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141st SCDA Annual Session Needs You!

By Phil Smith



The SCDA Annual Session is just a few weeks away and we are very excited about this year's convention. Over the past months your Convention Committee has shared highlights and programs for your upcoming meeting. As one might expect, the Annual Session offers a long list of quality continuing education courses, as well as a selection of lab and participation events.

Previous articles highlighted speakers and events, but space prevented us from sharing other less structured opportunities for your meeting enjoyment. Many of the collateral events provide expanded value and texture to the personality of the South Carolina Annual Session.

For many years, thirteen to be exact, the SC Dental Laboratory Association has held their state convention with the SCDA. This has proven to be a "good match" and has provided the opportunity for attendees to benefit from courses designed for both dentists and technicians. All will have the option to earn CE from "Complete Denture Set-Up" or "Dentures on Implants" hosted by Richard Rought. These are Friday afternoon courses.

The American College of Dentists will sponsor a seminar relating to the ethics associated with fixed prosthodontics, implants and decisions determined for appropriate dental care. Exclusive for your preference for treatment, does an implant offer better outcome than endodontic care? Dr. David Felton, prosthodontics chair at West Virginia School of Dentistry, has some statistical insights that may offer better treatment plans for our patients. His presentation is thought provoking.

As we reflect on implants, our friends from MUSC, Drs. Rivers, Ingraham and Malley offer a new and complex treatment solution for implant supported removable dentures. Their protocol, previewed by Central District, is an amazing insight into a perspective that will serve our most critical patient's needs. Both courses are Saturday offerings.

Friday and Saturday has some "dental pearls" stashed away from center stage, but valuable lectures none the less. These topics provide great information for our offices, they include: CPR certification, Ultrasonic and Prophy Jet maintenance, Going Digital for a Better Online presence, Digital Sensor placement, DentaQuest Coding and the always popular Dr. Charlie Hook OSHA Program!

The AGD and the SC Society of Pediatric Dentists will host evening receptions. Dental students and new dentists are encouraged to register and attend these cocktail parties. The chance to interact with colleagues is invaluable, and the visit with classmates is great fun!

Do not forget the House of Delegates on Thursday morning, the Town Hall Meeting and the Silent Auction fundraiser.

You and your staff are encouraged to attend the SCDA Annual Session, May 1-5 at the Kingston Plantation in Myrtle Beach. Please register early and support our profession and our exhibitors. See you there!



ADA President, Dr. Robert A. Faiella

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SCDA Mission

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

Are You Retiring?

Please Notify the SCDA

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Maie Brunson at 800-327-2598 or by emailing her at brunsonm@scda.org.

1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598

Keep Your Records Up-to Date!

These days people change information often: new phone number, email address as well as mailing addresses. Make sure your information is correct by logging into www.scda.org to verify your information!

SCDA WELCOMES OUR NEW SPRING MEMBERS!!

The South Carolina Dental Association would like to recognize our new members. 30 dentists joined during the spring district meetings this year!

The Board of Governors is pleased with your decision to be a part of organized dentistry. We invite you to take full advantage of the many benefits that are offered!

Central District

Christopher Carter
Emily Colao
Douglas Cottingham
Mary Cranford
Isaiah Davis
Martha Hanks
Richard Simpson
Chandra Sykes
Caroline Thomas
William Vaughan

Coastal District

David Abramowitz
Margaret Alderman
Ashley Christopher
John Eliassen
Bryan Game
Richard Jackowski
Kinon Lecholop
Kelley Lybrand
Christopher Oliver
Elizabeth Pilcher
Robyn Reece
David Reynolds
Carlisle Vereen
Michelle Ziegler

Pee Dee District

Carrie Brown
Bradley Flowers
Benjamin Jordan
Desinta Speller

Piedmont District

Chika Agu
Andrew Wilson

Send us your story ideas!

Do you have an idea for a story? We'd love to hear it. We're always looking for topics of interest to our members.

If you have a suggestion, email Maie Brunson at brunsonm@scda.org or call 800-327-2598. Please be specific We'll let you know if and when your idea will come to fruition. Thanks for your help!

Master Calendar

April 18	25th Annual Meeting on Special Care Dentistry	New Orleans, Louisiana	
April 19	Radiation Safety Exam	Midlands Tech- Airport Campus	11:00 AM
May 2	144th SCDA Annual Session	Kingston Plantation	
May 2	SCDA Board Meeting	Kingston Plantation	
May 10	Member Benefits Group Board Meeting	SCDA Office	9:00 AM

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WHICH BROKERAGE FIRM IS TRULY LOOKING OUT FOR YOUR INTERESTS WHEN SELLING YOUR PRACTICE?



Dual-Representation Brokerage Firms?



Dental Supply Companies Who Also Act As Brokers?



Your Accounting Firm Who Offers Brokerage Services?

Is it a dual-rep brokerage firm? NO. You cannot serve two masters. Dual-rep firms charge buyers hefty fees, and as a result, their strategies usually negatively affect the final selling price and/or terms the owners agree to when selling. In addition, if a buyer has to choose between two similar practices- where one requires a substantial fee to a dual-rep firm, and the other does not- which practice and brokerage firm will they choose?

Is it the equipment/supply companies who are also brokering practices? NO. In most cases, the owner is selling and retiring. The supply companies want to please the buyer in order to gain or retain their business post-closing. Whatever the terms, their priority is to get the deal done in order to pick up the buyer as a new client, at whatever cost to the seller.

Is it your accounting firm that also owns a practice brokerage company? NO. This could be the biggest conflict of interest that exists. Sellers look to their accountants for advice asking, "Is the price or tax structure acceptable?" Will the accountant advise their client against a "bad" deal if a large commission is on the line to their firm, or to a brokerage company they are partners with or are profiting from?

Is it the firm that has successfully represented sellers for over a decade? YES!
NATIONAL PRACTICE TRANSITIONS has represented hundreds of sellers over the past ten years in the sale of their dental practices. We work diligently for our clients to maximize practice value while structuring the sale to minimize tax liabilities, but at the same time creating a fair and equitable transition for the buyers. In fact, we have a 100% success rate post-closing; meaning that we have never had a buyer default or fail. We emphasize to buyers the importance of having separate representation and we work hand-in-hand with their advisors to successfully complete the transaction.



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HR Corner

New I-9 Forms To Be Used For All Hires After March 8, 2013

By Rogers Townsend Attorneys at Law



Kris Cato

Last week, the U.S. Citizenship and Immigration Services (USCIS) published a revised Employment Eligibility Verification [Form I-9](#) for use. All employers are required to complete a Form I-9 for each employee hired in the United States. Improvements to Form I-9 include new fields, reformatting to reduce errors, and clearer instructions to both employees and employers.



Effective March 8, 2013, employers should begin using the newly revised Form I-9 (Rev. 03/08/13)N for all new hires and re-verifications. Employers may continue to use previously accepted revisions (Rev.02/02/09)N and (Rev. 08/07/09)Y until May 7, 2013.

After May 7, 2013, employers must only use Form I-9 (Rev. 03/08/13)N. The revision date of the Form I-9 is printed on the lower left corner of the form. Employers should not complete a new Form I-9 for current employees if a properly completed Form I-9 is already on file. A Spanish version of Form I-9 (Rev. 03/08/13)N is available on the USCIS website for use in Puerto Rico only. Spanish-speaking employers and employees in the 50 states, Washington, D.C., and other U.S. territories may use the Spanish version for reference, but must complete the English version of the form.

The revised forms are available in English and Spanish online at www.uscis.gov. To order forms, call USCIS toll-free at 1.800.870.3676. For downloadable forms and information on USCIS programs, immigration laws, regulations, and procedures, please visit www.uscis.gov.

If you have any questions, do not hesitate to call us at 803.744.5270 or email at kris.cato@rtt-law.com



If you have not already joined the SCDA Facebook page you are missing out! We have moved all of our pictures from Shutterfly to our Facebook page. We have posted pictures from our conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook. You will also be kept up to date on all SCDA news! Join our group today! www.facebook.com/scdental. You can also follow us on twitter @SCDentalAssoc!

SCDA Annual Session Incentive Program

SCDA wants to encourage those members that have not participated in the past 6 years to join us for this year's event. As an incentive, we put together a "2013 Attendee Incentive" program. Here are the qualification details for the program:

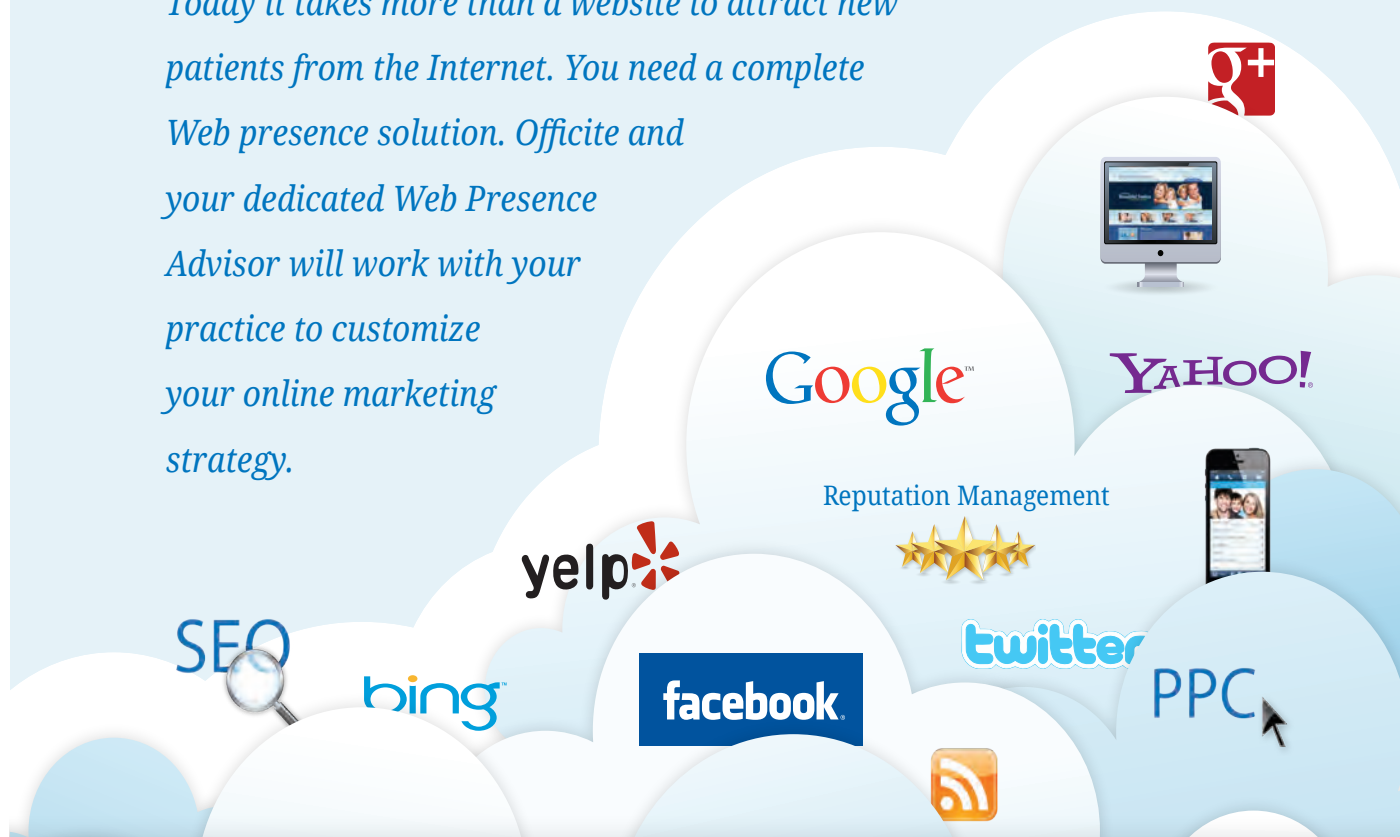
1. Must be an SCDA member
2. Have not attended the SCDA Annual Session since 2006
3. Agree to stay two nights at the Embassy Suites Myrtle Beach (host hotel) during the 2013 program dates (May 2-5)
4. Agree to attend at least two CE classes

If you meet these criteria, you are eligible for a \$350 credit towards your Annual Session expenses. Under the terms of this program, we are limiting it to the first 50 qualified participants. Participants will need to submit a copy of their CE form along with proof of stay at the Embassy Suites. Once that is processed, participants will receive a check in the amount of \$350, within 30 days following the Annual Session. If you want to apply for this program be sure to enter "2013" in the promo code field when you register online.



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President's Message



Dr. Thomas Edmonds

Who's on First?

March is almost gone and baseball is here. With the first quarter of the year gone, "Who" has made it to first base. For those of you who don't get my article title, look up Abbott and Costello. Ok, at least I feel like I have made it to first base, and it's quite a different feeling than being in the cheap seats or in the dugout. I know I felt like I hit a home run graduating from dental school and "making the team," but 35 years later in practice, i.e. many at bats, I can look at my stats and see how well I have helped the team.



Being ENGAGED in this leadership position of dentistry has certainly heightened my awareness of the "game" we are in, and reinforces that the goal of the game hasn't changed but how we play the game is changing fast. With huge dental education costs, decreased utilization of dental care (especially among younger adults), expanding government programs that reimburse less and less, little or no funding for Community Oral Health Coordinators, pressure to create less educated dental providers, stalled legislation on insurance company inequities, the growth of large group practices and declining membership in our associations, we must remain focused on what will benefit our patients while allowing us to stay in business and do so in an ethical manner. Your association remains focused on these and other game changing issues.

"We have and always will be about prevention and restoration..."

We have and always will be about prevention and restoration, but I wonder sometimes if we focus too little on the first. I said in my presidential speech that raising the oral health literacy of the public was first and foremost. The ADA's MouthHealthy.org website, Michigan's PointsofLightOnline.com and the AD Council public service announcements are wonderful tools for engaging the

public. To me, the rubber meets the road best when we and our staffs have the opportunity to interact one on one with people about their dental health. But we must constantly remind ourselves that though we know and get the story of prevention, our patients may not. Recently, I realized how my hygienist and I had dropped the ball with a patient who had spent a great deal of money through the years having his teeth restored. He came in with a complaint of a sore gum, and turns out that he scratched it while keeping a hard piece of candy in his mouth. In questioning him, I discovered that it wasn't the first piece, nor was it sugar free. As he answered my questions, I could see the light bulb come on in his head and the self realization what he had done to himself. He had enough dental IQ to know a constant barrage of sugar wasn't good for his mouth, but the revelation at that moment was for him powerful yet embarrassing. It was the same for me as I realized how even the best intentioned people many times don't get the message, and many times we best intentioned dentists and staff gloss over the message. We had thrown the man many "pitches" over the years, and he couldn't seem to get to first base.

I share this story to remind us that like baseball, good pitching and good hitting can be undermined by mental errors at the plate and in the field. Let's keep our focus on the tasks at hand for those who entrust us with their care. Now that I have made it to first base, it's invigorating to anticipate What's on Second!

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Executive Director's Notes



Mr. Phil Latham

Legislative Update:

As always, the South Carolina legislature is extremely busy this time of year. The House has finished their work on the budget and the debate now moves to the Senate. The South Carolina Dental Association (SCDA) has been very involved in the meetings and below is an overview of where things stand today. Do keep in mind, that many of these items are fluid and can change in a moment's notice.

Medicaid Expansion – It is not a secret where the Governor and Republican legislators stand on this issue and they are still firm in their stance on not expanding Medicaid. The House of Representatives rejected Medicaid expansion, but the Senate has yet to vote on it. The SC Hospital Association has been fighting hard for Medicaid expansion, but thus far, they have not been successful. The SC Medical Association has remained neutral on this subject and so has your Association.

Funding – The House budget has passed and includes funding for the SCDA Rural Dentist Incentive Program and the Donated Dental Services Program.

Healthcare Consent – A bill in both the Senate and the House has created somewhat of a stir. Although the actual bill is very long and detailed, it comes down to one simple item. A special needs group has asked that a clause be added to HIPAA consent forms that would mandate the provider to ask their patients to identify a person in the patient's family that the provider could discuss their treatment with. This bill has come up against a lot of push back from several medical groups. Your Association has not testified on this bill and has remained neutral thus far.

Research done by the SCDA determined that many dentists were already doing this and those who were not, thought it might be a good idea. The Senate bill has an amendment that exempts dentists, the House bill does not at this time.

Dental Office Inspections – A bill was introduced by Senator Harvey Peeler calling for inspections of all dental offices. Thus far, there has been no action on this bill, but the Association is watching it very carefully.

Surcharge on Credit Cards – A bill was introduced by several House members that would prohibit any seller from imposing a surcharge if the seller accepts credit card payments. Again, there has been no action on this bill, but the Association is watching it closely.

The SCDA Staff wishes a Happy Easter to everyone and we hope to see you at the upcoming Annual Convention.

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- **The ADA benefits** by representing another member dentist.
- **The new member you recruit benefits** by taking advantage of membership.
- **You benefit** by strengthening the ADA and sharing membership with another colleague — plus there are incentives and prizes for recruiters! For details and complete campaign rules visit ADA.org/MGAM.

Don't Delay!

The ADA Member-Get-A-Member campaign runs through September 30, 2013. For resources to assist your recruiting efforts, plus complete guidelines and rules visit ADA.org/MGAM, send an email to mgam@ada.org or call 800.621.8099.



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Contact: Dr. Tommy Murph at

843-488-4357 or

drtommymurph@yahoo.com

Refund Policy: 100% prior May 1

50% prior to June 1, 2013

\$200 prior to July 1, 2013

No refund after July 1

All cancellation requests will be processed within 30 days after course completion. \$50.00 fee for returned checks

Description of Course

This course is designed to highlight the information needed to be successful in extracting teeth. Four hours will be devoted to didactics and four hours of hands on skills. Using pig mandibles, each doctor will be able to section teeth, reflect flaps and suture them closed.

Objectives:

Upon completion of the course each doctor should have:

-Skills to extract teeth efficiently

-Identify potential problems and understand how to recover from them

-Better understanding of techniques and instrumentation needed to be successful

-Flap design and techniques to manage tissue and proper closure of surgical sites with suture

This course is a precursor to a week long live patient extraction experience. During this week long course, typically each doctor will experience everything from straight-forward extractions to full boney impactions. Surgical extractions, Flap design and Suture techniques will be thoroughly practiced. This course will provide you with the experience needed to be more confident upon returning to their practices.



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Discover the Real Value of Scrap Precious Metals

By Mark Brown



Mr. Mark Brown

There is money in refining precious metals. That's why companies that offer cash for gold are springing up like tulips and daffodils after a spring rain. Unfortunately, transactions with many of these businesses end up enriching the buyer, but shortchanging the seller rather dramatically. Finding a reputable and safe way to receive excellent value for gold and other precious metals is a problem that is too familiar to dentists. Who is the person who calls on your office and wants to refine your gold? Are you being paid fair value? How would you know? Are these people also buying your staff's unwanted jewelry? Are they being fairly compensated?

In response to our members' requests for assistance with this challenge, SCDA did the legwork to identify a reputable precious metals refiner who would offer members an excellent return on their metal submissions and scientific documentation of the metal content submitted. D-MMEX *EasyRefine* is endorsed by the SCDA for members' precious metal refining needs. That endorsement came in 2005 and has helped many members receive fair market value for their precious metals.

TRUST: The Most Precious Commodity

D-MMEX *EasyRefine* built its business model on establishing trust—the most precious commodity of all. D-MMEX designed a process that includes free, insured shipping of your precious metal submissions in sealed containers to the facility in Livonia, Mich. Each shipment is individually smelted. A core sample is then sent for an independent assay, or test, to determine its true metal content. An assay report is sent to D-MMEX *EasyRefine* and the test results are applied to the smelted bar to determine the physical value of the materials submitted.

D-MMEX assigns values based on the London precious metals market and prices can be checked daily at easyrefine.com. Our endorsed refiner provides a generous payment on the values of metals:

- 97 percent on gold
- 90 percent on platinum and silver
- 85 percent on palladium

In addition, SCDA members receive a 5 percent bonus on the full value of the metals submitted. And, you receive the written assay that shows on what basis you are being compensated. D-MMEX *EasyRefine* pays you with a cashier's check in about 10 days from the date of submission.

"I wanted to create a process that was completely transparent so dentists could readily see why they were compensated as they were," David Morris, D-MMEX president, says. "Our process is simple. It is fast and accurate and it has inherent integrity. I cannot say that we are better than any of our competitors; only you can judge that based on the results you get. But I can say that we have many repeat clients among SCDA dentists and from dentists in the 11 other states whose associations endorse D-MMEX. I invite you to give us a try."

A Benefit for Your Employees

While D-MMEX *EasyRefine* focuses its dental industry marketing on refining metals found in broken crowns and bridges, metal filings, bench sweepings and extractor bags, precious metals from any source can be submitted. That means your employees can take advantage of the favorable terms offered to SCDA members if they wish to sell their unwanted jewelry.

Morris suggests that all natural or lab-created gemstones be removed from settings before jewelry is submitted, as D-MMEX provides no compensation for stones. A jeweler can remove the stones from their settings.

Getting Started with D-MMEX

All you have to do is request a shipping kit, which you can return immediately or keep on hand for later submission. Getting a kit is easy. Call **(800) 741-3174** and an insured shipping kit will be sent to you immediately.

Help us spread the word that dentists and their employees are no longer at the mercy of untested gold buyers. Ignore the guy at the intersection who waves the "We Buy Gold" sign. Don't spend time with the door-to-door gold buyer and don't take a chance on an unknown company you may find on the Internet. Send your gold and other precious metals to the company trusted and endorsed by your colleagues—D-MMEX *EasyRefine*. Their tagline is "Refining Excellence," and that is the experience we want you to have.

YES!

I FOUND D-MMEX, CASHED IN AND **WOW** ...
WHAT A RETURN!

You can increase your income by maximizing your return on refining precious scrap metals!

Getting started is easy! Send us these items:

- Failed crowns and bridgework
- Silver alloy powder • Partials
- Grindings • Casting flashes
- Platinum foil • Extractor bags
- Floor sweepings • Jewelry

Current Rates:

- 97% Gold
- 90% Platinum and Silver
- 85% Palladium

SCDA Members earn a 5% premium.

Now that's smart!

Call or go online today for a free shipping kit!

D-MMEX REFINING EXCELLENCE **800-741-3174** Endorsed by
www.easyrefine.com

WHICH VESSEL WOULD YOU PREFER TO BE ON WHEN THE SEAS GET ROUGH?



- Our malpractice insurance carrier has been covering SC dentists for 35+ years
- They have won over 90% of their cases that have gone to trial
- They have closed more claims without payment than any other liability carrier in SC
- A fellow member dentist sits on the board of our carrier
- Up to 65% off available for new to practice dentists
- Commission dollars go back into the SCDA instead of an outside insurance agency

"JUA has covered my practice for years, they have the kind of reputation that I want in a malpractice carrier. I intend to stay with them until I retire!!" Thomas Edmonds, SCDA President

Contact the SCDA Staff
ski@scda.org ~ 800-327-2598 ~ www.scda.org

Concerned About Rate Gain?



TransFirst® can help improve your **fiscal fitness** with healthier payment processing pricing.

April processing statements often include annual rate increases from processors. Let TransFirst diagnose your processing health today!



As an SCDA-endorsed provider, TransFirst can help you cut back on overinflated processing costs with the lowest pricing available. Along with many other benefits of the SCDA program, your practice can reduce rate gain and save time, too.

- ✔ **Streamline processing** — Manage multiple payment options, including all major credit cards, debit cards and ACH (electronic checks) through a single payment processing program
- ✔ **Increase collection choices** — Our flexible processing options, including recurring billing and installment plans, give you more payment choices to offer your patients; your staff can spend less time trying to collect payments and more time managing the practice
- ✔ **Reduce risk** — All of our processing equipment and software meets card industry and HIPAA security standards; that means lower risk of patient information getting into the wrong hands
- ✔ **Easy enrollment** — Simple electronic application; there are no contract terms and no early cancellation fees

Ready to trim the fat off your payment processing costs?

Contact us today at SCDA@TransFirst.com or at 800-577-8573 to work out a rate gain prevention plan!*

*Merchant account is subject to credit approval. Certain restrictions and exclusions apply. Offer subject to change without notice.

TF1723

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First In Secure Electronic Payments
TransFirst is endorsed by SCDA



a division of Layne Christensen Company

Solmetex has set the standard for amalgam separators.

townie choice awards. 2012



The Solmetex Hg5 system has received the Townie Choice Award ten consecutive years in the Amalgam Separator category, making the Hg5 Series the most award winning systems in the North America. The Hg5 amalgam separator program is an all-in-one solution, assisting the dental office achieve a regulatory compliant practice with amalgam waste recycling and management.

The proven answer to your amalgam separation concerns.



Solmetex provides the complete solution:

- ISO 11143 certified greater than 99%
- Professionally engineered.
- Easy to operate and maintenance free.
- Flexible design for hard-to-fit applications.
- Functional for wet or dry vacuum systems (install before pump on wet vacuum system, install before tank on dry vacuum system).

Simple container change process includes:

- No tools, no mess
- Packaging for delivery to certified recycler
- Online certificates

What Solmetex does not require:

- No contracts with hidden fees
- No electricity
- No daily maintenance or decanting
- No pumps
- No timer
- No additional charges for shipping to recycling facility



Endorsed by SCDA

SCDA members will receive a collection container with proof of purchase of any of the Hg5 Series Systems. Fax proof of purchase to 508-393-1795.



Solmetex.com

1.800.216.5505



COLLECTIONS YOU CAN COUNT ON

For 30 years, TekCollect has provided strategic collection solutions to the medical industry, specifically to dental practices like yours.

Our endorsement by the South Carolina Dental Association allows us to offer our comprehensive services to SCDA members for a **20% discounted rate**.

You'll also receive:

- Secure, web-based account placement
- Guaranteed results

To learn more about exclusive SCDA member benefits and schedule your free Accounts Receivable Analysis, call a TekCollect specialist at **888.292.3530**.

TekCollect

Learn more at www.tekcollect.com



Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

CE Classes

Hands on Extraction Class- Saturday, August 31, 2013- Myrtle Beach, SC. Participates will learn about crane picks, 301 elevators, extraction techniques, elevating flaps and suturing. Eight hours accepted for FAGD/MAGD credit. For complete information call or email Dr. Murph 843-488-4357 drtommymurph@yahoo.com. Also offering 40 hour hands on classes in Guatemala

Locum Tenens/ Positions Wanted

Locum Tenens Office Coverage: Vacations, illness, maternity leave. Also excellent job & associate opportunities. Dentist helping dentist since 1984. Forest Iron & Associates 803-433-2503. www.forestirons.com

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email johnmcgeary@hotmail.com.

Periodontist available one day per week. Skilled in all areas of implant therapy, bone grafting and soft tissue grafting. Excellent opportunity for GP to keep patients in-house and generate surgical revenue. Please contact period257@gmail.com for more information.

Positions Available - Dentists

Florence SC- Looking for associate doctor for established, large practice. Modern office, digital x-ray, interoral cameras, etc. Doctor will establish patient base from office new patients, avg. 145/mo. Commission packages available. Call 843-629-8000 and visit www.carolinasmile.com

General Dentist needed in a growing and highly productive area in North Charleston off Ashley Phosphate Rd. Please call Marsha at 843-767-3300.

Dentist Needed. Looking for associate dentist, **general or pediatric**, to help with two offices. Location **Columbia and Florence**. Full or part time position available. Must love working with kids. State of the art facilities with all new equipment and digital xrays and charts. Please send resumes to fax 866-415-7943

Family Dental, LLC desires **motivated, quality oriented dentists** for its offices in Columbia, Rockhill and Greenville. We focus on providing the entire family superior quality general dentistry in a modern technologically advanced setting with experienced support staff. Our dentists earn on average \$230,000/yr, and are supported with health/malpractice insurance, three week's vacation, and visa/PR sponsorship. Call 312-274-4524 or call dtharp@kosservices.com.

Pediatric Dentist Opportunity- an exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple offices in the Charleston area. The position is to join a TEAM environment in a fun, well respected, state of the art paperless practice in a friendly and comfortable working environment. www.coastalkidsdental.com. Call or email to find out how to join our TEAM providing quality dental care for children and young adults: drisabel@coastalkidsdental.com 843-818-KIDS (5437).

Dentist needed **2-2 1/2 days weekly in Columbia, SC**. Duties to include endo and anterior. Please contact Karen 803-738-2424 and/or email resume to cdcsmls@live.com.

Darlington/Florence area general dentist with 5+ years experience. Excellent, well trained staff interested in growing practice to its full potential with FT Doctor on board. 3 ops well outfitted, (4th available) beautiful facility. Endo experience helpful as this practice has strong demand. Send CV to centerfosedation@yahoo.com c/o Center for Sedation and Advanced Dentistry.

General or pediatric dentist needed in a growing and highly productive area in Columbia. The position is for a two or two and half day work week (Monday, Thursday and possibly Friday). We are looking for a dentist who is team oriented and enjoys working with children and young adults. Email or call me to find out more information on how to apply for this position. Chad@kidsfirstdentalsc.com or 803-772-4949

GP dentist needed 2 days weekly. We are located in the Lake Wylie/Fort Mill area. Our office is modern and fast growing. Fax resume to 803-831-2172 or send to smile@carolinafamilydentistry.com.

Dentist Needed! General or Pediatric! Part-time or Full-time! In Irmo area! Send Resume to childrensdentalgroupsc@gmail.com or fax 803-781-5142

Our Lady of Mercy's Wellness House Dental Program is in need of volunteer dentists to provide emergency and basic dental care to underserved, migrant worker and their families and working poor on James, Johns and Wadmalaw Islands. Dentist must have an active SC dental license or a SC restricted volunteer license. Providers are needed daytime hours Monday-Thursday and also Tuesday evenings for emergency clinic. Dentist have the opportunity to work with dental students and residents from MUSC. If you feel you would like to share in the spirit of this mission please contact John P Howard DMD or Annette Maranville RN at 843-559-4493

General dentists needed throughout the state of SC. For immediate consideration please forward your cv in confidence to scott.williams@dentalonpartners.com. For a detailed discussion, you may contact Scott at 919-437-8665.

North Carolina- Associate opportunities in select NC locations. General practice providing care from first tooth thru age 20. A desire to work in a positive, team oriented environment a must! Pedo experience helpful but not necessary. Excellent compensation package with guaranteed salaries. Contact Roger Walters, SmileStarters (704-816-1403) or email rwalters@smilestartersdental.com New grads encouraged!!!

University Dental Associates is **looking for Dentists to join our team** in Charlotte and the triad area of North Carolina. Our doctors enjoy a comprehensive compensation and benefit package including medical, malpractice, disability and life insurances, flexible spending, and 401K program with employer match. Please contact Silvestre Gonzalez at sigonalez@amdpi.com

Community Partners of the Midlands is looking for a **P/T dentist in Richland and Lexington dental clinics**. The hours for the Lexington- Mondays 8:30 am- 4:30 pm & Tuesdays 1:00 pm- 4:00 pm, Richland- Thursdays 12:30 pm- 4:30 pm. Applicants must have SC licensure. Accepting applications until position is filled. Please forward resume to: SC Health Dept., Community Partners of the Midlands LLC, Dental- Suite #4090, 2000 Hampton St, Columbia, SC 29204.

Dentist with experience wanted for part time position with a group practice near Columbia, SC, eventually full-time; possible buy-in for the right person; minimal endo or surgery, primarily restorative and crown and bridge; email information to ljdmd@aol.com.

Part time/temp. dentist needed in Fort Mill, SC (Metro Charlotte) in thriving practice. Comprehensive practice with flexible hours. Email info@victorydentalcenter.com for more information.

Full time associate position in beautiful upstate SC. Large fee for service practice. Excellent benefits with possible future buy in opportunity for right individual. This position might be for you if you see yourself starting as an associate making \$175-200k/year, and possibly progressing to ownership. Position available immediately. If interested call 843-991-0344 anytime.

General or Pediatric dentist needed in Lancaster, SC. The office is going to be opened in June or July. We are looking for a highly self-motivated individual. The position is for a four day work week (Monday-Thursday). We are looking for a dentist who is team oriented and enjoys working with children and younger teens. Contact Chad at chad@kidsfirstdentalsc.com or 803-772-4949

The SC Department of Corrections is currently **recruiting for a SC licensed dentist** that will be assigned to Evans Correctional Institution located in Bennettsville, SC (Marlboro County). For more information, please contact Kevin A Perry, HR Manager at 803-896-1653 or perry.kelvin@doc.sc.gov

Positions Available - Staff

High volume, hometown friendly dental practice **looking for a highly motivated individual responsible for maintaining appearance and order of dental office**, patient scheduling, reception, patient and records management, insurance, billing and correspondence. Knowledge of Eaglesoft 16.0 and dental knowledge required. Contact 843-899-5911 if interested.

General Dentistry Practice Charleston, SC has an opening for an experienced **front office position**. Must know Eaglesoft, dental insurance, billing, dental procedures, terminology, and financial coordinating. Must be professional and business oriented with excellent verbal and written communication skills. Contact wolf@wolfdental.com or 843-442-2429 for more information.

Practices/Office Space Available

Northern, SC, Beautiful, 6 operatory practice, collecting \$1.1M, doctor to stay on as associate for 2-3 years. Don't miss out on this excellent opportunity! Please call or email using reference #SC1015. For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com.

Selling satellite boutique office. 3 operatory office ideal for specialist or new dentist. Ready immediately. For more details please email smilstudio@aol.com. Columbia SC

Goose Creek and West Ashley Great opportunity for a dentist/investor to buy into a growing national dental corporation! State of the art, turn-key operation for an absent partner or treatment provider, including full benefits and a great income! Please call or email for details using reference #SC1016. For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com.

Anderson, SC- Practice for sale immediately. 1,750 sq ft., 4 operatories, panerex and digital x-ray. Contact 864-356-2731 for more information

Practice For Sale. SC-1114: **Chesterfield County**. 4 operatory general practice located in one of SC's fastest growing communities. Avg. collections \$741,000+. Strong hygiene program. Well equipped. Contact Ms. Amanda Christy. National Practice Transitions. 877-365-6786 x 230. a.christy@nptnetwork.com. www.nptnetwork.com

Dental office in Greenville SC for Lease! Located at 1908 North Pleasantburg Drive, Greenville, SC 29603. 1200 sq ft. freestanding building wired and plumbed for a dental office. For more information please contact Dr. Holcombe at 843-522-3837 or by email at docforeyes2020@gmail.com.

Dental office for sale or lease in desirable Greenville, SC location. Approximately 1400 sq. ft. freestanding custom constructed dental office on 0.35 acre lot at 10 Pelham Road. 3 doctor operatories and 1 hygiene room. Wiring and plumbing in place but will need new dental equipment and office furnishings. Established landscaping. Separate parking for patients and doctor/staff. Call Dr. Roger Cherry at 864-862-6591 or 864-360-7684 for more information.

Equipment For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge. Please use **no more than 50 words**.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Maie Brunson, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email brunsonm@scda.org.

Other News

To keep up with other goings on within the dental profession, just follow the links below:

[ADA News Daily](#)

[Medicaid Bulletins](#)

[SC Board of Dentistry Newsletters](#)