners

By Phil Latham, SCDA Executive Director

Traditionally, the South Carolina Dental Association (SCDA) Awards are presented during the SCDA Annual Session. As we all know, there has been nothing normal about 2020 and due to meetings cancellations and postponements, the SCDA 2020 Awards were presented on Friday, December 4, 2020, during the SCDA House of Delegates meeting which was held virtually.



Dr. Chris Griffin

The George P. Hoffmann, Jr. Distinguished Dentist Award winner was presented to Dr. Chris Griffin. Dr. Griffin graduated from the College of Charleston in 1989 and subsequently graduated from the James B. Edwards College of Dental Medicine in 1993. Dr. Griffin has practiced general dentistry in Greenwood, SC for several years, and resides in Abbeville with his wife Kim.

Dr. Griffin is a Fellow in the American College of Dentists and the Academy of General Dentistry. He served on the SCDA Board of Governors leading to his term as President in 2016. He currently serves on the South Carolina Rural Dentist Program Board, has participated in the SCDA's Dental Access Days Projects, and has served on numerous other Committees and Task Forces. On the national level, Dr. Griffin has served as an Delegate and Alternate Delegate to the American Dental Association and has held numerous seats in the Academy of General Dentistry.

Dr. Monica Cayouette wrote in her nomination letter, "Dr. Griffin has made significant contributions by helping to make positive changes". Dr. Cayouette also stated that "Dr. Griffin has served on numerous dental mission trips to Haiti and the Dominican Republic, Dr. Griffin has proved time and time again that his ethics and professionalism, are unmatched by our peers."

Dr. Griffin is active in his local church, Greater Greenwood United Ministries and Healthy Learners. He has been married for 26 years where he and his wife have two sons, Taylor and Tucker.

The Special Recognition Award was presented to Dr. Michael G. Schmidt, Professor of Microbiology and Immunology, and Oral Health Sciences at the James B. Edwards College of Dental Medicine.

For over 25 years, Dr. Schmidt has served as the Director of the Oral Microbiology course. He earned his Ph.D. from Indiana University and has served in numerous roles at the Dental School. In 2017, he was selected as the South Carolina Governor's Awardee for Excellence in Science and Scientific Awareness. Dr. Schmidt has been featured in several radio and other media outlets for his work and is currently working on a series of clinical trials. Dr. Tariq Javed in his nomination letter, wrote that "Dr. Schmidt plays a pivotal role in the interview and selection process of dental students." Dr. Javed also mentioned that "Dr. Schmidt has served the dental profession in a most remarkable manner.....he is an exemplary member of the faculty and one who has contributed to the education of many dentists.



Dr. Michael Schmidt



Dr. Roberta Ward

The SCDA presented two Dental Team Member Awards. The first was presented to Ms. Roberta Ward of Andrews, SC. Ms. Ward has served in the dental office for over 20 years and is a dedicated employee. Dr. Nick Papadea wrote in his nomination letter that "Ms. Ward is the most dedicated employee I've ever had. Roberta is always there and always has been" Dr. Papadea added that "Ms. Ward was the heart and soul of my practice."

The second Dental Team Member Award was presented to Ms. Angie Jones of Florence, SC. Ms. Jones is a hygienist who has served in Greenville and Florence. Ms. Jones has also been a very active team member of the SCDA's Dental Access Projects heading up the dental hygiene area several times. Drs. Thomas Edmonds, Ed Parker and David Moss submitted nomination letters regarding her commitment and clinical work. Dr. David



Ms. Angie Jones

“DAG was the best choice for my practice.”

Natasja Bevens, DMD
Bijou Dental Spa | Greenville, SC



Dental Advocacy Group
PFSDentalNetwork™

- ✓ Exclusive Dental Network
- ✓ 40+ Payers, Same Fees
- ✓ High-level Reimbursement
- ✓ Single Credentialing Process
- ✓ Dentist Recommended
- ✓ Dentist Preferred
- ✓ Proven Case Studies

**TAKE THE FREE
ASSESSMENT**

DentalAdvocacyGroup.com

The Dental Advocacy Group is an exclusive member organization focused on improving practice profitability through a network of practice resources for independent dentists.



“Our revenue is much higher since choosing the Dental Advocacy Group!”

Moss wrote, "Simply put, Angie Jones is a dental team member that is an inspiration to fellow staff, patients and the dental community". Dr. Parker added that Ms. Jones "puts a sparkle in your day" and she has been "committed to dentistry, church and community."

Please join the SCDA in congratulating the winners.

History of the South Carolina Dental Association 150th Anniversary, 1869-2019

Dr. Gene Atkinson has announced the release of this 336-page book. He has spent eight years compiling this book including, 265 pictures of SCDA moments, and recounts the history with a special emphasis on the last 50 years.

The cost of this history book is \$25 each (Great gifts for friends and family) to maintain a copy please contact the SCDA office 803-750-2277 or scda@scda.org. First 100 year book also available for \$5.00.



AFTCO
TRANSITION CONSULTANTS
Since 1968

We are pleased to announce...

Daniel J. Knouse, D.M.D.
has acquired the practice of
Joshua C. Ray, D.M.D.
Greenville, South Carolina

Dustin R. Plunkett, D.D.S.
has acquired the practice of
Robert W. Haile Sr., D.M.D.
Johns Island, South Carolina

Call today for a
FREE MARKET VALUE ANALYSIS
(\$5,000 value)

*We are pleased to have represented
all parties in these transitions.*

800.232.3826 | www.AFTCO.net

Practice Sales & Purchases Over \$3.2 Billion

DDL Dental Lab

Next Day Service

PH: 803-638-0742

If you're ready to grow your practice and improve patient care, you won't find a better partner than
DDL Lab

**For New Clients 50% off your first case
Free pick up and Delivery**

At DDL we provide fast turnaround times not days but hours and committed to provide comprehensive, accurate and high quality work

1030 St Andrews Rd Suite C
Columbia SC 29210
DDL@YAHOO.COM

Ambulatory Anesthesia Associates

Services Provided
Throughout
South Carolina

www.ambanes.com

**You do the dentistry.
We keep our eyes on
the patient.**

Over 30 Years
of service providing
Sedation & Anesthesia
in the dental office
delivered with patient
safety and satisfaction
first in mind

Anesthesia is performed
by a Board Certified
Dentist Anesthesiologist,
a doctor with years of
specialized training. Your
patient will receive a
focused one-on-one
individualized anesthetic

(800) 549-1201



Save Time with Electric Prescribing

By Robert McDermott, President and CEO, iCoreConnect, an SCDA Endorsed Company



January 1st marks the day the South Carolina law requiring Electronic Prescriptions for Controlled Substances (EPCS) went into effect. If you prescribe any Schedule II-V controlled substances, you must use specialized software to create, approve and submit those prescriptions to the pharmacy. January 1st also ushers in the Medicare mandate to electronically submit prescriptions for all controlled substances under Part D. Both the federal Medicare Part D mandate and the South Carolina EPCS law are in place to fight the opioid epidemic across the country.

In addition to the mandates, there is a strong argument to move to e-Prescribing. Consider the monetary cost of time consumed by you, your staff and your patients when prescribing the traditional ways. Patients lose prescriptions. There are calls to and from pharmacies, plus time spent looking up drug information on websites or in reference books. Faxing isn't always secure or compliant. Adherence drops when a patient feels inconvenienced by long waits and multiple trips to the pharmacy. The list goes on.

Patient adherence, practice protection and workflow speed are key benefits to e-Prescribing. Here are a few of the key benefits of electronic prescribing.

e-Prescribe from anywhere. Cloud-based e-Prescribing provides you the flexibility to use your desktop, laptop, tablet, or phone to care for your patients with ease and efficiency. You also have the freedom to put together the prescription from any location.

Integrate with your practice management system. When integrated into your practice management system, your patient's information populates directly from into your e-Prescribing software, eliminating duplicate work.

Quick-click access to the South Carolina SCRIPTS prescription monitoring program. e-Prescribing software can directly interface with SCRIPTS to accomplish the mandatory patient prescription history checks in one or two clicks. The national average time to access a state PMP website is more than four minutes and 50 clicks.

This is by no means a full list of beneficial features but it demonstrates how e-Prescribing protects your patients through compliance, protects your practice from prescription misuse and speeds up your workflow

SCDA members receive special discount pricing on SCDA Member Benefits Group Endorsed Partner iCoreRx e-Prescribing software. Book a demo at iCoreConnect.com/scda, or call 888.810.7706.

**Electronic prescribing for controlled substances
is now required in South Carolina.**



**e-Prescribe on any computer or device
*...faster than ink can dry.***



Endorsed by



SOUTH CAROLINA
DENTAL ASSOCIATION

Special pricing for members

iCoreConnect.com/SCDA
888.810.7706

2021 SCDA and ADA Dues Renewal

2020 has been a year of new challenges for all of us. We've appreciated your support as a valued member through it all. We want you to know the SCDA and the ADA are committed to continuing to provide you with up-to-date practice essentials and science-based guidance for what lies ahead.

Throughout the COVID-19 pandemic, the SCDA has worked closely with the ADA to help get the resources you needed when you needed them. We've also worked together on advocacy at the local, state and national level to ensure that dental practices are allowed to remain open to continue providing safe dental care to patients.

As an SCDA and ADA member, you've also had access to exclusive members-only COVID-19 resources you can't find anywhere else, including:

- The Protocols to Follow if a Staff or Household Member Is COVID-19(+), with flowcharts to guide you through considerations you need to make in these circumstances.
- Guidance for handling difficult conversations with patients who refuse to wear masks in the dental practice.
- Ready-to-use resources to help communicate your safety procedures to patients in the Patient Return Resource Center.

Please renew your membership for 2021 at [ADA.org/renew2021](https://ada.org/renew2021) to continue accessing these members-only resources along with the new tools and guidance that will be developed as science evolves over the next year.

We're working to find new ways to support you through advocacy and new resources. We promise to be there providing critical guidance the moment it's needed.

We've got your back—Then. Now. Always.



FASTRAK²⁴
24-HOUR DENTURE REPAIR

Receive your acrylic repairs, 1-2 tooth repairs, and relines in only 24 hours!

- Cases involving metal or flexible material require additional time.
- 24-hour service available for Dentists on our courier routes.
- For customers outside our courier route areas, Fastrak repairs will be finished and shipped the day they are received.


SHERER DENTAL LAB

800-845-1116
Please call the lab for more information.



PRECIOUS METAL
PRICES ARE
EXPLODING!



HOW MUCH MONEY ARE YOU LOSING ON YOUR DENTAL SCRAP?

If you're selling your dental scrap to a broker, you are NOT getting full value for it. At Noble Metal Refining, we're able to pay you 25% to 50% MORE every time...by simply cutting out the broker.

WE MAKE IT EASY TO INCREASE YOUR PROFIT

Have your dental scrap refined and recycled, with top value paid directly to you. Here's how:



GET ON-SITE VALUATION
WITH ON-THE-SPOT CASH PAYMENT



ARRANGE FOR SECURE PICKUP
WITH PAYMENT UPON VALUATION



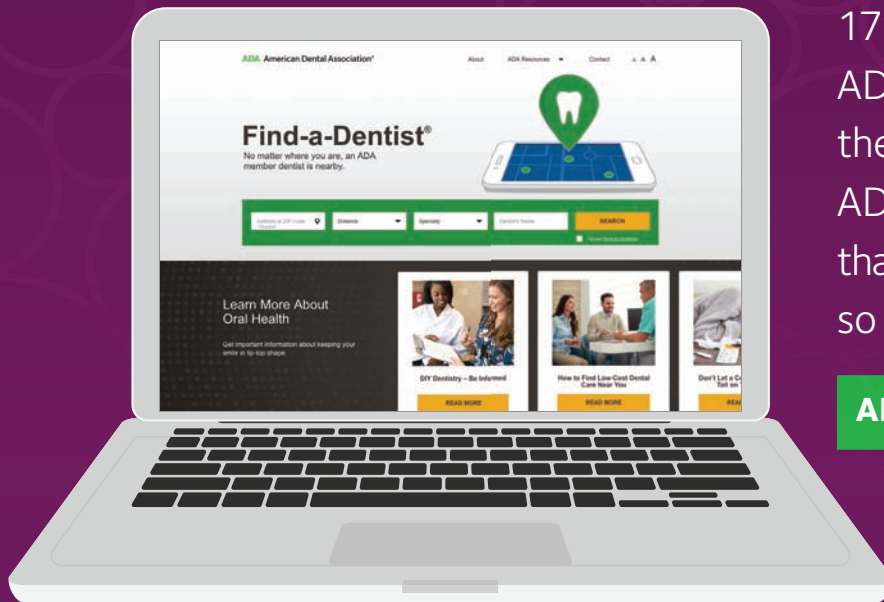
WITNESS THE REFINING OF YOUR
DENTAL SCRAP IN PERSON

NOBLE
METAL REFINING

Contact 888.764.3105 or info@noblemetalrefining.com

©2020 Noble Metal Refining. All rights reserved.

8 Million and Counting



17% of people who visit ADA Find-a-Dentist® take the next step to contact an ADA member. That's more than 5x the industry average, so don't miss out!

[ADA.org/completemyprofile](https://ada.org/completemyprofile)

ADA®

DENTAQUEST AND SCDHHS

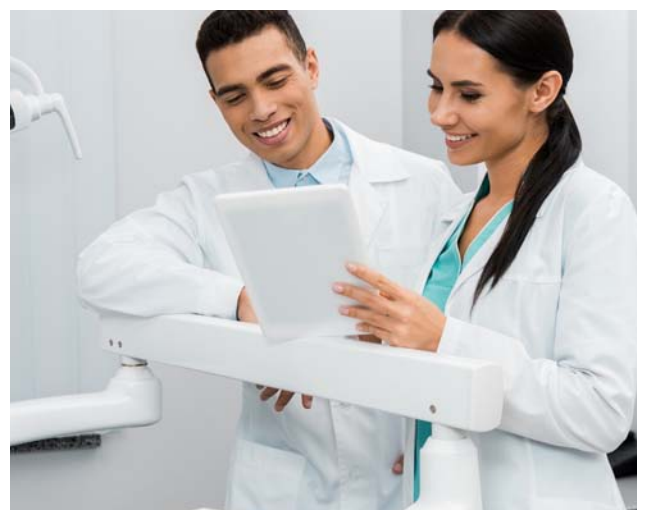
Working together to improve the oral health of South Carolina's residents

DentaQuest serves as administrator of the Healthy Connections dental program for the SC Department of Health and Human Services (SCDHHS). We are committed to the success of the program and appreciate provider participation.

DentaQuest's Provider Web Portal, govservices.dentaquest.com, is a one-stop shop for verifying member eligibility, claim submission and status check, reviewing policy guides, accessing EOBs and more.

We are pleased to offer a series of educational webinars on the second Wednesday of every month from noon to 1 p.m. EST.

For more information on the SC Healthy Connections Medicaid Dental Program or provider trainings, you may contact your DentaQuest Provider Engagement team at CarolinaProviders@dentaquest.com



Healthy Connections 

DentaQuest 



In 2021 SCDA Members Will Be Saving on Products and Services such as:

- Accounts Receivables/Collections
- Amalgam Separators and Waste
- Appliances
- Business and Personal Credit Cards
- Computers and Technology
- Credit Card Processing
- Dental Supplies
- Electronic Claims Management
- Electronic Prescribing
- HIPAA Compliance Training
- Insurance Products and Services
- Medical Evacuation
- Medical Kits
- Office Supplies
- Patient Financing
- Payroll Processing
- Precious Metal Refining
- Secure Email
- Student Loan Refinancing



Visit the Member Savings page at scda.org for further information and free cost comparisons.

Contact the SCDA at **803.750.2277**
or by email at **scda@scda.org**
to learn how much your membership could save you.

Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 30 yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants & front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

Locum Tenens/Positions Wanted

Since 1975, **Dental Power** has been placing dentists seeking work! We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. View specific opportunities at www.DentalPower.com or 800-710-9720.

Positions Available - Dentists

Volunteer-Helping Hands Dental Clinic (Georgetown). Th 5 pm. 843-527-3424 or acct.hhands@gmail.com.

Nonprofit located on Johns Island is seeking **volunteer dentists** and taking applications for a part-time, contracted dental director. Clinic provides free, comprehensive dental care to uninsured Sea Island residents. Multiple, flexible volunteer dentists positions available. To volunteer or apply for the dental director position, email info@olmoutreach.org.

Downtown Columbia SC practice looking for a full time associate. Base salary plus commission. Signing bonus plus attractive benefits package. Will consider a partnership with the right candidate. Send resume to james@garnersferrydentistry.com

Large group practice seeking **associate dentist**. Positions in Indian Land and Rock Hill. Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facility. Must have great work ethic, excellent skills, good chair-side manner. Email CV smilingdds1@gmail.com

St George/Santee/Holly Hill, SC- Looking for dentist to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 8 dental hygienists/18 op practice. Contact 843-560-2226 or drgarris@bellsouth.net

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online d4cdentalbrands.com.

Fully equipped mobile unit traveling to rural SC is looking for a dentist to help change lives, need your help. Contact thepalmettopalace@gmail.com.

Are you a Dentist looking for a busy and established practice in **Rock Hill**? Look no further. Competitive compensation, benefits packages available, complete business and operational support, and Comprehensive treatment planning to majority PPO/fee-for-service patients. What more could you want? Email resume or referrals to mary.barfield@dentalonepartners.com or visit www.dentalonejobs.com today.

Are you a passionate and energetic **dentist** looking to join an excellent team of dental professionals? Clinical autonomy, work life balance, state of the art technology and competitive compensation, along with the support of an operational team. Charleston, Florence and Spartanburg locations. aali@lonepeakdentalgroup.com.

Dentist needed in **Columbia-** Expanding general and restorative dental practice in search of compassionate, conscientious clinician to service our diverse patient base from geriatrics to pediatrics. Restorative, prosthodontic, diagnostic and endo skills. Full time or part time positions are available. Great team. Great opportunity send resumes to dentaluniversity@att.net.

Associate needed in **Columbia:** Looking for an Associate Dentist to work part-time 2-3 days a week in a busy fee-for-service practice. Especially looking for someone who enjoys treating children. bryanwingate@gmail.com.

Full time GP Associate needed in **Charleston**. We are a multi-specialty family owned group seeking a full time dentist. State of the art facilities. Looking for a highly motivated individual that practices quality dental care. Competitive income based on collections and starting per diem. travis@acuitydental.com.

General dentist 1-2 days a week. \$550-\$750 daily depending on experience or 32% of collections. **Downtown Columbia** up to date offices needs general, endo, os and pedo. generaldentaldesk@gmail.com.

In search of a full-time **Associate Dentist** to work 5 days a week at a busy Myrtle Beach practice. Pay is \$750 per work day or 35% of collections whichever is greater. Health insurance offered with 25% employee contribution. 4+ years of experience or residency. bgly6cbh@gmail.com.

Dentist/Associate- **Midlands** area Looking for a dentist with at least 3-5 years' experience to join our outgoing, caring and professional staff. Busy established modern office. Full time position. Emphasis on comprehensive restorative dentistry with focus on op, C&B, cosmetics and implant restoration. Send resume to shannon@lockhartdental.biz.

Experienced **General Dentist** needed for established family practice. Advanced skillsets in endo, os and experience in Invisalign is preferred but not required. Position is full-time, 4 1/2 days per week. Fantastic compensation and full benefits package offered. Contact Terry.wakefield@dentalonepartners.com.

Charleston SC- Full time dentist/partner potential in beautiful downtown location needed immediately. Prefer a least 2 year work history. aholley@ammonsdenal.com.

Established state-of-the art practice looking for a FT or PT **Associate Dentist** to join dynamic, high energy growth team. Excellent compensation package including pto, CE, bonus, 401K etc. Stress free family practice with large growth. Email resume to contact@carolinasmiledentistry.com.

Greenville County Detention Center is seeking an **onsite Dentist** to provide general dental services to the inmate population. The average monthly income is \$2730 for 12-16 hours per month. Dentist must maintain applicable licensure as well as professional errors and omissions insurance. aroberts@greenvillecounty.org.

We are in need of a hard working, fun, energetic **General or Pediatric Dentist** to join our rapidly growing practice. Part-time or full-time. Motivated to maximize competitive compensation. Our second expansion is in the works. Multiple opportunities for growth and development including possibility of equity. Please submit CV to tonia@childrensdentalgroupsc.com.

ISO Associate Dentist 1-3 days per week. 35 miles outside **Charleston, SC**. Looking for stable, experienced, reliable long-term associate for small, rural beach town practice. Must be proficient in molar endo. Must be able to work independently. seannamattison@gmail.com

Great Associate Position in a private practice in **Summerville, SC**. Excellent opportunity available for a General Dentist to treat our steady flow of patients. Experience with root canals, implant, and Invisalign a real plus. We offer private practice environment, quality of life, clinical autonomy and a great base salary compensation plus good % of production/collections. Interested candidates:

Forward resume to: Colleen@dmacares.com

Positions Available- Staff

Columbia- Full time, part time Registered Dental Hygienist. Current state license, career minded team player that's able to effectively communicate with the doctors and patients. Knowledge of periodontal therapy, digital xray and charting. Local anesthesia certified. Email resumes to customerservice@davisanddingle.com

Small but very busy dental office in need of a motivated, personable, **dental assistant**. Experience is ideal but we are willing to help train the right candidate. Paid holidays, vacation time, 401k, monthly bonus opportunities. Newer office with the latest technologies, offering a variety of procedures to our patients. info@fairwaydentalmb.com.

Smiles for a Lifetime is a non-profit, school-based pediatric dental program providing preventive and restorative services to school-aged children in grades k-12 in rural South Carolina counties. We are looking for a **hygienist** to work the first Friday of every month in our Hampton office. kmiranda@welvista.org.

Front Office Team Member in Columbia- We are growing fast and are looking to expand our team. Applicants should have extensive experience with private insurance and Medicaid billing, strong customer service and organizational skills. Fast paced but fun work environment. missyroberts@dentalhealth.clinic.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$25,000 OBO call 803-617-8701.

General practice for sale in **Pee Dee Region**. Attractive, renovated facility, 3,500 sf with 8 ops (3 used for hygiene). Excellent streetside visibility. Steady new patient flow even with limited marketing. 2019 income projected to be \$1M+. Contact transitions@mcgillhillgroup.com.

Greenwood dental office for sale or lease. The free standing building has 6 to 8 operatories with a city owned children's park beside it. 864-229-6719.

Dental office retirement sale: Modular office near **Laurens County** Hospital, can be moved or rented; great for satellite office. Dental EZ chairs, recently recovered (like new), new compressor (2020)- Air Star 22, sterilizer- Midmark MII Ultrasonic Cleaner (2020), Patterson Dental, Dental EZ and Pelton and crane lights, office furniture/filing cabinets. 864-682-8029 or 864-871-0041, crowgaryfdmd@bellsouth.net.

Turn key Dental space for lease in **Seneca**. The space is 2,500 SF and includes 6 exam rooms, lab, x-ray room, break room, office, reception/file storage and waiting area. Contact Grayson Burgess, CCIM 864-770-3288 or grayson@tbccre.com.

Nice stand-alone pediatric office in the **western midlands of SC**. Predominantly Medicaid practice; 5 operatories and 1 infant/toddler exam/consultation room. Broad patient base across 8-9 counties. Excellent well-trained staff willing to stay. Selling dentist willing to work a short period to ensure a smooth successful transition. Please contact nmcfadden@ddsmatch.com

Dental office for rent across from **Lexington Hospital**. 2,200 sq ft with 4 equipped operatories, digital x-ray room with Planmeca 3D imaging. Full lab. 803-794-4472.

70 miles inland of **Coastal SC**: Recently renovated, 3 operatory practice located 70 miles from Charleston. Standalone professional building with high visibility. Practice produced \$670,000 in 2019, and there is unlimited potential for growth! For details contact Courtney Howell Robinson, 843-324-0703, courtney.robinson@henryschein.com. #SC1533

\$2.9M Advanced Practice: 8 ops, digital x-rays, cone beam, E4D, and Dentrix software. The practice has 2,000+ active patients that are 100% FFS. Purchasers must be able to provide conscious oral sedation, implant placement, and be Invisalign certified. This is a once in a lifetime opportunity! SC-6502 Contact: AFTCO 800.232.3826.

\$1M+ Practice: Existing pre-tax cash flow of over \$400K, collecting over \$1.1M per year. Loyal patient base of FFS/PPO and Medicaid. The practice is not digital but runs like a family practice with a 3rd generation patient base and a well-trained, bilingual staff. Great investment opportunity! SC-6626 Contact: AFTCO 800.232.3826

\$1M Metro Columbia: Huge opportunity for a clinical dentist to own two practices collecting over \$1M. Both are FFS/PPO, no Medicaid with a large active patient base. They have a robust hygiene program and an excellent recall system. The seller is willing to stay on post-sale. SC-6608 Contact: AFTCO 800.232.3826.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

For Sale: **I-CAT- 2008 Gendex GX-CB500**. This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact charles@mstxs.com or 843-697-7567.

For sale: Dental equipment, chairs, lights, cabinetry, x-ray. Call 803-783-2686.

6 full operatories of ADEC equipment, rear delivery systems, side and rear cabinetry, 1040 chari, op lights, Sony wall mount TV, all in good condition ready for pickup. Price \$5,000 for Doctors ops, \$4,000 for hygiene ops, Gendex digital pan \$3,000. Contact jfr@rinksmiles.com.

SCDA
120 Stonemark Lane
Columbia, SC 29210



**A FULL SERVICE LABORATORY
WITH PLENTY TO CHOOSE FROM.**

restoring implants since 1986

YOUR LABORATORY RESOURCE for implants and more.
Call Drake for all of your case consultation needs today!



800.476.2771 | 8510 Crown Crescent Ct. Charlotte, NC 28227 | www.drakelab.com

