Bulletin



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SCDA Annual Session Will Be One For The Books

Our 141st Annual Session is less than a month away and the Convention Committee, along with our President Dr. Charles Maxwell, is very excited about presenting this year's festivities to all those who are attending. For those who have made the unfortunate decision not to attend, it's not too late to reconsider, especially since you will be missing a wonderful variety of up-to-date, relevant and practical topics and issues we all face and must deal with as dentists today. The speakers and clinicians chosen for our 141st Annual Session are extremely knowledgeable in their given professions and we are quite privileged to be able to learn what we can from them. In addition to gaining that knowledge, we can all earn several needed CEUs from attending this convention.

The meeting will begin as usual with the opening Welcome Reception which will allow you the opportunity to reconnect with old colleagues, staff and friends and meet all sorts of new folks in an atmosphere filled with great food and drinks. Don't forget the fantastic music brought to you by the local shag band NINTH ROW! There will be no need for taxi services since you can stroll over and dance to your heart's desire.

Speaking of colleagues, I would truly like to commend our President Dr. Maxwell for thinking outside of the box this year for choosing a unique location for the President's Reception at the Historic Myrtle Beach Train Depot. The Train Depot has great history: it was originally

opened in 1937, the year before Myrtle Beach officially became a town, to be a transportation link between the inland and the shore for beach vacationers and supplies. Decades later the All Aboard Committee was formed to revive it as close to its original state as possible to preserve the wonderful historical value it lends Myrtle Beach. After years of tedious restorations, the Train Depot was reopened 67 years to the day after the original opening and I can't think of a better place to spend a nice spring evening with my fellow attendees.

Dr. Maxwell is urging everyone to bring their own CDs to make this a personal atmosphere while enjoying the BBQ and Low Country boil. You absolutely do not want to miss this evening!



Myrtle Beach Train Depot

So in conclusion, I cannot stress enough the value of great CEUs, the ideal venue, the wonderful social events, and the venders who will showcase some of the latest technologies. The Annual Session has all the pieces of the pie except one, and as our President stated in his last article, that one very important piece that's missing is "you." One thing that Dentistry can say with pride is that in the past we have always been a unified group of individuals with the same goals and interests. This unity has given forth strength as strength comes in numbers. We must keep in mind why the SCDA was formed and what it represents; what resources it provides for its' members and what services it provides for the public. Without its members none of the SCDA's past accomplishments would have been possible and none of its future goals will come to fruition. Please remember by supporting the annual convention you are helping support the SCDA, which, as you know, in turn, supports you.

The term "synergy" is what is called to my mind when I think of the SCDA and its members; synergy equals working together, cooperation, a combined effort. That takes numbers, guys, and our registered attendee numbers are down this year for the Annual Session; however, it's not too late to sign up.

I'm looking forward to our meeting and to seeing a lot of familiar faces in just a few weeks!

You said what?!

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SC JUA and SC PCF have recently released **deep discounts** for new-to-practice dentists purchasing professional liability insurance.

If you have a student who is graduating dental school and going into practice or an employee/ associate coming into practice with you, make sure they call the SCDA office to receive these discounts.

We can now offer them discounts on their malpractice insurance up to **65% off their first year's premium**, including the 25% off they receive for attending the risk management seminar held by the SC JUA at MUSC, **and up to 10% the second year**.

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Don't wait - call today!

After all - that's a lot of diapers!

Medicaid To Be Administered By DentaQuest

By Phil Smith

The insurance and the computers at SCDHHS are antiquated. And although the South Carolina legislature has sought to update the administrative system, the fact is that the task is overwhelming. DHHS director Shirley Carrington said it best, "We have a computer program that prohibits us from easily making changes. Until the system can be overhauled at great expense we cannot properly administer Medicaid Insurance." With the current economic circumstance the update could take three or four years.

So it was the decision of the Medicaid leadership to seek a company to administer the claims. Bids were enrolled last year, and of the applicants, DentaQuest was chosen for the task. DentaQuest is the parent company of Doral Insurance, and they administer Medicaid type insurance in six other states. Their infrastructure, experience and staff will be able to supplement the state agency that serves Medicaid. Without DentaQuest, SCDHHS would still be stalled until 2013 for a proper computer system that would meet the needs of the present enrollment of patients.

A group of dentists and their claims assistants participated in a SCDA Focus Group in anticipation of the launch within the next several months of the newly revised Medicaid Insurance. A representative of DentaQuest explained the changes and consistencies of the new program. Attendees were assured that there were no policy changes, fee changes and that network providers would still be receiving payments from Medicaid.

The benefits of the new administration program are that there will be increased resources to establish better communication between the providers and the agency. DentaQuest will have a bigger staff available for live phone contact regarding patient eligibility. Call Centers will include trouble shooting claims through an IVR Automated Phone Service as well as dedicated dental office representatives. All of the changes are expected to expedite and simplify the claim process for care providers.

One concern identified by Dr. Jim Beall, past consultant for Medicaid, was that the charge of the new administration was to change the emphasis of the coverage from a "provider base" to a "beneficiary base" program. The difference would put the responsibility of payment upon the dentist instead of the patient. It would then fall upon the dental office to determine whether a patient's claim will be covered. If a delivered treatment is then denied for any reason the dentist would not be able to recover the fee. This is especially troubling when duplicate services are performed in good faith.

SCDHHS is committed to implementing "Avoidance Methodology" for processing dental claims with third party insurance liability. Providers are expected to take reasonable measures to ascertain any third party resource available to the beneficiary and to file a claim with that party prior to filing a claim to DentaQuest. This means that in complex coverage when parental insurance may not come with the legal guardian, the dentist would be expected to verify coverage from another source before applying to Medicaid. The earlier policy of coordination of benefits may fall upon the dentist instead of the agency.

There was much dialogue regarding changes and the short time available prior to DentaQuest taking on the administration of claims. The transfer of insurance processing responsibilities will begin soon. Many of the attendees believe that this may prove to be a short time to train the many offices involved. Therefore, DentaQuest has established a number of seminars over the next 30 days to provide training. Claims can still be filed electronically or on paper, but all agency communications and payments will be electronic. The training dates will be mailed to all dental offices, are available through the SCDA website, and are listed below.

Training seminars for Medicaid providers offered by DentaQuest: if you have any questions, or would like to register for any of the seminars, please contact Dianne Minasian at 803-758-0479 or Rebekah Steen at 803-758-0558.

Columbia	Charleston	Greenville	Florence	Webinar
Wednesday, April 7	Thursday, April 15	Thursday, April 22	Wednesday, April 28	Wednesday, April 21 8-10:30 am Web access information to be supplied upon registration.
1:30-4 pm	4-6:30 pm	4-6:30 pm	I-3:30 pm	
SCDA Office	Embassy Suites	Crowne Plaza	Hilton Garden Inn	
120 Stonemark Lane	5055 International Blvd.	851 Congaree Road	2671 Hospitality Blvd.	
Friday, April 9	Friday, April 16	Friday, April 23	Wednesday, April 28	
8:30-11 am or 1:30-4 pm	8:30-11 am or 1:30-4 pm	8:30-11 am or 1:30-4 pm	4-6:30 pm	
Embassy Suites	Embassy Suites	Crowne Plaza	Hilton Garden Inn	
200 Stoneridge Drive	5055 International Blvd	851 Congaree Road	2671 Hospitality Blvd.	

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- Homeowners
- Flood
- · Personal Automobile
- Motorcycles
- Recreational Vehicles
- · Boats & Yachts
- Personal Liability Umbrella

Contact us at 1-800-327-2598 or via e-mail at brownm@scda.org with questions and/or to receive quotes.

Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

Master Calendar

- 4/15 Legislative Breakfast—Room
 112, Blatt Building, State House
 Complex; 8-10 am
- 4/16 Radiation Safety Exam— Midlands Tech Airport Camus, 11 am-1 pm
- 4/17 SC Orthodontic Assistants'
 Exam—SCDA Office, 8 am-5
 pm
- 4/17 EdCeptional Families Conference—EdVenture, 8 am-1 pm
- 4/19 Greater Columbia Dental Association Seminar—Embassy Suites, 6:30-8:30 pm
- 4/29-5/2 SCDA's 141st Annual Session—Embassy Suites, Kingston Plantation

Please visit <u>www.scda.org</u> for more events.

2010 NCDHM SCDA "Cavity Free Community Campaign" A Guest Editorial By Rocky L. Napier

Thanks again to all of you who have helped make the SCDA celebration of National Children's Dental Health Month another success. This represents a true team effort with help from the SCDA NCDHM Committee, the SCDA GKAS Committee, Phil Latham, the SCDA staff, and the SCDA membership at-large. Also, there were literally dozens of additional individual dental office projects across the state, which rounded out our comprehensive effort. It is you, the member dentists, who really determine our success.

While the general NCDHM message focused on three things: I) proper daily home care, 2) good nutrition and feeding habits, and 3) early and regular visits to the dentist, the SCDA campaign, in collaboration with DHEC, focused even further on these parental responsibilities during the pre-natal, peri-natal, post-natal, and early childhood stages. National Children's Dental Health Month is also an opportunity for our association to conduct a broad spectrum statewide public relations and oral health awareness campaign. To that end, the SCDA sponsored 15 puppet shows in the state's most needy elementary schools through a collaborative project with DHEC and the Columbia Marionette Theatre.

Once again our collaborating organizations carried a very heavy load for us and we need to make certain they are all much appreciated. Thanks to EdVenuture and its entire management and staff; the SC DHEC Oral Health Division—Chris Veschusio, Dr. Rick McDaniel, and the entire staff; the State Department of Education—Lynn Hammonds and Cathy Young-Jones; and Head Start—Mary Lynn Diggs and all of its centers statewide; and the Columbia Dental Society.

We also extend sincere thanks to Georgia Famuliner and Welvista (formerly Communicare); John Scollon and the Columbia Marionette Theatre - now with its two oral health related puppet shows; Crest-Oral B—Lisa Morris and Peggy Hamlin with over 5000 toothbrushes; the Children's Free Dental Clinic—Diane Bouknight; Greenville Technical College—Dr. Dana Parker and her GTC staff and students; and the USC School of Medicine, along with many, many others.

I sincerely hope we have not overlooked anyone (I am "brain-dead" at this point) and I thank all of you for supporting and promoting a "Cavity Free Community" in South Carolina. While the children of South Carolina will be the near-term beneficiaries of our support, the educational growth of their parents, caregivers, educators, and advocates will be our ultimate reward.

Please remember, when the children win, our profession wins; in fact, we all win!

Are You Retiring?

Please Notify the SCDA!

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org.

1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598

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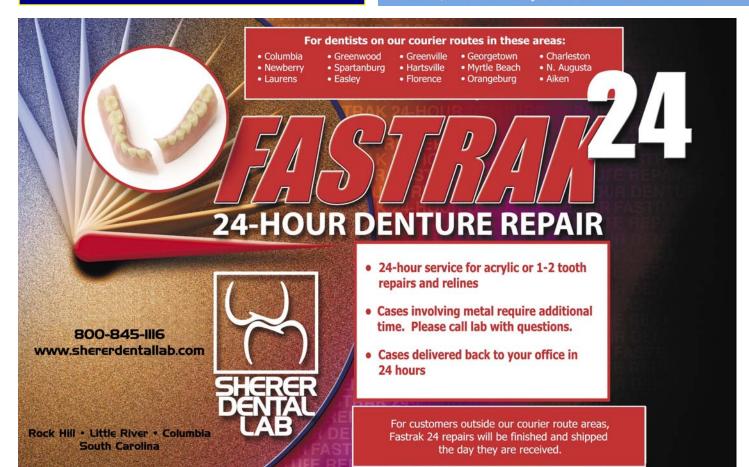


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Kirkland "Trey" Clark, III, D.M.D. has acquired the practice of J. Spencer Dixon, III, D.M.D. - Orangeburg, South Carolina

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Raeford L. Clanton, III, D.M.D. (Florence, SC)

Ollie Stukes, D.M.D., Beth Stukes, & Jim Gaines, D.M.D.

Visit us at the SCDA Annual Session - Booth #41!

President's Message





Dr. Charlie Maxwell President

"My grave concern with all this "progress" is cost."

I am going to preface my article this month by saying that my views expressed are not necessarily those of the South Carolina Dental Association. They may not be your views either, but I hope you will at least give them some thought. As I am writing this article, the national health care reform vote has passed, and there is as much misinformation floating around as truth. As for the effect the bill's passage will have on dentistry, I am not sure. There are two online sessions next week sponsored by the American Dental Association. I plan to attend and learn what our ADA leaders feel the impact will be on our profession. Keep posted to the SCDA website and we will try to summarize and publish any pertinent information to our membership.

In an excellent article published by Paul Ryan, Wisconsin's First Congressional District's Representative, he discussed "Health Care in a Free Society." This latest wave of the progressive movement is the third in US history. The first of the social and political programs of the progressives came in the 1930s as the New Deal. Many governmental programs were started during those years in an effort to provide some relief during the Great Depression. The second great wave of progressivism came in the 1960s with the Great Society. These newly established programs resulted in Medicaid and Medicare as we know them today. The politicians of the 1960s appropriated \$3 billion for Medicare in 1966. The House Ways and Means Committee estimated it would cost \$12 billion (adjusted for inflation) by 1990. The actual cost in 1990 was nearly nine times that -\$107 billion. By 2009, Medicare costs reached \$427 billion with Medicaid adding an additional \$255 billion. Our newly passed health care reform represents the third wave of progressive politics. The health care reform bill's last cost estimate was about \$900 billion over the next ten years. If these costs are as understated as the Medicaid/Medicare programs we could be talking about some "real money" (to quote former Senator Everett Dirksen).

I am sure there are some issues this health care reform bill addresses that we all agree are good. Things like pre-existing conditions and some type of available insurance while between jobs would be helpful. My grave concern with all this "progress" is cost. How can this nation possibly afford it? The federal takeover of health care that is represented by this bill would consume enough monies to equal one sixth of our national economy. Combine this with government spending at all levels, and it would consume about 50 percent of total national production. Are you getting a little nervous?

President Obama stated, "If we don't pass this health care reform legislation, the federal government will go bankrupt because Medicare and Medicaid are on a trajectory that is unsustainable." His words seem ludicrous: We must stop the nation from going broke by enacting a new program costing an additional \$800-900 billion in its first decade alone! If the President means what he says, there is only one way to achieve his goal of reeling in health care costs: through deep and comprehensive governmental rationing of health care. This is what Dr. Ezekiel Emanuel, one of the administration's point people on health care, advocates in what he calls a "whole life system" – a system in which government makes treatment decisions for individuals using a statistical formula based on average life expectancy and "social usefulness." I don't know about you, but the idea that some governmental panel making health care decisions on who should and who should not receive care depending on their "social usefulness" and life expectancy is deeply disturbing.

A few more sobering statistics before I close: In 2004 there were estimates that

20 percent of US households were receiving about 75 percent of their income from the federal government, with another 20 percent of households receiving approximately 40 percent. In 2004, all in all, about 60 percent of all American households were receiving more in government assistance than they were paying back in taxes. Estimates now show that the current federal budget alone raises this level of net dependency on the federal government to 70 percent. This number is before this newly passed health care reform legislation! Our health care system certainly does need some type of reform to allow for better access, cost containment, continuing insurance coverage between jobs and patient choice in determining treatment. I am not against reasonable changes. It is the staggering amount of money the government is proposing to throw at healthcare reform that bothers me. I see the US Debt Clock (usdebtclock.org) running overtime when the programs are fully implemented.

Now, for a "positive" ending: I am "positive" that most of you reading this rambling message are members of the "30 Percent Club" – those few who are contributing more to the federal coffers than you are taking out. Congratulations and keep up the good work! Obviously, I do not have answers to this financial problem we find our nation in. One of our state senators, Jim DeMint, has written an excellent book, Saving Freedom, in which he does outline some very good suggestions. It is a very informative and uplifting book; I highly recommend it. It is human nature to not realize that we have a problem until it is a big problem, one where it is almost too late to solve. I see our "national back" against a wall now. My prayer is that our resolve will stiffen and the old-fashioned qualities of spiritual faith, discipline, integrity, hard work, frugality and determination will rise up. We can win against all odds if we adopt the attitude of the late Winston Churchill: "Never, never, never, never, never give up."

R. L. Sharpe's poem, "A Bag of Tools," reminds us that we are all builders for eternity. Each of us is given basically the same building blocks; a bag of tools, a shapeless mass, a book of rules. As we live out our lives we must choose whether we will fashion a stumbling block or a stepping stone. Today, friends, we need to build stepping stones for those who will follow us. Let's persevere and do it right!

Hope to see you at the Annual Session, Charlie

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Executive Director's Notes



Mr. Phil Latham Executive Director

"The current challenges in the economy create uncertainty for everyone and there is no doubt changes are headed our way..."

The Cost of Being a Non-Member

Membership in the South Carolina Dental Association (SCDA)... What does it mean to you? In the past, many have expressed their views on the importance of our membership and how the industry of our profession is uniquely related to the strength of our association. But, what does it mean to you?

Recently the American Dental Association reported that the SCDA has a very respectful market share of more than 80% of licensed dentists in South Carolina. The SCDA has maintained that percentage for several years, but what would happen if it began to drop? That should cause concern for everyone, both members and non-members.

The SCDA has strong political clout and unity in our profession helps us to maintain that, but if membership were to drop, so would that unified profession. The strength we enjoy today in our democratic society comes from our strength in numbers. The willingness of legislative bodies and governmental agencies to listen to the dental profession is directly related to the fact that we represent a large majority of practicing dentists. At what market share of dentists will legislators and government agencies no longer listen to us? Is it 75%? 60%? I do not want to find out.

There appears to be a generational shift in why dentists join their Association. More seasoned practitioners often state they felt "it was my duty to join" and their understanding of the societal, governmental and economic conditions predicated their decision to join. It was just "what we did". Younger dentists aren't so sure. They want the benefit up front, seemingly in a "show me the money now" mentality. The traditional benefits of belonging to organized dentistry now are available from a variety of sources. The Internet has increased the ability to interact and gather information, but that cannot replace the basic and most important benefit – a unified, collective voice. In today's society we see group after group petitioning for one thing or another, so it is crucial that the profession remain strong and willing to be involved.

Dentists often assume that after years of studying, sacrificing and working towards graduation from dental school and obtaining their license, they've attained enough to protect them and their ability to succeed. This assumption is totally wrong. The current challenges in the economy create uncertainty for everyone and there is no doubt changes are headed our way, both personally and professionally. The question still lingers, will the dental profession take part in creating or shaping the future or we will find that future on the evening news. In my opinion, it is time for everyone to take responsibility for the profession overall and get involved.

"United we stand (tall), but divided we fall (fast and hard)."

Dr. Rawls Awarded SCDA Hoffmann Award, Others Honored

By Phil Smith



Dr. Doug Rawls

The SCDA Board Executive Board announced the slate of 2010 honorees. Dr. Doug Rawls was recognized to receive the prestigious George P. Hoffmann Award. The Hoffmann Award is the highest accolade presented to an individual by the South Carolina Dental Association.

Dr. Rawls is a 1973 graduate of the MUSC College of Dental Medicine. He has served in many capacities on behalf of South Carolina and national dentistry. In the nomination it was stated that, "few dentists in this state have distinguished themselves more than Dr. Rawls." If one were to see his resume, they would appreciate that perspective.

Doug has been President of the SCDA as well as an ADA Delegate. In that role he was the Chairman of the 16th District Delegation and also served on the Insurance Council for the American Dental Association. He has been the President of the Carolinas Section of the American College of Dentists and a member of the SC State Board of Dentistry. Besides all of the many tasks he has fulfilled for dentistry he still had time to have a career as a U.S. Navy Dental Corp. Admiral (retired).

Doug is married to Joyce, his wife of many years. He has a general practice in North Charleston.

Dr. Carter Brown, another active advocate for dentistry, will be given the SCDA Meritorious Achievement Plaque. Many of you will recognize the effort launched in the development of the first SC Dental Access Day. Carter had a vision that the South Carolina dental community could organize a free dental weekend for adults. And with a huge commitment the DAD Day came to be. SCDA recognizes Dr. Brown for his relentless push to serve our needy adult community.

The New Dentist Award is to be given to one of South Carolina's rising stars, Dr. Heather Barker. Dr. Barker has been working with the SCDA New Dentist Committee for the past few years and has brought a sense of energy and dedication to this group. SCDA is actively committed to enroll the growing population of young dentists into organized dentistry, and Heather has a strong social connection to her professional peers. She also has a desire to bring the new dentists into their appropriate leadership role.

There are two assistants that have been recognized to receive the Dental Team Member Award. The first is Ms. Martha Stevenson. Ms. Stevenson has been an office manager in dentistry for 26 years. As an orthodontic staff member, she began the "Cavity Clown" character in which she visited schools during NCDHM. She joined the practice of Dr. Michele Boyne in 2000, and her contributions and expertise have been invaluable. The clown that Ms. Stevenson imagined is again visiting schools and promoting dental health in the Tri-County area.

The other team member being honored is Ms. Joan Gordon. Ms. Gordon has been nominated by three dentists and coincidentally their descriptions were very similar. Ms. Gordon had served with two of those dentists for approximately eight years each, and her mentoring to these two recent graduates was important in their dental career. Joan was recognized as being able to balance the hectic practice times and make them smooth and in many cases pleasant and productive. Recently, Joan Gordon passed away after a short illness. Her contributions will be missed by the many for whom she cared.

The SCDA would like to offer congratulations to these honorees and invite the membership and guests to attend the Awards Luncheon during the SCDA Annual Session.

SCDA Member Benefits Group

By Mark K. Brown

HUGE Discounts Just Released

The South Carolina Joint Underwriting Association (SCJUA) and the South Carolina Patients' Compensation Fund (SCPCF) have recently released deep discounts for new-to-practice dentists pertaining to their professional liability insurance. If you have a student who is graduating dental school and going into practice or an employee/associate coming into practice with you, make sure they call the SCDA office to receive these discounts.

We can now offer them discounts on their malpractice insurance up to **65% OFF their first year's premium.** If they attend the risk management seminar being held at MUSC on April 6th, they will receive 25% off their premium. By calling the SCDA office prior to practicing, we can secure the other 40% for them. The **savings start at approximately \$700** and increase from that depending upon what type of coverage the new dentist chooses.

Charleston Seminar - Still Room Available

The SCDA Member Benefits Group and Banc of America Practice Solutions will be holding a symposium on Thursday, April 8 in Charleston at the South Carolina Aquarium. The purpose of this event will be to help those dentists who are considering practice ownership determine whether or not it is personally better for them to purchase an existing practice or to start a new one. Other items being discussed will be how to outfit and customize your new practice with the latest designs and technology, choosing your legal entity and tax planning strategy, and the financing of your practice purchase or start-up.

Registration is at 6:00 p.m. and the seminar will run from 6:30-9:30 p.m. with a light dinner and beverages provided. There is a nominal cost of \$29 for SCDA members and a \$79 cost for non-members to join. There is no cost for MUSC residents with a valid ID card.

Give me a call at the SCDA office at 1-800-327-2598 if you'd like to join.



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Membership Minute

By Christy J. Meador

2010 Membership Dues

Notice to dentists who have not paid their 2010 membership dues: non-renewing dentists were dropped March 15.

The SCDA Constitution & Bylaws Chapter 10 – Finances, Section 1



Dues states "For the portion of the dues designated as South Carolina Dental association dues, a late payment penalty of twenty percent (20%) of those dues will be assessed for payment after February 15. Membership shall lapse if dues and penalties are not paid prior to March 15."

The SCDA began billing for 2010 dues in October 2009 to allow members five months in which to pay their dues. Members have been notified numerous times via mail, the *Bulletin*, and on the SCDA website.

Non-renewing dentists will receive a "drop letter" and one last chance to pay their dues. If not paid, your information will be sent to the ADA as a non-paid member. If you have insurance with the SCDA or ADA (Great West), this coverage will lapse. Your years of service with the ADA will also stop.

Per bylaws you will have to fill out another membership application and be voted into your local district meeting.

If you have any questions about the status of your membership, please email meadorc@scda.org or call 800-327-2598.

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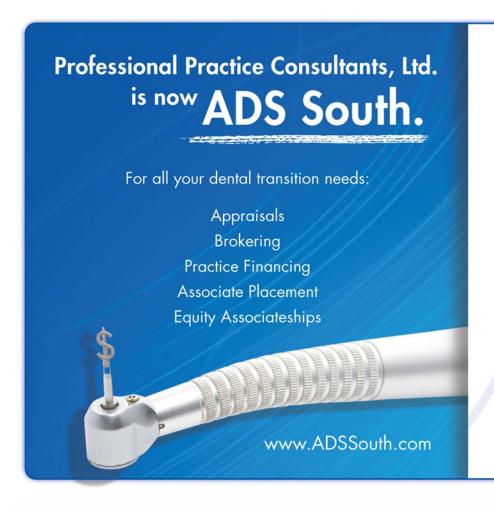
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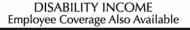


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Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

2 ea. Midmark Rear Treatment Console 43" wide - includes uper, midsection and lower - lower section drawer bank, ctr. door and door w/ tub - midsection with shelf - laminate tops - upper section without windows - work surface w/ assistant's instruments - \$2900.00 each. Call Dr. Tripp Davis at 843-734-0212.

PRACTICES FOR SALE: AUGUSTA AREA - ORTHO #8681 Gross \$268,032, 3.5 days; I operatory/2 chairs,960 sq. ft.; NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information, or visit our website at www.adssouth.com. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on June I, 2009; call 803-732-2302 or 803-237-5552.

Available Dental Suite +1825 Sq.Ft for lease \$4,200/ month w/ long term options in Beautiful Mount Pleasant S.C. centrally located Dental Office. Right off Highway 17 just 5 traffic lights from The Gorgeous New Bridge and Downtown to the south and 4 traffic lights to the North is Mt Pleasant Town Center and the Isle of Palms Connector. This Dental office space is ideal. At 1051 Johnnie Dodds Ste B, MtP SC 29464. Right across 17 from the Mount Pleasant Post Office, Chick-Fil-A and Publix. We are a block from East Cooper Hospital and I-526 on ramp. Office space is plumbed for dental, painted, and has new flooring. It needs countertops and dental equipment to start producing. You pick countertops, install chairs, computers and staff means your ready to go. 3 weeks from signing lease to seeing patients. I am practicing in next office over suite A and can show it anytime. I started from scratch next door 7 years ago and have not looked back! Wonderful area to live practice and love. Easy commute, minimal traffic, and off to the beaches on those early afternoons. Call Dr. Joe Gillespie for viewing appointments and Start Your Dream Practice 0 843-388-9690 M 843-817-6885.

#49103—General Dentist seeking to purchase a practice producing \$500K annually in the HHI area of South Carolina. Please contact Scott Carringer at Henry Schein Professional Practice Transitions at 704-622-7558 or 800-730-8883.

Near Myrtle Beach: Practice for sale very reasonably priced with three treatment rooms. Well trained staff willing to stay. Just under 1600 sq/ft in building. Excellent growth potential. Seller willing to sell the practice for \$125,000 and include the building at no additional cost. Must sell now. Call 843-651-5429.

Dental Office For Sale. 2000 sq. ft. dental office located in downtown Greenville is available for purchase. Office is very nicely renovated and is ready for a general dentist or specialist. Great location with neighborhoods, schools, and businesses nearby. Like new

dental equipment and reception area furniture also available. Please call 864-561-6550 if interested.

Dental Practice Sale! Buncombe County - START UP w/ a PATIENT BASE for half the price! New facility and young practice...6 ops., great equipment, 800 active patients and @ 10 new patients a month! All Fee for Service! Rev. \$220K. Dr. wants to relocate out of state. Call Mary 800-988-5674.

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MANY GREAT OPPORTUNITIES NOW AVAILABLE: Columbia-Pedodontic: gross: \$1M+; Columbia: gross \$1.5M; Charleston: gross \$550K; Call Southeast Transitions at 678-482-7305 or email michelle@southeasttransitions.com or visit www.southeasttransitions.com for more details on these and other opportunities.

**

Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 4 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available now. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) an crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 80% off original price, \$10, 400.00. Call Dee-Dee or Shirley 843-524-6410.

For Sale: Siemens Orthophos 3C Pan/Ceph x-ray machine. One manufactured 1-1997 and the other manufactured 8-1994, but tubehead manufactured 5-1996. Both work great! \$3000 each or best offer. Will sell separately. For more information call Dr. Phil Bonds at 843-665-8176.

Help Wanted

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit www.carolinasmile.com today!

Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

**

Certified Dental Assistant wanted for NE Columbia general office. Looking for a caring,

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the
 month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the
 Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name
 out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email meadorc@scda.org.

friendly, experienced assistant who works well in a team oriented environment. Great place to work, competitive salary and benefits. Please submit resumes to 803-462-9688.

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864.486.8688. ***

Dentist needed! General or Pediatric! Part-time or Full-time! Position currently available in the Irmo area. Please fax or email resume to 803-781-5142 or childrensdentalgroupsc@gmail.com.

Dentist needed P/T 2-3 days per week. Guaranteed daily minimum. Office in Columbia near medical school. Fax resume to 704-628-0871 or email resume to abramsg2000@yahoo.com.

DENTIST WANTED FOR MOBILE DENTAL PRACTICE. Excellent opportunity. Travel required. 3-9 PM Full or part-time. Min. compensation \$150K/yr. Contact Dr. Ali: 1-877-904-7645.

Large group practice in Myrtle Beach area is seeking a Certified Lab Technician Part or Full Time to work on premises. Willing to make technology investments for optimal quality. Contact Jeff Horowitz, 843-248-3843 (office) or 843-457-4179 (cell) rctpfm@aol.com (email)

Dentist Position available: GWT Dental. Salary commensurate with experience. Please contact Dr. Mary Tepper at 843-615-1111.

PEDO OPPORTUNITY IN CHARLESTON, SC: Excellent opportunity for a pedodontist to join our well established practice - on a part-time basis. Great position for a pedodontist looking for additional working days or for a retired doctor who wishes to live in our beautiful coastal city. Please email us in complete confidence to didg234@aol.com.

Greenville, SC Dentist Opportunity! Established practice seeking dentist to work full time schedule. Part time and temporary schedules will also be considered. Call Brian Whitley at 800-313-3863 x2290. Feel free to visit www.affordablecare.com.

ASSOCIATE DENTIST needed in full time position for offices in Murrells Inlet and Georgetown. Completely digital offices with latest in high tech equipment including Cerec, digital panoramics, tomography, and lasers. Commission pay package with benefits. Like having your own office, staff and patients without the responsibility of running the business. Existing associate relocating to his hometown and position is available immediately. Email resume to imillerdmd@aol.com or fax to 843-357-9595.

Dentist needed I-2 days weekly in Columbia, SC. Duties include endo and oral surgery. Please contact Polly at 803-738-2424.

Fast-growing pediatric dental office in West Ashley seeks FT experienced pediatric dental assistant who is friendly, outgoing and a true team player. Office is modern with all stateof -the-art equipment. Must be x-ray & nitrous-oxide certified (or willing to obtain certification) and must be comfortable with front office duties also. Fax resume to 843-556-1656 or email to info@ccd4kids.com.

Hygienist with 5-10 years of experience needed for full time position. Our family practice in NE Columbia has experienced rapid growth and we have just equipped a new operatory for hygiene. We have a beautiful office with the latest technology allowing us to provide a high level of patient care. We operate a team oriented environment where the patient comes first. The applicant must have a do-what-it-takes attitude and be flexible and capable of multitasking. Applicant must be energetic, enthusiastic and willing to work with smiles of all ages. We offer a very competitive compensation package with regular performance incentives. Interested applicants should contact Andrew at 803-479-1114 to

set up an interview.

Dental Hygienist, Full time, Hilton Head area. Please call 843-757-2828 or email chuck @ firstdentalofbluffton.com.

Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle (843) 837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate I-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger @ homesc.com.

Dentist available statewide for short-term fill in work. Contact: johnmcgeary@hotmail.com or 803-240-1452.

General Dentist available statewide for locum tenens (short term fill-in work). 37+ years private practice, MUSC graduate, former member MUSC Board of Visitors. Call 843-729-8129.

Board Certified Oral & Maxillofacial Surgeon looking for an opportunity to provide your dental practice with first class surgical care. I will provide your patients not only with an Oral Surgeon, but an Anesthesiologist, and trained Surgical Assistants. Our staff will arrive with all anesthetics and surgical supplies. There is no need for you to refer anyone out of your office; we will come to you. References provided. Contact us via email at christymiller5184@yahoo.com.

General Dentist Associate position wanted. Full or Part time. Caring, ethical, congenial, with excellent clinical skills. Elected best perio/resorative student in class. MCV graduate 2009. Working in SW Florida public health gaining experience and building skills. Also have prior private practice experience. Please contact Dr. Holmes at holmes.ad@gmail.com or 804-239-3141.

Experienced University of Michigan Dental School graduate seeking associate position or opportunity to buy into an existing practice in Rock Hill / Fort Mill, SC area. Available immediately. Call Dr. Longstreet at 734-277-0939 or email dr.longstreet@yahoo.com.

General Dentist Associate position wanted. Full or Part time Carolinas Medical Center resident. Stony Brook University graduate, 2009. Key strengths include comprehensive care to healthy and medically compromised patients, dental rehabilitation, extensive oral surgery and restorative experience. Please contact Dr. Lauren Smith at Iss321@gmail.com.