

# Bulletin



VOLUME 37, ISSUE 5

MAY 2009

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## Superlative Annual Session Hurt By Economy

By Phil Smith

The 140<sup>th</sup> SCDA Annual Session was another critical success in a long history of great meetings. The continuing education was "best in class", the social events were creative and family friendly and from all early indications SCDA will enjoy a good meeting year. The challenge this year was the economy and unexpected wildfires that threatened Barefoot Landing. Although the exhibit floor was full and traffic was brisk, our attendance numbers were off from previous years.

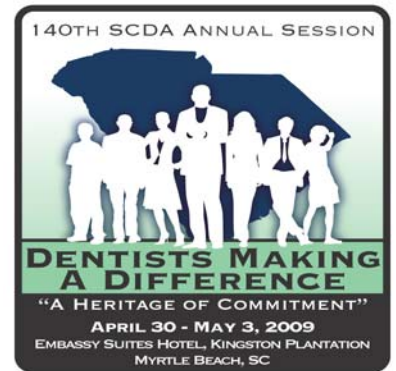
The meeting launched on Thursday with a series of morning lectures. Bruce Manchion and Sascha Jovanovic enjoyed packed rooms of enthusiastic attendees. Soon after the midday break guests attended the Awards Luncheon. This was an especially joyful gathering because of the celebration of the SCDA accolade recipients. Dr. Charles Millwood was most gracious in his acceptance of the Hoffmann Award. There was also a special acknowledgement for two fifty year contributors, Dr. Jack Turbyfill and Mr. Happy Hays. The guest speaker for the event was Dr. Ron Hamilton, a dentist and pastor serving as the contact church for the DAD Project in August.

On Friday the educational offerings were extensive. Doctors and staff alike were given chances to explore herbal medicines, esthetics and occlusion as well as intraoral radiography. The South Carolina Dental Lab Association hosted a course on CAD CAM implementation and partial denture design. Friday was the busiest day of the convention. Besides assorted CE there were a number of receptions in the evening. There was an ASDA / New Dentist drop in sponsored by Patterson Dental and the generous contributions of dentists who elected to sponsor a dental student for the meeting.

Saturday is the day when courses become a bit more specific and the collateral events competed with the seminars. The ASDA students participated in a panel discussion about association and partnerships. Drs. Mark Barry and Jimmy Rivers, valued friends and educators, were able to craft a very important discussion about treatment planning and ethical decisions of care. The technical presentation by Dr. Steve Ratcliff was a perfect plan for the temporization of anterior implants. This was a dental education day at its best!

The evening of the Presidential Reception was great family fun at the Ripley's Aquarium. Social interaction, visiting the displays and listening to entertainment from Scott Smith made for a fine finish to our events. Scott Smith is a talented singer who performed good covers of many popular songs.

In many ways this year's Convention Committee was innovative and aggressive in the promotion of the meeting. It was a commitment of the group to offer the best meeting money could buy, and provide an added value for all participants. Congratulations for a great effort!



[www.SCDAannualsession.com](http://www.SCDAannualsession.com)

Published by the

South Carolina Dental Association

Editor: Philip E. Smith, DMD,  
FAGD, ACD, ICD

Designer: Jennifer Haworth

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Dr. Charlie Maxwell, on behalf of the SCDA, presented Dr. Jim Mercer with a gift as a token of appreciation for his year of service as president at the HOD Meeting.

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“When researching malpractice insurance, I asked myself, ‘Who can I trust with this important coverage?’ Once I learned that the SCDA offered this coverage and that fellow association members sit on the boards of the carriers they work with, I knew my best interest would be of foremost importance.”

*Jill Colson, Chair  
-Committee on the  
New Dentist*



## DAD Project Takes Shape For August

By Phil Smith

The SCDA has been developing an adult free dental clinic project for over a year. Many of you may recall that the Board of Governors invited representatives from North Carolina who have staged community clinics for years. The SCDA Dental Access Day (DAD) has now become a reality and will be run on August 28 and 29, 2009 in North Charleston. The site will be the North Charleston Convention Center, and logistics are being determined for this project's efficiency and success.

Based on the North Carolina model for their Mission of Mercy (MOM) clinic, the organizers for the DAD program will come from many community and professional segments. SCDA will import North Carolina's hardware and portable treatment rooms as the first step in establishing this year's site. Community leaders and service organizations will assist in enrollment, volunteer manpower and finances. The Seacoast Church with Pastor Ron Hamilton will be one of the primary organizers.

It is the intention for the DAD weekend to host and provide dental treatment for over 1000 adults. Dentistry is free but it is also dependant upon the patient's resources. The dentistry is not limited to extractions and may cover most basic dental needs for an adult patient. There will be a couple of labs providing service for denture repairs. The staging area will likely have seventy treatment chairs and dedicated radiographic assistance. In application there will be a sterilization section with multiple oversized autoclaves and a broad and categorized dispensary for supplies. This is a large undertaking that will need lots of volunteers to see 500 patients in a day. This likely will become a very long day.

The profile of volunteers often differs from those dentists who might donate service for GKAS. SCDA organizers are already enrolling interested parties who would like to participate. The self contained MASH type facility will need lots of personnel. So if you or a dental team member would like to assist with this venture you may enroll at the SCDA website. Contributions will also be needed so if you cannot participate think of a donation. Many organizations have already written checks, but SCDA estimates that at least \$25,000 will be needed.

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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [phil@scda.org](mailto:phil@scda.org), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## Master Calendar

- May 8 SCDA Member Benefits Group Board —SCDA Office, 9 am-1 pm
- May 15 SCDA Board —SCDA Office, 9 am-1 pm
- May 16 Restorative Dentistry Update 2009—MUSC, 8 am-5 pm
- May 16 Nitrous Oxide Monitoring Course—MUSC, 8:30 am-5 pm
- June 4 SCDA Planning Retreat Social—Al's Upstairs, 6:30-8 pm
- June 5 SCDA Planning Retreat—Columbia Conference Center, 8:30 am-4 pm
- June 10 SC PCF—SCDA Office, 11:30 am-3:30 pm

Please visit [www.scda.org](http://www.scda.org) for more events.

### “If it Ain’t Broke, Fix it Till it is!”

I am amazed at the frequency of programs, services or regulations that take great effort to fix or improve something only to end up making it worse. We all have been party to government good intentions that end up serving up a big dose of collateral damage. I fear that one of those programs has become the recent requirement for dental practices... the Red Flag Rules.

Red flag rules were developed last year as a means to prevent identity theft from businesses. The intention was to establish a protocol for reporting stolen personal information from data banks, office computers or credit card lists. The ADA countered that the effort was unnecessary and pressed to interrupt the enforcement date. The Federal Trade Commission agreed and the implementation was delayed until May 1, 2009.

The reason that dentists are even a part of this conversation is that under the strict definition we are “creditors”. So if your office allows a patient to make payments over a few months, or if you offer financing through some dental service then you are considered in this regulation.

### Membership Has its Privilege: SCDA and ADA to the Rescue!

In anticipation of the pending “drop dead date”, the ADA sent out an emergency E-Gram from Dr. John Finley, President of the ADA. There was a link to downloadable information about Red Flag Rules. (check the members only section of [www.ADA.org](http://www.ADA.org))

Better yet, our SCDA was directed by Dr. Mercer to copy and send the necessary documents to the Association membership directly. By the time you read this Bulletin, not only should you have the required compliance forms, but the Red Flag will be waving!

Special accolades to the SCDA staff for getting this out so punctually!

### Watch Out for “Red Flag Ruse”

As dentists evaluate the Red Flag paperwork you will soon discover that it really is not too complicated. Complete the form, have your staff sign it and you are done. Phil Latham cautions dentists to not be misled by companies offering services to bring your office into compliance for only a thousand dollars. The cost, if you choose to do so, should be much less.

**IMPORTANT ANNOUNCEMENT: RED FLAG RULES DELAYED 90 DAYS DUE TO ADA GRASSROOTS EFFORTS! MORE INFORMATION TO COME. TARGET DATE IS AUGUST 1<sup>ST</sup>.**

### ASDA Video Graces “You Tube”

I received a note from a first year dental student at MUSC to visit their class video. Filmed for the ASDA dinner it was a humorous joy! For those of you with dental student family in Charleston you may be surprised. Look for the faculty and watch the outtakes. Just follow this link to the [MUSC dental student video](#) and ENJOY!

Till next time,  
Phil

# SCDA Member Benefits Group

By Mark K. Brown

## Insurance Rates **DROPPING???**

Believe it or not, that is not a typo! How often do you see insurance companies actually lower their rates? The South Carolina Patients Compensation Fund (SC PCF) has recently dropped their rates on most of their coverages and the decrease goes up to as much as 8.6%! The South Carolina Joint Underwriting Association (SC JUA) recently reviewed their rates for the upcoming year as well and will have no rate increases themselves.

The SC JUA and SC PCF are the two companies your dental association has teamed up with to bring you Professional Liability coverage for not only you, but your staff and practice as well. You may have heard me discuss in the past the many reasons we partnered with these companies such as the more than 30 years experience they have operating within our great state or perhaps you've heard me mention that fellow SCDA members sit on the boards of both groups.

*"My professional liability insurance has been provided through the SCDA for years now, for many reasons ranging from cost to service, but the primary reason is my knowing that I can focus on the profession of dentistry while resting assured I'm in good hands."* – **Lee Gardner, Past President**

*"When researching malpractice insurance, I asked myself, "Who can I trust with this important coverage?" Once I learned that the SCDA offered this coverage and that fellow association members sit on the boards of the carriers they worked with, I knew my best interest would be of foremost importance."* - **Jill Colson, Committee on the New Dentist Chair**

This rate reduction is great news especially considering our current economy. If you do not presently have your malpractice insurance through the SCDA, call us at 800-327-2598 to see what we can do for you. This coverage renews for most dentists during the months of May – July, so now is the best time to see how much you can save. You can also send Deanna an e-mail at [ski@scda.org](mailto:ski@scda.org).



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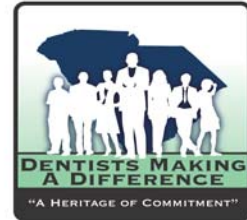
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# President's Message



*Note: This is the partial text From Dr. Mercer's address at the SCDA Awards Luncheon.*

One year ago together we set a goal to make the SCDA the leading voice for oral health in South Carolina. I challenged you to continue our *Heritage of Commitment* and to *Make a Difference* in your community and state. You and the SCDA have done just that this past year. It has been an honor and a privilege to serve you and I thank you for trusting me with the responsibility.



**Dr. Jim Mercer**  
President

During the four years that I have served on the Board of Governors, I have observed a shift from the SCDA having a short term view with a one year agenda of projects to the SCDA focusing on our mission and core values with projects that span across multiple years. This serves our association well and has allowed us to continue to improve our stature in the legislature and has helped make us a sought after voice for oral health in our state. The SCDA has reached out to groups in the oral health community and formed coalitions to accomplish many of our goals.

Traditionally, I should now recite a state of the SCDA and list the many projects, programs, and accomplishments from the past year. I will save that for another time. I do though, want to briefly highlight five areas where you have made a difference this year...

The first area to highlight is our collaboration with the MUSC College of Dental Medicine, Dental Students and ASDA. You have added a MUSC faculty representative to the Board of Governors as an ex-officio member. We are lucky now to have Dr. Ted McGill as the MUSC representative on our Board. In addition to Ted, we frequently have Dr. Mark Barry and Dean Sanders attending our meetings. We now have students participating in our House of Delegates, Board of Governors and committees. We participate in the ASDA Legislative Day, a number of activities at the school, and many of you volunteer your time to help the school and students in various capacities. After much hard work and years of effort by many of you, we will see the opening of the James B. Edwards College of Dental Medicine Clinical Education Center this fall. The effort to build the relationship between the school, students and the SCDA benefits all parties involved.

It has been a challenging year financially for our state and this has resulted in a 15.1% reduction in our state's Medicaid base budget, which equates to \$459 million. In spite of this significant reduction, Dentistry is the only healthcare group that did not feel the brunt of the cuts. The adult dental Medicaid program, which is an optional program by federal guidelines, was slated to be eliminated. Through a combination of your efforts and new federal money, this program was preserved. Many restorative fees for beneficiaries up to 21 years old were actually increased this year. Although SC Medicaid is far from perfect, the SCDA has remained at the table and continues to work to improve the program.

The third area I want to touch on is our collaboration with SC DHEC Division of Oral Health and other oral health stakeholder groups. Just one example of our collaboration is the creation of the Flora and Floppy go to the Dentist puppet show which reached nearly 7,000 students across the state. With DHEC, Dr. Amy Martin, and ADA funding, we conducted a school nurse needs assessment. We had an 87+% response rate and the results validate our legislative efforts in both the Medicaid arena and the creation of our proposed Community Oral Health Coordinator (COHC).

Additionally, the SCDA assisted DHEC in training more than 300 school nurses from across the state in oral health screenings. Our visibility at these trainings has led to other collaborative opportunities. These are just a few examples of your efforts that make us the voice for oral health in the state. You have Made a Difference in your local communities by participating in health fairs, Give Kids a Smile Day, Children's Dental Health month programs, and other programs too numerous to detail here.

*"... I have observed a shift ... to the SCDA focusing on our mission and core values with projects that span across multiple years."*



With funding from the ADA's targeted public affairs program, the SCDA hired a public relations firm –Carolina PR. John Durst and his staff have been a tremendous help getting local coverage of events, developing material for our Dental Access Days program and supporting our pending legislation. Our legislative effort is the next area I will touch on. We have continued our targeted approach of hosting lunches and dinners for the Senate Medical Affairs Committee and the House 3M committee. These are very effective because we are able to speak with our legislators one on one in a relaxed environment. The SCDA has also testified and attended hearings on bills of interest to dentistry. Our primary legislative focus this year has been on issues that help to improve access to care.

The SCDA supports adequate funding of our Dental Medicaid safety-net program, which I mentioned earlier. Secondly, we have worked to maintain and increase funding of the Rural Dental Incentive program. Last year we were able to add \$250,000 in non recurring funds to our \$250,000 in recurring funds. This budget year we have been able to maintain our base funds, and as of yesterday, an additional \$250,000 is still in the current budget. We also are exploring the possibility of some matching funding from DHHS which would allow us to have an even greater impact with the program.

Our Community Oral Health Coordinator bill, which is moving through the legislative process, is an example of our collaboration with multiple groups over several years to improve the oral health of underserved children. We worked closely with the Department of Education, SC DHEC, and school nurses to craft the Bill. Thanks go to Senator Dr. Ray Clary who introduced the bill and has guided it through the Senate. We currently have \$300,000 in the budget for the initiation of this project in a year where funding for new projects is scarce.

The final area I want to highlight is our Dental Access Days project. This is an example of a multiyear effort that focuses on access to care for adults, involves the local community in solutions and provides free adult dental care over a two day period. The initial DAD project will be held at the Charleston Convention Center August 27 through 29. I encourage you to fill out a volunteer form today. Seacoast Church has partnered with the SCDA to make this project a reality for Charleston. There is already a lot of interest in bringing this project to other parts of our state so I invite all of you to volunteer at this event, make a difference, and bring it to your community. What has made similar projects across the country very successful is the involvement of the local community. This is what Seacoast Church is doing for us and their Charleston community.

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## Executive Director's Notes



**Mr. Phil Latham**  
Executive Director

*“Something must change or the SCDA will be forced to make some dramatic changes to its convention...”*

I have just returned from the 140<sup>th</sup> Annual Session of the SCDA. I am always encouraged after attending the convention because we have such a great group of professionals. I return to the office energized and my mind brainstorming on what else the association can do to better serve its members. As we complete the 2008-2009 fiscal year, I am reminded of the dedication displayed by President Mercer, and as we gear up for the 2009-2010 fiscal year, I am mindful to think of and care for others as expressed by incoming President Maxwell during his speech at the recent House of Delegates meeting. This association is special and has many special people.

When I was hired by the SCDA more than 10 years ago and attended my first SCDA Convention, I was shocked at how many people attended. There were more than 2,100 attendees and of that, almost 500 were SCDA members. 7 years ago, this number began to tumble and as we finalized attendance numbers it appears that only 338 SCDA members attended the most recent convention. What has happened?

I know times have changed. I realize the economy is in a slump, but I can think of no better place to be than Myrtle Beach and there's nothing better than associating with a great professional group of people in the month of April. The SCDA Convention has always been a time to catch up with those we haven't seen or spoken to in a while and it provides a great opportunity to meet new dentists. Isn't this still the case?

The SCDA Convention not only offers a social time to network, but it also offers great continuing education opportunities, so why are dentists not attending? I am not sure anyone has the magic answer to this question. Rather than this question just being discussed in passing, it has now become a much bigger issue.

Something must change or the SCDA will be forced to make some dramatic changes to its convention set up and how it is run. Your association cannot continue to plan, develop and stage an annual convention when so few dentists attend. The association depends on the income from the convention. I am very concerned about what may occur in the very near future.

As you read this article, I urge you to write down next year's convention meeting dates now, tell your spouse the trip is planned, tell your staff the trip is planned and come to Myrtle Beach in April 2010 to make it the best SCDA Convention to date.

The 141<sup>st</sup> SCDA Annual Convention will be held April 29 – May 2, 2010.

Don't forget to  
volunteer for our  
inaugural  
Dental Access Days  
event  
August 27-29 in  
North Charleston!



SOUTH CAROLINA  
**Dental Access Days**  
SOUTH CAROLINA DENTAL ASSOCIATION





# Volunteer for our first Dental Access Day

Dental care is either unavailable or an unaffordable luxury for many adults living in South Carolina. It is common to find residents with severe pain, discomfort, and embarrassment due to poor oral health. In order to address access to care for many indigent South Carolinians, the South Carolina Dental Association is planning to launch a dental access initiative, DAD, which will primarily focus on adults with the majority of care being extractions and restorative work. We estimate we'll need \$25,000-\$50,000 and at least 100 volunteers to stage our first project.

The project will take place at the North Charleston Convention Center on August 27-29, 2009. Please consider donating your time, talents and/or treasure to help ensure a bright future for good oral health in South Carolina. Just fill out the form below and return it to the SCDA office:

SCDA Dental Access Project  
120 Stonemark Lane  
Columbia, SC 29210  
Fax: 803.750.1644

Name: \_\_\_\_\_

- dentist     hygienist     assistant     dental student     other

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

I am willing to donate (please select any or all):

- my time
  - I would like to contact local businesses for donations to the project
  - I would like to help with set-up on Thursday, Aug. 27
  - I would like to help with clean-up on Saturday, Aug. 29
- my talent – I would like to offer my services as a dentist/hygienist/assistant/other to the project
- my treasure – I would like to make a personal donation toward the costs of the project

Amount: \$ \_\_\_\_\_

Check # \_\_\_\_\_ (made payable to the SCDA Foundation)

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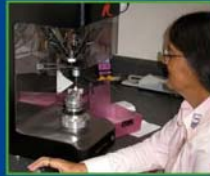
Card#: \_\_\_\_\_ Exp: \_\_\_\_\_ Vcode: \_\_\_\_\_

Signature: \_\_\_\_\_

If you have any additional questions, you may contact Phil Latham at the SCDA office at 803-750-2277 or by email at [lathamp@scda.org](mailto:lathamp@scda.org).



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# Tech Talk

By Christy J. Meador

## Membership Update Form

If you move (in state or out), get married, retire, or have any changes, please click [here](#) for the form, so that we can make the change in our system. This helps us get your dues statement out in a timely manner, saves postage, and makes our membership directory have the most up to date information. If you have already returned this with your 2009 dues statement, thank you.

## Annual Session

I will be taking pictures at the 2009 Annual Convention, please check our [Photo Gallery](#) to see if you are in any photos!

## Did you know?

1871 – James B. Morrison patents the first commercially manufactured foot-treadle dental engine. Morrison's inexpensive, mechanized tool supplied dental burs with enough speed to cut enamel and dentin smoothly and quickly, revolutionizing the practice of dentistry.

Remember, this is **your** web site. Please feel free to send me articles, photos, announcements, any other information for our website.



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Chip Cappelmann

Bill Cappelmann

Pamela Foster, CIC

## Guidelines For Informed Consent

There has been some concern about the use of informed consent forms, especially in their application for pediatric dentistry. Not to suggest that all of dentistry would not benefit from this discussion.

According to the American Dental Association's Code of Ethics, "Informed consent is the process of providing the patient, or in the case of a minor or incompetent adult, the custodial parent or legal guardian with relevant information regarding diagnosis and treatment needs so that an educated decision regarding treatment can be made by the patient or guardian." Statutes and case law of individual states govern informed consent. Some states allow oral discussions, which should be documented in the records. Consent forms should be procedure specific, utilize simple terms, and avoid broad statements

It generally is understood that the person granting consent is the patient of the age of majority. In South Carolina, a pregnant individual under 21 may be granted legal status as an adult. Obviously, underage patients or patients of limited mental capacity should have treatment consent obtained from a parent or legal guardian. The adult accompanying the pediatric patient may not be a legal guardian or parent. Grandparents, relatives, stepparents, sitters, neighbors or non-custodial parents may bring the child. A child in foster care may be accompanied by a caretaker who has no authority to consent to medical procedures. It is advisable for the dentist office obtain a copy of the court orders appointing a guardian to verify who is allowed to make medical consent. HIPPA forms should also be consistent with the caregiver designate.

One option to consider is obtaining a parent/guardian authorization via a consent by proxy or power of attorney agreement for any other individual to make dental treatment decisions for a child. In situations where individuals other than the guardian/parent regularly bring a child to the dental office, this may help eliminate confusion about the consent authority.

One challenge in many offices, especially those dentists seeing children, is the blanket consent form. There is no viable protocol for a parent to authorize treatment at the exam appointment, and expect this approval to extend to adulthood. The oral discussion between provider and patient, not the completion of a form, is the important issue of informed consent. Avoid wording that states "authorizes all treatment which the doctor in his/her best medical judgment deems necessary, including but not limited to...". Courts have determined that this statement is too broad and unspecific to satisfy informed consent guide lines.

Dentists considering any legal forms or documents should seek professional advice.

Check with South Carolina's regulations, and visit the SCDA or AADA websites for suggestions on designing consent forms.

*(Portions of this article are from the 2005 Adoption of the Council on Clinical Affairs of the American Academy of Pediatric Dentistry)*

## SCDA Mission Statement

The South Carolina Dental Association is an association of dentists organized to provide optimal oral health to all citizens in the State of South Carolina through the promotion and the improvement of the art and science of dentistry.

# AFTCO Featured Practice Opportunities

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Four well equipped treatment rooms. Easy Dental software. Within easy driving distance to Myrtle Beach. Average 58 new patients a month. Practice grosses over \$620,000 a year with added production available. Excellent opportunity with quality of life living. Well trained staff willing to stay. If you became a dentist to make a good living in a very nice town, this is it.

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Columbia, South Carolina

AFTCO is pleased to have represented all parties in these transactions.



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## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

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Kavo Quattrocare, 2 hi-speed 635B Miralax handpieces and 1 coupler for sale. Used six months. Please call 843-797-5133 or 843-971-2066. Ask for Lisa.

\*\*\*

Beautiful, high-end, recently updated 7 operatory practice located near downtown Spartanburg. Producing \$1.3M working only 3 1/2 days per week. After 25 years in this practice, the Seller is relocating to the coast. Seller is willing to either lease or sell the free-standing 2,400 SF building with ample parking. For more details on this opportunity please call 678-482-7305 or email [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

\*\*\*

2 ea. Midmark Rear Treatment Console 43" wide - includes upper, midsection and lower - lower section drawer bank, ctr. door and door w/ tub - midsection with shelf - laminate tops - upper section without windows - work surface w/ assistant's instruments - \$2900.00 each.

Great bargains on gently used and like new dental equipment - from chairs and x-ray units to business office equipment. For more info email [rjofsc@nctv.com](mailto:rjofsc@nctv.com) or call 864-723-4511.

\*\*\*

Well established practice located in desirable area of Columbia for more than 30 years. Collecting \$1.2M, high net cash flow of more than 50%. 5 treatment rooms. Seller is flexible with his transition plans. This would be a great merge opportunity. For more information on this opportunity please call 678-482-7305 or email

[tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

\*\*\*

DENTAL OFFICE FOR RENT - CHARLESTON Newly remodeled, brand new top-of-the-line equipment, 4 ops, digital x-ray sensors and pano, satellite TV on each op ceiling, new waiting room furniture. Excellent location in Chas: West Ashley area, Hwy 17. Available 2-3 days/wk. Ideal for a satellite office or part time dentist/specialist.

\*\*\*

Excellent opportunity in the heart of beautiful Spartanburg for someone ready to hit the ground running in a fast paced office! Well established, high-end practice producing \$1.6M. Owner willing to associate back part-time with the buyer to ensure a smooth transition of the patient base. Excellent, well-trained and efficient staff. For more details on this opportunity please call 678-482-7305 or email [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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PRACTICES FOR SALE: CHARLESTON AREA #8438 Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. LEXINGTON #8366 Gross \$995,676; 4 days; 7 operatories; 3,600 sq. ft. HILTON HEAD ISLAND #8596 Gross \$600,000; 3 days 7 operatories; 3,690 sq. ft. office space. Must act quickly. Staff available. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers. ASSOCIATESHIPS: GREENVILLE-ANDERSON AREA #8458 Associate position. Office recently redecorated, four treatment rooms with

new equipment and computerization, excellent staff and working conditions. Very nice opportunity with no administrative duties. Office collections just under \$500,000. Very attractive compensation package. Suitable for recent graduate. Contact Vikki Howard at 910-523-1949 or [yikki@adssouth.com](mailto:yikki@adssouth.com) for more information.

\*\*\*

FREE Blemont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email [cdcpa@truvista.net](mailto:cdcpa@truvista.net).

\*\*\*

For lease: one or two suites with 4 operatories, 1 business office, 1 private office, and 1 reception room per suite. The use of a laboratory, darkroom, equipment room and staff lounge also included. Office located in professional park in Anderson SC. Contact Charles Harmon by phone at 864-225-7455 or email [crhdhs@charter.net](mailto:crhdhs@charter.net).

\*\*\*

Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on May 1, 2009; call 803-732-2302 or 803-237-5552.

\*\*\*

## Help Wanted

TREATMENT/FINANCIAL COORDINATOR WANTED. Charleston office seeks an experienced dental treatment and financial coordinator to perform financial and payment arrangement tasks, general front office duties including patient consultations during an exam, calculating treatment fees and making financial arrangements and educating patients about risks of not receiving proper dental treatment. Job requirements: experience as a treatment coordinator and front office person for a dental office, knowledge of Eaglesoft software, dental procedures, insurance, and terminology. Contact Suzanne Abel 843-763-5665, [suzanne@wolfdental.com](mailto:suzanne@wolfdental.com).

\*\*\*

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to [pawleysendo@hotmail.com](mailto:pawleysendo@hotmail.com) or mail your resume to PO Box 4776, Pawleys Island SC 29585.

\*\*\*

Dentist needed full or part time in the Georgetown and Murrells Inlet area. Prefer at least 2 years previous experience. Call Linda 843-527-1373 or fax resume to 843-527-7553. Dentist wanted: Full/Part time. Salary commensurate with experience. GWT Dental. Contact Dr. Mary Tepper at 843-615-1111. Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to 2188 Eastwoods Drive, Conway SC 29526. All resumes held with

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)

complete confidentiality.

\*\*\*

Associate wanted for successful, well-established general dentistry practice in Columbia, SC. Great opportunity for quality oriented person with future to buy in interest. Please call 803-771-4525 or fax resume to 803-799-9442.

\*\*\*

Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

\*\*\*

Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

\*\*\*

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

\*\*\*

Currently seeking a part time or full time pediatric dentist in the Irmo area. Position currently available. Fax resume to 803-781-5142 or mail to Children's Dental Group of SC, 7210K Broad River Road, Irmo SC 29063.

\*\*\*

Dental Assistant - Full Time - Looking for experienced Dental Assistant to work in our fast paced environment. Applicants must have a minimum of two years experience. Must be motivated, self-started, and team oriented. X-Ray certification is required. Please fax resume to 376-1404 or email to [davding@pcmessages.com](mailto:davding@pcmessages.com).

\*\*\*

Certified Dental Assistant wanted for NE Columbia general office. Looking for a caring, friendly, experienced assistant who works well in a team oriented environment. Great place to work, competitive salary and benefits. Please submit resumes to 803-462-9688.

\*\*\*

Excellent Dentist Positions Available - Hiring for our successful, stable, modern offices in Columbia, Florence, Greenville, Myrtle Beach, Spartanburg and many other locations nationwide. Our practices focus on treating children and young adults on various insurances and Medicaid. General Dentists, Pediatric Dentists and new graduates welcome. Guaranteed base salary (\$120,000 plus per year), bonuses, 401(k), and 100% benefit coverage. Rewarding work environment - Making a difference in the community. Contact Jacob at phone 719-562-4460, fax 719-584-7697, or email [jdkochenberger@forba.com](mailto:jdkochenberger@forba.com).

\*\*\*

Certified Dental Assistants wanted for Camden general dental office. Two positions available - one full-time, one part time. Must be friendly, cheerful, energetic, and enthusiastic about providing optimum dental care. 36 and 18 hrs/wk respectively. Experience necessary. Please submit resumes only. Fax to 803-865-7169.

\*\*\*

Dentists-Full Time and Part Time Openings. Great Opportunity Available Providing Civilian Services at Ft. Jackson Military Reservation in Columbia, SC. Excellent Compensation and Benefits Package. Malpractice Coverage Provided. Great Work Environment. Proper Staffing Levels License in Any State Professionally Satisfying Opportunity. Email CV/Resumes to: [ka@rlmservices.net](mailto:ka@rlmservices.net) or Fax to 305-576-5864 RLM Services, Inc. EOE

\*\*\*

Help Wanted - Front Desk Person for North Strand Area of Myrtle Beach, SC. Must be experienced, courteous, work well w/ coworkers and can handle the challenges of the front

desk and helping patients. Send resume to: 2188 Eastwoods Drive, Conway SC 29526. All resumes held with complete confidentiality.

\*\*\*

DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

Dental Receptionist Wanted: (full time) in the Carolina Forest area N. Myrtle Beach. New practice seeking an experienced person to work in all areas of the front desk. Must have friendly, stable personality and excellent professional and communication skills. Competitive salary and benefits. Please call 843-685-3466.

\*\*\*

Dental Assistant Wanted: (full time) in the Carolina Forest area N. Myrtle Beach. New Practice seeking an experienced assistant with a friendly, caring, stable personality and excellent communication skills. Expanded functions a plus. Competitive salary and benefits. Please call 843-685-3466.

## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle (843) 837-4126.

\*\*\*

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

\*\*\*

Dental Hygienist looking for part time permanent position in Myrtle Beach or the surrounding area. 15 years experience. Licensed in NY & SC. Contact Shirley @ 843-251-7961.

\*\*\*

Dentist available statewide for short-term fill in work. Contact: [johnmcgear@hotmail.com](mailto:johnmcgear@hotmail.com) or 803-240-1452.

\*\*\*

Dental Hygienist seeking full-time/part-time employment in the Charleston area. Responsibilities include re-care appointments, periodontal maintenance, periodontal therapy, local anesthetic, digital x-ray (Schick, Dexis and ScanX), Dentrix and Eaglesoft computer systems. Vizilite and laser therapy. Moving from Minnesota in early May 09. Contact me either by email at [molly6355@aol.com](mailto:molly6355@aol.com) or cell at 651-353-6170 for resume and references.