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Dr. David Chesley Wood, Jr SCDA Past President

Dr. David Chesley Wood, Jr., 91, passed away Tuesday, September 6, 2016. A graveside service will be held 10:30 AM, Friday, September 9, 2016 at Memorial Park Cemetery, Orangeburg. The family will receive friends from 5 to 7 PM, Thursday evening at Dukes-Harley Funeral Home.



Dr. David Wood

Dr. Wood was born August 18, 1925 in York, South Carolina to David Chesley Wood and Reola Youngblood Wood, and was graduated from York High School where he was president of the senior class. He studied Chemistry and Biology at the University of South Carolina and received a D.D.S. degree from Emory University in 1948. He served in the US Navy Medical Corp as a Lieutenant assigned to the 2 nd Marine Division in the Korean War from January 1951 to February 1953.

He was a retired member of the Coastal District Dental Society and served as its President in 1954. He was a founder and charter member of the Edisto Dental Study Club. He served a member of the State Board of Dentistry for five years and served as its President in 1968. He was also a retired member of the South Carolina Dental Association, the American Dental Association, and the American Association of Dental Examiners. He was a former member of the Academy of General Dentistry, a Life Fellow of the Pierre Fauchard Academy, and a Life Fellow of the International College of Dentists. He was also a charter member of the Southern Academy of Oral Surgery and Delta Sigma Delta. He was listed in Who's Who in the South and Southwest. He was president of the South Carolina Dental Society in 1970-71. Dr. Wood retired from the General Practice of Dentistry August 28, 2001.

He was a member of the first Presbyterian Church of Orangeburg and a former deacon and elder. He was also a former member of the Orangeburg Kiwanis Club and its President in 1963, a member of the American Legion, the University of South Carolina Alumni Association, Centurion Club, Emory University Alumni Club and Orangeburg Country Club. Dr. Wood enjoyed gardening, golf, reading and spending time with his family and his dogs.

Dr. Wood was predeceased by his wife of 57 years, the former Josephine Kent Thompson of Wilmington, North Carolina; son, David Chesley Wood, III; brother, Dr. Thomas Jackson Wood, formerly of Greenwood, S.C. and sister Mary Edith Brown of Rock Hill, S.C. He is survived by four children; Salley Wood Elliott and husband Stephen of Columbia, S.C., Thomas Nelson Wood and wife Beth of Camden, S.C., Dr. Horace Kent Wood and wife Leigh of Easton, Maryland, and James Kelley Wood of Orangeburg, as well as grandchildren Katherine Elliott, Chesley Elliott, Casey Wood, David Wood, Jackson Wood and Josephine Wood. He is also survived and by sister Dorothy Whitesides of Greer, S.C.

The family suggests that memorials be sent to The Humane Society (The HSUS at 1255 23rd Street, NW, Suite 450, Washington, DC 20037 or The American Cancer Society, 128 Stonemark Lane, Columbia, SC 29210 They would also like to extend a special thanks to the generosity and kindness of caregivers Allean Goodwin, Everdell Willis, Molly Etherege and Frances Wright along with Randall Smith.

Oral Pathology Quiz #10

By Angela C. Chi,¹ Edward T. Murphy,² Brad W. Neville¹

¹Division of Oral Pathology, College of Dental Medicine, Medical University of South Carolina

²Private Practice, Charleston, South Carolina

A 70 year-old white female presented for evaluation of this blue gingival nodule between #23 and #24 (Figure 1). The lesion was asymptomatic. Radiographic examination showed no significant change in the underlying bone. An excisional biopsy showed a cyst lined by attenuated cuboidal to squamous epithelium. In focal areas, the lining exhibited nodular thickening and collections of clear cells (Figures 2A-B).

Figure 1. Intraoral photograph showing a blue gingival nodule between #23 and #24.



Figure 2A. Photomicrograph showing a cyst with a thin epithelial lining that includes focal nodular thickening. (hematoxylin and eosin stain, original magnification 200x)

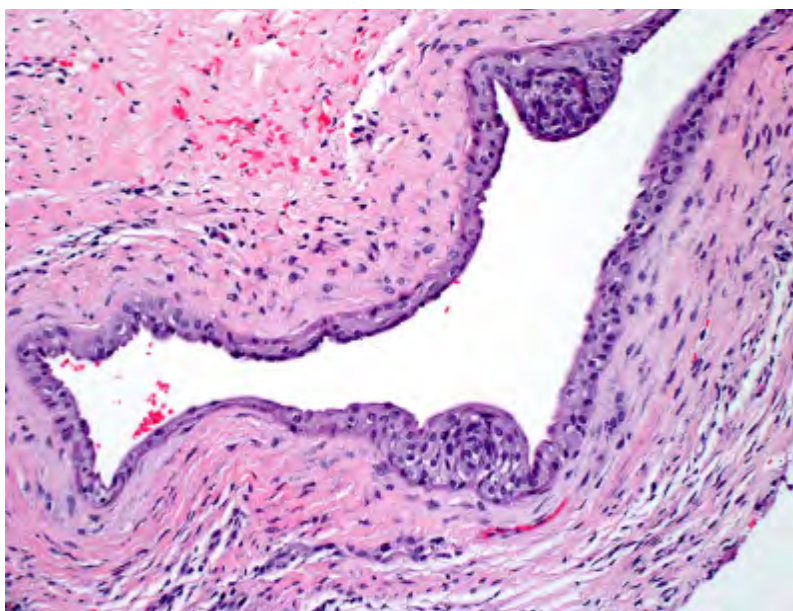
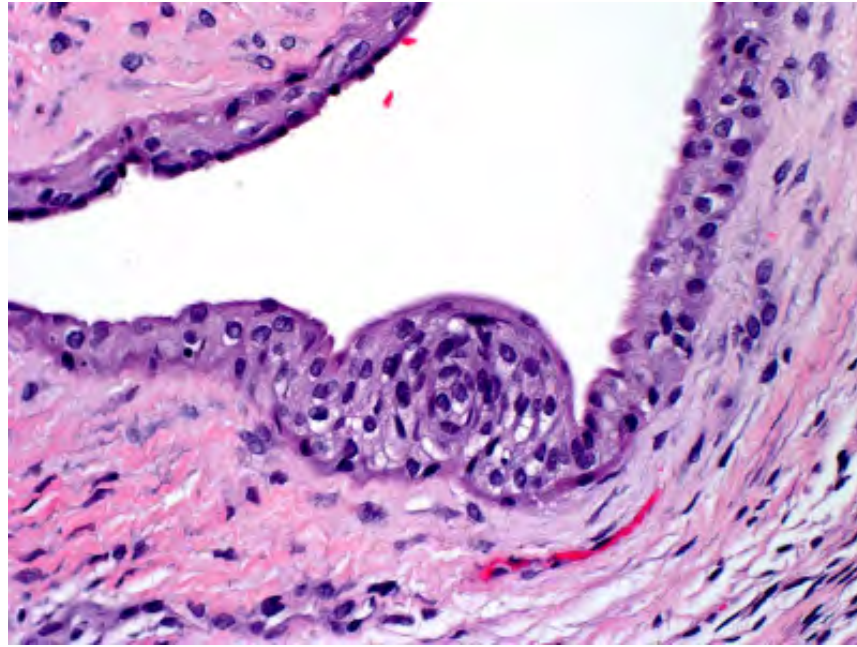


Figure 2B. High-power photomicrograph of the cyst lining shows nodular thickening and occasional cells with clear cytoplasm. (hematoxylin and eosin stain, original magnification 600x)



What is the best diagnosis?


- A. Mucocele
- B. Salivary duct cyst
- C. Pyogenic granuloma
- D. Peripheral giant cell granuloma
- E. Gingival cyst of the adult

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Executive Director's Notes

By Phil Latham, SCDA Executive Director



Mr. Phil Latham

During this past legislative session, the subject of infection control was discussed. The State Board had met with the South Carolina Dental Association several times regarding this subject and what steps should be taken to address it. The other main concern from the State Board was to protect the public from inadequate sterilization procedures. After much deliberation, both parties agreed to the following and those changes were unanimously agreed to by the legislature.

Rather than reprinting all of the regulations, below outlines the changes that will affect all dental offices.

- All licensed dentists and dental hygienists must have at least two (2) hours of their required continuing education be dedicated to sterilization and infection control.
- It is the responsibility of all dentists to ensure that their auxiliary staff who may be exposed to blood and other body fluids require and provide two (2) hours biennially of continuing education on sterilization and infection control and maintain records of such training.
- All dental practices shall conform to and comply with the current recommendations and guidelines of the Centers for Disease Control and Prevention (C.D.C.) relating to infection control practices for dentistry and/or dental offices.
- It is the responsibility of all dentists and dental hygienists licensed by the State and all other personnel who are utilized by a licensed dentist and who assist in a dental practice and may be exposed to body fluids such as blood or saliva to maintain familiarity with these recommendations and guidelines.

The full set of guidelines can be accessed by going to:

<http://www.cdc.gov/oralhealth/infectioncontrol/guidelines/index.htm>

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Master Calendar

October 7-9	16th District Caucus Meeting		
October 14	MBG Board Meeting	SCDA Office	9:00 am
October 20-25	ADA Meeting	Denver, CO	

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Answers to the Oral Pathology Quiz

ANSWER: E. Gingival cyst of the adult

DISCUSSION: The gingival cyst of the adult represents a developmental cyst that originates from rests of the dental lamina (or rests of Serres). It is considered the soft tissue counterpart of the lateral periodontal cyst. Although the present case arose in the mandibular incisor region, the most common location for the gingival cyst of the adult is the mandibular canine/premolar region. The peak age at presentation is in the fifth and sixth decades, with no significant gender predilection. Most lesions appear as a painless swelling of the facial gingiva with a blue, blue-gray, or normal hue. Radiographic examination typically shows no significant bony abnormalities, although at times superficial resorption (or "cupping") of the underlying alveolar bone may be evident radiographically and/or intraoperatively. Simple surgical excision is appropriate treatment, and most lesions do not recur.

Mucoceles and salivary duct cysts also may appear as bluish nodules of the oral mucosa. However, these lesions do not typically occur on the gingiva, because they are of salivary gland origin and salivary glands are not normally present in the gingiva. Pyogenic granulomas and peripheral giant cell granulomas may appear as erythematous, erythematous-blue, or purple gingival nodules. However, microscopic examination of a pyogenic granuloma shows vascular fibrous connective tissue with scattered inflammation and frequent surface ulceration. Characteristic histopathologic findings for the peripheral giant cell granuloma include numerous multinucleated giant cells within a background of ovoid to spindle-shaped mesenchymal cells and scattered hemorrhage.

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Chi AC, Neville BW. Odontogenic cysts and tumors. *Surg Pathol Clin*. 4(4):1027-1091, 2011.

Bell RC, Chauvin PJ, Tyler MT. Gingival cyst of the adult: a review and a report of eight cases. *J Can Dent Assoc*. 63(7):533-535, 1997.

Giunta JL. Gingival cysts in the adult. *J Periodontol*. 73(7):827-831, 2002.

Neville BW, Damm DD, Allen CM, Chi AC: Gingival cyst of the adult. In *Oral and Maxillofacial Pathology*, ed 4. St. Louis: Elsevier, 2016, pp 644-645.



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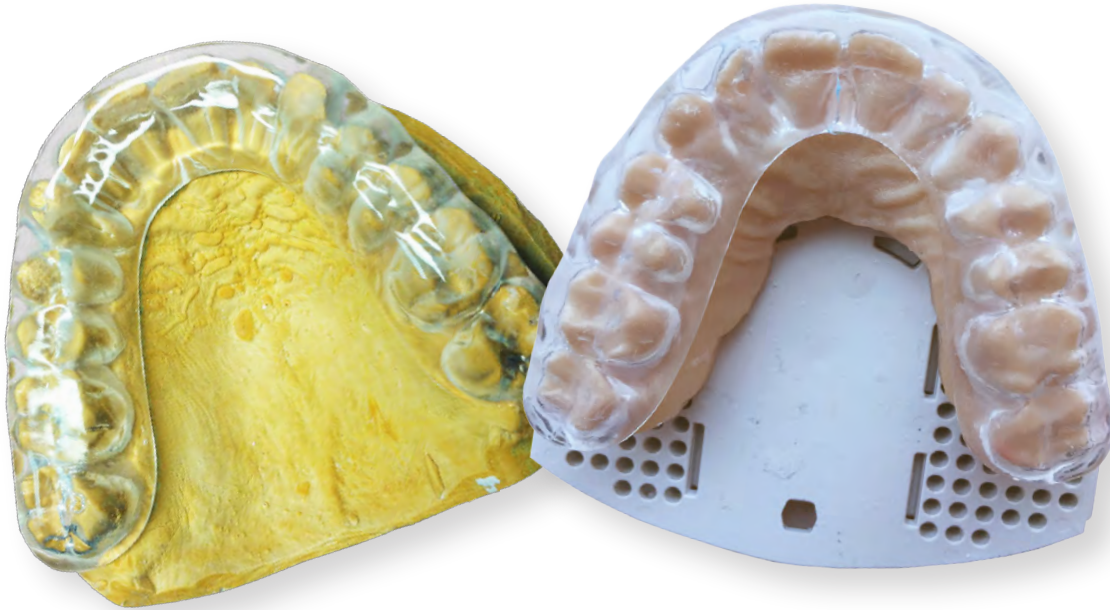
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President's Message



Dr. Chris Griffin

During the fall of the year, hundreds of delegates and leaders of the American Dental Association will convene to summarize debate and make decisions on the actions and assignments of the various committees, councils and trustees meetings since the last House of Delegates. As is similar to the SCDA House of Delegates, the ADA House of Delegates represents the governing body of the organization and has the final word on any activities, instructions, or policies. Decisions on dues, budget, clinical guidelines, education, policy, leadership, and many other things are passionately discussed. The culmination of these decisions represents adoption (or denial) of policy and instructions for the organization over the next year. Notice, I did not state that everyone got what they wanted nor did I say all goals will be achieved. But the desired framework of the majority opinion of the House of Delegates will be determined. Ultimately, these instructions guide the direction of the organization. How important is that?

All too often, the mantle of the masses is carried by few. However, it is well known that when the masses speak with unification, action will likely be the result. That result is only achievable with a strong, relevant organization. Today, we lack the voice of the masses. There has been an alarming trend over the last 20 or so years of our members just not wanting to participate or even more distressing is the number of non-members who reap the benefits with no "skin in the game". Well, let's examine that whole issue. What is at stake?

- All dentists will typically have at least 8 years of educational cost as well as lost wages and living expenses.
- Average educational debt from dental school in 2006 was \$109,000.00. With yearly tuition now about \$65,000.00, student loan debts now average \$300,000.00 for dental school alone. Although many plans for payback exist, the 25 year plan is the most frequently used with a fixed rate of 6%. So the overall investment is not \$300,000.00, it is more accurately \$600,000.00.
- Either it takes 8 years to minimally learn the necessary diagnostic and technical skills to safely and competently do our jobs or it does not. Yet, many would believe that you only need 2-4 years to miraculously develop a mid-level provider with identical skills. Despite numerous failed attempts at this logic and volumes of statistical data which would prove otherwise, the insanity continues.
- A typical general practice has a value of between \$350,000.00 and \$600,000.00; more for the specialty practice.
- The above figure does NOT include the commercial real estate of owning where you practice. Add another \$350,000.00, \$600,000.00 or even more as is likely, depending on your desired location.
- Let's see, that is: \$600K + \$600K + \$600K = \$1.8 million. However, that figure does not include updating your office with the latest equipment or technology. Oh yes, don't forget the monthly software support and hardware insurance plans which accompany every new device.
- Although salaries are above average, they have been decreasing over the years and the trend does not look favorable. Looking through the internet for average general practice dentist salaries in SC, the range is \$123,000.00 - \$150,000.00.
- Maximum average yearly dental insurance reimbursements for patients remain around \$1000.00 or about the same figure as was in 1970. However, increased premiums are routine business as is direct to patient benefit payment instead of provider. Insurance companies exert great control on legislative issues. You will be amazed at how quickly this group can terminate any action it finds undesirable.
- For South Carolina government programs, there has been no increase in fees since around the year 2003.
- Government intrusion and regulations have increased exponentially since I graduated in 1993 as well as the penalties incurred and there seems to be no end in sight.
- Increasingly, the patient-doctor relationship is being deteriorated from numerous angles. You only have to speak with our brothers and sisters in the medical profession who have been essentially relegated to highly educated shift workers absorbed by regional hospital organizations at the directive of accountants and insurance policy based purely on statistical financial analysis which lack rational, clinical judgement.
- Increasingly, the profession of dentistry is being assaulted and downgraded to just a technical skill.

Whew! What a list and there is much more. So the big question begs: If you have nearly \$1 million dollars or more of investment, why have you not bothered to be more proactive? Like Medicine, Dentistry is figuratively and literally at a crossroad. Without intervention, our destinies will be nearly identical. Either you can elect to enact change or accept change. If you have no interest in your investment, rest assured others do.

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The Mobile-Friendly Power of Responsive Websites

By Mark Brown



Mr. Mark Brown

Technology is everything. It helps us reach our destination, acts as our day planner, and allows us to find what we are searching for with the press of a button. If someone becomes ill they may search Google for a healthcare practitioner, and mobile devices allow the average person to do this anywhere. In 2015, Google announced that non-mobile-friendly websites would be penalized in local search results moving forward. Simply put, if your website looks fantastic, but still isn't getting any traffic, it could be due to underlying issues like a lack of mobile capability.

On May 5, 2015, Google stated that more searches take place on mobile devices than on computers in 10 countries, including the US and Japan. Having a mobile-friendly website is the key to meeting the increasing trend of mobile usage. An increasing amount of users are converting to mobile devices as their source of search and online engagement. By not doing so, you run the risk of limiting the exposure and visibility of your website.

What is a Responsive Website?

A responsive website displays correctly on hand-held devices such as smartphones, iPhones, iPads, and tablets. Mobile websites:

- Load fast
- Are easy to read
- Are easy to navigate
- Require minimal scrolling

Why Having a Mobile-Friendly Site May Be More Important Than Ever

People depend on being connected via smartphones and mobile devices. When a question or a need arises, the first place people turn to is their mobile device. Therefore, if you care about your practice/business, you can't afford not to cater to smartphone users.

Patients look for doctors within their local area. This is why it is important for businesses to be listed correctly online and to have a web presence that is mobile friendly. If your practice is not visible on the first page for important keywords related to your profession, you are missing out on potential new patients. Mobile searches display results based on your search keyword and your current location. This means if the patient in your general neighborhood is searching for the services you provide, the goal is to have your website and contact information turn up in the search since you are a small business owner able to fulfill the request.

So how do you become more mobile-friendly? First, you confirm that your current website fits the bill by utilizing Google's "Mobile-Friendly Test Tool." Second, design your site to make it easy for your patients to find the information they need such as your office address. Lastly, use a "responsive design" which means that the display adjusts or "responds" according to the screen size.

Go Mobile or Go Home

Google puts mobile users first, and if you aren't mobile-friendly, you may see a drop in your rankings if you're not compliant with Google's Mobile Optimization Guidelines. Additionally, the fast-paced user has little to no time for a hard-to-use website. One-third of mobile users will cancel a transaction if the site isn't optimized for their mobile device. A website that is difficult to use and slow to load can seem untrustworthy. By providing mobile visitors with a relevant and smooth user experience, you will engage visitors longer, develop more traffic, and drive more of your prospective patients to schedule an appointment. Make sure your website is something you can be proud of – something you want associated with your name. Call Your Web Presence Advisor at 866-731-8834 or visit www.officite.com/dental for a mobile friendly website proven to work for SCDA members like you.

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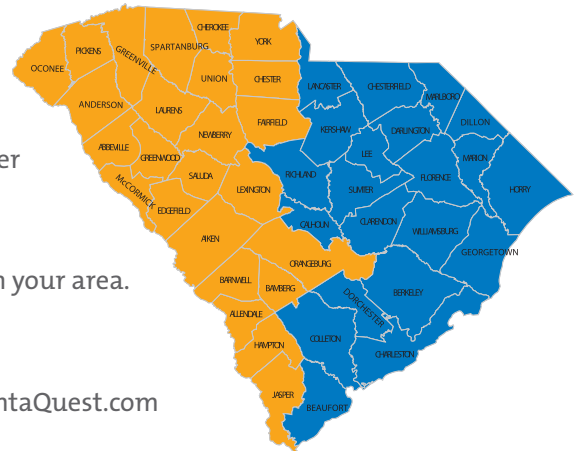
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Responsive Websites: How They Work, and Why you Should Have One

By Officite, an SCDA Endorsed Company

Google and smart devices rule the digital world. Together, they have issued what might feel like an ultimatum. "Adapt with a mobile website, or your practice could disappear from search engines."

This ultimatum first rose to prominence in 2015, when a Google algorithm change dubbed "Mobilegeddon" threatened to end the website as we knew it. The change rewards websites designed for use on smartphones and tablets with better Google rankings, and punishes sites that are not "mobile-friendly" with lower search rankings. Why did they make the change?

- Mobile searches now outnumber desktop searches
- 68% of American adults own smartphones
- 1 in 5 American adults have NO other access to high-speed internet at home
- Mobile usage accounts for over 60% of all time spent consuming digital media
- 62% of smartphone owners have used their phone to look up information about a health condition.

The old way of adapting to the change was with a traditional mobile website – an additional copy built for phones. When a patient tries to access one of these sites from their phone or tablet, they're re-directed to the mobile version. The technology is several years old, but still works...to a degree.

Responsive websites are a stronger option because they are natively coded for use on smart devices. They identify what sort of device is trying to access them, and adjust themselves automatically. It doesn't matter whether the device is a tablet, a smartphone, a desktop, or a laptop, a responsive website will conform to fit perfectly, like water in a glass.

Google ranks responsive sites higher than other sites, and they're very up-front as to why they do so.

1. Traditional mobile sites require 2 URLs, and responsive sites only require 1. Having a single URL makes it easier for patients to interact with, share, and link to your content.
2. Mobile sites require a redirection. This means longer loading times (almost twice as long), which ultimately makes for a worse experience. Responsive design does not require redirection, which makes them faster.
3. One URL is easier for Google to handle. With responsive design, each page only needs to be "crawled" once, which means Google can index your content more efficiently, and keep your information fresh.

For the full details, see here: <https://developers.google.com/webmasters/smartphone-sites/details>

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Welcome New SCDA Members

We welcomed 39 new members at this year's Fall District Meetings!

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Brittany Lawson
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Hieu Phan
George Reid
Sarah Sciarrino
Laura Vaccariello

Coastal District

Iti Agarwal
Bryn Allen
Spencer Coombs
Joel Darrah
George Gaillardetz
Kristy Greenfield
Kevin Hardy
David Ieni
Andrew Jackson
Jeffrey Jackson
Matthew Koepke
Jessica Peele
Makeeba Pough

Alexa Richtmyer
Michael Skovira
Kristina Snipes
George Van Etta
Peipei Yu

Pee Dee District

Jan Baraczek

Piedmont District

Kathryn Bowers
Matthew Dahar
Andrea Emmerich
Nadine Ferbinteanu
William Forrester
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The ADA is working with SKYGEN USA to engage their subsidiary Scion Dental, which provides dental payment solutions to government and commercial payers. By completing your credentials in this portal, the ADA can leverage your support to secure the participation of additional payers.

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 [ADA.org/credentialing](https://ada.org/credentialing)

New Rule to Require Possible Pay Changes to Some Salaried Employees

By Kris Cato, Blair Cato Pickren Casterline

Employers are familiar with the rule that does not require them to pay certain “white collar” employees overtime as long as those employees fall within a defined exemption status AND are paid at least \$455 weekly. Those white collar exemptions are generally the 1) executive, 2) administrative, and 3) professional exemptions.

Supervisors and managers who regularly supervise at least 2 employees the majority of their time fall within the executive exemption. Most office managers or other “managers” who do not supervise 2 or more employees may fall within the administrative exemption.

Employees who are properly characterized under one of the exemptions are not generally required to be paid overtime.

Big changes, however, are in the works and the United States Department of Labor (“DOL”) is expected to issue its final rule this July, which is likely to INCREASE the minimum that a white collar exempt salaried employee must be paid to \$970 weekly, or \$50,440 annually.

This can have a huge impact on many small businesses. For employers who have salaried-based employees who do not receive overtime that are not currently paid that \$970 per week, they will need to either consider increasing their pay or converting those salaried employees to hourly-paid.

In order to prepare for this change, employers should conduct an analysis of their workforce, especially their salaried workforce, to determine which positions may be impacted and to proactively determine how to address each situation appropriately and in compliance with the law.

Any employers with questions or needing assistance with this task should contact Kris Cato at Blair Cato Pickren Casterline, 803-349-4397 or kris@blaircato.com.

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Scion Dental representatives are reaching out to area providers to discuss this exciting new opportunity. We look forward to working with you to improve the health and well-being of the residents of South Carolina.

For more information about Scion Dental, please visit our website at www.sciondental.com or call us toll-free at 800-508-6965.



Eon Health will offer coverage to members residing in 11 counties. Members will begin enrolling soon!

Medicaid Enrollment Reminder

The Federal Government requires that every dentist who accepts Medicaid revalidate their enrollment. The Department of Health and Human Services (DHHS) and the SCDA have sent information regarding this requirement several times, but there are still approximately 300 dental providers who have not completed this requirement. Failure to do so by September 24th may cause you not to be reimbursed for Medicaid services you provide.

If you have any questions, please contact Boone Peeler at DHHS at 803-605-9089 or by email at Boone.Peeler@scdhhs.gov

Download the SCDA App Today!

From your SCDA App you can...

- Search the Membership Directory
 - Get Legislative alerts

Make sure your App is up-to-date so you receive our important push notifications!



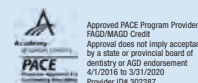
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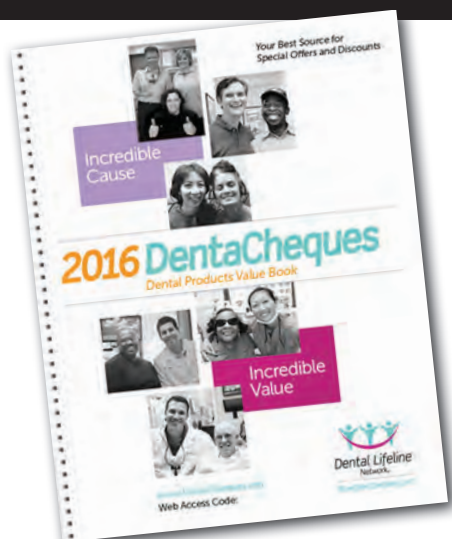
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Register Today for the 2016 ADA Dental Meeting

Incomparable CE options will still be available for a great value, but once the advance deadline passes, registration and individual course fees will increase. While prices are still low, consider bringing additional team members to the meeting, which will be held October 20-24 in Denver.

Campfire Sessions: Continue the conversation with group Campfire Sessions located throughout the Convention Center. The sessions allow you to dive deeper into the topics that are of most interest to you. Join a panel of leading experts for a peer-to-peer discussion in a moderated, small group discussion. Bring questions, case examples and subject matter theories of your own to share with the group in this informal learning environment.

Other Great CE Offerings: Come to Denver a day early to receive even more specialized CE. Pre-session courses on October 19 include:

- Botox Therapy for Every Dental Practice with Dr. Louis Malcmacher
- Head and Neck Dissection Workshop with Dr. Henry A. Gremillion
- How to Succeed in Your Practice with CBCT
- BIG Idea: Small Group Practice
- Evidence-Based Dentistry Champions Conference

Dentists who have been out of dental school for less than 10 years can register for the **New Dentist Conference** for only \$350, which includes your ADA 2016 registration, most meals, and offerings such as:

- Keynote speaker Peter Sheahan
- Networking opportunities with leadership
- Specialized CE track
- Exclusive lounge
- Reception at Denver's original brewpub, Wynkoop Brewing Co.

Build your schedule online at eventscribe.com/2016/ADA and then register for your courses ADA.org/meeting.

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Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair- We specialize in repairing Kodak/Carestream, Dexis Platinum, Gendex GXS700 & Shick CDR sensors. Repair & save thousands over replacement cost. We also buy & sell dental sensors. www.repairsensors.com or 919-924-8559.

Locum Tenens/Positions Wanted

Dentist available for locum tenens. Available daily, weekly or monthly. General Dentistry. 20 years+ private practice, 8 yrs contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Since 1975, **Dental Power has been placing dentists seeking work!** We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at www.DentalPower.com or 800-710-9720

Positions Available - Dentists

Our Lady of Mercy's Dental Program on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th & Tue evenings. Contact Dr. John Howard or Jakki Jeff at 843-559-4493.

Large group dental practice looking for **associate dentist** to join our expanding team in Columbia, SC. Competitive and excellent pay for qualified candidate. Experience preferred. State of the art facility. Candidates must have great work ethic, excellent skills and good chair-side manner. Email CV to bromanoea@yahoo.com

Volunteer at the Helping Hands

Dental Clinic (Georgetown). Licensed SC dentist, to provide extractions. Thur Evenings 5:00 pm. Contact Tracy Jones at 843-527-3424 or acct.hhands@gmail.com.

Are you looking for a chance to work with a team of **pediatric dentists and orthodontists**? Are you looking for a career with a fun environment, competitive salary/benefits, and state of the art facilities? If so, our team is the

perfect fit! To learn more email isabel@coastalkidsdental.com or 843-818-5437.

Busy multi-discipline practice **seeking pediatric dentist.** Candidate must be certified or recent pediatric experience. Position is for 4 or 5 dyas, depending on your preference. Sign on bonus and health insurance benefits available. Contact aminish@mdadental.com.

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Fayetteville, Newnan, Douglasville and Forest Park, GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

Associate needed in Oconee County- Excellent opportunity for motivated quality oriented General Dentist with exceptional communication skills. Enjoy working with a fun loving team that values relationships with each other and patients in an atmosphere of excellence, integrity and compassion. Contact oconeesdentist@gmail.com.

Dentist: **Consulting firm seeking practice transition consultant nationwide.** Immediate need in SC. Full training and support. Unlimited earning potential. careers@paragon.us.com or 866-898-1867.

Mid America Health is seeking **full & part time dentists!** We offer competitive and full time positions offer benefits including PTO and paid holiday with medical, dental and vision insurance, 401k and a HSA available. SC dental license and DEA required, malpractice provided. Join our team today at www.mahweb.com.

Kool Smiles is hiring in SC! We are currently **hiring PT or FT for all Dental Specialties:** Oral Surgery, Orthodontist, Pedodontist and Dental Anesthesiologist. We have locations in: Rock Hill, Greenville, Anderson, Columbia, Sumter, Orangeburg and Charleston. For more information, please apply online at koolsmilesjobs.com or contact Emily Platto 770-508-6810 or eplatto@benevis.com

Large group dental practice looking for associate dentist to join expanding team. **Positions available to Fort Mill, Indian Land and Rock Hill.** Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facilities. Candidates must have great work ethic, excellent skills and exceptional chair-side manner. Interested candidates email CV bromanoea@yahoo.com

York Technical College, 452 S. Anderson Rd, Rock Hill SC, 29730 is looking for a Dental Technology Instructor in Health & Human Services Division. To apply complete an online application at www.yorktech.edu/hr. York Tech College is an equal opportunity.

Associate Dentist needed in Murrells Inlet for thriving practice operating 4 days a week. Full-time or part-time available. Contact 864-993-6675 or jenmitchell17@gmail.com.

General Dentist, Charlotte, NC- Full time opportunity to join an established group practice. University Dental Associates offers our doctors a collegial environment, doctor leadership and mentoring opportunities, professional management team, and is accredited by Accreditation Association for Ambulatory Health Care (AAAHC). Minimum of 3 years of experience. Contact Kate Anderson: kateanderson@amdpi.com.

Associate Dentist position available in Westminster in an established but growing practice. Preferred 2 years experience. Seeking compassionate dentist with excellent clinical skills who enjoys restorative, crown & bridge, preventative and cosmetic dentistry. Please contact Shana at 425-503-1607 or email shanaleeackerman@gmail.com.

Heartland Dental openings in SC!

If you are an outgoing and positive Dentist looking for career satisfaction and continuing education opportunities, Heartland Dental wants you! We currently have positions available in: Columbia, Hartsville, McColl, Greenville and North Myrtle Beach. For more information, please apply online at heartland.com.

Excellent opportunity for highly motivated associate dentist with great communication skills for fast growing, state of the art dental office in **Fort Mill/Rock Hill, SC area.** Full/Part time with future partnership; Excellent Compensation is production based; Interview today. contact@carolinasmiledentistry.com

Dentist Positions- Rewarding Options. **Hiring Dentists** for different practice owners throughout SC. Seeking General, Pedodontists, Oral Surgeons, Orthodontists and a Management Dentist Admin Role. Thriving, quality care focused practices. Permanent guaranteed salary, bonuses, benefits, percentage of collections. Email CV to jacobk@starbri.com or call 719-250-5528.

Immediate need for **full-time general dentists-Greenville/Spartanburg** area. Are you just getting started, want a change or tired of managing your own private practice? If you have a friend or colleague who is interested, we're willing to provide a \$7,500 referral bonus if hired. Competitive compensation packages with benefits. Contact kathy.marin@dentalonepartners.com.

Associate Dentist Needed: Private modern cosmetic/family practice in Mt. Pleasant looking for exceptional general dentist with 3+ yrs experience. Must be caring, compassionate and proficient in all areas of restorative and prosthetic dentistry for all ages. Contact mpscdentist@yahoo.com.

Associate Dentist position available in Florence, SC in an established, growing practice. Excellent compensation and very high earning potential. Buy-In opportunity available. Contact robin@southeasttransitions.com or 404-307-5234

Dental Associate needed part-time leading to full-time position in Powdersville, SC. Call the office at 864-269-3662 or email dr.gordongray@yahoo.com.

Positions Available- Staff

A brand new, private practice dental office is looking for energetic, motivated, reliable, quick-learning **dental assistant** to join the team. Experience preferred. Must be able to assist all aspects of dentistry and be familiar with Eagle Soft. Please email resume to brigitte.lorbecki@gmail.com.

Dental Assistant Irmo area- Join our team and take pride in introducing children to a lifetime of dentistry. Our assistant must have a minimum of 1 yr experience, nitrous oxide and x-ray certified, dependable, enthusiastic, able to communicate well with parents and children, energetic, positive. Fax resume to 803-781-8401.

Office Manager Irmo area- excellent communication skills, customer service oriented, positive attitude, energetic, ability to multitask, successfully address conflict resolutions, attention to detail, self motivated, leadership, dependable, extrovert and professional. We offer vacation and sick leave and 401k. Salary commensurate with experience. Fax resume to: 803-781-8401.

Dental Hygienist wanted for GP, 3 days a week. Excellent organizational & communication skills where teamwork is the key to success! Duties to include educating patients, adult & children prophylaxis, sealing & root planing, and working the recall list, knowledge of Eaglesoft a plus, n20 certified, infiltration anesthesia preferred but not required. Fax resume to 803-783-1892 or office@vutifulsmiles.com

Established fast paced dental practice in Greenwood, SC seeks motivated **Dental Hygienist**. Eagle Soft knowledge is a plus. Monday-Thursday 7:45 am-5:30 pm. Please send resume to staff@ackermamd.com.

Practices/Office Space Available
Dental Office for Rent in Rock Hill. Built as a Dental Office this freestanding building has 3 operatories plumbed for nitrous oxide, suction and compressed air. Located in the center of the medical community at 1342 Ebenezer Rd. Contact John Rinehart at jdinehart@ccim.net or 803-517-0229 or 803-329-3285.

Columbia General Practice #8843-Gross collections-\$559K; sale price \$449K. 3 operatories; 1300 sqft. office space. For more information contact Dr. Jim Howard at 919-337-1162 or jim@adssouth.com

SW Greenville #9016-Gross Collections-\$640K; 5 operatories; 4 days For more information contact Dr. Earl Douglas at 770-664-1982 or earl@adssouth.com

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251

Office space formerly dentist office space for 4 or 5 chairs was the home of 2 successful practices for the past 15 years. Near Clemson SC & Lake Keowee & Hartwell- lease negotiable 10261 Clemson Blvd. Seneca, SC 29678. contact 864-650-0832 for more information.

Oral Surgery Practice for Sale in Charleston, SC Well established oral surgery practice; 30+ years in this location. All fee for service; consistently collecting over \$1.6 million. Lots of referrals and great staff to stay on. Building available for sale or lease. Dr to stay on for transition (as much or as little as needed). 678-482-7305 or info@southeasttransitions.com. Listing ID SC-1056. www.southeasttransitions.com

Lowcountry/Coastal SC- oral surgery practice with periodontist in this highly desirable area of South Carolina. 3 operatories with new equipment added in 2015! Contact Henry Schein Professional Practice Transitions Consultant Courtney Howell Robinson, 843-324-0703, courtney.robinson@henryschein.com #SC107

Established Dental office for sale. Great location! **Sumter SC.** Real estate, supplies, equipment, Practice management Database, furnishings etc. 5 operatories, lab, lounge, private office, 3 baths, waiting area. Collections \$900k when working, seller price \$300k. Seller became disabled Dec. 2015, retired. dochollidaysumter@gmail.com

New concept for Charleston. Looking for **partner dental/vision office-** share waiting & reception area. Millennial, friendly- start end of 2016 in exploding section of Charleston. Contact 3dmira@gmail.com.

Oral Surgery practice for sale **Between Columbia & Myrtle Beach** Fabulous 4 ops, 3 surgical suite facility consistently collecting close to \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. Contact info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1053. www.southeasttransitions.com

Practice for sale- Greenville, SC- would make a great first practice for recent graduate or potential satellite location. Priced to sell quickly in a very desirable location. Please call 864-200-1999 for information.

Dental practice for sale in Columbia, SC1037 Great practice in a prime location, collecting \$425k+ on 3 days a week. Huge upside potential! Real estate also available for purchase. Contact us at info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1037. www.southeasttransitions.com.

Dental space available! Perfect for satellite office or new start-up. Offices have 6-7 fully plumbed ops with ample waiting room and office space. Offices available in SC: Bluffton, Beaufort and HHI; in GA: Atlanta, Macon, Fayetteville, Savannah, Pooler, Statesboro and Richmond Hill. Save time and money! Contact dentaljobsatlanta@gmail.com.

Large, established practice **for sale in Central, SC-** 45 minutes from Columbia. Over \$1.5 million in collections last 12 months & still growing. Practice is well equipped with latest technology and is located in free standing building in prime location. Selling Dr. desires to stay and continue working. Contact dental.encompass@gmail.com.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

Soredex Digital Panorex for sale 10k. Great machine for start up practice or first time digital transition from film. Nice image at a nice price. Buyer responsible for installation. Call 803-785-9991.

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