## Bulletin



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## ISIC AND RIVA HIRSCH SIMULATION LABORATORY: A NEW ERA OF PRECLINICAL INSTRUCTION

by Jack Sanders, Dean, MUSC College of Dental Medicine

www.scda.org

I am delighted to announce that on February 24, we dedicated a new preclinical laboratory to replace the facility where our students have learned and refined their preclinical skills for more than 35 years. This modern facility, located on the fifth floor of the Basic Science Building, will advance the college to the cutting edge of new technologies, in an environment designed to give students a feel for what it's like to work in an actual, functioning operatory. Each of the lab's 58 workstations is equipped with air, water and suction capabilities, as well as computer monitors for demonstrating techniques procedures. The new Sim Lab also features a master instructor station and

three grading stations.

Our students are now able to practice on anatomically correct, ergonomically adjustable manikin heads, complete with lips, cheeks, gums and pre-fitted dentoforms that can be set up to mimic specific oral conditions. Preliminary studies have suggested that, compared to traditional methods of instruction, dental students can learn clinical skills twice as fast using simulators and other forms of computerassisted learning. This will translate into earlier clinical practice. Instead of beginning clinical practice experience in their third year, students can move into clinical practice experience during year

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## ATIONAL PROVIDER ID NUMBER

by Jim Mercer

Dentists who wish to avoid disruptions in claim payments next year can apply for a national provider identification number now. The NPI is a unique, standard identification number for health care providers.

The NPI is mandated as part of the Health Insurance Portability and Accountability Act (HIPAA) uniform health care identifier provisions. The NPI Is a unique, all numeric, ten digit number that will be required to be used by all covered health care providers. Anyone who uses standard electronic transactions, like electronic claims, eligibility verifications, claims status inquiries and claim attachments, will be required by federal law to start Including NPis on electronic transactions no later than May 23, 2007. Small health plans have until May 23, 2008. In addition, those dentists who use only paper, voice and fax to transmit these communications may find NPIs useful or necessary for other reasons.

Although NPI is required for all HIPAA covered entities, the enabling regulation envisions this identifier's use on a paper claim and other non HIPAA standard transactions. Early application for and receipt of an NPI means your practice will be ready to use an NPI when requested by a patient's insurance plan. It is likely that some plans will begin requesting NPIs prior to May 23, 2007, for electronic transactions.

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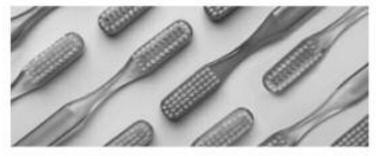
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## MASTER C A L E N D A R

## June 23-24

SCDA Board Planning Retreat, to be held at the SCDA office at 9:30 am. The Board and Spouses are scheduled to dine together that evening and the Board will hold its first meeting on Saturday.

## **July 28**

Stonemark Services Board meeting to be held at the SCDA office at 9:00 am.

## August 4

SCDA Board meeting, to be held at the SCDA office at 9:30 am.

## August 11

Radiation Safety Exam, to be held at Midlands Technical College-Airport Campus, registration is 1:15- 2:00. Exam begins at 2:00. To register, contact Christy at the SCDA office 800-327-2598.

# SOUTH CAROLINA DENTAL ASSOCIATION BULLETIN Vol. 34, No. 6 ........June 2006 Philip E. Smith, DMD, FAGD, ACD, ICD .......Editor James H. "Hal" Zorn, Jr .......Managing Editor Christy Campbell .......Business Manager PrintSouth Printing, Inc. ..........Printer



Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be mailed to the SCDA office, or FAXed to (803) 359-3004.

## ADA SESSION: LAS VEGAS BOUND!



See this picture? This is the Mandalay Bay Convention Center floor space. I think it is larger than the NASA hanger for the space shuttle and booster rocket. Although not as tall, nor prone to cloud up and rain, the floor plan exceeds 843,000 square feet. Room for 1800 exhibit booths! This was the view in February when the facility was toured by the ADA's Council on Annual Sessions. It is so big that the task at hand seems impossible! Yet, every year the ADA Annual Session seems to flourish.

The publicity has recently been released in the ADA News, and on the ADA WebSite. Las Vegas is a fantastic place to hold a national convention. This year's meeting will have more of everything to offer attendees. Just like Las Vegas is "bigger than life", the Annual Session must also be large. Attendance numbers will be spectacular, exhibitions will be extensive (hopefully to fill the above mentioned space), and social opportunities will be a selection only imaginable in Las Vegas. And did I mention continuing education? Talk about a fast track to the world's best speakers! They're all here You know,

this might just be the year that you offer your staff that dream bonus trip to the ADA Session. Forget the gambling, forget the shopping, and you still have a great destination. But this city truly never sleeps, and you CAN shop and gamble and dine very well after the CE venues close. Plan now, and register early. Hotel rooms are abundant, rates are great, and flights will be cheap from all points in the country.

See you there!

## Samuel, Dana and GKAS....

Our dear friend Dr. Dana Parker is the Associate Dean of the Greenville Technical College Dental Program, and she was critical to the enrollment and success of Greenville's GKAS. One of her personal efforts was to see that children diagnosed during the day, could have follow-up care. One young man, has a greater need than routine care.

His name is Samuel. Samuel is 14 years old. He is a native of Honduras, and has been living in South Carolina for only 15 months. This was his first time seeing a dentist. Radiographs

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## **DITORIAL COMMENTS**

(continued from page 3)

revealed what appears to be an impacted mandibular right first deciduous molar underneath a complex odontoma. This ultimately resulting in horizontal impaction of the mandibular right canine and first premolar which are currently positioned near the apices of 22-25, along with a retained mandibular right deciduous canine.

With these serious needs, the quest for a special team was on. To date, dentists have volunteered their time and expertise to perform the surgery, to remove the odontoma and impacted teeth, as well as to provide assorted restorative care to be determined post treatment. However, an out patient oral surgery suite and anesthesiologist is needed.

Dr. Parker's goal is to locate a donated operatory suite, or raise the funds to offset the cost of the hospital stay. All efforts to enroll Medicaid assistance have proved futile. I will let you know of the success of Dr. Parker's efforts next month.

Till next time. Phil



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## resident's M E S S A G E

\*Note: Here is the text of Dr. Larry Ferguson's speech during the House of Delegates in May 2006.

Good morning Mr. Speaker, fellow officers, members of the House of Delegates, staff, and very special guests. I am deeply honored to stand before you on this historic day as the 138th President of the South Carolina Dental Association. This is truly the highlight of my career in organized dentistry. Three years ago, when I was asked to consider accepting the nomination to become a state officer to the South Carolina Dental Association, I knew I was making a decision of historic proportions coupled with serious commitment. I was making a commitment to follow in the footsteps of tremendous leaders like Drs. Doug Rawls, Skip Mollica, Hal Fair and now Lynn Wallace. Following each one of these individuals would be no easy task as each of them have done an exemplary job. It is my desire to continue the progress that each of you gentlemen have made.

The historic significance of today is due to the visionary leadership of the health professionals of the Palmetto Medical, Dental State. and Pharmaceutical Association who worked in conjunction with visionary leaders such as Drs. H.B. Higgins, Fitzhugh Hamrick, W. "Bill Draffin, and Neil MacCaulay of the South Carolina Dental Association. These dynamic colleagues saw the importance of all dentists working together regardless of race or ethnicity. Therefore, the leadership of the Palmetto State Medical, Dental and Pharmaceutical Association encouraged the following African-American dentists to be pioneers to the South Carolina Dental Association around 1967-1968: Dr. Edward McDonald, of the Pee Dee District; Drs. W.W. Jones, Frank Haynes, and James E. Brown of the Coastal District; Drs. Noble Cooper and Fred Jenkins of the Central District; and Drs. Samuel Pettis, Amon Martin and Henry Hare of the Piedmont District. These dental professionals then paved the way for Drs. Percival Everett, James "Buddy" Lee and Amon Martin to be the first, second and third African-Americans to be the President of the SC State Board of Dentistry. Additionally, the SCDA was very instrumental in the creation of the at large seat to the State Board that has given the governor the power to appoint a minority dentist to the State Board of Dentistry. I salute all of you whom I have named and those of you whose names were not mentioned for helping all of us come together to celebrate this day in the history of the South Carolina Dental Association.

Once again to our current President, Dr. Marshall Lynn Wallace, I want to give a special thank you for your vision, leadership and tenacity to tackle the tough issues. Our

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Larry Ferguson President

There are no issues facing us that we cannot solve "together."

## RESIDENT'S MESSAGE

(continued from page 5)

association is stronger because of you.

Each year the new president of the SCDA unveils his theme and logo for the coming year. Dr. Wallace selected as his theme: Finding the Solution to the Future of Dentistry in South Carolina". And we all worked together with him in finding solutions to the great issues facing the dental profession in South Carolina. So as I thought about the theme for the upcoming year, I too wanted to look toward the future of dentistry in South Carolina. I wanted to emphasize that the future requires all of us to continue working together. Therefore, my theme for this year is "Together We Can Chart the Future of Dentistry in South Carolina." There are no issues facing us that we cannot solve "together" as long as we have members willing to commit the time and energy necessary to solve those issues.

Now let me highlight a few things facing us at this time. I mentioned to you earlier that our Executive Director, Hal Zorn is recuperating from recent surgery. Prior to informing the Board about the need for his surgery, Hal had already started the process of the Board discussing his replacement. He met with the Stonemark Board and the SCDA Board during our March meeting to announce his intentions to continue working full time until June 30 2007. At which time he would step down as Executive Director and assume a part-time position as senior consultant. The Board has entered into an agreement for Hal to work on a part-time basis from July 1, 2007 through August 2009. Hal made a very candid recommendation that Phil Latham succeed him in the position of Executive Director. The Board has taken this recommendation as advisement and will make a final decision after evaluating Phil's performance as deputy executive director. I know that "together we can" all work to make this a smooth transition.

The next issue that I want to discuss is the two legislative bills introduced by the SCDHA. House Bill 4838 and Senate Bill 1251 were introduced on March 15, 2006. These two bills propose to create an independent licensure and regulatory board for dental hygienists allowing for such things as prescription writing for prophylactic antibiotics and direct third party reimbursement for hygiene services. The bills also call for the establishment of collaborative dental hygiene practice which would allow a dental hygienist to practice without he general supervision of a dentist in settings other than dental offices; to include hospitals, medical offices, nursing homes, long-term care facilities, rural health and community clinics, veterinary offices, public and private schools, etc. These bills clearly

are not in the best interests of the citizens of South Carolina as they would subject the most vulnerable people in our state to individuals with only an undergraduate degree practicing unsupervised health care on them. Many of patients that hygienists propose to treat are the most medically compromised and therefore these patients need a doctor's skill and training when it comes to diagnosing, treatment planning and critically evaluating complex drug interaction. Some hygienists contend that they are the most significant dental care givers to go into rural areas to provide dental services to the underserved. Yet, there are dentists in rural areas that cannot hire a dental hygienist because they do not want to work and live in a rural area.

In response to addressing both the need to improve access to care in the rural areas and the shortage of faculty in dental education, the SCDA worked hard to establish a rural dentist incentive program. The Rural Dentist Incentive Program is up and running. The first awards were made this year to four dentists in private practice and to four MUSC faculty members. Dentists and faculty are invited to apply for the 2006-2007 Rural Dentist Grants. Annual awards may equal up to \$75,000 over a four year period.

As I continue with my comments concerning access to care and meeting the future and existing needs of our patients, I want to thank Dr. David Jordan for chairing our Task Force on Dental Delivery Systems of the Future. The issues facing this task force are monumental.

Next, I want to discuss the establishment of new 501©(3) foundation to manage the new SCDA Relief Fund. As many of you know I serve on the ADA Charitable Assistance Board. As our SCDA Executive Board evaluated the association's ability to respond to any type of disaster relief to our fellow dentists, we saw that we were inadequately prepared to do so. Therefore, the Board of Governors is recommending that the SCDA HOD/general membership approve the establishment of a 501%(3)foundation for disaster and extenuating relief fund activities. The monies will be raised through voluntary taxdeductible donations as part of the annual dues statement. I am pleased to inform some of you and remind many of you that Stonemark Services Corporation has agreed to donate \$50,000 to initially fund the foundation should the HOD approve its creation. Assuming that HOD approves the establishment of the foundation, I will then appoint the initial members to the board who will then develop a

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Like all SCDA Presidents, Lynn Wallace's tenure will end at the end of the month. Also, like all SCDA Presidents, he is smiling a lot more during these last few days. The office is one that carries considerable weight and, in my opinion, Dr. Wallace has done an extremely fine job in carrying out his duties.

An item which we may tend to forget is that he was willing to tackle the extremely important but elusive item called governance. Dr. Wallace labored for more than three years seeking a solution to this important subject. Did he find the ultimate solution that will work for years to come?

No, but the negative cannot be placed on his shoulders. It must be borne by the members of the S.C. Dental Association and their demonstrated willingness to continue to assume policy roles which are necessary for the Association to continue as a member driven organization.

The participants cannot be a handful of individuals, but must be a broad, cross section of all members for the future to be better insured. One group that must play a key role will be the soon to be established Committee on the New Dentist.

Dr. Betsy Jabbour has done an outstanding job in organizing young dentists and getting them actively involved in the Association's future. They are a focal point on how the Association will function and operate in the future.

Dr. Wallace also shepherded the development of a meaningful strategic plan for the Association. The preliminary report on the findings will not be available for Board review until August 2006. However, the ground work for this was laid during Dr. Wallace's tenure.

What can the strategic plan mean to the Association? Its findings and recommendations, if embraced, can assure that the Association will be responsive to the members' needs for years to come. There are some of us – and I include me in this group – who do not relate to some means of modern communications.

I am not saying it is wrong or does not work; it seems to simply be above my level of comprehension. In my case, rather than fighting change, I bug the younger people in my office – and everybody is younger – to teach me how to use the new tools and find that they are great. I cannot estimate how much more productive I have been since email came to common usage in the past several years.

Dr. Wallace also worked with Dr. Larry Ferguson in the recent establishment by the House of an SCDA Relief Foundation. This is a major move for the future of the SCDA and its members.

I could continue my praise; however, since the SCDA Board has found an individual in Dr. Wallace who is willing to take on the "tough" issues, I suspect he will continue to be active in the Association's affairs. And of that fact, I am truly appreciative.

## **Workforce Model**

President-Elect Larry Ferguson will assume the presidency at the SCDA Board Planning Retreat June 23-24, 2006. He will also bring into focus the development of a Workforce Model for organized dentistry by having the Board take an indepth look at what is being worked on at the ADA level and to conduct an evaluation and set a course for development of a model for South Carolina.

The Dental Delivery Systems of the Future (DDS) Task Force headed by Dr. David Jordan has been hard at work for more than eight months on development

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Hal Zorn Executive Director

The participants cannot be a handful of individuals, but must be a broad cross section of all members for the future to be better insured.

## XECUTIVE DIRECTOR'S NOTES

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of the state model. All task force members have been invited to participate in the Friday morning and afternoon portions of the meeting.

During the Friday morning session, Dr. Zack Studstill of Alabama, who headed the original ADA Workforce Model group, will be present to detail what the ADA is now thinking. During the afternoon, the DDS group will work on establishing a S.C. model.

This is a huge undertaking and what comes out of the meeting must still be reviewed by the Board and House of Delegates. So, the end result will not be known for at least six more months – at the earliest.

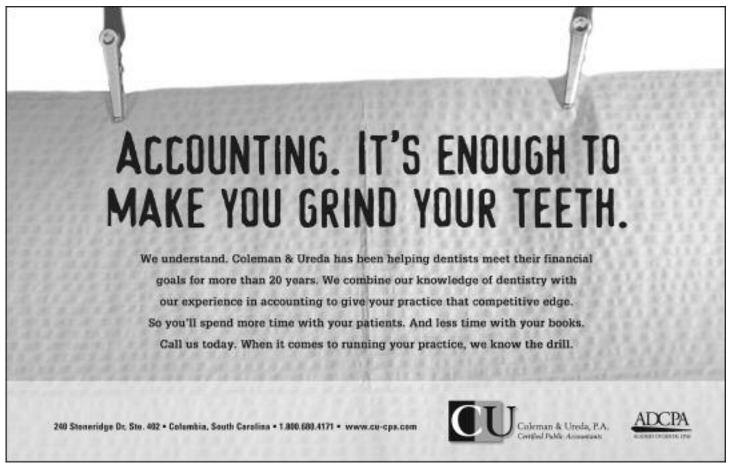
I applaud Dr. Ferguson for bringing new focus to this topic and for making the commitment to ensure development of a plan.

## **Different Hours**

On recommendation of Operations Manager Phil Latham, an administrative decision has been made that the SCDA office operating hours be changed from 9 a.m.

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## PRESIDENT'S MESSAGE

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formal protocol of application and utilization of funds. The protocol will be presented to the House of Delegates by January 2007 meeting. Having served on the ADA Foundation Board and the ADA Relief Fund Committee, I am looking forward to the development of this new foundation in South Carolina.

Next I want to thank Dr. Doug Rawls for chairing the MUSC-SCDA Task Force. Doug and Dr. Jack Sanders, Dean of the College of Dental Medicine have been working hard to make our new dental school a reality. The final construction plans have been done and construction is set to begin this year. This is great news for the state of South Carolina, especially on the national level as it pertains to dental education. The ADA Foundation has placed the funding for dental education and research as one of its primary goals. Therefore, the ADA Foundation has been going through the quiet phase in preparation for announcing a national goal of raising \$500 million dollars

over a 5 year period of time. The actual goal of the ADA Foundation is \$100 million with the other \$400 million to be raised by the individual states. For example, all monies that we raise here in South Carolina for the new dental school, for the SCDA Endowment for a faculty chair, for the SCDA Foundation, and for the new SCDA Relief Fund Foundation will Stay here in South Carolina but will count towards the national goal of \$500 million. So I urge each of you to look for the public announcement by the ADA Foundation and to give generously to the largest fund raising effort for dental education and research in the history of our country.

Next, I want to discuss the importance of diversity in dental education. I again want to thank Dr. Jack Sanders for the concern that he has regarding diversity. Dr. Sanders and I have met on several occasions to discuss ways on how to increasediversity among our students and faculty. I regret to report to you that there are no African-American students in the incoming dental freshmen class of the MUSC School of Dental Medicine. And the reason that was given to me is that we simply did not have qualified African-American applicants. While I am not encouraging my Alma Mater to accept less qualified students, I must urge my alma mater to never let this happen again. Statistics show that our sister school at UNC-Chapel Hill is still

enjoying the strong minority enrollment as well as other dental schools around the country. We must find ways to at least become as successful as UNC-Chapel Hill. And regarding outreach, Dr. Sanders has also encouraged dental students to work with the free dental clinic on the Eastside of Charleston that is administered by wife, Mabel and me. We have had MUSC dental students and dental assistant students from Trident Technical College as well as some local private practice dentists work in this free dental clinic providing services to the under served and un-insured.

Remember, "Together We Can Chart the Future of Dentistry in South Carolina" Thanks for your attention and for the privilege of allowing me to serve as your president.

## **STONEMARK**

by Mark Brown

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## 15. 24-Hour Handpiece Repair

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P6023 (5/05)

## N

## ATIONAL PROVIDER ID NUMBER

(continued from page 1)

This number is issued through the National Plan and Provider Enumeration System (NPPES) developed by the Centers for Medicare & Medicaid Services (CMS). The NPI will replace all "legacy" identifiers (including your South Carolina Medicaid Provider number, Social Security Number, Tax ID numbers, etc) that are currently being used.

Providers are encouraged to learn about the NPI and the impact it will have on their processes and systems. Applying for an NPI is free and relatively easy. To obtain an NPI;

- 1. For Online Applications visit httcs:// ncces.cms.hhs.gov, read the instructions carefully, complete the questionnaire and submit your application. This takes about 20-30 minutes. After confirmation of your data's receipt, you should receive your NPI via e-mail in one to five business days.
- 2. For Paper Applications are found at the same web site; or call 1-800-465-3203 or TTY 1-800-692-2326.

Download the application form, print, complete and mall per the instructions. Faxed applications will not be accepted. Processing of paper applications is expected to take about 20 business days.

3. With your permission, an organization may submit your application In an electronic file. This could mean that a professional association or perhaps a health care provider who is your employer could submit an electronic file containing your information and the information of other health care providers. This process will not be available until the fall of 2005.

Additional Information about the NPi can also be found on the SCDA website: **www.scda.org**.

## F

## **XECUTIVE DIRECTOR'S NOTES**

(continued from page 8)

– 5 p.m. to 8:30 a.m.-4:30 p.m. The change will be for the summer months will be revaluated in August.

Mr. Latham explained that over the six years he had worked at the Association he had found that a lot of calls were received by the switchboard between 8:30 a.m. and 9 a.m. Phil and I normally arrive at the office at 8 a.m. or shortly thereafter.

The change in staff work time was inaugurated immediately and the results thus far have been totally positive. Please help us spread the word of these new hours and feed us your comments on if you view this a being a helpful member benefit.

## **Staff Planning**

I am looking forward to what is now an annual staff planning retreat. By the time you read this, the event will be concluded and I anticipate with very positive results.

This will be the fifth annual retreat and with my planned

retirement from fulltime work at the end of June 2007, it will have been important from a long-range staffing point of view. Each of our staff members have in-depth work they must complete. With the reduction of one fulltime worker, we must plan ahead for perhaps major shifts in work loads and make sure there is adequate time for training and transition.

The staff planning retreats can be a lot of fund encapsulated in a learning environment. The previous four years, we have reviewed top business inventive and management books to help us identify changes each of us as workers must embrace for our own good as well as the good of the association.

With several reasonably new employees, we were to review those books again to bring all staff members up to speed.

As I write this, I am excited to learn the excellent ideas and suggestions that can be generated at these meetings.



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## R. FRANK HINES, JR. HONORED BY FAUCHARD ACADEMY

continued from page 1

Dr. Robert Berger, President of the S.C. Pierre Fauchard Academy, presented Dr. Frank Hines Jr. with the organization's Lifetime Achievement Award. In his presentation, Dr. Berger acknowledged Dr. Hines as an "icon of South Carolina Dentistry." His personal activities include work with the Kathwood Baptist Church and the Boy Scouts of America. In his dental career, he led the Legislative Committee for the SCDA for many years. In this capacity, he dealt with many issues that positively affected dentistry. He is a Past President of the SCDA and President of the S.C. Academy of Orthodontics. Dr. Hines is celebrated by many for his mentoring to younger dentists.



## **SAVE THE DATE!**

The Groundbreaking Ceremony for the

James B. Edwards College of Dental Medicine Clinical Facility will be held on Friday, August 11, 2006 at 11:00 a.m.

25 Bee Street Charleston, South Carolina



## ARY CLARY AND SCDA FOUNDATION AWARD WINNERS

Ms. Teresa Maring, a student at Horry-Georgetown Tech (left) was awarded a scholarship in memory of Dr. Thomas Smith by Dr. G.E. Rabon during the SCDA House of Delegates meeting May 6, 2006. SCDA Foundation Chairman Dr. Mona Ellis (not shown) presented Ms. Kerri Hardin, a student at TriCounty Tech, a check for \$1,000 as the Mary Clary Award

top assisting student in the state. Mr. Charles Manley Jr., a student at Midlands Tech, was presented \$1,000 as the top hygiene student. MUSC student Mayes McEntire was presented the inaugural \$5,000 scholarship from Stonemark Services and Ms. Tiara Bryant was present a check for \$1,500 as the SCDA Foundation scholarship winner.





## ISIC AND RIVA HIRSCH SIMULATION LABORATORY: A NEW ERA OF PRECLINICAL INSTRUCTION

(continued from page 1)

two. This will allow them to seek out ever more challenging and varied clinical experiences during their time here.

The new Sim Lab will allow our students to practice procedures in a safe, controlled environment. It will help them become more comfortable operating in realistic, cliniclike settings. Our faculty will be able to monitor student performance continually throughout procedures and provide precise feedback about performance, manual dexterity and body posture. The latter is particularly critical. Students trained in operating with a dentoform "in hand" have a very difficult time using a mirror and correct body posture. They tend to practice "upside down" dentistry, which eventually leads to musculoskeletal problems and can shorten their professional life. We can now start the students with the right posture and allow them to practice as much as necessary to develop clinical

skills. With a state of the art security system, our students will have access to around-the-clock access to training capabilities. The Sim Lab will also become a premier location for continuing education opportunities.

The new Sim Lab will allow our students to learn in an environment that more closely resembles clinical practice and will help them reach competency faster. It will allow us to advance our whole curriculum and is a quantum leap forward. I extend an invitation to all our alumni and friends to visit the new Sim Lab.

For more information about the lab, or to learn how you can name a lab station, please contact the college's Development Director Stephanie Oberempt at (843) 792-6933, Oberempt@musc.edu.

## WHICH PICTURE DESCRIBES THE MONEY FLOW IN YOUR PRACTICE?



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## **CLASSIFIED ADS**

SOUTH CAROLINA-UPSTATE: Unbelievable Buy-In Opportunity! Earn \$125K 1st year guaranteed increases and full ownership thru sweat equity. Well-established, general dentistry practice, 70-90 new patients per month, new equipment, 6 ops, collected \$1,000,000+ in 2005. Practice Management (coaching) included with solid seller transition assistance. Call Professional practice Advisors, Inc. 800.863.9373 www.practicesadvisors.com

Pelton & Crane Coachman II used dental chair for sale. Good working condition. \$1000, call 843-497-5630

Associate-Opportunities throughout North Carolina in state-of-the-art general practices treating under served children and young adults. A desire to work in a team oriented, positive environment a must. Excellent guaranteed compensation package with growth opportunities. Contact Roger Walters (704)921-6622 or rlwalte@aol.com at Carolina Dental Centers. New grads encouraged.

For Sale: Beautiful private brick dental office building in Rock HIII, SC minutes from Charlotte. Equipment ready for 4 ops, 1300 sq. ft. on 1/4 acre lot. Private parking lot partially leased out-additional income. Visit www.carolinasmilecenter.com for view of building. \$350,000. Call 803-327-3240 for information.

For sale - Siemens OP10 Panorex- \$2800 , Contact Karen @ 803-635-6162 .

Periodontist position available with a multi-doctor Prosthodontic practice in Mount Pleasant, SC. We have been practicing as a multi-specialty Periodontal-Prosthodontic practice for four years. We have two Prosthodontists, an in house dental laboratory and can supply a Periodontist with 3 days of work. The right person could convert that into even more. This position is ideal for a retired military Periodontist, someone who wants to come to work and not have to worry about the business of the practice, or an experienced periodontist who is interested in pursuing a future partnership. You can learn more about us at www.ccrdonline.com.

Well established fee for service family practice seeks associateship w/partnership option for a quality oriented clinician. Please visit www.carolinasmile.com and 843-629-8000 for information.

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GREENVILLE DENTAL OFFICE FOR LEASE 2700 sq. ft. dental office for lease. 6 operatories, 2 private offices, 2 reception rooms, large lab with kitchen. Beautifully renovated Williamsburg Architecture. Single occupancy building. Contact Dr. Joseph Moon at (864) 297-6700.

Greenville Dental Offices for Lease. 1600 Sq. Ft. Ortho Office for over 30 years. 1300 Sq. Ft. Dental Office for over 35 years. Just off 291, Pleasentburg Dr. at East North St. area. Space is rented at \$10.50 sq. ft. Contact Dr. Herb Varn at 1-864-419-8102.

For Sale: Siemens Orthopas 3 Panorex Price Negotiable. Contact Dr. Kenneth W. Carson at (803) 432-4202.

For Sale: 2 ft by 10ft, 6in 'Dentist' sign for dental office. Used only six months. Lighted with timer. Photo available upon request. Ready for mounting and use. \$1850 Buyer responsible for shipping charges. Call 1-864-592-1647.

For Sale: Dental/Medical building in Greenville, SC- 4000 sq.ft. Excellent condition in prime location. Complete renovation in past

5 years. Includes: 10 operatories w/ equipment, 2 sterilization rooms, lab and dark room, 4 offices, 3 bathrooms, staff lounge, ample storage and enclosed garage. Contact Bruce B. Aughtry at (800) 487-5241.

PRACTICES FOR SALE: MYRTLE BEACH#6559 Gross \$1.74 Million: 4 days, 8 operatories; 3800sq. ft. office space, 4 assistants, associate, 2 hygienists (ft), hygienist (pt), hygienist assistant, insurance clerk, office manager, receptionist. CHARLESTON AREA #8068 Gross \$236,959; 2.5 days, 3 operatories; 1,300 sq ft. NEAR CHARLESTON #8187 Gross \$366,277; 5 days, 4 operatories; 2,000 sq ft. ANDERSON NEAR LAKE HARTWELL AREA #8248 Gross \$297,857; 3.5 days, 4 operatories; 1,535 sq ft. ORAL & MAXILLOFACIAL SURGERY #8223 Gross \$625,793; 3.5 days, 3 operatories, 2,000 sq ft. ASOCIATESHIPS: SC ENDODONTICS#8317 Additional plumbed but unequipped operatory. Gross \$315,636; 4 days, 2 operatories, 2 assistants. MYRTLE BEACH AND CONWAY #8278 Full time associate positions available for general dentist. NORTH CHARLESTON #8194 Associate needed for busy GP. Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

Dental Chairs (2) gently used Den-Tel-Ez E2000 with articulating headrests-functioning with intact vinyl upholstery-can email photos-make offer (843)884-1215

## **HELP WANTED**

Dental Consultant for South Carolina Department of Health and Environmental Control's Division of Oral Health SCDHEC is recruiting for a dental consultant for the Division of Oral Health (DOH) to provide consultation and recommendations related to the dental public health needs of the residents, agency dental public health programs, and access to preventive and treatment services. The consultant will represent the agency in national, state and local organizations, agencies and other entities. The dental consultant must be a South Carolina resident and have a South Carolina active dental license. Desired qualifications include a Masters in Public Health and/or experience in population-based, community-based or school-based health promotion. Inquires can be directed to: Christine Veschusio, SCDHEC, 1751 Calhoun St., Columbia, SC 29201. or phone: 803-898-0830 or email: veschucn@dhec.sc.gov. Please sent resumes to: Dr. Harvey Kayman, Bureau Chief, Maternal and Child Health Bureau, SCDHEC, 1751 Calhoun St., Columbia, SC 29201.

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 1-800- 438-7470 anytime.

General Dentist needed in Columbia office 12-16 hrs. per week (poss. more) Needs to be proficient in endo, oral surgery, crown, bridge, & prosto. Please contact Evie @ 803-738-2424 to set up an appointment.

Lexington- Full-time associate needed for well established General Dentistry Practice. Computers in Operatories and digital x-rays. Call (803)359-3215 or (803)781-1764

Columbia Health Care Services has been providing medical and dental personnel since 1981. We have clinical and clerical personnel in the following areas: Columbia, West Columbia, Lexington, Anderson, Greenville, Florence, Charleston, Seneca, and Orangeburg. Whether you have a temporary or permanent need call the medical staffing experts today at 1-800-922-0092 ext 524

Seeking a compassionate Dentist to work in Greenville or Spartanburg who could use 17 weeks off each year and a starting salary of \$120,000 plus an annual bonus. We are a caring removable prosthetics practice offering a great benefits package. Please call 1-800-948-7005 and ask for Dr. Fields or Chris.

Dentist: Excellent opportunity for immediate associate with interest to buy one half of this state of the art practice. 9 operatories, digital x-rays, cosmetic imaging and multi-operatory intra oral camera system with Casey DVD. Contact Baker Dental in Rock Hill, SC. (803) 328-3891.

Dentists wanted for the S.C. Dept of Corrections. FT or PT. State employee or contract. Positions open throughout the state. Please contact Dr. Doug McPherson at (803) 896-8559 or (803) 896-2054

DENTAL OFFICE MANAGER experienced in both clerical and front office operations. Responsibilities include personnel mgmt, payroll, patient communications & records mgmt, treatment planning, A/R, computer/website, OSHA, and overseeing all other office operations. Benefits include vacation, health ins, 401K and profit sharing. Send resume to: James E. Mills, DDS, PO Box 14339, Surfside Beach, SC 29587.

All Female multiprovider general practice seeks Dentist to join our group. Trained and experienced staff allows you to practice without administrative duties. Guaranteed salary and commission. Buy/leverage-in partnership opportunity available. Visit us at www.midcarolinadentalcenter.com or email your resume to MCDC@comporium.net or fax your resume to 803-285-7687

Full-time or Part-time General Dentist position available in Rock Hill, SC. Must have compassion for children as well as adults. One year experience (optional) positive attitude, and able to work in different location. Please fax C.V. to 803-325-8179.

Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

General Dentist position needed for someone who can practice all phases of general dentistry. As a General Dentist you shall have autonomy to perform a full range of procedures within a modern practice setting. We provide complete practice management services and an ample clinical staff. Preference will be given to candidates with a South Carolina Dental License. Recent graduates are welcome. All positions are Mon-Fri; NO WEEKENDS. Competitive salary and benefits. Fax resume and salary requirements to 864-233-2618 or email to hrdept@newhorizonsfhs.org EOE

Low Country-Associate needed for well established General Dentistry Practice. Modern equipment, computers and digital x-rays in all operatories. Call 843-549-2121.

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Hardworking, dedicated dental receptionist student seeking a full-time position in a general dentist office in the Spartanburg. SC area. Looking for fast-paced, friendly and organized office. Excellent compensation and benefits package. Will finish classes in April and be certified as a dental office receptionist. References, classes taken and resume available upon request. Please call 864-461-8890 if interested.

Retired, Have License, Will Travel. General dentist available in Columbia to fill-in for vacations, emergencies, seminars, etc. Please call Dr. Billy McCathern at (803) 772-4446 with any questions.

PLEASE NOTE THAT THE JOBS WANTED / HELP WANTED column is a free membership service of SCDA. Please call us if you are looking for a job or looking for someone to fill a job. The SCDA office also maintains a JOB BANK file and all ads can be kept confidential if so desired. If you are interested in receiving or submitting information into the JOB BANK, please call the SCDA office. If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files 1-800-327-2598.



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