

# Bulletin



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## SCDA ANNUAL SESSION SOARS

by Phil Smith

The SCDA Annual Session Committee found the "Solution" for presenting a well developed dental convention. All went exceedingly well, and the weather cooperated as if it too had been part of the development. Dargon Flowers and his team offered their best to the dentists of South Carolina as the committee overcame adversity to record high attendance scores.

Some of the pluses of any session, are the surprises that we encounter during the meeting. And needless to say, the Pee Dee District had great offerings of assorted surprises. There were events that were especially fun, or CE courses that were even better than one might expect. All in all, everything fit!

The Opening Ceremony and Luncheon was a pleasant event. The entertainment, provided by vocalist Jacob Will, a bass-baritone operatic artist, who literally stopped the event. His singing caused amazement and appreciation for this Hartsville native. But the reason for the party was the offering of awards. Dr. Ed Parker was the Hoffmann Award recipient, and along with the other SCDA accolades there were a few surprises. Dr. Wallace presented five SCDA Presidential Citations to individuals that were surprised! The plaques went to Curtis Bagwell, Dr. David Jordan, Dr. Betsy Jabbour, Dr. Ray Greenberg, and Dr. John Raymond. All of these individuals contributed to the betterment of dentistry in South Carolina.

The evening Welcome Reception, held on the floor of the exhibit hall, is the perennial opportunity to reconnect with friends and classmates. What an "ant-hill" of activity for a wonderfully packed exhibit hall. Dr. Phil Bonds, Commercial Chair, did a great job in enrolling and promoting our hundred plus exhibitors.

Most of the attendees missed a rare opportunity to participate in the SCDA / ADA Town Hall Meeting with Dr. Kathleen Roth and Dr. Ron Tankersley. The thirty five or so dentists who met with the President Elect of the ADA were connected in discussion as the

challenges to dentistry were presented. It would be a surprise were you to participate in this venue, and not come away with the value of your dental investment with the ADA.



As always the assorted courses were excellent, diverse, and well attended. Dr. Lee Gardner crafted a curriculum that provided good topics and allowed for anyone to capture 15 hours of credits. One surprise was the excellent electronic scanners used to verify attendance in courses. It worked great and was efficient! And speaking of efficient, the online enrollment for the meeting went great, and the onsite firm that was hired to enroll registrants, moved people effortlessly. Kudos to SCDA and Pee Dee for this upgrade.

Another outstanding part of the Annual Session was the SC Dental Lab Association's participation. This was the sixth year that our meetings were held together, and this year may have been the best. They always bring great speakers, and the emphasis appeals to lab technicians and dentists alike. This is a great relationship.

Lastly, was the House of Delegates. By the time that this assembly occurs, most delegates and guests are tired and ready to go home. But the meeting offered again a few surprises. First was the rousing and inspiring speech by Dr. Larry Ferguson, next year's president of the SCDA. As with many of his predecessors, Dr. Ferguson has the gift of a long view. Another pleasant presentation was that of Dr. Mona Ellis and the scholarship winners for the SCDA Foundation. Their stories reflect determination and commitment. A true spirit suited for our profession. And the final surprise as the effective discussions surrounding issues of importance voted upon by the delegation. Great action and participation!

So the 137th Annual Session was a complete success. The sun smiled on those present. You can't ask for a better meeting.

## OSTEONECROSIS WARNING

by Phil Smith

Reports of osteonecrosis of the jaw (ONJ) associated with the use of the bisphosphonates, Zometa (zoledronic acid) and Aredia (pamidronate), began to surface in 2003. The majority of reported cases have been associated with dental procedures such as tooth extraction. Zoledronic acid and pamidronate are intravenous bisphosphonates used to reduce bone pain in cancer treatment. However several cases of ONJ have been associated with the use of Fosomax (alendronate) and Actonel (risedronate) for the treatment of osteoporosis.

The clinical presentation of bisphosphonate-associated ONJ includes pain, soft tissue swelling and infection, drainage, and exposed bone. These symptoms may occur spontaneously, or more commonly, at the site of previous tooth extraction. There is even evidence of necrosis associated with denture sore spots and deep periodontal scaling. However, ONJ may remain asymptomatic for weeks or months, and may only become evident when exposed bone is discovered in the jaw.

It is important for dentists to be aware that while on treatment, invasive dental procedures should be avoided in patients taking these medicines. The half-life and residual effect of the bisphosphonates is measured in years, and must be considered when dental work is to be done. It would be advised for the dentist to contact the patient's physician, in deciding whether invasive treatment is needed under the particular clinical situations.

Novartis Pharmaceuticals Corp. is sending a letter to dentists across the country, informing them that ONJ has been observed in patients who are receiving Aredia or Zometa therapy. Novartis recommends that cancer patients receive a dental examination prior to initiating drug therapy, and avoid extensive dental procedures while receiving these drugs. It has added precautionary information on ONJ to the package insert for these medications.

Bisphosphonate drugs are fairly common in the United States: greater than 23 million Americans took the oral form in 2003 to treat osteoporosis. For more information, contact www.SCDA.org and access the ALERTS section for a direct web link to the ADA.

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# MASTER CALENDAR

**May 19, 2006**

Radiation Safety Exam- To be held at Midlands Technical College-Airport Campus, registration is 1:15- 2:00. Exam begins at 2:00. To register, contact Christy at the SCDA office 800-327-2598. Next exam will be Friday, August 11, 2006.

**June 1-2**

Sixth Annual Oral Health Forum to be held at the North Trenholm Baptist Church

**June 23-24**

SCDA Board Planning Retreat, to be held at the SCDA office. The Board and Spouses are scheduled to dine together that evening and the Board will hold its first meeting on Saturday.

**Please visit the SCDA website for more detailed calendar information.**

**SOUTH CAROLINA DENTAL ASSOCIATION BULLETIN**

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# Editorial COMMENTS

*Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be mailed to the SCDA office, or FAXed to (803) 359-3004.*

**"GIVE KIDS A SMILE"**

In the March *BULLETIN*, I reported preliminary results for our GKAS effort. Well the final results are in, and the amount of service donated is spectacular! Realize that all fees are based upon Medicaid reimbursement schedule. A total of **\$226,135.00** of donated dental care was provided during this charity event. Again, THANK YOU TO ALL PARTICIPANTS for a job well done!

Till next time,  
Phil

To GKAS Volunteers:

Have you ever been asked to volunteer for a project but didn't know how to respond to the request? Maybe the time wasn't convenient for you. Maybe the volunteer effort required some traveling. Maybe you felt like you had nothing to offer. We probably have all experienced the same dilemmas at many junctions in our lives. The decision to volunteer is not always an easy decision. Sometimes our decisions are convoluted, pitting our emotions and desires to help others against our structured pragmatism. Well we can all relax a little because our decisions to volunteer are personal decisions that do not carry any baggage. We volunteer for different projects when it fits into our personal schedules, and we usually feel good about our efforts.

I would like to discuss my recent participation in the ADA/SCDA Give Kids A Smile Day. Our office staff participated in this year's event by providing in-office restorative dentistry to Medicaid-eligible children. We provided no-cost

endodontic treatment and bonded core build-ups on permanent molar teeth. Since the Medicaid Dental Program no longer covers molar endodontic treatment, we dedicated the day to the GKAS Day cause, delivering needed endodontic care to Medicaid-eligible children in Beaufort County.

I have participated in the MUSC GKAS Day event in the past because Beaufort County does not have a dental treatment facility available for a community-wide public dental health initiative such as the GKAS Day. Transporting children to Charleston for treatment at MUSC has been a major factor preventing access to the GKAS Day for Beaufort area children. Our in-office participation brought the GKAS Day closer to home for these children.

In-office participation represents a win-win situation for all parties involved. The children of South Carolina receive needed dental treatment. Dental personnel do not have to travel to a regional dental facility to volunteer nor do they have to bring their own equipment to a regional facility. In addition, the dentist can provide a wider range of dental care (i.e endodontic treatment) than what may be provided at the GKAS Day at the regional dental treatment facility. Our volunteer assistance will be solicited at different times across the many varied aspects of our lives. How will we respond to the call? Please consider in-office participation for future GKAS Day events.

Relax, and be at peace with your decisions.

Peter Murphy  
Sea Island Endodontics, Beaufort



# STRATEGIC PLAN DEVELOPMENT ON TASK

by Loretta Felder



**Drs. Merri Gandhi, Celeste Springer, Robert Oldendick, Carol Smith-Brown, Anny Zalesne**

On the first Monday evening in March, the last of several focus groups within the state met with Dr. Robert Oldendick, director of the Institute for Public Service and Policy Research at the University of South Carolina, at the SCDA office for a session of brainstorming and "thinking outside of the box." The focus groups have addressed a series of issues, external and internal, affecting the association and its role in meeting the needs of the membership and oral health in the state.

Insight from the focus groups along with input from the Board of Governors of the SCDA will be used to develop the upcoming survey for the SCDA membership. The membership survey is a critical step in the development of the association's strategic plan.

Members of the SCDA can look forward to receiving the upcoming survey in April or May. In order for the strategic plan to be effective, the membership must take ownership. We are all extremely busy and in search of that extra hour in the day. This once, let us prioritize the survey, not any survey but the survey of our association. "This organization, more than any other that you hold membership in, affects your day to day practice of dentistry." I am reminding you as I remind myself, or all the work that has gone before us is for naught. Direct the path of the association; when you receive the survey, please complete it and return it.

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## Finding The Solution To The Future of Dentistry In South Carolina

# P resident's M E S S A G E

*\*Note: This was the text from Dr. Wallace's speech to the delegation at the SCDA Convention.*

Good morning and welcome to the 137th Annual Session of the South Carolina Dental Association.

Last year I listened as Hal Fair delivered his remarks and his thoughts regarding his term as SCDA President and he mentioned how quickly the year had progressed. I concur wholeheartedly with that statement. We have had an extremely busy year and it has advanced at a rapid pace. It seems like yesterday when I gave my address to the 2005 House of Delegates and at that time I did not know what the future held for our association but I certainly had some ideas about what I wanted us to accomplish but never anticipated some of the changes and events that would occur over the course of the year. I am very pleased with our overall progress and believe we have laid the foundation for change in our association so that we will be better able to meet future challenges head on. Let's review a few of the accomplishments for this past year.

The key issue discussed during our planning retreat last year was the need for a strategic plan for our association-- A plan that could reach into the future and have measurable elements. This was something we had not done before, yes in 2002 we developed what was called a strategic plan but we did not develop a well defined method to implement change or measure success. Keeping this in mind we sought out and obtained professional advice and after much discussion we chose Dr. Robert

Oldendick from the University of South Carolina to help us obtain the needed information for a plan along with implementation and quantifying goals. I will not bore you with the details as I have written about this subject previously, but a comprehensive survey has been developed and has been mailed to our entire membership along with non-member dentists. I ask each of you to take the time to complete the survey and answer all the questions with complete honesty and to the best of your ability. Your association will not be able to address membership needs or desires in the future if we do not know what they are. You are the key to the development of a successful strategic plan and it is vital that we have your input.

Many of you may recall my concern with enlisting more of our younger members into leadership positions within the districts and state association and in response to that we formed the Task Force on the Future of Dentistry in South Carolina, chaired by Dr. Betsy Jabbour. It became apparent early on during their meetings that the SCDA needed to move into the information era and the most important step in this process was the necessity for an updated website. I am sure all of you know by now that they joined forces with Ms. Christy Campbell of the SCDA and the website now speaks for itself. It is a much faster method of communication and one that will be utilized to an increasing extent in the future. In fact, the Board of Governors decided during the March meeting to post information

*(continued on page 6)*



Lynn Wallace  
President

*I believe this  
program...will help  
address the mal-  
distribution of dentists.*

# PRESIDENT'S MESSAGE

(continued from page 5)

regarding House of Delegates meeting on the member's only section of the website. In the future only the agenda and proposed bylaws changes will be snail mailed to the membership. This decision was in response to increasing cost associated with mailing packets of information to our members and, in fact, the meeting for the January HOD cost the association approximately \$3300.00 in mailing costs, printing, and staff time. It is anticipated that this move will save us several thousands of dollars over the years. This year also brought the ability of online registration for our annual meeting for the first time and we are pleased with the initial response.

In regard to the Task Force itself, the members have now recommended the creation of a permanent standing committee for New Dentists and I understand that improvement of our Mentoring Program is next on their agenda. I anticipate that the Board and House of Delegates will favorably consider the request for creation of a standing committee in the near future.

Continuing with this concept of encouraging our younger members to participate in the governance process of organized dentistry, I was pleased that our HOD in January approved the addition of an ASDA representative to our Board of Governors as an ex-officio member. We are better for their participation

and I have been impressed by their spirit and desire to become involved. I have no doubt that with their continued input we will continue our quest of Finding Solutions to the Future of Dentistry in South Carolina.

As a direct result of ASDA participation we found out that many graduating dentists wanted to enter rural communities but simply could not afford to do so with expected lower incomes and the continued escalation of educational debt. Obviously we needed to find a way to help address this dilemma, which led to the passage of legislation creating the Rural Incentive Grant Program for dentists, which I have reported on previously. Over time I believe this program along with others yet to be created will help address the maldistribution of dentists.

Now I want to take a little of your time to thank you and others for the past year. I am truly impressed by the generosity of many of our members in that they give untold amounts of time and energy on behalf of all of us. I have been fortunate to serve with many of them and their advice and counsel has been immeasurable. I would like for each of the following Board Members to stand as your name is called, Drs. Larry Ferguson SCDA President-elect, Carter Brown SCDA Vice

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## xecutive Director's NOTES

What do you say when you just unexpectedly have spent 26 days in the hospital on three different admissions when you originally thought you would be there one time for a total of four days?

Foremost you thank the many member dentists; officers; staff; Lobbyist Richard Davis and his wife Nicki; Freddy Hardwick, Corinne and the rest of the staff at PrintSouth; the ASDA Chapter at MUSC; several sets of our lawyers; and many others for their thoughts and prayers since my initial admission on March 13th. My church family was also an integral part of the prayer warrior chain.

You are all champs and I appreciate your visits, thoughts, cards, flowers and prayers.

I still have a way to go. I have a small out-patient procedure scheduled for the day after I am writing this column and my physicians keep encouraging me to have patience in what seems to me to be a very slow recovery. None of the physicians are referring to age as a factor in the slow recovery. They use terminology such as "the antibiotics you were administered have affected your bone marrow and this lengthens the recovery time."

Anyway, it is going slow, but I will be back as soon as I can stand for more than fifteen or twenty minutes, and I have a couple of radiation treatments out of the way and know what – if any – adverse reactions I might have to those.

### **In the Mean Time**

What a great staff (absent me) and elected leadership you have working on your behalf. Phil Latham and the staff doubled up on duties and did not miss a beat in coping with hygiene issues as well as the SCDA Annual Session.

The hygienists' legislative proposal will not prevail this legislative session and the Annual Session will have been enjoyed by hundreds of dentists and thousands of dental auxiliaries and members of the Dental Team.

In addition, it is expected that changes in the manner in which the Annual Session is handled in the future will have been solidified, which will be a plus for both SCDA members and the effective utilization of the SCDA staff in the future.

President Lynn Wallace and his convention committee worked tirelessly to make sure you had a value packed meeting and I believe those in attendance would agree.

President-Elect Larry Ferguson and his Convention Committee have already been hard at work on the 2007 version of the SCDA Annual Session and it will be an equal success.

### **What About the Future?**

I've learned lately that sometimes it is okay to discuss the future and at other times, it might be best just to keep your mouth shut. I will stay away from personal health predictions and will concentrate on the future of dentistry:

- Dentistry still has to wrestle with the workforce model, and the SCDA is not shying away from participating in this endeavor. President-Elect Ferguson has lined up a very strong SCDA Board Planning Retreat with input from key players on the national level, as well as the state level, to explore this subject. It is hoped that major strides can be made during the next 12 months.
  - As with a host of other associations, the SCDA still has not come to grips with the issue of governance, although President Wallace has kept the issue at the forefront of concerns before the Board and the Association as a whole for several years. There were several times during the period when the Board was wrestling with the hygiene issue that it was clearly evident there is much more work to do in this area.
  - Stonemark and the member benefit
- (continued on page 8)



**Hal Zorn**  
Executive Director

***Dentistry still has to  
wrestle with the  
workforce model.***



## EXECUTIVE DIRECTOR'S NOTES

(continued from page 7)

services area of SCDA will continue to be strong and grow. Stonemark made a commitment eight years ago to provide only quality benefits, and I believe that this commitment is being fulfilled. If you have any questions about the benefit programs, please contact Mark Brown at 800-327-2598.

- The future Young Dentist Committee, which has been organized by Dr. Betsy Jabbour, will be a wonderful addition to the permanent committee list of the SCDA. This group will ensure continued updating of the SCDA communications tools and will also ensure the continued growth of the SCDA and its services to dentists in South Carolina.
- There will be a remarkable change in leadership positions within the next few years. The new leaders perhaps cannot be gauged against those who have gone immediately before, because this is a much different world and profession than a few decades ago. The excitement of research discoveries and changing roles of the dental team members will be challenges that will be ongoing and to which all will have to adjust.
- Dentistry will remain the primary healthcare field for young people to enter and have a reasonable family life and time to enjoy the fruits of their labor.

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# PRESIDENT'S MESSAGE

(continued from page 6)

with the District Presidents-Elect Loretta Felder, Tom McDonald, Jay Burch, and Shannon Pye, Speaker of the House Lynn Campbell, ADA Delegation Chair Phil Kennedy, Editor of the Bulletin Phil Smith and all of the ASDA representatives who attended our meetings. Let's give them a well deserved round of applause. (pause)

I am certain that anyone who has ever served on the SCDA Board of Governors knows that we could only complete a small fraction of our goals and duties if it were not for a small group of dedicated, committed, and accountable folks. We simply refer to them as the SCDA Staff. Without them we would be lost. By now, most of you know that our Executive Director Hal Zorn has undergone several surgeries in the hospital and is now at home recuperating and we look forward to his continued improvement. You should also be aware that he plans to step down as Executive Director effective June 30, 2007 but plans to remain as a part-time employee of the association at least through August 2009. I consider Hal a friend and mentor and value his advice immensely and as my term comes to an end, I will miss the daily phone calls and words of wisdom.

Operations Manager Phil Latham has stepped up to the plate in Hal's absence and is doing a remarkable job keeping things in order at the SCDA office. I want to assure you that it is business as usual at the office and our Association continues to run smoothly as Phil runs a tight ship just like Hal. We are indeed fortunate to have had such talent waiting in the wings.

Stonemark Services Corporation Manager Mark Brown along with Mrs. Jessica Brown work hard everyday to bring the most value to SCDA Membership by expanding the benefit opportunities available to our members. You owe it to yourself to find out what is available to you. Take some time during the convention and ask them to explain how they can help you save money.

Every organization has to have a bean counter or number cruncher to make sure all the money is accounted for and allocated to some particular line item. Well, we have ours in the form of Mrs. Deanna Slomzenski. She watches over the finances of our association and Stonemark Services. She makes sure every dollar is properly accounted for and best utilized. She has played a key role in helping with the JUA/PCF program.

Earlier I mentioned our Communications Manager/Webmaster Ms. Christy Campbell and the job she has done with our website. This year she has also been very instrumental with this convention and I cannot express my gratitude enough. I am eternally grateful to our staff and am convinced that the SCDA has the best staff of any organization I know. When given a job to do, no

matter how tough—they simply get it done. Please join me in a round of applause for our SCDA Staff. (pause)

In closing I want to tell you that over the last 4 years I have met a lot of wonderful people, visited some interesting places, and gained a greater appreciation for organized dentistry and the necessity for the ADA, SCDA and other component and constituent societies to be even more diligent; especially in today's legislative environment. I have been most impressed by what so few do for so many; most of the time without thanks or recognition and I am especially grateful to all these individuals who have preceded me and for those who will succeed me.

I thank you for electing me to serve as your President and it is a job that I would do again and one that I encourage others to seriously consider. The experience is something I will never forget and will cherish forever. It truly has been an honor and a privilege.

Thank you for your time and attention,  
Lynn Wallace

**STONEMARK**  
by Mark Brown



If you have your medical insurance through the SCDA and are on plans 2, 3, or 4, then you are aware of your annual \$100 drug deductible. We have been notified by BlueCross / BlueShield of SC (BCBSSC) and a couple of members that BCBSSC did not reset this deductible in January.

The SCDA Medical Plan runs on a calendar year. Any medical and drug deductibles renew in January of each year, but this did not occur this year due to computer issues BCBSSC was having. When BCBSSC identified these issues, they renewed the drug deductible for the 2006 year effective April 1st.

For the first three months of this year those on these plans did not have to satisfy their drug deductible, but they will be asked to do so for any prescriptions filled after April 1st. I am sure this has been confusing to many, but please understand this is at no extra cost to you, nor has your plan changed from last year. This deductible would have to be satisfied whether you would have gotten your first prescriptions filled in January or April of the 2006 year.

Again, BCBSSC has located and corrected the problems in their computer system and have taken certain precautions to help prevent this from occurring again in the future.

If you have any further questions or concerns about this, please contact me at 1-800-327-2598.

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- Precision Attachments (all types)



#### Dentures

- Premium/Economy
- Overdentures (all types)
- Custom Trays
- Bite Rims
- Hard/Soft Night Guards



#### Miscellaneous

- Lazer Welding
- TheraSnore (Sleep Apnea Kit – no lab involvement)
- Tecstone/Yellow Buff
- Shade Guides (All Brands)

Price list available upon request.

Personal assigned technician per doctor!

## Schedule

Production days within the laboratory.

### Crown & Bridge

Crown & Bridge .....	5 Days
6 Unit bridge & above .....	5 Days
Cerpress™ .....	5 Days
Procera® .....	5 Days
Sculpture® .....	5 Days
Crown under Partial .....	1 Day

RUSH cases per request.

### Partial & Dentures

Denture(s) completed from set-up .....	5 Days
Denture(s) with no set-up .....	5 Days
Valplast® .....	5 Days
Custom Tray(s) .....	2 Days
Bite Rim(s) .....	2 Days
Partial(s) (frame only) .....	8 Days
Repair(s) .....	1 Day
Night Guard (soft/hard) .....	5 Days
PEDO (band & loop, etc.) .....	5 Days

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## 20 ways Patterson can benefit your practice

### 1. Sales Support

We're much more than a distributor. We're a team of knowledgeable and dedicated sales representatives who can provide you with expert advice on new products and procedures.

### 2. Inventory Control Systems

Order 24/7 via our electronic order entry system. And with bar code tags, placing an order has never been faster or easier.

### 3. Faster Delivery

On a national average, Patterson ships over 97 percent of all orders within 24 to 48 hours.



### 4. Largest Inventory

Choose from over 82,500 competitively priced items in our full line of dental products.

### 5. Customer Service

Backing up our sales representatives is a team of customer service representatives whose total responsibility is to expedite your order and assist you in any way possible.



### 9. Software

With Patterson's powerful order-entry software called eImagine™, and multi-talented practice management and clinical software from EagleSoft™, you'll benefit from timesaving technology and expert support — freeing more time for your patients.

### 10. Equipment Selection

Patterson has a wide selection of brand-name equipment from such top names as A-dec, Gendex, KaVo, Midwest, Planmeca, Proma, Royal, Sirona, Star and many more.

### 11. Office Design

Patterson equipment specialists, utilizing computer-aided design, can assist you in new office construction or remodeling and expanding your present office.

### 12. Financing

Patterson's in-house financing department can tailor-fit a lease or finance program around your specific needs.

### 13. Equipment Installation

Our experienced design and service teams work closely with all parties before, during and after installation to assure you the highest quality work.

### 14. Practice Management

We offer EagleSoft™, the most comprehensive practice management software in the dental industry, backed by a satisfaction guaranteed policy.



### 15. 24-Hour Handpiece Repair

Patterson offers 24-hour high-speed handpiece repair from its National Service Center.

### 20. Special Promotions

Patterson offers special values on select merchandise in bimonthly promotions. In addition, *Patterson Today*, our triannual magazine, includes a catalog that offers excellent values on top name equipment, as well as informative stories on office design and special Patterson customer programs.

### 19. Satisfaction Guaranteed

We guarantee all the products we sell and stand behind all manufacturers' warranties.

### 18. An Innovative Leader

Patterson was the first distributor to introduce new computer-based products to the dental industry. Whatever the product breakthrough, be assured Patterson will have it first.

### 17. Front Office Supplies

Turn to Patterson Office Supplies for all your front office needs. Patterson Office Supplies provides you with a complete selection of front office products.

### 16. One.Plus

When you purchase EagleSoft™ software, you get 0% interest for 3 years and no payments for 90 days. And, you could qualify for a 30-percent rebate.

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Pelton & Crane Coachman II used dental chair for sale. Good working condition. \$1000, call 843-497-5630

Associate-Opportunities throughout North Carolina in state-of-the-art general practices treating under served children and young adults. A desire to work in a team oriented, positive environment a must. Excellent guaranteed compensation package with growth opportunities. Contact Roger Walters (704)921-6622 or rlwalte@aol.com at Carolina Dental Centers. New grads encouraged.

For Sale: Beautiful private brick dental office building in Rock Hill, SC minutes from Charlotte. Equipment ready for 4 ops, 1300 sq. ft. on 1/4 acre lot. Private parking lot partially leased out-additional income. Visit www.carolinasmilecenter.com for view of building. \$350,000. Call 803-327-3240 for information.

For sale - Siemens OP10 Panorex- \$2800, Contact Karen @ 803-635-6162.

Periodontist position available with a multi-doctor Prosthodontic practice in Mount Pleasant, SC. We have been practicing as a multi-specialty Periodontal-Prosthodontic practice for four years. We have two Prosthodontists, an in house dental laboratory and can supply a Periodontist with 3 days of work. The right person could convert that into even more. This position is ideal for a retired military Periodontist, someone who wants to come to work and not have to worry about the business of the practice, or an experienced periodontist who is interested in pursuing a future partnership. You can learn more about us at www.ccrdonline.com.

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GREENVILLE DENTAL OFFICE FOR LEASE 2700 sq. ft. dental office for lease. 6 operatories, 2 private offices, 2 reception rooms, large lab with kitchen. Beautifully renovated Williamsburg Architecture. Single occupancy building. Contact Dr. Joseph Moon at (864) 297-6700.

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For Sale: 2 ft by 10ft, 6in "Dentist" sign for dental office. Used only six months. Lighted with timer. Photo available upon request. Ready for mounting and use. \$1850 Buyer responsible for shipping charges.

For Sale: Dental/Medical building in Greenville, SC- 4000 sq.ft. Excellent condition in prime location. Complete renovation in past 5 years. Includes: 10 operatories w/ equipment, 2 sterilization rooms, lab and dark room, 4 offices, 3 bathrooms, staff lounge, ample storage and enclosed garage. Contact Bruce B. Aughtry at (800) 487-5241.

PRACTICES FOR SALE: MYRTLE BEACH#6559 Gross \$1.74 Million; 4 days, 8 operatories; 3800sq. ft. office space, 4 assistants, associate, 2 hygienists (ft), hygienist (pt), hygienist assistant, insurance clerk, office manager, receptionist. CHARLESTON AREA #8068 Gross \$236,959; 2.5 days, 3 operatories; 1,300 sq ft. NEAR CHARLESTON #8187 Gross \$366,277; 5 days, 4 operatories; 2,000 sq ft. ANDERSON NEAR LAKE HARTWELL AREA #8248 Gross \$297,857; 3.5 days, 4 operatories; 1,535 sq ft. ORAL & MAXILLOFACIAL SURGERY #8223 Gross \$625,793; 3.5 days, 3 operatories, 2,000 sq ft. ASSOCIATESHIPS: SC ENDODONTICS#8317 Additional plumbed but unequipped operator. Gross \$315,636; 4 days, 2 operatories, 2 assistants. MYRTLE BEACH AND CONWAY #8278 Full time associate positions available for general dentist. NORTH CHARLESTON #8194 Associate needed for busy GP. Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

## HELP WANTED

Dental Consultant for South Carolina Department of Health and Environmental Control's Division of Oral Health SCDHEC is recruiting for a dental consultant for the Division of Oral Health (DOH) to provide consultation and recommendations related to the dental public health needs of the residents, agency dental public health programs, and access to preventive and treatment services. The consultant will represent the agency in national, state and local organizations, agencies and other entities. The dental consultant must be a South Carolina resident and have a South Carolina active dental license. Desired qualifications include a Masters in Public Health and/or experience in population-based, community-based or school-based health promotion. Inquires can be directed to: Christine Veschusio, SCDHEC, 1751 Calhoun St., Columbia, SC 29201. or phone: 803-898-0830 or email: veschucn@dhec.sc.gov. Please sent resumes to: Dr. Harvey Kayman, Bureau Chief, Maternal and Child Health Bureau, SCDHEC, 1751 Calhoun St., Columbia, SC 29201.

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 1-800- 438-7470 anytime.

General Dentist needed in Columbia office 12-16 hrs. per week (poss. more) Needs to be proficient in endo, oral surgery, crown, bridge, & prosto. Please contact Evie @ 803-738-2424 to set up an appointment.

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Columbia Health Care Services has been providing medical and dental personnel since 1981. We have clinical and clerical personnel in the following areas: Columbia, West Columbia, Lexington, Anderson, Greenville, Florence, Charleston, Seneca, and Orangeburg. Whether you have a temporary or permanent need call the medical staffing experts today at 1-800-922-0092 ext. 524.

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Dentists wanted for the S.C. Dept of Corrections. FT or PT. State employee or contract. Positions open throughout the state. Please contact Dr. Doug McPherson at (803) 896-8559 or (803) 896-2054

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Full-time or Part-time General Dentist position available in Rock Hill, SC. Must have compassion for children as well as adults. One year experience (optional) positive attitude, and able to work in different location. Please fax C.V. to 803-325-8179.

Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

Certified Lab Technician needed for Crown & Bridge. On site Lab with equipment & materials. If interested fax to 864-288-6467.

## JOBS WANTED

Enthusiastic, hard working dental hygienist seeking full-time position in general dentist office in Columbia area. CPR certified, nitrous oxide, and infiltration anesthesia certified. Looking for fun, friendly and team oriented practice. Excellent compensation and benefits package. Please call Christy at the SCDA office if interested at 800-327-2598.

Retired. Have License, Will Travel. General dentist available in Columbia to fill-in for vacations, emergencies, seminars, etc. Please call Dr. Billy McCathern at (803) 772-4446 with any questions.

Thinking of cutting back? 30+ years experienced Dentist looking for permanent part-time position in the Greenville, SC area. Available immediately. Please call (864) 963-8181 or (864) 915-2646.

**PLEASE NOTE THAT THE JOBS WANTED / HELP WANTED column is a free membership service of SCDA. Please call us if you are looking for a job or looking for someone to fill a job. The SCDA office also maintains a JOB BANK file and all ads can be kept confidential if so desired. If you are interested in receiving or submitting information into the JOB BANK, please call the SCDA office. If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files 1-800-327-2598.**



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