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SCDA Annual Session Embraces *Courage to Lead*

By Heather Barker

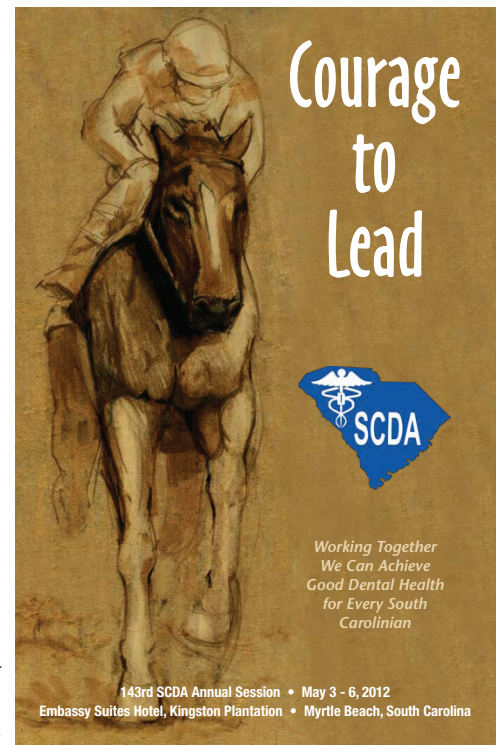
As General Chairman for the 2012 South Carolina Dental Association's Annual Session, I would like to welcome you. Our committee has been diligently working to develop a meeting that embraces our theme, *Courage to Lead*. The dynamics of our profession are changing more rapidly than perhaps at any other time in the history of dentistry. There are many areas in which we can choose to lead - practicing with the latest technology in our offices, becoming involved with organized dentistry, working more closely with our legislators, mentoring those new to the profession -- just to name a few. As you look over this year's meeting agenda, which includes continuing education topics, a listing of exhibitors, and the social events, our hope is that you will find many opportunities to develop the "tools" needed to accept this leadership challenge.

Our committee has worked hard to put together a very strong program with a wide array of topics being offered. Some of the top names in the country are found in our featured speakers. On Thursday, Dr. Jeff Okeson will speak both in the morning and afternoon sessions on Non-Odontogenic Toothaches and Clinical Management of TMD, respectively. For the staff, Debra Engelhardt-Nash will be giving an all-day presentation on topics pertinent to their roles in the dental office. On Friday, Dr. Lou Graham will give a two-part lecture on A Sound Recession Proof Restorative/Hygiene Practice; Integrating the Team and Adding the Value. Additionally on Friday, attendees can choose between Dr.

Wally Renee (Digital Dentistry, Modern Ceramics, and Ceramic Bonding), Dr. Roy Rockman (Autism and ADHD: How They Affect Dentistry), and Dr. Paul Eleazer (Dental Trauma: What Are Guidelines Worth?).

One change you will see in the schedule this year, however, is a full day of continuing education on Saturday. Many of you responded to the strategic planning surveys that your work schedules restricted attendance at our annual session during the week and there were not enough quality courses on Saturday. Attendees can choose between five different speakers on Saturday morning. These include: Dr. Doyle Williams and Ms. Rebekah Steen (Update on the SC Healthy Connections Medicaid Dental Program and the Importance of Prenatal Care in Birth Outcomes), Dr. Charlie Hook (Infectious Control and OSHA Update for the Dental Office), Dr. Paul Eleazer (Microbe Wars: Who is Winning the Battle and Who Will Win the War), Dr. Wally Renee (Hands-On E4D CAD/CAM Seminar), and Dr. Rob Ritter (Clinical Success from A-Z, Adhesives to Zirconium). Dr. Ritter will also speak on Saturday afternoon.

As in years past, this meeting will be held at Kingston Plantation in Myrtle Beach on May 3-6, 2012. We look forward to seeing you there and please visit our website (www.scdaannualsession.com) for more information and updates.



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SCDA Mission

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

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Please Notify the SCDA

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org.

1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598

2012 Membership Dues Reminder

By Christy Meador



To avoid the SCDA late fee of \$100 added to your 2010 membership dues, please remit your dues payment by February 15, 2012. Your membership will lapse on March 15, 2012 if you have not paid by then and if you have insurance with the SCDA or ADA (Great West), it will be discontinued at that point in time. You will also lose your consecutive years of service with the ADA if you non-renew. Don't let this happen to you. Membership dues for 2012 were mailed back in October 2011. If you have not received your dues statement or you have misplaced it, please email meadorc@scda.org to request your statement be resent.

Thanks to the hundreds of SCDA members who have already submitted their 2012 Membership Dues and Membership Update Forms! Be sure to check over the Membership Update Form enclosed with your dues statement. Make any necessary changes and return it with your dues payment in the return envelope that was provided for you. This is very important because we use this sheet to print the membership directory.

ADA cards will be placed in the mail sometime in January 2012. If you have any changes such as mailing address or district changes, please contact me at the SCDA office 800-327-2598 or by emailing meadorc@scda.org. Cards were printed in the fall by the ADA, so address or district changes might have been made since they were printed.

Flora And Floppy Go To The Dentist

"Flora and Floppy go to the Dentist" is a 20 minute interactive puppet show for children ages 3-7. This unique initiative was created as a result of an American Dental Association (ADA) grant that funded the theater to create a traveling puppet show.

Some of the messages highlighted in the show include:

- brushing and flossing teeth
- going to the dentist
- getting dental sealants
- eating healthy foods and limiting sugary foods and drinks
- drinking fluoridated water

The performances are designed for large groups of students. The cost of the show is \$225 within a 50 mile radius of Columbia and \$250 outside a 50 mile radius of the Columbia area.

For more information on sponsoring/scheduling a show, contact John Scollon, Executive Director of the Columbia Marionette Theater at 803-252-7366 or via email puppetgnomes@msn.com.

For additional information, check out SC DHEC's Division of Oral Health page: <http://www.scdhec.gov/health/mch/oral/puppet.htm>.

Master Calendar

January 20	Leadership Meeting	EdVenture	9 AM-1 PM
January 20	Radiation Safety Exam	Midlands Tech Airport Campus	11 AM-1 PM
January 21	DCF 1t Annual Tee Off For Teeth	The Links at Stono Ferry	12 PM

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President's Message

Dr. Jabbour's message is taken from her address to the House of Delegates on Friday, December 2, 2011.

Good morning and welcome delegates, members, staff and family, to our December House of Delegates meeting. It is my great honor to address this body of colleagues on this bright Dec morning. I recognize that there are many other places and events you could be attending today, yet you have honored the South Carolina Dental Association and your profession with your presence here in Columbia. Thank you!



Dr. Betsy Jabbour

As it is tradition for the incoming president to address this body, I would like to thank you in advance for your attention and share a few stories and challenges with you, the first of which you have already met with your presence here today.

With that in mind, I'd like to share a short story of Dr. Eli Capilouto, the new president of my alma mater, the University of Kentucky and a dentist:

About 10 yrs ago, when his daughter was 13 yrs old, she insisted he watch with her the movie *Gladiator*. He didn't know why she asked, but looking for a moment to bond with his daughter, he agreed. At the end of the movie, he turned to her and asked, "What was the most important statement that Russell Crowe made to his followers?" She didn't know, but he persisted and asked again, "Please, as a parent, tell me what you thought was the most important statement." She said, "Oh, I got it... 'On my command, unleash hell!'" After a short laugh and some time to compose myself, he said, "No. The most important question was when he turned to his followers and asked, 'Why are we here?'"

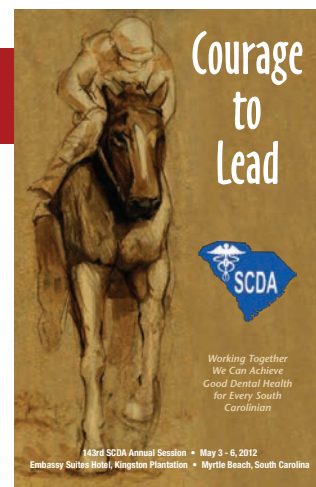
Why are we here? Some are fortunate enough to be born in this great state and others migrate drawn by the music of her swishing palm fronds, the soft gritty feel of her sandy beaches between the toes, the sweet jasmine wafting over a neighbor's fence calling to us, calling to us to adopt her as 'home'. As many of you know, I am one of the later. South Carolina's palms and sand, even her red clay that fills my backyard, called to me from my first visit as a child in the summers playing in the surf of Myrtle Beach. My mother recalls me telling her at the age of 5 while vacationing on said beaches, that one day I would live here. (I am sure I probably meant the beach, but...)

20 years later and 2 weeks before graduating dental school, I attended the SCDA annual meeting at the Grove Park Inn. It was there I was introduced to the then SCDA president and landlord of one of my best buds, Dr. Richard Jabbour, as well as Dr. Howard Higgins, Dr. Vaughn Bullard and Dr. David Stoltz, among many, many other dentists, (I think almost anyone who Rich knew) all of whom were incredibly welcoming. Most importantly, although I didn't think so at the time, I was also introduced to my now husband, Edward, with whom I barely spoke with as I had only a job on my mind... How many of us can say we met our spouse at the Annual Meeting? And now, as you are aware, my progress to the beach with sand between my toes was halted by the red clay of Spartanburg and a most charming man who has been by my side the last 20 years, or 20 years this next convention! Another benefit of membership! Ha!

About 10 years ago while attending one of the ADA meetings, I began discussing with one of my classmates about the dental associations seeming to be much of an 'old boys' network' while we were sipping drinks at our college reception (a belief shared by some of our members as well according to our last survey). Her response was "Why do you think I moved north? But let me introduce you to our new dean at UKCD, Dr. Sharon Turner." What many of you may not know is that Dr. Turner is a graduate of Winthrop, she's a dentist, a lawyer and was UKCD's first female dean. After a little more sipping and conversation (remember- sipping bourbon can get you into trouble!) she gave me the advice that has led to where I stand today. She told me to quit whining on the sidelines and begin to get involved making changes from the inside. Essentially, she told me to get in the game. Be present and find your passion. Her words resonated. Be present. Find your passion. My passion had been dentistry since I had entered dental school and never looked back, but I wasn't truly present. Not yet. I was sitting on the sidelines playing armchair quarterback, so to speak. It was time to get in the game and quit whining!

Now you know why I am here, why are you here? I would venture to guess there are many

Continued on page 8



2012 Awards Program

Nomination Guidelines

Please take time to carefully consider individuals who you feel are worthy of these awards. Enclosed is a nomination form which you may use to nominate a candidate for an award. Your nomination form, your letter of recommendation, and the nominee's CV must be returned by January 21, 2012 to the SCDA office at the address indicated below.

Upon review of the forms, the Board of Governors will make the final selections.



Awards Program

GEORGE P. HOFFMANN, JR., DISTINGUISHED DENTIST AWARD

This award is the premier and most prestigious award presented by the South Carolina Dental Association. It is to honor a member or former member for years of outstanding service to the SCDA, the dental profession, and the community. Nominees must have practiced dentistry in South Carolina for a minimum of ten years.

MERITORIOUS ACHIEVEMENT AWARD

The nominee must be a member in good standing of the SCDA who has demonstrated in recent years significant achievement in dentistry in the areas of professionalism, leadership, academics, research, or health care delivery.

JAMES B. EDWARDS CITIZENSHIP AWARD

The nominee must be a member in good standing of the SCDA who has served the citizens of South Carolina in a manner that reflects a positive image of dentistry. Areas of achievement include humanitarian and religious activities, civic affairs, community service, or cultural contributions.

NEW DENTIST AWARD

The nominee must be a member in good standing of the SCDA who has been in practice ten years or less or who is under forty years of age. The nominee must have demonstrated leadership qualities through service to dentistry.

DENTAL TEAM MEMBER AWARD

The nominee must be an assistant, hygienist, a front desk staff person, or a laboratory technician who is a dental team member in a private office. The nominee must be from an office of a South Carolina Dental Association member and the nomination must be made by a South Carolina Dental Association member. The criteria for evaluation include:

- The nominee demonstrates that he/she holds the profession of dentistry in the highest regard.
- The nominee has five or more years of experience in the dental field.
- The nominee promotes the interest and betterment of the profession through the team concept of dentistry.
- The nominee participates in community activities that bring credit to the dental profession.
- The nominee demonstrates enthusiasm for his/her work and creates innovative ideas about patient relations and managerial modifications that improve the delivery of patient care.

SPECIAL RECOGNITION AWARD

The nominee may be any individual who deserves recognition for special achievement or an extraordinary deed related or unrelated to dentistry. This award provides for special circumstances that do not conform to the other awards.



2012 Awards Nomination Form

Category of Award

Name of Nominee

His/Her Address

Please attach your typed letter of recommendation and the nominee's CV.

Awards may or may not be granted at discretion of the Board. A sitting Board member may not be nominated.

NOMINATING SIGNATURE

Name (Print)

Date

Telephone(s)

Approved, Board of Governors

Continued from page 6

answers, as personal and different as each face before me. Maybe you are here because you see changes within dentistry and outside of dentistry that concern you. Maybe you realize the world of our little offices where we practice our craft and treat our patients is under attack from forces known and perhaps those yet to be known. Perhaps you are concerned with the direction of the association in the midst of these most challenging times.

My sorority has a creed; we call it a Symphony, which charges us "to choose thoughtfully that course which occasion and conscience demand." That is part of why we are present collectively today. Collectively, this House will choose thoughtfully the course of this association. The course your governing board will endeavor to carry out during 2012, a year promising legislative and economic challenges. As an association and as a profession we face many challenges not the least of which is remaining relevant to our members, part of that, to me, means equipping our members and empowering them to meet the challenges previously mentioned and those yet to come.

The Christian liturgical calendar begins its year anew with the season of Advent. We have just begun the first week of Advent, the time to prepare, to consider thoughtfully the birth of the Christ child. This is also the time for us as a profession to prepare, to consider thoughtfully the direction we shall chart for the coming year.

The job of the president is to carry out the will of the house. If the desire of the House is to strengthen our legislative influence and understanding, your board and committees will take this on and move forward. If the desire of this House is for the association to fervently work to equip and empower the membership your board, committees and task forces will move forward. If the desire of this House is to strengthen and continue the efforts of community service with our DAD projects and our many other service projects, your board, committees and task forces will move forward. But to be successful, to make a difference in the lives of our members, our patients and the citizens of our wonderful state, you must also be present.

Now I stand before you, my colleagues and family, on my adopted soil about to take the challenge of leading this beloved association, which has given me so much in the past, into the future. I hope that during these past years and in 2012 I can encourage each of you to be present, get in the game, and to have the courage to lead. We owe it not only to our patients who grant us the opportunity to treat & teach them but to our profession that has granted us admittance and acceptance into its tribe and to ourselves as the practice of dentistry, the art of learning did not stop with graduation.

I can only offer my most sincere gratitude to those wonderful dentists, Hal Zorn and many others who have mentored and led me to this place as well as those seated before me whose trust I take very seriously as I and your board of governors pilot your South Carolina Dental Association over the next year. Let's all remember why we are here and over the next year I challenge each of you to BE present and to have the COURAGE TO LEAD.

Send us your story ideas!

Do you have an idea for a story? We'd love to hear it. We're always looking for topics of interest to our members.

If you have a suggestion, email Jennifer Haworth at haworthj@scda.org or call 800-327-2598.

Please be specific We'll let you know if and when your idea will come to fruition. Thanks for your help!


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2012 Leadership Opportunity Now Open

Mark your calendars for Friday, January 20, 2012!!

The South Carolina Dental Association (SCDA) and its Strategic Planning Committee (SPC) developed a Leadership Program in 2011 to help provide SCDA member dentists with the information and tools needed to exceed in leadership roles.

The 2012 Leadership Program will be hosted by Mary Byers, CAE, who is the co-author of *Race for Relevance: Five Radical Changes for Associations*.

This event is **FREE of charge and open to the first 100 SCDA members** who register to attend. The event will be held in Columbia at EdVenture at 9:00 am. Lunch will be served following the presentation.

If you wish to attend this program, email Mark Brown at brownm@scda.org to reserve your spot.

Feel free to contact the SCDA office with any questions. We look forward to seeing you at EdVenture on January 20, 2012!

Contact us

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Executive Director's Notes



Mr. Phil Latham

January always brings a time to reflect and a time to set new goals. 2012 promises to be a very busy year for your Association. The SCDA kicks things off early in January with a Leadership event planned by the Strategic Planning Committee. The conference is set for Friday, January 20, 2012 at 9 AM at EdVenture. The featured speaker will be Mary Byers who is the co-author of *Race for Relevance: Five Radical Changes for Associations*. This conference is free of charge and you can register by emailing Mark Brown at brownm@scda.org.

In February, the legislative session will kick into high gear and your Association will be involved in many bills and Medicaid.

Right after that, final plans will be made for the 143rd SCDA Annual Convention. The 2012 Committee has added some new and interesting items to the program. So be on the outlook for the program, but make your plans to attend now and mark your calendars May 3-6, 2012. If you are a delegate or alternate, please note the House of Delegates will be held Thursday, May 3rd at 7:30 AM.

Another highlight for the SCDA in 2012 will be our 4th Dental Access Days (DAD) project which will be held in Columbia. Drs. Lee Ayers, George Bumgardner, Julia Mikell, Thomas Edmonds and Jim Mercer have already held several meetings to begin the planning process. Volunteer forms are on the SCDA website and it is not too early to sign up now.

When summer ends, the SCDA will turn its attention to national items which will be little busier than in the past. Right after the 16th District Caucus meeting in Myrtle Beach next year, the SCDA leadership will travel to San Francisco for the ADA national meeting and with a focus to get Dr. Chuck Norman from North Carolina elected to ADA President Elect.

Lastly, in December 2012, the SCDA's House of Delegates will conclude a very busy year. When you add in all of the Boards, Committees and Task Force meetings, it promises to be a busy, but productive year.

The SCDA remains committed to keep you up to date and the easiest way to do this is via email. So make it point to check your emails often in 2012 to get monthly updates from the SCDA and SCDA Member Benefits Group. Also, check them for SCDA Alerts and Legislative Alerts. You may miss some of the most important news that pertains directly to you if you don't.

I trust everyone had a Merry Christmas and Happy New Year.

Do not hesitate to contact one of the staff at the SCDA if we can be of service to you.

To attend SCDA's Leadership event, contact Mark Brown at brownm@scda.org or by calling 800.327.2598

Dental Community Fellowship Hosts Golf Tournament For Scholarship Fund

By Leigh Ann Blackman & Britten Carter, MUSC Students

Dental Community Fellowship (DCF) is a nonprofit organization chartered at the Medical University of South Carolina in 2001 as a dental student chapter of the Christian Medical and Dental Associations (CMDA). CMDA's aim is to impact healthcare through adherence to biblical principles. On short term mission trips where portable equipment is utilized, DCF teams provide dental care to the underserved in many parts of the world. Activities at home also provide a platform for Christian development among students.

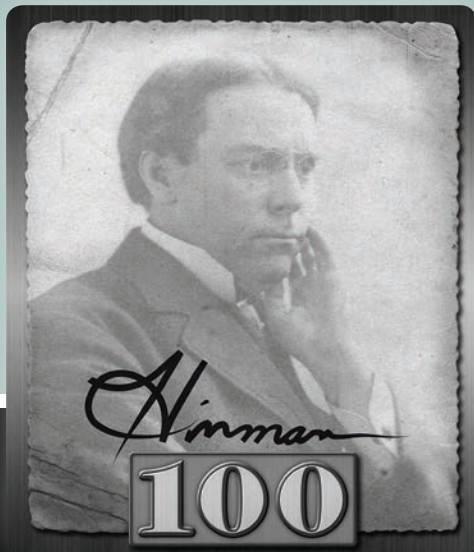
Besides students, DCF teams are typically made up of graduate dentists, spouses, and helpers. By our visits, we hope to impact culture, both locally as well as abroad, through faith in Christ and service in dentistry. Team members pay their own way and freely give of their time, talents, and resources with no expectation for compensation. Frequently, "payment in full" comes in the form of a smile, hug, or kind word of gratitude.

This year marks 10 years of ministry to

students and needy patients in places like Ecuador, Burundi, Costa Rica, Trinidad, Haiti, and Honduras. In addition, in previous years DCF teams have also been to faraway places in Southeast Asia, India, China, and countries in Africa. Thousands have been treated who might not have been able to obtain or afford needed dental care.

The cost of a dental education at MUSC increases every year. Most students accumulate huge debt in the form of loans which often prevent them from being able to participate on one of the DCF mission projects. In order to help in this regard, DCF is seeking to raise scholarship funds by hosting its first Tee Off For Teeth Golf Tournament on Saturday, January 21, 2011 at the Links at Stono Ferry. We need businesses and individuals to partner with us through participation and financial support of DCF's mission. For more information, please contact Leigh Ann Blackman at 843-253-1996 or at golfdcf@gmail.com.





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Register between December 1, 2011 & February 23, 2012 to take advantage of discounted pre-registration fees.

For more information or to register online, visit www.hinman.org.

SCDA Member Benefits Group

By Mark Brown

SolmeteX Dental Announces Townie Choice Award for 2011

It has recently been announced that Dental Town Magazine has awarded the 2011 Townie Choice Award in the category of amalgam separators to the SolmeteX Hg5. The Townie Choice Award is based on satisfaction from the end users of products in the dental industry.

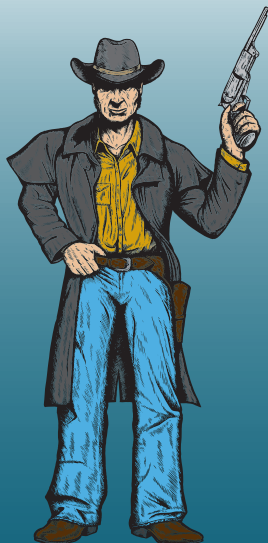
The Hg5 has received the Townie Choice Award in the amalgam separator category for the ninth consecutive year. The leading manufacturer of amalgam separators in North America, SolmeteX has more installations than all other amalgam separator manufacturers combined. Founded in 1994 as a water treatment company, SolmeteX introduced the Hg5 Amalgam Separators at the Greater New York Dental Show in 2000. As a division of Layne Christensen, SolmeteX is uniquely positioned to provide product and services beyond any other amalgam separator company in the US.

Al Dubé, National Sales Manager for SolmeteX states, "SolmeteX is honored to have received the 2011 Townie Choice award. We have a long history of quality and cost effective solutions to your dental water, waste water and solid waste needs. The Hg5 amalgam separator has received the Townie Choice Award every year since the inception of the award. We work diligently to maintain a high quality product and the best customer relations in the industry. We look forward to 2012 and the new opportunities the New Year will present."

For additional information on the Hg5 series of amalgam separators, waste compliance products and water treatment products offered by SolmeteX, visit www.solmetex.com or contact your favorite dental dealer. SolmeteX is endorsed by the SCDA and members who purchase a SolmeteX separator qualify for a free container (\$170 value).

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Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

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General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email johnmcgeary@hotmail.com.

Job wanted: Part time and/or temporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

Positions Available - Dentists

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit www.carolinasmile.com today!

Dentist Jobs: Aspen Dental offers tremendous earning potential and a practice support model that empowers dentists to achieve goals. We eliminate obstacles for dentists to own their own practice. To learn more about our compelling proposition and to apply, please call 866-745-9670 or visit www.aspendentaljobs.com. EOE.

Dentist needed 2 days weekly in Greenville, SC. Duties include restorative, emergencies and oral surgery. Please contact Dr Lance Masters at 864-354-0433 or email erlance@bellsouth.net.

Dentist Needed. Opportunity for a **general or pediatric dentist in Florence, SC.** Tremendous growth potential. I am looking for a kind & caring individual to treat our children well and provide excellent dental care. Contact Dr. Trish Nicklas at trish.nicklas@yahoo.com or call 843-312-7847.

General Dentist needed in a growing and highly productive area in North Charleston off Ashley Phosphate Rd. Please call Marsha at 843-767-3300.

Dentist Needed. Looking for associate dentist, **general or pediatric**, to help with two offices. Location **Columbia and Florence.** Full or part time position available. Must love working with kids. State of the art facilities with all new equipment and digital xrays and charts. Please send resumes to fax 866-415-7943 or call 803-730-1422 to inquire.

Family Dental Center, LLC desires motivated, quality oriented associate dentists for its offices in SC (Charleston, Rock Hill, Columbia, and Greenville). We provide quality general FAMILY dentistry in a technologically advanced setting. Our valued dentists earn on average \$240,000/yr plus benefits. Call 312-274-4524 or email dtharp@kosservices.com. New graduates encouraged, great place to start your career!

Dentist needed! Must LOVE children! General or Pediatric! Part-time or Full-time! In the Irmo area! Send resume to childrensdentalgroupsc@gmail.com or fax to 803-781-5142.

PRACTICE OPPORTUNITY: State of the art dental office available for another doctor to join the practice and share space and current patient load. Practice has 5 total operatories with 2 available to the new doctor. Equipment is only 4 years old. new ADEC equipment; all digital with Patterson Eagle Soft software. Westminster, SC. Call Dr. Bill Callahan for info at 864-647-9000 or 864-247-9616. Email wmcds@bellsouth.net.

Associate Dentists - Opportunities available in several areas of North Carolina in state-of-the-art general practices treating underserved children and young adults. A desire to work in a positive, team oriented environment a

must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bonuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email walters.rdm@gmail.com. New grads encouraged, a great place to start your career!

Practice Opportunity 35 minutes South of Charlotte. Five (5) Operatories, Panograph, Computers with Eaglesoft and Dexis Digital X-Rays in every room. Fully staffed office with experienced Receptionist, DAI's and DAII's. You must have your own Malpractice and be eligible to sign on with Insurances, as we see many PPO's and SC Medicaid patients. Base pay \$400/day or 25% Production (whichever is greater) plus Bonus Incentives (Current Associate earning \$120k working 4 days per week). Owner / Dentist works part-time, thus experience is preferred. Will consider new grad with strong clinical skills as minimal mentoring will be available. Minimum Twelve (12) Months contract with 15 mile non-compete clause. All e-mailed resumes will be confidential and receive a prompt response directly from owner. E-mail resumes to: jojadoe@gmail.com.

Associate Dentists Needed: Kool Smiles offices opening in Anderson and Orangeburg, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to rbaron@ncdrllc.com or fax to 678-247-7995 or contact Renee Baron at 770-508-6809.

Unique and exciting opportunity in a new, state of the art dental office where another doctor can share space, build a patient pool and work towards a partnership. We are an enthusiastic team with our main focus on patient well being, working towards excellence as a standard of care. Flexible hours, complete salary, ce hours bonus, health insurance and 401K available. If you have what it takes and would like to join us, please fax resume to 843-215-2140 or email to office@dralinamuntean.com.

Pediatric Dentist Opportunity - an exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple offices in the Charleston area. The position is to join a TEAM environment in a fun, well respected, state of the art paperless practice in a friendly and comfortable working environment. www.coastalkidsdental.com. Call or email to find out how to join our TEAM providing quality dental care for children and young adults: drisabel@coastalkidsdental.com 843-818-KIDS (5437).

Dentist needed **1-2 days weekly in Columbia, SC.** Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to cdcsmiles@live.com.

Established General Dentistry practice seeking a **Periodontist**. Practice has 8 total operatories and 2 available to the new Dr. Extensive exodontia and oral pathology a plus. Call 843-856-8856 or email seweedental@gmail.com if interested

Associate General Dentist Great associate position in Anderson and Rock Hill, SC. Could lead to a partnership. Great benefits! Please contact Deborah Hammert at 216-310-1847 for more information.

Dentists-5 years experience needed - state of art practices needed full and part time positions in the Myrtle Beach area. Please call 843-353-0328 or fax resume to Dr. David Quick.

Positions Available - Staff

Lab Tech - experience with removeable prosthetic a must (fix crown and bridge a plus) state-of-the-art practice in the Myrtle Beach area. Please call 843-353-0328 or fax resume to Dr. David Quick.

Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrrix software a plus. Please fax resume to 803-736-2891

Dental Assistant: Are you sincere and caring? Would you like working in a

positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

An **orthodontic assistant** is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email info@chadwellsmiles.com.

Practices/Office Space Available

HH/BLUFFTON/BEAUFORT Well established high end cosmetic and implant practice for sale with beautiful new facility overlooking the water. A gem! For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com.

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NORTH OF CHARLESTON #8187 Gross collections \$279,849; 5 days; 4 operatories; 2,000 sq. ft. office space. GP practice for sale for \$150,000! Two

additional operatories plumbed. ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770-664-1982 or visit our website www.adssouth.com.

Approximately 1600 SF Dental Office with 4 operatories, Pan room, lab, consult room, staff lounge, reception and business office. Option to leave cabinetry, digital x-ray heads, some chairs with patient monitors, dental units, compressor, Star Vacuum System and additional items. Lease rate is negotiable. Available April/May 2012. Greenville SC. Contact Janice Holliday at 864-233-8639 or janiceholliday@aol.com.

Equipment For Sale

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 60% off original price, \$20,000.00. Contact Dr. Gene Grace's office at 843-524-6410 or email drgrace@islc.net.

Dental Equipment for sale: chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and headpieces. Any and all things dental. Call 843-697-7567.

For Sale: I am eager to find a new home for the following gently used items currently being stored in a climate-controlled facility in Boiling Springs, SC. No reasonable offer will be refused! Knight chair with continental style delivery system, Matching doctor and assistant stools, Knight track-mounted lights, Soredex Cranex 2.5 panoramic x-ray unit, Olympic model 8100 electronic time clock, Comdial telephone system (like new) with 6 phones, Rinn x-ray duplicator. Please call 864-764-2951 for more information or email rjohnsondmd@gmail.com Photos are available.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email meadorc@scda.org.

Other News

To keep up with other goings on within the dental profession, just follow the links below:

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