

# Bulletin



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VOLUME 37, ISSUE 2

FEBRUARY 2009

## Varied Fun Awaits Guests at Annual Session

By Jim Whitehead

Last month you were able to learn of the fantastic speaker line-up for the 140th SCDA Annual Session. However, we will be at Myrtle Beach and it can't be all work and no play! Please join the 2009 Convention Committee as we say goodbye to the chill in the air and a bad case of the winter blues and enjoy a mix of sun and fun for the entire family at Kingston Plantation.

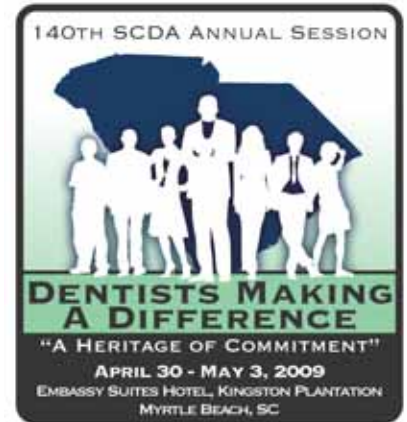
If sand between your toes is not enough, we have a great slate of events! Many of your favorite social events are back, but "with a special twist". The SCDA will host the Welcome Reception on Thursday from 5:00 to 6:30 pm. Attendees and exhibitors will have the chance to mix amid a hall packed with drink and festive food. Drink tickets are available and friends will be waiting! This annual kickoff will be followed by the always anticipated Beach Dance at 8:00 pm. This year we are excited to present the East Coast Party Band. The East Coast Party Band is a versatile and exciting musical entity from Charleston, South Carolina. The group has 6 dynamic lead vocalists, a well-versed horn section and a fantastic rhythm section that has played together for twenty plus years. The Party Band has a state-of-the-art sound and lighting system and features musical styles that include beach music, soul and classic rock and roll. You won't want to miss it - "let's put ten pounds of party in a five pound bag"! As always, the party is free and music is for everyone!



Scott Smith

Join us Saturday evening for A Night at the Ripley's Aquarium. Submerge yourself and your family in an underwater world while enjoying drinks, heavy hors d'oeuvres and the company of your colleagues. This is an opportunity for your entire family to enjoy this unique venue and a children's menu will be provided. Check out the SCDA Annual Session website for special rates. Among the sharks and shells will be the acoustical performances of Scott Smith. Scott has been a fixture on the South Carolina entertainment scene since 1994, and has been featured regularly at the House of Blues. He has opened for national artists such as Keb' Mo, the Neville Brothers and Better than Ezra. In 2006 Scott released his debut album, "Quicksand Remedies". The work showcases his soul driven musical style that comfortably walks the intersection of pop-hop, reggae and funk. Scott continues to perform in venues from Charleston, South Carolina to Cleveland, Ohio. This family event, and the entire Annual Session, will be one you won't soon forget.

Registration will soon begin, and you are invited to visit the Convention website for more information and updates. Listen to music by the entertainers, see clips of the Aquarium and make plans to attend the SCDA Annual Session at the newly redecorated Kingston Plantation in Myrtle Beach. Courses begin on Thursday morning, April 30, and events continue through Sunday, May 3.



[www.SCDAannualsession.com](http://www.SCDAannualsession.com)

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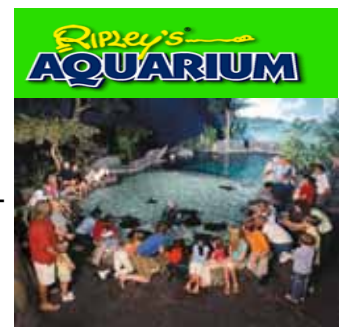
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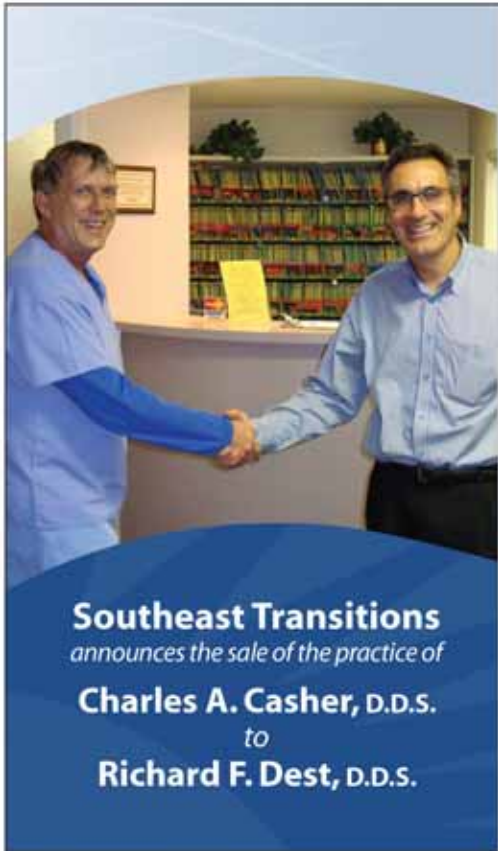
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## DHEC Waste Inspection Changes

By Madeline Fogg

No longer are mailed audits DHEC's only way of inspecting and verifying a facility's compliance with infectious waste regulation. As many of you already know, DHEC's Infectious Waste Division has started doing on-site inspections of infectious waste for proper handling, labeling, storage and transport. There have been no appointments made for these inspections; they simply walk in the door. A number of issues have arisen from these inspections and DHEC has issued warning letters for non-compliance.

The first issue to consider is your generator status. Any business that generates infectious waste must register with DHEC. Businesses that generate less than 50 lbs. per month are considered "Small Generators", 50 lbs. or greater are considered "Large Generators". Small Generators may use landfills to dispose of their waste after they have met disinfection and documentation requirements. Both types of generators are required to document how much they produce each month. For Small Generators who use the landfills, these are office documents. For Large Generators, this may be covered by in-office documents as well as documents or manifests from an off-site transporter. If a Small Generator decides to have their waste transported, they must meet the packaging, labeling and manifest requirements in the same manner as a Large Generator.

For any size facility which uses a transporter to pick up and incinerate their waste, DHEC is now auditing pick-up manifests for proper labeling requirements. All pick-up manifests are required to include the waste weight at the time of the pick-up and the date the container was closed. Warning letters have been issued by DHEC for insufficient or incorrect documentation. In an email exchange with Leslie Yasinsac at DHEC, she writes "Although the regulations require that this weight be recorded on the manifest, our policy has been to allow some leeway, as long as a record of the weight is available." Despite her statement, warning letters are being issued, therefore strict compliance with the regulations should be your goal.

*(Ms. Fogg is a Certified Dental Assistant and professional office advisor for Compliance Navigation, LLC)*





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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [phil@scda.org](mailto:phil@scda.org), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## Assorted Thoughts Collected During a Recent Charleston Weekend:

### Designated Buyers

There has been some discussion on the floor of a number of dental meeting exhibit halls that the vendors tend to “look for dentists” in the crowd. I guess the obvious reason is that the dentist is the appropriate party to approach for purchasing. Sales and sometimes success may depend upon the number of dentist interactions that occur during the convention.

However, in some cases this may be faulty logic. In many offices a trusted assistant or purchasing agent actually makes most of the decisions about product purchases. So this year, the Exhibit Chairman Pierce Butler and I have established a new category of meeting registrant: **the Designated Buyer**.

During the registration process for the Annual Session, dentists are encouraged to identify staff members who are empowered to make purchases on behalf of the practice. Designated Buyers will be identified by a ribbon affixed to the registration name tag. Exhibitors will be advised that besides dentists, others will be buyers! Look for the ribbons on the registration section for the Session.

### Dental School Tuition

The cost of becoming a dentist educated in South Carolina just went up again! Many are the times that we have shared the burden of debt that follow a graduate from the MUSC College of Dental Medicine. Student loans underwrite and assist most students who go through the dental program, but debt often exceeds \$200,000!

Serious rumors suggest that the tuition and other fees for next year will pass the \$50,000 line! This is a great increase over the past decade’s average fees. Actually, first year dental tuition for the current year is somewhere around \$45,000. Dental students find that their support from the SC Legislature has dwindled to under 7% of tuition. At one time recently, MUSC was one of the bargains in dental education holding a place in the least expensive programs. Now we are in the mid to upper most expensive colleges. Do you know what the Medical College of Georgia in state students pay for a dental school education? Approximately \$23,721 per year! UNC pays \$27,225.00 for residents. Nationally, according to ADA statistics, in state school averages are about \$37,000. The disparity is distressing, and punishing to professional students in South Carolina. This is not a fault of our fine dental school; it is a problem of under-funding! The dental school gets approximately 35% of the money it collects in tuition. The balance goes to MUSC.

Most of us graduated with debt. But proportionately, today’s dental student debt is oppressive! Help our dental students by contacting your legislators to correct this discrepancy.

**SCDA needs 500 Dentists to Attend the  
2009 Annual Session  
Please Make Plans Early**

Till next time,  
Phil

## Master Calendar

- Feb 6** SCDA Member Benefits Board meeting—SCDA Office, 9 am-1 pm
- Feb 6** Radiation Safety Exam—MTC Airport Campus, 2-4 pm
- Feb 13** Bank of America Practice Solutions Symposium—SCDA Office, 8 am-12 pm
- Feb 13** Strategic Planning Task Force meeting—SCDA Office, 1-5 pm
- Feb 20** SCDA Board meeting—SCDA Office, 9 am-1 pm
- Feb 25** 3M House meeting—Ruth’s Chris Steakhouse, 12pm

Please visit [www.scda.org](http://www.scda.org)  
for more events.



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# SCDA Member Benefits Group

By Mark K. Brown

## **TRANSITIONING YOUR PRACTICE DOESN'T HAVE TO BE A DIFFICULT PROCESS**

The Benefits Group will be holding a dental practice transition symposium at the SCDA headquarters in Columbia on Friday, February 13.

Roger K. Hill, published author and nationally recognized practice transition consultant and Blake W. Hassan, shareholder in the law firm of McGill and Hassan, P.A. will be offering invaluable insight and information to help you ensure a successful and profitable practice transition. Brian Cogan from Banc of America Practice Solutions will also be discussing financing your transition. Space is limited, so enroll today.

This symposium will run from 8 am-12 pm and the cost is only \$49 for SCDA members and \$99 for non-members. Spouses can join at no cost. Breakfast is included.

Contact me at 800-327-2598 to enroll.

## **UPDATED 2009 BENEFITS BOOKLET IS ON THE WAY**

By the time you read this Bulletin you will have already received your updated 2009 SCDA Member Benefits booklet in the mail. Several of your benefits have changed since 2008, so please take the time to review this booklet upon receiving it. There are many ways to save on your bottom line with the services and products included. The services/products contained in this booklet are offered to you as a member of the SCDA at discounted rates and many of these services you are already using, but are you paying too much for them?

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# President's Message



As you read this article the SCDA will have already launched our statewide “No Cavities Instructions” as part of our “Cavity Free Community Campaign”. Expanding upon last year’s national winning effort and the past several years of our successful “Cavity Free Community Campaign”, the SCDA will again be sponsoring many activities throughout the month of February in celebration of the ADA’s National Children’s Dental Health Month.



**Dr. Jim Mercer**  
President



Rocky Napier launched our statewide campaign over two days in late January 2009 with up to 200,000 South Carolinians listening each day via all SC ETV/NPR stations. Following an eight minute promotional interview, which aired on the 26th and many additional promotional announcements over the next 72 hours, a full one hour interview/call-in show was aired on the 28th from Noon to 1 pm. It covered the optimal nutritional, home care, and oral health instructions for those planning to have children, those expecting, or those who have children up to age 5. A very big thank you goes out to our host, Jon Keith of SC ETV and to Georgia Famuliner of Welvista, who arranged and participated in this event with your SCDA. And you can still “listen in” to both programs by visiting the two following links: <http://cufan.clemson.edu/psaradio/YDPodcast/YD090126.mp3> (17:05 minutes into the program) and <http://cufan.clemson.edu/psaradio/YDPodcast/YD090128.mp3> (for the entire broadcast) or on [www.scd.org](http://www.scd.org).

We certainly hope the balance of the month will be just as exciting and it will be with your extremely important participation. Just explore the NCDHM tabs and information on the [SCDA website](http://www.scd.org) and look for the Cavity Free Community Campaign with its “No Cavities Instructions” and the NCDHM entry form. Please download these items and distribute the “No Cavities Instructions” to every child, parent, caregiver, and teacher you come in contact with during the month of February. Then document the dissemination of these instructions in addition to all the other NCDHM activities you arrange. Everything you could possibly need from the SCDA or the ADA is on this website and only a click or two away.

With February being National Children’s Dental Health Month, National Dental Careers Month, National Groundhog Job Shadowing Month and Day, Black History Month and American Heart Month; it is easy to see how South Carolina dentists can play a major role in the advocacy for and the celebration of the future oral health of our state’s children. Of additional importance, all of our collaborating partners are back from last year with the addition of some new organizations. EdVenture, the South’s largest children’s museum and the tenth largest children’s museum in the world, the SC DHEC Oral Health Division, Welvista, the Marionette Theatre, the SC Head Start Statewide Collaboration Office, the State Department of Education, Family Connection, the SC Primary Healthcare Association, and Crest – Oral B, among others, have scheduled events with us and for us throughout the entire month. We even have proclamations and resolutions from the Governor and the General Assembly! Additionally, we are most excited about the statewide addition of the SC First Steps program to our campaign along with the addition of the Colgate “Bright Smiles

*Continued on next page*

*“...educate not only children, but their parents, caregivers, educators, and all other child related professionals and advocates on how to achieve optimum oral health in children.”*

Bright Futures” dental van and educational program to our activities at EdVenture. Please make sure to thank and assist these vital organizations who increase awareness and promote optimal oral health on behalf of the SCDA.

“Take Heart and Smile Month” events in February are co-sponsored by the SCDA and the Sisters of Charity Providence Hospital at EdVenture. They will focus on healthy lifestyles that include good nutrition, exercise, and optimum oral health...“eat right, move more, and brush well.” For complete details on the events to be held, please click on the events page of the [EdVenture website](#). Our featured days of the month will be February 7 and 14 as part of the museum’s WOW Weekends, with full days of dental and heart related activities in place. Additionally, on February 10, EdVenture will hold Family Night for an evening of health related activities including dental screenings and oral health information provided by the SCDA, members of the Greater Columbia Dental Society and the SC DHEC Oral Health Division, among others. Finally, EdVenture will be distributing the SCDA’s “No Cavities Instructions” to everyone who visits the museum during NCDHM.

Also, I would be remiss not to give you a summary of one of the SCDA’s best collaborative programs from last year between the ADA Foundation, the SC DHEC Oral Health Division, the Marionette Theatre, and the SCDA along with its Member Benefits division. A new string puppet show was produced by the Marionette Theatre and debuted last February at EdVenture during NCDHM. The show was based on materials previously developed by DHEC for the public schools in SC and was funded by the ADA Foundation, the SCDA, and its Member Benefits division. By visiting 20 of the state’s most needy elementary schools, this show has already reached more than 3,500 school children this past fall and will reach as many or more needy school children during the month of February, in addition to many other shows that are scheduled throughout the year.

Thanks to all of you who participated in 2008. Children’s Dental Health Month 2009 is now here and it is you, the member dentist, who really determines our success. Your individual, unique, and creative efforts—which we collectively submit to the ADA—is the real secret to a successful submission for the Samuel D. Harris State Program Award.

The national ADA theme this year is “Turn Up Your Smile Power!”. It features “T3,” the “Tough Tooth Team” for the younger kids, and an appropriately themed poster for the older kids in middle and high school. A two-sided color poster in English and Spanish which features each of these themes is available on the SCDA and ADA website or can be picked up at the SCDA headquarters. The message focuses on three things: 1) proper daily home care, 2) good nutrition and feeding habits, and 3) early and regular visits to the dentist. Children’s Dental Health Month is an opportunity for our association to conduct a broad-spectrum statewide public relations and oral health awareness campaign.

Children’s Dental Health Month is a group effort where the complete involvement of all SCDA members and their respective communities is the name of the game. We will need every dentist and their staff to concentrate on activities to raise awareness and educate not only children, but their parents, caregivers, educators, and all other child related professionals and advocates on how to achieve optimum oral health in children. Activities will range across all age groups from prenatal preventive educational programs, to infant and toddler oral health as well as school aged oral hygiene and nutritional issues. It will extend all the way up to middle and high school programs on the use of mouthguards, the avoidance of soft drink and tobacco products and even becoming a dental professional in future years.

We will continue to develop collaborative efforts with all local, statewide, public, and private agencies and organizations that have anything to do with the care of a child. Thirty or forty minutes of your time will make a difference to our profession and many children. Visit a school, conduct a screening, or educate adults at a child-related professional’s group or organization. The opportunities are endless. Please photograph and/or video your efforts and report what you do to the SCDA including any news clippings you generate and/or locate using the NCDHM entry form on our website. Our collective efforts will determine our ultimate success. The children of South Carolina will be the beneficiaries of our support and the educational growth of these children, their parents, caregivers, educators, and advocates will be our reward. Please remember that when children win, our profession wins... we all win!

Please visit and explore the National Children’s Dental Health Month tab and pages on the [SCDA website](#) for more information. If you would like more information, please contact Dr. Rocky Napier at [drrocky@aol.com](mailto:drrocky@aol.com).

Finally, I wrote to you last month about pending Medicaid changes that were scheduled to go into effect February 1. Since that time we have had continuous dialogue with DHHS as well as a face to face meeting with the full Medicaid Committee and DHHS representatives. The SC Medicaid program continues to be in flux, but the good news is “due to several unresolved implementation issues” the elimination of the Adult Medicaid program has been put on hold. “The Adult Dental Services program will remain in effect at this time” and “any changes to this program will be communicated in future DHHS Bulletins”. Changes to age limits for Panorex films will remain the same as announced on January 1, 2009. Additional information is available on [www.scdca.org](http://www.scdca.org).

Until next time continue your Heritage of Commitment and Make a Difference.  
Jim

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# Executive Director's Notes



**Mr. Phil Latham**  
Executive Director

*“The SCDA came out on top in a year filled with budget cuts and program eliminations.”*

2008 was full of accomplishments we should reflect on and build on when making plans for the new year.

In January, the SCDA had a plate full of legislative bills and functions planned. Your SCDA met early on with several key legislators to discuss Medicaid rates and the Rural Dentist Incentive Program. The SCDA came out on top in a year filled with budget cuts and program eliminations. We saw an increase in many of the procedure codes and having additional monies provided for the Rural Incentive Program. The SCDA also assisted the SC Dental Lab Association with passage of the dental lab bill. The SCDA was involved with many other legislative bills and played a part in their passage.

In February, the SCDA enjoyed a successful Children's Dental Health Month headed by Dr. Rocky Napier and an extraordinary Give Kids a Smile event headed by Dr. Phil Smith. Your Association also hosted lunches with the Senate Finance and Senate Medical Affairs Committees, hosted a dinner with the 3M House Committee, and sponsored another traveling exhibit at EdVenture.

In March and April, all attention was given to the Convention. There was a new location and there were some changes in the format of the meeting. The Convention Committee, headed by Dr. Skip Mollica, deserves kudos to be willing to step out and take a chance on some new ideas.

In May, additional legislative work took place and your SCDA collaborated with the Department of Health and Human Services on Medicaid issues and remained active in DHEC's Oral Health Coalition and Advisory Committees.

In June, the SCDA had a change in leadership and we offered many thanks to Dr. Carter Brown for all of his hard work, effort and many accomplishments during his year as president. We welcomed Dr. Jim Mercer as our new president and hosted a 2 day planning retreat to set forth the SCDA's goals for 2008-2009.

In September, the SCDA was involved with many back to school activities all over the state. Your association also hosted MUSC's Annual Diversity Council meeting.

In October, the SCDA delegation was busy with meetings in Williamsburg, VA for the 16<sup>th</sup> District Caucus, Atlanta for the Southern Leadership Council and ended up at San Antonio for the ADA meeting. While in Texas, Dr. Ron Tankersley, our 16<sup>th</sup> District Trustee, was elected ADA President Elect.

In November, meetings and activities continued on all levels and in all areas of the SCDA.

In December, we held our mid-year House of Delegates meeting in Columbia. The new format and location for this meeting has been very well received and if you are not attending this House meeting, I would encourage you to go ahead and mark it down for next year: December 7, 2009.

2009 has already started with many meetings and legislative functions planned. If you are not involved and want to be, please let me know at [lathamp@scda.org](mailto:lathamp@scda.org)

Until next month,  
Phil

South Carolina Dental Association Educational Foundation

## SILENT AUCTION DONATIONS NEEDED

In order to have another successful auction for the SCDA Foundation Scholarship Fund, the SCDA Foundation is asking for your help. If you have a hobby and want to donate a painting, sculpture, jewelry, woodworking items, etc. or have a home/condo you could donate for a week of weekend, we would appreciate hearing from you. Deep sea fishing adventures, rounds of golf at your private course, hunting adventures on your property – all would be great items to be auctioned. Please attach a minimum bid to the item and send it to Mona Ellis. Call 803-533-0626 with any questions.

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## SCDA MEMBER BENEFITS GROUP'S Endorsed Company of the Month



It's 2009 - time to get an internet identity for your dental practice and Identity Station can do just that at an incredible rate. SCDA members can have a website constructed for their practice for only \$399. Visit [www.scdaweb.com](http://www.scdaweb.com) to see how many other SCDA members have already taken advantage of this great benefit. These professional, custom built websites can help to attract new patients and help to educate existing ones. You can include before and after procedure pictures, photos of your practice and staff and so much more. Call 1-800-303-6029 to get your own website for "less than the price of a crown!"



Contact us at 1-800-327-2598 or visit us at [www.scdaweb.com](http://www.scdaweb.com) to learn more about these and other great benefits offered exclusively to SCDA members.

## Tech Talk

By Christy J. Meador

### 2009 Membership Dues

To avoid the SCDA Penalty of 20% added to your 2009 Membership dues please remit your payment by February 15, 2009. Membership lapses on March 15, 2009, and if you have insurance with the SCDA or ADA, it will stop. You will also lose your consecutive years of service with the ADA. Don't let this happen to you. If you have not received your dues statement please email [meadorc@scda.org](mailto:meadorc@scda.org).



Remember, this is **your** web site. Please feel free to send me articles, photos any other information for our website. We have a great new [Photo Gallery](#) for your photos! You can also fill out this form [Good News Form](#).

# We speak Dentist.

Insurance protection for dentists is all we do. Operated by dentists, Fortress Insurance provides affordable professional liability coverage designed for the unique needs of dentists. Your premium is not inflated by other high risk medical professions. Aggressive claims defense and valuable risk management are the hallmarks of Fortress. For more information, visit our website [www.dds4dds.com](http://www.dds4dds.com) or contact our local agent Chip Cappelmann at The General Agency in Charleston, 843-766-9091 or toll free 800-922-5036.



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CONGRATULATIONS to

Ollie L. Stukes, D.M.D.  
and Beth Stukes



for being in the AFTCO top ten analysts of the year in 2008 for the 15th year in a row!

**AFTCO IS PLEASED TO ANNOUNCE THE FOLLOWING TRANSITIONS:**

Timothy Liptak, D.M.D.

has associated with

W. Steven Ray, D.M.D.

Charleston, South Carolina

Shaunna Szabo, D.M.D.

has associated with

Farrar, Daubenspeck &  
Kiggins, D.M.D., P.A.

Conway, South Carolina

Mark A. Perry, D.M.D.

has acquired the practice of

Hubert C. Baker, D.D.S. &  
Robert G. Askins, D.D.S.

Darlington, South Carolina

AFTCO is pleased to have represented all parties in these transactions.



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**SPRING MEETING**  
**CENTRAL DISTRICT DENTAL SOCIETY**  
Friday, March 13, 2009

Downtown Marriott Hotel - Columbia, SC - Corner of Main and Hampton

**Dr. Kevin Donly**

<http://peddntdx.uthscsa.edu/donly.html>

**“Pediatric Restorative Materials and Techniques”**

Morning and Afternoon Session - Doctors, Spouses, and Staff are invited.

7 C.E.U.’s

**Agenda**

8:00 am - Registration  
8:30 am – Scientific Session  
12:00 Noon - Business Meeting  
12:30 pm – Lunch  
1:30 – 4:30 Scientific Session

**Our Speaker**

Dr. Donly is currently Professor, Chair and Postdoctoral Program Director in the Department of Pediatric Dentistry and Professor in the Department of Pediatrics at the University of Texas Health Science Center at San Antonio. Please visit his web site at: <http://peddntdx.uthscsa.edu/donly.html>

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**NOTES:**

There is a \$75.00 registration fee for non-member dentists.

There is a \$25.00 charge for every person attending lunch.

Luncheon reservations are required for all members, non-members, spouses, and staff.

There is a \$50.00 charge for members or non-members’ spouses and staff attending scientific session.

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**Please return this form by March 3, 2009 to:**

**Dr. Noble Cooper, Jr., 1415 Pine Street, Columbia, SC 29204-1847**

**Please check:**     I will attend the Scientific Session.  
                           I will stay for lunch.  
                           I will have \_\_\_\_\_ guest(s) (number of spouses and staff) for lecture.  
                           I will have \_\_\_\_\_ guest(s) (number of spouses and staff) for lunch.

*Please enclose \$25.00 for each lunch.*

*Please include \$50.00 for member’s or non-member’s spouse and staff attending scientific session.*

\*\*\*\*\* **Please include a separate \$25.00 lunch check for the member dentist.** \*\*\*\*\*

*Please make check(s) payable to the Central District Dental Society.*

\*\*\*\*\* **Member dentists may pick up their \$25.00 checks after lunch or they will be deposited.** \*\*\*\*\*

NAME: \_\_\_\_\_  
(please print in a legible manner)

(rev. 01/22/09)



# **SCDA PEE DEE DISTRICT SPRING MEETING**

**The Florence Country Club**

450 Country Club Blvd.

Florence, SC

**March 13, 2009**

**SPEAKER: Dr. William "Bo" Bruce**

**TOPIC: Practical Occlusion for Clinical Success**

Registration: 8:30 - 9:00 a.m.

Speaker begins: 9:00 a.m.

**Golf Tournament will follow meeting**

**Details will be in mailer to be sent out in February**

**Patterson Dental will be supplying prizes and gifts**

# PIEDMONT DISTRICT DENTAL SOCIETY

*Spring Meeting*  
Friday, March 6, 2009

## BMW Zentrum Auditorium

1400 Highway 101 South, Greer, SC

### DIAGNOSIS, MANAGEMENT AND PROGNOSIS OF THE "ENDO-PERIO" LESION: WHEN TO HOLD'EM & WHEN TO FOLD'EM

Presented by Dr. Stephen J. Clark

Dr. Clark received his DMD degree in 1972 from the University of Kentucky College of Dentistry and returned to complete his endodontic training in 1975. He practiced full-time Endodontics in Louisville, Kentucky, for 23 years. Dr. Clark also taught part-time at the University of Louisville School of Dentistry for several years and in 1998, he joined the full-time faculty there. He currently serves as an Associate Professor and Director of the post-graduate endodontic program at U of L. He continues to practice in the faculty practice. Dr. Clark is a Diplomat and current Director of the American Board of Endodontics (ABE).

### 4 Continuing Education Credits

(AGD PACE APPROVED)

*Registration: 7:45 AM – 8:15 AM*

*Seminar: 8:30 AM – 12:30 PM*

*Business Meeting: 12:30 PM – 1:30 PM*

**Please Mail or Fax This Form by February 28, 2009. Mail This Form To:**  
James T. Cox, DMD · 101 Perpetual Square Dr. · Anderson, SC 29621 · Fax: (864) 226-0959

Please list doctors name, address and staff members attending:

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PDDS Member (Includes Continental Breakfast).....	No Charge
Auxiliary/Staff (Includes Continental Breakfast).....	\$15.00 each
SCDA Member (non PDDS) attending seminar.....	\$50.00 each
Non SCDA Member attending seminar.....	\$100.00 each
TOTAL.....	\$_____

Please Make Checks Payable to ***Piedmont District Dental Society***  
*No Refunds, No Cancellations*

#### COURSE OBJECTIVE:

This presentation reviews the clinical and radiographic similarities and differences between endodontic and periodontal lesions. The classification and prognosis of these lesions will be discussed along with an update on the current literature in this area. A number of clinical cases with differing diagnoses will be presented.

## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email

[gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

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PRACTICES FOR SALE: CHARLESTON AREA #8438 Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. LEXINGTON #8366 Gross \$995,676; 4 days; 7 operatories; 3,600 sq. ft. HILTON HEAD ISLAND #8596 Gross \$600,000; 3 days 7 operatories; 3,690 sq. ft. office space. Must act quickly. Staff available. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

ASSOCIATESHIPS: GREENVILLE-ANDERSON AREA #8458 Associate position. Office recently redecorated, four treatment rooms with new equipment and computerization, excellent staff and working conditions. Very nice opportunity with no administrative duties. Office collections just under \$500,000. Very attractive compensation package. Suitable for recent graduate. Contact Vikki Howard at 910-523-1949 or

[vikki@adssouth.com](mailto:vikki@adssouth.com) for more information.

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General dentist with 15 years experience desires coastal practice with buy-in or buy-out opportunity. Having taken over 150 hours per year of CE, can readily transition into any practice, restorative dentistry through full mouth reconstruction. Email [GROSSDMD@AOL.COM](mailto:GROSSDMD@AOL.COM) or call 412-913-7301.

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Wanted: Dental Offices who want to significantly cut their IT Costs, have a single point of contact, and eliminate the frustration of computer and network problems. Rising Technology Solutions is proud to announce a new support program (DentCare) designed strictly for the dental industry so they no longer have to worry about their network security, reliability, and stability again, or who to call for technology related problems. Rising Technology Solutions is the first technology consulting firm to be devoted to the dental industry that is vendor neutral, HIPAA certified, and understands how to make the technology work for you. Servicing the Upstate of South Carolina let Rising Technology Solutions be your one source for all your technology needs and let us work on your behalf with your vendors. Call RTS at 864-641-4209 to schedule an appointment..

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FREE Belmont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email [cdcpa@truvista.net](mailto:cdcpa@truvista.net).

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Motivated Associates. SmileStarters is a dentist owned and operated general practice focusing on access to care for children and young adults, ages 1 thru 20. We have

seven locations throughout North Carolina including Charlotte, Winston Salem, Greensboro, Raleigh, Asheville, and Fayetteville. We offer a very attractive compensation package with guaranteed salaries beginning at \$144,000/yr and benefits including health, life, disability, and malpractice insurance, paid vacation, 401K, CE reimbursement and more. You must have a genuine desire to work in a positive, team oriented environment and a need to make a difference "One-Smile-At-A-Time". New grads encouraged, a great place to begin your career! Contact Roger Walters, 704-395-6000 or email [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com).

...

For Sale: Instrumentarium OP-100 Tomo/Pano Machine with Velopex developer. Excellent working condition. Will sell for \$4500 or best offer. Please contact Dr. Richard Young at 843-272-2536 or email [perioone@sccoast.net](mailto:perioone@sccoast.net).

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Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on May 1, 2009; call 803-732-2302 or 803-237-5552.

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For lease: one or two suites with 4 operatories, 1 business office, 1 private office and 1 reception room per suite. The use of a laboratory, darkroom, equipment room and staff lounge also included. Office located in professional park in Anderson SC. Contact Charles Harmon by phone at 864-225-7455 or email [crhdds@charter.net](mailto:crhdds@charter.net).

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For Sale: Planmeca Promax Digital Pan XR PX-1001. 1 1/2 years old. Purchase Price (New) \$55,000. Asking \$35,000. Contact Greenville Endodontics at 864-233-4874.

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Beautiful, High-end practice in Spartanburg. 7 operatories, recently updated. Gross \$1.3M, working only 3 1/2 days/week. Real Estate also for sale. For more details on this opportunity please call Tom at 704-650-2163 or email [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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Excellent opportunity in the heart of Spartanburg. Well established, fast paced practice. Grossing \$1.6M. Owner willing to work for the buyer to ensure a smooth transition. For more details please contact Tom at 704-650-2163 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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25+ years old, well established, FFS practice in a great area of Columbia. Producing over \$1.3M, netting 55%. 7 equipped operatories. Seller flexible on transition and will associate for up to 2 years. For more details please contact Tom at 704-650-2163 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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Beautiful facility with road frontage in heavily travelled, desirable area of Columbia. FFS and PPO. Practice grossing \$1.5M with unlimited potential. Over 6,000 square feet and 12 operatories. Practice has well trained staff including 2 associates to facilitate a smooth transition. For more details please contact Tom at 704-650-2163 or email [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)



## Help Wanted

Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

...

S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

...

Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanku and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

...

Associate wanted for successful, well-established general dentistry practice in Columbia, SC. Great opportunity for quality oriented person with future to buy in interest. Please call 803-771-4525 or fax resume to 803-799-9442.

...

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to [pawley-sendo@hotmail.com](mailto:pawley-sendo@hotmail.com) or mail to Resume, PO Box 4776, Pawleys Island SC 29585.

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Associated needed for Pedodontist practice. Conveniently located between Greenville and Spartanburg in Duncan, SC. Contact Tyger River Family Dentistry at 864-439-0023 or [tygerriverdmd@bellsouth.net](mailto:tygerriverdmd@bellsouth.net).

...

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to: 602 17th Ave S, North Myrtle Beach SC 29582-4009 (All resumes held with complete confidentiality.)

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TREATMENT/FINANCIAL COORDINATOR WANTED. Charleston office seeks an experienced dental treatment and financial coordinator to perform financial and payment arrangement tasks, general front office duties including patient consultations during an exam, calculating treatment fees and making financial arrangements and educating patients about risks of not receiving proper dental treatment. Job requirements: experience as a treatment coordinator and front officer person for a dental office, knowledge of Eaglesoft software, dental procedures, insurance, and terminology. Contact: Suzanne Abel, 843-763-5665, [suzanne@wolfdental.com](mailto:suzanne@wolfdental.com).

...

Front Office Coordinator. Full Time. State of the art facility in North Myrtle Beach. Necessary skills include computer, insurance, bookkeeping, scheduling, excellent verbal skills, dental terminology, good patient communication & interactive skills. Must be a

team player with outgoing personality. Experience with SoftDent a plus. Send resume to: 602 17th Ave S, North Myrtle Beach SC 29582-4009 (All resumes held with complete confidentiality.)

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MURRELLS INLET & GEORGETOWN DENTIST NEEDED. Seeking full time or part time GENERAL DENTIST for two office practice. Fully digital including panoramic with tomography, CEREC, laser, air abrasion. We welcome someone that is progressive & hi-tech or someone that wants to provide basic services. If interested, please send resume to [jmillerdmd@aol.com](mailto:jmillerdmd@aol.com) or fax 843-357-9595.

...

Dentist wanted: This position requires a DDS or DMD with a current South Carolina dental licensure. This is a professional, direct service/employee position, with direct reporting to and supervision by the Director of the Children and Adult Dental Clinics of Family Service Center. Duties include: provide clinical services in preventative, restorative and curative dentistry; (primarily adults). This is a part time position, 7.5 hours per week. (Monday, 8:30-5:00). Position available 1-05-09. Fax resume to 803-576-2995 attn: Diane Bouknight.

...

Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

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## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

...

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

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Dentist available statewide for short-term fill in work. Contact: [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com) or 803-240-1452.

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General dentist available ft or pt. 24 yrs experience. Hospital based GPR trained. Interest in oral surgery, endo, restorative. Contact: [jkilgore@scrr.com](mailto:jkilgore@scrr.com) or 803-699-9697.

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