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Bulletin

VOLUME 36, ISSUE 1

JANUARY 2008

2008 NCDHM EXPANDS, MORE GREAT EVENTS!

By Rocky Napier and Phil Smith

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CAROLINA
DENTAL
ASSOCIATION

Expanding upon last year's successful "Cavity Free Community Campaign", the SCDA will again be sponsoring a traveling exhibit from the Samuel D. Harris National Museum of Dentistry for three months beginning February 1, 2008 in the dental exhibit at EdVenture in Columbia. EdVenture is the South's largest children's museum and the tenth largest in the world! "The Future is Now! African Americans in Dentistry", pays tribute those who paved the way for African Americans' success as dental professionals with dramatic portraits, moving memoirs and inspirational stories.

A special feature of this exhibit, an initiative which the SCDA is reviving, will include a special "Hometown Heroes" section in which South Carolina dentists who have made a significant difference to the Black community are recognized. With February being National Children's Dental Health Month, Black History Month, Dental Careers Month and American Health Month, it is easy to see how South Carolina dentists can play a major role in the advocacy for and the celebration of the future health of our state's children.

Additionally, this event will be held in concert with EdVenture's, "Take Heart and Smile Month," sponsored by Providence Hospital. Throughout the entire month, the focus of the museum will be on health lifestyles. Our featured day of the month will be Saturday, February 16, during the museum's WOW Weekend. Last year, with a full day of dental and heart related activities in place, EdVenture had one of its best attendance days.

The returning ADA theme this year is, "Fight Tooth Decay 24/7!" featuring "T3", the "Tough Tooth Team", for the younger kids and a tobacco related theme of "Be a Breath of Fresh Air!" for the older kids. Activities planned will range across all age groups from prenatal preventive education programs to infant and toddler oral health all the way to high school avoidance concerns for tobacco and soft drinks. Please visit the NCDHM page on the SCDA website (www.scdca.org) for more information or to access activities and posters.

Dr. Rocky Napier and the highly motivated NCDHM committee will continue to develop collaborative efforts with all local and statewide agencies that are concerned with the children of the state. As you can imagine, this is a group effort where the complete involvement of the membership of the SCDA and the whole dental community is needed. 30 or 40 minutes of volunteer time can make a difference to our profession and to many children's oral health. Visit a school, conduct a screening, the opportunities are limited only by your imagination. **Please remember, when children win, our profession wins and we all win!**



Hal Zorn Receives State Honor



At the recent SCDA House of Delegates held in December, Representative Ted Pitts presented Hal Zorn with the Order of the Silver Crescent for his years of service to the public and the profession of dentistry. This Order is awarded on behalf of the Governor's office and is given to residents of South Carolina for their noteworthy performance, contribution and achievement.

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Master Calendar

- Jan. 9 Lowcountry AHEC Study Club**—Traditions, 5:30-8 pm
- Jan. 18 CDHM Committee Meeting**—EdVenture, 10 am-12 pm
- Feb. 1 Give Kids A Smile Day**—Locations TBA
- Feb. 6 Senate Medical Affairs Lunch**—Ruth's Chris, 12pm
- Feb. 13 Lowcountry AHEC Study Club**—Traditions, 5:30-8 pm
- Feb. 15 Radiation Safety Exam**—Midlands Tech-Airport Campus, 2-4 pm

Please visit www.scdca.org for more events.

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Jennifer M. Haworth Designer

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Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.

Some thoughts on Insurance

I remember when I first started practicing dentistry and the heated debate dealt with dental insurance. Many established dentists were opposed to having dental insurance “thrust” upon them. I am not sure exactly where the rub was but the perception was that dentists would be forced to give up their treatment and diagnostic control with their patients. I recall one heated debate at the Market Restaurant in which a dentist stood up and proclaimed, “I’ll be damned if I will ever send an X-ray to an insurance company!”

Well here we are years later, and the presence of dental insurance has proved to be a blessing for dental care. Sort of. I would guess that most of you would agree that patients now seem to rely on the payments from insurance companies to determine their care. Matter of fact, if you noted last month’s editorial, one of the chief complaints by dentists was the restriction on care often imposed by insurers. Probably fifteen years ago, there was no coverage for posterior composite restorations. But demand eventually changed the coverage.

In a recent article on the AGD website, I saw an announcement that the Guardian Life Insurance Company of America would begin covering cosmetic teeth whitening. I believe that they are the first company to offer coverage for this service. It has also expanded its periodontal maintenance cleanings to four a year. According to the press release the company states that, “The Guardian’s focus is on wellness and preventive procedures. But we believe that there is value in offering cosmetic teeth whitening because it will encourage employees to visit their dentists and seek regular treatments that will improve the look of their smile, but also their oral health and overall health.”

So where does this lead? Do more people seek dental care than 20 years ago? How about 30 years ago? As I recall from recent statistics, the percent of the population that regularly seeks care still hovers around 50%. A sad score since dentistry tries to encourage and enroll care for the population. Is it income driven? I think only partly.

Dentistry must participate and educate.

On the eve of **Give Kids A Smile** and **National Children’s Dental Health Month** I would like to leave you with some comments from Rocky Napier as he closes in many communications: *Born Free.....Cavity Free!!! Children are born without decay...Let’s keep them that way!*

“Smiling Faces and Beautiful Places”....where

“Every parent is an oral health provider,”

“Every Day is Give Kids a Smile Day”

“Every Month is Children’s Dental Health Month” and...

“Every Home is a Dental Home!”...because

“A Rotten Tooth is a Rotten reason for a Child’s first visit to a Dentist!”

Till Next Time,
Phil



Dr. Phil Smith
Editor

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Tech Talk

By Christy J. Campbell

2008 Membership Dues

The deadline for dues was **January 1, 2008**. Second notices will be sent out in January and due in the office no later than February 15, 2008 to avoid penalties. If not paid by March 14, 2008 your membership will lapse and if you have insurance with the SCDA, it will also lapse. If you have not received your dues statement, please contact Christy Campbell at 800-327-2598 or by emailing her at campbellc@scda.org

Fun Facts

A man in Belgium is said to have the strongest teeth in the world, because he pulled two 80-ton railroad passenger cars along the rails by a rope held between his teeth. Don't try this at home though-your teeth should never be used for anything except chewing!



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President's Message



Dr. Carter Brown
President

It is 2008 and is time to take a look forward and a look back. Six months ago, we came up with ideas and areas of focus for the year at our planning retreat. We used ideas from the book "Good to Great" and other sources to position the SCDA to operate and grow through the combined efforts of *all of the members and staff*.

So far we have had an increased level of activity from our Committees and Task Forces, increased participation in governance, continued implementation of our Strategic Plan, and growth in Member Services. We have streamlined some meetings and processes to accomplish more while asking for less time spent by each volunteer.

Dr. David Jordan and the DDS Task Force have worked tirelessly to make the "Dental Screening" bill ready to be introduced into the legislature. This bill is but one example of the SCDA working to fulfill part of its mission *"to provide optimal oral health to all citizens of the State of South Carolina through the promotion and improvement of the art and science of dentistry."* The data from the screenings will allow the SCDA, DHEC and our other partners to specifically target children who need dental services that are not receiving care. The SCDA wants a dental home for everyone in South Carolina.

Drs. Rusty Newton, Hal Fair, and David Jordan have worked long and hard with our lobbyist, Richard Davis, to insure that the dental care in this state is the best for our citizens.

Dr. Jim Mercer and Dr. Rocky Napier have made Medicaid a top priority. They have spent countless days working to bring the system to where it needs to be. Their efforts to inform the legislature of the ultimate cost savings by having a robust system that encourages participation have made some headway. More work is ahead.

Drs. Betsy Jabbour, Jill Colson, Ben Adams, and Shannon Wilson have brought endless energy to the New Dentist and Mentoring efforts for the state. They have had an impact on how we do things at the SCDA and have represented us well on the national level.

Dr. Phil Smith, Dr. Dana Parker, and Dr. Rocky Napier have been outstanding in heading up Give Kids a Smile and Children's Dental Health Month.

Drs. Larry Ferguson, Shawn Edwards, Harold Rhodes, and Gus Gustafson are but a few individuals who used their own tools and initiative to improve the lives of those around them through the creation of clinics and programs for those without a dental home.

The partnerships we have built with Chris Veschusio and her team at DHEC, EdVenture, and the Oral Health Coalition have been a real source of excitement for the SCDA. We can see the multiplier effect in the community. In February, we will once again be sponsoring an exhibit from the National Dental Museum, at EdVenture in Columbia. The exhibit, "The Future Is Now! African Americans in Dentistry",

Continued on page 8

This bill is but one example of the SCDA working to fulfill part of its mission "to provide optimal oral health to all citizens of the State of South Carolina through the promotion and improvement of the art and science of dentistry."

President's Message *(continued from page 7)*

will educate kids and their families about dental health, dentistry as a profession, the contribution of African Americans in dentistry, and we will have our own "Hometown Heroes" section to spotlight South Carolina African American Dentists who have made a difference in people's lives.

The South Carolina Committed Dental Hygienists and the South Carolina Dental Assistants Association have both been active in community screenings and outreach efforts, often working side by side with the SCDA volunteers. The team approach is helping the lives of many S.C. children and adults.

The South Carolina Dental Lab Association and their President, Robert Jones, have worked with Dr. Lee Gardner and others to insure patient safety. They have begun work on an outreach program to supply free lab services on certain select cases.

The SCDA also has the mission to serve our members. The increased use of online services for CE and Registration and Communication has made us much more nimble. We can do things more efficiently and with greater cost savings. The SCDA Member Benefits Group under the direction of Dr. Ed Parker has continued to add more and more high-quality services. The direct benefit to members is enormous and you ought to look here first for services, insurance, and advice.

As we look forward, I know I have left out a big list of volunteers to highlight in this article. It is my plan to start bringing the stories of more of the "Hometown Heroes" of the SCDA that I mentioned in my speech last May, to the membership each month. If you know of anyone doing something for the community that warrants an "Atta Boy", please let Christy Meador at the SCDA know. You can email her at meadorc@scda.org.

We will be very active legislatively and will be sponsoring some legislation and reviewing and monitoring other bills. Dr. Jim Mercer will be heading up a Fluoride Task Force to be able to quickly get the real facts to city and county officials. February is Give Kids A Smile and National Children's Dental Health Month. Please contact Phil Smith, Dana Parker, or Rocky Napier and volunteer to help!

I had three big items I wanted to see start this year. One was the creation of a Diversity Committee. Building on the good work of Dr. Louis Hassell, we now have a fully created Committee. Second was the expansion of the community outreach rotations by the MUSC students. Before Christmas, Dr. Jack Sanders, Dr. Tariq Javed, and Dr. Mark Barry conducted a site visit to the Greenville Tech campus. There is in place a cooperation of Tech, the Free Dental Clinic, New Horizons, and Saint Francis. The group operates two clinics and a mobile van. There were positive discussions about this rotation possibility which could be a model for the rest of the nation. The third is the formation of an "Oral Health Literacy" Task Force. If we can educate the parents about what they should and should not be doing plus teach the kids good hygiene practices we can greatly reduce the need for emergency, acute care. It is surprising the lack of understanding that still exists in some areas. This will be launching in the spring and should be an on-going activity as we head into the future.

We have done a lot; we need your help to do more. I want to thank Charlie Maxwell and Ed Wise for their leadership and commitment. I also want to thank Phil Latham, Christy Meador, Deanna Slomzenski, Jennifer Haworth, and Mark Brown for the great job they have been doing for the SCDA.

Finally, I have to thank the 2008 Convention Committee: Skip Mollica, David Watson, Gregg Caputo, Jimmy Todd, Jim Bolt, Walter Machowski, and Ben Adams. This group has moved mountains in a short amount of time. You do not want to miss this meeting: April 23 thru 26.

There is no doubt that 2008 will be our best year yet.

SCDA Member Benefits Group Corner

By Mark K. Brown

SCDA BENEFITS BROCHURE – 2nd EDITION

After receiving positive reviews from last year's SCDA Member Benefits brochure, the Benefits Board has decided to revise this booklet for the 2008 year and mail it out to the membership again.

If you will recall, around last February, you received a full color, 5" x 8" booklet containing all of the benefits available to you through your association. Each page was dedicated to a specific company outlining the special services and discounts they offer to you as an SCDA member.

Upon receiving this booklet, be sure to take the time to review it and see how you can start saving your practice money right away in the New Year. You may wish to have your staff review it as well. Regardless, it has been constructed to be of a convenient size that will fit anywhere on your desk, so you can have it readily available throughout the year.

Please keep an eye out for this booklet as it can help to dramatically cut cost within your dental practice and your personal life.

Contact us with any ideas or suggestions you feel will help to add to the value of this brochure.

MEDICAL PLAN CHANGES – FINAL REMINDER

This is the only time of year that we can change deductible plans, office probation periods for new hires, etc. and this will be our final reminder to get these changes into the SCDA office ASAP!

All requested changes should be faxed to 803- 750-1644 or mailed to 120 Stonemark Lane, Columbia, SC 29210. If you do not wish to make any changes for the 2008 year, then you don't need to complete any paperwork.

*I know this is a busy time of year for everyone, but our window of opportunity is closing rapidly.
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Executive Director's Notes

It is hard to believe that another year has passed. My parents always said, the older you get, the faster times goes and I could not agree with this statement more. I trust that you and your families had a wonderful holiday season. Now it is time to roll up our sleeves and get to work for 2008.

The SCDA enjoyed many accomplishments in 2007 and the activity level at the SCDA central office was non-stop. Communication to the membership was increased providing you with the most recent news, new alliances were built with other groups that will help the SCDA as we promote optimal dental health, we enjoyed a successful legislative year, we handled several State employee dental problems on your behalf and we were able to keep Medicaid services for children under a fee for service program. This list could continue, but there is not enough room to print all of the activities.



Mr. Phil Latham
Executive Director

The calendar for 2008 is already filling up fast as the staff and Board work to keep your Association moving forward. The SCDA has a busy legislative session planned highlighted by a screening bill that will require each student entering five year old kindergarten to have a screening completed. This bill was pre-filed in December 2007 with the backing of the Department of Education and the Department of Health and Environmental Control. The SCDA has several other bills they are working on and awaiting the time to file to the legislature.

Many of the SCDA Committees and Task Forces have already planned meetings and conference calls for 2008. A water fluoridation training program has been planned for March 7 and the SCDA Annual meeting will be here April 23 – 27 at the Myrtle Beach Convention Center. Although a different venue, this promises to be a great meeting. Keep checking the website for updated news and be on the lookout for the brochure which will be mailed in the coming weeks.

One other item the SCDA will be involved in is the sponsorship of the traveling exhibit at EdVenture for 2008. This year's exhibit is titled "The Future is Now! – African Americans in Dentistry". One part of the exhibit, Hometown Heroes, will feature several of our own SCDA member dentists February 1 – April 20, 2008.

The final item I want to mention is extremely important and I encourage you to participate in the program. This event is Oral and Head and Neck Cancer Awareness week. This year's event will be April 16 – 22. Approximately 55,000 people in the United States developed head and neck cancers in 2007, and nearly 13,000 people will die from it. Early detection and treatment are the keys. The SCDA has teamed with Dr. Terry Day at the Medical University of South Carolina and we are asking members to help us with the fight against head and neck cancer by participating in the awareness week. Dr. Larry Chewning is overseeing this event and again I encourage you to contact Dr. Chewning at lrcoffice@aol.com or by telephone at 843-667-6000.

These are many other events and activities being planned at the SCDA so stay alert and be on the lookout for updated news.

"The SCDA has a busy legislative session planned highlighted by a screening bill..."



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PHOTO: JEFFREY

Bettie Rogers Receives ADAA Fellowship

By Phil Smith



Bettie Rogers recently completed the lengthy process of accreditation and became the first Fellow of the American Dental Assistants Association in South Carolina. This honor was bestowed upon an active and involved assistant that has been a friend of dentistry for many years.

Bettie began assisting in Greenwood in 1969 in the office of Dr. Erwin Able. She soon became involved with the Greenwood DAS, the South Carolina DAA and the ADAA, through which she became certified in 1973. Mrs. Rogers has held every office in dental assisting that the Palmetto State offered. Her passion and dedication for dentistry led her to take the helm of the American Dental Assistants Association where she served for three terms. She has been a Trustee for the 4th District and the recipient of numerous accolades. She recently accepted the Sullivan-Schein District Award of Excellence. In 2004 Bettie retired from dental assisting after 35 years. She continues to maintain the credential of CDA Emeritus, and remains active in the ADAA and the SCDA.

Congratulations to Bettie Rogers for her accomplishments, and thank you for your service to the dental community.

ADA Recommends Amalgam Separators

By Phil Smith

The ADA has updated its Best Management Practices for Amalgam Waste to include amalgam separators as an additional means of capturing waste amalgam for recycling. Along with this update, the ADA is preparing a brochure to help patients understand the materials used to create dental fillings and the advantages of each type of restorative material.

It was in 2003 that the ADA introduced the Best Management Practices protocol. Today, most dental practices have incorporated the majority of the recommendations outlined by the Council and approved by the ADA House of Delegates. The recently passed resolution would add amalgam separators that are compliant with the International Standards Organization (ISO 11143) and establish a laboratory test method to measure the capture efficiencies of these devices. It is estimated that dental offices are already successfully removing 80% of the amalgam waste. The compliant amalgam separator would elevate the projected scrap removal to 95%.

Most offices currently utilize a series of filters to control particulate contamination. Starting with a probable screen at the suction and a separate filter within the treatment room unit, there is a final trap attached to the high volume suction. This accumulation is then removed through a service or with appropriate disposal. The amalgam separator is usually installed somewhere in the line that leads to the HVC. There are a number of separator devices available through the dental suppliers and they vary by cost and design. (See the list included in the side bar.)

It is important to note that few dental offices in South Carolina currently have dental amalgam separators. There are no current and required regulations that mandate installation of these units. The Environmental Protection Agency has not imposed restrictive monitoring of amalgam material in private practice, although amalgam contamination is an environmental issue on a national scale. Industrial pollution, waste runoff, and elevated naturally occurring mercury levels are a concern. Statistically the dental community contributes little to the scope of mercury pollution. However, the ADA and the SCDA recognize that this is a sensitive issue. So to that end, the separator recommendation has been developed as a responsible position for the profession.

The Board of Governors of the SCDA acknowledges that the Best Management Practices embraced by the ADA sets a new standard for the clinical support of patient care. Despite a wealth of scientific evidence promoting the safety of amalgam, the mainstream opinion is suspicious of the material. The SCDA wishes to be proactive and recommend that offices strive to install compliant amalgam separators. For more information, visit www.ada.org/prof/resources/topic/amalgam_bmp.asp.

Amalgam Separators / Collectors

Although a number of brands are available, here are some available recommendations from your local dental suppliers. All listed units meet ISO standards. Prices may vary.

Guardian Amalgam Collector by Air Techniques. Price ranges from \$1600 - \$3500 plus installation.

www.airtechniques.com

SolometeX Amalgam Separator, HG5 Series. Prices range from \$700 - \$800 plus installation. www.solometex.com

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MUSC School of Dentistry Needs Corporate Support

If you are a representative of a company that cares about the future of dental education or are a member of the profession of dentistry, you are encouraged to attend a very important event.

The South Carolina Dental Association & The Medical University of South Carolina
Corporate Forum for Dental Education

Friday, March 7, 2008

2:00 p.m. until 5:00 p.m.

MUSC College of Dental Medicine

173 Ashley Avenue

Auditorium

Charleston, South Carolina 29425

Speakers will include:

Dr. W. Carter Brown, President, South Carolina Dental Association

Dr. Jack Sanders, Dean, MUSC College of Dental Medicine

This event is free of charge. For more information or to R.S.V.P., contact Stephanie D. Oberempt at (843) 792-6933 or oberempt@musc.edu.



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PRACTICES FOR SALE: CHARLESTON AREA #8068 Gross \$242,071; 2.5 days, 3 operatories; 1,300 sq ft. **CHARLESTON AREA #8438** Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. **EASTERN SOUTH CAROLINA #8437** Gross \$443,901; 4 days, 3 operatories; 1250 sq. ft. Building is also available for sale for \$100,000. **HILTON HEAD ORAL & MAXILLOFACIAL SURGERY #8223** Gross \$685,599; 5 days, 3 operatories, 2,000 sq ft. **NORTH CHARLESTON MERGER #6030** Gross \$214,594; 1.2 days **NORTH OF CHARLESTON #8187** Gross \$365,643; 5 days, 4 operatories; 2000 sq. ft. **ASSOCIATE-SHIPS: CHARLESTON #8372 FLORENCE #8104 GREENVILLE-ANDERSON AREA #8458 MYRTLE BEACH AND CONWAY #8278 NORTH CHARLESTON #8194** Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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Sci Can Statim 900. Good condition. \$1950.00. Contact Jeffrey Gardner at 843-884-0335.

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Practice for Sale: 13 year-old, 3 operator practice for sale. Located on Spartanburg's west side. Excellent location, long-term staff, great parking. Call 864-587-0119.

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DENTIST FOR PARTNERSHIP/OWNERSHIP TRACK IN THE ANDERSON AREA: An ideal position for a new dental graduate or after completion of a residency/military. Candidate will concentrate on patients and treatment planning while we run the business end. After a 2 to 3 year commitment, there will be an opportunity for buyout/partnership. Excellent opportunity with no overhead concerns. Please contact 864-992-7018 or kim@digitalwebzone.com.

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General practice and equipment/furniture/supplies for sale in prime location of Greenville (Pelham Rd.). 3 equipped operatories with 4th hygiene room plumbed.

Planmeca panorex with autocassette. Doctor partially disabled, presently works 26 hrs/wk and refers out most extractions, endodontics, periodontics and prosthodontics. Great potential for growth, especially for graduate of general practice residency program. 1400+ sq. ft. building on .35 acre for lease or sale. Present owner prefers to stay and work PT afternoons only. Salary or percentage of production/collections negotiable. Staff of 1 intact, works 32 hrs/wk and willing to stay at present salary and benefits. For more information call Dr. Roger Cherry's office at 864-232-9452 or cell 864-350-4867.

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For Sale: Detachable int. trays for every instrument & appliance, 6 glass shelves, 2 wood sliding drawer racks. Wood half round drawer insert, 1 instrument holder drawer rack for 44 hand instruments, 1 elevated wook rack for instruments, 1 wood drawer rack w/ 2 large holding depressors. 1 small contra angle box, burr box. 1 amalgam pestal, wood & wedgewood porcelain. 1 WIPLA metal base from Bill's laboratory (PO Box 1198) in Atlanta, GA, certified Akers laboratory. 1924 advertisement brochure "New & Stalling Forts @ Pyessheo, Isis Products, 247 E. 41st Street, NY, NY. 2 Steralize trays. 4 wood drawer dividers (female) w/ 2 thin wood dividers. 1 rubber base denture. All for \$315. Early Dental Chair - all wood w/ adjustable headrest, 1848-1870, \$4300. 4 globe Rheim light (1911), original globes, beautiful. Electric dental lights, globes swing on a wall mounted rotating arm. All original condition. Dark chocolate color. Pictures by request. \$3850. SS White Dental Pump Engine(s), choice of 2, both electrified for lamps. \$385 each. 2 early dental wall mounted ads: 1) Compliments of the Dental Supply Company of NY, 8"x12", brown with white lettering: Without teeth, there can be no chewing. Without chewing, there can be no nourishment. Without nourishment, there can be no health. Without health, what is life? 2) 7"x15" mustard colored frame, mounted sign is gold lettering on black background: Try X-ray Headache Tablets, 8 cures, 10 cents. Contact Dr. Bruce Kinnie at 803-345-2512.

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Huge Inventory of Used Adec Dental Equipment. Adec Dental Package Includes the Following: Adec Priority 1005 Dental Chair (Hydraulic), Adec Left / Right Swing Delivery System, Two Handpiece Positions, One with Five Hole Fiber Optics, One Syringe, Vacuum Package with HVE, SE & Syringe, Pelton & Crane LFII light.

www.hrcdental.com. 1 Equipment package \$2750.00, 5 Equipment packages \$10750.00. See website for up to date pricing. This equipment package can convert from left to right side operation in seconds. Discounts for Multi package purchases. Installation & shipping available. All equipment is guaranteed to be in good working condition. Additional Options: New Doctor's stool, New Assurances stool, New Stool set, New Upholstery for chair (Chair will look new), New 6 pin fiber optic (1 handpiece), Water bottle system. HRC Dental INC. Contact Sam Slay 919-369-4247. samslay@aol.com.

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Planmeca Panoramic x-ray and Dentx processor for sale. Film based unit gives excellent quality radiographs. Recently updated with new cassette. Great pano for new practice or clinic. Case of chemicals included. Ready to go today! Email if you are interested or need additional information. \$5850.00. JMillerdm@aol.com.

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For sale or lease: Free-standing dental office (converted Cape Cod) with 5 plumbed operatories and parking available on Wade Hampton Blvd. in Greenville (near Taylors). Contact Mrs. Marty Wagner if interested: 864-836-4751.

Help Wanted

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

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Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

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Lexington, SC - Full-time - Pediatric Office. Seeking certified dental assistant and dental hygienist. Growing practice needs someone who is dedicated to providing quality care. Competitive salary and benefits. Fax resume to 803-359-7542 (Monday - Thursday, 9am - 4pm).

Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.

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Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

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Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to beachassistant@aol.com or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576.

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Seeking experienced, FT registered Hygienist. In addition to oral procedures, must maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front & back offices, educate staff on dental hygiene & other issues while promoting a safe, minimal stress environment. Must follow universal precautions and all OSHA & HIPAA requirements. Top salary, full benefits, 401K & more. 2 years of experience required. Contact Floretta Sutton at 803-255-0200 or aharper@esourceshr.com.

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

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Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email: walters.rdm@gmail.com. New grads encouraged.

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Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to droidham@bellehalldentistry.com.

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ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email jana@accidental.com.

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Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanksu and visit www.carolinasmile.com today!

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COLUMBIA—Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Practice will gross almost \$700,000 this year. Associate Dr. should expect to make \$125-150,000/first year. If interested call 803-920-0581 anytime.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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General Dentist needed for mature and rapidly growing practice in Columbia, SC. Four Day work week, modern equipment and highly motivated staff. One year experience required. Send resume to PO Box 11007, Columbia, SC 29211.

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Small Smiles Dental Centers is a growing and stable dental practice organization with a mission of caring for underserved children and young adults. We have ASSOCIATE DENTIST positions available in our state-of-the-art facilities in Spartanburg, Greenville, Columbia and Myrtle Beach. These exciting environments with full administrative support allow you to spend more time as a Dentist and less as an Administrator. We provide a rewarding career opportunity with: guaranteed salary,

100% health benefit coverage, monthly bonus potential, 401(k) retirement plan and signing bonus in most locations. Call Donnie Watson at 877-367-0960 or email dwatson@smallsmiles.com to learn more.

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IMMEDIATE Dental Assistant Openings! US Marine Base Parris Island, Beaufort, SC. Full time, permanent positions with benefits: no weekend or evening work.

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Dentist needed part-time or full-time in Murrells Inlet and Georgetown area. Please call 843-215-0579 or fax resume to 843-215-0650.

•••

Lexington—well established group General practice needs associate. Buy-in opportunity immediately or in the future if desired. Clean, modern office with digital x-rays. One year experience required. Send resume to PO Box 326, Lexington, SC 29071 or call 803-781-1764 (evenings).

Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or jktmd@yahoo.com. References available upon request.

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Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org