

SOUTH CAROLINA DENTAL ASSOCIATION

Bulletin February 2023

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America's leading advocate for oral health

If it is to be, it's up to me

By John C Comisi DDS, SCDA President



Back in the early 1980's as a dental student at Northwestern, I wondered how I would ever find a job after graduation. If you recall from last month's bulletin, I got lucky. After some extensive and often laborious investigation, I stumbled onto a gentleman that ultimately helped me find my first job after graduation. He was that friendly voice on the other end of the telephone line that was willing to help, even though he "didn't know me from Adam." That personal touch was critical. It changed everything for me.

Today, we have electronic communications, social media influencers and virtual "everything." We are suspicious of dental service organizations and young dentists that go into those to begin their professional careers. When they come to a meeting, and we find out they work for one of those groups, how do we react? Consciously or unconsciously, we may "push them away," and by doing so, we lose them as potential colleagues. They decide that belonging to organized dentistry is probably not for them, since they feel ostracized or just not welcome.

At the President Elects meeting at the American Dental Association in the fall last year, there was a discussion panel of young dentists who were involved with various dental service groups. When asked if they were members of the ADA, they all answered "no." When asked why, they all replied that they were never asked to join. Even worse, when they attempted to participate at local meetings, they were given the "cold shoulder" by the member dentists because they worked in a non-private practice environment.

This was an unfortunate revelation to me, but one that I understood. You see, even though I was blessed to find a person to help me find my first job, when I attended my first dental society meetings, many of the senior statesmen at the time were not as welcoming as I would have imagined. Oh, yes, the specialists came by and welcomed me into the community as they certainly wanted the young general dentist to refer patients to them, however, the other general dentists looked at me as "competition."

Being from Brooklyn, NY, I had a tough skin and continued to try to make headway into the "click" of the senior statesmen. I got involved in the district organization by shear persistence and volunteered for committees and finally was appointed to a few.

It shouldn't have been this hard to become accepted, but it was. I knew that if I wanted to make a difference, I had to keep trying, so that I could potentially make a difference.

Now as a faculty member at the MUSC-James B. Edwards College of Dental Medicine, my students often come to me to council them on how to find a job after graduation. Of course, a number of these amazing men and women go into residencies of one type or another. Some go into the military, and some go to work in dental service organizations, since that's where the opportunities might be. But many are looking to join private practices, and really don't know how to find a potential place to work.

We need to find a networking mechanism to connect these soon to be new graduates to become part of the many potential practices that could use these men and women, but don't know how to connect with them to help them find a Continued on Page 2

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home.

That's where the South Carolina Dental Association can come in to assist. During several student events in December, Immediate Past-President Nick Papadea and I were discussing future plans with several students. Several students who were not going into residencies or military service stated that they wanted to stay in South Carolina but didn't know where they could find a practice to join.

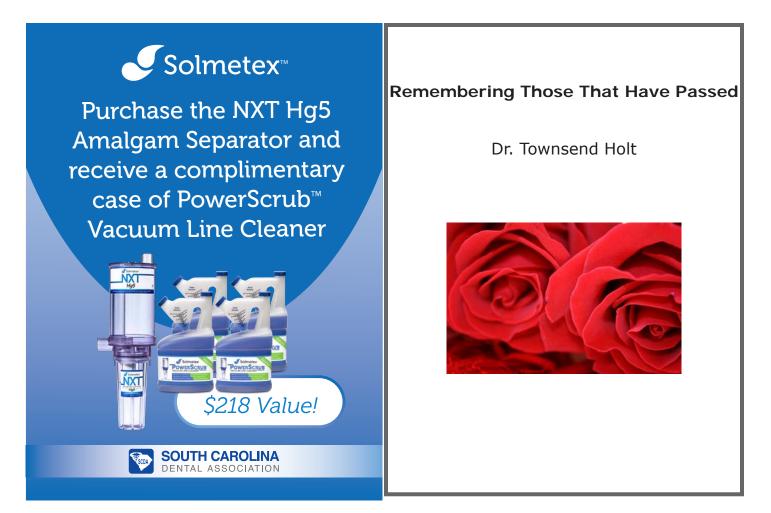
Nick came up with the idea to create a "connect" program. He plans to discuss it with the Grand Strand Dental Society to see if there is any interest in creating this connection. I thought this was a great idea. Perhaps it would be even greater as a statewide program. This would be a way to connect these students to the membership and find connections for the new graduates as they start their journey into the realworld life of our profession.

I would like to see the SCDA and the MUSC James B. Edwards College of Dental Medicine create a closer relationship to act as the conduit between our students and our practitioners so that these new dentists can be a part of a welcoming dental association that can help them become involved and serve the people of our state and help grow our association and one day lead it as we are doing today. Dr. Huja and I have discussed this, and we will work closely together with the Administration of the College to move this forward.

As a good friend of mine, Dr. Dan Taché often states in many of his lectures, "if it is to be, it's up to me." I hope you will step forward and help us help the students find their "home" in South Carolina this year and in the years ahead.

I am at your service,

John







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Dr. Leon Feldman, SCDA President, 1966-1967 Turns 100 on February 19, 2023 By Dr. Gene Atkinson, SCDA Historian



Dr. Leon Feldman, the SCDA President from 1966-1967, will turn 100 years old on February 19, 2023. He practiced for many years in Charleston, South Carolina. Dr. Feldman is living in retirement in Atlanta, Georgia. Below is his biography as it appeared in the 150th Anniversary History of the South Carolina Dental Association book.

Dr. Leon Feldman, a native of Charleston, was born 19 February 1923, the son of William and Gussie Rosen Feldman. He received the B.A. degree from Duke University in 1942 and graduated in dentistry from Emory University in 1946. He served with the U.S. Navy as a Lt. D.C. 1946-1948. He is a former president of the West Ashley Jaycees,

past president of the St. Andrews Rotary Club, past president of the Beth Shalom-Beth Israel Synagogue, was "Man of the Year of his Synagogue in 1962, a life member of the P.T.A. and a member of the Alpha Omega dental fraternity. For ten years he served the Coastal District as secretary-treasurer of the Society. He is married to the former Marilyn Richman and they have four children: Ellen Rae, Howard Stanley, Stuart Alan and Nancy. He has been in general practice in Charleston since 1948. Office: 5 Daniel St., Residence: 826 Sheldon Rd., Charleston.

If you wish to send him a birthday card, his current address is:

Dr. Leon Feldman 650 Phipps Blvd NE, Apt 6104 Atlanta, GA 30326-3234

DENTAQUEST AND SCDHHS

Working together to improve the oral health of South Carolina's residents

DentaQuest serves as administrator of the Healthy Connections dental program for the SC Department of Health and Human Services (SCDHHS). We are committed to the success of the program and appreciate provider participation.

DentaQuest's Provider Web Portal, **govservices.dentaquest.com**, is a one-stop shop for verifying member eligibility, claim submission and status check, reviewing policy guides, accessing EOBs and more.

We are pleased to offer a series of educational webinars on the second Wednesday of every month from noon to 1 p.m. EST.

For more information on the SC Healthy Connections Medicaid Dental Program or provider trainings, you may contact your DentaQuest Provider Engagement team at CarolinaProviders@dentaquest.com







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Contact Dentists Needed

By DenPAC Chair, Dr. Chris Griffin, Legislative Chair, Dr. Thomas Edmonds, and Executive Director, Phil Latham

The South Carolina Dental Association (SCDA) has enjoyed a very strong presence at the South Carolina Legislature and the main reason is due to our contact dentist system where a South Carolina dentist is assigned to each Senator and Representative across the State.

Due to several reasons, our contact system needs to be strengthened as South Carolina just saw many new faces elected to the 2023 legislature and having a contact dentist for each of them is very important. The contact dentist is usually someone who knows the legislator and is willing to pick up the phone and call them about any legislative issue that directly or indirectly affects dentistry. However, you do not need to personally know the legislator, but be willing to make contact with them if needed and be willing to deliver a campaign check when appropriate.

The SCDA provides you with all the information when or if contact needs to be made.

This is extremely important. Without a good contact system, legislation can get passed that may be detrimental to dentistry.

PLEASE review the list below and let Phil Latham (<u>lathamp@scda.org</u>) know who you know or who you are willing to be the contact dentist for.

SENATORS

Sean Bennett – Dorchester Penry Gustafson – Kershaw Richard Harpootlian – Richland Kevin Johnson - Clarendon Margie Matthews – Jasper

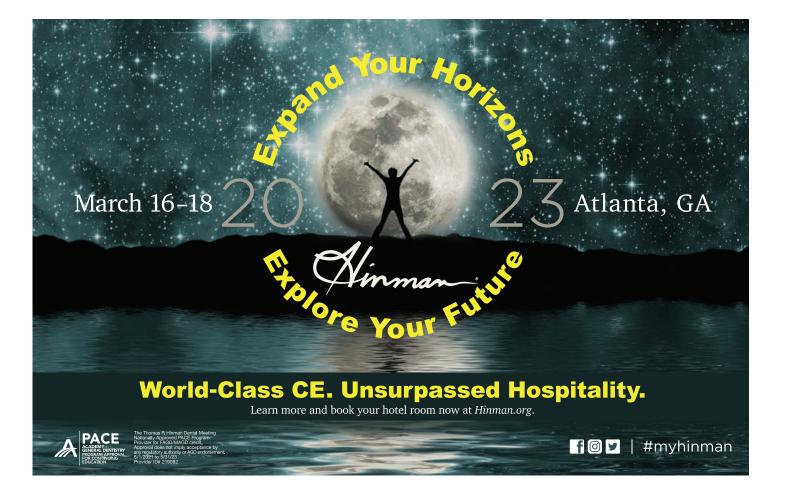
REPRESENTATIVES

Terry Alexander – Florence, Darlington Heather Bauer - Richland Thomas Beach – Anderson, Greenville, Pickens Bart Blackwell – Aiken Garv Brewer - Charleston, Dorchester Paula Calhoon – Lexington Brandon Cox – Berkeley April Cromer – Anderson Gil Gatch – Charleston, Dorchester Daniel Gibson – Greenwood, McCormick Patrick Haddon - Greenville William Hager – Beaufort, Colleton Thomas Harnett, Jr. - Charleston Robert Harris - Spartanburg Jermaine Johnson - Hopkins Wendell Jones - Greenville John Kilmartin - Lexington Katherine Landing - Charleston

Brian Lawson - Cherokee, Spartanburg Matthew Leber - Charleston, Colleton Donald McCabe - Lexington JA Moore - Berekeley, Charleston Alan Morgan - Greenville James Neese - Lancaster Roger Nutt – Spartanburg David O'Neal - York Jordan Pace – Berkeley Marvin Pendarvis - North Charleston Robbins Robby - Colleton Seth Rose - Richland Carla Schuessler – Horry Deon Tedder - Dorchester David Vaughan - Greenville Elizabeth Westmore – Folly Beach Joseph White – Newberry Robert Williams - Darlington, Florence



Get the most up to date information on dentistry along with great things to share for your office! Join our group today <u>www.facebook.com/scdental.</u> You can also follow us on Twitter @SCDentalAssoc!





We are pleased to announce...

Radha Patel, D.M.D. has acquired the practice of Lewis J. Cauthen III, D.M.D. York, South Carolina

Andrew William Buchanan D.D.S. has acquired Cedar Drive Family Dentistry Saint Stephen, South Carolina

We are pleased to have assisted in these practice transitions.

Practices For Sale

NEWBERRY/CHAPIN OPPORTUNITY: GP located in a standalone building in a quaint residential area. The office is in excellent condition with 4 ops and digital equipment. The practice has over 1,000 active FFS patients and operates on only 3.5 doctor days per week while collecting approximately \$500K in 2021. There is a large potential for growth just by expanding hours. **Opportunity ID: SC-7474**

\$1M AIKEN AREA OPPORTUNITY: Unique opportunity to acquire 2 practices with historical collections of over \$1M. The offices have a total of 5 ops and the real estate is for sale for both practices. The practices have over 2,000 active mostly FFS patients, with a small amount of PPO and Medicaid. They operate on 2 doctor and 4 hygiene days per week, leaving a huge opportunity for growth. If you are an entrepreneurial dentist looking to expand your footprint or a highly motivated dentist looking to grow a practice, this is the opportunity for you. **Opportunity ID: SC-7150**

DIAMOND IN THE ROUGH: Florence GP ready for a dentist to grow it to its full potential. The practice currently operates on 2 to 2.5 doctor days a week with two staff members. The office has 4 ops, 3 of which are equipped and have digital x-ray and Pan. It is in a free-standing building with ample parking. The real estate is available for sale with the practice. If you are looking for a satellite location or a practice that is less than a start-up, this is the practice for you! **Opportunity ID: SC-6943**

Go to our website or call to request information on other opportunities!

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Practice Sales & Purchases Over \$3.2 Billion www.AFTCO.net

The Top Five Reasons To Use ePrescribing to Boost Efficiency

By Robert McDermott, President and CEO, iCoreConnect an SCDA Endorsed Company



As a practice manager or owner, one of your core responsibilities is to find ways to improve efficiency while maintaining and improving the quality of care. For decades, technology has improved patient care and experiences in the lab and clinic, but the administrative office has lagged behind.

For many patients and staff, delays in business and administrative tasks can be frustrating. For practice managers and owners, those delays can be costly. The very real friction created by manual processes, especially prescription processing, can be alleviated thanks to advances in technology that bring improvements to your practice and front office operations.

How Do ePrescriptions and ePrescription Software Work?

First and foremost, to write ePrescriptions dental providers will need ePrescription software. After entering all relevant patient and prescription information, the prescription is sent to the patient's pharmacy. But, that's not all, ePrescription software can do more than that, including:

- Integrating with existing practice software
- Identifying and alerting to interactions and contraindications
- Autofilling patient information to streamline and prevent duplicate entries
- Saving prescriptions and pharmacies to speed up entries
- Connecting to a vast network of pharmacies
- Providing up-to-date drug directory with instant access
- Providing access to patient prescription history regardless of prescriber
- Cloud flexibility securely prescribe from anywhere

ePrescription software provides the seamless connection between your dental office and pharmacies to facilitate quick and easy filling of prescriptions necessary to deliver the care your patients need and deserve.

Top 5 Benefits of ePrescribing

Automation is designed to simplify and speed up repetitive tasks. ePrescribing has, for that reason, been one way that dental practices are able to leverage technology to boost practice productivity and improve patient care. The benefits go beyond productivity boosts though.

1. Easier and faster (especially for your patients)

Manual prescriptions require a patient to make time to get to the pharmacy and wait for the prescription to be filled. Or they need to wait on the pharmacist to notice a phoned or faxed prescription. With an ePrescription, the pharmacy has all the information it needs to prepare the prescription before your patient even leaves your office.

2. Reduced errors and call backs

Experts estimate that, even today, nearly a quarter of medication errors are attributable to poor handwriting. ePrescriptions, delivered electronically, ensure that prescriptions are filled properly and

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May 6	May 6	May 7			
Aug 5	Aug 5	Aug 6			
Nov 4	Nov 4	Nov 5			
Please visit our website: aclstrainers.com					
for date and location information.					

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accurately, drastically reducing pharmacy call backs and errors.

3. Fewer interactions/contraindications

When medicines prescribed by a primary care physician may be unknown or a patient might forget, or there's an allergy to a medication you're prescribing, both your records and pharmacy records can flag the prescription, alerting you to a problem before the patient arrives at the pharmacy

4. Improved office efficiency and productivity Instead of having to return to an office and remain tied to a desktop to complete work, cloud-based ePrescribing is faster and can be handled on the fly, improving the workflow in your office.

Additionally, the ability to autofill patient data and save preferences for patients and pharmacies means you and your team can work faster with the tech working for you.

5. Safer prescribing of controlled substances

If other providers are using ePrescription software, prescription information is available to any prescriber, regardless of the provider, that will flag duplicate prescriptions and let you know when you should be concerned about prescribing a controlled substance.

In short, ePrescriptions are safer, faster, and more convenient for both your office and your patients. Improved workflows mean your office is more efficient, boosting patient care and satisfaction. Further, ePrescriptions improve accuracy and provide safety nets for drug concerns from interactions to potential abuse.

SCDA endorses iCoreRx ePrescription software. If you're looking for an ePrescription software solution that provides these benefits, integrates with your existing practice software and helps you leverage the flexibility of the cloud, book a demo of SCDA endorsed iCoreRx at <u>iCoreConnect.com/SC9</u>, or call 888.810.7706. iCoreRx by iCoreConnect is offered to SCDA members at a substantial discount.





In 2023, SCDA Members Will Be Saving on Products and Services such as:

- Accounts Receivables/Collections
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- Dental Embezzlement Protection and Investigation
- Dental Supplies
- Electronic Claims Management
- Electronic Prescribing
- HIPAA and OSHA Compliance Training
- HIPAA Compliant, Secure Email
- Insurance Products and Services
- Medical Evacuation
- Medical Kits
- Office Supplies
- Patient Financing
- Payroll Processing
- Precious Metal Refining
- Student Loan Refinancing

Visit the Member Savings page at scda.org for further information and free cost comparisons.

> Contact the SCDA at 803.750.2277 or by email at scda@scda.org

to learn how much your membership could save you.

Gratitude for the Best Alumni Around

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine



There is no doubt in my mind – at MUSC, we are most fortunate to have some of the **best alumni** out there. The James B. Edwards College of Dental Medicine has graduated over 2,800 alumni since 1971. From generalists to specialists, from solo practitioners to the largest group practices and hospitals, from those just starting out to those who have served communities for generations, our graduates make an impact in a variety of ways. Many of our alumni are from South Carolina and choose to practice here. Others are also leaders in our profession at the state and national levels, servant leaders in caring for vulnerable and underinsured populations in their communities, supporters of education for the next generation of dental providers or volunteer as one of our 175 affiliate faculty.

The college's annual Homecoming is Feb. 25-26 in Charleston. I warmly invite all alumni to join us for oysters, Lowcountry fare, cocktails, and music all while catching up with your dental school classmates and reminiscing on the relationships forged personally and professionally through the college. You can register at https://connect2.musc.edu/dental/weekend. It is always a pleasure to meet and reconnect with you.



Golden Grads Reunion: What a pleasure to join our alumni of '71 and '72 and their families at a luncheon.

This past Oct. 26-27, our first two classes of alumni reached their **golden grad** milestone, in which the MUSC Alumni Affairs Office and President and Mrs. Cole host a reunion honoring the fiftieth anniversary of the class' graduation. Due to COVID-19 cancellations, we celebrated the classes of 1971 and 1972 together.

We are quite a young college, relatively speaking, and I wish to thank all our alumni and friends who support our students and our mission of education, research and patient care. Your support today sustains our strong foundation for the next fifty years and beyond.

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The Columbia Marionette Theatre's production of:

Flora & Floppy so to the Dentist

"Flora and Floppy Go to the Dentist" is a 20-minute engaging and entertaining puppet show for children ages 3-8.

Over 93,000 children in schools and Head Start Centers across the state have viewed the show since it began in 2008. The show is designed for school groups, Head Start Centers, daycares, and community outreach events. It is a great way to reach children and families with prevention messages that support improved oral health.

The cost of the show is \$275 for locations within 40 miles of Columbia. Add \$25 for each additional 40 miles of travel outside of Columbia.

To learn more about the show online: <u>connectingsmilessc.org/child-and-adolescent-</u> <u>oral-health/</u>

The theater is currently accepting requests for shows. Please sponsor or schedule a show for children in your community today!

To sponsor or schedule a show contact The Columbia Marionette Theater: puppetgnomes@msn.com









www.connectingsmilessc.org

Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 32 yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants & front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair/Sales-We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/ Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www. repairsensor.com.

Bookkeeping and Accounting services for Dental offices. Etch & Polish Accounting offers payroll, invoicing, bookkeeping, accounting and tax filing tailored to fit your practice! Check us out at <u>www.etchandpolish.com</u>.

Do you want to **increase production and collections**? Let me negotiate your insurance fee schedules to get you the highest reimbursement possible. Detailed insurance breakdowns provide everything you need to schedule treatment. Reach out to me <u>remotedentalpa@gmail.com</u>.

Locum Tenens/Positions Wanted

Positions Available - Dentists

Volunteer-Helping Hands Dental Clinic (Georgetown). Th 5 pm. 843-527-3424 or acct. hhands@gmail.com.

St George/Santee/Holly Hill, SC- Looking for dentist to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 8 dental hygienists/19 op practice. Contact 843-560-2226 or <u>drgarris@bellsouth.net</u>

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online d4cdentalbrands.com.

Associate needed in Charleston. Looking for a full time or part time dentist. Benefits provided, compensation depends on experience. Contact Faber.dmd@gmail.com.

Busy group practice in **Fort Mill**, **SC** is seeking a part time orthodontist to join our expanding team. Our orthodontic department is fully established with a large referral base. We have wonderful staff, excellent compensation and earnings potential. For more information or consideration please submit CV to <u>beth@</u> friendlydentalgroup.com.

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. **15 dental chairs**, **6 private** rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday.<u>pedodds@pedodoctor.com</u>. Beaufort Family Dentistry is looking for a **Pediatric Dentist** to complete our team. We are a busy practice that's growing and expanding. The office is fully chartless and digital. Competitive pay, great benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are our top priority. <u>sdurante@vsmmgt.</u> com.

Beaufort Family Dentistry is looking for an **Oral Surgeon** for expanding practice for Beaufort and Summerville office. This is a rapidly expanding practice. The office is fully chartless and digital office that puts patients and staff as priority. Competitive pay, benefit package, 401K, Disability. All current PPE recommendations followed. <u>sdurante@vsmmgt.com</u>

Dental Docs of Spartanburg is seeking a General Dentist for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! sdurante@vsmmgt.com

Union Dental is seeking a General Dentist for expanding office. We offer a complete range of general and cosmetic dentistry services. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! <u>sdurante@</u> <u>vsmmdt.com</u>

Dental Docs of Spartanburg is seeking a **Pediatric Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! <u>sdurante@vsmmgt.com</u>

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "Fox Dental Staffing" in App Store & Google Play, Register & Build your schedule <u>http://www. foxdentalstaffing.com</u>

We are seeking a new Associate Dentist to join our practice. We can offer competitive pay, benefits and a flexible schedule. We are seeking to fill a position in our **Greenville** location and new West Columbia location. Please reach out if interested or have any questions 304-839-3867 or tdbrittanye@gmail.com.

Seeking an Associate Dentist to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Sea Glass Perio & Implantology is seeking a **periodontist** to join our team. Excellent growth opportunity for energetic, driven individual. Significant income potential. Private practice. Over 100 new patients monthly. Offices in Greenville & Simpsonville, SC. State of the art surgical facility. Competitive compensation, full benefit package. diane@seaglassperio.com.

Established, busy, private **pediatric** dental office looking for FT associate, with the potential for partnership. Competitive compensation/ benefits package, plus a healthy work/life balance. Office is 5 minutes from the beach! Motivated individuals interested in providing children with the highest quality, patient centric, compassionate dental care, email CV to <u>pipd@</u> pawleyspediatricdentist.com.

Pedodontist or a general dentist that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. mhuffman@westerncarolinadental. com.

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is availble. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. <u>Ccd.manager@</u> <u>carolinacompletedental.com</u>.

We are looking for a **General Dentist** to work one or two Friday's per month extracting wisdom teeth. There is potential to also do root canals, core buildups, crowns, other extractions and dentures. Most of the treatment would be done on teenagers and some adults. Please email <u>irmokidsdental@gmail.com</u> for more information.

Looking for a dentist to join our 20+ year established and fast-growing private practice in **Myrtle Beach**, **SC**. Specializing in general, restorative and cosmetic dentistry. Molar endodontic and implant experience a plus. We are 100% fee fore service practice. Send resume/CV to kristen@drrearden.com.

Unique associateship opportunity for a **general dentist** who enjoys surgery and helping those in need. We are an energetic emergency and surgery based practice that provides exodontia, implants, iv sedation, PRE, ridge augmentations, biopsies and various other dentoalveolar surgeries. Compensation is very competitive. <u>Brandon@columbiadentalhealth.</u> <u>com</u>.

Charleston Dental Associates seeking full time dentist for a growing private practice. We practice all aspects of dentistry including root canals, implant restorations, oral surgery and prosthodontics. Requires 1-2 years experience. Please submit cover letter and CV to <u>bcordray@</u> <u>charlestondentalassociates.com</u>.

A busy practice in **Forest Acres** is looking for a pediatric dentist to join our team. In a FT or PT basis. Compensation and benefits are negotiable. Email <u>ebp031604@gmail.com</u>.

FT/PT Associate Dentist Opportunity in highly visible, established, busy, advanced digital practice located near **Charleston**, **SC**. Must be proficient in all phases of general dentistry. 1-2 years experience or GP residency preferred but not required. Competitive pay, high growth potential w/ owner/equity possibility. Focus on Pt Patient Care and delivering excellence. Available Immediately. Please send CV to gillytooth@gmail.com Seeking PT/FT Oral Surgeon or GP with Advanced Surgical and Implant Skill near **Charleston, SC** Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation dentistry. Please send CV to gillytooth@gmail.com.

Managing Dentist/Owner. 4 Day Work Week. Autonomy over team and treatment planning. Focus on surgery, dentures and implants. Implant Training included!! \$250,000 base salary + 100% of Monthly Profit. <u>Mariah.</u> <u>skellett@affordablecare.com.</u>

We are growing! I am looking to add an additional **Associate Dentist** to both of my practices. I am open to new grads and experienced doctors. Offering a \$50K sign on bonus, full benefits, competitive compensation package. <u>https://www.killiandentistry.com/</u> Lauren.haney@pacden.com

We are looking for a dentist to join our multi-specialty **Camden** location. We are a technologically advanced practice with specialities in IV sedation, implants, Cerec and more! IV sedation certified dentist is a plus! \$2 million dollar practice with unlimited growth potential, competitive pay and ownership/equity opportunities. <u>mwammons@gmail.com</u>.

Dentist needed in **Spartanburg SC** looking for full time or part time General dentist for growing practice competitive compensation. If interested or have questions, please contact via 864-582-4441 or email Melissa at <u>info@</u> <u>hillcrestfamilydentistry.com</u>. Please submit cover letter and CV.

General Dentist needed around **Orangeburg**, SC. We are looking for a full time Dentist. We offer 401k, Health Insurance, Malpractice, Ownership Opportunities, Competitive pay, and much more. If you are interested, then please email me at <u>ctolbert@imagendentalpartners</u>. <u>com</u> for more information.

Associate (and/or Buyer) Needed in Myrtle/ North Myrtle Beach Seeking FT dentist for growing private practice in desirable, Grand Dunes area. Preferred proficiency in all aspects of restorative dentistry for a well established 'bread n butter' office. Six ops and digital imaging. 2,450+ active patients. Averaging 60+ new patients/month. Minimum 2 years experience. Lucrative opportunity for a motivated individual. chadrlamar@yahoo.com

Greenville, SC Associate needed- FT or PT Associate Dentist opportunity for multi location practice. Must be proficient in all aspects of general dentistry. A minimum of 1-2 yrs experience or GPS preferred. Live, work and play in the fast growing upstate. <u>bellavistadentalsc@gmail.com</u>.

Associate Dentist needed in Seneca/Clemson. Privately owned general dentistry practice looking to hire full-tome associate dentist. Established office with exponential growth. New facility with state-of-the-art equipment (Primescan, sprintray 3d printer, Conebeam, etc). Fantastic opportunity for high earning potential. Average 80 new pts per month. Dmdword@gmail.com or 864-423-9190. General Dentist needed for **Summerville** area. We can be flexible for a pt or ft position. This office has a well trained team. There is lots of room for growth. Mentorship is available. All applications will be confidential. Please forward cv to <u>southcarolina904@gmail.com</u>.

Associate Dentist- Advanced Dental Center (Florence SC). Part time 3-day work week, earning potential up to \$275,000 (based on experience). Health insurance, malpractice, membership & ce reimbursement and so much more. John@oakpoint.us.

FT or PT Associate Dentist needed for a wellestablished private practice in Market Common district in **Myrtle Beach**. We're a family practice that provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to <u>lisa@</u> marketcommondentistry.com.

Seneca, SC practice is seeking an associate dentist with outstanding clinical skill. We're privately owned, patient-driven, and searching for the right dentist to join our growing practice. All digital, CEREC, excellent support staff. Full or Part time. DrJosh@senecadentist.com

Irmo, SC- Dentist needed for February and possibly part of March to fill in for dentist after surgery. 1 to 4 days per week available. \$750 per day minimum. <u>acm5765@aol.com</u>.

Positions Available- Staff

Full/Part time **hygienist** needed at Happy Teeth in Myrtle Beach, SC. Monday-Friday 9-5 optional occasional Saturdays. Must work well with young children and be able to communicate treatment needs. Competitive pay and benefits. happyteethmb@gmail.com.

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members,both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eagelsoft & Dexis. 60min recares/80min New Patients/ 30 min child prophy. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428_info@foxdentalstaffing.com

Full time **certified dental assistant** position available with a busy pediatric dental office. Duties include taking digital dental radiographs (x-rays), chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to <u>dmd4kids@bellsouth.net</u>.

A state of the art- paperless dental practice is seeking a highly energetic **RDH** to complete our team. General office of 18+ years that uses itero scan for invisalign braces- Eaglesoft digital x-rays. Your uniforms, CE and medical insurance will be provided. Send resume to 147 Charlotte Ave. Rock Hill, SC 29730. PT position in established **N Myrtle Beach** practice. Looking for a candidate that is versed in HR and overseeing of administrative tasks/ dental claims. <u>eastwood@sccoast.net</u>. **Certified DA** needed in N Myrtle Beach. PT (3 days a week, osccasionally 4). Must be a team player. \$17-20 an hour <u>eastwood@sccoast.net</u>.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

Savannah, GA Periodontal Practice for Sale-Six operatories with an expansion opportunity for an additional op. The current doctor is interested in a partnership with another dentist. 75 new patient referrals/month (with no marketing)! Collections \$1.4 M & EBITDA \$335,000. To learn more, contact Sam Schoenecker with Professional Transition Strategies: sam@ professionaltransition.com or give us a call: 719.694.8320.

Dual location General Practice for sale in **Kershaw and Richland** Counties. Annual revenues of 2.9M. Real estate available for lease or purchase. Owner is very flexible with real estate transition schedule. Practice proforma with after tax cash flow available once an NDA is in place. Contact <u>bill@wmgrahamassociates.com</u>.

Spectacular GP for sale in **Columbia**, **SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

Profitable general dental practice in thriving mid-sized community of **Upstate SC**. Incredibly busy with 50 new patients/month. RE opportunity. 8 operatories. Collections of \$3M & EBITDA \$750,000. High visibility; encouraging new patients! To learn more email Professional Transition Strategies: <u>kaile@professionaltransition.com</u> or call: 719.694.8320. We look forward to hearing from you!

Myrtle/North Myrtle Beach Office For Sale Huge income potential. Bread 'n butter GP in desirable, Grand Dunes area, only one mile to the beach. 2,450+ active patients, averaging 60+ new monthly. Six ops with digital imaging in 2,650 sqft. Four days/week. Collected \$987K in 2021. Low overhead with high profit margin. Very lucrative opportunity for owner/operator. MBDentist@outlook.com

Dental laboratory for sale in **Summerville**, SC. Asking price is \$400,0000. Contact Bradley Lloyd 803-463-6636 or <u>blloydcommercial@gmail.com</u>.

For Sale

3,300 SF **Office Space For Lease**. Asking rate: \$18.50/SF NNN. Space delivered in shell condition. Tenant improvement allowance: \$40/SF (negotiable). Located minutes away from Patewood Medical Campus and I-385. <u>matt@pintailcre.com</u>

SCDA Supplies

SCDA Supplies offers discounted dental supplies for all members of the South Carolina Dental Association. SCDA members could save up to 20% or more on dental supplies. More than 60,000 products from more than 500 brands (most available through dealers) are listed.

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"I have really enjoyed using SCDAsupplies.com! It's a huge benefit to the practice to be able to search for items and order as much or as little as I need with free shipping. I've also had good experience with customer service as well." Mark (Wil) Waninger, DMD



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