



SOUTH CAROLINA DENTAL ASSOCIATION

Bulletin

March 2017

Volume 45, Issue 3

Exhibits and Special Events for our 2017 Annual Meeting

Dr. Julia Mikell, SCDA 2017 Annual Session Commercial Chair

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What??? You haven't registered for the SCDA Annual meeting yet? Did you know it's in Charleston and combined with MUSC Dental School Alumni weekend? Let's see if I can add a few more reasons you will want to be there.

Our exhibit hall is packed full. 64 vendors! We have the big names you are counting on seeing like Patterson, Sherer and First Citizens Bank, but we also have their competition. It's a great opportunity to do comparison shopping and find out who is the right fit for your practice. Are you thinking about refinancing or taking out a loan for some improvements? We have 3 financial institutions that

want your business. Dental labs are always interested in meeting the doctors and having a chance to talk in person. We have businesses for all aspects of private practice including IT, practice management, marketing, web design, amalgam waste, investment firms and retirement planning. Check out the [SCDA Annual Session website](#) to see a complete list of all the vendors who will be there with us. Click on any vendor on the list and it will take you immediately to their website. With so many exhibitors, you'll need to plan and prioritize your list.

The SCDA wants you, the member dentist, to visit the exhibit floor throughout the meeting. As an incentive to shop at the meeting, a \$100 voucher will be included with your registration packet. This voucher, just like the last few years, must be used with one of the vendors on the exhibit floor during the Annual Session.

Refreshments will be available on the exhibit floor beginning with light breakfast fare and coffee, continuing with soft drinks and snacks during the day. We hope this will make it easier for you to take a break from classes and visit some exhibits. Of course you can always count on the perennial Welcome Reception on the exhibit floor at the end of classes on Thursday. Let the party begin!

A few other highlights you can check out during the day:

The very popular Dental Foundation Silent Auction will be alongside the exhibit hall again this year. This event draws a crowd because the bidding process is very easy, the auction items are top notch, and the cause is worthy. Don't miss it!

[The Colgate Dental Van](#) "Bright Smiles, Bright Futures" will be open for tours. Come see how Colgate is spreading the word about prevention and early dental screenings across our state.

A few special day programs are being offered in collaboration with the Alumni Association including the tours of the Macauley Museum renovations and the MUSC Basic Science building renovations. Transportation is provided, and space is limited.

On Saturday morning we will have a [DenPAC breakfast](#), open to all member dentists, breakfast included. Legislative issues on the state and federal levels will be discussed by our distinguished panel of presenters including our ADA president, Gary Roberts. What's on the horizon for us in Washington, DC this year? Come find out!

Published by the
South Carolina
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Design: Maie Brunson

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Continued from Page 1

Of course we have a few special events planned for the spring evenings in beautiful Charleston. Wednesday and Thursday nights are open to your own schedule. Please take advantage of all that Charleston has to offer. For starting out on Friday and Saturday evenings, please look at the [website](#) for details about the Dean's Reception Friday night, the Wine Tasting and Reception or the Alumni Reunion Celebrations Saturday night. All three of these events have been planned to maximize a combination of good friends and good times.

As you can see, this year, along with excellent speakers with the most current topics, a packed exhibit floor and special events during the day, we want you to enjoy a party every evening. We want this year to be special for you. Please take a look at the [SCDA Annual Session](#) website and begin planning your trip.

Master Calendar

March 10	Coastal District Spring Meeting	Trident Tech	8:00 am
March 10	Pee Dee District Spring Meeting	Wachesaw Plantation	8:30 am
March 31	Piedmont District Spring Meeting	Poinsett Club	8:00 am

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Dr. Eddie Carroll DuRant, Sr., Born 1922, SCDA President 1957-1958

Dr. Gene Atkinson, SCDA Historian



Dr. Eddie DuRant

Dr. Eddie C. DuRant, Sr. has the distinction of being one of the youngest presidents in the history of the South Carolina Dental Association at age 34. He is also a second generation dentist, as his father was Dr. Edgar P. DuRant, who also served as president of the SCDA.

Dr. Eddie DuRant was born in Sumter, South Carolina in 1922 to Dr. Edgar P. and Cora Clyde DuRant. He graduated from the Sumter city school system and attended Clemson College from 1939 to 1941. Dr. DuRant obtained his dental degree from Emory University in 1944 at the tender age of 21. He served in the United States Army Reserves his senior year of dental school and went on active duty with the Navy Dental Corps from 1944 to 1946 during and immediately after World War II. He also served on active duty during the Korean War from 1952 to 1953.

Dr. DuRant began practicing with his father in Sumter in 1946 and continued practicing until his retirement in 1994. He served as president of the Pee Dee District Dental Society in 1951, as well as their Grievance Committee from 1954 to 1957. In the South Carolina Dental Association Dr. DuRant was Chairman of the Nominating Committee in 1959, 1963, and 1969. From 1957 to 1959 Dr. DuRant had the distinction of serving as the president of the entire SCDA. As president Dr. DuRant realized that there too much SCDA business to be decided upon with the House of Delegates meeting only once a year. He proposed the system of a Board of Governors to carry on the association business between the annual House meetings. The Annual Session during his presidency was held at the historic Ocean Forest Hotel in Myrtle Beach.

In 1958 Dr. DuRant, along with Dr. Bill Draffin and Dr. Joe Wallace re-wrote the Constitution and ByLaws for the SCDA. From 1966 to 1968 he was on the committee to write the Dental Practice Act that was passed into law in 1969. Dr. DuRant also chaired the SCDA Committee on Insurance as well as served many other SCDA committees through the years. Additionally Dr. DuRant was a member of the SCDA Liaison Committee to the new College of Dental Medicine at MUSC from 1969 to 1971. In the early 1970s, Dr. DuRant served on the State Board of Dental Examiners for South Carolina as well as being its president for one year. He also served as a Delegate to the American Dental Association's House of Delegates in 1958.

As an outstanding proponent for dental care, Dr. DuRant alone spearheaded the successful fluoridation campaign for Sumter's city water system in 1958, as well as assisted dentists in Camden in 1960 to establish fluoridation in their city water system too. In 1946 Dr. DuRant co-founded the charity children's dental clinic in Sumter to treat indigent children who had no opportunity for dental care. In 1950 he helped the dentists in Florence, South Carolina establish the same type of program there.

Dr. Eddie DuRant has been blessed with many hobbies during his life. Among these are quail hunting, raising bird dogs, and horsemanship with Tennessee Walking Horses. Additionally he has performed a significant amount of iron work, welding, woodwork, jewelry making, and repairing and refinishing furniture. Regarding his work with iron, Dr. DuRant made the two-horse trailer he used, a trailer for his tractor, as well as many other iron projects. With his special love for Boykin Spaniels, Dr. DuRant served as president of the



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National Boykin Spaniel Society and helped guide the effort to make this a recognized breed.

Religiously Dr. DuRant has served the Presbyterian faith well through the years. For many years he was an active member of the First Presbyterian Church in Sumter. Dr. DuRant was a Sunday School teacher for the 15 year olds, a Deacon, Chairman of the Finance Committee, and served on the committee that founded the church's first kindergarten program. This was the first accredited program in Sumter. He was also involved in three large building programs, as well as chaired the Boy Scout Committee. Later in life he belonged to the Wedgefield Presbyterian Church, where he served as its Treasurer for many years, and was Chairman of the Building Committee that added an educational building to their premises.

In the community Dr. DuRant has served as a Trustee on the Sumter District Two school system, as well as a Trustee for the Sumter Career School. In 2001 he was inducted into the S.C. Field Trial Hall of Fame. Dr. DuRant was also a Director of the Sumter YMCA, former president of the Sumter County Game and Fish Association, a Vice Commander of the American Legion, a Kiwanis Club member, a Mason, and an Elk.

For his outstanding service to dentistry and mankind, Dr. DuRant was selected as a Fellow in the International College of Dentists and the American College of Dentists.

Dr. DuRant married the former Gloria Bell, and they had three children: Dr. Eddie Carroll DuRant, Jr. who followed his father and grandfather into the profession of dentistry, Gloria Louise DuRant, and Edgar Bryan DuRant.

As part of a three generation dentist family, Dr. Eddie C. DuRant has faithfully served the art and science of dentistry by providing outstanding service to his patients and his profession.

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Personal Responsibilities: The Collective Key to Preserving Your Profession

By Rocky Napier, SCDA President



Dr. Rocky Napier

March can be a very busy time of the year, especially for those of us heavily involved in organized dentistry. In recent years and for the next several, I will probably have at least three opportunities each March or so to visit our state's legislative delegation in Washington, DC and advocate on behalf of several associations and/or academies within organized dentistry. Many times those visits will be in conjunction with students and/or "young/new" dentists. This year I will only get to go once in March due to conflicts. That, in turn, will be countered by a very heavy docket of state level issues your SCDA is addressing at this time with the State Dental Board, SC Medicaid, SC DHEC Oral Health Division, MUSC College of Dental Medicine, and downtown underneath the "copper dome," among others.

Just in the last day or so, David called me to share an additional valid concern. While each member of the ADA in SC has almost the monthly opportunity to effectively lobby for an issue in Washington, DC on behalf of the profession without even getting out of bed, only 6% to 9% are doing so at this time on a regular basis. I was glad he called and mentioned that to me, because I relayed to him that I had recently noted our SCDA DenPAC contributions at the state level were down at least 30% compared to 2007. Adjusted for inflation that means our contributions are actually down well over 50% in actual cash value. During that call he relayed to me that our state's member contributions to ADA AdPAC are in similar, if not worse shape. None of this bodes well for the future of our profession.

His biggest frustration mentioned above, was that hardly any of our members are participating in the ADA Engage Program and it can all be done over your iPhone while watching TV in bed, no less. How easy does it have to get? You see, when we go to Washington now and/or when we contact these legislators here at home with our Action Team Leaders about an issue, they respond many times that we don't seem to have many dentists concerned about the issue at hand. They ask if we are sure we represent 70% of the dentists nationally and 80% of the dentists in SC, because they are not hearing from them. Colleagues, fellow members, we can do better than this. We must do better than this!

So, I need each of you right now, while reading this article, to google "ADA Engage," on your iPhone and click on the top result from this search which should be, "Legislative Action Center." Then, I need you to scroll down and click on "Visit ADA Engage." Then, I need you to scroll down and click on "Sign-up" to "Subscribe to ADA Action Alerts" and put in your name, address, email address, and check "opt-in." Then, every time from now on when your profession and the ADA needs you to lobby your federal legislators on an issue, all you have to do is quickly review a single letter, "sign" the letter, and with the push of a button, it will be addressed immediately and sent to all your legislators at the federal level at the speed of light. Which reminds me...

The year was 1987. It was the Spring and it was in full bloom. It was my final semester as a dental student at MUSC. As usual, I was running late completing my clinical requirements and needed to complete several operative requirements in short order and begin to line up my patients for the State Board. I had been accepted into a Pediatric Dental Residency program by some inexplicable set of circumstances. I was still far more academically challenged than most. With oral pathology finals on the horizon, I had no choice but to somehow pass that final exam or fail to enter my residency program. Dr. James B. Edwards was President of the Medical University of South Carolina at the time. The previous summer my roommate who happened to be a junior medical student, helped me win election as President of the MUSC student body. He got most all the medical students to vote for me and I lobbied all the dental students. With a pharmacy student as my sole opponent, he had no mathematical chance of winning in the end.

Being the first dental student to serve as student body president since he came on board as MUSC President, Dr. Edwards was careful to keep me busy by inviting me to be present at just about every official event of the MUSC Administration, Board of Trustees, or Board of Visitors, as its official student representative. I did not know he served in the same role at the University of Louisville when he was a dental student until after his passing. Then, a lot of things he did for me began to make better sense.

The schedule was very interesting and invigorating, but always very busy and a challenge to meet. One faculty member on the back row remarked one day as I walked to my reserved seat on the front row

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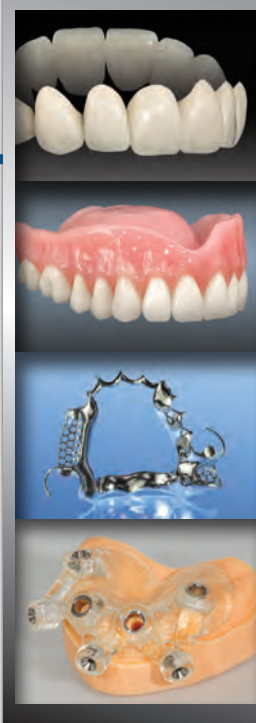
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of the first floor auditorium assembly, "Can you believe that this guy is invited to more events and gets better seating than I have in my 25-30 years as a tenured faculty member?" Now, would you believe me if I told you he was at the time a member of the oral pathology department and he was writing the final exam? Well, this faculty member was. Eventually, all these pressures finally took their toll and I wound up on significant amounts of medication for high blood pressure, anxiety, and other things in an effort to successfully navigate those final months at MUSC. I just knew that everything I had worked for over the past 6 years or so was about to implode.

Fortunately, Tom was President of the South Carolina Dental Association at the time and he was my operative clinical instructor one day a week. Surely I could seek his counsel and he could at least help me accelerate my passage through these final operative requirements, as I continued to stress excessively over oral pathology. So, at the end of the next week when Dr. Tom's operative clinic period rolled around, I got out my violin. He listened attentively, encouraged me to lay it all out on the table, and nodded his head in a most engaging reassuring manner, and smiled in his most unique and gentle fashion, as I stroked every single string in his heart. Or, so I thought. Boy, I was beginning to feel better already. Dr. Tom was just what I needed. My only hope was to find other similar vehicles to help manage the balance of my stressors.

In any event, in what I now know to be true fashion, Dr. Tom immediately uncased his fiddle, as he tested a string or two for just the proper notes. He was so moved by my presentation. He was touched, excited to be asked for his guidance, and I could see his mind going a mile a minute. I knew he had all the answers I wanted. Rocky, he then responded (me paraphrasing), "I want you to know I am going to do everything I possibly can to help you. But, next week and possibly for the next several weeks this semester, I will be going to Columbia during the current legislative session. And, in addition to that, not only will you be without me in this clinic, I will be pulling you out of this and other clinics and classes for you and a few other students to go to Columbia with me to lobby and testify on behalf of your profession. You see, without your profession intact for decades to come, it is not going to matter very much whether you have that dental degree or not. So, the first thing I want you to do is adjust your calendar further and plan to be with me in Columbia, as needed, over the next several months." And, so it was. And, so it remains.

You see, Tom had just reminded me for one of the first of many times in my career that being a dentist, a professional, carries with it a huge set of responsibilities. It carries with it a set of time requirements that are beyond the normal business hours. It carries with it a set of financial responsibilities that are beyond the normal businessperson. It carries with it a set of academic responsibilities that are beyond most career paths. It carries with it a set of voluntary responsibilities, monetary, physical, and otherwise, that are beyond those of most professions. It carries with it a huge solemn duty to the most vulnerable of your fellowmen. Most importantly, at the same time, it carries with it a set of expectations that allows each of you to help make certain it remains at the core of one of the most trusted and most revered professions in the history of mankind; one of the three learned professions of medicine, law, and theology.

Let us all continue to make sure in our individual actions that our profession remains the best it can possibly be. Until next time, please get out your iPhones! Docere, Doctor, Teach!! Talk with you later.

-Rocky



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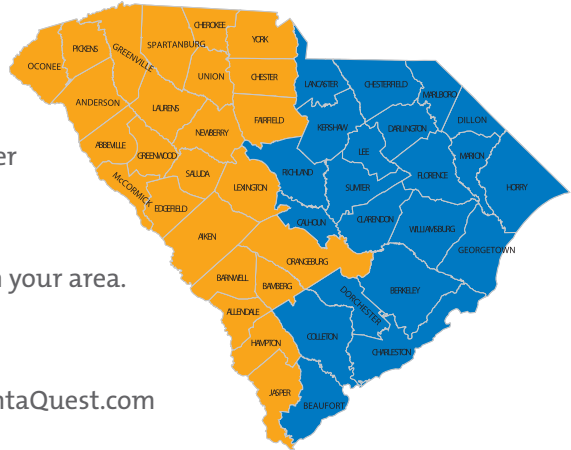
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Executive Director's Notes

By Phil Latham, SCDA Executive Director



Mr. Phil Latham

Your SCDA Board of Governors has been extremely busy this year keeping up with a number of issues and wants to keep the membership informed of the most current information.

Nitrous Oxide

There have been a number of articles regarding nitrous oxide and a possible shortage. There does appear to be a shortage for the next 30 days according to the Food and Drug Administration (FDA). The FDA is recommending that dentists purchase extra nitrous oxide over the next 30 days, at which point, the FDA expects the supply to return to normal operation levels. This situation has been monitored since an explosion at a nitrous oxide

corporation facility in August 2016. The SCDA has been made aware of shortages here in South Carolina. If your normal supplier is unable to fill your order, please report the shortage to the FDA at drugshortages@fda.hhs.gov.

Domestic Violence

On January 29, 2015, Governor Nikki Haley established the Domestic Violence Task Force. The Task Force was charged with tackling the cultural issues surrounding domestic violence in South Carolina. One of the specific areas targeted was education for licensed professionals in the state of South Carolina. The South Carolina State Board of Dentistry has listed on their website a number of courses dental professionals can take and receive continuing education credits regarding domestic violence.

The SCDA brings this to your attention as there appears to be some confusion regarding the subject of domestic violence. First, it is a law and your responsibility to report any suspected domestic violence to the local authorities. Secondly, although not required, the SCDA and the South Carolina Board of Dentistry strongly encourage licensees to take continuing education on domestic violence.

The SCDA has learned that most of our licensees don't get enough training regarding domestic violence and those that do, aren't aware of the resources available to their patients who are in need of help. At this year's SCDA Annual Session, a course to be led by Dr. Theresa Gonzales has been set for Friday, April 28, 8 a.m. to 12 p.m. to focus on this important issue in our State. The course is sponsored by Delta Dental.

If you have any questions or would like more information, please visit domesticviolence@llr.sc.gov.

Together, we can achieve the goal of significantly reducing domestic violence in the state of South Carolina. We strongly encourage you to be a part of the solution.

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Are You Getting the Most Out of Your Credit Card?

By Mark Brown



Mr. Mark Brown

In this day and age, almost everyone has a credit card. According to Federal Reserve data that was released in 2014, "72% of consumers have at least one credit card."

Before picking a credit card, whether for personal or business expenses, you should make sure that the credit card will work for you. In the past several years, many credit card companies have switched to offering rewards cards, giving you extra benefits to encourage use of their credit cards.

The SCDA began a co-endorsement with the American Dental Association (ADA) in 2015 to endorse U.S. Bank for their personal and business credit cards. Why U.S. Bank? With the U.S. Bank card, you can earn five points for every eligible net \$1 spent on ADA purchases, such as practice management materials or the annual CDT code book. By rewarding you for the purchases you make on behalf of your practice, U.S. Bank differentiates itself from the competition. As an SCDA Member, you also receive two points for every eligible net \$1 spent when you use this card to pay your membership dues or sign up for the SCDA Annual Session. The points you earn can be redeemed for travel, fine dining, gift certificates and much more.

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"As someone who likes to get the most out of my member benefits, I appreciate the rewards that the ADA Visa card offers. Not only do I earn 5x the points on ADA purchases, I can also earn 2x the points when I pay my SCDA dues and register for the Annual Session." – James E. Mercer, DDS

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Selecting a Credit Card that Makes Sense for You and Your Practice

By US Bank, an SCDA Endorsed Company

In today's world, everyone and every dental practice needs a credit card. Whether it's for purchasing office supplies or filling up your car, having the right credit card can turn everyday transactions into rewards you can enjoy. There's a lot to think about when selecting a new card, here are a few things to consider.

First, know your credit score. If you haven't checked it in a while, now is good time to find out what it is. Some factors that affect your credit score include:

- Past credit history—including payment history
- Your current outstanding debt
- Length of credit history
- Types of credit you currently hold
- New credit you are pursuing

Credit scores range between 300 and 850. The higher your credit score, the better it is for your financial life. You can get a free credit report at AnnualCreditReport.com.

Second, compare cards. There are literally thousands of credit cards to choose from. That can make it challenging to find the right card for your situation. A couple of things to consider when selecting a card:

- Does the card have an annual fee?
- Can you earn rewards on your dental practice purchases?
- What rewards can you redeem your points for?
- What is the interest rate on balances?

Third, manage your credit. Having credit is great, but it's also a responsibility. Follow these simple tips to manage your credit card:

- Pay off balances with higher rates first
- Avoid paying interest by paying in full by the due date
- Avoid late fees by paying at least the minimum payment by the due date

With this background on credit cards, you're ready to select and use your credit card wisely. The South Carolina Dental Association endorses the ADA Visa Signature Card issued by U.S. Bank. Go to ADAVisa.com for more information, or to apply.



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Denny is a US Navy veteran and formerly worked on an aircraft carrier on the flight deck during his time of service. He also enjoys singing in a rock-n-roll band in his spare time. For six years, Denny battled stage four colon cancer, undergoing many treatments. After finally achieving remission in 2015, Denny suffered a heart attack. Doctors placed a stent in his heart and during reviewing x-rays they noticed a spot on Denny's right lung. The spot was cancerous, Denny underwent surgery to have half of his right lung removed. He is now cancer free and no longer undergoing chemotherapy treatments.

Denny was left with ill-fitting dentures due to his changing gum structure. He only had four lower remaining teeth and had not had a dental exam in many years. Donated Dental Services (DDS) and a team of volunteers came to Denny's rescue repairing his dentures and providing restorative treatment. The impact on Denny's life has been tremendous, he now works part time as a care giver for a man with Down-syndrome, helping with his daily care needs. Also after his dental treatment was completed, he was inducted into his local Rock-n-Roll Hall of Fame with his band, Street Band.



Buy DentaCheques for \$169



Help vulnerable Americans receive desperately needed dental care



Save money on dental supplies and equipment

Your purchase of DentaCheques can help raise up to \$1500 for patients like Denny. Buy a book today and help provide life-changing treatment to those most in need.

Visit www.DentaCheques.org to learn how you can help people AND save money.

*e*DentaCheques


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Network.
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Membership Corner

By Maie Brunson, Membership and Marketing Manager

2017 Membership Dues Deadline

By now you should have received your 2017 dues statement. Payment was due in the SCDA office by February 17, 2017 to avoid the \$100.00 late fee. Under SCDA Bylaws, a late fee only applies to the SCDA portion of the tripartite bill and is in the amount of \$100.00 of the original dues amount.

Membership lapses on March 17, 2017, if you have insurance with the ADA (Great West), it will stop. You will also lose your years of service with the ADA. If you have not received your dues statement, please email me at brunsonm@scda.org. Please make sure you get your dues in so we can continue to serve you in 2017!

If you have recently retired, please let me know so you can receive a discounted rate!

ADA cards

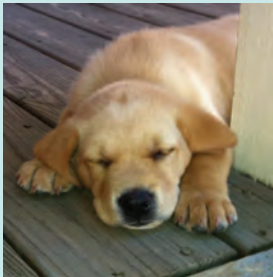
For those that have paid dues, ADA cards have been mailed out. If you have paid and haven't received your card, please contact me at 803-750-2277 or brunsonm@scda.org.

Please let us know if you have any questions! We are looking forward to a great 2017!



Follow us on Facebook! We have posted pictures from our conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook. Join our group today www.facebook.com/scdental. You can also follow us on twitter @SCDentalAssoc!

Relax—We've got you covered!



Contact SCDA Member Benefits Group about all your malpractice insurance needs

- Our malpractice insurance carrier has been covering SC dentists for 35+ years
- They have won over 90% of their cases that have gone to trial
- They have closed more claims without payment than any other carrier in SC
- A fellow SCDA member dentist sits on the board of our carrier
- When you make SCDA your agent of record, the commission goes back into YOUR association, not in someone else's pocket
- Outstanding rates on both occurrence & claims made policies

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Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair- We specialize in repairing Kodak/Carestream, Dexis Platinum, Gendex GXS700 & Schick CDR sensors. Repair & save thousands over replacement cost. We also buy & sell dental sensors. www.repairsensor.com or 919-924-8559.

Locum Tenens/Positions Wanted

Since 1975, **Dental Power** has been placing dentists seeking work! We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at www.DentalPower.com or 800-710-9720

Experienced dentist looking for long term employment in the Coastal SC region. Excellent at all basic dentistry procedures. Can work independently, hard working, quick learner, organized and responsible. Fun to work with. Provide quality work and superb patient care. Looking for that next great business opportunity? Contact nickmorenz@yahoo.com.

OSU dental grad 1986; GPR; 30 yrs exp.; 56 yo female dentist. Sold 16 yo GA practice. **Looking to work 1-2 days in Seneca, Easley, Clemson area.** DEA; GA & SC dental license. Extension experience implant placement & all restorative; most sx; IV sedation; Botox inj. Email for resume: rhphillips@attractivesmiles.com.

GP with 30 yrs experience. Seeking 3 days a week I own a Periolas and I'm willing to bring to practice. Exp. In endo, extractions, perio, placing and restoring implants. Bluffton area. Contact jjwescott@comcast.net or 508-265-9951

Positions Available - Dentists

Our Lady of Mercy's Dental Program on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th & Tue evenings. Contact Dr. John Howard or Jakki Jeff at 843-559-4493.

Volunteer at the Helping Hands Dental Clinic (Georgetown). Licensed SC dentist, to provide extractions. Thur Evenings 5:00 pm. Contact Tracy Jones at 843-527-3424 or acct.hhands@gmail.com.

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Fayetteville; Stockbridge;

Newnan; Douglasville and Forest Park, GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

Kool Smiles is hiring in SC! We are currently **hiring PT or FT for all Dental Specialities:** Oral Surgery, Orthodontist, Pedodontist and Dental Anesthesiologist. Locations: Rock Hill, Greenville, Anderson, Columbia, Sumter, Orangeburg & Charleston. For more information, please apply online at koolsmilesjobs.com or contact Emily Platto 770-508-6810 or eplatto@benevis.com

General Dentist, Charlotte, NC- Full time opportunity to join an established group practice. University Dental Associates offers our doctors a collegial environment, doctor leadership and mentoring opportunities, professional management team, and is accredited by Accreditation Association for Ambulatory Health Care (AAAHC). Minimum of 3 years of experience. Contact Kate Anderson: kateanderson@amdpi.com.

Dental Associate needed part-time leading to full-time position in Powdersville, SC. Call the office at 864-269-3662 or email dr.gordongray@yahoo.com.

Associate Dentist wanted ASAP- Retiring Dentist slowing down. Experienced candidate preferred. State of the art facility, great staff. Near Hilton Head & Savannah GA. ar1thpr1@hargray.com.

Associate needed for restorative/implant practice. 2 locations, \$2.2 million gross, Columbia and Lexington, both doctors have over 30 years experience. Dr. Phil Jackson is cosmetic/restorative dentist and Dr. Leo Hall is implant expert (over 30 years implant expertise). A golden opportunity for the right dentist. Call Nicole at 803-678-9999.

Rock Hill office is looking for an associate for 2 days a week. Competitive pay and will pay at a daily rate based on experience. We prefer someone who has at least 2-3 yrs experience. Potential for full time if the position is a good fit for both the associate and the office. We are flexible with the start date. Contact eesh216@gmail.com

We are seeking a full time dentist to join our established 2 doctor general **practice in Historic Abbeville, SC.** Excellent opportunity to practice high quality dentistry while enjoying the comforts of small town life. Abundant opportunities for hunting, fishing, golfing and raising a family. Part time employment is also available. 864-366-5511.

Associate Dentist needed in Darlington, SC- Bela Family Dentistry is looking for a general dentist seeking an opportunity to work in a rural town. Must be able to provide comprehensive care, while delivering a high level of customer service. Generous compensation package, including Health Insurance, 401k, and more. If interested, please email CV to jraings@beladentistry.com

Team Placement Service is a Federal healthcare contractor. We currently have a wonderful **full-time General Dentist** position to work at the Marine Recruit Core Depot (MRCD) located at the Naval Hospital in Parris Island, SC. Any state license is acceptable. Full benefits and good salary, email your resume to tgreen@teamplacement.com.

The James B. Edwards College of Dental Medicine, Medical University of South Carolina is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Restorative Dentistry.** Qualified candidates must hold a DDS/DMD degree and prosthodontic or AEGD/GRP certification is recommended. Apply online: <http://academicdepartments.musc.edu/hr/>.

The James B. Edwards College of Dental Medicine, Medical University of South Carolina is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Removable Dentistry.** Qualified candidates must hold a DDS/DMD degree, have graduated from a Prosthodontics Residency program. Apply online: <http://academicdepartments.musc.edu/hr/>.

Full time position available at a well established practice located in **Savannah, GA.** Opportunity is open to well seasoned practices and those newly licensed. 4-5 day work week based on candidates preference. Contact aminish@mdadental.com.

Associate Dentist needed in Greenville area. We are searching for an Associate Dentist 2 days per week for our modern dental office. Pay is collection based & opportunity exists for future ownership. Please email compassdentalassociates@gmail.com or call 864-200-1999.

Associate Dentist needed: Private modern cosmetic/family practice in **Mt. Pleasant, SC** looking for exceptional general dentist with 3+ years experience. Must be caring, compassionate and proficient in all areas of restorative and prosthetic dentistry for all ages. Contact mpscdentist@yahoo.com.

Associate Periodontist needed PT 1-2 days/wk. Busy practice, experience preferred but will consider all candidates. Need to be personable and skilled. Great coastal town. Great staff in place. Contact: periothree@sc.rr.com.

General Dentist position; Full time / Part-time, permanent. Live in fast growing Myrtle Beach, SC; Excellent school systems, urban life. Complete independence in decision making in a new dental practice. Competitive salary & immediate partnership available. Contact Shri 843-446-3147 or please email resume to dentalpracticesc@gmail.com

We are seeking a **full time Dentist** to join our practice in Historic Georgetown SC. Looking for highly motivated experienced Associate Dentist ASAP. Contact brightondental15@yahoo.com

Endodontist needed once a week in Columbia. Also if interested could work two days a month at Lancaster office. Competitive/excellent pay for qualified candidates. At least 2-3 years experience preferred. Please contact Chad Tolbert at tolbertc81@yahoo.com or 803-429-7058.

General Dentist needed 1-2 days per week. Position available immediately. Our office is up to date with digital x-rays, nomad and a great experienced staff. Forest Acres location. Please email resume: cdcsmiles@live.com

General Dentist wanted for part-time help growing dentistry in our business. Daily per diem to start guaranteed and/or percentage of production (whichever is higher). 2 days per week needed now with future expansion potential. Buy in opportunities will be available after a tenure with our company. Interested applicants should contact Travis at travis@acuityortho.com or call 843-810-4306.

Senior Dental Care is seeking a **part-time General Dentist** for Florence and surrounding areas to provide dental care to residents in long-term care facilities. Our portable equipment is transported to the facility by a Certified Dental Hygienist who meets the Dentist on-site. Interested candidates can email their CV to swilson-ayers@myseniordentalcare.com or call 850-364-4662.

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Orthodontist needed 2 days a week in Lancaster starting in June 2017. Competitive/excellent pay for qualified candidates. At least 2-3 years experience preferred. Please contact Chad Tolbert at tolbertc81@yahoo.com or 803-429-7058.

We are searching for a doctor with loyalty and drive to provide high quality care with our team. Our goal is to ensure patient comfort and quality of care are at its finest. We are a paperless, digital, FFS practice. Established team in place to support you. Advanced treatment planning helpful. Must be able to do **endo and basic extractions**. Please reply drehortman@sc.rr.com.

Positions Available- Staff

Dental Assistant Needed- Our general dentistry office is seeking an energetic, confident, outgoing assistant to join our team. Experience preferred. Must be able to assist in all areas & eaglesoft. Please email resume to dr.jscottrogers@gmail.com or fax 864-715-0690

Immediate part-time dental hygienist needed, Mon-Wed in Greenwood, SC. Fully integrated digital practice using Eaglesoft. Send resumes to collinsgsd@embarqmail.com or 288 Grace St, Greenwood, SC 29649.

Receptionist needed for Dental Office in Ballentine. 4 day week, must be proficient with Dentrix dental software. Must be good with accounts receivables. Contact acm5765@aol.com

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251

Dental Practice for Sale near Florence SC1059 Great part-time practice 30 minutes from Florence. Doctor currently working 3 days a week, has 4 operatories, and collects over \$600,000. Practice has great potential to reach a million working full time. Low overhead and great rural lifestyle. Doctor is moving. Can be a satellite or full time practice. 678-482-7305 or info@southeasttransitions.com. Listing ID SC-1059. www.southeasttransitions.com

Oral Surgery practice for sale **Between Columbia & Myrtle Beach** Fabulous 4 ops, 3 surgical suite facility consistently collecting close to \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. Contact info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1053. www.southeasttransitions.com

Upstate South Carolina practice for sale, beautiful facility w/ fantastic décor and 8 operatories of quality equipment poised for unlimited growth. Currently producing \$600K with a wonderful staff that will transition with buyer. Seller is ready to retire and transition this to a new owner. Flexible terms for transition, seller will stay to assist or exit upon closing Contact us at info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1062.

Large, established practice **for sale in Central, SC-** 45 minutes from Columbia. Over \$1.5 million in collections last 12 months & still growing. Practice is well equipped with latest technology and is located in free standing building in prime location. Selling Dr. desires to stay and continue working. Contact dental.encompass@gmail.com.

Fantastic 5 op **perio practice located in Spartanburg** county. The practice is located in a 2250 sq ft stand alone building that is also available for purchase. Practice is 100% fee for service. Visit www.encompass-inc.com for more information.

General practice located near Charleston, SC for sale. Contact scccdoc@yahoo.com

Florida Practice For Sale- Call Doctor's Choice Companies, Inc. 561-746-2102 info@doctors-choice.com, www.doctors-choice.com. Associate opportunities for Florida & SC call Melanie Aranda at 561-310-0599 Melanie.Aranda@doctors-choice.com.

Perio practice #SC-1338: Spartanburg County. 5 operatory perio practice. Well established practice in phenomenal area, free standing building in gorgeous setting. Avg. collections \$657,871. Contact Ms. Amanda Christy, National Practice Transitions 877-365-6786 x230 a.christy@nptdental.com, www.nptdental.com.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

Soredex Digital Panorex for sale 5k. Great machine for start up practice or first time digital transition from film. Nice image at a nice price. Buyer responsible for installation. Call 803-785-9991.

For Sale: **I-CAT- 2008 Gendex GX-CB500**. This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact charles@mstxs.com or 843-697-7567.

For Sale: **Instrumentarium 200 PAN/TOMO**. Great machine that takes great images. \$8,000 or best offer. Buyer responsible for installation. Please contact periothree@sc.rr.com or call 843-272-2536



Practice Appraisals & Sales



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NPT's FREE PRACTICE PROTECTION PLAN (PPP)



In general, following the unexpected death or disability of a dentist, practice value immediately begins to decline approximately 25% per month until a transition occurs. Unfortunately though, it could be weeks before a grieving loved one contacts the appropriate professionals to begin the search; and then additional weeks if not months before a proper transition is completed. By then, the practice could have little to no value remaining. NPT created the practice protection plan (PPP) several years ago and there is absolutely no cost to you to sign up.

***Contact us today for more details, or to enroll online at
www.nptdental.com/protect to start protecting your
practice & family today!!***