

# Bulletin



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## Dental Home and First Year Visits (part two)

By Phil Smith

Last month the *Bulletin* ran the first part of a series relating to the dental home concept and provision of care. The specific benefit of this program is to allow for patients, beginning at age one, to be evaluated for oral health. In follow up of the examination, appropriate care can be identified. As one may imagine, optimal oral health can be achieved through an effective partnership between families and oral health professionals. Emphasis should be placed on long-term partnership.

The reference guideline upon which this article is written was developed by the American Academy of Pediatric Dentistry (AAPD) and it is a compilation of policies and recommendations for beginning solid oral health protocol from infancy to adolescence. The regularity of visits and care is dependant upon the patient's individual needs and risk indicators. Realize that each age group has distinct developmental needs that require assessment and management or evaluation. The early dental visit to establish a dental home is designed to provide a foundation for a lifetime of preventive care.

In crafting the dental office protocol for the one year old patient, it is appropriate that evaluation be provided for children who have no contributory medical conditions and are developing normally. Dentists seeing children of any age should be comfortable examining young children. It is the hope that more dentists make their offices available to see younger patients whether the dentists chooses to provide restorative care or not. Collection of an adequate medical history is essential for correct diagnosis and effective treatment planning. The initial examination is recommended upon

first eruption or one year of age. Bring the child into the exam room and have them sit in the parent's lap, facing the parent. The dentist should sit facing the parent and then the child is tilted onto the parent's legs. In this position, the dentist can examine the infant. Evaluate general tooth position, decay, anomalies, hygiene and hard and soft tissue. If something seems concerning, either treat or refer. The family should be charged for an in office exam. Based upon the visual examination, the dentist may employ other diagnostics aids. Caries will be the number one problem.

Risk assessment is the key element of contemporary preventive care for infants, children, teens and persons with special health care needs. The primary objective is to prevent disease by identifying and minimizing causative factors (bacteria or diet) and maximize preventive factors (healthy diet or fluoride). Each age has different oral health risks.

A prophylaxis and fluoride treatment should be done when the child is able. Topical fluoride or varnish is best. Rubber cup polish may be all that is possible at first, but the process is important. Assessment of general plaque accumulation and brushing instruction is shared with the parent. Again, this is a fee for service procedure and appropriate for insurance. If provision of care is not in the dentist's preference, then a referral should be considered.



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Continued on next page

Continued from front page

Anticipatory guidance is the process of providing practical, developmentally-appropriate information to the parents about the child's health. Appropriate counseling should be an integral part of each visit. Topics should include oral hygiene and dietary habits, injury prevention / piercing, substance abuse and language development. The effectiveness of home care should be evaluated at each visit. Avoidance of nursing bottle syndrome, high sugar intake or prolonged bottle / sippy cup use are also appropriate concerns. Most dental trauma occurs at the age of 2 -3 years when the child is becoming mobile.

Healthcare providers who diagnose oral disease or trauma should either provide therapy or refer to a specialist for correction of the problem. Delayed treatment may be harmful and early intervention can save teeth and simplify costs. Sealants reduce the risk of pit and fissure decay. Sealants are indicated for primary and permanent teeth with pits and fissures. Seal as soon as possible.

This series of articles is designed to encourage dentists to embrace a philosophy of early intervention for all patients. To evaluate children beginning with age one, and to facilitate their care and long term oral health. The Dental Home / First Steps programs are paradigm shifts for many established general practices, but this represents a growing trend to better care.

For more information look to the AAPD website, or get the "Bright Futures in Practice: the Oral Health Pocket Guide" at [www.mchoralhealth.org](http://www.mchoralhealth.org) available for electronic download.

*(Portions of this article come from "Guideline on Periodicity of Examination, Preventive Dental Services, Anticipatory Guidance/ Counseling and Oral Treatment for Infants, Children, and Adolescents", an adopted review from the AAPD Clinical Affairs Committee. Printed with permission)*

## SCDA Member Benefits Group

By Mark K. Brown

### Difficulties With Patients Accepting Treatment?

As we all know, 2009 has not been a stellar year in regard to the economy. Job losses are in the double digits in many states and the stock market is still very much on shaky ground. We are hearing more often about patients delaying dental treatments due to the current economic climate that hovers over us all. CareCredit has been hearing this as well and has developed a plan to assist patients with receiving the dental care they need.

CareCredit, the preferred provider of patient financing systems for the SCDA, is now offering a [no interest payment plan of 24 months](#) for treatment fees of \$2,500 and above. This will be an additional option you can offer along with their 3, 6, 12, and 18 month no interest plans currently in place. Perhaps 2 years of no interest payments will ease your patients concerns about accepting the treatments they need now instead of further prolonging them.

If your practice presently works with CareCredit for patient financing, use terminal code 124 when processing transactions for the 24 month no interest payment plan. If you currently do not offer CareCredit to your patients, but would like to learn more about what they can do to assist with you patients accepting treatments, click [here](#).



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SOUTH CAROLINA DENTAL ASSOCIATION

It's not too late  
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for our inaugural  
**Dental Access Days**  
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in North Charleston!  
Form on page 12



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discounted for SCDA members) is the only expenditure for this comprehensive medical evacuation protection.

**Patient Financing** - SCDA members can enroll for only \$20 with no monthly minimum use fee. Up to 350,000 patients per month visit CareCredit's online Doctor Locator, looking for a practice in their community offering the program. New 24-month No Interest plan.

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*"We on the SCDA Member Benefits Board are consistently reviewing the benefits we offer and the companies we work with to ensure that the highest quality and service are being presented to SCDA members. After all, the benefits that this group offers are the same products and services we ourselves use as fellow member dentists."* **Ed Parker, SCDA Member Benefits Group Chair**



# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

A couple of months ago, I wrote an editorial piece about the reaction of some companies to discontinue dental insurance as a benefit. The obvious reason was to contain costs in our current economy. I recalled when dental insurance was introduced and the resistance launched by many dentists against the program. And in an ironic tone with tongue firmly in cheek I said what a reversal if SCDA has to lobby to keep dental insurance.

I got a few letters that suggested that SCDA should not make any effort to “save dental benefits”. However, I did receive an interesting letter that I hope you appreciate.

Phil,

I applaud you for writing an editorial about the benefits of the dental insurance industry. Historically speaking, the advent of the dental insurance industry will be seen as a positive occurrence for patients and dental professionals. Yes, patients have become accustomed to the dental insurance benefit. And some of these patients admit they would not seek dental care without dental insurance. So what does that tell you about the dental insurance industry and patient's overall dental IQ? Has the dental insurance industry created a dependent patient population that will not take ownership of their own dental health? How many insurance plans have the same \$1000.00 annual benefit limit that was put into place thirty years ago?

How many insurance carriers are now limiting the dentist to the contracted fee limitations even after the patient has exceeded the insurance carrier's annual maximum benefit payout? Delta Dental and United Concordia lead the way on this controversial issue. I have to politely disagree with you on the possibility of the SCDA lobbying to save dental insurance. If anything, organized dentistry should be pointing out the fact that the dental industry has not kept up with the times and provides an ever-decreasing limited benefit for patients. Employers are starting to terminate their employer-sponsored dental plans because the insurance carriers continue to pass on the cost of insurance to every level of consumer while maximizing their own profits at the expense of the same consumers. This current scenario represents a great opportunity for Direct Reimbursement plans to gain a real foothold in employer-sponsored dental benefit plans. An increase in the number of employers dropping their dental insurance benefit plans may be the best thing that ever happened to the dental insurance industry in the last thirty years!

Sincerely,  
Peter Murphy

Dr. Gene Atkinson sent me this sad notice:

One of South Carolina's icons in the dental supply industry died recently. John W. Barnhardt was a friend to many South Carolina dentists over his 40 plus year career in the dental field. He died July 8 after a brief illness. His career was with Powers and Anderson Dental Supply and later its successor Healthco. After this association, he began to work for Sullivan Dental Supply. Because of his interest in supporting the South Carolina Dental Assistants Association, it has been suggested that memorials be sent to the SCDA Educational Foundation which gives scholarships to deserving dental assistant students.

Please contact the SCDA office for this memorial contribution.

Till next time, Phil

## Master Calendar

- Aug 7 SCDA Board Meeting—SCDA Office, 9 am-3 pm
- Aug 7 Membership Committee Meeting—SCDA Office, 1-2 pm
- Aug 7 Radiation Safety Exam—Midlands Tech-Airport Academic Center Auditorium, 2-4 pm
- Aug 14 SCDA Member Benefits Board Meeting—SCDA Office, 9:30 am- 12:30 pm
- Aug 14 Committee on the New Dentist Meeting—SCDA Office, 11 am-1 pm
- August 27-29 SCDA Dental Access Days—North Charleston Convention Center

Please visit [www.scda.org](http://www.scda.org) for more events.



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<http://www.meetingsresourceinc1.com/NMDA2010.shtml>

**Itinerary**

	Port	Arrival	Departure
1	London (Dover), England		5:00 PM
2	Dartmouth, England	8:00 AM	5:00 PM
3	Waterford, Ireland	9:00 AM	6:00 PM
4	Dublin, Ireland	7:00 AM	4:00 PM
5	At Sea		
6	Edinburgh (Rosyth), Scotland	8:00 AM	
7	Edinburgh (Rosyth), Scotland		1:00 AM
8	London (Dover), England	5:00 AM	

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## President's Message



As I write this message this month, I must admit that my mind has been in a little of a “stew” lately as I try to make sense of some of the issues on dentistry’s horizon. The “stew” I am referring to are issues that, if not dealt with prudently and expeditiously, may in fact consume us. There are some ominous clouds on the horizon; some are closer than others, but all are there nonetheless.

First is this issue of national health care. Rest assured that dentistry is involved in the discussion and is at the table promoting oral health.. Quoting our President-Elect, Ron Tankersly, on the issue of dentistry’s role in the national health care proposals, he says: “If you are not at the table, you are probably on the menu.” The ADA is representing our profession every step of the way. No one knows the outcome of this huge political issue, but we know something is going to happen. Are we as a profession up to this challenge? It seems at times we are powerless to effect any constructive change, like the mountain may be too steep to climb. But, I remember what Ralph Waldo Emerson wrote: “What lies behind us and what lies before us are tiny matters compared to what lies within us.” So, you answer the question for yourself: Are you up to the challenge? This issue may be one that defines our health care delivery system for years to come. We must involve ourselves in this issue! Write, call, or e-mail your elected officials and express your opinion. It is your right. Do it now!



**Dr. Charlie Maxwell**  
President

Another issue that is rearing its head is the issue of mid-level providers. These are individuals who essentially practice dentistry, but without a dental degree. Do not think it can’t happen here. The states of Minnesota and Maine have just enacted legislation to allow this to happen. This issue is closely aligned with the access to care question that we as an association have been working to address in recent years. This “solution” is another “fix” by politicians who do not understand the complexity of the issues involved. The result is going to be a second-tier system for the poor and undereducated. These people deserve better. Of course, national health care and mid-level providers are both going to provide better care to more people and at a lower cost – so the politicians say. I am reminded of a story told by Zig Ziglar at the Hinman Dental meeting in Atlanta in the mid-1980’s and written in his book “See You At The Top”.

Many years ago, a wise old king called his wise men together and gave them a commission. “I want you to compile for me the ‘wisdom of the ages’. Put it in book form so we might leave it to posterity.” The wise men left their king and worked for a long period of time. They finally returned with twelve volumes and proudly proclaimed that this truly was the “wisdom of the ages.” The king looked at the twelve volumes and said, “Gentlemen, I’m certain this is the wisdom of the ages and contains the knowledge we should leave to mankind. However, it is so long, I fear the people won’t read it. Condense it.” Again, the wise men worked long and hard before they returned with only one volume. The king, however, knew that it was still too lengthy so he commanded them to further condense their work. The wise men reduced the volume to a chapter, then to a page, next to a paragraph and finally to a sentence. When the wise old king saw the sentence, he was absolutely elated. “Gentlemen,” he said, “this is truly the wisdom of the ages, and as soon as all men everywhere learn this truth, then most of our problems will be solved.” The sentence simply said, “There ain’t no free lunch” – and there “ain’t.”

Despite all the rhetoric to the contrary, our political leaders need to understand that all these programs will not save money, but in fact will be terribly expensive for many future generations. The numbers of dollars being thrown around as estimated costs for these programs is mind boggling. You and I both know you can’t get something for nothing! Why don’t our representatives in Washington know this?

*“This issue may be one that defines our health care delivery system for years to come.”*



Speaking of something that is costly – try a current dental education in South Carolina . I spent an afternoon with the freshman dental school class at MUSC last week. I had opportunity to share with them all the SCDA’s wonderful benefits for them as practitioners. We discussed the cost of their dental education compared to what mine cost in the mid 1970s. I do not blame the school as costs have risen over the years. But, where is the state support MUSC used to receive to help educate us? Our dental school has gone from being state supported when I was a student to being barely state assisted now. We should be camping on the Statehouse steps in an effort to convince the legislature to increase funding to MUSC. My dental education in the 1970s cost me peanuts compared to the near \$50,000 per year tuition it now costs to go to dental school. We have a wonderful dental school with a great and caring faculty. It deserves all our resources – financial as well as political – to make it more affordable for our young people. If something does not happen soon, the cost of dental care in South Carolina will soon escalate as these young practitioners work to pay off these enormous education loans. Fees will have to rise – remember there “ain’t no free lunch.” The rural incentive program is one the SCDA and MUSC have conscientiously lobbied for in recent years. Fortunately, the legislature has seen fit to continue the program and DHHS has also “chipped in” to see it grow. Several young dentists in rural and underserved areas are currently benefitting from this program in helping to pay off student loans. This program is very much needed and appreciated, but our students need more.

I hope that which “lies within us” as Emerson stated is up to these and the other challenges we face today as SCDA members, dental practitioners and small businessmen and women. We have much to accomplish so let’s get busy! Until next time,

Charlie

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## Tech Talk

By Christy J. Meador

### SCDA Website

Did you know that under the “Practice Resources” tab on the SCDA’s website you can find the following items?: Amalgam Waste, Closing a Practice, OSHA & DHEC Requirements, FAQ’s, Important Letters for your Practice, Infectious Waste, NPI, Revolving Loan Program, Study Clubs, and Water Fluoridation.

Remember, this is your web site. Please feel free to send me articles, photos, announcements, any other information for our website. View photos on our [Photo Gallery](#).

### The SCDA Needs Your Help...

The SCDA would like to extend the invitation for you to volunteer your time and services to [Countdown to Kindergarten](#) Program at [EdVenture Children’s Museum](#) in Columbia, which will be held on Friday, August 7, 2009 – 5 p.m. till 8:00 p.m.

We will have the necessary supplies on hand such as: pin lights, tongue suppressors, mirrors, gloves, screening sheets, and "goodie bags" for the children. If you would like to bring any of your own tools, please feel free.

If you are interested in participating, please contact Christy Meador at [meadorc@scda.org](mailto:meadorc@scda.org) or by calling the SCDA office, 800-327-2598.

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P9382 (8/08)

# Executive Director's Notes



**Mr. Phil Latham**  
Executive Director

*“Additional efforts have led to the FTC issuing another 90-day delay until November 1, 2009.”*

As the years pass, it seems more and more issues arise that affect dentistry on both a national and state level and the rest of 2009 will be no different. As I write this, I want to point out several key national/state issues that the South Carolina Dental Association (SCDA) along with the American Dental Association (ADA) have been addressing as they all may affect you in one way or another.

## ALIGN Technologies, Inc.

If you have not heard already, Align Technologies recently adopted a new policy that requires dentists to start and complete at least 10 cases a year or lose their status as active providers. This new policy took effect June 2, 2009. If a dentist fails to complete the 10 cases he/she would have to retake Align's training course ranging anywhere from \$1,600 to \$1,900.

Many sharp words have come from those involved stating that, “these policies are unfair”, “you can't change the words of our agreement”, “I should have the freedom to use any treatment”, etc. Some involved in this process have even addressed the ethics of this policy. The ADA has tried on numerous occasions to speak with Align, but they seem to hold true to their lines. Align believes that this will enhance and bring everyone together and their hope is not to penalize or punish anyone.

The ADA has prepared a fact sheet that can be accessed online at the ADA website, called “[Invisalign Fact Sheet](#)”.

## Red Flag Rules

This has been a hot topic for months. The efforts of the ADA and SCDA to the reverse the Federal Trade Commission's (FTC) decision on the Red Flag Rules paid off when a delay was announced until August 1. Additional efforts have led to the FTC issuing another 90-day delay until November 1, 2009.

With our encouragement, a number of legislators in Congress have been asking the FTC for this further extension. We are particularly grateful to Rep. Mike Simpson (R-Idaho) for his leadership on this issue.

## National Health Care

This subject has caused a lot of attention and is drawing more and more as time goes by. The ADA and the SCDA are closely watching this as it may affect many of us in one or more ways. This will continue to be a huge issue in the coming months, pay close attention to any updates or news regarding this issue.



It's not too late to volunteer for our inaugural Dental Access Days event August 27-29 in North Charleston!



# Volunteer for our first Dental Access Day

Dental care is either unavailable or an unaffordable luxury for many adults living in South Carolina. It is common to find residents with severe pain, discomfort, and embarrassment due to poor oral health. In order to address access to care for many indigent South Carolinians, the South Carolina Dental Association is planning to launch a dental access initiative, DAD, which will primarily focus on adults with the majority of care being extractions and restorative work. We estimate we'll need \$25,000-\$50,000 and at least 100 volunteers to stage our first project.

The project will take place at the North Charleston Convention Center on August 27-29, 2009. Please consider donating your time, talents and/or treasure to help ensure a bright future for good oral health in South Carolina. Just fill out the form below and return it to the SCDA office:

SCDA Dental Access Project  
120 Stonemark Lane  
Columbia, SC 29210  
Fax: 803.750.1644

-----  
Name: \_\_\_\_\_

dentist     hygienist     assistant     dental student     other

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

I am willing to donate (please select any or all):

- my time
  - I would like to contact local businesses for donations to the project
  - I would like to help with set-up on Thursday, Aug. 27
  - I would like to help with clean-up on Saturday, Aug. 29
- my talent – I would like to offer my services as a dentist/hygienist/assistant/other to the project
- my treasure – I would like to make a personal donation toward the costs of the project

Amount: \$ \_\_\_\_\_

Check # \_\_\_\_\_ (made payable to the SCDA Foundation)

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Card#: \_\_\_\_\_ Exp: \_\_\_\_\_ Vcode: \_\_\_\_\_

Signature: \_\_\_\_\_

If you have any additional questions, you may contact Phil Latham at the SCDA office at 803-750-2277 or by email at [lathamp@scda.org](mailto:lathamp@scda.org).



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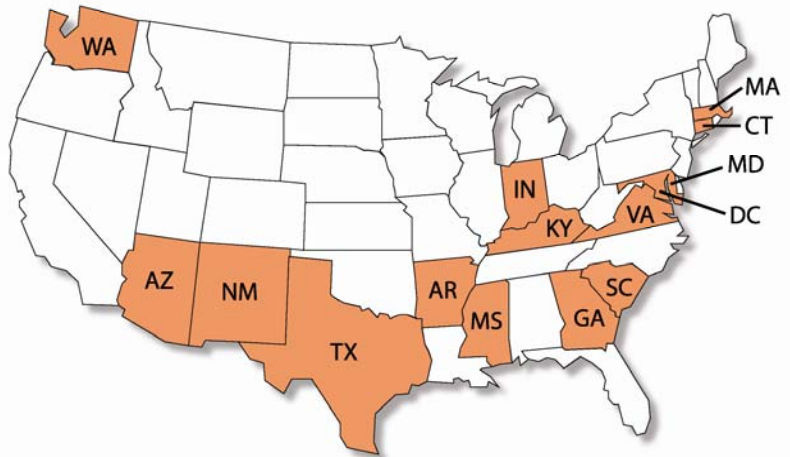


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## ASDA Article

By Will Temple, ASDA President

The MUSC College of Dental Medicine ASDA Chapter is alive and well as we move into the next academic year. I would like to briefly explain some of the goals of our chapter for the upcoming term. A new Constitution and Bylaws document has been developed with the intent of becoming more efficient and productive in the activities and responsibilities of ASDA. This newly adopted Constitution discusses the objectives of our chapter to educate members on the social, moral and ethical obligations of the dental profession while also seeking to represent dental students as an organized voice to faculty and school administration. These events and activities include a sports weekend, ADPAC/DENPAC drives, an ethics club, advocacy functions, community service and many more.

Along with my fellow elected ASDA officers and representatives, I would like to increase our chapter's visibility at the College of Dental Medicine. The school utilizes an automatic enrollment process where first year students sometimes become members without truly understanding the value of organized dentistry. Through different social and advocacy events, it is hoped that we can raise awareness of the importance of being an active member of dental associations. Our mission will be to encourage dental students to adopt this practice and carry it on with them following graduation.

Finally, I would like to sincerely thank the SCDA for your sponsorship of our recent White Coat Ceremony for the third year dental students. I can assure you that all of the families, friends, faculty and students in attendance were grateful to have this occasion to recognize the Class of 2011's transition into their clinical training and all of the inherent responsibility therein. Your organization continues to be integrally involved in the welfare of dental students in South Carolina and we thank you for your generous dedication to the College of Dental Medicine.



# SPRING MEETING CENTRAL DISTRICT DENTAL SOCIETY

Friday, September 11, 2009

Columbia Conference Center – 169 Laurelhurst Avenue - Columbia, SC

<http://www.columbiameetings.com/directions.php>

## Mr. Dan Wicker, CPA

### “Financial Planning/Considerations in Difficult Times”

Afternoon Session - Doctors & Spouses Only

7 C.E.U.’s Doctors - 4 C.E.U.’s Staff

#### Agenda

8:00 am - Registration  
8:30 am – Scientific Session  
12:00 Noon - Business Meeting  
12:30 pm – Lunch  
1:30 – 4:30 Scientific Session

#### Our Speaker

Mr. Wicker is a partner at *CAIN, WATTERS & ASSOCIATES, P.L.L.C. (CWA)* a "fee only" certified public accounting firm located in Dallas, Texas. Mr. Wicker has designed financial plans for hundreds of health care professionals across the country that help each client take advantage of their earning power.

<http://www.cainwatters.com/>

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#### NOTES:

There is a \$75.00 registration fee for non-member dentists.

There is a \$25.00 charge for every person attending lunch.

Luncheon reservations are required for all members, non-members, spouses, and staff.

There is a \$25.00 charge for members or non-members' spouses and staff attending scientific session.

---

**Please return this form by September March 3, 2009 to:  
Dr. R. Carson Kight, 10 Tea Olive Court, Aiken, SC 29203**

**Please check:**  I will attend the Scientific Session.  
 I will stay for lunch.  
 I will have \_\_\_\_\_ guest(s) (number of spouses and staff) for lecture.  
 I will have \_\_\_\_\_ guest(s) (number of spouses and staff) for lunch.

*Please enclose \$25.00 for each lunch.*

*Please include \$25.00 for member's or non-member's spouse and staff attending scientific session.*

\*\*\*\*\* **Please include a separate \$25.00 lunch check for the member dentist.** \*\*\*\*\*

*Please make check(s) payable to the Central District Dental Society.*

\*\*\*\*\* **Member dentists may pick up their \$25.00 checks after lunch or they will be deposited.** \*\*\*\*\*

NAME: \_\_\_\_\_

(please print in a legible manner)

(rev. 08/03/09)

## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

\*\*\*

Kavo Quattrocare, 2 hi-speed 635B Miralax handpieces and 1 coupler for sale. Used six months. Please call 843-797-5133 or 843-971-2066. Ask for Lisa.

\*\*\*

2 ea. Midmark Rear Treatment Console 43" wide - includes upper, midsection and lower - lower section drawer bank, ctr. door and door w/ tub - midsection with shelf - laminate tops - upper section without windows - work surface w/ assistant's instruments - \$2900.00 each. Call Dr. Tripp Davis at 843-734-0212.

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PRACTICES FOR SALE: CHARLESTON AREA #8438 Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. LEXINGTON #8366 Gross \$995,676; 4 days; 7 operatories; 3,600 sq. ft. HILTON HEAD ISLAND #8596 Gross \$600,000; 3 days 7 operatories; 3,690 sq. ft. office space. Must act quickly. Staff available. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers. ASSOCIATESHIPS: GREENVILLE-ANDERSON AREA #8458 Associate position. Office recently redecorated, four treatment rooms with new equipment and computerization, excellent staff and working conditions. Very nice opportunity with no administrative duties. Office collections just under \$500,000. Very attractive compensation package. Suitable for recent graduate. Contact Vikki Howard at 910-523-1949 or [vikki@adssouth.com](mailto:vikki@adssouth.com) for more information.

\*\*\*

FREE Blemont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email [cldcpa@truvista.net](mailto:cldcpa@truvista.net).

\*\*\*

Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on June 1, 2009; call 803-732-2302 or 803-237-5552.

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Calling all Dentists, Dental Assistants, Dental Hygienist, Dental Office Managers professionals: Diamond Dental Personnel, Columbia, SC's fastest growing dental staffing agency is looking for highly motivated, qualified individuals to join our company. Dental Assistant, Dental Hygiene, Sterilization Technicians, X-ray Technicians positions and Dental Front Desk, Office Managers available in Columbia and surrounding Midland counties. \* Top Salary, no fee! \* Experienced, Professional, Friendly and outgoing staff needed. \* ALL CANDIDATES must have at least (1) year of dental experience and be reliable! \* Many positions available permanent or temporary. Fax 888- 233-1323 or

email your resume to [ronniel@diamonddentalpersonnel.com](mailto:ronniel@diamonddentalpersonnel.com) CALL TODAY 803- 233-8362 - DON'T DELAY! You can earn more, learn more, and obtain an excellent compensation and receive great benefits every step of the way through your career growth at Diamond Dental Personnel.

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ORAL SURGERY PRACTICE for sale on the beautiful South Carolina coast. Well established practice in desirable area. Well priced and highly profitable. Seller will stay on for transition. Very experienced and motivated staff. Office does a large number of implants. Facility located next to hospital, has a strong list of referring doctors. For more details call 678-482-7305 or email [robin@southeasttransitions.com](mailto:robin@southeasttransitions.com).

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NORTH CHARLESTON AREA. Excellent all FFS practice. Consistently grossing over \$1M. Top quality cosmetic dentistry. Dedicated staff devoted to practice and patients will stay on for smooth transition. Outstanding building and facility: 6 ops, Adec equip, laser technology. Seller willing to stay on after the sale. Enjoy Charleston and great practice that runs itself. For more details call 678-482-7305 or email [robin@southeasttransitions.com](mailto:robin@southeasttransitions.com).

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Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 3 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available October 1, 2009. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.

\*\*\*

## Help Wanted

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to [pawley-sendo@hotmail.com](mailto:pawley-sendo@hotmail.com) or mail your resume to PO Box 4776, Pawleys Island SC 29585.

\*\*\*

Dentist wanted: Full/Part time. Salary commensurate with experience. GWT Dental. Contact Dr. Mary Tepper at 843-615-1111.

\*\*\*

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)

to make changes. State of the art facility in North Myrtle Beach. Send your resume to 2188 Eastwoods Drive, Conway SC 29526. All resumes held with complete confidentiality.

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Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

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Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

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Certified Dental Assistant wanted for NE Columbia general office. Looking for a caring, friendly, experienced assistant who works well in a team oriented environment. Great place to work, competitive salary and benefits. Please submit resumes to 803-462-9688.

\*\*\*

Help Wanted - Front Desk Person for North Strand Area of Myrtle Beach, SC. Must be experienced, courteous, work well w/ coworkers and can handle the challenges of the front desk and helping patients. Send resume to: 2188 Eastwoods Drive, Conway SC 29526. All resumes held with complete confidentiality.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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Dental Assistant/Front Desk - Full Time - Seeking experienced Dental Assistant and Front Desk Staff to work in our fast growing, state of the art environment. Applicants must have a minimum of two years experience. Motivated, self starter, people friendly and team oriented. Assistant must be x-ray certified, and preferably experienced with digital x-rays and Eagle-Soft trained. If you meet these qualifications, please fax resume to 803-531-1602 or email to [office@edistodental.com](mailto:office@edistodental.com).

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PEDODONTIST NEEDED IN CHARLESTON, SC: Looking for a part-time pedodontist to join our well established practice in Charleston. Excellent opportunity for pedodontist looking for additional working days or for a retired pedodontist who wishes to live in our beautiful coastal city. Interested doctors please email us in complete confidence at [rbashadds@aol.com](mailto:rbashadds@aol.com).

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Currently seeking a part time or full time pediatric dentist in the Irmo area. Position currently available. Fax resume to 803-781-5142 or mail to Children's Dental Group of SC, 7210 Broad River Road Ste K, Irmo SC 29063.

\*\*\*

Front Office Coordinator - Columbia office seeks an experienced front office coordina-

tor. Must have knowledge of dental procedures, insurance and terminology. Excellent people skills a must. Hygiene, CDA or college a plus. Experience with Dentrix or Eagle Soft required. Duties include general front office tasks as well as coordinating patient insurance and payment arrangements. [Email: cefiii@aol.com](mailto:cefiii@aol.com).

\*\*\*

The South Carolina Department of Corrections is seeking qualified applicants for Director of Dental Services. Location: Office of Medical & Health Services, Columbia (Richland). Salary: \$71,775-\$96,119. Benefits: 15 days annual leave, 15 days sick leave, medical and dental insurance, paid holidays, deferred compensation, police retirement, flexible scheduling. To apply for this position contact: SCDC Employment Office 4502 Broad River Rd, Columbia SC 29210

800-332-5627 <http://www.doc.sc.gov/> (To download application) Fax completed applications to 803-896-1671 or email in an attachment to [employment@doc.state.sc.us](mailto:employment@doc.state.sc.us). This position will remain open until filled. An Equal Opportunity Employer.

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## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle (843) 837-4126.

\*\*\*

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

\*\*\*

Dentist available statewide for short-term fill in work. Contact: [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com) or 803-240-1452.

\*\*\*