

Bulletin



Volume 39, Issue 10 - October 2011

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Give Kids A Smile To Be Redeveloped

By Phil Smith

The SCDA / ADA Give Kids A Smile (GKAS) campaign was launched in 2003. The first year was a start led by Dr. Charlie Millwood. The inaugural year was a publicity success, but the second year defined the program for SCDA. More than 585 volunteers participated in the popular second year. In that participation base there were more than 300 dentists who provided care. The generated value of donated dentistry was more than \$100,000 based on 2004 Medicaid funding fees. This was the first year that care expanded into private offices where some dentists chose to offer treatment away from the Technical College clinic setting.

Fast forward to 2009 when GKAS service peaked with a value of donated dentistry exceeding \$353,580. It was about this time that a number of organizational changes affected the program. Primary to the format change was the shift from the Technical Colleges as operative clinics. Before this period, all of the schools offered both preventive and restorative care in their facilities.



Many volunteers and attendees enjoyed the convenience of a central location. However, the burden of set-up and teaching interruption prompted some of the colleges to limit their involvement to exams, cleanings and sealants.

The pediatric dental community was enrolled to offset the facilities that could no longer offer restorative dentistry. This alliance proved to be a great asset in providing unrestricted care for needy kids without insurance. Many dentists also elected to host events in their offices. In 2009, 509 caregivers and volunteers saw 955 patients.

DAD Day began in Charleston in this same year. Great interest and momentum have driven this adult based dental charity to unexpected heights. Our third endeavor in Florence produced more than \$1,100,000 in care. Volunteers were abundant, and it was a "textbook" planned and delivered event. However, SCDA has only so much resource. Many dentists and staff who participate are likely to choose to follow only one service project.

2010 GKAS numbers were less than half of the preceding year, \$178,129, although the number of patients was down slightly. Perhaps more preventive was needed and less restorative dentistry was offered. All involved agree that the children have benefitted from the program. There are fewer kids with rampant decay. The general state of oral health has improved. GKAS and preventive dental education works!

This year's results reflect the continued significant loss of participation and production in the GKAS effort. Only 284 children received care and a dismal \$74,000 was generated. The Board of Governors values this project and wishes to re-energize the GKAS effort. It is not uncommon to see valuable charities dwindle as they mature and lose their unique appeal. In time, DAD Day may follow this same trajectory. But the donated dental service program is valuable. The state coverage for Medicaid is eroding and the population of providers seems to be following suit.

Give Kids A Smile was the SCDA premier venture into this worthy arena and it should not be discontinued due to lack of participation! It is the intent of the SCDA Board of Governors to recommit to a fully organized and funded program. The success will fully depend upon acquiring venues for care and dentists to serve this need. More information will follow in next month's Bulletin. Prepare for GKAS 2012!

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Master Calendar

Oct. 8-14	ADA Annual Session	Las Vegas, NV	
Oct. 14	Radiation Safety Exam	MTC - Airport Campus	11 AM
Oct. 16	SC Association of Orthodontists Fall Board Meeting	SCDA Office	9:30 AM
Oct. 20	Piedmont District Meeting	Poinsett Club	6 PM
Oct. 21	Coastal District Fall Meeting	The College Center at TTC	8 AM
Oct. 21	SC Academy of General Dentistry Meeting	SCDA Office	11 AM
Oct. 28	SCDA Board Meeting	SCDA Office	9 AM
Oct. 28	SCDA Member Benefits Group Board Meeting	American Cancer Society Office	9 AM

SCDA Mission

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.



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CDM Website Receives National Award

By Phil Smith

The Medical University of South Carolina's James B. Edwards College of Dental Medicine Campus Virtual Tour has been named the winner of the 2011 Best of the Web Award within the College-University category by the Center for Digital Education (CDE).

The James B. Edwards College of Dental Medicine Campus Virtual Tour website was created in 2010 by dental student Britt Shigley. Shigley said, "working with so many talented students, faculty and staff on MUSC's campus during the project helped me realize the power of employing the talents of multiple teams and individuals from all over the campus. Working toward a common goal achieves a much better overall end product than one person working alone could. I'm personally grateful for the countless hours of support and guidance I received throughout this project from a talented group of people working in the College of Dental Medicine and the Center for Academic and Research Computing in the MUSC's Colbert Education Center."

Cathilea Robinett, Executive Director of the Center for Digital Education explained, "this year's recognized education institutions are providing best practice models for disseminating clear communication and easy-to-access information."

The SCDA wishes to congratulate Mr. Shigley and the College for this excellent award.



Brett Shigley receives the CDE Award for MUSC in California.

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Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.

HIPPA Identity Scam

I was talking with a colleague in San Francisco a few weeks ago and he shared with me a dental / medical scam that was showing up in California. The thing I find curious, and not surprising, is the extreme that a person will go to beat the system. In this case the "system" facilitates the crime. Read on...



Dr. Phil Smith, Editor

A patient receives an insurance co-payment bill from a dental office. The statement indicated that the insurance portion has been paid and that the patient now has an outstanding balance of \$15,000 for the crowns and veneers that were placed on 6 through 11. Mr. Evans was stunned to receive this bill. Mr. Evans was also surprised since he had not visited the dental office in question nor had he had any dental work done.

So Mr. Evans calls the dental office and speaks with the insurance manager. He explains the dilemma and insists that he has received no care from the cosmetic practice. The assistant said that the insurance, address, social security number and HIPPA forms all belonged to Mr. Evans. At that point the distressed patient says, "That is impossible! I am Mr. Evans and I did not visit your office or authorize any treatment inquiries or HIPAA paperwork." He did however confirm that the information that the office had was his. It was then that Mr. Evans realized that his identity had been stolen.

When he again implored the assistant that he was not the individual in question, she responded that if that were true, then she was prohibited from discussing another person's dental care with an individual not on the HIPPA consent form. She then terminated the conversation.

Mr. Evans is regretfully trying to resolve this financial and personal intrusion. As many of you may appreciate, this is a classic "Catch-22" in which the honest person is stymied by the system. In truth, both Mr. Evans and the dental office have been scammed!

SCDA Offices to Become Compliant

The Association is completing its transition year evolving into a calendar year format consistent with the ADA. That transition has required that President Wise serve the longest elected presidential term in the SCDA history. Actually that probably holds true for every office holder and committee person serving through the interim. I mention this so all readers will be prepared for the "rearrangement".

At the end of the year, the 2011 SCDA business year will finish. It has been a six month year. All budgets, officers, committees and task forces will complete their terms. New terms will begin January 1, 2012. A new budget will also begin. Our dues will not change since we are on a calendar year cycle.

I elected to mention this to keep my readers informed of transitions. Please keep up to date on the mechanics of the SCDA. Even when you may perceive that you are a "passive dues paying member", your knowledge and support are critical to our success. All endeavors, great and small, rely upon member dentist support.

SCAGD is "Back on Track"

The weekend of September 16-18, the SC Academy of General Dentistry chapter hosted their annual meeting in Myrtle Beach. I usually would not make mention of this event except that this year Dr. Jeff Horowitz and the Board of Directors hit a home run! Their meetings had become small affairs with sparse attendance until they decided to launch into a grander scheme. I will not list the speakers or the events, but I do want to congratulate the SCAGD for a great beginning for the future. They enjoyed great attendance and superior CE. Watch for next year. Well done!

Are You There Editor?

Time has not been very good to our job search for an editor replacement. This important role is critical as monthly Bulletins are designed and written. One true joy of the job is being able to watch dentistry move on behalf of our profession. Participating in decisions and organizational service is truly a "perk" of the editorship. Please recommend a dentist with insight and personal communication skills to move our publication into the future.

However, if YOU are that editor then I encourage you to step up to a great opportunity of service and education.

Till next time,
Phil

Like Father,

Like Son...

"We had Professors who were more than just instructors, they were friends who cared."

-Dr. Terry L. Kunkle, Sr.

"The quality of my professors and fellow students was outstanding."

-Dr. Terry L. Kunkle, II



Two Graduates Discover an Effortless Way to Join MUSC's Dental Legacy Society

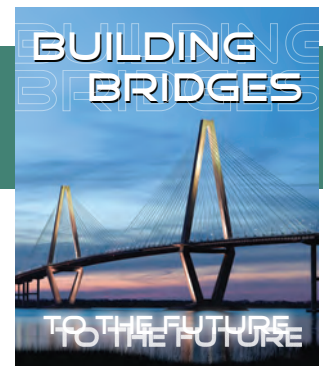
MUSC Dental Alumni Terry L. Kunkle, Sr., Class of '71, and Terry L. Kunkle, II, Class of '91, wanted to give back to the school that gave them their professions. They discovered a simple way to accomplish their goals by including it in their SC Dental Association life insurance policies. With their generous gifts, both father and son became members of the Dental Legacy Society, an honorary group of individuals who have included the college in their estate plans. They named clinical treatment areas and will be listed in perpetuity on the college's donor wall.



To learn more about gifts of life insurance* contact:
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President's Message



It is the time year when the long lazy days of summer grow shorter and the incessant Carolina heat fades into cool crisp weekends, perfect for college football games. For those of us who serve as South Carolina delegates and alternates in the sixteenth district of the ADA, it is also time to begin preparing for the annual week-long ADA House of Delegates, which will be held this year in Las Vegas. In mid-August, delegates annually receive roughly 100 pages of ADA reports and resolutions which have to be read and studied before the September sixteenth district caucus meeting in Roanoke, Virginia. This preparation enables us to discuss the documents in detail with our fellow delegates from North Carolina and Virginia in order to determine what position our district will take when these matters are debated and voted upon at the

ADA House of Delegates. The ADA Board of Directors will meet again at the end of September creating an additional comprehensive set of reports and resolutions which will require our consideration before the ADA House meets in October.

Compared to most caucus and ADA House meetings in recent memory, it appears that this year may prove to be less controversial and almost routine in nature. At this year's first caucus meeting, the majority of resolutions and reports were on the consent agenda with very little debate. Approval of the ADA budget and setting of the dues for the following year is always an area which requires much deliberation by the house. Several resolutions have been proposed to change the ADA constitution and by-laws so that both of these items could be passed with a 60% majority vote. If these resolutions are approved by the house, the proposed changes will greatly simplify the process for approval of the budget and setting of the annual dues rate each year. Many of you will recall that the subject which dominated last year's ADA House of Delegates was defining where the association stands on the issue of mid-level providers. Several important resolutions came out of those debates and as a result the ADA has written and published two articles in 2011 to clarify the association's position on the subject of mid-level providers. Since the state of Michigan has begun programs to train mid-level providers, CODA (Council on Dental Accreditation) has been forced to begin developing standards



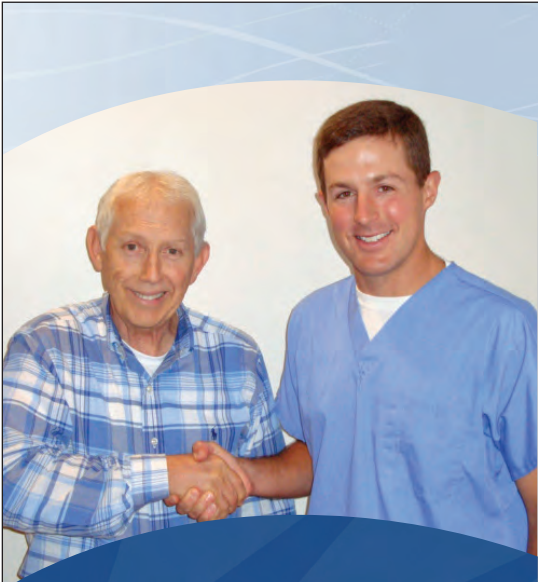
Dr. Ed Wise

for training these individuals. There are two CODA hearings on these issues scheduled during this year's ADA meeting which will stimulate some very interesting discussion. In the area of dental licensure, CDEL (Council on Dental Education and Licensure) continues to look at the possibility of creating a "portfolio" licensure process to replace the current use of live patients during the examination process. There are strong advocates on both sides of this issue, and it is likely to remain a source of controversy for a number of years to come. Finally, an issue which came to the forefront during last year's house is the large financial pension plan liability currently facing the ADA due to the loss of investment revenue as a result of the significant economic downturn of the past several years. Indications are that the ADA Board of Directors will present the house with a long term plan designed to mitigate the effects of the recession on the association's pension obligations. Next month I will report on these and any other items of interest which arise at this year's ADA House of Delegates.

"Since the state of Michigan has begun programs to train mid-level providers, CODA ... has been forced to begin developing standards for training these individuals."

Several other actions of interest were taken at this year's sixteenth district caucus. First, our own Dr. Hal Fair was elected to serve for the next four-year term as ADA sixteenth district trustee on the ADA Board of Directors. Congratulations, Hal! Second, our current ADA trustee, Dr. Chuck Norman from North Carolina, has decided to run for ADA President-Elect at the 2012 meeting in San Francisco, and his campaign will officially begin at the end of our house meeting in Las Vegas. Our entire delegation feels that Chuck will be an outstanding ADA President and we strongly endorse his candidacy. Many of you may not be aware that it costs more than \$200,000 to run a campaign for ADA President-Elect, and I am sure that Chuck will welcome any contributions. Chuck's mailing address is as follows: Dr. Chuck Norman, 2012 Pembroke Road, Greensboro, NC 27408. Make checks payable to "Chuck Norman for ADA President-Elect Campaign." Finally, another member of our delegation, Dr. Dave Anderson of Virginia, will be running at this year's meeting for speaker of the ADA House of Delegates. As a past speaker of the Virginia House of Delegates, Dave is well qualified for this position, and he plans to run on a platform which includes advocating a five-year term limit for the ADA speaker. Our Delegation has agreed to give Dave our whole-hearted support in his campaign.

It is clear that even though there doesn't appear to be any major controversy on the horizon for this year's ADA house there is much to consider. I look forward to reporting the highlights and major issues of interest to our members in the November Bulletin.



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Executive Director's Notes



Mr. Phil Latham

The SCDA just completed its second membership survey and the results are being closely reviewed and plans made to help direct the path of the SCDA in the future. I wanted to take an opportunity to share a brief summary of the findings of the survey. If you have any follow up questions or remarks, don't hesitate to contact the SCDA office.

The survey covered a wide range of issues related to the SCDA. The following are among the principal findings:

- SCDA members are generally aware of the benefits provided by the SCDA. Members are most aware of services such as the annual meeting, the directory, support for the dental profession, and continuing education.
- The benefit seen as the most important is SCDA's support of the dental profession. Other benefits that are rated as relatively more important include representing dentists' interests to the South Carolina General Assembly and other political groups; assisting dentists with

rules, state regulations, and federal requirements; serving as a mediator in dentist-patient disputes; and continuing education.

Although members' awareness of the products and services available through the SCDA Member Benefits Group (MBG) is less than their awareness of the benefits provided by the SCDA, there has been a significant increase in awareness since 2006. A relatively high percentage of members are aware of the malpractice insurance and group medical insurance that is available through MBG, while there is very little awareness of other services, such as supplemental insurance, Medicare supplements, and financial planning and advising. Members are not only more likely to be aware of the malpractice insurance and group medical insurance available through the MBG, they are also more likely to rate these services as important.

"The benefit seen as the most important is SCDA's support of the dental profession."

Another area in which there is considerable variation in the perceptions of members is in their evaluations of the various services provided by SCDA. While most members rate the Association highly for its efforts in representing the interests of dentists before the General Assembly and providing information about changes in laws and regulations, they are less positive in their views of the job being done in areas such as working with dental schools to ensure that the curriculum is relevant and informing dental students about the practical aspects of the profession.

Slightly more than half the membership reported attending the SCDA Annual Convention at least once in the past three years. Although there is some dissent over the logistics of the convention, a majority of members prefer the current location (Myrtle Beach), time of year (late April – early May), and type of sessions (mostly large groups, with some small). An overwhelming majority believes that there should continue to be a House of Delegates meeting at the convention.

When members were asked to rate six problems facing their practice as either a major problem, a minor problem, or not a problem, the highest percentage viewed purchasing health insurance as a major problem, followed by the expansion of procedures that can be performed by non-dentists and obtaining payments from insurance companies. Collecting payments from patients was viewed as a major problem by slightly more than one-fourth of respondents, and relatively small percentages rated obtaining financing or purchasing new equipment as a major problem. Members' interest in having SCDA's assistance with these problems is consistent with their perceptions of a problem as "major," with approximately 40% of respondents indicating they would be very interested in having SCDA assist them with purchasing health insurance for employees, dealing with the expansion of procedures that can be performed by non-dentists, and obtaining payments from insurance companies.

Although close to 90% of respondents believe that diversity is encouraged in the SCDA, there is less agreement as to whether the views of those who differ from the majority are generally considered, and almost two-thirds agree that the SCDA is dominated by a small group of members. In terms of future directions, more than 70% did not feel that the SDCA should focus more on promoting the oral health of the general public as opposed to the needs of individual dentists and less than 25% believed that the organization would be more effective if more of its functions were carried out by professional staff.

In terms of SCDA activities, more than half of the respondents in this survey thought it was very important for the Association to increase efforts to provide training in the practical aspects of dentistry to dentistry students while about one-third felt it was very important for SCDA to provide greater support for study groups in the regions of the state. Sixty percent of the membership was very aware of Dental Access Days, and another 27.2% was somewhat aware of this activity; two-thirds believed that one Dental Access Day a year is the right number, while 29.5% thought SCDA should sponsor more such days and 3.1% felt that this is not something the Association should do.

As was the case in 2006, members' personal situations are the dominant barriers to greater participation in the Association. More than half of the respondents identified family demands as a major reason they do not participate more in the SCDA and 43.3% cited the demands of running a successful practice as a major barrier.

When asked to consider various proposals for increasing participation in SCDA, members were less than certain as to how effective these would be. Although a majority viewed having committee meetings by teleconference and continuing the current governing structure positively, only 17.9% felt that having committee meetings by teleconference was an excellent way to increase participation and only 7.3% expressed this view concerning continuing the current governing structure. Members are clearly not in favor of requiring service on an SCDA committee once every five

Continued on page 13

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SCDA Member Benefits Group

by Mark Brown

UNBELIEVEBLE, YET TRUE...

If you and/or your staff are on the medical plan through the dental association, I have some great news for you. We have successfully negotiated a ZERO percent increase for the 2012 medical insurance renewal! To put this into perspective, most groups will experience an increase in the ballpark of 8.5 – 9% from their 2011 premiums to their 2012 premiums, but not the SCDA. Every year dating back to 2003, the SCDA plan has been coming well under the state and national average increases and obviously, we'll do so again in 2012, but this time in impressive fashion. This is further evidence of just how strong the group plan is that's offered through the dental association.

Also pertaining to the 2012 medical renewal, your practice will be asked to complete an attestation form in order to keep certain unique benefits of our plan in place. You may recall this exercise from last year. If you did not complete an attestation last year or simply decided that you were not interested in "grandfathering" these unique benefits, you will have no need to participate with the 2012 attestation process.

Here's a recap of the process – a portion of the national healthcare reform that was signed into law on March 23, 2010, stated that benefits offered to a certain segment of a population, but not to another, could be seen as discriminatory. Our retiree and surviving spouse benefits qualify as potentially discriminatory, because they are offered only to the SCDA member dentists. If you were an existing group on the plan, at the time this law was signed, and wish to keep these benefits in place, you will need to prove that you as an employer do not plan to decrease the percentage payment of your employees' medical coverage by more than 5% points from the percentage of the premiums you paid in 2010. If you have no interest in keeping these particular benefits, then you do not need to complete the attestation form. You will be in the non-grandfathered plans in 2012. The most significant difference between the grandfathered and non-grandfathered plans, aside from the previously mentioned retiree and surviving spouse benefits, the non-grandfathered plans cover preventive services at 100% without a deductible or copayment.

If you have been on the medical plan prior to July of 2004 and do not have 50% participation within your practice, you will need to complete the attestation form in order to keep benefits in place.

We are presently preparing the 2012 renewal information and look to include it with your November bill, which your practice should receive around mid October.

In the meantime, don't hesitate to call me at the SCDA office with any questions.

Are You Retiring? Please Notify the SCDA

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org.

1 out of every 10 dentists

will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598

Continued from page 11

years: 29.2% rated this as a very poor idea and another 30.9% thought it was poor, with only 3.6% believing it was an excellent way to increase participation.

- The two types of communication that are perceived as most valuable by members are the SCDA directory of Association members and the SCDA newsletter, The Bulletin, closely followed in value by e-mails sent from SCDA. A majority of respondents (61.8%) reported that e-mail is the best method to communicate with them about urgent topics, and an even larger percentage (74.8%) indicated that e-mail was the best way to get information to them about more routine topics.

- Overall, members generally consider themselves loyal to continued membership in the organization, with 51.1% indicating they are very loyal and 36.3% describing themselves as loyal. Members also generally feel that SCDA membership is a value for the cost. They have a positive impression of the Association, with 57.4% responding that their overall impression of

SCDA was very positive and an additional 38.4% having a somewhat positive view.

- Dentistry students at MUSC reported some familiarity with SCDA. Slightly less than 20% said they were very familiar with SCDA in general, and 58.4% indicated they were somewhat familiar. Similar percentages reported being very or somewhat familiar with the legislative efforts that SCDA makes on behalf of dentists, with slightly less familiarity reported for scholarship opportunities.

- Almost half of these students have participated in one of the SCDA's Dental Access Days. Slightly more than one-third have attended the Political Action Committee event the SCDA holds at MUSC and only 12.1% had ever attended the SCDA Annual Convention.

- Slightly more than 40% of the students do not receive the SCDA Bulletin and about one-fourth receive it, but do not read it; 12.4% reported that they read the Bulletin every month. More than half of the students have never visited the SCDA website, while 2.2% reported visiting this site every week.

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Help Wanted Ads

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit www.carolinasmile.com today!

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email info@chadwellsmiles.com.

Dentist needed 3 days weekly. General dentistry with heavy emphasis on amalgam and composit resotations, lesser on fixed pos. Not a high-end cosmetic type setting. Daily salary. Long term commitment needed. Visit www.sschas.com.

Dentist Jobs in Florence, North Charleston, and Lexington: Aspen Dental offers tremendous earning potential and a practice support model that empowers dentists to achieve goals. We eliminate obstacles for dentists to own their own practice. To learn more about our compelling proposition and to apply, please call 866-745-9670 or visit www.aspendentaljobs.com. EOE.

Dentist needed 2 days weekly in Greenville, SC. Duties include restorative, emergencies and oral surgery. Please contact Dr Lance Masters at 864-354-0433 or email rlance@bellsouth.net.

Dentist Needed. Opportunity for a general or pediatric dentist in Florence, SC. Tremendous growth potential. I am looking for a kind & caring individual to treat our children well and provide excellent dental care. Contact Dr. Trish Nicklas at trish.nicklas@yahoo.com or call 843-312-7847.

General Dentist needed in a growing and highly productive area in North Charleston off Ashley Phosphate Rd. Please call Marsha at 843-767-3300.

Family Dental Center, LLC desires motivated, quality oriented associate dentists for its offices in SC (Charleston, Rock Hill, Columbia, and Greenville). We provide quality general FAMILY dentistry in a technologically advanced setting. Our valued dentists earn on average \$240,000/yr plus benefits. Call 312-274-4524 or email dtharp@kosservices.com. New graduates encouraged, great place to start your career!

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Dental Assistant: Are you sincere and caring? Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

PRACTICE OPPORTUNITY: State of the art dental office available for another doctor to join the practice and share space and current patient load. Practice has 5 total operatories with 2 available to the new doctor. Equipment is only 4 years old. new ADEC equipment; all digital with Patterson Eagle Soft software. Westminster, SC. Call Dr. Bill Callahan for info at 864-647-9000 or 864-247-9616. Email wmccdds@bellsouth.net.

Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrux software a plus. Please fax resume to 803-736-2891.

Dentist position available. Salary commensurate with experience. GWT Clinic. Florence, SC. Please call Dr. Mary Tepper at 843-615-1111.

Practice Opportunity 35 minutes South of Charlotte. Five (5) Operatories, Panograph, Computers with Eaglesoft and Dexis Digital X-Rays in every room. Fully staffed office with experienced Receptionist, DAI's and DAII's. You must have your own Malpractice and be eligible to sign on with Insurances, as we see many PPO's and SC Medicaid patients. Base pay \$400/day or 25% Production (whichever is greater) plus Bonus Incentives (Current Associate earning \$120k working 4 days per week). Owner / Dentist works part-time, thus experience is preferred. Will consider new grad with strong clinical skills as minimal mentoring will be available. Minimum Twelve (12) Months contract with 15 mile non-compete clause. All e-mailed resumes will be confidential and receive a prompt response directly from owner. E-mail resumes to: jojadoo@gmail.com.

Associate Dentists Needed: Kool Smiles offices opening in Columbia and Greenville, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to cpayton@ncdrllc.com or fax to 678-247-77995 or contact Carla Payton at 770-508-6809.

Unique and exciting opportunity in a new, state of the art dental office where another doctor can share space, build a patient pool and work towards a partnership. We are an enthusiastic team with our main focus on patient well being, working towards excellence as a standard of care. Flexible hours, complete salary, ce hours bonus, health insurance and 401K available. If you have what it takes and would like to join us, please fax resume to 843-215-2140 or email to office@dralinamuntean.com.

Pediatric Dentist Opportunity - an exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple offices in the Charleston area. The position is to join a TEAM environment in a fun, well respected, state of the art paperless practice in a friendly and comfortable working environment. www.coastalkidsdental.com. Call or email to find out how to join our TEAM providing quality dental care for children and young adults: drisabel@coastalkidsdental.com 843-818-KIDS (5437).

Associate Dentists - Opportunities available in several areas of North Carolina in state-of-the-art general practices treating underserved children and young adults. A desire to work in a positive, team oriented environment a must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bonuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email walters.rdm@gmail.com. New grads encouraged, a great place to start your career!

Dentist needed 1-2 days weekly in Columbia, SC. Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to cdcsmiles@live.com.

Job Wanted Ads

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email johnmcgeary@hotmail.com.

Job wanted: Part time and/or temporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

Dentist available for vacation, maternity or possibly FT/PT position in permanent position. Pankey trained, Laser certified, ADA member and 25 years of practice experience. In process of relocating to SC. Please email irishcoyote1961@hotmail.com.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email meadorc@scda.org.

Other News

To keep up with other goings on within the dental profession, just follow the links below:

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