

# Bulletin



## Inside this issue:

Convention Web- site To Open In December	3
Editorial Comments	5
Master Calendar	5
Member Benefits Group Corner	7
President's Message	9
Executive Director's Notes	10
Award Recognizes Dental Faculty's Passion	13
New Members	15
Tech Talk	15
2009 Awards Nomination Form	17

VOLUME 36, ISSUE 12

DECEMBER 2008

## SCDA Prepares To Launch "MOM" Project

By Phil Smith

"Dentists Making a Difference, A Heritage of Commitment", Dr. Mercer's call to action, is the essence of the SCDA's new project. Dentistry has long held the position that we are the directors of oral health in the community. And the dentists of this state are soon to be called upon to step forward and offer a hand to our needy adults.

The SCDA Board received information about the successful "Mission of Mercy" (MOM) clinic days that have been held in North Carolina and Virginia. There have been 36 MOM clinics held in Virginia since 2000, and more than 28,000 patients have received dental care. North Carolina has just held its first very successful clinic and South Carolina is developing a model to stage its first mission clinic day.

It is important to identify how the MOM clinic days differ from other single day clinics like Give Kids A Smile. Unlike GKAS, the MOM clinics are not sponsored by the dental society. They are organized and promoted by a local community entity. A church or civic club can be an active host.

"Actually, the success of the day greatly depends upon the involvement of the community," says Dr. Alec Parker, Director of the NC Dental Society. "We learned that this was best presented as a community project." The partnership then extends to the provision of food, enrollment of patients, advertising, security and local volunteers. Dentists are partners, but they serve only to provide the treatment. Patient eligibility will depend upon personal income and the bulk of the care is free.



Besides the obvious helping hand to those in need, the Mission of Mercy dental day represents that concerned dentists are part of the solution. "Everyone recognizes that clinic days cannot change the face of access to care issues," explains North Carolina organizer Dr. Steve Slot, "but they can come a long way in offering resolution of urgent oral health distress." Dr. Slot and the Virginia Dental Association have expanded their mobile clinic hardware. Today each state owns approximately 30 dental units and the required onsite compressors and suctions to establish a clinic. Designed like a MASH facility, there are cabinets of supplies and autoclaves that can be "dropped" to any location and be working in a few hours. Virginia can bring in the logistical support and supplies for a cost of \$10 to \$15 per patient. Community donations and underwriters provide the money.

It is interesting to note that the pool of volunteer dentists differs from those who might participate in GKAS. In implementation there seems to be no shortage in dental team volunteers. The success of the MOM project makes this a "bullet proof" effort for the community. SCDA is currently seeking an initial location for our MOM clinic. More information will follow.

Published by the

South Carolina Dental Association

Editor: Philip E. Smith, DMD,  
FAGD, ACD, ICD

Designer: Jennifer Haworth

[www.scda.org](http://www.scda.org)

Toll Free in SC: (800) 327-2598



## **Locum Tenens Coverage**

- There is no charge.
- A JUA policy may provide up to 45 days of coverage during the policy period for a duly licensed substitute working on behalf of the JUA Insured on a temporary basis due to vacation, illness, or other absence.
- A written request for this coverage must be made in advance by submitting a fully completed Locum Tenens Application & Request Form.
- This coverage can be provided only when the JUA insured dentist is not practicing. This coverage is not available for dentists who are scheduling other dentists to staff an emergency room.
- Coverage cannot be provided on a retroactive basis if the request is made late and is available only to JUA dentists.

**Visiting family & friends  
for the holidays?**

**Call SCDA MBG for  
Locum Tenens  
Coverage**

**800.327.2598**

# Convention Website To Open In December

By Phil Smith

The 2009 SCDA Convention Committee has been preparing for the Annual Session for almost four years. The members of the group have gone to great lengths to assure that our meeting is the best! And South Carolina has a wide reputation as being one of the top regional meetings. 2009 will be no exception, and may prove to be a benchmark year.


For the first time in SCDA history, the convention committee has designed and launched a dedicated website for the Annual Session. As you may recall, the previous internet site was tagged onto our SCDA website and allowed for registration and hotel contact only. The current SC Annual Session website will offer so much more! And hopefully will enhance your session experience. The launch will occur on December 15, 2008, so log on to [www.SCDAannualsession.com](http://www.SCDAannualsession.com) and visit the project.

When you connect with the web address, you will see a page that offers a menu of events and attractions that promotes the meeting. As visitors click on the different sections, the prompt will open pages of content. There will be offered a selection of our speakers and their subjects, as well as future information pertaining to the lectures. For example, Drs. Barry and Rivers may invite submitted questions that would be addressed during their lecture. The social section will show pictures of our Saturday venue, the Ripley's Aquarium. Music and food and entertainment will be the course of the day! You will be able to listen to sound bites of the band for the Beach Party. The House of Delegates section will allow for the downloading of the agenda and other material, as well as verify the delegate's attendance.

Another beneficial feature will be the option to access free CE courses online from the ADA. A number of interesting courses will be available, many of them free! Visit the website frequently to get all of the available courses.

There is a national push to reduce the amount of wasted paper, and so this year's Annual Session will "go green". And as the ADA has done successfully, SCDA will provide for attendees to download all of their course outlines. There will also be special promotions from our exhibitors displayed on the sponsorship and commercial section.

Hotel and meeting registration will be made available later and the site has been streamlined to improve that process. The dates are April 30 through May 3, 2009! Make plans to be there, and help SCDA bring 500 dentists to this upcoming meeting.



**Southeast Transitions**  
*announces the sale of the practice of*  
**Larry H. Nelson, D.M.D.**  
to  
**Misti S. Raman, D.M.D.**

## *Southeast Transitions knows that for buyers and sellers* **You're looking for a win-win.**

### **Sellers:**

#### **Your practice is your legacy**

- Get a return on the business you've built
- Leave your patients and staff in good, caring hands
- Share your knowledge, values and goodwill

### **Buyers:**

#### **Your practice is your lifestyle**

- Build a successful practice where you want to live
- Benefit from established relationships with patients and staff
- Base growth forecasts on a proven track record



**Bill Adams DDS, FAGD, President and CEO**

**Tom Stowe, CPA . 704-887-3452 | Pete Newcomb . 678-482-7305**

**[www.southeasttransitions.com](http://www.southeasttransitions.com)**



## THE PARAGON DIFFERENCE

After thousands of clients and hundreds of transactions over the past two decades, PARAGON consultants know that no two clients and no two transactions are the same. A practice transition is a very personal event that requires very special attention. Nothing is taken for granted. Every single transaction is customized to satisfy our client's specific needs and goals. Each transaction is handled as if it were us who were the clients. This is just one of the many reasons why PARAGON is so unique. Judge for yourself! Call us for a complimentary consultation. No obligation... just a very worthwhile education!

Call **866.898.1867** or visit **WWW.PARAGON.US.COM**



*Helping you build your practice, one case at a time*



## Big lab capabilities. Small lab service.

When Joe Sherer founded our laboratory in 1968, he established a foundation - a commitment which we strive to accomplish every day.

We want each doctor, staff member, and patient to know that our passion is to provide the best possible product along with the best possible service.

Quite simply, we want to do whatever it takes.

*Proudly serving  
South Carolina dentists  
since 1968*

Sherer Dental Lab  
Rock Hill, South Carolina  
800-845-1116  
www.shererdentallab.com



# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## Master Calendar

- |            |  |
|------------|--|
| Dec. 24-26 | SCDA Office closed for Christmas Holiday             |
| Jan. 1-2   | SCDA Office closed for New Years Holiday             |
| Jan. 9     | CDHM Meeting—SCDA Office, 10am-12pm                  |
| Jan. 9     | SCDA Access Project Meeting—SCDA Office, 9am-12pm    |
| Jan. 9     | New Dentist Committee Meeting—SCDA Office, 10am-12pm |
| Jan. 23    | SC Pediatric Dentists Meeting—SCDA Office, 10am-5pm  |

Please visit [www.scda.org](http://www.scda.org) for more events.

### “Rowing in the Same Direction”

The South Carolina Dental Association is undertaking a number of initiatives and projects. Many of the efforts are rather sizable challenges that require specific leadership, goals and implementation. And like any business model, results need to be evaluated.

However, these items on our radar screen represent solid ventures that will improve dentistry’s care for the public. It is the next part that I find most distressing: individual enrollment of the members to invest in the project. To personally support the directive that our dental association developed and endorsed! Give Kids A Smile, Mission of Mercy, Medicaid or political action, all of these need your involvement. Collective participation and personal responsibility will “make it or break it”.

Worse yet, we need you to participate not undermine the effort. It is regretful enough when a dentist may not favor the process, but please don’t impair it. We are all on the same team, and we should be rowing in the same direction. But sometimes we are not. So please commit to progress, please underwrite our goals and definitely be a part of the solution! Grab your oars and let’s go.

### “The Apple Doesn’t Fall Far From the Tree”

A great example of coming on board ready to move the earth and stars is the National Children’s Dental Health Month Committee. Last year Rocky Napier and a committed cadre of dentists and auxiliaries reconfirmed South Carolina’s hold on the ADA’s Samuel D. Harris Award. In its “Cavity Free Community Campaign”, the SCDA promoted that by teaching children and their caregivers how to improve their oral health, they could foster a cavity-free environment.

For these activities, Rocky Napier established partnerships with assorted agencies and aggressively reached as many children as possible. Actually more than 70,000 kids were engaged in this positive dialogue! The EdVenture traveling exhibit, “The Future is Now: African Americans in Dentistry” presented a very positive message.

The Award carries a \$2000 cash prize that will be used for our 2009 activities. But the message I would like to highlight is that the NCDHM group were fearless about promoting great dentistry. They rowed toward the prize against many obstacles and carried the day! Congratulations.

### Speaking of Congratulations:

One of South Carolina’s stellar dentists was recognized and honored at the 90<sup>th</sup> Annual Meeting of the American Association of Oral and Maxillofacial Surgeons. Dr. Robert Coles, an Oral Surgeon in Mauldin, SC, received the 2008 AAMOS Presidential Achievement Award.

Recognized as one of the highest honors, this award is bestowed upon those fellows who have made significant long-term contributions to the specialty. Dr. Coles was honored for his 13 years of service as a member of the AAMOS Committee on Practice Management and Professional Allied Staff, where his contributions led to the successful development of the Oral and Maxillofacial Anesthesia Assistants Program.

This is another wonderful example of giving for your profession beyond the usual limitations of time, expense or energy. Thank you for your contributions Dr. Robert Coles.

**500 in 2009!**

Till next time,  
Phil

The Advantage of Freedom.  
Experience the Revolution.



Patterson EagleSoft

Remember when the things that captured your attention were free. Sure, every now and then someone comes along with a great deal or rebate, but when was the last time you got something you really wanted for free? Well, now we're offering the advantage of **Free Patterson EagleSoft® Practice Management Software.**

For more than 14 years EagleSoft Software has been recognized as an industry-leading technology. Now we're adding revolutionary to its accolades by offering it to everyone...for **free!**

Contact us today for your **FREE** EagleSoft and join the revolution.

**Greenville Branch**  
105-G Ben Hamby Drive  
Greenville, SC 29615  
800-354-3326

**Charleston Branch**  
2300 Clements Ferry Road, Suite 103  
Charleston, SC 29492  
800-237-8187

**Columbia Branch**  
400 Arbor Lakes Drive, Suite A100  
Columbia, SC 29223  
800-845-8833

P9382 (8/08)

# SCDA Member Benefits Group Corner

By Mark K. Brown

## **THE SCDA 2009 GROUP MEDICAL PLAN**

The 2009 renewal for the SCDA Group Medical Plan is now complete. Effective 1-1-09, we will experience a 6% increase. The state average increase for 2009 is 11%. This is the 5<sup>th</sup> year in a row that the SCDA medical plan has come in under the state and national average increases. This is a viable plan that continues to grow in numbers and benefits.

Speaking of improvements to benefits, effective 1-1-09, autism coverage and immunizations for all covered dependent children will be added to the plan. Immunizations for children did have an age limit up to 6 years, but this will be enhanced to include any dependent child starting with the new year.

Keep in mind that January is our open enrollment time, so if you'd like to change your deductible plan, office probation period (*period of time new hires must wait before their coverage can begin*) or add an employee to the plan, fax a change form to (803) 750-1644 between now and the end of the year.

Change forms can be printed off of our website at [www.scda.org](http://www.scda.org). Just click on "Member Benefits" tab on the top of the homepage.

Remember any changes you make to your deductible plan or your practice's probation period will remain in place for all of 2009.

### **Looking for Premium Savings in 2009...**

Increase your deductible plan and save on your monthly premium cost. Then purchase a Medical Gap Bridge plan and should you have to meet your deductible, Colonial will assist you with covering these costs. Contact Sean Hart at (803) 463-7338 and ask him to draw you an illustration showing how this process works and how much money it could save your practice in insurance costs.



**RESTORE-ALL inc.**

**1-800-349-7379**

## **Transform your Dental Office**

### **We Specialize in Total Operatory Restoration**

Reupholstery of dental chairs and stools  
Repainting of dental lights, x-ray units,  
chairs and more!



**MOBILE SERVICE**

WE COME TO YOU

**WE WORK WEEKENDS**

WHEN YOU DON'T

Upgrade your Dental Chair from Functional to *Luxury* with our

### ***Dream Chair Package***

Luxurious Ultraleather, Nytek, and Therapeutic Memory Foam

**DON'T REPLACE...RESTORE**

Quality Service Since 1971



Referrals On Request

**DELTA DENTAL**

Good for You  
Good for Your Patients



Nearly three out of every four practicing dentists in America have joined one or more of Delta Dental's networks. Why do so many dentists choose to participate? Delta Dental focuses on getting patients into your office on a regular basis – for their benefit and yours.

**Tamara B. Heffner**

Professional Relations Representative  
Delta Dental in South Carolina

200 Center Point Circle, Suite 150 • Columbia, SC 29210  
803-731-2495 ext. 4120 • 800-529-3268 • Fax: 803-731-0273

E-mail: [tamara.heffner@deltadentalsc.com](mailto:tamara.heffner@deltadentalsc.com)

[www.deltadentalsc.com](http://www.deltadentalsc.com)



# Thomas P. Hinman Dental Meeting

## March 19-21, 2009

*From graduation through practice, Hinman will take you on a journey of learning...*

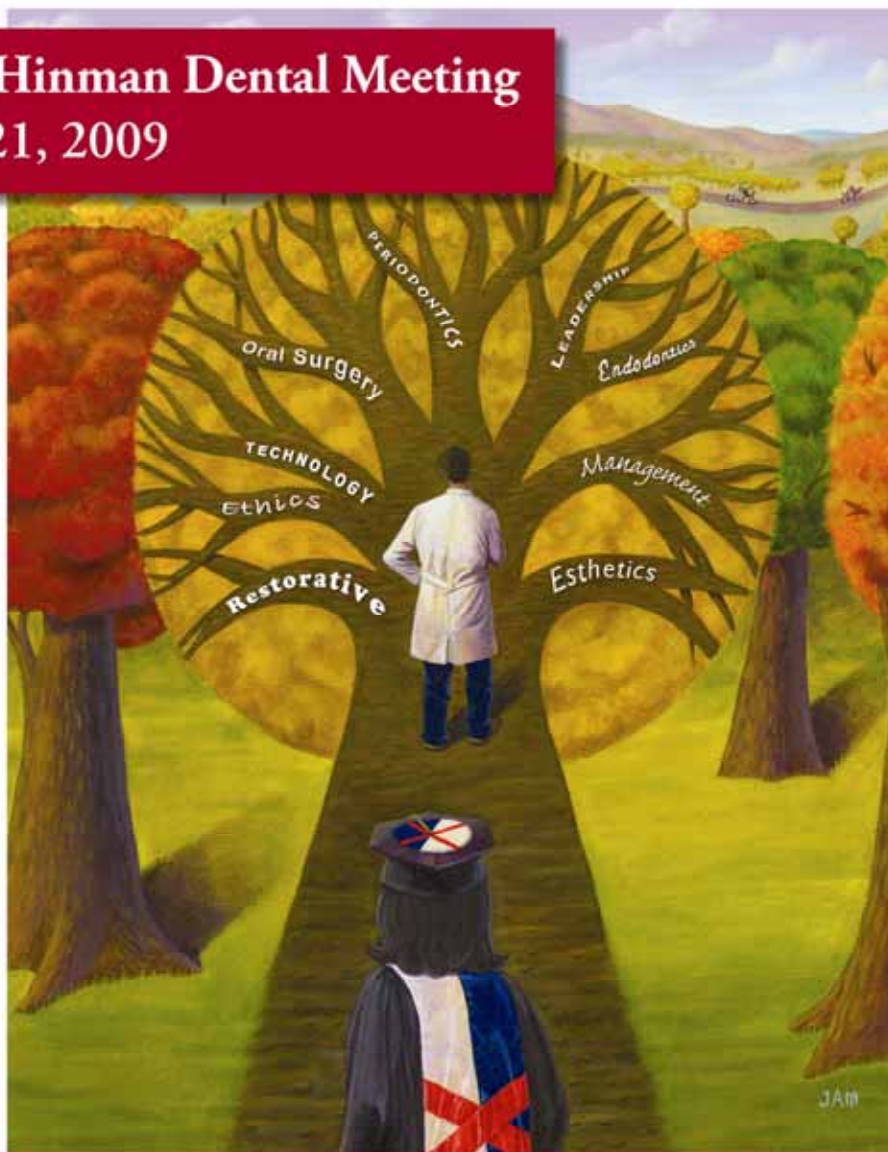
Featuring:

- 50% of CE programming included in registration fee
- 18 possible hours of CE over three days
- More than 40 hands-on participation courses
- A festive exhibit hall with large food court located in the center of the floor
- Free WiFi access in the food court area of the exhibit hall

Register between December 1, 2008 & February 19, 2009 to take advantage of discounted pre-registration fees.

For more information or to register online, visit [www.hinman.org](http://www.hinman.org), or call 404-231-1663.

Lectures and Technical Exhibits are open Thursday through Saturday.



### FEATURED CLINICIANS

Ms. Lois J. Banta  
*Management*

Dr. Paul C. Belvedere  
*Composites*

Dr. Jeff J. Brucia  
*Esthetics*

Dr. L. Stephen Buchanan  
*Endodontics*

Dr. Gordon J. Christensen  
*Restorative & Materials*

Dr. Harold L. Crossley  
*Pharmacology*

Ms. Karen Davis  
*Hygiene*

Dr. Robert R. Edwab  
*Oral Surgery*

Dr. John C. Flucke  
*Technology*

Dr. Henry A. Gremillion  
*TMD*

Dr. J. Mel Hawkins  
*Anesthesia*

Dr. Harald O. Heymann  
*Composites*

Dr. Frank L. Higginbottom  
*Implants*

Dr. Mark E. Hyman  
*Motivation*

Dr. Samuel B. Low  
*Periodontics*

Dr. Robert A. Lowe  
*Esthetics*

Dr. Stanley F. Malamed  
*Medical Emergencies*

Dr. Mike Malone  
*Esthetics*

Mr. Imtiaz Manji  
*Transitions*

Dr. Thomas R. McDonald  
*Restorative*

Dr. M. Nader Sharifi  
*Prosthetics*

Dr. John A. Svirsky  
*Pathology*

Ms. Char Sweeney  
*Management & Communication*

Dr. Terry T. Tanaka  
*Esthetic Failure*

Dr. Walter F. Turbyfill, Jr.  
*Prosthetics*

Dr. Charles W. Wakefield  
*Materials*



# President's Message



I sit down to write this month's article following the December Board of Governors Meeting and the Fall SCDA House of Delegate's Meeting. If you were one of the 100+ members, alternate delegates or delegates that attended the HOD meeting on December 5, thank you for attending and you need to read no further....this article is for the other 1600+ members to update you on the actions of the SCDA. There were not enough members present to have a quorum for a general membership meeting for the purpose of voting on proposed bylaw changes so the House of Delegates is empowered to conduct this business of the Association. Each of you, either through a General Membership Meeting or by your representation in the House of Delegates, has control over the business and actions of the SCDA.

Two bylaws changes were proposed and considered by the HOD. The first was to make the Strategic Planning Task Force a standing committee of the SCDA. This did not pass as proposed but my sense was that there was some general consensus that this was a desired change, but some alterations were needed in the composition and terms of the members. This proposed change will likely be revisited at the next HOD after some reworking of the proposal. This does not stop the excellent work the Strategic Planning Task Force is doing for the Association as they will continue to meet as a task force.

The second proposal was to add a member of the MUSC College of Dental Medicine faculty to the Board of Governors as an ex-officio member without vote. This proposed change was passed by the HOD. This position will be filled by Dr. Ted McGill. We (the SCDA and BOG) have had the pleasure and benefit of input from Dr. McGill, Dr. Berry and Dean Sanders over the last year. We have strengthened our collaboration and communications with both the school and the students over the last several years. This bylaws change will formalize one aspect of that collaboration.

The HOD passed a resolution honoring Dr. Arthur L. Haisten who dedicated more than 60 years of service to dentistry. He is a role model for all of us and we sincerely appreciate his service to the profession of dentistry. To see the resolution click [HERE](#).

The SCDA legislative agenda and update was presented to the HOD. Dates to note – January 28 and February 25, 2009 are our legislative lunches. More information will be sent to you as plans are completed. Dr. Rusty Newton presented a review of recently passed legislation and bills that will be reintroduced. Last year we passed a bill related to issuance of dental instructor licenses and increased funding for Medicaid and the Rural Dental Incentive program. We also passed the Dental Lab bill which has become a model bill for other states. We all need to thank Dr. David Jordan for his hard work and many hours dedicated to this issue. Dr. Charlie Maxwell updated the House on the prospect of a bill related to ownership of a dental practice. The SCDA is prepared to work with the SC Board of Dentistry if they initiate a bill.

The primary focus besides increasing Rural Dental Health and Medicaid money or at least lessening the impact of budget cuts will be the dental screening bill we have been working on for the last several years. We have renamed this bill the Community Dental Health Coordinator bill to reflect the components added to this initiative. I discussed this "patient navigator" model in last month's article. This access project will be targeted to 3 – 5 dentally underserved counties of the state and includes screening of K-5, 3<sup>rd</sup>, 7<sup>th</sup> and 10<sup>th</sup> grade children. The HOD approved moving forward with legislation that follows this concept. We are currently working out final bill language with DHEC, Department of Education and School Nurses. This will be a difficult 2- year legislative cycle to gain passage of the bill with the state facing difficult economic times. It is still important for the SCDA to lead with solutions for improved dental access for our state. This is just one of the many areas where the SCDA is leading access solutions for our state.

Dr. Amy Martin Deputy, Director of the SC Rural Health Research Center and Christine Veschuo, Director Division of Oral Health, SCDHEC attended our HOD to present a brief summary of the 2007/2008 Oral Health Needs Assessment and the recently completed School Nurse Needs Assessment. These two studies provide hard data that we can use both legislatively and to educate the public to counter the anecdotal comments and testimony we often face. One fact that is clear from the assessment – You and Medicaid have made a difference. There is no disparity between Medicaid and non-Medicaid children in untreated caries or treatment urgency. Also untreated caries and caries experience have declined since the last assessment. The School Nurse Needs Assessment shows us that 48.7% of schools are already doing screenings based on SCDHEC recommended guidelines. The survey also shows that you the



**Dr. Jim Mercer**  
President

*"The primary focus...will be the dental screening bill we have been working on for the last several years."*

Continued page 10

*President's Message Continued*

local dentist and your staff are active in the schools doing screenings and seeing children with identified needs. It also reinforces what we already know – parents and payment are important parts of the equation to improve the oral health of our children. The changes we have made in our screening bill from last year are supported by the data from school nurse assessment. Thank you for what you are doing – it is making a difference.

Finally Dr. Carter Brown presented a PowerPoint and video presentation on the SCDA access project Dental Access Days. This project will highlight the access issue for adults in our state, involve the local community in creating solutions and will provide needed care for underserved patients. Please get involved on some level with this project. Check [www.SCDA.org](http://www.SCDA.org) or email [Phil Latham](mailto:Phil.Latham@scrr.com) for more information.

I welcome your suggestions and comments at [jmercer@sc.rr.com](mailto:jmercer@sc.rr.com).

I wish each of you, your staff and families a safe and joyous Holiday Season and continue your *Heritage of Commitment* and *Make A Difference*.

Jim

## Executive Director's Notes



**Mr. Phil Latham**  
Executive Director

### **RED FLAG RULES**

In the last few weeks, I have received several calls and emails regarding the “Red Flag Rules”. The ADA recently published a very informative article on these rules in the Nov. 3, 2008 edition. I would encourage you to read the article. If you did not read, this provides you a brief overview. The FTC has delayed implementation of the “Red Flag Rules” until May 1, 2009.

The “Red Flag Rules” were developed as part of the Fair and Accurate Credit Transactions Act of 2003. Under the rule, creditors with covered accounts must have identity theft prevention programs to identify and respond to.

The ADA has been involved in this issue and was pleased to hear of the delay. Many feel that dentists do not fall under these rules and subjecting them to the rule would inject compliance costs into the health system. The ADA lawyers have planned to send a letter to the FTC voicing objections and “urging the FTC to announce that doctors are not subject to the rule.”

If the FTC does decide that dentists are covered under the rule, the ADA along with your SCDA will assist in development of a sample compliance program in advance of the effective date.

Continue to watch and read all news from your Association to find out any final decisions.

### **WHAT IS DENPAC**

Each year when dues are mailed to the membership terms like DenPac, Palmetto Club and Pinnacle Club are printed with amounts of money attached to them. The SCDA office receives calls to inquire about the differences and what the dollars do.

All funds go into SC DenPac. Levels of contributions were established a few years ago. A contribution to DenPac is \$50, Palmetto Club \$125 and Pinnacle Club \$250. All contributions remain in South Carolina.

The funds collected are needed to form strong relationships with legislators in South Carolina. These relationships are critical so that during the legislation session, SCDA members and lobbyists can meet with legislators to discuss issues relating to your profession and the oral health care in South Carolina.

All monies collected through DenPac, Palmetto Club and Pinnacle Club are controlled by a Board. This Board is made up of volunteer dentists. The Board decides on all contributions and programs and meets regularly to discuss legislative issues.

As you pay your dues, please consider a contribution to SC DenPac.

### **MERRY CHRISTMAS AND HAPPY NEW YEAR**

The SCDA staff wishes each of you and your families a wonderful holiday season. The SCDA office will be closed Wednesday, December 24 through Friday, December 26 for Christmas and closed again Thursday, January 1 through Friday, January 2 for New Years. We will return on Monday, January 5, looking forward to serving you in 2009.

*“The funds collected are needed to form strong relationships with legislators in South Carolina.”*

# SCDA MEMBER BENEFITS GROUP'S Endorsed Company of the Month



The cost of medical insurance is rising nationwide, so the SCDA has teamed up with Colonial to offer its members a solution. If you are on a low deductible plan presently, you can purchase a Medical Gap Bridge from Colonial that would allow you to increase your deductible amount, thus saving you hundreds on your monthly premium costs. Should you ever need to meet that higher deductible, the Medical Gap Bridge will assist you in doing so. Contact Sean Hart at 803- 463-7338 for an illustration.



Contact us at 1-800-327-2598 or visit us at [www.scda.org](http://www.scda.org) to learn more about these and other great benefits offered exclusively to SCDA members.



*Setting dentists free  
for over 40 years.*

**Free practice appraisals, a \$2500 value!**



800.232.3826 . [www.AFTCO.net](http://www.AFTCO.net)

Ollie Stukes, D.M.D. · Beth Stukes

**Andrew S. Chandler, D.M.D.**

has associated with

**John W. Floren, D.M.D.**

Rock Hill, South Carolina

**Barry B. Sello, D.M.D.**

has associated with

**Richland Northeast Dental Associates**

Columbia, South Carolina

*"I want to thank my AFTCO analysts for their services with my recent stock redemption agreement. Your knowledge and advice were extremely helpful in the transition. My partners and I also appreciated your attentiveness to all of our questions and concerns in such a timely manner. Along with the stock redemption agreement, you were able to find a perfect replacement for me so that my patients would continue to be provided with the highest quality of dental care."*

Shawna S. Collins, D.M.D.  
Conway, South Carolina

Practice Sales  
Practice Mergers  
Equity Associateships  
Pre-sale Program  
Stockholder Program

# Award Recognizes Dental Faculty's Passion

By Cindy Abole—Reprinted with permission from MUSC's The Catalyst

Having a professional award named in one's honor is an extraordinary tribute that recently was paid to longtime dental professor Carlos F. Salinas, DMD, by the S.C. Oral Health Children with Special Health Care Needs Workgroup. "The Dr. Carlos Salinas Award for Excellence in Treating Individuals with Special Needs" also was endorsed and supported by the South Carolina Dental Association and the Specialized Care Company in recognition for Salinas' tireless commitment to assisting persons with special needs.

Salinas is professor and director of MUSC's Division of Craniofacial Genetics, Department of Pediatric Dentistry and Orthodontics and director MUSC Craniofacial Anomalies and Cleft Lip and Palate Team. He has been with the College of Dental Medicine for more than 34 years. The first recipient of the Salinas award is Kenneth J. Lowry, DMD, an oral and maxillofacial surgeon, from Florence. The award was announced during the Sept. 26 annual continuing education course of the Dental Program for the Diagnosis and Treatment of the Special Needs Patient at the North Charleston Convention Center. The engraved crystal award was presented to Lowry at the event. Meanwhile, an award plaque bearing Lowry's name was presented to Salinas and will be permanently displayed at the College of Dental Medicine.

"This is indeed an honor for me," said Salinas. "The idea took me by surprise and I am humbled to be regarded and recognized by my South Carolina dental colleagues." Salinas has been instrumental in teaching students, residents and dental care practitioners about craniofacial genetics and caring for patients with special health care needs. Since 1998, he has sponsored the annual continuing education course. To date, he has been instrumental in training and preparing more than 2,000 dentists, dental hygienists, dental assistants and MUSC dental students in this program. Since 2001, Salinas has led a volunteer team of dentists, dental hygienists, dental assistants and MUSC dental students in working with the Special Olympics Special Smiles Oral Health program. Dental teams have screened more than 1,000 athletes for the South Carolina Special Olympics.

"The S.C. Oral Health workgroup wanted to honor an individual in the state who has made the most significant contribution to special needs people throughout the state and that was person was Dr. Salinas," Christine Veschusio, director of the Division of Oral Health, South Carolina Department of Health and Environmental Control stated.

"Dr. Salinas has been a leader and champion in the recognition and treatment of craniofacial anomalies for patients with special needs in South Carolina," said Tariq Javed, DMD, professor and associate dean for academic and student affairs in the College of Dental Medicine. "He has been associated with craniofacial genetics and has highlighted the dental professional's role in recognizing, diagnosis and treatment of special needs patients as it relates to craniofacial genetics. MUSC and the College of Dental Medicine are fortunate to have a man of Dr. Salinas' credentials and national-international reputation to instruct dental students and residents in this important area of dental specialty. Dean Sanders and I are very pleased that Dr. Salinas is an active teacher and faculty member at MUSC."

Salinas received his dental degree in 1963 from the University of Chile. He received a DMD from MUSC in 1985 and a certificate in medical genetics from John Hopkins University School of Medicine in 1974.

The SCDA and members of the dental college congratulate Dr. Salinas on his honor.

Thank you to the following  
sponsors who contributed to the  
SCDA HOD meeting on 12-5-08



South Carolina Dental Association Educational Foundation

## SILENT AUCTION DONATIONS NEEDED

In order to have another successful auction for the SCDA Foundation Scholarship Fund, the SCDA Foundation is asking for your help. If you have a hobby and want to donate a painting, sculpture, jewelry, woodworking items, etc. or have a home/condo you could donate for a week of weekend, we would appreciate hearing from you. Deep sea fishing adventures, rounds of golf at your private course, hunting adventures on your property – all would be great items to be auctioned. Please attach a minimum bid to the item and send it to Mona Ellis. Call 803-533-0626 with any questions.

Email: [ellism1289@yahoo.com](mailto:ellism1289@yahoo.com)

Address: Mona Ellis, DMD  
1289 Boulevard NE  
Orangeburg, SC 29115

## a new tool at your fingertips:

Our new website, [www.cu-cpa.com](http://www.cu-cpa.com), is dedicated to your financial success, and we want it to be a tool for you. For more than two decades, we have worked with top dental financial strategists and have developed an approach to financial security that integrates your practice and personal financial goals. With issues ranging from **practice management strategies to wealth and risk planning to transitions and start-ups**, we're ready to help.

drill



mirror



cu-cpa.com



Coleman & Ureda, P.A.  
CERTIFIED PUBLIC ACCOUNTANTS  
DENTAL FINANCIAL STRATEGISTS

Representatives for  
the Carolinas  
**ADCPA**  
ACADEMY OF DENTAL CPAs  
[www.adcpa.org](http://www.adcpa.org)

Learn more about our integrated approach. Visit us at [www.cu-cpa.com](http://www.cu-cpa.com) to see what we can do for you.

240 Stoneridge Dr, Ste. 300 • Columbia, South Carolina, 29210  
803.454.0310 • 1.800.680.4171



In the construction business, Bobbitt means *true* Design-Build. That means every phase of your dental office project, from design to engineering to construction, is overseen by a seasoned team of experts. Experts working together under the same roof, effectively managing schedules and costs. That's how we've gotten remarkable results for over 60 years, and how we'll work for you.

**BOBBITT**  
DESIGN-BUILD

803.731.5550 / [www.bobbitt.com](http://www.bobbitt.com)

## SCDA WELCOMES NEW MEMBERS

The South Carolina Dental Association would like to recognize our new members. Sixty-five (65) dentists joined during the fall district meetings of this year.

The Board of Governors of the Association is pleased with your decision to be a part of organized dentistry. We invite you to take full advantage of the many benefits that are offered.

### Central District

Jon J. Blackledge  
Aimee M. Brown  
Robert L. Buchanan III  
Kenneth M. Burtner  
Danielle S. Ezell  
Charles T. Hazelrigg III  
Jennifer C. Mc Master  
Melissa F. Minger  
John E. Murdock  
Christopher C. Newman  
Misti S. Raman  
Larry D. Rickborn  
Chermaine L. Ruth  
Allyson L. Sheffield  
Vanessa N. Vargas

### Coastal District

Thomas T. Bailey  
Jason T. Barganier  
Rick K. Biethman  
Joseph E. Brown III  
Tamara M. Caouette  
Mullen O. Coover  
Ashley C. Covington  
Byron A. Davis  
James W. Dickert, Jr.  
Jamie Y. Driggers  
Andrew H. Gibson  
Jeanine A. Gourdine  
Jefferey C. Gourdine  
Tywana M. Groce  
Francis (Simons) Hane, Jr.  
Marc E. Levitian  
Jon W. Ohnezeit  
Richard F. Porcelli  
Jason W. Prescott  
Chermaine L. Ruth  
Thomas P. Shannon  
Jessanna E. Smith  
Joshua L. Summers  
Denise C. Swasty  
Sandy S. Termotto

### Pee Dee District

Richard M. Birch  
Joshua E. Hudson  
Carrie Jordan  
John P. Kleitches  
Derek L. Lee  
C. Elliott Maxwell  
Jennifer C. Mc Master  
Craig Milburn  
Jonathan M. Mitchell  
Shaunna J. Szabo

### Piedmont District

Sairah C. Awan  
William F. Adair  
Chalbourne R. Brasington  
Sidney Bryson  
Erin E. Edwards  
William L. Foster, III  
Brian T. Jones  
Nancy G. O' Donoghue  
Mary E. Oukley  
Lindsay A. Pabst  
Eleni E. Pappas  
Seth C. Reynolds  
Jeffery Simmons  
Judson L. Suber  
Holly W. Wright

**Welcome!**

## Tech Talk

By Christy J. Meador

### 2009 Membership Dues

Thanks to the hundreds of SCDA members who have already submitted their 09 Membership Dues and Membership Update Form!

Be sure to check over the Membership Update Form enclosed with the dues. Make the necessary changes, if needed and return it with the dues statement in the return envelope that we have provided for you. This is **very** important because we use this sheet to print the Membership Directory.

If you have not yet received your 09 invoice, please contact Christy Meador at 800-327-2598 or email her at

[meadorc@scda.org](mailto:meadorc@scda.org)

### Fun Facts

In 1846, Dr. William Morton, a dentist born in Charlton, Massachusetts, demonstrated the first use of ether during a surgical procedure at Massachusetts General Hospital, ending the pain that had been associated with surgery.

Remember, this is **your** web site. Please feel free to send me articles, photos any other information for our website. We have a great new [Photo Gallery](#) for your photos! You can email at

[meadorc@scda.org](mailto:meadorc@scda.org)

# We speak Dentist.

**Insurance protection** for dentists is all we do. Operated by dentists, Fortress Insurance provides affordable professional liability coverage designed for the unique needs of dentists. Your premium is not inflated by other high risk medical professions. Aggressive claims defense and valuable risk management are the hallmarks of Fortress. For more information, visit our website [www.dds4dds.com](http://www.dds4dds.com) or contact our local agent Chip Cappelmann at The General Agency in Charleston, 843-766-9091 or toll free 800-922-5036.

  
**FORTRESS**  
Protecting & Defending



# Professional Practice Consultants, Ltd. is now **ADS South.**

For all your dental transition needs:

Appraisals  
Brokering  
Practice Financing  
Associate Placement  
Equity Associateships



[www.ADSSouth.com](http://www.ADSSouth.com)



GEORGIA, LOUISIANA & TENNESSEE  
**Earl Douglas, DDS, MBA, BVAL**  
[770] 664-1982  
[earl@adssouth.com](mailto:earl@adssouth.com)



N. CAROLINA, S. CAROLINA & VIRGINIA  
**James J. Howard, DMD**  
[910] 523-1430  
[jim@adssouth.com](mailto:jim@adssouth.com)



ALABAMA, MISSISSIPPI & W. TENNESSEE  
**Rebecca Kyatt**  
[205] 253-9094  
[rebecca@adssouth.com](mailto:rebecca@adssouth.com)



OFFICE MANAGER  
**Elaine Separk**  
[770] 664-1982  
[elaine@adssouth.com](mailto:elaine@adssouth.com)



Practice Transitions Made Perfect™

# DENTAL 360°

PRACTICE MANAGEMENT AND FINANCIAL STRATEGY

Most dentists have \$100,000 of untapped potential in their practices.  
Are you one of them?

6 Monckton Boulevard Columbia, SC 29206 Office - 803.743.9600 Fax - 803.743.9616 [www.dent360.com](http://www.dent360.com)



## Nomination Guidelines

Please take time to carefully consider individuals who you feel are worthy of these awards. Enclosed is a nomination form which you may use to nominate a candidate for an award. Your nomination form must be returned by January 23, 2009 to the SCDA office at the address indicated below.

Upon review of the forms, the Board of Governors will make the final selections.

## Awards Presentation & Recognition

These awards will be presented during the 2009 Annual Convention at Kingston Plantation in Myrtle Beach. The name of each recipient will be attached to a permanent wall plaque for each category or award at the SCDA Office.

**SOUTH CAROLINA DENTAL ASSOCIATION**  
120 Stonemark Lane  
Columbia, South Carolina 29210

# 2009 Awards Program

## South Carolina Dental Association



## Nomination Form



## Awards Program

### GEORGE P. HOFFMANN, JR., DISTINGUISHED DENTIST AWARD

This award is the premier and most prestigious award presented by the South Carolina Dental Association. It is to honor a member or former member for years of outstanding service to the SCDA, the dental profession, and the community. Nominees must have practiced dentistry in South Carolina for a minimum of ten years.

### MERITORIOUS ACHIEVEMENT AWARD

The nominee must be a member in good standing of the SCDA who has demonstrated in recent years significant achievement in dentistry in the areas of professionalism, leadership, academics, research, or health care delivery.

### JAMES B. EDWARDS CITIZENSHIP AWARD

The nominee must be a member in good standing of the SCDA who has served the citizens of South Carolina in a manner that reflects a positive image of dentistry. Areas of achievement include humanitarian and religious activities, civic affairs, community service, or cultural contributions.

### NEW DENTIST AWARD

The nominee must be a member in good standing of the SCDA who has been in practice ten years or less or who is under forty years of age. The nominee must have demonstrated leadership qualities through service to dentistry.

### DENTAL TEAM MEMBER AWARD

The nominee must be an assistant, hygienist, a front desk staff person, or a laboratory technician who is a dental team member in a private office. The nominee must be from an office of a South Carolina Dental Association member and the nomination must be made by a South Carolina Dental Association member. The criteria for evaluation include:

- The nominee demonstrates that he/she holds the profession of dentistry in the highest regard.
- The nominee has five or more years of experience in the dental field.
- The nominee promotes the interest and betterment of the profession through the team concept of dentistry.
- The nominee participates in community activities that bring credit to the dental profession.
- The nominee demonstrates enthusiasm for his/her work and creates innovative ideas about patient relations and managerial modifications that improve the delivery of patient care.

### SPECIAL RECOGNITION AWARD

The nominee may be any individual who deserves recognition for special achievement or an extraordinary deed related or unrelated to dentistry. This award provides for special circumstances that do not conform to the other awards.



## 2009 Awards Nomination Form

---

*Category of Award*

---

*Name of Nominee*

---

*His/Her Address*

Please attach typewritten sheets giving resume of nominee's qualifications for this award and include a brief statement of why this person deserves to be considered for this award.

Awards may or may not be granted at discretion of the Board. A sitting Board member may not be nominated.

### NOMINATING SIGNATURE

---

*Name (Print)*

---

*Date*

---

*Telephone(s)*

---

*Approved, Board of Governors*

## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

...

PRACTICES FOR SALE: CHARLESTON AREA #8068 Gross \$322,934, 2.5 days, 3 operatories, 1,300 sq. ft. office space; CHARLESTON AREA #8438 Gross \$284,914, 4 days, 2 operatories, 850 sq. ft. office space; CHARLESTON DISTRESS SALE! #8514 Gross \$736,612, 4 days, 5 operatories, 2,100 sq. ft. office space; LEXINGTON #8366 Gross \$995,676, 4 days, 7 operatories, 3,600 sq. ft. office space; NORTH OF CHARLESTON #8187 Gross \$365,643, 5 days, 4 operatories, 2,000 sq. ft. office space; GP practice for sale for \$200,000! Two additional operatories plumbed. ASSOCIATESHIPS: CHARLESTON #8372; GREENVILLE-ANDERSON AREA #8458; MYRTLE BEACH AND CONWAY #8278; NORTH CHARLESTON #8194 Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

...

General dentist with 15 years experience desires coastal practice with buy-in or buy-out opportunity. Having taken over 150 hours per year of CE, can readily transition into any practice, restorative dentistry through full mouth reconstruction. Email [GROSSDMD@AOL.COM](mailto:GROSSDMD@AOL.COM) or call 412-913-7301.

...

Wanted: Dental Offices who want to significantly cut their IT Costs, have a single point of contact, and eliminate the frustration of computer and network problems. Rising Technology Solutions is proud to announce a new support program (DentCare) designed strictly for the dental industry so they no longer have to worry about their network security, reliability, and stability again, or who to call for technology related problems. Rising Technology Solutions is the first technology consulting firm to be devoted to the dental industry that is vendor neutral, HIPAA certified, and understands how to make the technology work for you. Servicing the Upstate of South Carolina let Rising Technology Solutions be your one source for all your technology needs and let us work on your behalf with your vendors. Call RTS at 864-641-4209 to schedule an appointment.

...

25+ year old, well established, Fee For Service practice in great area of Columbia. Producing over \$1.3M, netting 55%. 7 operatories. Seller flexible on transition and will associate for up to 2 years. For more details on this opportunity please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

...

Beautiful, high-end, practice in Spartanburg. 7 operatories, recently upgraded. Gross \$1.3M working only 3 1/2 days/wk. Seller relocating. Real Estate also for sale. For more details on this opportunity please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

...

Excellent opportunity in the heart of Spartanburg. Well established, fast paced practice. Grossing \$1.6M. Owner willing to work for the buyer to ensure a smooth transition. For more details please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

...

FREE Belmont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email [cdcpa@truvista.net](mailto:cdcpa@truvista.net).

...

Motivated Associates. SmileStarters is a dentist owned and operated general practice focusing on access to care for children and young adults, ages 1 thru 20. We have seven locations throughout North Carolina including Charlotte, Winston Salem, Greensboro, Raleigh, Asheville, and Fayetteville. We offer a very attractive compensation package with guaranteed salaries beginning at \$144,000/yr and benefits including health, life, disability, and malpractice insurance, paid vacation, 401K, CE reimbursement and more. You must have a genuine desire to work in a positive, team oriented environment and a need to make a difference "One-Smile-At-A-Time". New grads encouraged, a great place to begin your career! Contact Roger Walters, 704-395-6000 or email [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com).

...

For Sale: Instrumentarium OP-100 Tomo/Pano Machine with Velopex developer. Excellent working condition. Will sell for \$4500 or best offer. Please contact Dr. Richard Young at 843-272-2536 or email [perioone@scoast.net](mailto:perioone@scoast.net).

...

Beautiful facility with road frontage in heavily travelled, desirable area of Columbia. FFS & PPO Practice grossing \$1.5M with unlimited growth potential. More than 6,000 sq. ft. and 12 operatories. Practice has well trained staff including 2 associates to facilitate smooth transition. For more details please contact Tom at 704-887-3452 or email [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

...

## Help Wanted

DENTIST NEEDED: Seeking a SC licensed dentist for a grant supported non-profit agency, the Columbia Oral Health Clinic (COHC), offering comprehensive dental care to specific populations - general adult dentistry in a state-of-the-art office setting with full staff. The COHC is located in Columbia, SC. Average Salary \$120k (paid hourly). Approximately 32 hrs/wk. Part of National Health Care Service Corps - Eligible for application for Student Loan Repayment with 2-yr commitment. For more information or to apply for the position, please contact: Bernice Tucker, MA; Director, Columbia Oral Health Clinic; 3425 1/2 North Main Street, Columbia SC 29203. Phone 803-799-9457. Fax 803-799-9458. Email [cohc@sc.rr.com](mailto:cohc@sc.rr.com). For more information about COHC, please access the following link: [Columbia Oral Health Clinic](http://ColumbiaOralHealthClinic.com).

Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

...

S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

...

ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email [jana@accidental.com](mailto:jana@accidental.com).

...

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)

Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanks and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

...

Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

...

DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

...

Associate wanted for successful, well-established general dentistry practice in Columbia, SC. Great opportunity for quality oriented person with future to buy in interest. Please call 803-771-4525 or fax resume to 803-799-9442.

...

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to [pawleysendo@hotmail.com](mailto:pawleysendo@hotmail.com) or mail to Resume, PO Box 4776, Pawleys Island SC 29585.

...

Associated needed for Pedodontist practice. Conveniently located between Greenville and Spartanburg in Duncan, SC. Contact Tyger River Family Dentistry at 864-439-0023 or [tygerriverdmd@bellsouth.net](mailto:tygerriverdmd@bellsouth.net).

...

Sole owner of three successful dental practices located in the upstate of SC is seeking a General Dentist for a 4 to 5 day work week. Salary based on percentage of production with a base rate. One year contract required. Please call 864-592-1647 if you are interested in joining our team.

...

Privately owned three-practice organization actively seeking full or part time general dentists. All three practices are located in the upstate area of SC. Our practices offer a wide range of dental services, specializing in the "down home" approach to dentistry and patient care. 3 to 5 day work week available. If you would like to be part of a great team of caregivers, please contact us at 864-834-8001.

...

Associate position in Columbia. Busy practice needing a 2nd doctor immediately. New building, great staff and patients needing complete care. Senior doctor flexible and jlooking for the next generation. Outstanding possibilities. All contact completely confidential. Call 803-750-9695.

...

Practice in Columbia looking for an associate for one or two days a week to do endo, general surgery, and general dentistry. Large facility can be flexible with the right candidate. Call 866-750-9695.

...

Dental Assistant Wanted: Looking for an energetic, dynamic dental assistant who can take the initiative and bring our downtown Charleston practice to a new level. We are looking for an organized, motivated, clean assistant who loves dentistry. Computer skills and experience recommended. The right candidate will be generously compensated. Monday through Thursday 7:30 am-6 pm. Please email [driiptl@gmail.com](mailto:driiptl@gmail.com) with your credentials.

...

Fully computerized dental office is seeking a professional, courteous, knowledgeable, patient service oriented individual for front desk receptionist/scheduler. Excellent computer skills required. Prefer dental experience. Preference given to applicants with knowledge of Eaglesoft software. Contact Donna Unsworth at 803-432-2155 or email [donnasan25@yahoo.com](mailto:donnasan25@yahoo.com).

...

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to: 602 17th Ave S, North Myrtle Beach SC 29582-4009 (All resumes held with complete confidentiality.)

...

TREATMENT/FINANCIAL COORDINATOR WANTED. Charleston office seeks an experienced dental treatment and financial coordinator to perform financial and payment arrangement tasks, general front office duties including patient consultations during an exam, calculating treatment fees and making financial arrangements and educating patients about risks of not receiving proper dental treatment. Job requirements: experience as a treatment coordinator and front officer person for a dental office, knowledge of Eaglesoft software, dental procedures, insurance, and terminology. Contact: Suzanne Abel, 843-763-5665, [suzanne@wolfdental.com](mailto:suzanne@wolfdental.com)

...

Fast-growing pediatric dental office in West Ashley seeks full-time pediatric dental assistant who is friendly, outgoing and a true team player. Office is modern with all state-of-the-art equipment. Must be x-ray & nitrous certified and must be comfortable with front office duties also. Computer experience is required. Fax resume to 843-556-1656 or email to [info@ccd4kids.com](mailto:info@ccd4kids.com). NO PHONE CALLS PLEASE.

...

Front Office Coordinator. Full Time. State of the art facility in North Myrtle Beach. Necessary skills include computer, insurance, bookkeeping, scheduling, excellent verbal skills, dental terminology, good patient communication & interactive skills. Must be a team player with outgoing personality. Experience with SoftDent a plus. Send resume to: 602 17th Ave S, North Myrtle Beach SC 29582-4009 (All resumes held with complete confidentiality.)

...

MURRELLS INLET & GEORGETOWN DENTIST NEEDED. Seeking full time or part time GENERAL DENTIST for two office practice. Fully digital including panoramic with tomography, CEREC, laser, air abrasion. We welcome someone that is progressive & hi-tech or someone that wants to provide basic services. If interested, please send resume to [jmillerdmd@aol.com](mailto:jmillerdmd@aol.com) or fax 843-357-9595.

...

Dentist wanted: This position requires a DDS or DMD with a current South Carolina dental licensure. This is a professional, direct service/employee position, with direct reporting to and supervision by the Director of the Children and Adult Dental Clinics of Family Service Center. Duties include: provide clinical services in preventative, restorative and curative dentistry; (primarily adults). This is a part time position, 7.5 hours per week. (Monday, 8:30-5:00). Position available 1-05-09. Fax resume to 803-576-2995 attn: Diane Bouknight.

...

Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

...

## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

...

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

...

Dentist available statewide for short-term fill in work. Contact: [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com) or 803-240-1452.

...