

# Bulletin



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## “KINGSTON PLANTATION IS THE PLACE TO BE!” *by Dargon Flowers*

The 137th Session of the South Carolina Dental Association is rapidly approaching and I am hopeful you have already completed registration for you and your staff. Our convention committee has worked diligently for the last four years to plan a meeting that will have outstanding continuing education opportunities for dentists and all members of their staffs, an exhibit hall that will be filled to capacity, and an attractive social calendar for everyone. The convention committee members are extremely pleased with the fruits of our efforts and would like to invite you to come to Kingston Plantation and experience the exciting events we have planned. You, undoubtedly, will not be disappointed!

Dr. Lee Gardner has worked tirelessly to secure some outstanding speakers to give dentists and their office personnel an interesting array of continuing education opportunities. Dr. Phil Bonds has worked long and hard, with the help of Hal Zorn, to attract a record number of exhibitors who will bring new and exciting products for your practice. This will provide the rare opportunity of "hands-on" evaluation of products galore that can make your practice more enjoyable, profitable and geared for improved patient care. Exhibitors will also give those attending the opportunity to take advantage of convention specials that may be available to only those in attendance.

Dr. Michael Miller has done an exceptional job in lining up a tremendous social calendar. The fabulous food and

fellowship of the Welcome Reception on Thursday night is the beginning of a fun-filled night that will culminate with the Beach Dance featuring the energetic East Coast Party Band. On Saturday, the President's Reception will feature a combination of the always entertaining Derby Race and Casino Night. Add the food, drink and fellowship to the equation and the product is sure to be a night of fun with friends, family and colleagues. No one should miss this outstanding event.

Add to the convention mix the opportunities of golf at the Grande Dunes Resort arranged by Dr. Rick Clanton, the honoring of the SCDA awards recipients at the Awards Luncheon which will also feature entertainment by the phenomenal bass/baritone Jacob Will, and the availability of the many other luncheons and drop-ins, and you have the ingredients for an outstanding event for everyone. The real bonus is that this all takes place in Myrtle Beach - a haven for sun, fun and outstanding dining.

If you have already registered, I know YOU are like our convention committee - you cannot wait for the convention to begin! If you have not registered and do not want to miss the opportunities of this exciting event, it is not too late! You may register on-line, by fax or by mail but please register as soon as possible. Our meeting will be even more exciting and more successful if you are there! We look forward to seeing all of you at Kingston Plantation on May 4th.

## HIPAA VIOLATIONS WILL BECOME PUBLIC INFORMATION

*by Bearle Chamblee*

The US Department of Health and Human Services (HHS) published the Final HIPAA Enforcement Rule on February 16, 2006. The effective date was March 16, 2006. The Enforcement Rule is applicable to all Administrative Simplification rules Privacy Rule, Security Rule, Transaction Standardization and National Identifiers.

Under the Enforcement Rule, information on HIPAA violations will become public information. HHS has not revealed the method they will use to make information on violations public, but they are considering posting to an HHS web site and / or periodic publication in the Federal Register. Direct notification to State and local agencies may also be used. Agencies to be notified include State medical or professional organizations, the State agency administering health care programs, quality control peer review committees and licensing groups. Actions from those notified may follow. This information is from a commentary published in the Federal Register by HHS.

As a reference to compliance and possible violation, offices should make every attempt to follow the regulations and monitor that employees are within the guidelines. Most frequent violations cited: noncompliant authorization forms, untrained workforce members, incomplete policies or procedures, the Security Rule implementation is incomplete. Make sure that there is a process in place to respond to patient

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# MASTER CALENDAR

**04/21/2006**

SSC board meeting to be held at SCDA office

**05/4-7/2006**

137th SCDA Annual Session, to be held at Kingston Plantation, Myrtle Beach.

**05/12/2006**

SCDA Board meeting will begin at 9:30 a.m. at the SCDA office

**05/17/2006**

Dutch Dinner (steak night) 5:30 p.m.-7:00 p.m. Registration 6:30 p.m.-7:00 p.m. Program 7:00 p.m.-8:00 p.m. Location: Traditions in Parris Island, SC Instructor: AEGD residents. Sponsored by Lowcountry Area Health Education Center and Lowcountry Dental Study Club. Fee: \$30.00 for entire year or \$5.00 per class. Target Audience: Dentists and Dental Hygienists. Credit: AGD credit provided, 1 hour. Please contact LT Chris Meunier at 843-228-3500

**05/19/2006**

Radiation Safety Exam- To be held at Midlands Technical College-Airport Campus ,registration is 1:15- 2:00. Exam begins at 2:00. To register, contact Christy at the SCDA office 800-327-2598.

## SOUTH CAROLINA DENTAL ASSOCIATION BULLETIN

Vol. 34, No. 4 .....April 2006

Phillip E. Smith, DMD, FAGD, ACD, ICD .....Editor

James H. "Hal" Zorn, Jr.....Managing Editor

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# Editorial COMMENTS

*Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be mailed to the SCDA office, or FAXed to (803) 359-3004.*

## **Of Fluoride and Pig's Teeth**

Over the years I try to be on alert for unique dental oriented editorial themes. All of my comments cannot be centered on some SCDA project or dental promotion. So it was with great interest that I shared a conversation with Mr. David Essex, Executive Director of the Waccamaw Regional Council of Governments. Among his office's duties, is the oversight of the water quality, in the Waccamaw Region (Georgetown and Williamson County area).

We began discussing the hyperfluorosis of his lowcountry community, and he asked if I ever heard of the process identified to reduce the fluoride in the local water. He then went on to illuminate me about this bizarre experiment. So if I may, allow me to share some curious science, and interesting cocktail conversation.

A study entitled, "Geochemistry of Fluoride in the Black Creek Aquifer System of Horry and Georgetown Counties, South Carolina-and its Physiological Implications by Mr. Allen L. Zack. This research was authorized by the SC Water Resources Commission, a part of the U.S. Dept. of the Interior. The study was conducted in the late 1970's and published in 1980.

Without boring you with the chemical details, the thesis begins with a statement of the high concentrations of natural fluoride in the ground water supplies of the Horry / Georgetown areas. And how high FI concentrations have caused mottling of dentition of those who live in the area and ingest the water. What is the source of this aquifer fluoride?

Geochemical evidence and laboratory experiments demonstrate that fluorapatite, in the form of fossil shark teeth is the source of the fluoride. That

information alone is mind boggling in itself! The report goes on to state that the fluoride ions are liberated to the ground water in an anion exchange, rather than by dissolution. As the ground water progresses down dip, shark teeth are exposed and the hydroxyl ions exchange with fluoride ions. Under the right conditions, the fossils release fluoride into the ground water.

In a similar dynamic, it was discovered that with hydroxylapatite in water containing fluoride, the fluoride ions were exchanged for the hydroxyl ions on the hydroxylapatite surface. Now the story gets even more bizarre! Therefore, as a result of the fluoride leaving the water to attach to hydroxylapatite, a filter for the water was devised that contained HOGS TEETH! The hog's teeth were determined to be especially absorptive since they had not been exposed to high concentrations of fluoridated water. The hog's teeth were sufficiently ground to fill appropriate canisters, and the ground water was flushed through. After the process was complete, measurements were determined that the teeth had removed the fluoride from the ground water sample. Alas, the process was very slow, and rather high on the YUCK factor.

The article discussed the development of a home system that might use some artificial substitute for the hog's teeth. Where fluoride levels are particularly high, this could make a realistic substitute for bottled water.

Anyway, for those in the lowcountry this might be a story of interest. To others, it may have no interest. But the important thing is, it interested me.

Till next time,  
Phil

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# HIPAA VIOLATIONS WILL BECOME PUBLIC INFORMATION

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continued from page 1

complaints. Respond promptly, and document any patient concern regarding privacy violations. It is important to resolve a complaint early in the process no matter how minor or unfounded the claimed violation. The guidance provided by HHS is very clear; you must be proactive in managing compliance to be successful in defending against complaints.

*Bearle Chamblee is a partner with Total Medical Compliance, a private consulting firm. For additional information call 888-642-6732.*

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## SCDAA SPONSORS LEARNING LUNCHEON

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The SCDA would like to extend an invitation to join them on Saturday, May 6 during the SCDA Annual Meeting in Myrtle Beach. The Annual Luncheon is always a hit, and open to any attendee. This year the featured speaker will be Gary Milar, Director of Fortune Practice Management. His presentation is entitled, *The Check is in the Mail- What are your Legal Recourses? and The Power of the Purse Tapping into Underserved Markets*. The Luncheon will be from 12:00 until 2:00, and the cost for the meal and presentation is

\$28.00. Ce credits will be awarded. Those in attendance can register to win free tuition to the Disney Institute and its two day training program designed for dentistry.

To register for the SCDA meeting, visit [www.scda.org](http://www.scda.org), and link to the 137th Annual Session Registration. Code L6 will be the course, or FAX/Mail a registration to Custom Registration. Deadline for attendance is April 25, so please hurry!

### Rural Dentist Incentive Program Grants

Dentists and Faculty are invited to apply for the 2006-2007 Rural Dentist Grants. Annual awards provided may equal \$75,000. The application process is simple, and all applicants must apply by May 15, 2006. Detail information and forms are available at [www.scda.org](http://www.scda.org) or by calling Becky Seignious at AHEC, 843-792-4439, or by emailing her at [seigniou@musc.edu](mailto:seigniou@musc.edu).





## Finding The Solution To The Future of Dentistry In South Carolina

# P resident's M E S S A G E

When I first became a member of the Executive committee of the Board of Governors, one of the first tasks I was assigned was that of Chairman of the Task Force on Governance. Many of you may recall our projections relative to retiring members in the years to come and the effect on dues income. To date our projections have come to fruition and this year we had a total of 21 members who chose not renew their memberships for various reasons. I am sure many of you are wondering why this is important. It is important because it helps your leadership and staff forecast needs of the association in the future both financially and in terms of manpower. Gathering this data and making the projections is a prime example of being proactive and preparing for the future.

Speaking of financial implications, it has become quite expensive to prepare and mail reports and other documents for House of Delegates/General Membership meetings. Our last meeting in January cost in excess of \$3000.00 for preparation of materials including copying, postage and staff time. Your Board of Governors discussed this at our meeting in March and decided that in the future all materials relating to HOD/General Membership meetings be placed on the website under the "Members

Only" section; however, agendas and proposed SCDA Bylaws changes would still be sent via regular mail. This should save the association several thousand dollars each year. Therefore, in the future, please check the website for reports, etc for upcoming HOD meetings.

Another issue we discussed at our last board meeting was the establishment of a 501(c)(3) foundation to manage a SCDA Relief Fund. The memories of Katrina and Rita are still fresh upon our minds along with the damage and suffering that many of our fellow dentists in Mississippi and Louisiana experienced as a result of that duo. It is only a matter of time before South Carolina experiences a major event such as a hurricane, which could affect dozens or hundreds of dentists or an event as localized as a tornado which could affect only a few. Regardless of the cause, the devastation could be complete with total loss of homes and/or offices. In situations like these immediate help is needed and member dentists should be able to look to their association for some relief. In recent years there have been changes to the ADA Relief Fund whereby the South Carolina no longer gets a share of monies donated by South Carolina dentists. Additionally, we are not aware of any dentist receiving any

*(continued on page 6)*



Lynn Wallace  
President

*It also calls for the  
establishment of  
collaborative dental  
hygiene practice.*

## PRESIDENT'S MESSAGE

(continued from page 5)

benefit from the ADA fund in the past 17 years despite Hurricane Hugo and at least one destructive tornado. The Board of Governors is recommending that the SCDA HOD/General membership approve the establishment of a 501(c)(3) foundation with the recommendation that monies be raised through voluntary tax-deductible donations as part of the annual dues statement. Our for-profit subsidiary, Stonemark Services Corporation has agreed to donate \$50,000 to initially fund the foundation should the HOD approve its creation. This will be on the agenda for our May meeting. Assuming the HOD approves the creation of a foundation, a formal protocol of application and utilization of funds will be developed and presented for approval by the January 2007 HOD meeting.

Before you continue reading, I advise you to sit down somewhere quiet and out of sight and sound of others. On March 15th the following bills were introduced by hygienists in the House and Senate respectively, H. 4838 and S. 1251. I encourage each of you to read a copy of these bills as they propose to create an independent board for dental hygienists and allow such things as prescription writing for prophylactic antibiotics and reimbursement from third parties. It also calls for the establishment of collaborative dental hygiene practice which would allow a dental hygienist to practice without general supervision in settings other than dental offices, including hospitals, nursing homes, long-term care facilities, rural health and community clinics, medical offices, veterinary offices, and public and private schools to name a few. This bill also defines the practice of dental hygiene to include "dental hygiene assessment, including a dental hygiene examination and charting of oral conditions, dental hygiene diagnosis, treatment planning and evaluation, and collaboration in the implementation of oral health care regimen;" among other things. Another concern is the statement in the bill that "No person, other than a licensed hygienist, may use the title 'dental hygienist', present himself or herself as being a dental hygienist, or perform an oral prophylaxis." Does this mean that assistants can no longer perform a prophylaxis?

This bill is clearly not in the best interest of the citizens of South Carolina as it would allow

individuals with a two year degree to practice unsupervised on some of the most vulnerable people in our state. It is these patients who are often the most medically compromised and they merit increased attention when diagnosing and treatment planning and particularly when it comes to prescription drugs. Your Board of Governors has discussed this at length and hopefully, by the time you read this we will have advised the legislature of our concerns with the public welfare and this will be a moot point. However, if this is still ongoing at the time of publication, I strongly encourage you to read the bill and speak with your legislator.

Until next time,

Lynn Wallace

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# E

## xecutive Director's

### NOTES

First, I want to thank the Board, staff and many members for their prayers, flowers and positive thoughts and calls during the past few weeks since I had surgery. The need for surgery arose after the Board and I had started work on a transition plan which involves me stepping down as your fulltime executive director on June 30, 2007, and assuming a part-time position of senior consultant.

I have made a strong recommendation to the Board that Phil Latham be my successor in the position of executive director and have outlined why I have made that recommendation. Both Phil and I clearly understand that this decision is strictly one to be made by the Board.

When the need for my latest surgery became apparent, it was two days before the March 10, 2006, Board meeting and the Board approved a recommendation I made to authorize Phil to handle my functions, including check signing (which, of course, includes fiscal responsibility) immediately. This was to take place later in the year, but became necessary immediately.

I met with my staff on the afternoon of March 10th and let them know of the Board actions and gave them history on how this came about and what they could expect in the coming months.

I am totally indebted to the Board for its confidence in me as the association's executive director and for the Board's willingness to work with me through August 2009. After July 1, 2007, I will become a part-time employee reporting to the executive director. I will not have to search for things to do on the association's behalf and look forward to contributing to the association on a more limited basis.

Each of the SCDA/Stonemark staff members is a dedicated and capable employee. It occurred to me when I was preparing for the March 10th meeting that when I came through the door on Queen

Street almost 18 years ago, I became the association's third fulltime employee. Today, before the transition gets into full gear, the association has Phil as a fulltime employee, Christy Campbell as a fulltime employee and myself fulltime.

Deanna Slomzenski is a half-time SCDA employee and half-time Stonemark employee. Mark Brown and Jessica Brown are both fulltime Stonemark employees and Phil and I both work also for Stonemark.

I think what has been accomplished in these 18 years has been outstanding and the SCDA has truly been a member-driven organization during this time. But I remind you of my first speech to the SCDA House of Delegates in May 1988 when I forecast the changes to come. All changes have not taken place. Don't sit back and wait for them to come. Sign up and be a key decision maker in what the future will be.

Phil Latham is a planner who can move the association ahead from an administrative standpoint. The way I have done things for almost two decades is elementary in comparison to what Phil and the staff will have in place in the next two years.

Don't fight the change. Embrace it and let's keep the association a member driven organization through electronic communications and other changes that will take place. We have enough other tough decisions that must be made, so let's focus decision-making powers in areas which have major impact on the profession and move ahead.

In a meeting the afternoon of March 10th, the Dental Delivery Systems of the Future Task Force Chairman David Jordan made a prophetic statement that took me several days to even come close to fully recognizing. Basically he said the decision facing dentistry is not what powers or authorities can be granted to auxiliaries and other members of the dental team. The

*(continued on page 8)*



**Hal Zorn**  
Executive Director

*...let's keep the  
association a member  
driven organization  
through electronic  
communications...*

# EXECUTIVE DIRECTOR'S NOTES

(continued from page 7)

decision that has to be made is whether dentists are willing and able to come up with the means and commitment that they will meet the existing and future needs of all patients.

Our clichés of the past that dentists see all patients who appear at the office doors Monday through Thursday from 7 a.m. – 5 p.m. no longer is something to hide behind. You must take control of your own profession and the only way that can take place is to find the means for dentists, themselves, to reach into the communities and make it happen.

Medicine has done this and has used some innovative methods to make it happen. We have been successful in South Carolina in getting a foothold through an innovative Dental Medicaid Program. However, when I represent you at the S.C. Department of Health and Human Service's Medical Care Advisory Committee meetings, I, one lay member, one pharmacy rep and one nursing home rep are far out shadowed by the physicians and other representatives of the medical universities, the S.C. Medical Association and the S.C. Hospital Association.

The physicians have been able to put their counterparts in rural areas for years because of the enhanced reimbursement schedules and the proliferation of federally funded or enhanced rural clinics. Just from the FQHC's standpoint, there are close to 90 today and even though I call all of them rural clinics, some

are located in the middle of our biggest cities and serve underserved populations.

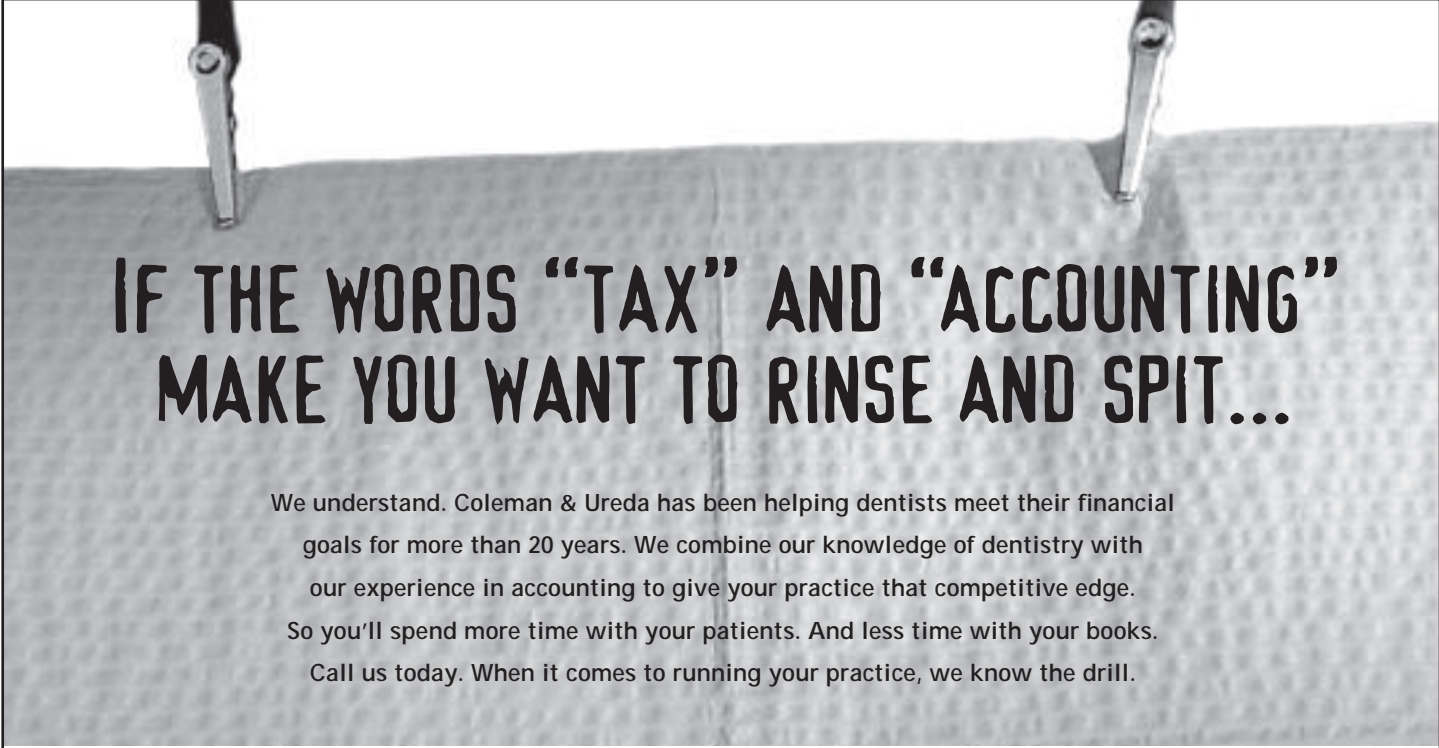
I will not take a position opposed to what the hospitals, physician groups and clinics have accomplished. The hospitals have implemented tax programs that have allowed them to multiply their effectiveness in obtaining higher levels of reimbursement, for example.

The dental profession will change, but I admire Dr. Jordan's honest assessment of the fact that the type changes that will take place will be because of whether or not the dentists themselves set up to the plate.

## The Hygiene Bill

One thing you can say in a positive manner about the leadership of the S.C. Dental Hygienists' Association is they are focused on where they want to go. Legislative Chairman Rusty Newton, the Board, Lobbyist Richard Davis and Phil are working hard to present the position of the SCDA.

Please give our team the opportunity to be effective and act only when called to action so that the efforts can be effective. I guess in the coming weeks we will see where this will end up.



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*by Mark Brown*



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- Custom Trays
- Bite Rims
- Hard/Soft Night Guards



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## Schedule

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| Procera® .....              | 5 Days |
| Sculpture® .....            | 5 Days |
| Crown under Partial .....   | 1 Day  |

RUSH cases per request.

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|  |        |
|--|--------|
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| Denture(s) with no set-up .....        | 5 Days |
| Valplast® .....                        | 5 Days |
| Custom Tray(s) .....                   | 2 Days |
| Bite Rim(s) .....                      | 2 Days |
| Partial(s) (frame only) .....          | 8 Days |
| Repair(s) .....                        | 1 Day  |
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We're much more than a distributor. We're a team of knowledgeable and dedicated sales representatives who can provide you with expert advice on new products and procedures.

### 2. Inventory Control Systems

Order 24/7 via our electronic order entry system. And with bar code tags, placing an order has never been faster or easier.

### 3. Faster Delivery

On a national average, Patterson ships over 97 percent of all orders within 24 to 48 hours.



### 4. Largest Inventory

Choose from over 82,500 competitively priced items in our full line of dental products.

### 5. Customer Service

Backing up our sales representatives is a team of customer service representatives whose total responsibility is to expedite your order and assist you in any way possible.



### 9. Software

With Patterson's powerful order-entry software called eImagine<sup>SM</sup>, and multi-talented practice management and clinical software from EagleSoft<sup>SM</sup>, you'll benefit from timesaving technology and expert support — freeing more time for your patients.

### 10. Equipment Selection

Patterson has a wide selection of brand-name equipment from such top names as A-dec, Gendek, KaVo, Midwest, Planmeca, Proma, Royal, Sirona, Star and many more.

### 11. Office Design

Patterson equipment specialists, utilizing computer-aided design, can assist you in new office construction or remodeling and expanding your present office.

### 12. Financing

Patterson's in-house financing department can tailor-fit a lease or finance program around your specific needs.

### 13. Equipment Installation

Our experienced design and service teams work closely with all parties before, during and after installation to assure you the highest quality work.

### 14. Practice Management

We offer EagleSoft<sup>SM</sup>, the most comprehensive practice management software in the dental industry, backed by a satisfaction guaranteed policy.



### 15. 24-Hour Handpiece Repair

Patterson offers 24-hour high-speed handpiece repair from its National Service Center.

### 20. Special Promotions

Patterson offers special values on select merchandise in bimonthly promotions. In addition, *Patterson Today*, our triannual magazine, includes a catalog that offers excellent values on top name equipment, as well as informative stories on office design and special Patterson customer programs.

### 19. Satisfaction Guaranteed

We guarantee all the products we sell and stand behind all manufacturers' warranties.

### 18. An Innovative Leader

Patterson was the first distributor to introduce new computer-based products to the dental industry. Whatever the product breakthrough, be assured Patterson will have it first.

### 17. Front Office Supplies

Turn to Patterson Office Supplies for all your front office needs. Patterson Office Supplies provides you with a complete selection of front office products.

### 16. One.Plus

When you purchase EagleSoft<sup>SM</sup> software, you get 0% interest for 3 years and no payments for 90 days. And, you could qualify for a 30-percent rebate.

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DENTAL**

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866-354-3326

Columbia Branch  
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800-845-8833

Charleston Branch  
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800-237-6187

P6023 (5/05)

# Insuring South Carolina Smiles.



Delta Dental has been committed to service, quality and value since 1954. Today more than ever, dentists need to keep up with an industry that's constantly changing. Delta Dental works with three out of every four dentists through our fee-for-service plan to stay ahead of the curve with current information on billing and coding procedures, health care reform and regulation, new methods of reimbursement and other health care trends. And our specialization in the dental health field allows us to create the most value in dental plans for employers and their employees.

## Difference.

The difference at Delta Dental is that we offer employer-sponsored plans to companies with ten or more employees. This has allowed us to create a unique cost management program that will provide remarkable savings for you and your employees.



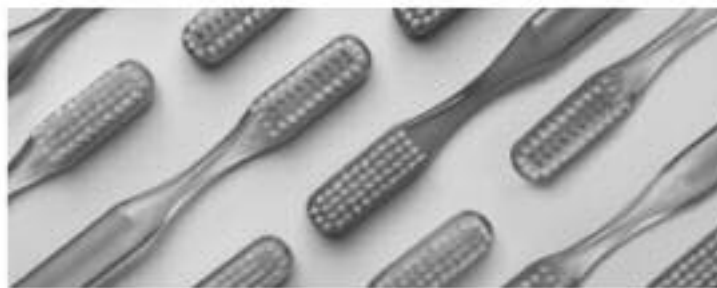
200 Center Point Circle Suite 150  
Columbia, SC 29210  
(803) 731-0273 Toll Free: (800) 529-3268  
Fax: (803) 731-0273 Web: [www.deltadentalsc.com](http://www.deltadentalsc.com)

## Service.

Service with a smile. That's how we like to approach our customer service. As a recognized leader in the industry, we are always within reach, by phone, online or via email. You can get eligibility and benefits information over the phone 24/7 by calling our automated attendant at 1-800-335-8266 or you can email our customer service department to receive a same-day response.

## Benefits.

There are benefits to specialization. At Delta Dental, we only handle insurance for dental health care. This allows us to create the most economical dental plans for you and your employees.



To find out more about Delta Dental Insurance, call toll free: 800-529-3268 or visit our Web site at [www.deltadentalsc.com](http://www.deltadentalsc.com).  
Delta Dental. Insuring South Carolina Smiles.

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## CLASSIFIED ADS

Greenville Dental Offices for Lease. 1600 Sq. Ft. Ortho Office for over 30 years. 1300 Sq. Ft. Dental Office for over 35 years. Just off 291, Pleasentburg Dr. at East North St. area. Space is rented at \$10.50 sq. ft. Contact Dr. Herb Varn at 1-864-419-8102.

Flexible, low stress lifestyle--Work when and where you chose without obligation. Excellent compensation. Nation's most experienced LOCUM TENENS SERVICE (Temporary Professional Service) for dentists. Contact FOREST IRONS & ASSOCIATES, INC. at 800-433-2603 or www.forestirons.com.

For Sale: Siemens Orthopas 3 Panorex Price Negotiable. Contact Dr. Kenneth W. Carson at (803) 432-4202.

GREENVILLE DENTAL OFFICE FOR LEASE 2700 sq. ft. dental office for lease. 6 operatories, 2 private offices, 2 reception rooms, large lab with kitchen. Beautifully renovated Williamsburg Architecture. Single occupancy building. Contact Dr. Joseph Moon at (864) 297-6700.

State Dental meeting or vacation rentals at Kingston Plantation-Myrtle Beach. 1, 2 or 3 BR condo in South Hampton-adjacent to Embassy Suites with connecting walk way to convention center. 3 BR luxury condo at Margate in Kingston Plantation is also available. Call Dr. Carlos Smith DMD at (803) 794-0146 for owner rates.

Associate-Opportunities throughout North Carolina in state-of-the-art general practices treating under served children and young adults. A desire to work in a team oriented, positive environment a must. Excellent guaranteed compensation package with growth opportunities. Contact Roger Walters (704)921-6622 or rlwalte@aol.com at Carolina Dental Centers. New grads encouraged.

For sale - Siemens OP10 Panorex- \$2800, Contact Karen @ 803-635-6162

Temporary Coverage or Permanent Placement Seeking semi retired dentists for vacation relief, short-term disability, maternity leaves. Name your fee! No strings or obligation. Associates wanted for permanent placement, nationwide. Recent grads welcomed. To provide or RECEIVE coverage, call 800-600-0963 or visit DOCTORSPEIDIEM.com

PRACTICES FOR SALE: MYRTLE BEACH#6559 Gross \$1.74 Million: 4 days, 8 operatories: 3800sq. ft. office space, 4 assistants, associate, 2 hygienists (ft), hygienist (pt), hygienist assistant, insurance clerk, office manager, receptionist. CHARLESTON AREA #8068 Gross \$236,959: 2.5 days, 3 operatories: 1,300 sq ft. NEAR CHARLESTON #8187 Gross \$366,277: 5 days, 4 operatories: 2,000 sq ft. ANDERSON NEAR LAKE HARTWELL AREA #8248 Gross \$297,857: 3.5 days, 4 operatories: 1,535 sq ft. ORAL & MAXILLOFACIAL SURGERY #8223 Gross \$625,793: 3.5 days, 3 operatories, 2,000 sq ft. ASSOCIATESHIPS: SC ENDODONTICS#8317 Additional plumbed but unequipped operator. Gross \$315,636: 4 days, 2 operatories, 2 assistants. MYRTLE BEACH AND CONWAY #8278 Full time associate positions available for general dentist. NORTH CHARLESTON #8194 Associate needed for busy GP. Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

Well established fee for service family practice seeks associateship w/partnership option for a quality oriented clinician. Please visit www.carolinasmile.com and 843-629-8000 for information.

\$5,000 Sign-On Bonus! Spectrum Healthcare Resources (SHR) and our military families need your experience and dedication! Currently, SHR has an immediate full-time opportunity for a Dentist to provide care for our active duty troops stationed at Fort Jackson, just 10 miles southeast of Columbia, South Carolina. 100% Malpractice Covered Excellent Reimbursement Rate No Holidays or Mandatory Overtime 10 Paid Holidays Outstanding Patient Population Applications online: www.SHUSA.com Contact: Erik Morrison E-mail: emorrison@spectrumhealth.com Phone : 800-325-3982 ext 4231 Fax: 877-751-0005

Periodontist position available with a multi-doctor Prosthodontic practice in Mount Pleasant, SC. We have been practicing as a multi-specialty Periodontal-Prosthodontic practice for four years. We have two Prosthodontists, an in house dental

laboratory and can supply a Periodontist with 3 days of work. The right person could convert that into even more. This position is ideal for a retired military Periodontist, someone who wants to come to work and not have to worry about the business of the practice, or an experienced periodontist who is interested in pursuing a future partnership. You can learn more about us at www.ccrdonline.com.

SOUTH CAROLINA-UPSTATE: Unbelievable Buy-In Opportunity! Earn \$125K 1st year guaranteed increases and full ownership thru sweat equity. Well-established, general dentistry practice, 70-90 new patients per month, new equipment, 6 ops, collected \$1,000,000+ in 2005. Practice Management (coaching) included with solid seller transition assistance. Call Professional practice Advisors, Inc. 800.863.9373 www.practicesadvisors.com.

For Sale: Dental/Medical building in Greenville, SC- 4000 sq.ft. Excellent condition in prime location. Complete renovation in past 5 years. Includes: 10 operatories w/ equipment, 2 sterilization rooms, lab and dark room, 4 offices, 3 bathrooms, staff lounge, ample storage and enclosed garage. Contact Bruce B. Aughtry at (800) 487-5241.

For Sale: 2 ft by 10ft, 6in "Dentist" sign for dental office. Used only six months. Lighted with timer. Photo available upon request. Ready for mounting and use. \$1850 Buyer responsible for shipping charges.

DENTAL OFFICE WITH EQUIPMENT FOR LEASE. Solo practice or satellite. Call (843) 537-7406 for information. Location: 309 Clyde Ave Cheraw, SC 29520.

Luma Arch bleaching system with all accessories. \$800 Please contact Marsha or Candice at (864)271-3463

## HELP WANTED

Win-Win opportunity for G.P. or Specialist. Near retirement Dentist seeking Associate. Buy in-Buy out. Senior Dentist willing to stay on to facilitate transition. Midtown Columbia office Practice 31 years developed. Good new patient flow. Call Dr. Marshall at 803-256-2403.

DENTAL HYGIENTIST needed FT Nitrous oxide and infiltration, anesthesia certified preferred. Excellent wage/bonus plan and benefits including vacation, health ins, 401K and profit sharing. Professional office environment & established patient base. Please send resume to: James E. Mills, DDS, PO Box 14339, Surfside Beach, SC 29587.

General Dentist needed in Columbia office 12-16 hrs. per week (poss. more) Needs to be proficient in endo, oral surgery, crown, bridge, & prosto. Please contact Evie @ 803-738-2424 to set up an appointment.

Lexington- Full-time associate needed for well established General Dentistry Practice. Computers in Operatories and digital x-rays. Call (803)359-3215 or (803)781-1764

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 1-800- 438-7470 anytime.

Columbia Health Care Services has been providing medical and dental personnel since 1981. We have clinical and clerical personnel in the following areas: Columbia, West Columbia, Lexington, Anderson, Greenville, Florence, Charleston, Seneca, and Orangeburg. Whether you have a temporary or permanent need call the medical staffing experts today at 1-800-922-0092 ext. 524.

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Seeking a compassionate Dentist to work in Columbia or Charleston who could use 17 weeks off each year and a starting salary of \$120,000 plus an annual bonus. We are a caring removable prosthetics practice offering a great benefits package. Please call 1-800-948-7005 and ask for Dr. Fields or Chris.

\*\*\*\*\*  
WANTED: Fill in Dentist to work 3 days (M-T-W) a week for 6 weeks. Needed to check hygiene, take emergencies, and some operative. Please call (803) 345-5811.

\*\*\*\*\*  
ASSOCIATE DENTIST WANTED FOR GROWING PRACTICE IN GREENVILLE/SPARTANBURG, SOUTH CAROLINA - Established practice looking for a full-time general dentist interested in high quality dentistry, as well as a fun paced environment. We offer a state of the art office with pleasant working conditions. We have a very experienced team. Knowledge and skill in children's dentistry desired. Spanish skills a plus. Generous compensation package based upon experience. Please fax resume to Dr. Kevin L. Williams at (864) 433-8394, email resume to drkwilliams@aol.com or contact Dr. Kevin Williams at (864) 582-3266.

\*\*\*\*\*  
Dentist: Excellent opportunity for immediate associate with interest to buy one half of this state of the art practice. 9 operatories, digital x-rays, cosmetic imaging and multi-operatory intra oral camera system with Casey DVD. Contact Baker Dental in Rock Hill, SC. (803) 328-3891.

\*\*\*\*\*  
Dentists wanted for the S.C. Dept of Corrections. FT or PT. State employee or contract. Positions open throughout the state. Please contact Dr. Doug McPherson at (803) 896-8559 or (803) 896-2054

\*\*\*\*\*  
Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

\*\*\*\*\*  
Certified Lab Technician needed for Crown & Bridge. On site Lab with equipment & materials. If interested fax to 864-288-6467.

\*\*\*\*\*  
Full-time or Part-time General Dentist position available in Rock Hill, SC. Must have compassion for children as well as adults. One year experience (optional) positive attitude, and able to work in different location. Please fax C.V. to 803-325-8179.

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DENTAL OFFICE MANAGER experienced in both clerical and front office operations. Responsibilities include personnel mgmt, payroll, patient communications & records mgmt, treatment planning, A/R, computer/website, OSHA, and overseeing all other office operations. Benefits include vacation, health ins, 401K and profit sharing. Send resume to: James E. Mills, DDS, PO Box 14339, Surfside Beach, SC 29587.

\*\*\*\*\*  
Help Wanted for maternity coverage starting in April 2-4 work days, flexible hours needed to check hygiene, emergencies, operative, C&B, Please call 843-234-3110, 843-488-2094

## JOBS WANTED

\*\*\*\*\*  
Hardworking, dedicated dental receptionist student seeking a full-time position in a general dentist office in the Spartanburg, SC area. Looking for fast-paced, friendly and organized office. Excellent compensation and benefits package. Will finish classes in April and be certified as a dental office receptionist. References, classes taken and resume available upon request.

\*\*\*\*\*  
Enthusiastic, hard working dental hygienist seeking full-time position in general dentist office in Columbia area. CPR certified, nitrous oxide, and infiltration anesthesia certified. Looking for fun, friendly and team oriented practice. Excellent compensation and benefits package. Please call Christy at the SCDA office if interested at 800-327-2598.

\*\*\*\*\*  
Retired, Have License, Will Travel. General dentist available in Columbia to fill-in for vacations, emergencies, seminars, etc. Please call Dr. Billy McCathern at (803) 772-4446 with any questions.

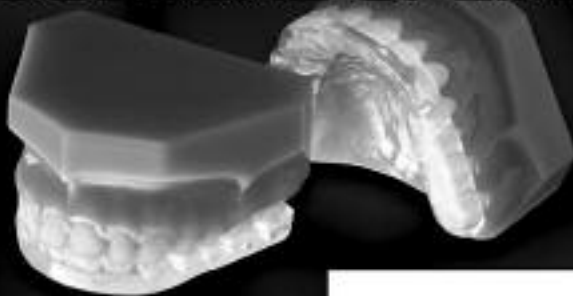
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Mature, Hardworking Registered Dental Hygienist seeking full-time position with general Dentist office in Columbia area-CPR & Nitrous oxide certified. Call Wanda 864-229-9156, 864-229-4813 or 864-554-0480.

**PLEASE NOTE THAT THE JOBS WANTED / HELP WANTED column is a free membership service of SCDA. Please call us if you are looking for a job or looking for someone to fill a job. The SCDA office also maintains a JOB BANK file and all ads can be kept confidential if so desired. If you are interested in receiving or submitting information into the JOB BANK, please call the SCDA office. If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files 1-800-327-2598.**

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