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Dentists Making a Difference

By J. David Moss, DMD



Dr. David Moss

To my friends and colleagues of the South Carolina Dental Association, I am truly humbled to stand before you as your president for 2014. Over the past three years of being an officer in SCDA, I have gained an immeasurable appreciation for those who have gone before me in service to our association. My friend and classmate, Thomas, will joke that "I'm coming behind him to clean up his mess." But, instead, I know that I am following one of the most insightful, articulate, and progressive presidents that we have ever had. Another classmate of ours, Hal Fair, our ADA Trustee, has been a beacon of leadership on the national stage in fashioning policies that affect dentists across the land. I promise you that I will give my all in an effort to carry on the excellent work that Thomas and Hal have done this year.

For 2014, my theme will be, SCDA: Dentists Making a Difference. When I chose that theme my mind was on the aspect of our profession giving back to our fellow man. But as this year has progressed, I have come to see that it means much more than that. Recently I have listened to many speeches from dentistry's leaders and somewhere in each speech there is mention of the words: "challenges" and "opportunities." Let's just take a look at some of the issues that we face and see where we can "make a difference."

The big issue on everyone's mind is the Affordable Care Act. Never have I seen a game changer like this looks to be for us all. With a single enactment at the federal level, more impact on health care delivery is being felt than we have ever seen before. One trend that is going to be accelerated by the implementation of this law is an increase in participation of managed care insurance plans. Preferred and Exclusive Provider Organizations are going to make a big push this year with the upheaval in the insurance market. It is incumbent on each of us to carefully consider an evaluation by the ADA Contract Analysis Service before signing on the dotted line with a managed care plan. This analysis is a benefit of your membership.

Once you sign that contract, you may become subject to limitation by the insurance company for all services – even ones that are not covered by their contract. SCDA has sought to pass legislation that eliminates this unfair regulation, but we have not yet been successful. As more and more of our members sign these contracts, I believe it is imperative that we continue to fight for legislation on non-covered services. While we know it will be an uphill battle, we have seen well over half of the states be able to pass such legislation and we should continue to be active on this because it is the right thing to do.

One provision of the Affordable Care Act is geared to promote more third party coverage for children. And yet, statistics already show that over the last ten years, more and more children have been seen by dentists. Much of this increase has been in poor and near poor families thanks to the expansion of public programs. Congratulations to all of you who have fought the fight through the years to help bring this improvement in children's dental health. Perhaps there is an opportunity to ride this trend in our own practices by adjusting our sights to a greater focus on care for young patients. As an association, it will be increasingly important for us to work on making the Medicaid program in South Carolina more acceptable to dentists. We must continue to seek a relevant fee structure and better administration of the claims process.

Speaking of Medicaid, we all know what a disappointment it was a few years ago when all adult services were suddenly dropped. Many disadvantaged adults in our state experienced dental pain and were forced to seek care in emergency rooms for temporary relief. There is new hope that the Department of Health and Human Services has seen the need for reinstatement of adult dental

Continued on Page 3



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Continued from Page 1

care. It will be critical that SCDA take this opportunity to lobby for an expanded program that will offer effective adult care at a reasonable rate for dentists. This may be a difficult negotiation, but I assure you we will give maximum effort in your behalf and that of our state's adult Medicaid patients.

"Making a Difference" for your association requires membership. The challenge is seen nationally in a decline in market share in recent years. Specifically, we see that a higher percentage of minorities and women are not joining the association. While South Carolina is doing better than the national trend, we must be responsive to potential new members. Since I became a member some 33 years ago, much has changed in our society. The different manner in which we communicate with each other is a prime example of this. None of us practice the way we did 30, 20, even 10 years ago. I submit to you that the way we do membership should, likewise, be modernized. Your Membership Committee will soon begin to look at this opportunity to streamline the membership process and eliminate roadblocks to membership. We must have a membership process that is inclusive and not exclusive so that dentists across our state can feel the positive influence of participation in a progressive association of dentists.

As providers of health care, dentists are making a difference in the lives of many of our fellow South Carolinians through volunteerism. I applaud our dedicated leaders who initiated and have successfully continued the DAD project in our state. Building upon that spirit of giving back, we have seen an upswing in our members reaching out in their communities to provide benevolent care. The College of Dental Medicine is doing a great job with students in fostering the high call of caring for the needy with multiple programs of outreach. Also, if you have not done so already, I encourage you to sign up for the Donated Dental Services program that coordinates care for well-deserving folks who have fallen on hard times. You can see these patients in your own office and even have any lab costs paid for by the program. You and your staff will be blessed by lending a helping hand through this dental lifeline.

There are even more challenges before us: mid-level providers, rising dental school tuition, reinvigorating Give Kids a Smile, coping with new government regulations, diminishing attendance at meetings, funding for the dental school building, and more. All the signals are that we are heading for some difficult times in our profession. Some say that we are headed for a "new normal." But, I submit to you that we have seen tough times before. How do we negotiate tough times? One important factor is our SCDA staff. We have an executive director in Phil Latham who has an ability to see problems and solutions with intuitive thinking that is invaluable. Our entire staff is articulate, dedicated, and a great asset to the membership. In facing challenges personally, I rely on the counsel and encouragement of my wonderful wife, Kristen. She is my biggest supporter. But greater still, I can count on my God to strengthen me and guide me in all things.

While speaking to the 2013 graduates of the dental school at their convocation ceremony, I spoke to them of such lofty things as: dedication, membership, ethics, participation, professionalism, leadership. In trying to say things to inspire these brand new dentists, it occurs to me that these are the continuing ideals that have pushed dentistry through the tough times of the past and will do so again. But of utmost importance, to negotiate rough waters we should never fail to hold high the one thing that must remain most valued – the *trust* of each patient that we treat. It is that cherished trust that makes dentistry a great profession with a proud past and a bright future for the next generation of dentists to come.

In closing, I will share with you a story that I told the graduates. While traveling as a youngster, my family always packed a picnic lunch to eat along the way. We would look for a roadside park where we could take our time to eat. As we prepared to leave, I would notice the way my mom and dad would clean up. They routinely would clean up our trash and then go out of their way to pick up what others had left behind. Finally, on one trip I asked my mother why she always did that? She said, "Son, we always try to leave a place a little better than the way we found it." I have never forgotten what she said.

It is with this in mind that I endeavor to lead the South Carolina Dental Association in a way that will leave my profession of dentistry a little better than the way I found it. I encourage each of you to join me as we truly seek to be "Dentists Making a Difference." Thank you and God bless.

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What is the South Carolina New Dentist Committee?

By Dr. Jennifer Berwick Slater, New Dentist Committee Chair

A "new dentist" is defined by the American Dental Association (ADA) as a dental school or residency graduate in practice less than ten years. This is a group supported and started by the ADA to help new dentists overcome challenges and opportunities that are different from colleagues who are more established in their careers. The ADA New Dentist Group provides young dentists with tools and resources to help during this early stage of their career to be a better dentist. New graduates today face vastly different concerns from the generations of dentists who came before them. Not only is the demographic of the new graduate different from their successors, they hold challenges unique to their time including higher education costs, economic uncertainty, struggles between independent versus corporate practice opportunities and autonomy of practice versus insurance dictation, to name a few. Many students excel at their didactic and clinical education, yet lack a foundation for the realities of practicing dentistry. The South Carolina New Dentist Committee has made it a priority to bridge this gap for its members. Some people join to get involved in organized dentistry, some for support in navigating the early challenges of practice and others join for the networking and social opportunities. Regardless of the reason for joining, everyone who joins benefits from their relationship with other colleagues experiencing the same transition. The SC New Dentist Committee is interested in all types of new members joining the group. Want to find out more? Email: Maie Brunson brunsonm@scda.org or check out the [ADA Information on New Dentists](#).



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**President of the American Academy of
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Dr. Staci Gaffos ('64) was elected President of the American Academy of History of Dentistry during the Academy's meeting in Vienna, Austria. If you have any interest in dental history, please contact Dr. Gaffos at 803-788-0360. He was recently inducted into the American College of Dentistry. He also serves on the Board of Visitors at the Medical University of South Carolina.



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More History About Our College

by Dr. Gene Atkinson, Class of Dec. '73
College Historian



▲ Dr. Gene Atkinson

The year 2014 marks the 50th anniversary of the actual start of what is now the James B. Edwards College of Dental Medicine. Beginning next year, the college is planning a multi-year celebration of the 50th anniversary of the years 1964-1967, representing the era when the College was initially funded to when its first students arrived on campus.

Dr. John E. Buhler was hired as dean on May 1, 1964 to establish South Carolina's new dental school. He was faced with the daunting task not only of starting our new school from scratch, but assimilating a faculty as well. Fortunately he had previous experience as the dean at Emory University, and was able to use that knowledge to start the School of Dentistry at the Medical College of South Carolina as it was then known. Because MUSC was centered around the medical school, it took a strong administrator like Dr. Buhler to see that the new dental school was treated fairly in the early days.

The 1964 Legislative Enabling Act that had provided funds to start our new dental school was amended in 1965 and was increased to \$6 million. This allowed federal matching money to be obtained for a joint medical and dental school project. As a result, in 1966, the federal government approved more than \$8 million in matching funds for the Medical University of which \$4,731,015 was earmarked for the construction of the dental school. Consequently, the Basic Sciences Building housed both the College of Dental Medicine and the Basic Sciences.

Upon his hiring, Dean Buhler started working with the architects and engineers to accomplish all of the planning, designing, engineering, and subsequent construction. Construction began on April 3, 1968. During the site preparation, a potters' graveyard was discovered which further set back the already delayed construction. Finally after two and one-half years, construction was completed, and the new dental school was occupied in December, 1970 much to the joy of all the faculty and students.



▲ Construction of the dental school was delayed by the discovery of graves.

Because the first dental class was admitted in September, 1967, Colcock Hall was refurbished to accommodate the early years of the dental school. Upstairs, two pre-clinical labs were created along with one classroom, a locker area, a dental library as well as several faculty offices. Downstairs contained the



administrative offices and most of the faculty offices, which consisted of subdivided, small cubicles with plywood partitions done in a very primitive way. Due to all the schedule delays in construction of the new school, a pre-fabricated clinic had to be constructed next to Colcock Hall in 1969 so the first two classes could have a clinical facility. The dental students

colloquially called this pre-fab clinic building the "Tin Can."

The plan was to have 24 students in the first two classes, then to increase the class size in 1969 to 48 students. However all the construction delays caused the class beginning in 1969 to also be cut back to 24 students. Finally in 1970 the incoming freshman class was at the expected size of 48 students.



▲ Dr. William G. Smith instructs the Class of '71 in Colcock Hall.

The first three dental classes were placed in classes with the freshman medical students for the first year of basic science courses. At that time three major quizzes were always scheduled for every other Saturday which kept everyone on their toes. Additionally, the dental students had to take dental courses all day long on Thursdays while the medical students had additional labs in the basic science courses. Thus, the dental students had to be responsible for the same information as the medical students, but with fewer labs.

All in all, the dental students survived these early challenging years, and our school has achieved a national reputation for producing outstanding dentists.

Please join us at Homecoming Weekend February 20-23, 2014 as we celebrate the 50th anniversary of the College. There will be a special PowerPoint slide show presentation at 11:00 am on Saturday, February, 22, 2014 illustrating the rich history of those early days.



▲ The college's first class at graduation in 1971

Author's note: More history of the College of Dental Medicine will be included in future publications.

Join Dr. Atkinson immediately following the Homecoming CE Program as he presents a free slideshow about the history of the college on Saturday, February 22, 2014.



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SCDA Mission

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

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1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

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Outstanding NIDCR Career Research Award

The Friends of the National Institute of Dental and Craniofacial Research have selected Carlos F. Salinas, DMD as the 2013 recipient of the Outstanding NIDCR Career Research Award.

This prestigious award is presented to an individual in appreciation of their lifetime achievements in pioneering research leading to significant inroads in oral health.

The award was presented to Dr. Salinas by Mary Fete, Director of Research of the National Foundation for Ectodermal Dysplasias at the Friends Annual Dinner on November 21, 2013 in Washington DC.

The Friends of the National Institute of Dental and Craniofacial Research, a nonprofit organization, was established in 1998 on the 50th Anniversary of the Institute. The Friends is a broad based coalition of individuals, institutions and corporations who understand the critical importance of dental, oral and craniofacial research to the health and well being of people in the U.S. and globally.

Dr. Salinas is a Professor and Director in the Division of Craniofacial Genetics, Department Pediatric Dentistry and Orthodontics, College of Dental Medicine, Medical University of South Carolina (MUSC), Charleston SC. He also serves as Director of the MUSC Craniofacial Anomalies and Cleft Palate Team and as Co-Director of the Clinical Resource Core the MUSC Center for Oral Health Research.

Dr. Salinas is a dentist graduated from the University of Chile. In 1972, he was awarded an NIH-Fogarty International Fellowship in Medical Genetics at the Johns Hopkins University School of Medicine. In 1974 he joined the MUSC where he has developed most of his academic career including clinical service, research, teaching and outreach activities.

Dr. Salinas areas of research interest include the study of craniofacial anomalies, the ectodermal dysplasias, the relationship of oral dental disease and systemic disorders, and special care dentistry. He has edited five books, published over 100 scientific publications and has been guest editor in three journals. He has organized several national and international symposia in the area of birth defects affecting craniofacial and oral-dental structures.

Dr Salinas is a Board member of the Special Care Dentistry Association, member American Cleft Palate and Craniofacial Association, American Society of Human Genetics, the Society of Craniofacial Genetics, South Carolina Oral Health Coalition. He has been elected Fellow of the American College of Dentists. Fellow of the Pierre Fauchard Academy and as Distinguished Scholar of the National Academy of Practices, Academy of Dentistry.



Carlos F. Salinas, DMD

Master Calendar

January 17	Radiation Safety Exam	Midlands Tech	9:30 AM
January 31	DenPac Board Meeting	SCDA Office	9:00 AM
January 31	Risk Management Seminar	MUSC	11:30 AM



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Executive Director's Notes



Mr. Phil Latham

The New Year has begun and your SCDA will be busy finalizing dues, getting ready for the 2014 Legislative Session and starting prep work for DAD 2014 which will be in Rock Hill.

In case you were not able to attend the recent SCDA House of Delegates meetings, below are a few highlights that occurred:

Dr. W. Lynn Campbell, SCDA Speaker of the House, was honored for his 13 years of service as Speaker. Dr. Campbell has been very active in the SCDA for many years as he has served as a Past President, member of several Committees and Task Forces and a member of the South Carolina

delegation to the ADA are just a few. Dr. Campbell has been a wonderful asset to the SCDA.



Dr. Lynn Campbell

During the House, the 2014 SCDA budget was approved, reports were heard from many leaders and Committee Chairs, two bylaws changes were made and a pilot program for the 2014 Annual Session was approved. Those are outlined below:

- **Chapter III – House of Delegates, Section 5 – Meetings:**

The House of Delegates shall convene ~~twice~~ once a year. ~~One~~ The meeting shall be ~~at the same place and during the time of the annual session of this Association.~~ The second meeting shall be held in the fall or winter each year with the date to be set by the President. Additional meetings can be held if necessary during the course of the year.

- **CHAPTER VI – COMMITTEES - Section 6 - Committees on Membership and Membership Services:**

~~B. Dentist Advocacy and Assistance Committee~~

- ~~1. Composition: This committee shall consist of eight members appointed as described in Section 1.~~
- ~~2. Duties: This committee shall assist practitioners who are in need of assistance because of alcohol or drug-related problems.~~

- **PILOT PROGRAM FOR THE 2014 SCDA ANNUAL SESSION**

Background: Due to several successful SCDA Annual Sessions recently and the effort to enhance the SCDA Annual Session, the SCDA Board of Governors submits the idea of a voucher system as a pilot program for the 2014 meeting.

The idea would entail providing each dentist attending a \$100 voucher that must be used on the exhibit floor during the SCDA 2014 meeting. This system would be communicated with both the exhibitors and dentists in advance to make the process seamless.

Based on the recent number of dentists attending past SCDA Annual Sessions, the cost of this pilot program should not exceed \$40,000 and the cost may be even less. This \$40,000 expenditure assumes that 400 dentists would attend the 2014 Annual Session and those 400 dentists would use their entire voucher.

Therefore, be it Resolved: That the South Carolina Dental Association House of Delegates supports the idea of a \$100 voucher program to be used for the 2014 Annual Session as a pilot program.

And be it further Resolved: That the 2014 Convention Committee and SCDA Board of Governors evaluate this pilot program at the close of the Annual Session and provide a full report to the 2014 House of Delegates next December where it will be determined if this program should continue.

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Is it the equipment/supply companies who are also brokering practices? NO In most cases, the owner is selling and retiring. The supply companies want to please the buyer in order to gain or retain their business post-closing. Whatever the terms, their priority is to get the deal done in order to pick up the buyer as a new client, at whatever cost to the seller.

Is it your accounting firm that also owns a practice brokerage company? NO This could be the biggest conflict of interest that exists. Sellers look to their accountants for advice asking, “Is the price or tax structure acceptable?” Will the accountant advise their client against a “bad” deal if a large commission is on the line to their firm, or to a brokerage company they are partners with or are profiting from?

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Mr. Mark Brown

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If you are a current glove program participant and have placed an order since November, you should have already noticed your bottom-line invoice was lower than that of your previous purchase, which included per-case shipping fees. Newcomers to the glove program will find prices that are lower than those at most dental supply companies or other glove purveyors.

• Powder-free nitrile start at \$5.45 per 100 gloves

- Powder-free latex start at \$6.40 per 100 gloves
- Powdered latex start at \$7.25 per 100 gloves
- Fitted start at just \$7.50 per 100 gloves

New Product Line Added

Our endorsed glove program is now offering Kimberly-Clark masks at very competitive prices, also with free shipping. Ear loop masks start at just \$4.00 per 50 masks. Level 1, Level 2 and Level 3 masks are available. In addition, you get two boxes of masks free with the purchase of one case!

To start saving right away, view the complete catalog of gloves and masks and order online by visiting www.scdagloves.com. Or, for personal assistance, to request glove or mask samples or place an order call 877-484-6149 between 8 a.m. and 5 p.m.



If you have not already joined the SCDA Facebook page you are missing out! We have moved all of our pictures from Shutterfly to our Facebook page. We have posted pictures from our conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook. You will also be kept up to date on all SCDA news! Join our group today! www.facebook.com/scdental. You can also follow us on twitter @SCDentalAssoc!

Send us your story ideas!

Do you have an idea for a story? We'd love to hear it. We're always looking for topics of interest to our members.

If you have a suggestion, email Maie Brunson at brunsonm@scda.org or call 800-327-2598. Please be specific We'll let you know if and when your idea will come to fruition. Thanks for your help!



a division of Layne Christensen Company

SolmeteX has set the standard for amalgam separators.



townie choice awards 2012

The SolmeteX Hg5 system has received the Townie Choice Award ten consecutive years in the Amalgam Separator category, making the Hg5 Series the most award winning systems in the North America. The Hg5 amalgam separator program is an all-in-one solution, assisting the dental office achieve a regulatory compliant practice with amalgam waste recycling and management.

The proven answer to your amalgam separation concerns.



SolmeteX provides the complete solution:

- ISO 11143 certified greater than 99%
- Professionally engineered.
- Easy to operate and maintenance free.
- Flexible design for hard-to-fit applications.
- Functional for wet or dry vacuum systems (install before pump on wet vacuum system, install before tank on dry vacuum system).

Simple container change process includes:

- No tools, no mess
- Packaging for delivery to certified recycler
- Online certificates

What SolmeteX does not require:

- No contracts with hidden fees
- No electricity
- No daily maintenance or decanting
- No pumps
- No timer
- No additional charges for shipping to recycling facility



SCDA members will receive a collection container with proof of purchase of any of the Hg5 Series Systems. Fax proof of purchase to 508-393-1795.

SolmeteX.com
1.800.216.5505




Why the other side hates to see us on your side.

- Our malpractice carrier has been covering SC dentists for 35+ years
- They have won over 90% of cases that have gone to trial
- They have closed more claims without payment than any other liability carrier in SC
- A fellow member sits on the board
- Up to 65% off available for new to practice dentists
- Commission dollars go back into the SCDA instead of an outside insurance agency

Contact the SCDA Staff
ski@scda.org
800-327-2598
www.scda.org



Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

Locum Tenens/ Positions Wanted

Locum Tenens Office Coverage:

Vacations, illness, maternity leave. Also excellent job & associate opportunities. Dentist helping dentist since 1984. Forest Iron & Associates 803-433-2503. www.forestirons.com

Dentist available for locum tenens.

Available daily, weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Lowcountry area.

Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email johnmcgeary@hotmail.com.

Since 1975, Dental Power has been placing dentists seeking work!

We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at www.DentalPower.com or contact 800-710-9720

Prosthodontists/Implant Surgeon available for in-house implants & grafting in your office.

Newly relocated; 25+ years of private practice experience; Charleston/Bluffton/Hilton Head areas; other areas to be considered; Misch Institute Faculty; looking for a few select practices; email requests/inquiries to drjayfriedman@sbcglobal.net

Positions Available - Dentists

Family Dental, LLC desires **motivated, quality oriented dentists** for its offices in Columbia, Rockhill and Greenville. We focus on providing the entire family superior quality general dentistry in a modern technologically advanced setting with experienced support staff. Our dentists earn on average \$230,000/yr, and are supported with health/malpractice insurance, three week's vacation, and visa/PR sponsorship. Call 312-274-4524 or call dtharp@kosservices.com.

Pediatric Dentist Opportunity-

an exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple offices in the Charleston area. The position is to join a TEAM environment in a fun, well respected, state of the art paperless practice in a friendly and comfortable working environment. www.coastalkidsdental.com. Call or email to find out how to join our TEAM providing quality dental care for children and young adults: drisabel@coastalkidsdental.com 843-818-KIDS (5437).

Full time dentist needed (Tues-Friday)

we are located in the Lake Wylie/Fort Mill area. Our office is modern and fast growing. Fax resume to 803-831-2172 or send to smile@carolinafamilydentistry.com.

Dentist Needed! General or Pediatric!

Part-time or Full-time! In Irmo area! Send Resume to childrensdentalgroupsc@gmail.com or fax 803-781-5142

Volunteers Needed:

Our Lady of Mercy's Wellness House Dental Program located on Johns Island is in need of volunteer SC licensed dentists to provide emergency and basic dental. Providers are needed during the day Monday-Thursday and also Tuesday evenings for the emergency clinic. Please contact John P Howard DMD or Ms. Jakki Jefferson at 843-559-4493 for more information.

North Carolina- Associate opportunities

in select NC locations. General practice providing care from first tooth thru age 20. A desire to work in a positive, team oriented environment a must! Pedo experience helpful but not necessary. Excellent compensation package with guaranteed salaries. Contact Roger Walters, SmileStarters (704-816-1403) or email rwalters@smilestartersdental.com New grads encouraged!!!

Community Partners of the Midlands is looking for a **P/T dentist in Richland and Lexington dental clinics**. The hours for the Lexington- Mondays 8:30 am- 4:30 pm & Tuesdays 1:00 pm- 4:00 pm, Richland- Thursdays 12:30 pm- 4:30 pm. Applicants must have SC licensure. Accepting applications until position is filled. Please forward resume to: SC Health Dept., Community Partners of the Midlands LLC, Dental- Suite #4090, 2000 Hampton St, Columbia, SC 29204.

Part time/temp. dentist needed in Fort Mill, SC (Metro Charlotte) in thriving practice.

Comprehensive practice with flexible hours. Email info@victorydentalcenter.com for more information.

Murrells Inlet, SC Associate Dentist position available June 2013.

Have a stake on our team. Be a game changer, thrive and benefit financially each day! 30% compensation on your productivity. State of the art practice with a team that delivers. Four day work week- 8 to 5 with possible future partnership available. Email resume to batodddmd@aol.com.

Dentists- Full & part-time in Surfside Beach, Georgetown and Andrews SC areas.

For details email cameronbanks178@yahoo.com or call Cameron Banks at 843-650-6700.

Our office is looking for an associate doctor interested in a possible buy-in or purchase agreement.

A great opportunity for someone who wants to be part of a long-time successful practice. Great income potential, experienced staff. Contact 803-648-8319 for more information.

Seeking a full-time or part-time dentist for a private dental practice in Greenville, SC.

Please send resume and contact information to bwo8618@yahoo.com.

General Dentist Associate needed for a multi-doctor, multi-location practice.

Please submit resume' to irmosmilemakers@aol.com

General Dentistry- Associate opportunity needed 6-10 days/month in Myrtle Beach.

Commission based, new state-of-the-art facility, fee-for-service practice. Experienced doctors graduating 1980 or earlier strongly encouraged. New graduates/Brokers need not apply. E-mail resume to: mktcommondentist@aol.com

General Dentist Opportunities- SC. At DentalOne Partners, you work with an elite dental team, ensuring the practice's clinical and financial success by providing superior patient care.

Degree and current South Carolina dental licensure. If you're ready to join our team, email your resume to: scott.williams@dentalonepartners.com or call 919-437-8665.

Large group dental practice looking for **associate dentist** to join our expanding team in Columbia, SC. Competitive and excellent pay for qualified candidate. Experience preferred. State of the art facility. Candidates must have great work ethic, excellent skills and good chair-side manner. Interested candidates email CV to romanoea@yahoo.com

Wadesboro, NC-Full time. With 15 locations across North Carolina, University Dental Associates delivers comprehensive dental services in convenient community locations. As a group dental practice, UDA is able to provide general and specialty dental care. UDA is nationally recognized for quality and maintains accreditation through the Accreditation Association of Ambulatory Health Care (AAAHC).

Positions Available - Staff

High volume, hometown friendly dental practice **looking for a highly motivated individual responsible for maintaining appearance and order of dental office,** patient scheduling, reception, patient and records management, insurance, billing and correspondence. Knowledge of Eaglesoft 16.0 and dental knowledge required. Contact 843-899-5911 if interested.

General Dentistry Practice Charleston, SC has an opening for an experienced **front office position.** Must know Eaglesoft, dental insurance, billing, dental procedures, terminology, and financial coordinating. Must be professional and business oriented with excellent verbal and written communication skills. Contact wolf@wolfdental.com or 843-442-2429 for more information.

Acrylic dental technician needed in Surfside Beach, SC area. For details email cameronbanks178@yahoo.com or call Cameron Banks at 843-650-6700.

Certified dental assistant wanted for downtown general dentist in Charleston, SC. Call Michelle 843-723-9582. Salary commensurate with experience.

Implant & General Dentistry at the Market Common in Myrtle Beach seeking highly **experienced office manager.** Responsibilities include: employee training, overseeing office personnel, treatment planning and case presentation, marketing and advertising, OSHA/HIPAA compliance, and more. Minimum 5 years experience performing same duties required. Contact 843-293-6700 for more information.

Practices/Office Space Available

Greenville SC- Great opportunity for satellite, specialist, or new dentist. Newly available 1600sf furnished office near University Center, 4 fully furnished operatories complete with ADEC units, chair-mounted monitor/TV's, stools, cabinetry, NSK electric handpieces, fiberoptics. 4 digital xray heads. NO2, autoclave, ultrasonic, etc. Cat5 throughout. Must see to appreciate. Contact Janice at 864-233-8639.

Dental office space for lease near Lexington Medical Center Highway 378 visibility. 1800 sq. ft. Currently set up for pedo/ortho practice. Rent includes water, trash pickup, grounds maintenance, etc. Call Dr. Carlos Smith at 803-606-3810, 359-2488 or 784-0146.

Seller motivated!! #SC-114: 4-operatory general practice. Great location in fastest growing area of **Chesterfield County-** free standing building. Avg. collections \$741,000+. Strong hygiene program. Well equipped. Price: \$566,000. For details contact our SC rep, Amanda Christy, NPT (National Practice Transitions), 877-365-6786 x230. a.christy@nptnetwork.com or www.nptnetwork.com

Camden County Accelerated start-up with 4 equipped ops, currently open 2 days per week. This is a great opportunity to practice dentistry in an underserved area! For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com using listing ID SC1025

Charleston Pedodontic Practice Long-standing 40-year practice looking for associate buy-in. Practice has great up side potential adding sedation. Dr. only working part time and is on track to collect close to \$650k. Great location and long term staff to transition the practice. For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com using listing ID SC1026

Orangeburg Well established all FFS practice with low overhead collecting \$400k. 3 ops, excellent hygiene program, refers out all surgery, implants and perio. Doctor moving out of area, competitively priced, a great opportunity to develop a diamond in the rough! For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com using listing ID SC1024

North Myrtle Beach Well established, beautiful, 5 op, FFS/PPO practice. Highly visible facility is also for sale. Consistently collecting close to \$1M. Great beach location! For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com using listing ID SC1023

Charleston Island practice for sale in Charleston on track to collect \$350,000, 3 ops, great potential. For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com using listing ID SC1021

Equipment For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

Biolase Waterlase MD Turbo 2010 Laser has less than 30 hrs. used mainly for demonstration purposes. Laser just under a full factory check. Laser shows and works as new. Call 843-697-5888.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge. Please use **no more than 50 words.**
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Maie Brunson, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email brunsonm@scda.org.

Other News

To keep up with other goings on within the dental profession, just follow the links below:

[ADA News Daily](#)

[Medicaid Bulletins](#)

[SC Board of Dentistry Newsletters](#)