



SOUTH CAROLINA DENTAL ASSOCIATION

Bulletin

June 2017

Volume 45, Issue 6

Dr. George Peter Hoffmann, Jr. 1922-1977, President 1967-1968

Dr. Gene Atkinson, SCDA Historian

Inside this issue:

DAD- Volunteer Today	2
ADA Find a Dentist	3
President's Message	4
Countdown to Kindergarten	6
Executive Director's Notes	8
10th Annual Carlos Salinas Award	10
Master Calendar	10
Member Benefits Group	12
Is Your Medical Face Mask is Providing You With Adequate Protection?	14
Dental Lifeline Network Recognizes Outstanding Volunteers	16
Classifieds	18

Published by the
South Carolina
Dental Association

Design: Maie Burke

www.scda.org

Toll Free in SC:
(800) 327-2598

ADA American
Dental
Association®
America's leading
advocate for oral health

The following is an ongoing feature in the SCDA Bulletin that features leaders from the SCDA past. This month features Dr. George P. Hoffmann, Jr., who was quite a driving force in the SCDA. After his unexpected death representing the SCDA at an ADA council meeting in Chicago in 1977, the SCDA conveyed the George P. Hoffmann Award to recognize an outstanding SCDA member whose service to the profession and the community emulate the ideals that Dr. Hoffmann stood for in his life. It is the highest award that the Association gives to a member dentist. Because of Dr. Hoffmann's many contributions to the profession, his portrait is in the conference room at the SCDA Headquarters building.



Dr. George Hoffmann, Jr.

Dr. George P. Hoffmann, Jr. has been one of the most dynamic and outstanding leaders to serve in the South Carolina Dental Association. He was indeed a visionary in representing our association through the years.

Dr. George Hoffmann, Jr. was born in 1922 in Anderson, South Carolina to George P. and Nan Martin Hoffmann. He attended high school in Meridian, Mississippi. This was followed by enrolling at Mississippi State University. Upon the death of his father in 1941, his mother moved the family back to South Carolina to the town of Fountain Inn. George then attended Clemson College. As Clemson was a military college at the time, his class was activated in 1945 into the United States Army, and he was deployed to Germany for post-World War II duty there.

Following a year in Germany he returned home and enrolled in dental school at Emory University's School of Dentistry and graduated from there in 1950. Following his graduation, Dr. Hoffmann was called back into the United States Army during the Korean War where he served as a Captain in the Dental Corps from 1950 to 1952 at Fort Bragg, North Carolina.

Dr. Hoffmann established his practice of general dentistry in Greenville, South Carolina in 1952. He has served as president of the Greenville County Dental Society and the Piedmont District Dental Society. From 1967 to 1968 he had the distinction of serving as president of the entire South Carolina Dental Association. One of his priorities as the SCDA president was the pursuit of a headquarters building for our association with enough space for all of our necessary operations. One of the most meaningful of all events that occurred that year was the matriculation of the first class of dental students at the College of Dental Medicine at the Medical University of South Carolina. This was the culmination of many years of efforts by the members of the SCDA for this to become reality.

Dr. Hoffmann was very active in his community as well as the dental profession. Early in his career he engaged in a public debate with Greenville's mayor, J. Kenneth Cass, over the issue of fluoridation for the Greenville water system. Ultimately the measure passed, and Dr. Hoffmann later served on the Greenville Water Commission. Dr. Hoffmann served on the Greenville County Board of Health as well as spearheaded the establishment of the Head Start program in Greenville County.

Dr. Hoffmann also served as the chairman of the Greenville Hospital System's Department of Dentistry. Additionally he was a visiting professor at the College

Continued on Page 2

Continued from Page 1

of Dental Medicine at the Medical University of South Carolina. Dr. Hoffmann was also the executive director of the South Carolina Dental Health Corporation as well as a member of the South Carolina Joint Underwriters leadership team.

In 1968 Dr. Hoffmann chaired the committee that updated and re-wrote the South Carolina Dental Practice Act.

On the American Dental Association level, Dr. Hoffmann was on the ADA Council on Federal Dental Services where he served six years as its chairman, as well as was on the ADA Council on Insurance at the time of his untimely death in 1977.

Additionally Dr. Hoffmann served as a member of the Department of Defense's Dental Advisory Committee on Emergency Health Preparedness.

In 1968 the Greenville County Dental Society presented Dr. Hoffmann with an award for "Outstanding Service to the Community and the Profession."

For his outstanding service to the profession of dentistry, Dr. Hoffmann was inducted as Fellow in the American College of Dentists and the International College of Dentists.

During the formative years of the College of Dental Medicine at the Medical University of South Carolina, Dr. Hoffmann was invited to serve on the Dean's Advisory Board to help establish South Carolina's first dental school.

In the business community, Dr. Hoffmann was a member of the board of directors of the Southern Bank and Trust Corporation.

At the Westminster Presbyterian Church in Greenville, Dr. Hoffmann served as president of the adult Sunday School.

Dr. Hoffmann spent his spare time pursuing his hobbies of golf, boating, and mechanical tinkering. Dr. Hoffmann married the former Shadie Armstrong of Greenville, and they had four children: Nancy M. Hoffmann, Dr. George Peter Hoffmann, III, also a dentist, James A. Hoffmann, and William A. Hoffmann. After their divorce in 1973, Dr. Hoffmann later married Linda K. Hucks.

Dr. George Hoffmann was indeed a tremendous leader and visionary for the noble profession of dentistry. After his untimely death in Chicago in 1977 while attending an American Dental Association Council meeting, the South Carolina Dental Association created the George P. Hoffmann Award. This award is given to an outstanding dentist in the SCDA whose service to the profession of dentistry and the community emulates the ideals that Dr. Hoffmann stood for in his life. This is the highest award that the SCDA can bestow upon one of its members. This honor is such a fitting tribute for one who did so much for so many.

**Volunteer Today!!
Dental Access Days
SC State Fairgrounds
August 17-19, 2017**

[Click here to Volunteer](#)

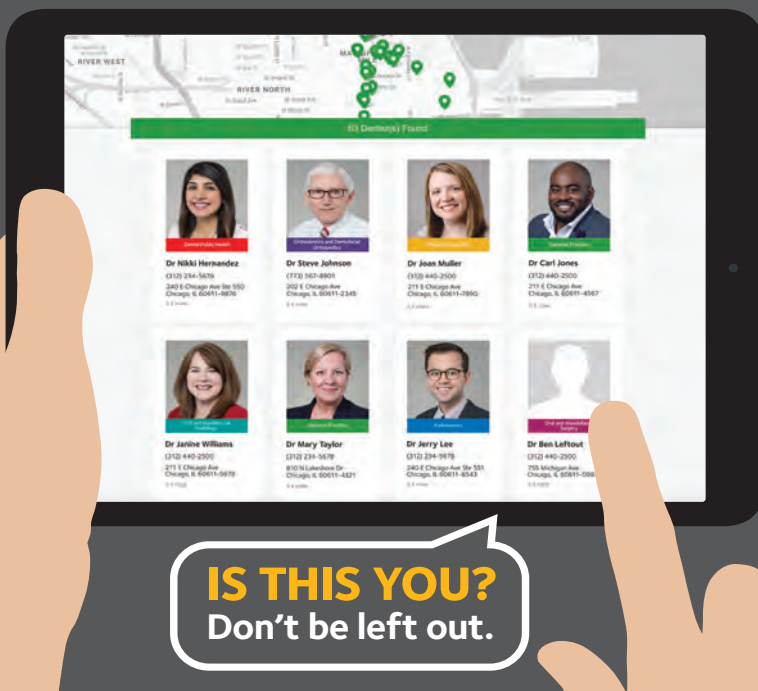
[Click here to book your room!](#)



Don't miss out on new patients! Update your **NEW ADA Find-a-Dentist[®]** profile.

The new Find-a-Dentist tool makes it easier than ever for patients to find you. Take 5 minutes to update your profile with the information patients look for most:

- ✓ Photo
- ✓ Business address
- ✓ Office hours
- ✓ Practice email
- ✓ Payment options
- ✓ Insurance types
- ✓ Languages spoken



To update your profile and access resources to help promote your practice, visit **ADA.org/findadentist**



Buying your first practice doesn't have to be painful.

PARAGON cultivates relationships, not just clients. We'll match you with the opportunity that fits your career aspirations, and guide you through every step of the process.

Start your practice with a smile. Call now.

Your local PARAGON dental transition consultant
Kenneth Gudz, DMD

PARAGON
DENTAL PRACTICE TRANSITIONS

866.898.1867
info@paragon.us.com
paragon.us.com



Approved PACE Program Provider
FACD/MAGD Credit
Approval does not imply acceptance
by a state or provincial board of
dentistry or ACD endorsement
4/1/2016 to 3/31/2020
Provider ID# 302387

Download the SCDA App Today!

From your SCDA App you can...

- Search the Membership Directory
 - Get Legislative alerts

Make sure your App is up-to-date so you receive our important push notifications!



MUSC Hooding Ceremony- Spring 2017

By Rocky Napier, SCDA President



Dr. Rocky Napier

Good afternoon. It is indeed a great honor to stand before this esteemed group of learned professionals and share with you a few universal thoughts which I believe you must make a permanent part of yourself as you commence upon the most exhilarating and most fulfilling journey any person on this planet will ever experience. However, this opportunity will only present itself to you, unless you take up the huge responsibility required of your profession to return to you the multitude of opportunities you could ever imagine.

It has been 30 years since I sat where you are sitting today. I did not arrive there or up here alone. Dozens and dozens of individuals lent me physical and financial assistance. They mentored me. They shared with me their successes and their failures, in order to lighten my load along the way. However, they never failed to emphasize to me, in spite of my abilities and my accomplishments, my utmost responsibilities were to my profession, and more importantly, to the most vulnerable of my fellowmen.

My remarks today are not my own. Nor are they the words and lessons from my mentors. They are, however, taken directly and/or modified from the farewell addresses of Presidents George Washington and Barack Obama, and from remarks of Presidents Ronald Reagan and John Adams on the topics of our democracy, democratic organizations, voting, ethics, money, citizenship, our Constitution, freedom, self-government, liberty, and most importantly public service. What I have done, is relate their experience on these topics to our profession, organized dentistry, our Code of Ethics, autonomy, trust, and most importantly, our responsibility to our profession and our fellowmen. In these challenging times for our profession, this is what I have gleaned from their best advice. (For the sake of brevity, a slightly shorter version of this message was presented at the 2017 MUSC JBE CDM Hooding Ceremony.)

Always remember, our profession is threatened whenever we take it for granted. All of us, regardless of our specialty, should throw ourselves into the task of building and rebuilding our organized dental associations. When participation rates are declining and in some states are some of the lowest among the learned professions, we should make it easier, not harder, to join and participate. When trust in our profession is low, we should reduce the corrosive influence of money in our professions, and insist on the principles of transparency and ethics in service to our fellowmen. When any organized dental association is dysfunctional, we should draw upon all our districts to encourage our leaders to cater to common sense and not rigid extremes. And all of this depends on our participation; on each of us accepting the responsibility of being a learned professional, a doctor in the truest sense of the word, regardless of which way the pendulum of public opinion swings.

Our Code of Ethics is a remarkable, beautiful gift. But, it is only just a piece of paper without you. It has no power on its own. We the providers, the doctors, give it power or take away from it and from all of us - with our participation, or the lack thereof, and with the choices we make. Whether or not we stand up for our autonomy; whether or not we respect and enforce the rules of the learned professions; with much credit to our founders and our predecessors; Dentistry is no fragile thing. But the gains of our long journey to autonomy and the absolute trust of the public as a profession are not assured.

"In his own farewell address, George Washington wrote that self-government is the underpinning of our safety, prosperity, and liberty, but "from different causes and from different quarters much pains will be taken...to weaken in your minds the conviction of this truth;" that we should preserve it with "jealous anxiety;" that we should reject "the first dawning of every attempt to alienate any portion of our country from the rest or to enfeeble the sacred ties that make us one."

Ladies and gentlemen, these words of George Washington apply to our self-government, our autonomy, our responsibility to our fellowmen, and to the sacred ties that make us one of the learned professions, that truly make us a doctor. It falls to each of us to be those anxious, jealous guardians of our profession; to embrace the joyous task we've been given to continually try to improve this great profession of ours. I say this because, for all our outward differences among the various specialties, we all share the same proud title of Doctor.

Ultimately, that is what our profession demands. It needs you. Not just when there's an election, not just when your own narrow interests are at stake, but over the full span of a lifetime. If you're tired of arguing



Are you ready to make 2017 your most profitable year?

Most dental practices have sources of income that are untapped or lost through organizational cracks. Fortunately, in my 30 years of experience I've learned that means there is ALWAYS room for practices to grow and improve.

Schedule a complimentary consultation and make 2017 your most profitable year yet!



Sandy Baird - Coach, Speaker, Writer

877.511.4759 - BairdConcepts.com



Waste management must be part of a daily routine.

- Have a step by step plan
- Safe & secured environment

Solmetex is there.

www.solmetex.com

800.216.5505

Our customer support team is ready to assist with steps to dispose and recycle dental waste.

- Hg5 amalgam separator
- Photo-chemical
- Biohazard
- Amalgam
- Lead

Endorsed by:



- Inexpensive
- Disposable
- Non-Toxic

**Maximum Suction
Minimum Tissue Plugging**

The Original E-VAC Tip
Fits Standard Evacuator Tubes

**PROTECT YOUR PATIENT FROM PAINFUL TISSUE PLUGS
PROTECT YOUR EQUIPMENT FROM COSTLY REPAIRS**

CONTACT YOUR LOCAL DENTAL SUPPLY FOR THE E-VAC TIP

PACKAGED 100/ZIPLOCK BAG

E-VAC INC.®

CALL/FAX: (509) 448-2602 • EMAIL: kenevac@hotmail.com

PURCHASED BY:

General Practitioners • Pediatric Dentists • Periodontists • Prosthodontists • Dental Assistants • Hygienists • Hospitals • Universities
Made in USA • FDA Registered

with yourself as you drive down the highway, try calling a colleague and together set out on a path to make things better for your fellowmen and for your profession. If something needs fixing, lace up your shoes and do some organizing. If you're disappointed by your leadership, grab a clipboard, get some signatures, and run for a position on the State Board of Dentistry. Get intimately involved in your local, state, and national dental associations. Show up. Dive in. Persevere. Sometimes you'll win. Sometimes you'll lose. Presuming a reservoir of goodness in others can be a risk, and there will be times when the process disappoints you. But for those of us fortunate enough to have been a part of this work, to see it up close, let me tell you, it can energize and inspire. And more often than not, your faith in dentists - and in the profession of dentistry - will be confirmed.

"Ronald Reagan used to quote a Scottish philosopher who predicted that democracies and civilizations couldn't last more than about 200 years. John Adams wrote this: "Remember, democracy never lasts long. It soon wastes, exhausts, and murders itself. There never was a democracy yet that did not commit suicide." I believe that America has proven these dire predictions wrong for two reasons. First, we have been blessed with great presidents, with giants among us. Men of character, integrity and selflessness have led our nation from its very beginning. None were perfect: each surely made mistakes. But in every case, they acted out of the desire to do what was right for America and for freedom. The second reason is because we are blessed with a great people, people who at every critical moment of choosing have put the interests of the country above their own. These two things are related: our presidents time and again have called on us to rise to the occasion. John F. Kennedy asked us to consider what we could do for our country. Lincoln drew upon the better angels of our nature to save the union.

To that end, it is up to you to make certain our profession does not waste, exhaust, injure itself, or commit suicide. The first reason is our profession has been blessed with great leaders, giants among us. Men and women of character, integrity and selflessness have led our profession from the very beginning. None were perfect; each surely made mistakes. But in every case they acted out of the desire to do what is right for our profession and our autonomy. The second reason is because we are blessed with great colleagues; colleagues who at every critical moment of choosing have put the interests of their profession and the interests of the most vulnerable of their fellowmen above their own. That is your most solemn charge.

I truly hope you will always take the time to draw upon your better nature and to always consider what you can do for your profession and the most vulnerable of your fellowmen first. If you do, there is no doubt the rest will take care of itself. If all of you do, then most assuredly, one of you will be here 30 years from now welcoming yet another group of colleagues into the most giving, fulfilling, and sustained profession, this world has ever known. Our history goes back more than 13,000 years and many think that our profession was the first specialization from medicine.

I wish I were sitting again with you today. You have been blessed with more than you could ever imagine. Please, do not take your position lightly. It is indeed a precious gift, which will require your most dedicated care and respect. I wish you the very best in all your endeavors. And, in the words of a famous English philosopher, "Never forget what you have been given; and forget what you have given away." As you embark on this challenging and fulfilling journey, all of us who have preceded you, bid you Godspeed. - Until next time, Docere, Doctor, Teach! Talk with you later and thank you very much! - Rocky

SCDA in partnership with EdVenture Children's Museum are proud to invite you to participate in the **14th Annual Countdown to Kindergarten** Celebration!

Friday, August 4th, 2017 from 5:00-8:00 pm



This is a FREE educational and fun event for rising kindergartners and their families to prepare for Kindergarten. We are looking for dentist volunteers to help promote your business and provide free dental screenings. SCDA provides dental bags. We are usually located right inside EdVenture's front door.

Please consider donating your time 5:00-6:30 pm or 6:30-8:00 pm or the entire event; please contact Sue Copeland at (803) 750-2277 or copelands@scda.org

Start planning now for a successful transition.

The time to plan your practice transition is
BEFORE you want to slow down.

THE RESULT:

You get the highest value for your practice.

Contact us for a complimentary, confidential analysis of your practice.



www.SoutheastTransitions.com • 678-482-7305



Southeast Transitions
announces the sale of the practice of

Traci C. Lennon, DMD
to
Kent D. Griffin, DDS



Ever hired the wrong person?

HIRE RIGHT FROM OUR SITE.

Find your next team member using data with DentalPost,
the **premier dental job board** and community.



POST



SEARCH



HIRE

VISIT WWW.DENTALPOST.NET TO LEARN MORE.



/DENTALPOST



@DENTALPOST

**Inc.
5000**



INTERESTED IN EARNING CE CREDITS ONLINE?
visit edu.dentalpost.net to learn more

Executive Director's Notes

By Phil Latham, SCDA Executive Director



Mr. Phil Latham

Continuing Education (CE) Clarification

The SCDA receives numerous questions about continuing education (CE) requirements in South Carolina. Below are some clarifications that will answer your questions and/or concerns.

South Carolina requires CE courses for a license or license renewal. If audited by the South Carolina State Board, the licensee must provide documentation showing the courses attended, CE hours earned, date, sponsor/speaker and the subject matter of the course.

The licensee must maintain this information for three years from the date of any course attended. Fifty (50%) of all required CE courses may be completed online and 1 credit is earned at the rate of one CE hour of instruction.

Approved CE sponsors include:

- American Dental Association (ADA-CERP); National Dental Association (NDA); Academy of General Dentistry (AGD-PACE); American Dental Hygienists' Association; American Dental Assistants' Association; National Association of Dental Laboratories, or local societies and associations;
- National, state, local, district dental specialty organizations recognized by the ADA and NDA;
- Dental colleges or schools accredited by the ADA;
- American Red Cross; American Heart Association.

OSHA and HIPAA training are required by the federal government. Each dental office should have a compliance officer who should provide OSHA training for new employees and an annual OSHA update training program for existing employees, including the dentist and themselves. The important point to remember is that each dental office needs to have proof and verification of all federally required documents, plans, protocols, etc. along with documentation of the annual training for the entire dental team.

HIPAA training is mandatory for anyone who comes in contact with protected health information. This would include the dentists, receptionists and part-time/interns. Just like OSHA, proper verification must be kept to show the content of the training and that the information was taught effectively.

It is important to remember that proper training for both OSHA and HIPAA cannot be conducted in minutes, but it does not require weeks of training either.

The South Carolina State Board will audit for CE courses including infection control and domestic abuse.

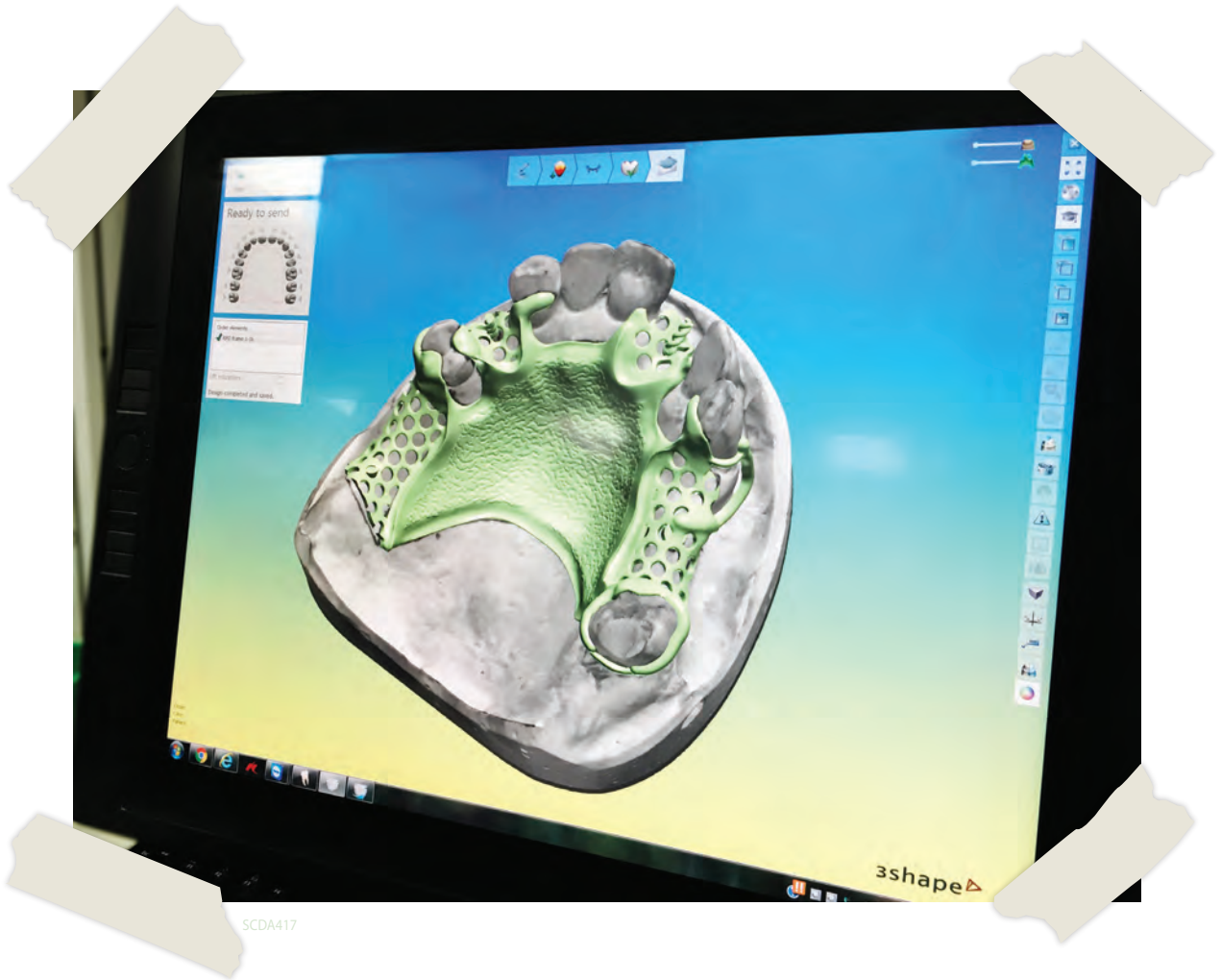
Infection control is a separate course from OSHA and the State Board requires two hours of CE every two years and each dental team member must attend an approved infection control course.

As for domestic abuse; although it is highly recommended that courses be attended to stay abreast of the most current information, CE hours are NOT required in this area. But, if anyone within the dental office sees signs or hears talk of domestic abuse, it must be reported to the local authorities.

CE subjects not approved by the South Carolina Board include:

- Business seminars;
- Marketing meetings;
- Courses dealing with personal life;
- Retirement.

Failure to complete all hours of mandatory CE shall serve as grounds to deny the renewal of a license and may result in disciplinary action against the licensee.



milling more!

[than crowns]

Recognize a South Carolina Dentist Serving Patients with Special Health Care Needs

By DHEC

10th ANNUAL CARLOS SALINAS AWARD

The South Carolina Dental Association (SCDA) and the South Carolina Oral Health Coalition (SCOHACC) have established an award to honor a dentist for excellence in providing care to and advocacy for individuals with special health care needs. This award which began in 2007 is co-sponsored by Specialized Care Company, and nominations are accepted through the Division of Oral Health. It is named for Dr. Salinas who dedicated his academic career to the service of individuals with special health care needs and their families.

Requirements:

- The nominee must be a dentist licensed to practice dentistry in the State of South Carolina.
- Nominations can be submitted by anyone in the community other than the provider receiving the nomination. (Author must include name and contact information).
- A formal letter written by the person submitting the nomination; stating why the nominee should be selected.
- The letter should **cite at least three specific examples** that demonstrate how the nominee has provided exceptional care for patients with special needs.
- ***Deadline for nomination letter receipt (or postmark) is June 30, 2017.*** Electronic submissions are preferred. Please send to Mary Kenyon Jones, kenyonm@dhec.sc.gov

Past Recipients:

2008	Dr. Kenneth Lowry
2009	Dr. Richard Cross
2010	Dr. Richard Bryant
2011	Dr. John Sowell
2012	Dr. Mary Bradley Tepper
2013	Dr. James Curtis
2014	Dr. Scott Wietecha
2015	Dr. Michelle Zeigler
2016	Dr. John Howard



For more information, please contact:

Mary Kenyon Jones, Education and Outreach Specialist
SC Department of Health and Environmental Control-Division of Oral Health
kenyonm@dhec.sc.gov



Summer Calendar

July 4	SCDA Office Closed- 4th of July		
August 4	MBG Board Meeting	SCDA	9:00 AM
August 11	SCDA Board Meeting	SCDA	9:00 AM
August 17-19	Dental Access Days	SC Fairgrounds	



NATIONAL PRACTICE TRANSITIONSSM



Practice Appraisals & Sales



Pre-Transition Consulting



Associate Placement



Practice Protection Plan

- ♦ No Hidden Fees & Only Paid if Successful
- ♦ Single Representation- Not Dual Rep
- ♦ 99% Sale Rate & 100% Success rate
- ♦ Face-To-Face Consultations & Practice Showings
- ♦ Founded & Owned by Two Successful Attorneys
- ♦ Maximize Patient & Staff Retention
- ♦ Free Practice Appraisal & Legal Drafts
- ♦ Structuring of Sale to Minimize Tax Liability

Visit our website frequently for new opportunities or register for immediate notifications.

Amanda Christy
Regional Representative

LOCAL: 704-395-9286, x230
TOLL FREE: 877-365-6786, x230

A.CHIRSTY@NPTDENTAL.COM
WWW.NPTDENTAL.COM

DentaQuest and SCDHHS

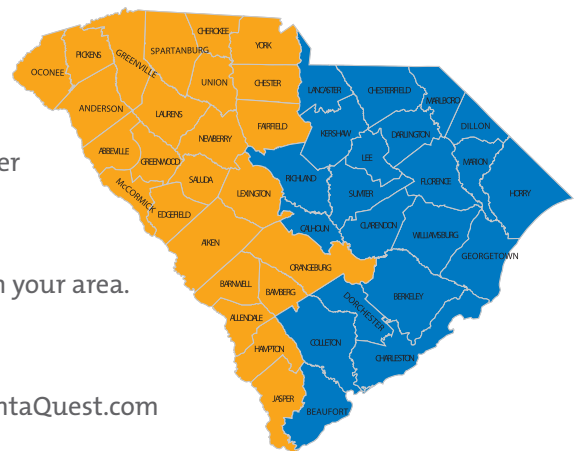
Working together to improve the oral health of South Carolina's residents

DentaQuest manages the Healthy Connections dental program. We greatly appreciate the contributions of providers. Our provider web portal makes it easy for you to submit claims and authorizations, check member eligibility and more. Responsive service from our call center reps keeps your offices running at peak efficiency.

To learn more about the Healthy Connections program or DentaQuest, contact a provider relations representative in your area.

Charita Harmon, MSM
803.394.7518
Charita.Harmon@DentaQuest.com

Amah Riley, RDH
843.287.8303
Amah.Riley@DentaQuest.com



Healthy Connections

DentaQuest[®]

Experience you can count on.

SCDA Introduces Disposable Supplies, Offers Great Q2 Specials

By Mark Brown



Mr. Mark Brown

The SCDA program, administered by Association Gloves & Supplies, has expanded its product offerings to include supplies that dental offices use every day, such as sterilization pouches, patient bibs, prophylaxis angles and prophylaxis paste, gauze sponges, saliva ejectors, HVE tips and much more. When you buy across the product line, you can easily save \$3,000 per year. Plus, a portion of every purchase you make is returned to the SCDA as non-dues revenue, helping the SCDA provide the programs and services you value.

"I have only good things to say about Association Gloves. Association Gloves works hard to keep their customers happy. They offered to send donations of gloves and masks for the flood recovery in Columbia in 2015. Their deliveries are prompt and response time is very short. Their customer service is excellent. Everyone we talk to is helpful and friendly. I feel like Association Gloves cares about its customers and its reputation." – Julia Mikell, DDS

Take advantage of their second-quarter specials to stock up and save on many of the most popular products. **Check out these great values at reduced prices until June 30, 2017:**

- Buy 9 boxes, get 1 box free on Microflex NeoGard chloroprene gloves (\$103.28/case after free goods).
- Buy 1 case, get 2 boxes free on Halyard Health Flexaprene chloroprene gloves.
- Buy 1 case get 1 box free on Halyard Health AquaSoft, Lavender, Sterling, and Safeskin Purple.
- Buy 1 case, get 2 boxes free on Halyard Health masks.
- Up to 10% off Cranberry Crave Nitrile, Truly 200, REVO200 and Evolve.
- 10% off BeeSure SuperSlim nitrile gloves.
- 10% off BeeSure Floral and Naturals level 2 earloop masks, gauze sponges, and sterilization pouches.

Association Gloves has been endorsed by the SCDA since 2009 and it is the only company that returns 100% of profits to organized dentistry.

Remember, shipping is always free and your satisfaction is guaranteed. Association Gloves & Supplies also offers a recurring order program to make inventory control easy. Visit scdagloves.com to order or call 877-484-6140 for personal service.

The SCDA Member Benefits Group wanted to congratulate the winners of our SCDA Member Benefits Group Giveaway that was held at the SCDA Annual Session this year: **Dr. Dana Parker** and **Dr. Barbara Morgan-Washington**. Thanks for participating and we hope to see you next year!

To Unsubscribe from the hard copy Bulletin please email Sue Copeland at copelands@scda.org or call us at 803-750-2277.



Follow us on Facebook! We have posted pictures from our Conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook. Join our group today www.facebook.com/scdental. You can also follow us on twitter @SCDentalAssoc!

Also make sure you have our SCDA app downloaded on your smart phone!

What are exceptional restorations made of?

ANTERIOR & COMPLEX
CASE SPECIALISTS

Skill and Experience.

From Fixed and Removable to Immediate Load Implant Solutions,
no other laboratory is as skilled or experienced as BonaDent®.

Working with *a small, dedicated team of technicians* provides you with
consistent quality and finely tuned *attention to detail* for every case you send.

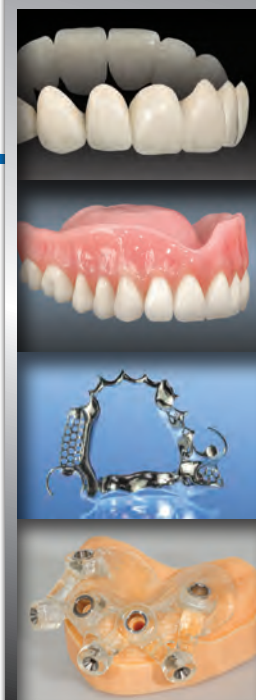
Set your expectations high - Get started today!

BonaDent[®]
DENTAL LABORATORIES

Greenville, SC • 877.896.5227
www.bonadent.com

We are forming **SPEAR** in South Carolina. Email spearclubs@bonadent.com to learn more!

BonaDent and Anterior & Complex Case Specialists are trademarks of BonaDent Dental Laboratories. All rights reserved. 16-057 October 2016



Call 800-845-1116
and ask us how to
get started today!

AvaDent Digital Dentures - Changing Dentures Forever!

THE AVADENT ADVANTAGE

- Dentures in as little as two appointments
- Computer designed and milled for a precision fit
- Enhanced esthetics for a natural feel and look
- Bacteria resistant
- Permanent digital record for duplication

AVA DENT[®]
Digital Dentures
By Global Dental Science LLC

Ensure That Your Medical Face Mask is Providing You With Adequate Protection

By Reva Darling Goucher, Association Gloves

Selecting the proper face mask for your practice can be daunting. The myriad options can make it difficult to know whether you are providing the level of protection required in your practice, at the best value. In 2003, the Centers for Disease Control and Prevention (CDC) made significant revisions to its infection control and prevention recommendations. This included the recommendation that masks and eye protection with side and face shields be worn to protect the membranes of the eyes, nose and mouth during dental procedures likely to produce a spray of blood or other body fluids. The masks should protect against microorganisms with a bacterial filtration of greater than 95 percent.

Exam masks are regulated by the U.S. Food and Drug Administration (FDA). This provides a level of quality control to the end product. Manufacturers, however, can voluntarily choose to become certified by the American Society for Testing and Materials (ASTM). ASTM is an international standards organization that develops and publishes voluntary consensus technical standards for a wide range of materials, products, systems and services. More than 13,000 ASTM standards are used worldwide to improve product quality, enhance safety and facilitate trade. The ASTM Certification Program covers products for industries that desire an independent third-party demonstration of compliance to standards and/or are facing regulatory pressures to prove compliance to standards. The ASTM test methods for face masks are vigorous and thorough, ensuring that the ASTM-rated mask you select offers the appropriate level of protection for the application.

ASTM Test Methods include the measurement of:

- Bacterial Filtration Efficiency (BFE) –the filtration efficiency by percent of a face mask using viable (live) bacterial cells from one to five microns in size. The higher the percentage, the more the mask blocks the passage of bacteria.
- Particulate Filtration Efficiency (PFE)–the percent efficiency at which a face mask filters particulate (nonviable particles) matter passing through; particles range in size from 0.1 to one micron.
- Delta P, AP, Breathability–the difference of air pressure on both sides of the mask and the effort it takes to force air through the mask. A mask with a low Delta P is more comfortable and breathable than a mask with a higher Delta P. Breathability is not the determining factor in which mask to use.
- Fluid Resistance–defined as the ability of a face mask’s construction to minimize fluid passing through the material and potentially coming into contact with the user. The masks are challenged with synthetic blood at increasing levels of pressure. Masks that withstand greater pressure have more fluid spray and splash resistance.
- Flammability–masks are exposed to flame and measured for the rate at which the material burns, determining flammability.

To know whether your current face mask is ASTM-certified and provides adequate protection, simply look at the package. The current ASTM F2100-11 standard requires that a graphic be displayed on the box, signifying the mask performance level. The new standard also changed mask classifications from a performance scale of low, medium or high to levels 1, 2 or 3. Ratings are assigned based upon the outcomes from the test methods above. A level 1 mask provides less protection than a level 3 mask.

In addition to selecting a mask with high filtering efficiency, a mask must fit well. Due to an ill-fitting mask, some exhaled air can escape it, resulting in lower in-use BFE and PFE values. In order to accommodate the varying sizes and shapes of dental staff, more than one type of mask at all necessary levels should be provided for your practice’s employees.

The CDC recommends that a fresh face mask be used with every patient order to prevent the cross-contamination from infectious materials. Additionally, a wet mask has diminished protective properties and should be changed during patient treatment.

The South Carolina Dental Association glove program, administered by Association Gloves, offers ASTM-rated Halyard Health masks in levels 1, 2 and 3, with and without visors for eye protection. Many have soft inner linings to minimize skin irritation. Ear loop and ties masks are available. Now through June 30, when you buy a case of Halyard Health masks you and get two boxes free. If you buy a case of Halyard Health gloves, you get one box free. In addition to masks, the SCDA glove program offers more than 80 exam gloves, all at prices that are extremely competitive. And shipping is always free.

To place an order, request free samples or for more information, please call is at 877-484-6149. To order online, visit the SCDA Glove Program at scdagloves.com.

Reva Darling Goucher is Marketing Manager for Association Gloves, wholly owned by the Michigan Dental Association, focused on meeting the examination glove needs of dental association members across the United States. We have been providing quality, brand-name, value-priced gloves to association members since 2007.

Endorsed by



A New Patient's Journey Can Start In Many Places.



We go beyond the website to help patients find your practice no matter where they start their search. Learn to master every step of a new patient's journey with a *free downloadable guide* for dentists at **Officite.com/June/SCDA**.

(888) 702-6962 • Officite.com/June/SCDA

Officite

Dental Lifeline Network • South Carolina Recognizes Outstanding Volunteers

Dental Lifeline Network • South Carolina honored two outstanding volunteers in its Donated Dental Services (DDS) program at the SCDA Annual Session in April. The recipients were commended for their spirit of compassion, caring and their dedication to the DDS program. The volunteers, including a general dentist and a dental lab, were presented with the award by DLN • SC leadership council chairman Dr. Kim Capehart.

Dr. Paul Giddings has been a volunteer with DDS since 2005 and is one of only two volunteers in Pickens. He has helped 7 patients in the DDS program, and has donated more than \$61,000 in dental care



Kent Smith from Sherer Dental Lab and DLN • SC leadership council chairman Dr. Kim Capehart

and continues to accept new DDS patients.

Sherer Dental Lab has been a DDS volunteer since 2000. The lab has helped 113 patients with more than \$52,000 in fabrications. They help DDS patients in neighboring states as well, and rarely turn down a case.

Patients include people with disabilities or who are elderly or medically fragile, and have no other way to pay for much needed dental treatment.



Dr. Paul Giddings and DLN • SC leadership council chairman Dr. Kim Capehart

Volunteer Today!

DentalLifeline.org/volunteer

803.726.4522



Dental Lifeline
Network • South Carolina

More than Dentistry. Life.®

Together:

180 volunteer dentists

41 volunteer dental labs have provided
\$1 million in care

More than 300 vulnerable people in SC
Since 2012

Reinvest }

The **Patterson Advantage**® program helps you build the practice of your dreams.



How are you going to reinvest in your practice to build its worth?

As a **Patterson Advantage**® member, you're earning Advantage Dollars on your everyday merchandise purchases, technical service fees and Patterson financing. Put those real dollars to work for your practice – with a new handpiece for now or upgraded equipment and technology for your future.

PATTERSONADVANTAGE®
YOUR PARTNER IN PRACTICE GROWTH

Greenville Branch
105-G Ben Hamby Drive
Greenville, SC 29615
864-676-0333

Columbia Branch
400 Arbor Lake Dr., Suite A100
Columbia, SC 29223
803-754-8754

Charleston Branch
2300 Clements Ferry Rd., Suite 103
Charleston, SC 29492
843-849-5260

Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair- We specialize in repairing Kodak/Carestream, Dexis Platinum, Gendex GXS700 & Schick CDR sensors. Repair & save thousands over replacement cost. We also buy & sell dental sensors. www.repairsensor.com or 919-924-8559.

DRS-360 specializes in **Short Sales**. If you are upside-down in your dental practice and are hemorrhaging cash, please contact us for a Free Consultation 844-377-3601 or info@drs-360.com.

Equitable Transitions Through Dual Representation- whether you want to purchase, grow or sell your practice. PARAGON can help you through the transition process smoothly. Find out how dual representation can help you achieve your career goals. Contact Kenneth Gudz, DMD at kgudz@paragon.us.com or 843-816-4801 today!

Locum Tenens/Positions Wanted

Since 1975, **Dental Power has been placing dentists seeking work!** We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at www.DentalPower.com or 800-710-9720

Experienced dentist looking for long term employment in the Coastal SC. Excellent at all basic dentistry procedures. Can work independently, hard working, quick learner, organized and responsible. Fun to work with. Provide quality work and superb patient care. Looking for that next great business opportunity? Contact nickmorenz@yahoo.com.

Positions Available - Dentists

Our Lady of Mercy's on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th & Tue evenings. Contact Dr. John Howard or Jakki Jeff at 843-559-4493.

Volunteer at the Helping Hands

Dental Clinic (Georgetown). Licensed SC dentist, to provide extractions. Thur 5:00 pm. Contact Tracy Jones at 843-527-3424 or acct.hhands@gmail.com.

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Fayetteville; Kennesaw;

and Douglasville GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

Kool Smiles is hiring in SC! We are currently **hiring PT or FT for all Dental Specialities:** Oral Surgery, Orthodontist, Pedodontist and Dental Anesthesiologist. Locations: Rock Hill, Greenville, Anderson, Columbia, Sumter, Orangeburg & Charleston. For more information, please apply online at koolsmilesjobs.com or contact Emily Platto 770-508-6810 or eplatto@benevis.com

General Dentist and Oral Surgeon, Charlotte, NC- Full time opportunity to join an established group practice. University Dental Associates offers our doctors a collegial environment, doctor leadership and mentoring opportunities, professional management team, and is accredited by Accreditation Association for Ambulatory Health Care (AAAHC). Minimum of 3 years of experience. Contact Kate Anderson: kateanderson@amdpi.com.

Dental Associate needed part-time leading to full-time position in Powdersville, SC. Call the office at 864-269-3662 or email dr.gordongray@yahoo.com.

Associate Dentist wanted ASAP- Retiring Dentist slowing down. Experienced candidate preferred. State of the art facility, great staff. Near Hilton Head & Savannah GA. ar1thprl@hargray.com.

Team Placement Service is a Federal healthcare contractor. We currently have a wonderful **full-time General Dentist** position to work at the Marine Recruit Core Depot (MRCD) located at the Naval Hospital in Parris Island, SC. Any state license is acceptable. Full benefits and good salary, email your resume to tgreen@teamplacement.com.

The James B. Edwards College of Dental Medicine, MUSC is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Restorative Dentistry**. Qualified candidates must hold a DDS/ DMD degree and prosthodontic or AEGD/ GRP certification is recommended. Apply online: <http://academicdepartments.musc.edu/hr/>.

The James B. Edwards College of Dental Medicine, MUSC is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Removable Dentistry**. Qualified candidates must hold a DDS/ DMD degree, have graduated from a Prosthodontics Residency program. Apply online: <http://academicdepartments.musc.edu/hr/>.

Full time position available at a well established practice located in **Savannah, GA**. Opportunity is open to well seasoned practices and those newly licensed. 4-5 day work week based on candidates preference. Contact aminish@mdadental.com.

We are seeking a **full time Dentist** to join our practice in Historic Georgetown SC. Looking for highly motivated experienced Associate Dentist ASAP. Contact brightondental15@yahoo.com

Endodontist needed once a week in Columbia. Also if interested could work two days a month at Lancaster office. Competitive/excellent pay for qualified candidates. At least 2-3 years experience preferred. Please contact Chad Tolbert at tolbertc81@yahoo.com or 803-429-7058.

General Dentist needed 1-2 days per week. Position available immediately. Our office is up to date with digital x-rays, nomad and a great experienced staff. Forest Acres location. Please email resume: cdcsmls@live.com

General Dentist wanted for part-time help growing dentistry in our business. Daily per diem to start guaranteed and/ or percentage of production (whichever is higher). 2 days per week needed with future expansion potential. Buy in opportunities available after a tenure with our company. Interested applicants should contact Travis at travis@acuityortho.com or call 843-810-4306.

Orthodontist needed 2 days a week in Lancaster starting in June 2017. Competitive/excellent pay for qualified candidates. At least 2-3 years experience preferred. Please contact Chad Tolbert at tolbertc81@yahoo.com or 803-429-7058.

We are searching for a doctor with loyalty and drive to provide high quality care with our team. Our goal is to ensure patient comfort and quality of care are at its finest. We are a paperless, digital, FFS practice. Established team in place to support you. Advanced treatment planning helpful. Must be able to do **endo and basic extractions**. Please reply drehortman@sc.rr.com.

Well established dental practice in Savannah, GA **seeking a full time pediatric dentist or general dentist** with recent pediatric experience. Willing to pay moving expenses and a sign-on bonus. Contact aminish@mdadental.com.

Signing Bonus Offered for Lexington, SC pediatric dental office: Excellent Opportunity for **Pediatric Dentist** at established Pediatric Dental office; two opportunities and two locations in Lexington, SC now hiring! Opportunities also available in the Charleston area for Pediatric, General Dentists and Orthodontist. www.smilesforlifeforlifenetwork.com

Dentist needed to provide **dental care in nursing home** facilities serving the elderly throughout SC. The schedule is 3 days a week with an annual salary of \$105,000. Experience for this position is preferred and the right fit could lead to an ownership position. Contact Dr. Robert Ellis ellis3dmd@gmail.com or 803-413-5100.

Sumter Family Health Center is looking for a dentist to join our dedicated team of professionals in providing excellent quality of care to each person we serve. We have an immediate opening for a **full time dentist** that is willing to work with children and adults. Please contact Lisa Tisdale 803-774-4980 or ltisdale@sumterfhc.com for more information.

Kool Smiles Associate **Dentists needed - FT/PT** opportunities in Columbia and Orangeburg, SC as well as for Traveling Role (Charleston, Rock Hill, Greenville, Anderson, Sumter). Earn daily guarantee up to \$800/DAY + sign-on/relocation! The top half of our dentists earn more than \$200k/year. Contact Renee Baron (404)862-9685 or rbaron@benevis.com.

New dental office seeking **full time dentist** to provide services for Dillon community. Salary range \$150,00-\$170,000 based on experience plus bonus potential. Plus executive benefits package. doctorsingletary@yahoo.com.

Part-Time General Dentist. Are you a quality oriented General Dentist who is looking for a good opportunity in a nice practice in Hilton Head? If so we have a wonderful opportunity in a state-of-the-art, beautiful facility with the support of a fun and fantastic team around you. Please send your CV to dentalwise@yahoo.com.

General Dentist needed FT - Bluffton. Beautiful office with wonderful team to support you. Clinical autonomy, great compensation in a practice perfect for an experienced GP or new grad that desires clinical mentorship. All are welcome to apply- even New Grads. Send resume to: dmahiring3@yahoo.com

Full time Associate (General Dentist) in Columbia near the USC Medical School to work in well established dental practice. We have a dentist retiring so patient base already exists. Option to buy in will be available in the future. Contact wehmanmj@msn.com.

Positions Available- Staff

Dental Hygienist needed. SC licensed, organized, self motivated, ability to educate staff when possible. Demonstrate knowledge and skills. Work with interruptions. Manage multiple priorities. Local anesthesia certification. BA preferred, or two years experience. Email resumes to customerservice@davisanddingle.com.

General dental family practice seeking Full Time **Dental Assistant**. 2 year degree or experience preferred. Recommend radiation & nitrous certifications. Come join our fast paced, team oriented practice. Contact northaikendental@att.net.

Dental hygienist needed 4 days/week. Well established general dentistry practice near VA in Columbia. Minimum of 3 years experience and local anesthesia certified. Proficient with Cavitron and Cavijet or air polisher. Committed to providing great service to our patients, strong work ethic, friendly and "plays well in the sandbox." Contact merrigandhi@bellsouth.net.

At O'Malley Dental, our mission is restoring the confidence of our patients and enhancing their quality of life through perfecting smiles. We have an immediate opening for a full-time **Certified Chairside Dental Assistant**. Please apply on our website under careers www.omalleydental.com or call Chelsea O'Malley for details 864-962-4140

We are a team committed to excellence in dentistry and patient care. If you are a **dental assistant** seeking a full-time position and have excellent communication skills, attention to detail, ability to multi-task and want to work with others who value your skills contact ronda@midlandsdental.com.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251

Large, established practice **for sale in Central, SC** 45 minutes from Columbia. Over \$1.5 million in collections last 12 months & still growing. Practice is well equipped with latest technology and is located in free standing building in prime location. Selling Dr. desires to stay and continue working. Contact dental.encompass@gmail.com.

General practice located near **Charleston, SC** for sale. Contact scccdoc@yahoo.com

Perio practice #SC-1338: Spartanburg County. 5 operatory perio practice. Well established practice in phenomenal area, free standing building in gorgeous setting. Avg. collections \$657,871. Contact National Practice Transitions 877-365-6786 x230 a.christy@nptdental.com, www.nptdental.com.

Oral surgery practice for sale in SC - Between Columbia and Myrtle Beach, SC1053 Fabulous 4 ops, 3 surgical suite facility consistently collecting close to \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. Contact info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1053. www.southeasttransitions.com

Dental Practice for Sale South of Columbia, SC1065 Beautiful general practice with 5 equipped operatories. Located in free-standing building that is also available for sale. Collecting over \$700k. FFS and PPO, open 4-days/week. Doctor will stay on for transition period. Please call 678-482-7305 or email info@southeasttransitions.com. Listing ID SC1065

General Dentistry Practice for sale in Greenville, SC. Practice would make a great first practice. Located in a busy, desirable location. Owner financing available contact dr.jscottrogers@gmail.com.

Boutique prosthodontic practice for sale on scenic Hilton Head Island, SC. 3 day work week that generates over \$600K/year collections with low overhead rate. Only true prosthodontic practice in over 100 mile radius that treats the local full time population and long distance referrals. Perfect for transition to a comfortable pace or potential to grow to larger patient base. Call 843-422-7602.

Upstate SC practice for sale, beautiful facility, fantastic décor, 8 operatories of quality equipment poised for unlimited growth. Currently producing \$600K wonderful staff that will transition with buyer. Flexible terms for transition, seller will stay to assist or exit upon closing. Contact 678-482-7305 or info@southeasttransitions.com for details. Listing ID: SC1062.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

Soredex Digital Panorex for sale 5k. Great machine for start up practice or first time digital transition from film. Nice image at a nice price. Buyer responsible for installation. Call 803-785-9991.

For Sale: **I-CAT- 2008 Gendex GX-CB500.** This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact charles@mstxs.com or 843-697-7567.

For Sale: **Instrumentarium 200 PAN/TOMO.** Great machine that takes great images. \$8,000 or best offer. Buyer responsible for installation. Please contact periothree@sc.rr.com or call 843-272-2536

For Sale: **2 Sirona Orthophos 3 digital panoramic x-rays.** One is fully functional and the other is only missing a timing circuit board. Offering both as is for \$12k obo call 864-229-4813

Panoramic PC-1000 Digital. Works great, with computer and all accessories. Just install and go. Great unit, \$1,500, buyer picks up in Mt. Pleasant. Contact jasonsannan@gmail.com or 843-300-5045.

Want to Win a \$100 Visa Gift Card?

Tell us what your favorite SCDA Member Benefit is and why for a chance to win a \$100 Visa Gift Card. You can submit your entry by email at scda@scda.org, or on our Facebook page: facebook.com/SCDental.



*Rules: You must be a current SCDA Member Dentist to be eligible for this contest. **The deadline for submissions is July 1, 2017.***