

# Bulletin



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## Inside this issue:

|  |    |
|--|----|
| Mercer Selected for Hoffmann Award, Other Honors Announced | 2  |
| Silent Auction Items Needed                                | 4  |
| MUSC Pictorial   | 4  |
| Survey to Hit Mailboxes Soon                               | 4  |
| SCDAA Awards   | 4  |
| Editorial Comments   | 6  |
| Master Calendar  | 6  |
| President's Message  | 8  |
| Executive Director's Notes                                 | 9  |
| Member Benefits Group                                      | 10 |
| Membership Minute  | 10 |
| Jablon Appointed to MUSC Board of Trustees                 | 14 |
| Piedmont District Meeting                                  | 16 |

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## Stellar Annual Session Quickly Approaching

By Gene Atkinson

Everything is shaping up for an excellent Annual Session for the South Carolina Dental Association. Your convention committee has worked hard over the last four years to make this an outstanding annual convention. The dates are set for Thursday, April 28 to Sunday, May 1, 2011 at Kingston Plantation in Myrtle Beach.

The list of speakers is impressive. All are presenting knowledge that you can use in your every day practice and life. Thursday kicks off with a bang with three nationally and internationally known speakers. Dr. Martha Ann Keels, one of the pre-eminent authorities on Pediatric Dentistry, will be giving an all day presentation. Dr. Ann Kulze, one of the world's leading authorities on wellness, will be giving a high energy presentation Thursday morning on taking care of yourself. Dr. Van Haywood, considered to be the foremost authority on bleaching, will be giving an afternoon seminar.

Friday will feature an all day session with Dr. Jeff Brucia, who will be talking about the latest trends in bonding composite and porcelain restorations. He is the winner of the 2011 Gordon Christensen Recognition Lecturer Award. For the dental staff, Shannon Brinker will be giving an all day presentation on dental assisting techniques and materials.

Featured on Saturday are Dr. Charles Hook with an OSHA update and recertification class and Ms. Rebekah Steen to answer questions on Medicaid problems. Patterson Dental providing half day seminars on three different office topics over the course of the convention.

Of course there are social events to balance the continuing education opportunities. Thursday features the opening luncheon and awards ceremony, the evening opening reception in the exhibit hall, and the evening beach dance. ADA President Dr. Raymond Gist will address the opening luncheon and the evening scholarship fundraiser dinner.

Friday will have a joint luncheon with the following groups: International College of Dentists, American College of Dentists, MUSC Alumni, and the Pierre Fauchard Academy. Friday night's big social event will be a dinner at the Chesapeake House followed by the evening entertainment extravaganza at the Alabama Theatre.

As one can see, the 2011 SCDA Annual Session will feature some of the most outstanding continuing education programs and social events possible. All that is needed is YOU to register to attend. Simply put, the 2011 convention will be hard to beat. We hope to see you there April 28 to May 1, 2011.



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THE HARD COPY BROCHURE THAT WAS MAILED TO YOU**

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# Dr. Jim Mercer Selected for the Hoffmann Award, Other Honors Announced

By Ed Wise & Phil Smith



Dr. Jim Mercer, Hoffmann Award Winner

Dr. Jim Mercer will be recognized for his many contributions to dentistry when he will be awarded the highest accolade given by the South Carolina Dental Association. The George P. Hoffmann Award was established to recognize the dentist that has best served our profession. The SCDA Board of Governors has also recognized Dr. Rocky Napier for the Meritorious Achievement Award and Ms. Lori Paschall for the Dental Team Member Award.

The George P. Hoffmann Award is presented to a member who has given SCDA and ADA many years of faithful, dedicated, and distinguished service, above and beyond the call of duty. In essence, it is the SCDA version of the "Lifetime Achievement Award". Of the dozen or so members who measure up to the standards of this award, Dr. James Mercer is certainly near the top of the list. Many SCDA members are probably not aware of all the significant contributions which he has made to our profession. Along with Dr. Thomas Edmonds, he is one of



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our primary advocates in the South Carolina Legislature, providing representation and testimony whenever needed to promote the best interests of our patients and profession.

While serving as SCDA President, he personally presented oral health access seminars to all school nurses around the state. He also spends many hours working with officials at DHHS, DentaQuest and other related agencies to maintain and improve the quality of SC Medicaid dental programs. In addition to his extensive involvement at the state level, Jim finds time to represent us at the ADA on councils and as a delegate. Like so many of SCDA's best leaders, Dr. Mercer continues to employ his considerable skills to advocate for the best interests of our profession and our patients.



Dr. Rocky Napier

Dr. Rocky Napier has contributed so much to raise the perspective of care for South Carolina's pediatric dental population. He has consistently advocated for improvements for children through government and organized dentistry. Rocky has served on many committees and boards. He has been on organizations that range from EdVenture to SC DHEC by way of SC Society of Pediatric Dentistry. It would be short sighted to say that he is tireless in his pursuits on behalf of dentistry. He is committed to and vocal about the needs of kids. He is also respected by the organizations and populations for whom he champions. Dr. Chris Griffin in his nomination of Dr. Napier said, "His heart and his actions are one in the same."

Lori Paschall is another individual committed to better the community of patients and staff on behalf of dentistry. She is current president of the SC Dental Assistants Association and is past Delegate and current Board member of the ADAA. In her local role she happens to be a dental supplier with Atlanta Dental, and a driving force on behalf of DAD day and the efficient way that the floor of the event flows. She was the "all powerful sterilization department queen". She also singlehandedly raised \$30,000 in cash and product for the DAD day. She is also an advocate on behalf of assistant credentials and education.



Ms. Lori Paschall

The SCDA applauds these individuals for their significant contribution to the dental profession and celebrates their awards. Please join SCDA as it recognizes them during the Annual Session Awards Luncheon on Thursday, April 28th at the Kingston Plantation. Tickets are \$35.00 and may be purchased on the Annual Session website or by calling the SCDA office.

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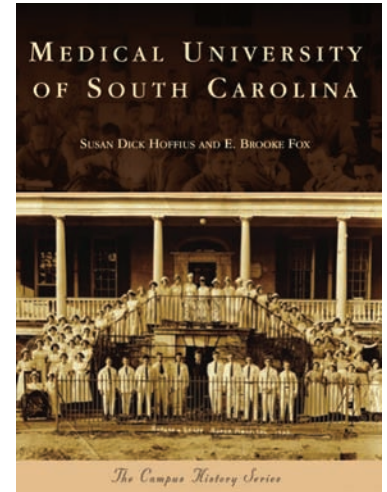


## Silent Auction Items Needed

Do you have a mountain bike that has yet to hit the trails, a kayak that has never seen the Saluda River, a time share vacation home, a painting that never was hung, a piece of jewelry that you never got around to wearing, or an in-kind gift you would like to donate? The South Carolina Dental Care Foundation is looking for items to be donated for the Silent Auction for our 2011 Annual Meeting. All items or services donated will go toward helping the Foundation raise money for scholarships for dental auxiliary students at state technical colleges and dental students at the Medical University of South Carolina. Please contact Christy Meador at 800-327-2598 or [meadorc@scda.org](mailto:meadorc@scda.org) with your items or services or for more information.

## MUSC Pictorial

MUSC will be releasing a pictorial history book of its past in April, 2011. It will be available for sale at the SCDA Annual Session from the MUSC representatives there. The cost will be \$21.99. There is a very substantial chapter on the College of Dental Medicine.



## SCDA Membership Survey Will Hit Mailboxes Soon

Keep your eye out for the Membership Survey which will be hitting mailboxes soon. The survey is your change to tell us what you think about subjects like the convention, communications and benefits. The results will help direct the association going forward. Please take the time to fill it out and return it. We value your input!

## SCDAA Awards

Each year at the SCDAA Annual Conference the South Carolina Dental Assistants Association recognizes assistants who contribute so much to dental community of the state. There are four categories for these honors:

- **The Dr. Walker H. Garrison Memorial Achievement Award** is to recognize the member who has done the most outstanding work on behalf of the SCDAA and for the dental assisting profession.
- **The Earline Cromley Richardson Memorial Achievement Award** is to acknowledge that member of a local society who has done an outstanding job within their society.
- **The Betty Drawdy Gleaton Memorial Achievement Award** is to be given to the member or members who have provided the most outstanding contribution in a community involvement presentation.
- **The Myrl Blackwell Memorial Loyalty Award** identifies that member who has the longest continuous employment with the same employer.

If you know an assistant currently practicing in the dental community who might deserve to be honored by one of these SCDAA awards and they are a member of the SCDAA, then please consider nominating them. If you wish to nominate as assistant, please contact Lori Paschall at either 803-422-9595 or at [lori@scdaa.net](mailto:lori@scdaa.net).

## Did you participate in Give Kids A Smile Day 2011?

**Don't forget to report your results to the SCDA!**  
**We'll post all the results on our webpage and send state totals to the ADA.**  
**Contact Jennifer Haworth at [haworthj@scda.org](mailto:haworthj@scda.org) or call 800.327.2598**





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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## CAUTION: Insurance Challenge Ahead

Last month I submitted a pre-authorization to an insurance company. It was a traditional three unit bridge replacing a tooth that had been lost a number of years ago. The adult patient had minor orthodontics to correct some crowded lowers and then later she was to complete the bridge on the anterior maxillary. There was no “pre-existing” clause for this care.

We discussed a future partial denture at a later date. This was not submitted as part of the insurance pre-estimate. Within a short time my office received a denial for the bridge stating that United HealthCare would not pay for a fixed restoration when a removable would do. My patient did not wish to replace her lateral with a partial when she had ortho. I don’t blame her and wrote to the insurance company stressing the circumstances.

The company replied that again they would PREFER to do a removable, but if we insisted they would pay for the ABUTMENTS but not the pontic and that there would be a denial for future major prosthodontic care in that arch for five years. Therefore, if a partial was pending, my patient would be ineligible.

I shared this concern with SCDA who said that the patient should talk with the company’s resource office and express displeasure on the policy. Since then, I have received three more similar rejections or “changes” to other treatment plans. You may see some of these as well.

I believe that this is a strategy to contain costs and control treatment options. FYI, the applied treatment plans were standard requests that received much unexpected exclusions from the insurance company.

## Malcolm in the Middle, Service from “Heart ‘N Soul”

One of my buddies, Dr. Malcolm Gordon, has trouble being still. Actually, I think he has a fear of “rusting out” and therefore always has something going on. For the many of you who don’t know him he is an avid outdoorsman, a snow skier, runner, biker and a musician since college. He also is an excellent restorative dentist. But this is not the topic.

A while back, Malcolm told me he was bored and was going to organize a beach band. And along the way, to his wife Paula’s chagrin, learn to play harmonica. Yeah Malcolm, good luck on that one!

The band he became associated with is a charity band. They perform for assorted events, and then the proceeds of their performances are donated to a charity. The non-profit charity can be one determined by the group that hires and pays for the party. Smooth arrangement Malcolm. The band is named “Heart ‘N Soul”. They are a 50’s and 60’s dance band.

The group has been together for a bit over three years and has raised over \$750,000 for Midlands charities. Way to go! By the way, remember that rust never sleeps and obviously neither does Malcolm.

Till next time,  
Phil

# Master Calendar

|                |  |  |               |
|----------------|--|--|---------------|
| April 6        | Legislative Breakfast                        | Blatt Building - room 112                  | 8 am-10 am    |
| April 8        | Piedmont District Spring Meeting             | Greenville Tech - Barton Campus Auditorium | 7:30 am-12 pm |
| April 8        | Risk Management Seminar for MUSC CDM Seniors | MSUC - BSB room 402                        | 11:30 am-1 pm |
| April 15       | Radiation Safety Exam                        | Midlands Tech - Airport Campus Auditorium  | 11 am-1 pm    |
| April 20       | Oral Health Education Event - Spring Fling   | Sumter Mall                                | 10 am-2 pm    |
| April 28-May 1 | 142nd Annual Session                         | Kingston Plantation - Myrtle Beach         |               |



## Let the SCDA and TransFirst Help You Bridge the Technology Gap With an iPad!

**TransFirst will be sponsoring an iPad for a raffle at the  
SCDA Annual Session  
April 28 – May 1, 2011 in Myrtle Beach, SC**

**An iPad valued at \$600 will be raffled off to an SCDA Member Dentist at  
the 2011 SCDA Annual Session.**

**Raffle registration will take place at the SCDA Member Benefits Group Booth in the  
Main Hall April 28-30<sup>th</sup>. Those members attending the Annual Session automatically  
qualify for two raffle entries. Members not attending may also participate by  
sending your business name and telephone number (with best time to call) to  
SCDA@TransFirst.com. Online entries qualify for one raffle entry.**

**The drawing will take place on the afternoon of April 30th.**

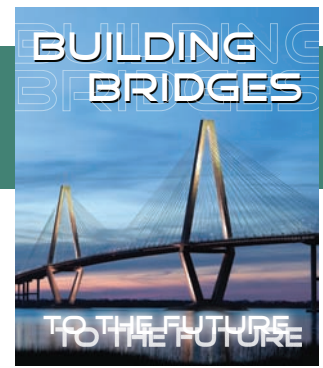
**You must be an SCDA Member Dentist to participate.**

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# President's Message



Over the past few weeks, there were a number of things going on in the state legislature and at the S. C. Department of Health and Human Services which are very likely to have profound effects on the future of the Medicaid programs and access to dental care in South Carolina. First of all, funding for the adult Medicaid program has been completely eliminated from the current budget. Second, the legislature removed the provision in the law which prevented the director of DHHS from being able to cut Medicaid provider reimbursement rates. Since this action was taken, the new director has made an across the board cut of 3% which will take effect as of April 1st and there are rumors that further reductions may occur over the summer.



Dr. Ed Wise

We are all keenly aware of the huge budget short falls which our legislators and state agency directors have to grapple with in these difficult financial times. As our lobbyist Richard Davis commented at the recent leadership seminar, 'It's like the bank robber who was asked why he robbed the bank. His reply was, 'that's where the money is'. Richard followed this quip with the point that when you are trying to reduce a state budget deficit the bulk of the money is in education and health care. So here is the difficult dilemma with which we all have to deal.

After the aforementioned developments, your SCDA arranged a meeting with Governor Haley's new DHHS director, Mr. Tony Keck, in an effort to make him aware of our deep concerns about how these additional cuts and the elimination of most of the adult Medicaid program will negatively impact the current excellent access to care in our state. Those of us who attended that meeting pointed out to Mr. Keck that the dental Medicaid budget has already been reduced by more than \$27,000,000 between reduced payouts made since DentaQuest began administering the program and elimination of adult Medicaid. It was made clear that elimination of adult Medicaid does not save any money, but only shifts the cost to the emergency

room and in fact will cost the department a great deal more. We also highlighted the fact that South Carolina's Medicaid and other access to dental care programs recently received the number one rating in the entire country on a report card issued by the Pugh Foundation and that continuing loss of adequate funding will rapidly destroy or certainly significantly reduce the excellent programs which we now have in place. We also pointed out that it has taken many years and much hard work from SCDA members, in partnership with a number of other state and private agencies, to arrive at our current high level of success. Finally, we expressed our fear that if funding reduction continues to result in providers dropping out of the program, this critical resource would be lost. If this continues we may never be able to regain our ability to provide good access to care.

"...it has taken many years and much hard work from SCDA members, in partnership with a number of other state and private agencies, to arrive at our current high level of success."

Mr. Keck appeared to be genuinely interested in hearing what we had to present to him and receptive to many of our comments and suggestions. He stated that he is aware of the excellent dental Medicaid programs which we have in place and that he does feel that this is overall one area where the state's health care dollars are being well spent. He pointed out that the decision to eliminate adult Medicaid was made under the previous DHHS director and gave the impression that in light of some of the information which we provided he would likely be in favor of trying to have it re-implemented as soon as possible. Generally, Mr. Keck gave the impression that he has a very positive impression of the dental Medicaid program and that he is willing to work with us to insure that access to dental care programs in South Carolina remain strong. At present the director's words indicate that he understands the situation and the key problems and that he is willing to work with us in helping to find reasonable solutions. As we all know, Time will tell. We will keep you posted.



# Executive Director's Notes



Mr. Phil Latham

Technology is changing faster than most of us can keep up with. So many programs and applications are accessible it makes it hard for an average person to know what is going on. The internet can be a great tool to research and find information that you need on a daily basis.

As a member dentist, I know of three websites that should be listed in your favorites on the internet:

1. Your association – [www.scdca.org](http://www.scdca.org) – Recently the SCDA website was updated and more information was added to assist you. Jennifer does an awesome job keeping the site updated with important meeting dates and other information. The front page is where you can access the most important items occurring in your association. We welcome any comments that may help the website become more helpful and meaningful to members. If you have any suggestions do not hesitate to contact either me or Jennifer ([lathamp@scda.org](mailto:lathamp@scda.org) or [haworthj@scda.org](mailto:haworthj@scda.org)).

2. The SC State Board – <http://www.llronline.com/POL/Dentistry/> - The Labor, Licensing and Regulation office has recently updated their website and the State Board of Dentistry page is full of useful information. You can access the dental practice act and the dental regulations on that page. They include a list of frequently asked questions (FAQ) like what a dentist can do regarding Botox, anesthesia guidelines, licensure by credentials and so much more. There is also information on the State Board members and minutes from their meetings.

3. The American Dental Association – [www.ada.org](http://www.ada.org) – The ADA has also recently updated their website to make it more user-friendly and they have added an enormous amount of information to assist you in your practice.

In an effort to make communicating with our membership faster and easier, SCDA has also added two social media platforms to our communications menu. We now have a Facebook page - you can access that at <http://www.facebook.com/SCDental> and "Like" it. SCDA also has a Twitter account. Follow us at <http://twitter.com/SCDentalAssoc>. For details feel free to contact Jennifer at the SCDA ([haworthj@scda.org](mailto:haworthj@scda.org)).

Check out the above sites. Add them to your favorites. They will provide some great information you can really use.

Whether we like it or not, the computer age is here and we must adjust to it or get left behind.

*"In an effort to make communicating with our membership faster and easier, SCDA has also added two social media platforms to our communications menu."*

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## SCDA Member Benefits Group

by Mark Brown

### Have You Ever Heard of a .900 Batting Average in Baseball? How About a .900 Batting Average in Defending Malpractice Cases?

Make this spring the time that you get your professional malpractice insurance in order.

Your dental association has been offering professional malpractice insurance to its members for many years now and while you most likely have this critical coverage through the SCDA already, now may be a wise time for you to double check on this to ensure your coverage is accurate and appropriate.

The SCDA has a long standing relationship with the carriers it works with and these carriers have been operating in our great state for 35 years. Stability, longevity and dependability are descriptions that come to my mind when I hear of a malpractice insurance company that has consistently been operating in one state for that duration of time.

Speaking of dependability, these companies resolve most claims without any payment and **win over 90% of the cases they defend in the courtroom**. Furthermore, SCDA members actually sit on the Boards of these companies, so you know your best interest is always in mind.

The SCDA works with companies that base their rates solely off of the dental market and which offer many different types of coverages at affordable prices.

Dental graduates can now receive discounts upwards of 65% off their first year's premium and 10% off the second year's premium.

I can go on and on as to why you should have your professional malpractice insurance coverage through the SCDA, but in conclusion, I will remind you that when purchasing this coverage through your association, the commission dollars go back to the SCDA instead of some random outside insurance agency and of course this helps to keep your membership dues low.

It's a win-win situation anyway you look at it.

So if you don't have your insurance coverage through the SCDA, ask yourself...why not?

### Membership Minute

by Christy Meador

By now you should have received your 2011 dues statement and had the opportunity to pay your dues by the March 15 deadline. If you have yet to pay your dues, you will receive a "drop letter" and one last chance to pay. If not paid, your information will be sent to the ADA as non-renewing. If you have insurance with the SCDA or ADA (Great West) your coverage will cease. Your consecutive years of service with the ADA will also stop. If you have any questions about the status of your membership, please email [meadorc@scda.org](mailto:meadorc@scda.org) or call 800-327-2598.

The SCDA began billing for 2011 dues in October 2010 to allow members five months in which to pay their dues. Members have been notified numerous times via mail, the Bulletin, SCDA website, by email and phone calls from your district officers.

The bulk of the ADA cards have been mailed out. If you have not received yours, please contact me by email [meadorc@scda.org](mailto:meadorc@scda.org) or call 800-327-2598.

Thank you to all of our members!

# You do the Math



On average, those SCDA members that took advantage of all of the benefits offered through the SCDA Member Benefits Group last year

**saved approximately \$5,000**

over the course of the year. Think about it...that's your SCDA membership dues 5 times over. And the savings are wrapped up in products and services you use everyday in both your professional and personal life anyway, so why pay more elsewhere?

***Your SCDA Member Benefits really add up.***

Insurance products, office supplies, gloves, credit card processing, patient financing and many more benefits containing steep discounts and value added features are at your finger tips simply for being a member of the SCDA.

Visit [www.scd.org](http://www.scd.org) and click on "Member Benefits" to learn more or call our office at 800-327-2598.





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**Donald W. McCarter, D.M.D.** - Greenville, South Carolina

AFTCO is pleased to have represented both parties in this transaction.

*Be sure to stop by booth 41  
at the SCDA Annual Session!*

Ollie Stukes, D.M.D., Beth Stukes  
& Rachel Dean

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## Dr. Jablon Appointed to MUSC Board of Trustees

By Phil Smith

Dr. Harold Jablon, a general dentist from Northeast Columbia, has been appointed to the Medical University of South Carolina Board of Trustees. Dr. Jablon was notified by Governor Haley's office during the last weekend in March. In a phone conversation, Dr. and Mrs. Jablon expressed excitement and gratitude for the appointment.

Harold and Irene Jablon have been active supporters of the MUSC College of Dental Medicine with donations and gift legacies exceeding one million dollars. However, it is Dr. Jablon's commitment to promoting the University that has become his passion. "I believe that there is a need to be active in the legislature in order to ensure that the State House continues to promote our doctoral programs," Dr. Jablon said. "Education subsidies have been cut substantially in the past decade for medical and dental students. I know that this hinders doctors as they begin care for the South Carolina population."

Dr. Jablon graduated from MUSC College of Dental Medicine in 1971. He has maintained a general practice for more than thirty years and currently sees patients on a part time basis. Harold will join Drs. Coty Fishburn and Jimmy Wiseman on the Board of Trustees. The SCDA congratulates Dr. Jablon on his appointment.



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# Piedmont District Meeting

## Agenda

**Date:** April 8, 2011

**Registration:** 7:30 am until 8:00 am

**Lecture:** 8:00 am until 12:00 pm

\*The business meeting of the Piedmont District Dental Society will follow immediately upon conclusion of the lecture.

**Location:** Greenville Technical College  
Barton Campus Auditorium  
Greenville, SC

**Speaker:** Dr. Frederick A. Rueggeberg, DDS, MS

**Subject:** Successful Light Curing:  
*There's LOTS more to it than you'd think*

### Course Description:

This seminar is designed for the clinician, assistant, and hygienist who wish to be brought up to date on current concepts, techniques, and products associated with providing optimal chair-side photocuring. Fundamentals of resin polymerization will be related to clinically relevant aspects of day-to-day light curing applications. Thus, attendees can utilize aspects presented the very next day to significantly improve their ability to optimally cure resin-based, photo-activated restorative materials as well as to provide maximum safety to themselves, as well as to the patient.

### Objectives:

(Upon completion of this course, participants will be acquainted with)

1. Fundamental mechanisms of a photocuring reaction
2. Clinical factors affecting optimal photocuring results
3. Personal safety and eye health
4. Light curing unit maintenance
5. Current issues related to curing light selection
6. In-office guide for determining optimal exposure time
7. What are OTHER offices doing?

**CDE Hours:** 4 lecture hours (AGD PACE approved)

**Subject Code:** 017 - Dental Materials  
(Basic Science)

The Piedmont District Dental Society (Provider #212440) is a locally approved AGD PACE Provider (approval dates: 08/01/2008 - 07/31/2012).

## Speaker



### **Frederick A. Rueggeberg DDS, MS**

Dr. Rueggeberg received his dental degree from Emory University in 1979 after which he maintained a private dental practice for 5 years. His Master's Degree in Biomaterials Science was obtained in 1987 at the University of Michigan, after which he joined The Medical College of Georgia School of Dentistry, where he is currently a tenured Professor and Section Director of Dental Materials. Dr. Rueggeberg has authored or co-authored over 140 publications in peer-reviewed dental research journals and is a Fellow in the Academy of Dental Materials, and a member of the Editorial Review Boards of several peer-reviewed, dental journals. Since 1992, he has given over 130 invited presentations at the State, National, and International levels. Dr. Rueggeberg's expertise focuses on photopolymerization aspects of dentistry, both in the fundamental sciences associated with this field as well as their clinical applications.

## Registration

Attendance List with member status or staff position:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

Total Payment Enclosed: \_\_\_\_\_

### Tuition:

- |                          |           |
|--------------------------|-----------|
| • PDDS Member            | No Charge |
| • Auxiliary / Staff      | \$15.00   |
| • SCDA Member (non PDDS) | \$50.00   |
| • Non SCDA Member        | \$100.00  |

\*Please make checks payable to:

### Piedmont District Dental Society

Please mail or fax this form with payment to:

Dr. Christopher T. Griffin  
150 West Cambridge Ave.  
Greenwood, SC 29646  
Fax: (864) 229-3323

\*Questions / Contact information:

Phone: (864)-229-2610

Email: [molarinc@simplepc.net](mailto:molarinc@simplepc.net)

## **Are You Retiring? Please Notify the SCDA**

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at [meadorc@scda.org](mailto:meadorc@scda.org).

## **1 out of every 10 dentists**

**will suffer from alcohol or drug abuse at some time in their lives.**

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee:  
800.327.2598



# Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

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Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 4 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available now. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.

\*\*\*

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 60% off original price, \$20,000.00. Contact Dr. Gene Grace's office at 843-524-6410 or email [drgrace@islc.net](mailto:drgrace@islc.net).

\*\*\*

Dental Practice for Sale in SC Coastal Area. Well established, high-end General practice producing 675-775K annually with excellent growth potential. Prime location, newly remodeled office with golf views. ½ mile from beach. 4 ops with updated equipment and exquisite décor. Practice located in free standing building, for sale or lease. Interests email to: [bugzy1023@aol.com](mailto:bugzy1023@aol.com).

\*\*\*

For Sale: Oceanfront Condo at Wild Dunes, SC. 3 BR, 3BA (upgraded in Jan. '10 kitchen, baths, etc.) Never rented. 1 week per quarter, deeded ownership. Call for details Roy Strickland, DDS. 864-271-6705.

\*\*\*

Associate Dentists - Opportunities available in several areas of North Carolina in state-of-the-art general practices treating

underserved children and young adults. A desire to work in a positive, team oriented environment a must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bonuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com). New grads encouraged, a great place to start your career!

\*\*\*

For Sale: Dental Equipment chairs, unites, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and headpieces. Any and all things dental. Call 843-697-7567.

\*\*\*

Dental Office for Lease: 1140 N Pleasantburg Dr, Ste D, Greenville, SC 29607. 1300 sq ft. equipped, 4 operatories, waiting room & reception area. Negotiable lease terms. Equipment lease available. Good opportunity for new dentist or satellite office. Shown by appointment. Call 864-370-2895.

\*\*\*

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770-664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com).

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# Help Wanted Ads

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

\*\*\*

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email [info@chadwellsmiles.com](mailto:info@chadwellsmiles.com).

\*\*\*

Dentist needed! Must LOVE children! General or Pediatric! Part-time or Full-time! In the Irmo area! Send resume to [childrensdentalgroupsc@gmail.com](mailto:childrensdentalgroupsc@gmail.com) or fax to 803-781-5142.

\*\*\*

DENTIST WANTED FOR MOBILE DENTAL PRACTICE. Excellent opportunity. Travel required. 3-9 PM Full or part-time. Min. compensation \$150K/yr. Contact Dr. Ali: 1-877-904-7645.

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PEDO OPPORTUNITY IN CHARLESTON, SC: Excellent opportunity for a pedodontist to join our well established practice - on a part-time basis. Great position for a pedodontist looking for additional working days or for a retired doctor who wishes to live in our beautiful coastal city. Please email us in complete confidence to [didg234@aol.com](mailto:didg234@aol.com).

\*\*\*

Dentist needed 1-2 days weekly in Columbia, SC. Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to [cdcsmiles@live.com](mailto:cdcsmiles@live.com).

\*\*\*

Dentist Needed - Fill-in for Maternity leave/Bedrest. Starts in January and lasts through May. Four day work week. Guaranteed daily rate or production percentage. Family practice located in Sumter, SC. 803-905-5280 or 803-236-1319. Dr. Catherine Zybak.

\*\*\*

Associate Dentists Needed: Kool Smiles offices opening in Columbia and Greenville, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to [cpayton@ncdrllc.com](mailto:cpayton@ncdrllc.com) or fax to 678-247-77995 or contact Carla Payton at 770-508-6809.

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Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrix software a plus. Please fax resume to 803-736-2891.

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Darlington/Florence area. General Dentist with 5+ years experience. Excellent, well trained staff interested in growing the practice to its full potential with full-time doctor on board. 3 ops well outfitted, (4th available) beautiful facility in Darlington, SC. Endo experience helpful as this practice has strong demand. Send CV to [centerforsedation@yahoo.com](mailto:centerforsedation@yahoo.com) c/o Center for Sedation and Advanced Dentistry.

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## Job Wanted Ads

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

\*\*\*

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

\*\*\*

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com).

\*\*\*

Job wanted: Part time and/or temporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

\*\*\*

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

\*\*\*

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [meadorc@scda.org](mailto:meadorc@scda.org).

## Other News

To keep up with other goings on within the dental profession, just follow the links below:

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