



Inside this issue:

William Happy Hays	4
President's Message	6
Master Calendar	6
Donated Dental Services	8
Member Benefits Group	10
Building and Maintaining Strong Credit	12
New Rule to Require Possible Pay Changes	14
Classifieds	17

Published by the
South Carolina
Dental Association

Design: Maie Brunson

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SCDA Annual Session Award Winners

By Phil Latham

The 2016 SCDA Award Winners were recognized at the recent Annual Session Awards Luncheon in Hilton Head, SC on Thursday, April 28, 2016.

The George P. Hoffmann, Jr. Distinguished Dentist Award winner was presented to Dr. Thomas Edmonds. Dr. Edmonds was raised in Columbia, SC where he graduated from the University of South Carolina in 1975, and subsequently graduated from the MUSC College of Dental Medicine in 1978. He has practiced general dentistry in West Columbia for 37 years, and resides in Lexington with his wife Letha.



Dr. Thomas Edmonds

Dr. Edmonds is a fellow in the American College of Dentists, the International College of Dentists, and the Pierre Fauchard Academy, and is a Past President in the Palmetto Study Club and the South Carolina Academy of Dental Practice Administration. He served on the SCDA Board of Governors leading to his term as President in 2013. He earlier served as the dental consultant to DHHS from 1987-1999, and has served as the SCDA Legislative Chair on two occasions totaling 10 years. Dr. Edmonds has volunteered with the United Way volunteer clinic for 36 years, and has provided dental care in Honduras for the past 6 years with BMDMI mission group.

Dr. David Watson wrote in his nomination letter, "I nominated Thomas for this award because of all of the things he does that very few people know about. For many years he has worked very hard for the SCDA and our profession under the radar." Dr. Watson added that Dr. George Hoffmann would be proud of Thomas and pleased to have him receive this highest award.

Dr. Edmonds is active in his local church where he has served as chairs of the building committee, long range planning, finance, and served as lay leader and Sunday school teacher. He enjoys playing golf and spending time with his family, especially his 4 grandchildren!



Dr. Staci Gaffos

The James B. Edwards Citizenship Award was presented to Dr. Staci N. Gaffos of Columbia, SC. Dr. Gaffos is a life member of the South Carolina Dental Association (SCDA). He served as the President of the American Academy of the History of Dentistry. Dr. Gaffos played an instrumental role in working with Dr. McCaulay in the early 1970's in the establishment of the dental museum on the MUSC Campus. Dr. Tariq Javed said in his nomination letter, "Dr. Gaffos has tirelessly worked in preserving the history of dentistry in South Carolina, and has brought national recognition to the focus on history of dentistry." Dr. Gaffos has received numerous dental honors, belongs to a number of dental groups and has been part of the Rotary Club, Toastmasters and the Greek Orthodox Church.

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Dr. Elizabeth Schuler

The New Dentist Award was presented to Dr. Elizabeth Schuler of Charleston, SC. Dr. Schuler is a graduate of the University of Kentucky, but relocated to Charleston and joined the College of Dental Medicine Faculty in 2013. She has made incredible strides in her time at MUSC while assisting in both lectures and laboratory courses. Dr. Monica Cayouette said in her nomination letter, "Dr. Schuler is an excellent teacher, clinician and passionate educator." Dr. Cayouette also pointed out that "Dr. Schuler is extremely involved in many community service and outreach programs and volunteers at several free dental clinics in the area." Dr. Schuler has received numerous honors, has obtained special skills and enjoys running, tennis and painting.



Mrs. Jo William Cannon

The Dental Team Member Award was being presented to Mrs. Jo William Cannon of Greenville. Mrs. Cannon has worked for an Orthodontic practice for 50 consecutive years. She began in 1965 and continues to work there. She started as a chair side assistant and has also served as bookkeeper, lab technician, photographer and radiology technician. Dr. Richard Hewitt said in his nomination letter, "Jo has truly been an exemplary dental team member. Her 50 years of dedication to the dental profession has been an inspiration."

Please join the SCDA in congratulating the winners.



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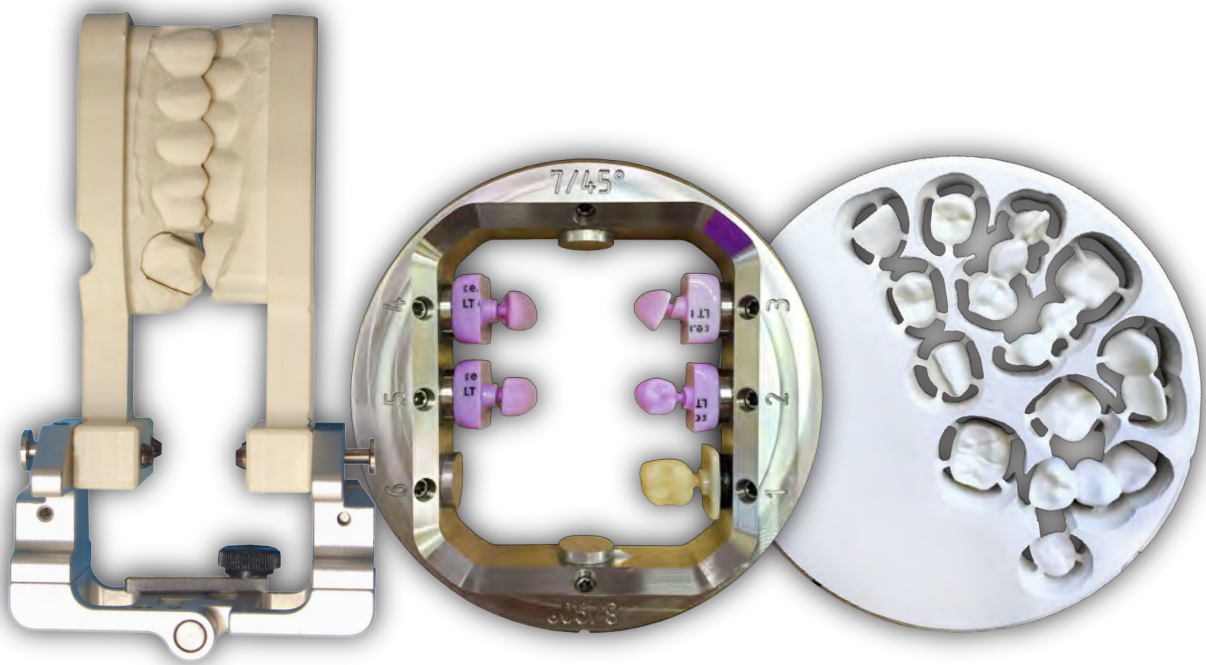
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William Happy Hays

By Gene Atkinson, SCDA Historian

The following is part of a series of historical articles for the South Carolina Dental Association Bulletin by our SCDA Historian, Gene Atkinson. This month's article is a biography of the "Dean" of the dental supply salesmen in South Carolina, Happy Hays.

William Happy Hays- Born 1933

Happy Hays is considered to be the "Dean" of the dental supply industry in South Carolina. His 55 years of dedicated service to his dental customers has been a testament to his genuine interest in his clients and the profession of dentistry. Always neatly dressed and accompanied with his ever present bow tie, Happy was the epitome of sartorial splendor.



Happy Hays was born in Anderson, South Carolina in 1933 to William Haffie and Gladys King Hays. He grew up in Anderson and graduated from Boys' High School there in 1951. After high school, Happy got his start in the dental field at Calvo Dental Lab where he worked from 1951 to 1954. He entered the United States Army in 1954 and worked in their dental labs in both Tacoma, Washington and Munich, Germany.

After his two years of military service, Happy returned to Calvo Dental Lab in Anderson and served there for two more years. Happy began his illustrious career in dental supply sales in 1958 with Thompson Dental Company. When Patterson Dental bought out Thompson in 1993, Happy continued his career there until his retirement in 2014, to total 55 years in the dental supply industry.

During his memorable career in the dental supply business, Happy received several "Salesman of the Year" awards at Thompson Dental, as well as several "Top Market Share" awards with Patterson Dental. His genuineness and honesty with his customers were unparalleled.

In the civic arena, Happy Hays was a member of the Anderson Jaycees and held every office there plus being a state director. After his move to Columbia, he was involved with the North Lake Columbia Sertoma Club.

Religiously Mr. Hays was a member of Forest Lake Presbyterian Church where he served as a Deacon. He later became a member of the Eastminster Presbyterian Church.

In 2009 the South Carolina Dental Association presented Mr. Hays with a Presidential Citation on the 50th Anniversary of his service in the dental supply industry. Upon his retirement in 2014, he was presented with a Concurrent Resolution by the South Carolina Senate and House of Representatives commending his 55 years of dedicated service in the dental supply industry.

Happy was married to Patsy Kay Hays for 33 years until her death in 1990. They had two children, Kathryn L. Hays and William H. Hays, Jr. In 1996 he married Terry Cobb, a Registered Dental Hygienist and also a salesperson in the dental supply industry.

The dentists of South Carolina are eternally grateful to Happy Hays for his genuine interest and outstanding service to the profession of dentistry in South Carolina.

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President's Message



Dr. Chris Griffin

The mere words of Camaraderie and Fulfillment elicit a profound emotion for most, and all would agree that memories are engendered. Several of such occasions are always fresh on my mind.

May 1993 was graduation from the College of Dental Medicine at the Medical University of South Carolina. Seeing how the majority of my audience all experienced this, we can relate to the long hours of study, multitude of tests, proficiency exams and the forged friendships which we celebrate today in this great Profession of Dentistry.

May 18, 2009 was my first Assault on Mt. Mitchell cycling event. The ride begins early in the morning and culminates on the top of Mt. Mitchell. This represents a 102 mile ride with a total elevation gain of about 12,000 feet. The idea of being tired and leaving it all on the mountain takes on a whole new meaning. To be quite honest, I remember leaving Spartanburg, SC passing through Marion, NC and finally looking up to see my colleagues as I cross the line on top of Mt. Mitchell 10 ½ hours later. Among those friends was Dr. Ann Holzhauser who is an oral and maxillofacial surgeon in Greenwood, SC. This culmination represented many hours and hundreds of training miles we completed prior to the event. Events like this test resolve and build character. In times like these good friends like Ann mean the difference between quitting and succeeding.

January 2010 was my first foray into international missions. Haiti is a nation of extremes: extreme beauty and extreme poverty. On any given day, Haiti operates on the verge of collapse. Our team witnessed firsthand grave despair, unimaginable living conditions and as an added bonus, one of the most devastating earthquakes in history. This most unfortunate turn of events produced the opportunity for our mission team to extend the stay and provide assistance to these strong and proud people. With our mission in Port Salut completed and having safely returned to la Cayes, we were invited by a Wisconsin medical team to go to a place on the outskirts known as Renault. If there is a worse place on Earth to live, I have not seen it. The hospitality, gratitude and steadfastness of the Haitian people are something I will never forget and hope to return someday soon. Dr. Chris Andrews of Columbia, SC remarked on my return: "Missions are not about crossing the sea; missions are about seeing the Cross".



Dr. Griffin in Haiti

August 2009, the first South Carolina Dental Association Dental Access Days project (DAD Project) was held in Charleston, SC. The image of seeing people who have camped out through the night with the line extending all the way around the Coliseum is something I will never forget. The three day event consisted of more than 450 dental field volunteers (including 148 dentists) and hundreds more lay volunteers from the community. Nearly 1,500 patients were seen and almost \$600,000 of services rendered. This event is an enormous and exhaustive undertaking.

Having participated in 6 out of the 7 SCDA DAD Projects, I can tell you this is where camaraderie and fulfillment intersect. Right opposite of Dr. Walt Machowski's Carolina Gamecock flag station will be Dr. Frank Mason with his Clemson flag. I generally set up close to Dr. Mason in the surgical section for two reasons:

1. Take advantage of one of his top notch dental assistants.
2. Feed off the energy of this 91 year old that is there for the starting gun and always closes the show.

You are truly amazing!

This year the dates for the SCDA DAD Project are August 25-27, 2016 and will occur in Florence, SC. Mark your calendars and make your plans now to participate.

May Calendar

April 28-May 1	SCDA Annual Session	Hilton Head Island	
May 20	Radiation Safety Exam	Midlands Tech	9:30 am
May 21	MUSC Nitrous Oxide Monitoring Course	MUSC	



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In 2012, the South Carolina Dental Association partnered with Dental Lifeline Network • South Carolina in developing a Donated Dental Services (DDS) program to help people with disabilities or who are elderly or medically fragile and had no other access to dental care. South Carolina DDS is similar to 43 other programs developed by Dental Lifeline Network that this fiscal year will collectively generate \$24.5 million in donated services by June 2016. **Since inception, South Carolina dentists and labs have donated over \$900,000 worth of comprehensive treatment for 221 vulnerable people.**

DDS Program Totals

Below is a snapshot of the first nine months of this fiscal year compared with last year, and last year's final statistics.

	7/1/15-3/31/16	7/1/14-3/31/15	7/1/14-6/30/15
Donated Treatment Value	\$207,355	\$177,399	\$235,199
Donated Lab Value	\$23,587	\$22,171	\$29,182
Patients Treated	56	52	67
Average Value of Treatment	\$3,703	\$3,412	\$3,553
Participating Dentists	151	107	110
Participating Labs in SC	25	23	23
Participating Labs outside SC	10	10	12
Active Patients	67	55	50
Pending Applications	233	222	216



Dr. Ruges Stockton (Columbia), volunteer since 2015, and his staff with their DDS patient

The DDS program restores the oral health and often transforms the lives of people who would not otherwise receive care, like 64-year-old Ms. N. who lives alone in Greenville. She suffers from a number of physical ailments, including liver disease, esophageal varices, Hepatitis C, osteoporosis and osteoarthritis. In addition, she has problems with her eyesight and has undergone a corneal transplant and is legally blind in one eye. On top of all of this, Ms. N. had not been to a dentist in 25 years and was missing all but six teeth. Sadly, Ms. N. could not afford the dental care she needed. She used to work as a surgical technician until her vision problems became so bad that she had to stop working. Now she lives in subsidized housing and survives on a Social Security Disability benefit to make ends meet. Ms. N. learned about the DDS program and applied for help. Two generous volunteers came to her aid, a general dentist and a lab. Thanks to their kindness, Ms. N. received \$5,403 in donated care that restored her oral health and her smile! She wrote to express her appreciation for this amazing gift.

“I feel so much gratitude for your generosity. Thank you again for your help and please know that you have helped to change my life!”

Special thanks to the 151 South Carolina dentists and 35 labs who already volunteer with DDS! Thank you! South Carolina still needs additional DDS volunteers; 233 vulnerable people are still waiting for care. If you are not a DDS volunteer, please consider volunteering today by going to <http://dentallifeline.org/Volunteer> or contacting DDS Coordinator Dawn Peltier at DPeltier@DentalLifeline.org. Thank you!!

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Choose A Lender Who Values Your Business

By Mark Brown



Mr. Mark Brown

When it is time to start looking for financing, it is important to know that all lenders are not the same. When applying for an acquisition, start-up or expansion loan for your dental practice, consider using a specialty lender, such as Wells Fargo Practice Finance, who truly understands and appreciates your business. Lenders that specialize in the dental industry are familiar with the unique needs and processes of a dental practice, and can help provide perspective on how best to succeed in your business development and growth.



For example, as a member of your practice team, your lender should be able to provide a critical analysis of your start-up, acquisition or expansion project based on plans, contracts, environmental reports and cost projections. Wells Fargo can provide this analysis to help pinpoint your projected cash flow for the next several years, providing the foundation for creating a financing package that supports the long-term growth of your business.

In addition, Wells Fargo will demonstrate timeliness in processing your loan, with a quick turnaround on loan approvals that allows you to move forward with your projects in an efficient manner.

Another significant difference among lenders is their overall approach to lending. There are basically two distinct types of lenders:

- **Asset-based lenders** use the value of your personal assets, such as your home and personal investments, as collateral to mitigate their risk should you have difficulty repaying your loan.
- **Cash-based lenders** offer financing based on practice performance and the historical and future strength of your business. This enables doctors with fewer accumulated assets to more easily invest in practice ownership and growth.

Wells Fargo Practice Finance is a cash-based specialty lender, and Wells may be able to combine your practice, equipment or property purchases into one loan package, providing a streamlined process with one credit application, one set of fees and one closing. In addition, personalized services such as the Practice Success® Program give doctors ready access to complimentary planning tools, educational resources, business coaching, and other systems designed to guide you in building your business. As an SCDA member, you are eligible for a .025% interest rate reduction.

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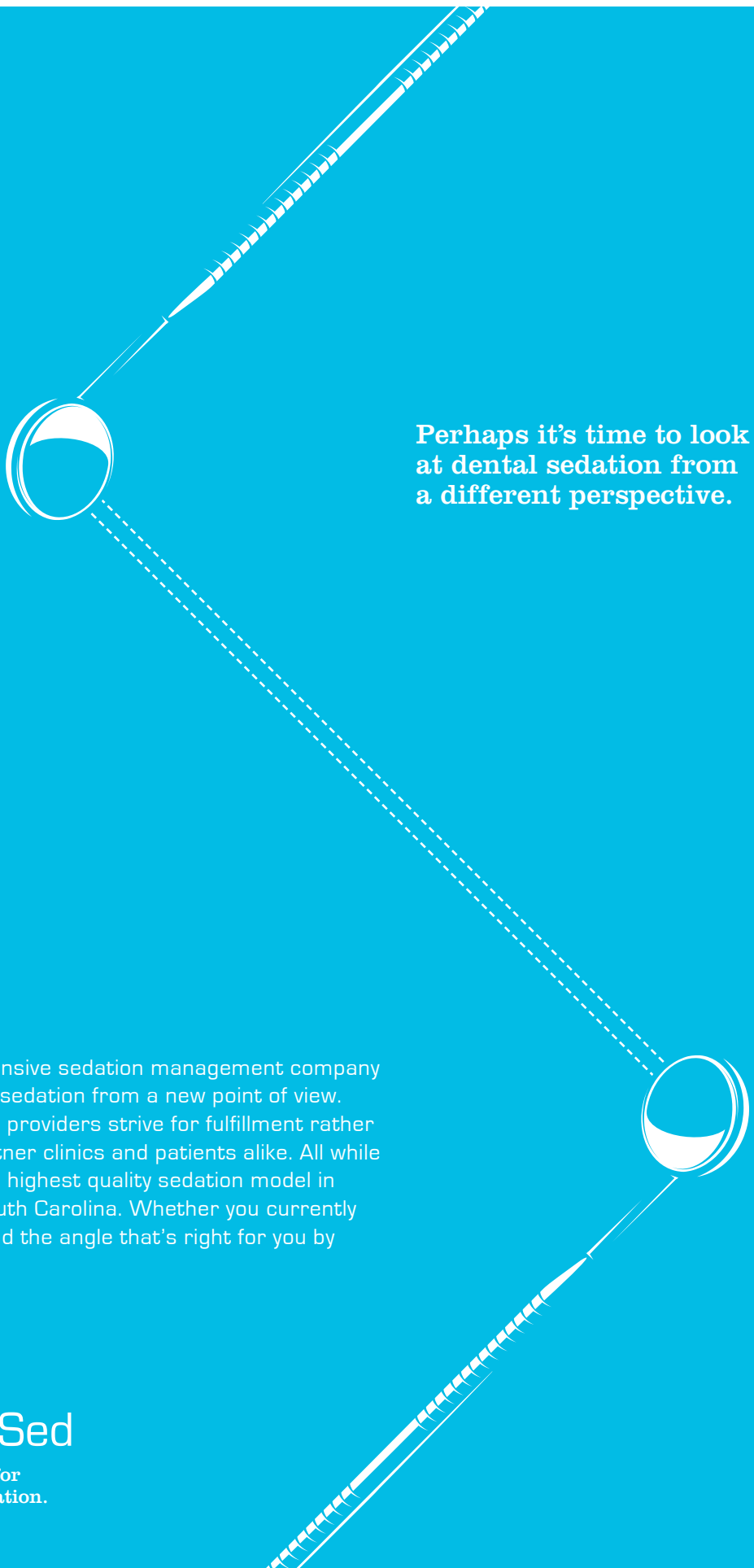
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Building and Maintaining Strong Credit

By Scott Fanelli- Wells Fargo Practice Finance

Do you have a practice remodel, equipment upgrade, or home purchase in your future? Then now is the time to start improving your credit score.

Good credit is the key to both your professional and personal financial investments, and your credit score signifies to lenders your overall creditworthiness. In fact, your credit score is critical in determining the amount of money you will be allowed to borrow and the interest rate you will be charged. While lenders consider a number of factors when making a credit decision, one of the most critical aspects of your financial profile are your personal debt – including student loans, credit cards and lines of credit – and your overall credit score rating.

Five steps to good credit*

- 1. Pay your bills on time** - Prioritize and schedule your monthly payments, making sure to pay at least the minimum balance every month on all your accounts. Your payment history makes up approximately 35% of your credit score, so making timely payments is an important way to improve your credit score. It's a good idea to have your credit card bill paid automatically on the due date, in which case you might want to set up automatic monthly payments.
- 2. Keep track of your credit balances** - Stay on top of how much you've borrowed against your available credit and make sure to stay within your credit limit — and your budget. Keeping track of your spending will help you avoid maxing out your credit cards, exceeding your credit limit, or missing payments.
- 3. Contribute to an emergency fund** - In addition to a regular contribution to your savings account, it's a good idea to set money aside every month for an emergency fund. This helps ensure that you'll be able to meet your credit obligations and unexpected expenses, if your situation changes. One way to simplify saving for your emergency fund is to set up recurring transfers into a savings account through your bank.
- 4. Avoid maxing out credit accounts** - Keep track of your credit transactions, especially your credit card activity. Check that you're not exceeding or maxing out your credit line, since this can reflect negatively on your credit report.
- 5. Monitor your credit reports** - Review your credit reports at least once a year with all three national credit bureaus. You'll be able to catch any errors or fraud and correct them before they impact your credit history or credit score.

Credit scores versus credit reports

Your credit score is a numeric expression of the information contained in credit reports generated by three major credit bureaus – Equifax, Experian, and TransUnion¹. These credit reports summarize your credit history including the types and amount of debt you have held in the past and your timeliness in making payments. Certain credit events can have a highly negative impact on your credit reports, including charge-offs, debt collections, bankruptcy, foreclosure, tax liens, and judgments.

The credit score itself is assigned by an independent rating company, with the most widely used scoring systems provided by FICO (Fair Isaac Corporation)² and VantageScore 3.0. Credit score rating is not a precise

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art, as each rating company develops its own score range and lenders have their own definitions of what comprises a good or poor credit score. FICO and VantageScore 3.0 each use a score range from 300 to 850, with higher numbers indicating the borrower is a more favorable credit risk, and lower numbers indicating the borrower is a less favorable credit risk.

Credit scores from FICO for the general population are typically comprised of the following mix of personal information²:

- 35% - Payment history
- 30% - Amounts owed
- 15% - Length of credit history
- 10% - New credit
- 10% - Credit mix

Remember, a good credit score is fundamental for securing a maximum level of financing at the lowest possible interest rate. So don't wait – whether you're buying your first practice or your first home, a good credit score can mean more money in your pocket.

**<https://www.wellsfargo.com/goals-credit/smarter-credit/improve-credit/>*

1 For example only. No endorsement implied

2 <http://www.myfico.com/CreditEducation/articles/>

Scott Fanelli

Scott Fanelli is Wells Fargo Practice Finance's North Carolina and South Carolina region Business Development Manager. Scott has an extensive financial services background with Wells Fargo for 15 years and works solely with healthcare professionals, including general dentists and specialists by helping them navigate thru proper due diligence with their start-ups, acquisitions, and an array of other financial solutions for and stage of their practice and career. He's an active participant in numerous study clubs throughout the Carolina's, speaks annually at the University of North Carolina School of Dentistry and MUSC College of Dental Medicine, and partners with the North Carolina Dental Society and South Carolina Dental Association. Scott has a BA from the University of South Carolina.

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New Rule to Require Possible Pay Changes to Some Salaried Employees

By Kris Cato, Blair Cato Pickren Casterline

Employers are familiar with the rule that does not require them to pay certain "white collar" employees overtime as long as those employees fall within a defined exemption status AND are paid at least \$455 weekly. Those white collar exemptions are generally the 1) executive, 2) administrative, and 3) professional exemptions.

Supervisors and managers who regularly supervise at least 2 employees the majority of their time fall within the executive exemption. Most office managers or other "managers" who do not supervise 2 or more employees may fall within the administrative exemption.


Employees who are properly characterized under one of the exemptions are not generally required to be paid overtime.

Big changes, however, are in the works and the United States Department of Labor ("DOL") is expected to issue its final rule this July, which is likely to INCREASE the minimum that a white collar exempt salaried employee must be paid to \$970 weekly, or \$50,440 annually.

This can have a huge impact on many small businesses. For employers who have salaried-based employees who do not receive overtime that are not currently paid that \$970 per week, they will need to either consider increasing their pay or converting those salaried employees to hourly-paid.

In order to prepare for this change, employers should conduct an analysis of their workforce, especially their salaried workforce, to determine which positions may be impacted and to proactively determine how to address each situation appropriately and in compliance with the law.

Any employers with questions or needing assistance with this task should contact Kris Cato at Blair Cato Pickren Casterline, 803-349-4397 or kris@blaircato.com.



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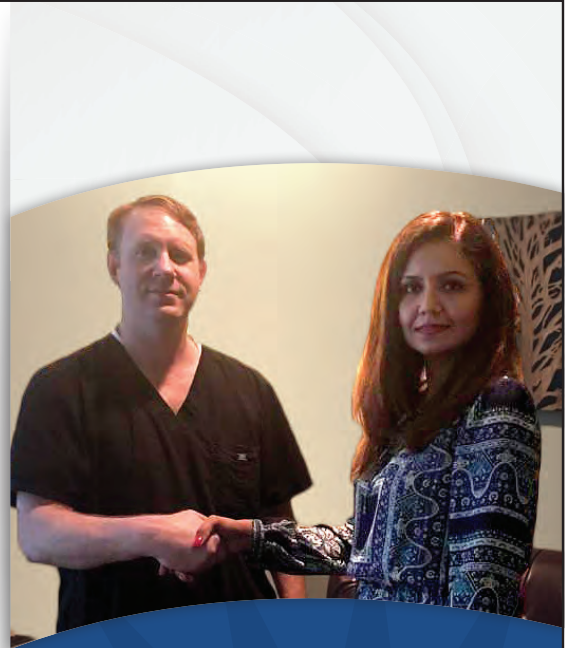
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Southeast Transitions announces the sale of the practice of

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to
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Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas for 20 yrs. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 1-800-438-7470, fax 866-234-8085, email gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

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Dentist: Consulting firm seeking practice transition consultant nationwide. Immediate need in South Carolina. Full training and support. Unlimited earning potential. careers@paragon.us.com 866-898-1867.

Locum Tenens/Positions Wanted

Dentist available for locum tenens. Available daily, weekly or monthly. General Dentistry. 20 years+ private practice, 8 yrs contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Charleston, West Ashley and Mt. Pleasant area. Filling in while on vacation, maternity leave, illness/disability or just need an associate. GPR trained with 30+ years experience. Fred Danziger 843-377-8311 or email fziger@homesc.com.

Since 1975, **Dental Power has been placing dentists seeking work!** We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at www.DentalPower.com or 800-710-9720

General dentist seeking FT/PT employment in the Greenville, Spartanburg, Greer, Easley, Powdersville, Piedmont area. 3+ years experience. Prefer private practices, 267-241-8248 or heygea@gmail.com.

General Dentist available for Locum Tenens: General Dentist with 10 yrs experience is available to fill in Fridays and Saturdays. York and Lancaster counties are preferred, but open to traveling for the right opportunity. Call 803-370-1797 or drjanuarywalker@gmail.com

Solo dentist in Fort Mill, SC is in need of **locum tenens dentist** to cover office while recuperating from bilateral knee replacement surgery (est. 4-6 weeks). Surgery is tentatively scheduled for 1st week in April, 2016. Please contact Dr. Jeff Blank directly at 803-984-3907 or jblank@comporium.net.

Locum tenens/position wanted: Orthodontists, I am offering my services to cover your practice as per your needs. Available daily, weekly or monthly. 46 years ortho experience; past president of the SCDA. Dr. B.C. McConnell, Jr 864-224-2007 or 864-339-9024.

General dentist seeking full-time associate position in busy practice. Chapin, Irmo, Lexington and Columbia area. 2015 WVU graduate, AEGD Certificate, flexible, dependable, available summer 2016. Proficient in restorative, removable prosthodontics, anterior and premolar endodontics, extractions comfortable working with children. Email Elizabeth Fitch DDS at fitche04@gmail.com for more information.

Positions Available - Dentists

Family Dental desires **motivated dentists** for its offices in SC. Our associates perform all facets of general dentistry, have complete autonomy over treatment planning, and are provided with a top tier compensation package with generous benefits. We offer FT, PT, and Saturday only schedules. Contact Kari at ktompson@kosservices.com

Our Lady of Mercy's Wellness House Dental Program on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th and also Tue evenings. Contact John P Howard DMD or Ms. Jakki Jefferson at 843-559-4493.

Looking (PT or FT) associate (general, pediatric or endodontist) for fast growing multiple practices (not corporate) in Columbia and Irmo area. Email Resume to childrensdentalgroupsc@gmail.com or fax 803-781-5142.

Large group dental practice looking for **associate dentist** to join our expanding team in Columbia, SC. Competitive and excellent pay for qualified candidate. Experience preferred. State of the art facility. Candidates must have great work ethic, excellent skills and good chair-side manner. Email CV to bromanoea@yahoo.com

Volunteer at the Helping Hands Dental Clinic (Georgetown). Licensed SC dentist, to provide extractions. Thur Evenings 5:00 pm. Contact Tracy Jones at 843-527-3424 or acct.hhands@gmail.com.

Associate Dentist in Charleston (Ladson) in a growing private practice (5-10 yrs experience). Seeking a gentle and caring Dentist who is thinking of their future and interested in a long term career. Excellent clinical skills and enjoy restorative, implant and cosmetic dentistry. 843-312-7847 or email Trish.Nicklas@yahoo.com

PT or FT- Mature, restorative patient clientele. Minimum 2 yr private practice experience and proficient in molar endo. Opportunity for buy-in and/or buy-out. Six operatories with room for expansion. Long term lease in place. Potential for 7-figure practice in two years with an aggressive associate. Contact chadrlamar@yahoo.com

Associate Dentist FT/PT in Myrtle Beach. Fee for service, no PPO's or HMO's. Digital and paperless! Fully trained, highly experienced team. Income potential is excellent. E-mail CV and cover letter to lisa@marketcommondentistry.com

General Dentist, Hygienist and Assistant with experience needed for a fast pace new dental practice in Georgetown SC. Offering- paid vacations, sick days and 401K. Please fax resume to 843-527-7553.

Thriving private practice **seeking an enthusiastic & talented associate** to support our continued growth. Our practice is newly constructed and in the heart of lively and growing Lexington, SC. We are looking for an associate to join our highly skilled, experienced & dedicated team. Email resumes to pgoose@gmail.com or 803-736-9991

Pediatric Dental Opportunity- An exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple locations in the Charleston area. Join a TEAM in fun, well-respected, state of the art paperless practice with competitive salary and benefits. To learn more, please email isabel@coastalkidsdental.com or call 843-818-5437.

Coastal SC, **PT or FT General Dentist** with 2-3 years experience to perform all aspects of general dentistry in an exceptional environment with advanced technology. Loyal staff of 15-20+ years. Benefits/retirement included. Email resume to hazteal@yahoo.com.

Need motivated associate dentist for two clinics in Fort Mill/Rock Hill. 10 mins from upscale S. Charlotte (rated top 10 growing cities); skills of general dentistry; Guaranteed base salary/benefits with earning potential of 200K+ with future partnership opportunity; Team player; Interview today, Mentorship for fresh grads and Visa/GC sponsorship available. contact@carolinasmiledentistry.com

Associate Dentist position available in Fort Mill in an established but growing practice (at 2 years experience). Seeking a compassionate Dentist with excellent clinical skills who enjoys restorative, crown & bridge, preventative and cosmetic dentistry. Please contact Dr. Jasper at 803-548-4353 or drjasper@jasperdentistry.com.

Columbia, SC Full time or part time experienced **dentist needed**. Can do Endo and Surgery as well as general dentistry. May lead to permanent position. Contact 678-482-7305 or info@southeasttransitions.com.

Two high-production, paperless digital offices located in Sumter and Manning looking for a highly motivated **full-time dentist** to facilitate patient care. All aspects of advanced general dentistry are

performed from third molar extractions, placement of implants as well as iv sedation. Come practice the way you've dreamed. drraydentistry@gmail.com or 803-773-5413.

The College of Dental Medicine, MUSC is seeking applications for **volunteer faculty** in the Department of Oral Rehabilitation to provide clinical instruction for pre-doctoral dental students. Dedicated Time Commitment: at least one day a month. DDS or DMD degree required and SC Dental License. Apply online <http://academicdepartments.musc.edu/hr>.

Successful, fee-for-service, multi-doctor practice seeking **Associate Dentist** with proficiency in all areas of general practice and endo a plus. Prefer 3-5 years of experience. Position is initially 3 days per week with possibility for more. Located minutes from the beach in beautiful Charleston. Email CV to pinappedentistry@gmail.com.

ElderCare mobile dentist needed full time. Deliver dental services to eldercare population in nursing homes. The dental care will be provided in the nursing homes which will consist of mainly exams and screenings. Will work closely with a Registered Dental Hygienist. Care provided at nursing homes throughout SC. Contact mbh@prohealthdent.com.

Excellent **Associate opportunity** in a paperless fee for service practice focused on complete health dentistry. We are a well respected team based practice that provides quality advanced dentistry. We are seeking a motivated Associate with surgery and endo experience. Interested candidates reply to drehortman@sc.rr.com.

Part-time Endodontist needed in Lancaster to treat patients in our office one day a week. Please contact Chad Tolbert at tolbertc81@yahoo.com.

General Dentist needed in Greenwood to treat children. Excellent opportunity to be an Associate in this brand new pediatric dental office. This is not a corporation so there will not be anyone looking over your shoulder. Experience treating children is preferred. Contact ellis3dmd@gmail.com or 803-413-5100.

Busy multi-discipline practice **seeking pediatric dentist**. Candidate must be certified or recent pediatric experience. Position is for 4 or 5 dyas, depending on your preference. Sign on bonus and health insurance benefits available. Contact aminish@mdadental.com.

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Marietta, Douglasville, Sandy Springs, Gainesville as well as in Savannah, GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and

Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

Associate Dentist needed in Powdersville, SC. The practice is a family practice with implants & surgery. Lots of options available call 864-269-3662 or graygordon@charter.net.

Full time Associate needed for busy, up-to-date practice in the Goose Creek/Charleston, SC area. Please email CV to rngilreath@hotmail.com or sonya@goosecreekfamilydentistry.com.

Positions Available- Staff

Kool Smiles is looking for a **Dental Assistant** to join our team in Orangeburg. Working with us you will: Take x-rays, sterilize & disinfect equipment, clean chairs/rooms & assist with procedures. We expect you to be x-ray & CPR certified. Please apply at www.mykoolsmilesjobs.com.

Experienced Dental Assistant needed- Must engage patients and help with patient education. Extroverted, professional, dependable, flexible and provide excellent customer service. Minimum of 2 yrs chairside experience. Fax or email resume 803-255-0222 or customerservice@davisanddingle.com

Multiple practices seeking **temporary hygienists** able to fill in as needed for vacations, sick days or maternity leave. All currently locations are located in Lexington/Columbia vicinity and a one hour radius. Contact sheralyn@mypuredental.com

Seeking FT Dental Assistant. Must have radiation and nitrous oxide certification. Experience preferred. Send resume to northaikendental@att.net or mail to 1466 Columbia Hwy N, Aiken, SC 29801.

Ortho Assistant needed in Charleston-two locations (Mt Pleasant & N. Charleston) seeking positive, upbeat assistant. 4 days per week. Please email resume, photo and salary history to 843dentaljob@gmail.com www.garrettsmiles.com

Seeking **mobile dental hygienist**- provide dental cleanings on-site to residents of nursing homes in South Carolina. Will be lead hygienist. Travel is required. Contact mbh@prohealthdent.com.

We are looking for a full time experienced **dental assistant**. Great benefits, please call Connie at 843-651-5557.

Practices/Office Space Available

Dental practice for sale in Columbia, SC - SC1037 Great practice in a prime location, collecting \$425k+ on 3 days a week. Huge upside potential! Please call 678-482-7305 or email info@southeasttransitions.com for details using listing ID SC1037.

Dental Office for Rent in Rock Hill. Built as a Dental Office this freestanding building has 3 operatories plumbed for nitrous oxide, suction and compressed air. Located in the center of the medical community at 1342 Ebenezer Rd. Contact John Rinehart at jdrinehart@ccim.net or 803-517-0229 or 803-329-3285.

Southwest SC #8930 -Gross collections-\$936K; 3 operatories; 4 days. For more information contact Dr. Earl Douglas at 770-664-1982 or earl@adssouth.com

Columbia General Practice #8843-Gross collections-\$559K; sale price \$449K. 3 operatories; 1300 sqft. office space. For more information contact Dr. Jim Howard at 919-337-1162 or jim@adssouth.com

SW Greenville Area #9016 - Gross Collections-\$640K; 5 operatories; 4 days For more information contact Dr. Earl Douglas at 770-664-1982 or earl@adssouth.com

Dental practice for sale in North Augusta, SC Excellent 7 operator practice with real estate available. Collecting over \$550K. Seller retiring, but will stay on for a smooth transition. Please call 678-482-7305 or email info@southeasttransitions.com for details using listing agreement SC1041. www.southeasttransitions.com

Satellite dental office; 52 foot trailer. One operator fully equipped white coastal chair. One operator plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251 for more information.

Dental Practice for Sale in Coastal, SC- Multi doctor, 10 operator, powerhouse practice. All updated with digital equipment. Amazing staff. Real estate available. Dr. to stay on for transition. Contact us at 678-482-7305 or info@southeasttransitions.com for more details. Listing ID SC-1048. www.southeasttransitions.com

Satellite Dental Office for sale in Northeast Columbia, in a busy upscale area. It has 3 operatories with an esthetic & boutique style setting. Office is open only 2 days a week and ideal for new dentist to add additional days with great growth opportunity. Please email smilstudio@aol.com

Dental Practice for Sale in **Columbia, SC-** Amazing 11 operator practice, on track to collect over \$1 million. Huge upside potential! Room for 4-5 doctors including specialists. Dr. relocating to another part of the state. Please contact us at 678-482-7305 or info@southeasttransitions.com for details. Listing ID SC-1052.

Office space formerly dentist office space for 4 or 5 chairs was the home of 2 successful practices for the past 15 years. Near Clemson SC & Lake Keowee & Hartwell- lease negotiable 10261 Clemson

Blvd. Seneca, SC 29678. contact 864-650-0832 for more information.

Oral Surgery Practice For Sale in SC - Between Columbia and Myrtle Beach Fabulous 4 ops, 3 surgical suite facility consistently collecting close to \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. Contact us at info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC-1053. www.southeasttransitions.com

Established private practice in beautiful Baxter Village available for space sharing in Fort Mill. Total office space is approx. 3,000 sq ft. 3 fully equipped operatories, lab, reception and private office available. Lease terms negotiable. Great opportunity! Contact Samantha at smclewee@comporium.net or 803-431-9738

General Dentist Practice for sale in Florence. Very established patient base, office collects on average \$500,000 a year on 3 days per week. On pace to collect \$600,000 this year. Current Associate possibly available to stay. Contact dr.rogers@charter.net.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

For sale: 1 CEREC Blue Cam acquisition unit with latest version of software (version 4.3). Unit is in very good condition. Only used in the mouth once. Also included, 1 CEREC 3 Compact milling unit with milling cabinet to reduce sound. Milling unit is in good working condition but does have some cosmetic defects. Many accessories included. Call 864-855-9585 or 864-654-3520 for more information. Asking \$15K.

Used 2001 Gendex Panoramic Dental X-Ray unit. Model #110-0080G1. Excellent condition, must be able to pick up unit. \$8,000 or best offer. Contact drtdentalteam@bellsouth.net.

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