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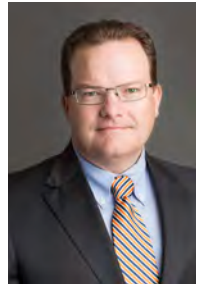
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President's Message

Dr. Chris Griffin



Dr. Chris Griffin

As my final contribution to this section of the Bulletin, I reflect on the many events of 2016 which have occurred on my watch at the top. Although I could debate the merits of our successes or even turn the rest of the article into a top ten list, I would like to speak to the interactions and contributions of the staff and membership as a whole for SCDA. These are the working parts of the engine which make everything else possible.

First and foremost, I love our staff. They are a constant source of support and comfort with an occasional hint of pestering to keep deadlines, protocol and all small things in general fulfilled which completes the recipes for efficiency, dedication and success. They produce timely answers to questions big and small. They do not hesitate when asked to do the extra workload and always, always perform with a great big smile; as far as I am aware. Thank you!

The South Carolina Dental Association exists for the sole purpose of our members. There is a small percentage of membership that stays engaged regardless of the sacrifices of time, effort or financial burden. This is the leadership. This is the population of the membership which sees to the business of the organization. These are our colleagues who seek to enact changes which advance the art and science of dentistry to deliver optimal health to the public at local, state and national levels all the while working to establish the SCDA as the leader in advocating for oral healthcare excellence in South Carolina. They are the elected or appointed representatives of our association. Their schedules are frequently occupied with phone calls, meetings near or far and "homework" in the generation of reports or strategic plans to address the ever present issues that run contradictory to our mission or support those who share our goals. Within this group are diverse backgrounds and opinions. They have consistently supported and challenged every step of the way. The greatest thing I have learned from this eclectic bunch is epitomized with a quote from Mark Twain: "Whenever you find yourself on the side of majority, it is time to pause and reflect". Thank you!

It is often said that 20% of any group does 80% of the work. The SCDA has a total membership of 2082. This is a significant market share of the total number of dentists in South Carolina. 20% of 2082 would represent roughly 416. Therefore, 1666 members are out there on some level of disengagement. 1666 disengaged members is staggering when one only has to look at the radical changes that are

happening right before our eyes. Let's imagine what could happen:

- What if 1666 members converged on Columbia to appeal to our lawmakers on a routine basis? Instead of 15?
- What if 1666 members converged at the annual meeting regularly? Instead of 216?
- What if 1666 members attended the House of Delegates to voice their opinions? Instead of 110 of the 200 plus positions?
- What if 2082 members collaborated instead of less than 416?

Attendance, participation and a loud, clear voice is a requirement to advance any agenda or determine the relevance of an organization. I would like to challenge the other 80% to take another look and engage wherever and whenever it is possible.

In closing, I would sincerely like to thank all members for the opportunity to serve. It has been a great honor.

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel." Maya Angelou

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gambrekd@dhec.sc.gov



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¹Accounts must be open and in good standing to earn and redeem rewards and benefits. Upon approval, please refer to your Cardmember Agreement for additional information. Subject to credit approval. Statement credit will be credited to your account 6-8 weeks after qualifying purchase is made. ²The 0% introductory APR applies to purchases and is valid for the first twelve billing cycles. The 0% introductory APR applies to balance transfers made within 30 days of account opening and is valid for the first twelve billing cycles. The introductory rate does not apply to cash advances. Thereafter, the APR may vary and as of 10/1/16, the undiscounted variable APR for Purchases and Balance Transfers is 10.24% - 24.24% based on your creditworthiness. The variable APR for Cash Advances is 24.24%. Cash Advance fee: 4% of each advance amount, \$10 minimum. Convenience Check fee: 3% of each check amount, \$5 minimum. Cash Equivalent fee: 4% of each cash amount, \$20 minimum. Balance Transfer fee: 3% of each transfer amount, \$5 minimum. There is a \$2 minimum interest charge where interest is due. The annual fee is \$0 or \$29 based on your creditworthiness. Foreign Transaction fee: 2% of each foreign purchase transaction or foreign ATM advance transaction in U.S. Dollars. 3% of each foreign purchase transaction or foreign ATM advance transaction in a Foreign Currency. We may change APRs, fees, and other Account terms in the future based on your experience with U.S. Bank National Association and its affiliates as provided under the Card member Agreement and applicable law. We apply your minimum payment to balances with lower APRs first, including promotional APRs. Amounts paid over the minimum payment will be applied in the order of highest to lowest APR balances.

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Executive Director's Notes

By Phil Latham, SCDA Executive Director



Mr. Phil Latham

Strategic planning sounds boring, but it has been proven that more than ever, strategic planning is needed to continue as a successful organization. Some organizations have great plans in place, but they fail to implement them, while others have marginal plans that are fully implemented.

Early in November at the SCDA Planning Retreat, we welcomed as our guest, Mr. Bob Harris, who is a key player in Association Planning. He has traveled worldwide and authored many books on the subject. He created the Association Self Auditing Process which is used by more than 20,000 organizations. According to Mr. Harris, "nonprofit organizations should be as efficient as any commercial business."

The SCDA and its leadership met with Mr. Harris to review our current strategic plan (see below) and discuss changes. The feedback from all in attendance was great and the SCDA should have a new strategic plan to put before the membership soon.

The SCDA is strong today, appears to be strong for the next year, but with proper planning, we can remain strong for years to come.

SCDA's CURRENT STRATEGIC PLAN

MISSION

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

VISION

To be the leader in the promotion of oral healthcare excellence and the advancement of the profession of dentistry in South Carolina.

OUR VALUES

Ethical Conduct
Professionalism
Diversity
Leadership
Outreach

OUR GOALS

Access to Care – To positively impact the oral healthcare needs of fellow South Carolinians
Advocacy – To be the preeminent voice of dentistry
Communication – To improve methods of reaching members of the association
Diversity – To promote unity among our dynamic membership
Education – To provide high quality dental continuing education
Leadership – To enhance professional and ethical guidance for the association
Organization Stability – To maintain a highly effective association
Practice Viability – To serve the needs of our members through benefits and services

STRATEGIC DIRECTIONS

I. Access to Care

- Rural dental incentive program promotes the need for dentists to set up practices in underserved counties of the state
- Continue Children's Dental Health Month and Give Kids A Smile programs
- Dentists and dental students providing pro bono dental care in clinics and practices throughout the state
- Dental Access Days offers free dental care to adults who are in need
- Continue work with Medicaid participation and reimbursement

II. Advocacy

- Enhance relationships with legislators
- Increase membership in Ad PAC and Den PAC (Political Action Committee) programs
- Continue a proactive voice in legislative issues that impact dentistry
- Maintain lobbying efforts with the legislature

III. Communication

- Improve utilization of electronic Bulletins, e-grams, action alerts and other electronic media
- Research all available technologies to improve communications
- Continue additions and upgrades to the dental association website
- Create and implement internal communications among committees, task forces, districts and state association
- Research available methods of public relations

IV. Diversity

- Increase membership participation among minority groups
- Collaborate efforts within the dental association structure
- Assess needs and priorities of minority groups
- Continue to foster and support diversity efforts at the College of Dental Medicine

V. Education

- Improve dentist participation and attendance at state and local meetings and events
- Research alternative methods of delivering continuing education

VI. Leadership

- Expand mentoring guidelines
- Research and creation of a future leadership program

VII. Organizational Stability

- Maintain integrity of boards, committees, task forces, and districts to address associational needs
- Secure and maintain sound financial position
- Support of existing revenue sources other than membership dues
- Continue research of new revenue sources

VIII. Practice Viability

- Maintain or exceed a market share of 87%
- Continue involvement with the dental students and relations with the dental school
- Raise awareness of SCDA member benefits



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Grave Need for Dental Care in Head and Neck Cancer Patients

By Candace Sprouse, MSW, LISW-CP, OSW-C, Center for Integrative Oncology and Survivorship

According to the American Cancer Society, near 50,000 cases of head and neck cancer will be diagnosed in 2016. These cancers are most often squamous cell carcinoma and have a well-documented association to tobacco and alcohol use, but more recently younger patients are seen related to human papilloma virus (most commonly HPV16). Adequate treatment requires the coordination of multiple care providers including radiation oncology, medical oncology, otolaryngology, speech pathology, and dentistry. Often, treatment involves a combination of chemotherapy and radiation therapy which has been shown to provide excellent results while avoiding surgery and sparing of organs including the larynx and base of tongue, but is associated with significant side effects. Tumor ablative doses of radiation therapy can result in damage to the mandible and salivary glands. Despite improvements in radiation therapy techniques, irradiation puts the patient with head and neck cancer at high risk for treatment-related complications including dry mouth (xerostomia), muscle fibrosis, trismus, oral infections, and bone destruction (osteoradionecrosis). These risk factors highlight the need for dental evaluation and treatment prior to the initiation of therapy. This is truly a setting of prevention being worth a pound of cure. Unfortunately, many patients do not have dental insurance or the ability to pay out of pocket for these expenses. Any assistance to provide dental care to this high risk patient population is greatly needed and appreciated. Please contact Candace Sprouse for additional information.

Master Calendar

December 2	SCDA House of Delegates	Double Tree, Columbia	9:00 am
December 8	Local Infiltration Anesthesia Course	MUSC	
December 9	15th Annual Oral Health Forum	North Trenholm Baptist Church	8:30 am
December 23-26	SCDA Office Closed for Christmas		

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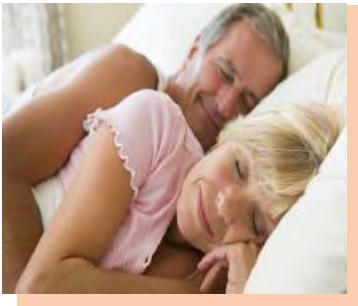
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Regional Representative

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The Value of Your SCDA Member Benefits

By Mark Brown



Mr. Mark Brown

\$6,000. That's how much money you could save by utilizing all your SCDA Member Benefits. If you are not sure what benefits are offered, let us know and we will be more than happy to send you a copy of the SCDA Member Benefits Booklet. We have partnered with reputable companies to offer SCDA Members everything from card processing services to website development. Your SCDA Member Benefits can be a valuable resource for your practice. Not only can you save money on services for your practice, but the SCDA earns money from these endorsements in the form of non dues revenue which keeps your SCDA dues low.

You may be asking "Why should I switch from the companies I use now?" The SCDA leverages the buying power of over 2,000 Member Dentists to negotiate special discounts. In addition to this, they thoroughly research the company to make sure it is capable of providing the level of customer service you have come to know and expect from your Association. We believe that your membership should have value to you and we strive to maintain a catalog of benefits that enhance your membership with the SCDA. If you have any questions about your SCDA Member Benefits, please contact the SCDA office at 803-750-2277 or by email at scda@scda.org.



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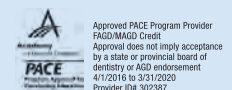

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Don't Miss Out on Medicaid Incentive Payments as an Eligible Professional (EP)

By Neal R Asman, Project Coordinator for Provider Outreach, SCDHHS

Six Years of Incentive Payments are Possible but [Get Registered Soon As 2016 is the Last Year To Begin](#).

Many dentists may be eligible to participate in the [S.C. Medicaid EHR Incentive Program](#), which provides incentive payments to EPs as they demonstrate the adoption, implementation, upgrading or meaningful use of certified EHR technology. [The EHR Incentive Programs](#) are designed to support providers in this period of Health IT transition and instill the use of EHRs in meaningful ways to improve the quality, safety, and efficiency of patient health care.

Providers that are eligible to participate may receive up to \$63,750 for full participation in the program. This includes a payment in the first participation year of \$21,250 to adopt, implement or upgrade (AIU) to a Certified Electronic Health Record Technology (CEHRT) system, or to demonstrate meaningful use (MU) of CEHRT.

As SCDA members who serve Medicaid patients consider their eligibility to start or continuing participation in the S.C. Medicaid Electronic Health Record (EHR) Incentive Payment Program, here is some additional information.

- ✓ Since the program began in 2011, each year payments have been made to S.C. participating dentists.
- ✓ As of November 8, 2016, 260 payments have been made to dentists from the SC Medicaid EHR Incentive program and those payments total \$5,482,500.
- ✓ Also as of that date, an addition 55 dentists have registered to participate but have not progressed to the payment status.
- ✓ Dentists have attested for both AIU (acquisition, implementation or upgrade) and MU (meaningful use) of their EHR system.
- ✓ For MU attestations, various EHR products have been used and a required set of objectives have been met with those systems.
- ✓ MU objectives selected by participating dentists as part of a required set included drug-drug and drug-allergy interaction checks; maintenance of an up-to-date problem list of current and active diagnoses; maintenance of an active medication allergy list; record of demographics; record of smoking status and others.

If you provide services to Medicaid patients, 2016 is the last year to begin participation in the S.C. EHR Incentive Program.

To learn more, view the [Program Brochure](#) and [PY 2016 Announcement](#)

How Do I Get Started?

- To begin the registration process, please visit the [CMS Registration and Attestation System](#). Upon successful registration, the CMS system will supply you with a CMS Registration ID.
- When you are ready to begin the attestation process, please visit the S.C. State Level Repository (SLR) www.scdhhs.gov/slr. To log on, you will need your National Provider Identifier (NPI) and the CMS Registration ID that was provided to you during the CMS registration process. If you have misplaced that registration ID, the CMS EHR Information Center will assist you: (888) 734-6433.
- Currently, the S.C. Medicaid EHR Incentive Program is accepting the following attestations:
 - 2016 Participation Year (PY): AIU (Adopt, Implement, or Upgrade)
 - 2016 Participation Year (PY): MU (Meaningful Use)For more information regarding attestation availability and deadlines, please visit the S.C. Medicaid EHR Incentive Program website: www.scdhhs.gov/hit, or contact me directly for assistance.

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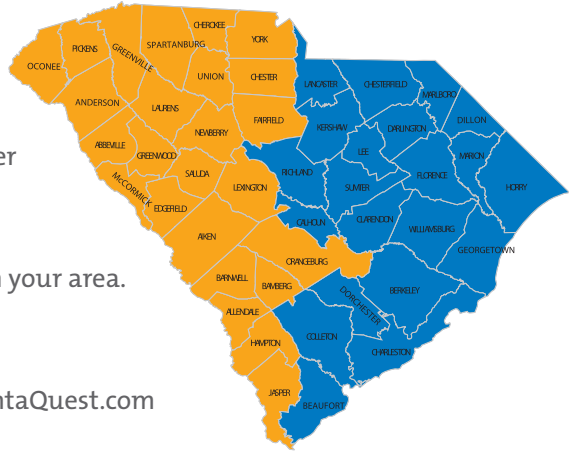
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DentaQuest manages the Healthy Connections dental program. We greatly appreciate the contributions of providers. Our provider web portal makes it easy for you to submit claims and authorizations, check member eligibility and more. Responsive service from our call center reps keeps your offices running at peak efficiency.

To learn more about the Healthy Connections program or DentaQuest, contact a provider relations representative in your area.

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The 3 Insurance Stages Throughout a Growing Dental Practice

By Jeremy Withers, Withers Crest

The first conversation you may have had about Disability and Life Insurance probably took place while you were still in residency, and you most likely purchased your first policy shortly after. For some, this could be the only policy they ever purchase. Most dentists, however, will own multiple insurance policies throughout their careers and will constantly be updating them as their income and practice grows.

First Stage: Setting the Foundation

Most Disability and Life Insurance policies are purchased during or shortly after residency. Your main concern is to protect your future revenue stream as a dentist as well as cover the large amount of debt you may have accumulated through dental school. During this stage it is recommended to purchase a Term Life Insurance policy in the unforeseen case that you do not live long enough to pay off these debts. This is especially important if you have already started a family, which will make a difference on how large of a policy you purchase and how long the term will last.

The other policy you will most likely purchase during this stage is your first Disability policy. Disability policies make sure that you still receive a portion of your income in case you become disabled. Normally the monthly benefit can be as high as 60% of your average last two years of income. If you haven't worked two full years as a dentist, then it can often be based off of the first year industry average. Key things to look at in a disability policy are the partial disability and own occupation definition within the policy.

Second Stage: Building the Practice

The second stage usually begins once you have been practicing for 5 or more years. Your income has probably increased significantly and you may be thinking about starting your own practice or buying an existing one. Anytime your income changes significantly or you have a life change (such as your family growing), you should schedule a meeting with your insurance agent to make sure your current policies still meet your needs and goals. Chances are if you have not updated your policies since you first purchased them, then you are most likely underinsured.

If you are in the process of starting your own practice or buying an existing one, you will most likely be discussing your options with a bank. The bank will usually request that you get both a life and disability policy to cover your practice loan. These policies need to be separate from your personal life and disability because the bank will want to be the beneficiary of the policy. Additionally, owning your own practice introduces you to Business Overhead Expense policies and if you have a partner then you will definitely want to review your options for Buy/Sell policies.

Third Stage: Protecting Your Nest Egg

The third stage normally comes once you are closer to retirement. You have now paid off most of your college and business loans and may even be thinking about selling your practice. The term life and disability policy you first purchased is probably about to be up or has already ended, and your main concern is preparing for retirement. Depending on how comfortable you are with the size of your retirement accounts and assets, you may not have a need for additional life insurance. If you do not think your assets and accounts can fully fund your future goals, then it may make sense to purchase a smaller life insurance policy to supplement any difference. There are also a lot of options to use permanent life insurance policies to aid in estate and gift planning. For example, if you currently give an annual donation to a university or charity, you should see what that annual donation would produce in a permanent life insurance policy. If the policy was designed correctly, then you will still have the same tax benefits for any premium payments you make.

The second policy you will probably look at is Long Term Care insurance. The cost of needing full time in home care or being in a nursing facility will cost you over \$70,000 a year, and will quickly deplete your assets. You have multiple options of purchasing LTCi policies including traditional and hybrid policies. Whichever route you choose, you will want to start looking for a policy between the ages of 50-60. This is mainly due to the fact that underwriting can become very difficult in your later years once you already have health issues.

No matter what stage you are in, it always helps to review your insurance policies on a yearly basis. Our lives are constantly changing, both at home and in our career. Withers Crest is endorsed by the SCDA and their insurance specialists understand the Dental Industry and needs of SCDA members. Please give them a call at 843-732-3304 or send them an email at jwwithers@witherscrest.com to review your current policies and go over your options.

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manner. Email CV to bromanoea@yahoo.com

Volunteer at the Helping Hands Dental Clinic (Georgetown). Licensed SC dentist, to provide extractions. Thur Evenings 5:00 pm. Contact Tracy Jones at 843-527-3424 or acct.hhands@gmail.com.

Are you looking for a chance to work with a team of **pediatric dentists and orthodontists**? Are you looking for a career with a fun environment, competitive salary/benefits, and state of the art facilities? If so, our team is the perfect fit! To learn more email isabel@coastalkidsdental.com or 843-818-5437.

Busy multi-discipline practice **seeking pediatric dentist.** Candidate must be certified or recent pediatric experience. Position is for 4 or 5 dyas, depending on your preference. Sign on bonus and health insurance benefits available. Contact aminish@mdadental.com.

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Fayetteville, North Atlanta, Douglasville and Forest Park, GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

Associate needed in Oconee County- Excellent opportunity for motivated quality oriented General Dentist with exceptional communication skills. Enjoy working with a fun loving team that values relationships with each other and patients in an atmosphere of excellence, integrity and compassion. Contact oconeescdentist@gmail.com.

Dentist: **Consulting firm seeking practice transition consultant nationwide.** Immediate need in SC. Full training and support. Unlimited earning potential. careers@paragon.us.com or 866-898-1867.

Kool Smiles is hiring in SC! We are currently **hiring PT or FT for all Dental Specialties:** Oral Surgery, Orthodontist, Pedodontist and Dental Anesthesiologist. Locations: Rock Hill, Greenville, Anderson, Columbia, Sumter, Orangeburg & Charleston. For more information, please apply online at koolsmilesjobs.com or contact Emily Platto 770-508-6810 or eplatto@benevis.com

Large group dental practice looking for associate dentist to join expanding team. **Positions available to Fort Mill, Indian Land and Rock Hill.** Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facilities. Candidates must have great work ethic, excellent skills and exceptional chair-side manner. Interested candidates email CV fdhumanresources@gmail.com

Associate Dentist needed in Murrells Inlet for thriving practice operating 4 days a week. Full-time or part-time available. Contact 864-993-6675 or jenmitchell17@gmail.com.

General Dentist, Charlotte, NC- Full time opportunity to join an established group practice. University Dental Associates offers our doctors a collegial environment, doctor leadership and mentoring opportunities, professional management team, and is accredited by Accreditation Association for Ambulatory Health Care (AAAHC). Minimum of 3 years of experience. Contact Kate Anderson: kateanderson@amdpi.com.

Excellent opportunity for highly motivated associate dentist with great communication skills for fast growing, state of the art dental office in **Fort Mill/Rock Hill, SC area.** Full/Part time with future partnership; Excellent Compensation is production based; contact@carolinasmiledentistry.com

Associate Dentist position available in Florence, SC in an established, growing practice. Excellent compensation and very high earning potential. Buy-In opportunity available. Contact robin@southeasttransitions.com or 404-307-5234

Dental Associate needed part-time leading to full-time position in Powdersville, SC. Call the office at 864-269-3662 or email dr.gordongray@yahoo.com.

We are looking for one or more dentists **looking for an ownership position** or to work in various facilities mostly serving an elderly population. Located mostly in Columbia and surrounding areas. Schedule is 2-5 days per week, either for a daily rate or salary. Contact Ann Matika, MS, RDH or Rich Matika, MS, PMP at 757-431-5481.

Associate Dentist wanted ASAP- Retiring Dentist slowing down. Experienced candidate preferred. State of the art facility, great staff. Near Hilton Head & Savannah GA. arlthprl@hargray.com.

Associate needed for restorative/implant practice. 2 locations, \$2.2 million gross, Columbia and Lexington, both doctors have over 30 years experience. Dr. Phil Jackson is cosmetic/restorative dentist and Dr. Leo Hall is implant expert (over 30 years implant expertise). A golden opportunity for the right dentist. Call Nicole at 803-678-9999.

Rock Hill office is looking for an associate for 2 days per week. Competitive pay and will pay at a daily rate based on experience. We prefer someone who has at least 2-3 years experience. Potential for full time is possible if the position is a good fit for both the associate and the office. We are flexible with the start date. Contact esh216@gmail.com

We are seeking a full time dentist to join our established 2 doctor general **practice in Historic Abbeville, SC**. Excellent opportunity to practice high quality dentistry while enjoying the comforts of small town life. Abundant opportunities for hunting, fishing, golfing and raising a family. Part time employment is also available. 864-366-5511.

Highly motivated **Associate dentist** with great communication skills for fast growing, state of the art dental office in Fort Mill/Rock Hill, SC. Excellent compensation and very high earning potential for the right candidate with partnership option. Contact healthy.smiles4u80@gmail.com

Associate Dentist needed in Darlington, SC- Bela Family Dentistry is looking for a general dentist seeking an opportunity to work in a rural town. Must be able to provide comprehensive care, while delivering a high level of customer service. Generous compensation package, including Health Insurance, 401k, and more. If interested, please email CV to j rains@beladentistry.com

Team Placement Service is a Federal healthcare contractor. We currently have a wonderful **full-time General Dentist** position to work at the Marine Recruit Core Depot (MRCD) located at the Naval Hospital in Parris Island, SC. Any state license is acceptable. Full benefits and good salary, email your resume to tgreen@teamplacement.com.

Positions Available- Staff

A brand new, private practice dental office is looking for energetic, motivated, reliable, quick-learning **dental assistant** to join the team. Experience preferred. Must be able to assist all aspects of dentistry and be familiar with Eagle Soft. Please email resume to brigitte.lorbecki@gmail.com.

Looking for a long term dental hygienist for a fast pace GP to cover Wednesdays and Thursdays. Experience is preferred but not required. Must have excellent communication and organizational skills with a high attention to details. Start ASAP! Fax resume to 843-672-3299 or email pterrydental@shtc.net.

Hygienist needed for maternity leave immediately until February. Competitive pay contact 803-252-8101 or dentaluniversity@att.net.

Practices/Office Space Available

Dental Office for Rent in Rock Hill. Built as a Dental Office this freestanding building has 3 operatories plumbed for nitrous oxide, suction and compressed air. Located in the center of the medical community at 1342 Ebenezer Rd. Contact John Rinehart at jdrinehart@ccim.net or 803-517-0229 or 803-329-3285.

Columbia General Practice #8843-Gross collections-\$559K; sale price \$449K. 3 operatories; 1300 sqft. office space. For more information contact Dr. Jim Howard at 919-337-1162 or jim@adssouth.com

SW Greenville #9016-Gross Collections-\$640K; 5 operatories; 4 days For more information contact Dr. Earl Douglas at 770-664-1982 or earl@adssouth.com

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251

Dental Practice for Sale near Florence SC1059 Great part-time practice 30 minutes from Florence. Doctor currently working 3 days a week, has 4 operatories, and collects over \$600,000. Practice has great potential to reach a million working full time. Low overhead and great rural lifestyle. Doctor is moving. Can be a satellite or full time practice. 678-482-7305 or info@southeasttransitions.com. Listing ID SC-1059. www.southeasttransitions.com

Lowcountry/Coastal SC- oral surgery practice with periodontist in this highly desirable area of South Carolina. 3 operatories with new equipment added in 2015! Contact Henry Schein Professional Practice Transitions Consultant Courtney Howell Robinson, 843-324-0703, courtney.robinson@henryschein.com #SC107

Oral Surgery practice for sale **Between Columbia & Myrtle Beach** Fabulous 4

ops, 3 surgical suite facility consistently collecting close to \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. Contact info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1053. www.southeasttransitions.com

Practice for sale- Greenville, SC- would make a great first practice for recent graduate or potential satellite location. Priced to sell quickly in a very desirable location. Please call 864-200-1999 for information.

Dental practice for sale in Columbia, SC1037 Great practice in a prime location, collecting \$425k+ on 3 days a week. Huge upside potential! Real estate also available for purchase. Contact us at info@southeasttransitions.com or 678-482-7305 for details. Listing ID SC1037. www.southeasttransitions.com.

Dental space available! Perfect for satellite office or new start-up. Offices have 6-7 fully plumbed ops with ample waiting room and office space. Offices available in SC: Bluffton, Beaufort and HHI; in GA: Atlanta, Macon, Fayetteville, Savannah, Pooler, Statesboro and Richmond Hill. Save time and money! Contact dentaljobsatlanta@gmail.com.

Large, established practice **for sale in Central, SC-** 45 minutes from Columbia. Over \$1.5 million in collections last 12 months & still growing. Practice is well equipped with latest technology and is located in free standing building in prime location. Selling Dr. desires to stay and continue working. Contact dental.encompass@gmail.com.

Office For Sale or Lease- St Andrews-Irmo area 1800 sf office with 4 operatories at the intersection of I-20 and Bush River Rd. Office has lab, reception office, waiting room and private office for dentist. Call or text 803-237-5552.

For Sale

For Sale: Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

Soredex Digital Panorex for sale 10k. Great machine for start up practice or first time digital transition from film. Nice image at a nice price. Buyer responsible for installation. Call 803-785-9991.

For Sale: **I-CAT- 2008 Gendex GX-CB500.** This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact charles@mstxs.com or 843-697-7567.

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