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# Bulletin

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SOUTH CAROLINA  
DENTAL  
ASSOCIATION

## Board Retreat Focuses on Association Excellence

By Phil Smith

Dr. Carter Brown began the organization for the next administration of the SCDA with an in depth study of the "Seven Measures of Success: What Remarkable Associations Do That Others Don't". The theme of this book, written by Jim Collins, acknowledges that there are traits that distinguish excellent organizations and lift them above many others. This book has become a springboard within the national dental community and it recognized the ADA as one of the top ten organizations in the country. Many council members with the ADA and AGD have already been exposed to this national best seller.

The SCDA Board of Governors has been committed to a progressive improvement of the Association over the past twenty years. However, the focus escalated with the development of the for-profit SCDA Member Benefits Group (formerly Stonemark) and the evaluation of the association by Dr. Oldendick of USC School of Business. The strategic plan developed a valid map for demographic changes in South Carolina dentistry. And with these results, a new model for SCDA is evolving.

Dr. Brown lead us through the highlights of what remarkable associations do to generate value and service for the membership. In SCDA's case there needed to be a focus on the needs of the dental population with a definite connection to the public patient base for which we care. In our Mission Statement SCDA emphasizes the promotion of health care through science and art. And so to stay aligned with dentistry's mission, it is imperative that both dentists and patients be considered. If the Association is to achieve success it must stay true to its mission.

Excellence does not stray far from data. The collection of necessary information that impacts an association can make or break the future. But collection is not enough., it must be engaged and quickly acted upon in order to excel. The Director or President must serve as a broker for ideas that brainstorm through tough times. Doing things as before guarantees lackluster performance. Successful associations are adaptable and prone to build alliances that forge favorable outcomes.

The philosophy of breaking down the isolated pieces of associations that prevent cross communication within the structure should give way to interaction that allows an organization to be quick and responsive. There has been a trickle-down from ADA with this restructure, and it is a powerful tool for the future. Many members of the SCDA may perceive that the association has become more interested in resources. But the truth of the matter is that the SCDA has become much more centered toward its mission and its members. In the end it is the Board's hope that there will be a service orientation evident everywhere in the South Carolina Dental Association.

It is impossible to ignore the importance of this evolution. SCDA hopes to continue improving South Carolina dental care and the means by which it is provided. Everyone who practices has a role. Those who attended this retreat believe in our mission.

## Dr. Pat Worrell Honored By Wofford

By Phil Smith

Dr. Pat Worrell, a general dentist from Marion, was honored by Wofford College during the 153rd Commencement Exercises on Sunday, May 20. Dr. Worrell received the prestigious Algernon Sydney Sullivan Award. Dr. Worrell was in the Class of 1964.

Worrell, a dentist and civic leader in Marion, SC, and his wife Hallett have been active supporters of Wofford for more than 40 years, providing scholarship funding, encouraging students to attend Wofford, interviewing scholars, visiting high schools, and mentoring Wofford students. Both of his children, Laura and Reed, are Wofford graduates.

The award was established in 1925 by a Sullivan Memorial Committee and the New York Southern Society, which Algernon Sullivan had served as its first president. The award seeks to perpetuate the excellence of character and humanitarian service of Sullivan by recognizing and honoring such qualities in others. Wofford is one of 50 colleges and universities authorized to present this award.



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## Master Calendar

- Jun 21-23 ADA-21st New Dentist Conference: Bridging Our Future**, Hilton Portland & Executive Tower, 8 am-5 pm
- Aug 3 SCDA Board Meeting**, SCDA Office, 9:30 am-1 pm
- Aug 10 SCDA Member Benefits Board Meeting**, SCDA Office, 9 am-1 pm
- Sept 7 Radiation Safety Exam**, Midlands Technical College—Airport Campus, 2-4 pm
- Sept 14 16th District Caucus**, Grove Park Inn, 8 am-5 pm
- Sept 27-Oct 2 ADA-Annual Session**, Moscone Center, San Francisco CA
- Sept 28 Central District Meeting**, Embassy Suites, 7:30 am-4:30 pm

Please visit [www.scda.org](http://www.scda.org) for more events.

## South Carolina Dental Association Bulletin

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June 2007

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## Editorial Comments

*Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be mailed to the SCDA office, or faxed to (803)359-3004.*

### Where have all the dentists gone?

It was an obvious, almost uncomfortable recollection as I reflected upon the past SCDA Annual Session. All of the pieces were there, but the puzzle was missing a few parts. Not to suggest that Dr. Johnson and his team were not on task, but I realized that the number of attending dentists was down from previous years. Actually, there has been a steady erosion of the number of dentists who visit our meeting. In 1998 there were 544 dentists and a total of 2260 attendees to the SCDA Annual Session. The number of dentists has hovered around the 500 mark until 2004 when a slight decline showed dentists' registration as 466 and attendance of 2357. Two years later, the enrollment was 419 dentists and a total attendance of 2034. This past meeting had 407 dentists attending and registered a total of 2017.

This has concern to us as an Association, but also to the Convention Committees that work tirelessly to organize OUR ANNUAL SESSION. Many of you realize that the meeting generates the highest contribution of revenue to offset operating expenses and reduce dues. Without this portion of income flowing into SCDA, the membership fees might be hundreds of dollars higher: a situation that we wish to avoid.

Let's face it. All of dentistry needs a dental association. Without it, dentists are isolated. We would lack the clout to provide benefits, monitor legislation, and address regulations that negatively impact dental practice. Non-dues revenue is not the only reason for a convention, but it is a reason worthy of launching a successful meeting.

I have heard it said that perhaps the attendance is soft because the CE is not appealing. Well let me state that as a Convention Chair, I know the effort involved to enroll first-class speakers. Your education chairs scout and study the pool of lecturers to find that perfect topic and presentation. When I look back over our past meetings, we have a list of "Who's Who" in the SCDA curriculum. Others have suggested that we are less attracted to Myrtle Beach. Well truly, this is the site that most of our dental surveys indicate is choice one! But, it also is a decision based on available meeting space. Few places in the state can accommodate a meeting as large as ours. So the choices are few. Often convention centers as in North Charleston or Columbia are designed to offer less traffic flow for exhibitors and frequently have limited hotel accessibility.

No, this is a trend that exists all over the country. Every large and small dental meeting struggles to get that right formula so you will attend. Right now, "hands on meetings" are the draw. Women's issues and non-clinical dental topics seem to pack the house. The biggest attendance course at the Chicago Mid-Winter was a round table discourse on ethics!

The solution is simple. Attend the South Carolina meeting! Continuing Education is always good and it always is a bargain. Bring the staff. Buy from the exhibitors that support us. This is very important. Our Annual Session served the dental community. It is a meeting place, a public forum, an awards presentation, a legislative opportunity and a mini-vacation all rolled into one. Please make your plans early... see you next year!

Till Next Time  
Phil



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## President's Message

Please find below the text of Dr. Brown's address to the House of Delegates:

Thank you Mr. Speaker, Dr. Ferguson, officers, delegates, distinguished guests and friends. Thank you for the opportunity to serve all of you, the members of the South Carolina Dental Association and in doing so, to serve the cause of Dental Care and Oral Health for the citizens of South Carolina.

Our focus on service to our members for this year always comes, in part, from the runaway best seller by Jim Collins entitled, "Good to Great". In his research study, Collins found that, in Great Organizations everyone knew the organization's core value and were eager to share these with everyone they met. The Great Organizations were ones that had leadership that spread from the top to the bottom of the group. Everyone had input and they were constantly interacting with the members to find out, "How are we doing, What do we need to do better, What do we need to stop doing"? Great Organizations don't start over with each leadership change but rather build on what has gone before. The Foundation laid by Drs. Ferguson, Wallace, Fair, Mollica, Campbell and all that went before will be our base for creating the next step along the way.

The SCDA is, after all, the **members**, and the measure of success for any organization is how relevant it is to the members. Are we meeting their needs? The sign reads, "We're here to serve our members". Dr. Wallace's Strategic Planning Task Force utilized a comprehensive survey to see where we were. We also know that it will take an ongoing dialogue to stay current.

All of you here today in the House of Delegates are leaders serving our members and we thank you for your commitment. What you do by being here **is important** and vital to all of the core values of the SCDA. The members of all of the committees and task forces, the board members and officer4s, all are a part of the fabric of who we are. This year we will increase the input and activity of these leaders in order to utilize these talented members more. Great Organizations partner with the staff, their insight and passion help make the organization. We have an exception staff and we thank them for all that they do.

Collins says, "The success of a leader is judged by the success of the Organization not the individual. The function of a leader is to create more leaders, not more followers. The greatest leaders are the ones that make sure that their successors will succeed." As leaders, each of you can help direct the SCDA on the steps to greatness by sharing the passion for Dentistry, Ethics and the Mission of the SCDA whenever you interact with members and non-members.

I want to tell you about the South Carolina Dental Association and how we **have** and **will continue** to meet our mission of service for the citizens of South Carolina. I see every member of the SCDA as a "Hometown Hero". The vast amount of love for the community and care for our patients exhibited by our members is overwhelming. In our brief Survey of Charitable Dentistry we could see three things immediately.

**The first** was the **humility** shown by everyone. The SCDA dentists did not want any recognition for their good works. That was the number one reason for not filling out our survey. Treatment was given because it was the right thing to do even if it cost the doctor money. The SCDA members know that the part of our population with the **least resources**, need the **Best Care**. They are often the most medically compromised and creating a lower second tier of care is unacceptable.

**Second** was the large dollar amount of free services. The SCDA members are not "Greedy and Self Serving" as some may claim. Our members have the "Right Heart" for those they serve.

**Third** was the universality of the **participation**. I doubt if there is a dental office that does not do some kind of Pro Bono work, or Giving Back in meaningful ways. SCDA members are Community Leaders and Volunteers who work to make the whole fabric of South Carolina better.

The SCDA is the **expert** on Dental Oral Health Education in South Carolina and I plan on establishing an **Oral Health Literacy Task Force** to bring the message of what each South Carolinian can do to become healthy and stay healthy. We are already designing a pilot program with top educators and audiovisual professionals to develop a statewide model for bringing Oral Health Information to the population of the state.

*Continued on page 7*



**Carter Brown**  
President

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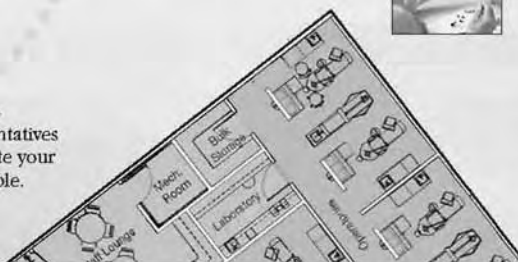
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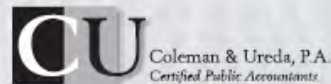
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# President's Message

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Our Association will bring forward a bill, similar to those in other states, to have children screened for oral health status prior to entering the first grade or school system. This simple screening tool will enable us to **target** the areas of real need for **comprehensive dental care**. This one minute screening can be done by auxiliaries, and when done as part of the SCDA initiative a free service. The number of screenings for non-patients of record will be small, but identifying those with dental needs will be valuable in directing complete care for them.

Who are the real SCDA heroes? I cannot list them all and the number is so vast I cannot know them all. The true picture is that the Five Kids a Smile volunteer dentists and auxiliaries are the **Voice** of the caring heart that is the SCDA. That voice is asking for the state to work with us and give us the tools and resources to bring comprehensive care throughout the state. Others may try to fracture our vision, but the efforts of the volunteers in Free Dental Clinics across the state help clarify the **Vision** of the effort of SCDA to help those with the least. The South Carolina Dental Association was the major force to get public health dentistry and a vastly improved Medicaid system for the state's citizens. This was achieved so we can offer the Best Care for every South Carolinian.

As our ongoing journey begins anew, we will be looking inwardly to continue to reset the course the SCDA takes to match the needs of the membership and stay true to our core values and mission. We will be more active in soliciting input from members. We will be using the internet to stay nimble and connected, to provide information and services to our members. We will encourage more participation across the state through our standing committee / task force network. We will look to each of us to grow our membership through leadership example and new dentist contact.

The next segment of our journey will begin where we leave off. The SCDA will work to bring top level oral health care to the state **through our vision** of what comprehensive care delivered early can do to get us all healthy, **through our voice** for the needs of the underserved, and through our knowledge that the **Future** for oral health in South Carolina must be the Best Comprehensive Care.

## Hal Zorn's Speech At The 2007 House Of Delegates Meeting

I initially stood before this body 19 years ago at the Hilton just up the beach and predicted that members sitting in that House meeting would experience more change during the coming decade than they had in their previous work experience.

Somewhat regrettably, my prediction came true and the changes continue. Our experiences and survey results over the past seven years have shown that the pace of change has accelerated. Our experience has also shown that we may be becoming reticent in our willingness to meet that change head on. We continue to seek, but have not found the key answers to several problems. Among these are governance, changing image of dental practice, shifting public opinion relating to dentistry, and a commitment to drive efforts to meet access to dental care. We are not alone with these concerns.

We can reflect on what we have accomplished over the past two decades as has been done in a new, draft document for the Strategic Planning Task Force entitled "For the New Member—For the Old Member—What Does Membership In The SCDA Mean To Me and My Bottom Line?"

This publication outlines a dozen key, significant steps taken by the SCDA which had a major effect on how you conduct your business, operate within your profession, and impact your bottom line.

The day after the SCDA had won its lawsuit against the then S.C. Tax Commission on the issue of sales/use tax in 1989, former SCDA and ADA President Jim Gaines called and with tongue in cheek asked: "What have you done for me lately?"

We laughed about that common statement, but the fact is the SCDA membership has grown significantly because the Board and House have made decisions that positively impacted the profession of dentistry here in this state.

"What Can The SCDA Do For Us In The Future?" That is a question that the current and future Boards, House members, the Strategic Planning Committee and staff must answer. I see this as an exciting task that will definitely mold the future of the Association and set the standard for the practice of dentistry in South Carolina.

Today I turn over to Phil Latham the administrative reigns of the Association. He has been in a significant decision making role for several years and has proven his ability to administratively lead you into the uncharted waters of the future. He has a superior staff in Deanna Slomzenski, Christy Campbell, Jennifer Haworth and Mark Brown. They each have done and will continue to do excellent work.

I will officially move to a part-time Senior Consultant status on July 1st and then, for slightly more than two years, will be available to Phil and the SCDA as needed.

I want to thank the Boards and Association membership for giving me the opportunity to work with you as your executive director for the last 19 years. Several of you were instrumental in providing me with background information that helped tremendously in my decision and recommendations.

You and I have been blessed during the two decades with outstanding Presidents, Board members and Speakers of the House. There have been key committee chairmen who have dedicated their time and talents to your benefit.

Thank you for your commitment of time and effort. Thank you also for your friendship and advice.

I wish you well and I will now seek the hand of my wife of 43 years. Beverly officially retired this past Monday and we are ready to transition into an exciting new period in our lives.



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# Executive Director's Notes

## MEDICAID

The Department of Health and Human Services (DHHS) that governs the Dental Medicaid Program has recently published several bulletins that may affect your dental practice. Most of these have dealt with the National Provider Identification number that is required by all dentists and the new ADA dental claim form.

Note that DHHS has implemented a contingency plan so that dentists will be able to use their current Medicaid provider number(s), their NPI number(s) or both until May 23, 2008 rather than the original date May 23, 2007. The extension was announced to assist those who will be unable to meet the deadline.

If you have not done so, I encourage you to obtain your NPI number immediately.

DHHS has also extended the deadline to begin using the ADA 2006 dental claim form. DHHS will now accept either the ADA 2006 or the ADA 1999 versions until September 30, 2007. Effective October 1, 2007, only the ADA 2006 claim form will be accepted.

The SCDA Medicaid Task Force under the direction of Chairman Jim Mercer continues to meet with DHHS officials and work to keep the SC Dental Medicaid Program one of the top programs around. I am constantly asked by other States: How did you do it? It is a simple answer, we did it because YOU, the South Carolina dentists, stepped up to the plate and met the challenge that was before you.



**Phil Latham**  
Deputy Executive Director

## SCDA BOARD MEETING - PLANNING RETREAT – MAY 11, 2007

I plan to start something different with the articles you see coming from the Executive Director. I plan to highlight the actions of the Board of Governors after each meeting in an article to help you stay up to date with the activities of your SCDA.

We had a combined Board meeting and incoming President Carter Brown's planning retreat on the same day, May 11, 2007. It was a very busy day, but I must confess that the energy shared and discussed in the board room was wonderful.

One of the highlights was the establishment of a Task Force to look at the House of Delegates meetings. Those of you who have attended have seen the numbers decrease over the years. This task force, chaired by Dr. Craig Draffin, was asked to review the House and consider any and all options. The task force has already held several meetings via email to look at a different format and I am sure Dr. Draffin would welcome any comments. You can contact him at [DDOKTORD@aol.com](mailto:DDOKTORD@aol.com).

As mentioned earlier, the actions of the Board from May 11, 2007, included:

- A detailed discussion of the current dues statement and how to make the statement clearer to the membership. The Board will consider several drafts at its next meeting.
- Unanimous approval of a new Task Force on Oral Cancer Screenings to be chaired by Dr. Larry Chewing.
- Unanimous approval to appoint Drs. Clyde Stockton and Keith Lethco to the SCDA Members Benefit Group Board to replace Drs. Loretta Felder and Carter Brown.
- Unanimous approval to assist the Primary Health Care Association in their efforts to hold a seminar regarding oral health in Community Health Care settings.

Summer has begun and I trust that each of you and your families has wonderful vacations and safe travels over the coming months.

*DHHS has implemented a contingency plan so that dentists will be able to use their current Medicaid provider number(s), their NPI number(s) or both until May 23, 2008*

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AFTCO is pleased to have represented all parties in these transactions.



## SCDA Member Benefits Group Corner

By Mark K. Brown

It's that time of year again where we begin to make plans for some quality relaxing time with our families on a much deserved vacation. We all know that the one time of the year that nothing can go wrong is while we are on our vacation but what if something does occur? What if you or one of your family members become ill or injured while away from home? Your Association has a benefit for you that can give you true peace of mind while traveling and may possibly save your life or the life of a family member.

The SCDA has a partnership with Medjet Assist to offer medical evacuation services to members of the SCDA for a discounted fee of \$175/individual or \$275/family annually. This membership provides you with a medically equipped and staffed private jet that will fly you to the hospital/physician of your choice should you become injured while away from home. Nationwide or worldwide, as long as you are 150 miles or further from your home, Medjet Assist will send a private jet to pick you up and care for you until you get to the destination of your choosing.

Imagine this kind of piece of mind for a nominal \$175 a year. Interested in protection over a shorter period of time? Medjet Assist can accommodate SCDA members here too. Contact Sallie Stearns at 1-866-961-8080 to become a member today.



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### FULL SERVICE Partials & Dentures

### Ortho Appliances

### Crown & Bridge Cosmetic Dentistry

Las Vegas Institute Trained Technicians

#### Metal Free

- IPS Empress® Esthetics
- LAVA™
- Feldspathic Veneers
- Sculpture FibreKor™ (Polymer Ceramic)

#### Conventional Crown & Bridge

- Captek™ (Anteriors)
- Singles/Roundhouses
- Porcelain Butt Margins

#### Full Metal Crown/Bridge

- Singles/Bridges (inlay/onlay)
- Open Face & Special Designs

#### Implants

- 3i Lifecore
- ASTRA INNOVA
- Straumann ITI Zimmer
- Nobel Biocare™

"Raising a Standard of Excellence"

### Partials/Dentures

#### Partials (Vitalium 2000 Metal)

- Conventional (your design or ours)
- Valplast®
- EsthetiCasp
- Precision Attachments (all types)

#### Dentures

- Premium/Economy
- Overdentures (all types)
- Custom Trays
- Bite Rims
- Hard/Soft Nightguards

#### Miscellaneous

- Lazer Welding
- Therasnore (Sleep Apnea Kit—  
no lab involvement)
- Tecstone/Yellow Buff
- Shade Guides

#### Ortho

- Fixed Lingual Arch
- Band & Loop Space Maintainer
- Removable Spring Retainers

### Schedule

#### Crown & Bridge

Crown & Bridge .....	5 Days
LAVA .....	8 Days
IPS Empress® Esthetics .....	8 Days
Procera® .....	5 Days
Sculpture™ .....	5 Days
Crown under Partial .....	1 Day

#### Partial & Dentures

Denture(s) .....	6 Days
Valplast .....	6 Days
Custom Trays .....	2 Days
Bite Rims .....	2 Days
Partials (frame only) .....	10 Days
Repair(s) .....	1 Day
Nightguards (soft/hard) .....	5 Days
PEDO (band & loop, etc.) .....	5 Days

Price list available upon request.

Personal assigned  
technicians per doctor!



## SCDA Foundation Awards Scholarships



The South Carolina Dental Association Foundation awarded four scholarships and honors at the recent Annual Session in Myrtle Beach. Four recipients were given checks totaling \$10,500. Dr. Mona Ellis, Chair of the Foundation, was pleased to report that more money was available for this worthy cause thanks so increased contributions from dentistry. Pictured from left to right are Lia Vo, winner of the SCDA Member Benefits Group Award; Kinon Lecholop, winner of the Dental Student Award; Melissa Murphy, winner of the Hygienist Award; and Catherine Davis, winner of the Mary Clary Award. Congratulations to all of these fine students!



## Classified Ads

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 800-438-7470 anytime.

...

### PRACTICES FOR SALE

CHARLESTON AREA #8068—Gross \$242,071; 2.5 days; 3 ops; 1300 sq. ft. office space, assistant, hygienist, office manager

NORTH OF CHARLESTON #8187—Gross \$365,643; 5 days; 4 ops; 2000 sq. ft. office space; assistant, office manager, receptionist, GP practice for sale for \$200,000! Two additional ops plumbed.

ORAL & MAXILLOFACIAL SURGERY #8223—Gross \$625,793; 3.5 days; 3 ops; 2000 sq. ft. office space, assistant, business assistant, insurance clerk, 2 RNs, Additional plumbed but unequipped operatory.

Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more info. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

...

PerfectByte - PRACTICE MANAGEMENT SOFTWARE for Orthodontic & Dental offices. Affordable, Comprehensive/ User Friendly Features. Billing, Scheduling, Image Storage/ Photo Montage, Customizable Documents & Payment Plan Contracts, Insurance Continuation of Treatment Billing, Recall Module, & more. Dental \$695-\$1295. Orthodontic \$2500. For FREE fully functional trial with 25 patient limit, [www.perfectbyte.net](http://www.perfectbyte.net) or toll free 877-767-7007.

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Murrells Inlet, SC - Highly visible general, cosmetic practice. Brick building. 7 ops/3,000 sq. ft. Computers in ops; CAESY; IOC; Digital camera; Digital radiography; Perio laser; CERECr. Great staff/growth potential. Will market associate as partner. Mentorship available. Visit [www.transdent.com](http://www.transdent.com) or call Mercer Transitions 800-588-0098.

...

CEREC 3 machine and milling unit for sale. Excellent condition. Patterson maintenance contract in place. All supplies included. Accepting offers. Call 843-884-6004 or email [drtimassey@aol.com](mailto:drtimassey@aol.com).

...

Practice for Sale: Columbia, S.C. Low overhead, 35-40 new patients a month. Email to: [hogancatch@yahoo.com](mailto:hogancatch@yahoo.com).

...

## Help Wanted

### ASSOCIATE OPPORTUNITIES

CHARLESTON #8372 ASSOCIATE-FT assoc. needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1430 for more information.

LEXINGTON AREA #8366 ASSOCIATE FT gen. dentist needed for assoc. position in modern office with digital imaging. One of SC's fastest growing areas with excellent, blue ribbon schools. Located within minutes of beautiful recreation at Lake Murray. Call Dr. Jim Howard (910-523-1430) for more information.

MYRTLE BEACH AND CONWAY #8278 ASSOCIATE—FT associate positions available for general dentist. Call Dr. Jim Howard at 910-523-1430 for information.

NORTH CHARLESTON #8194 ASSOCIATE—FT associate needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1430 for more information.

Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associate-ships. We provide financing for buyers and pay cash to sellers.

...

Successful general practice serving children and young adults seeks assoc. with potential partnership buy-in. Must be patient oriented, have good ppl skills. Prac. conveniently located in popular Raleigh-Durham area. Excellent compensation/Benefits package w/ guaranteed salary. Contact Donna Waters 919-815-1361.

...

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

...

Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

...

Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-325-2204 for more information.

...

Lexington, SC - Full-time - Pediatric Office. Seeking certified dental assistant and dental hygienist. Growing

practice needs someone who is dedicated to providing quality care. Competitive salary and benefits. Fax resume to 803-359-7542 (Monday - Thursday, 9am - 4pm).

...

Flexible, low stress lifestyle--Work when and where you chose without obligation. Excellent compensation. Nation's most experienced LOCUM TENENS SERVICE (Temporary Professional Service) for dentists. Contact FOREST IRONS & ASSOCIATES, INC. at 800-433-2603 or [www.forestirons.com](http://www.forestirons.com).

...

Wanted: General Dentist as associate in Growing Low-country practice. Call 843-549-2121.

...

Dental hygienist(s) wanted for downtown Charleston, SC general dental office. Monday & Tuesday 8 am -5 pm.Thursday 12-7:30 pm. Floating DH welcomed. Call Monica at 843-723-9582. Salary commensurate with experience. Minimum \$25/hour.

...

Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to [beachassistant@aol.com](mailto:beachassistant@aol.com) or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576

...

Career Opportunity immediately avail. for an experienced, FT Registered Dental Hygienist. Performs the usual procedures of a RDH while promoting safe environment of min. stress. Must perform oral procedures, maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front and back offices, educate staff on dental hygiene & related issues. Follow universal precautions & all OSHA & HIPAA reqs. Top salary, full benefits, 401K & more. 2 years of experience req. Contact Floretta Sutton at 803-255-0200 or [aharper@esourceshr.com](mailto:aharper@esourceshr.com).

...

Dental Personnel for Columbia practices. Ongoing recruitment for dental practice managers, dental receptionist, dental assistants and dental hygienist. Full time and part time available. Paid vacations, holidays and medical benefits available for part-time staff. Please fax or email your resume to Amy Sheehan at 803-806-8135 or email to [asheehan@recruitingolutionsonline.com](mailto:asheehan@recruitingolutionsonline.com). Please specify full- time or part-time.

...

S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

...

### Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.

Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

\*\*\*

Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email: [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com). New grads encouraged.

\*\*\*

Wanted: Dentist Associate. Position available full or part-time. Call 843-726-4771.

\*\*\*

Partnership - Fort Mill/Rock Hill South Carolina area. Excellent opportunity for Graduates or Associates to practice high quality dental care without the hassle of management. Please call 803-285-3017 or E-Mail [mjrespass@comporium.net](mailto:mjrespass@comporium.net).

\*\*\*

Patient oriented quality practice in the Pee Dee area seeking an energetic, compassionate Associate. Four-day work week doing rotary endo, C&B, prosthetics, implants, Invisalign. \$800,000 annual gross. Progressive community, good schools. Contact Dr. William Laney at 843-537-9044 or [DrTeethcd@earthlink.net](mailto:DrTeethcd@earthlink.net)

\*\*\*

Earn a Terrific Salary... Feel Great About Your Work! Kool Smiles, general dentistry for kids & teens, is currently looking for a FT general dentist for a brand new practice opening in Anderson. Kool Smiles also has opportunities in Greenville & Sumter. We offer a competitive base salary plus bonus potential (earn up to \$200K a year!), Health Insurance, Dental Insurance, Malpractice Insurance, Paid Vacation, Paid Holidays. Continuing Education, Long term disability/Short term disability, and Much More! Enjoy the rewards of being a dentist without all the hassles of owning your own practice! Must enjoy working with children and serving the underserved community. For a fun and rewarding place to work, please contact Andrea at 770-916-5023 or email your CV to [ajett@ncdrllc.com](mailto:ajett@ncdrllc.com). You can also visit our website at [www.koolsmiles.com](http://www.koolsmiles.com).

\*\*\*

Dental Asst. needed. F/T with XRAY, CPR & Nitrous Sedation Certification. General dentist office (Camden, Kershaw County area). Looking for a team person with focus on optimal dental care. Salary & benefits available. Position available immediately. Fax resume to 803-865-7169.

\*\*\*

Dental Assistant with xray certification needed in the Lexington-West Columbia area. This is a part-time position with flexible hours. Position will be available in June. Call 803-957-5770 for information or fax resume to 803-957-5683.

\*\*\*

Mobile dental company seeks motivated dentist to work weekdays 2-9PM. Flexible work days available. Service to Medicaid recipients under 21. Excellent compensation. Call Jose Benitez at 1-888-344-0304 for more information.

\*\*\*

We are currently searching for skilled & compassionate dentists to be part of our mission in the following areas: Columbia, Greenville, Florence & Spartanburg. Small Smiles dentists receive a compensation & benefits package that is rewarding & competitive: guaranteed min. salary of \$150K/yr for Lead/Managing Dentists, opp. for monthly bonuses, yearly PTO, 9 paid holidays/yr, relocation reimbursement, 100% insurance coverage (health, life, malpractice), assoc. dues & licenses, & more! For immediate consideration, forward a resume to [mchatman@forba.com](mailto:mchatman@forba.com); fax to 615-986-1724; or phone 877-367-0960 x4. Candidates must have a current dental license and be eligible for work in the US. EOE

\*\*\*

\$10K Sign On Bonus! Kool Smiles PC: Now hiring full time dentists. Positions available in Atlanta, Columbia, Dalton, Macon & Valdosta, GA. Base salary & production bonus. Positions also open in AZ, IN, KY, MA, VA & SC. Contact Ryan Murdock at 770-916-7044 or email [rmurdock@ncdrllc.com](mailto:rmurdock@ncdrllc.com).

\*\*\*

Practice owner in Charlotte, NC is interested in adding a full time (will consider part time) associate dentist to his practice. Monday through Friday work week. Must be comfortable performing extractions. Call Brian at 1-800-313-3863 ext. 2290 or email [brian.whitley@affordablecare.com](mailto:brian.whitley@affordablecare.com) to learn more.

\*\*\*

Gallman Healthcare Solutions is looking for exceptional Dental Hygienists and Assistants to introduce to top dental facilities in South Carolina. Candidates may choose from short term or long term opportunities. Let us do all of the work for you! Join Team GHS today! Forward resumes to [depp@gallmanpersonnel.com](mailto:depp@gallmanpersonnel.com).

\*\*\*

The Woman's Shelter Dental Center (located at 3425 North Main Street in Columbia) is looking for a hygienist. Serious Inquiries only. 28-32 Hours per week with a salary of \$22-23 per hour. Must be x-ray certified and South Carolina licensed. Please contact Kathy Riley at 803-779-4706 or fax resumes to 803-254-0056.

\*\*\*

Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to [doldham@bellehalldentistry.com](mailto:doldham@bellehalldentistry.com).

\*\*\*

Seeking highly motivated dental office personnel for a fast growing dental office. We are hiring front desk positions, recall coordinators, dental hygienist, and dental assistants. Above-average pay rate - very competitive. Please send all resumes to [drougforbes@bellsouth.net](mailto:drougforbes@bellsouth.net)

\*\*\*

Augusta, GA: Full time associate needed for busy, upscale family practice located in one of the nicest areas of Augusta. Opportunity exists for equity position. Practice gross in excess of 850K. Call 843-991-0344 for further information.

\*\*\*

## Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or [jktmd@yahoo.com](mailto:jktmd@yahoo.com). References available upon request.

\*\*\*

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

\*\*\*

General Dentist seeking associate or community clinic position in the Columbia, SC area. Willing to work PT or FT - very flexible. Benefits not required. Please contact Dr. Ben Adams 407-222-7445 or [benuct@yahoo.com](mailto:benuct@yahoo.com).

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)