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SOUTH CAROLINA DENTAL ASSOCIATION

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Wellness Resources

By Jim Howell, DMD, SCDA President and Phil Latham, SCDA Executive Director



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The American Dental Association (ADA) along with all State Dental Associations and the ADA Council on Dental Practice of which SCDA Past President Nick Papadea serves on have taken a special interest in well-being.

An easy-to-use risk assessment tool has been developed by the Mayo Clinc to address clinician distress and well-being and is available at no cost for every ADA and SCDA member. This tool, with the help of the ADA Wellness Ambassador Program is confidential and easy to use.

The new Well Being Index (WBI) is an "important commitment to safeguarding the health and well-being of dentists," said Kami Dornfeld, D.D.S., ADA Dental Team Wellness Advisory Committee chair. "Mental health is health. Our patients' health depends on our being able to prioritize our own health and well-being."

The WBI, used by hundreds of health care organizations, takes one minute to answer nine questions, evaluating risk of fatigue, depression, burnout, anxiety.

This ADA-licensed version directly connects participants to ADA resources and members can continue to take the WBI at a selected frequency and can reference their own personal dashboard.

Click here to watch a short video on the WBI.

To access the member benefit, click this <u>link</u> to set-up a WBI account and then take the assessment.

For additional health and wellness resources, visit ADA.org/Wellness.

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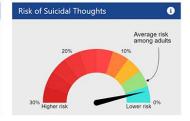














Forensic Odontology Webinar

Date/Time: September 20, 2024, 9:00 am to 10:00 am

Location: Zoom

Speaker: Tina Woods, DMD

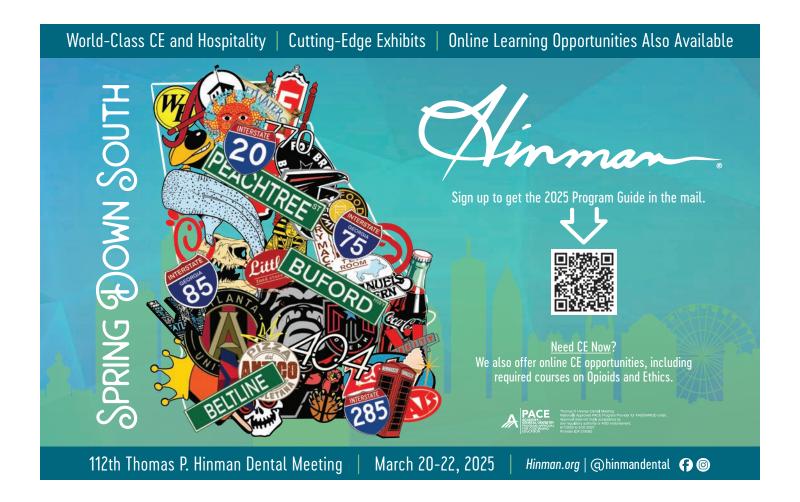
Cost: Free for SCDA Members; Non-Members \$100.00

Session Description and Objectives: This webinar will discuss an overview of forensics, types of forensic

identification with their limitations, how dental providers can help forensics, and multiple roles of forensic dentistry, including dental examinations, mass disasters, patterned injuries and dental age estimation.

Number of Credit Hours: 1

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Winners of the Great Practice for Dental Assistants to Work Awards Announced By DANB

Nine dental practices were selected to receive the Great Practice for Dental Assistants to Work award, which celebrates outstanding dental practices and clinics that prioritize dental assistant recognition, satisfaction, and professional growth.

Dental assistants are valuable, high-contributing members of the dental team, as research on the Financial Impact of Dental Assistants shows. The Dental Assisting National Board and the DALE Foundation created this new award in summer 2024 to recognize the dental practices and clinics that foster supportive and fulfilling environments for dental assistants. The winning practices receive a plaque to display and a \$250 gift card to host a staff party.

2024 Great Practice for Dental Assistants to Work award winners

Carmel Dental Group, Carmel, Indiana
Cedar Village Dentistry, Mason, Ohio
Dr. Mark McDonough Orthodontist LLC,
Pennington, New Jersey
Hometown Orthodontics, Bismarck, North
Dakota
Lawrenceville Family Dental Care,
Lawrenceville, Georgia
Lone Star Smiles, Lubbock, Texas
Porter Dental & Braces, Baltimore, Maryland
Reedy River Dentistry, Greenville, South
Carolina

Thunder Bay Community Health Service, Inc., Atlanta, Michigan

Practices and clinics were nominated by their dental assistants and the applications were evaluated by a panel of judges working in dentistry, including two dental assistants. The award was highly competitive, with hundreds of applications received from across the country.

The dental assistants who nominated their practices and clinics highlighted the factors that make their workplaces so enjoyable and rewarding.

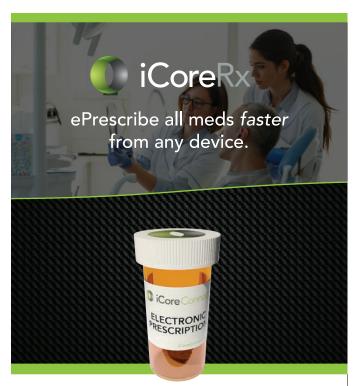
The winning practices all prioritized dental assistants and the dental team by encouraging positive work/ life balance, fostering team camaraderie, providing opportunities for dental assistant career growth and development, and offering wages in line with or above other practices in the area.

Research shows that dental practices and clinics that value their dental assistants by offering competitive wages, benefits, work/life balance, and a positive team culture reap many rewards, including reduced turnover, increased productivity, and higher patient retention.

The Great Practice for Dental Assistants to Work award celebrates the dental practices and clinics that excel in all these areas and are places where dental assistants love to work.

Congratulations Drs. J. Hunter Hicklin and Allison P. Caldwell







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A special Thank You to Drs. Felicia Goins, Carly Cotten and Brian Han. We had a great turn out with 74 screenings!







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The MUSC Callege of Dental Medicine is an ADA CERP recognized provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The MUSC College of Dental Medicine designates this activity for 7 hours of continuing education credits. Concerns or complaints about a Continuing Education (CE) provider may be directed to the provider or to the Commission for CE Provider Recognition at ADA.org/CERP.



James B. Edwards College of Dental Medicine

At MUSC, We're Making Change Possible

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine

I want to utilize this month's message to reflect on significant milestones over the last seven years at the James B. Edwards College of Dental Medicine, which are all in support of our guiding constant – our commitment to innovating the future of oral health in South Carolina and beyond through education, research, and patient care.

We aren't the same institution we've always been. By this, we mean that, like many, we continue to evolve and improve, in alignment with our strategic plan.

We strive every day to meet the eagerness of today's students, to be prepared for future ways of practice. Much has changed, and my deep gratitude goes first and foremost to the dedication and adaptability of our outstanding faculty and staff, leadership at MUSC's enterprise level, and the entreprenurial spirit of many partners across the state.

Examples of changes we have made possible:

- For the seventh year in a row, we have avoided any increase in student tuition. In fact, for the last two years, we decreased D.M.D. fees, alleviating some student debt. To my knowledge, I believe we may be the only dental school in the country to do so.
- Scholarship giving is up five-fold. We are incredibly grateful to our alumni the SCDA, and the university for supporting this dramatic increase. We are close to \$5 million into our \$10 million scholarship campaign.
- We established three community-based clinics to enhance clinical education and serve patient needs.
 In these small-footprint, off-campus locations, students rotate to different patient populations and in environments similar to private practice. The Ryan White clinic opened in 2019. MUSC Dental and Oral Health West Ashley followed in 2022. This year, we add MUSC Dental and Oral Health Nexton.
- To better and more equitably serve citizens across South Carolina, especially in underserved rural areas, we have embarked on the multi-million-dollar creation of a general practice residency program. Following a hub-and-spoke model, the program hub will be centered in Florence, with spokes in Lake City and Marion. They will open in the summer of 2026. We will expand this concept to other parts of the state.
- Our postgraduate residency programs in AEGD, Endodontics, Digital Dentistry, OMFS, Pediatric
 Dentistry, Periodontics, and Orthodontics continue to train dentists who are interested in specialty
 disciplines in dentistry.
- Since 2017, the college has committed to a culture of continuous improvement, to achieve excellence in operations, didactic and clinical education, patient care, and research.
- Financial growth and stabilization of the budget have allowed us to invest in many of the projects listed above as well as personnel salaries.
- During the pandemic, successful management at every level of the college enabled on-time graduation and matriculation. There were no layoffs or interruptions to faculty recruitment.
- In 2023, with forward thinking, we restructured the college's academic departments, as a result of engaging the organization in an intensive consulting period. This will serve the college in the years to come.
- The transition to Epic, a best-in-class electronic health record, was supported by a multi-million investment from MUSC Health, the provost, and the college. Close to half the patients in the U.S. are on Epic.
- Five endowed positions have been created recently, including the SCDA Endowed Chair. Without them we would not have been able to support and recruit faculty. Faculty vacancy rates nationally are at a record high with more than a dozen new dental schools opening their doors.
- We make significant investments in faculty development, including attendance at national leadership programs.
- Major development projects are on the horizon, including investments in our advanced care suites, a
 reimagining of our digital lab capabilities, and the renovation of the Richard and Stacy Boyd Lobby. I
 cannot thank the provost and university enough for significant financial investment in our vision and
 future.

These are only some highlights and do not account for all the accomplishment of our outstanding CDM Family. Our college is deeply engaged to receive the accreditation team in September 2025 and we will hold mock visits in the fall of 2024. We make all of these advances for the benefit of our students, staff, faculty, and the future of our profession.



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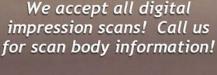
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Positions Available - Dentists

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. 15 dental chairs, 6 private rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday._pedodds@pedodctor.com.

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "Fox Dental Staffing" in App Store & Google Play, Register & Build your schedule http://www.foxdentalstaffing.com

Seeking an **Associate Dentist in Lexington** SC to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdb:tdb:tdtanye@gmail.com.

Seeking an Associate Dentist to join our practice in West Columbia. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone or email <a href="mailto:tdb://db:tdb://db:db://db:db://db:db://db:db://db:/

Busy and growing dental practice in beautiful Fort Mill, SC is looking for an associate general dentist to join our expanding team. Competitive and excellent pay for qualified candidate. Experience is preferred but not mandatory. State of the art facility, computerized and paperless. For more information or please contact beth@friendlydentalgroup.com.

Come work with us and achieve greatness. We are seeking a FT dentist to join our busy general practice in **Columbia**, **SC**. Simply Smile is an updated practice with an energetic atmosphere. We offer great benefits, compensation, and the ability to work independently with a supportive and trained staff. Mon-Fri. new grads welcome. Send resume to simplysmile7457@gmail.com.

Periodontist- Full or Part time position available, we have an excellent team. We are adding to our growing specialist office. Please forward CV. All applications will be confidential, will consider new grads. management@teethds.com.

Dental Associate full time position in **Charleston**. We are a busy general dental office. Team is well trained. We work together as a team. Same day crown technology and office is paperless. If this sounds like a fit for you, please send CV to management@teethds.com.

Endodontist needed for our speciality office. We are looking for someone that is patient focused and can provide our patients with high quality dentistry. We can offer a full time or part time position. Please send your CV to management@teethds.com, all applications will be confidential.

Fantastic opportunity for high earning potential! Seneca Family Dentistry is seeking a part-time or full-time Associate Dentist. We are a privately owned general dentistry practice located steps from Lake Keowee and 10 min to Clemson! Established office with exponential growth! Beautiful facility with state-of-the-art equipment, wonderful patient base and great support staff! Contact: Dmdword@gmail.com or 864-423-9190

Dentist needed in **Spartanburg SC** looking for FT or PT General Dentist for growing practice, competitive compensation. If interested or have questions, please contact with cover letter and CV 864-582-4441 or info@hillcrestfamilydentistry.com.

Prisma Health Dentistry welcomes applications from exceptional candidates to serve in a full-time, clinical track faculty role. This position will provide multidisciplinary comprehensive oral health and urgent care. Completion of a CODA approved Residency Program is required. Please send CV to carrie.dover@prismahealth.org if interested.

FT Associate Dentist- Ideal candidate will be motivated and committed to delivering exceptional patient care. We are a well established family practice that tries to keep up with the latest techniques and services. We also invest in our team and technology. If you love to learn and want to surround yourself with a fun collaborative environment, we are the practice for you. Lakewyliescdentist.com, email CV and cover letter to smile@carolinafamilydentistry.com.

Well-known **pediatric dental** office looking for partner. Perfect for work/life balance, office is 1.5 hrs from the beach. Competitive salary, benefits, and practice buyout available. Motivated individuals looking to practice pediatric dentistry in the Pee Dee region, email CV and cover letter to stewartbryant2020@gmail.com.

Dentist Needed Immediately for **School Based Program** Achieve excellent work-life balance! Work with us and find a rewarding career working with children from rural communities while earning a competitive salary. Great benefits including vacation and paid malpractice insurance. Close to beautiful SC beaches. Please email me: harriet.
parker@caresouth-carolina.com.

Fill-in Dentist needed for Tuesday 10-22-24 to Friday 10-25-24 in General Dentist Office in **Greenville**. Please email if interested to discuss rates. <u>Hpfamilydentistry.halton@gmail.com</u>.

An excellent opportunity for someone looking to join a well-known pediatric dental office in the heart of Old Town **Bluffton, SC** and minutes from Hilton Head Island. We offer a competitive salary, malpractice insurance, CE, 401K and the opportunity for a partnership. If interested, please email your CV to ShaneDMB41@Hotmail.com.

Flexible job opportunity for dentist seeking parttime or full-time work. We are a privately-owned general dentistry practice located in the Market Common area of **Myrtle Beach**. We are seeking a compassionate dentist to work with adults and children of all ages. If interested in joining our team, please contact happyteethmb@gmail.com for more information. Join Affinity Health Center's team to provide comprehensive **oral health care** to the most in need in our community. Be part of a patient centered holistic healthcare team. Enjoy the opportunity to mentor hygiene students for a future dental residency program. Full time \$32-40 hourly pay is negotiable. cgoodwin@agfinityhealthcenter.org.

Be part of Palmetto Palace Mobile Health units dental team. We're seeking 1-2 experienced general dentist, hygienists, and assistants for one day per month. Friday or Saturday availability preferred. Competitive pay offered. dbdixonrdh@gmail.com or 803-323-7700.

Passionate dentist wanted to join Columbia's thriving **West Vista Dental**. Exciting Associate Dentist opening in patient-centric practice. Work with experienced professionals, enjoy clinical autonomy and growth opportunities. Contact John Petty at john@oakpoint.us to join our team and deliver exceptional oral care in a welcoming environment. john@oakpoint.us

Charleston: Non-profit Charity Dental Clinic seeking applications for Dental Director. Prefer an experienced mission-minded individual with a desire to use dentistry in a public health setting. Unique opportunity to mentor the next generation of dentists while making a difference in the lives of those in need. Negotiable salary and benefits. Please send resume to admin@northcharlestondentaloutreach.com.

Well established **school-based** dental program looking for dentists to work in rural areas of Allendale, Dillon and Manning. The program has fixed buildings located on school campuses and provides preventive and restorative services to students in K4-12th. This is a perfect supplement to income or for a retiree looking to work one or more days per week. Salary and mileage are competitive. Hours 8am-3pm. Call Georgia at (803) 300-7028.

FT Associate Dentist Lexington- Ideal candidate must be committed to providing exceptional patient care and continued professional development. A well established family practice (over 45 years) caring for multi- generational families. We value relationship based care with current digital technologies: CBCT and intraoral scanners, 8 operatories. Privately owned practice, full benefits including 401k. Heyrob.sr@gmail.com

Come grow with us! Seeking an Associate Dentist to join our cosmetic/family dental practice, latest technology available, located in **Myrtle Beach** area. For more information: sailfish187@gmail.com.

Positions Available- Staff

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text 843-593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time Front Desk position in Beautiful Bluffton, Sc! Please call/text 843-593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eagelsoft & Dexis. 60min recares/80min New Patients/ 30 min child prophy. Competitive Pay. All Proper PPE Provided. Please call/text 843-593-6428_info@foxdentalstaffing.com

Indian Land- Two dentist office seeking a **hygienist** to join our team! We strive for excellent quality with an emphasis on prevention and maintenance. Applicant should have experience with digital x-rays and Eaglesoft, and be comfortable educating and discussing treatment plans. Benefits include PTO, paid holidays, health insurance and 401K. suncitydmd@hotmail.com.

Looking for a full or part time **Hygienist** in Anderson. The office uses Open Dental software and the applicant should be comfortable educating and discussing treatment plans. Benefits include PTO and paid holidays. Clemsondmd@gmail.com or 864-423-0245.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

A profitable periodontal practice situated in the **Upstate** Region of South Carolina, where 2022 collections totaled nearly \$1 million seeing patients 4 days per week. The one-story, stand-alone facility is 2,200 sq. ft., with 4 fully-equipped operatories. CS 8200 3D Neo Edition. Contact matt.kosciewicz@mcgillhillgroup.com for more information.

FSBO- Excellent starter practice or satellite office opportunity! Established practice in **Sumter**, **SC** with 4 equipped ops. Fully digital with Planmeca x-rays and 1-tero digital scanner. Avg 300k/yr on 3 days/week. Owner willing to stay for transition period. Any reasonable offers considered. Email bestdentist@ftc-i.net.

General Dental practice for sale. Highly profitable dental practice located in **Hilton Head Island**, SC. Affluent, recurring wonderful patient base and highly competent, experienced staff. Six operatories, Sirona CBCT, Eaglesoft, Primescan and more. Contact katherine@kldassoc.com.

Office for sale in **Cheraw**, Tenant in place. 2500 sq ft, 3 operatories ,2 hygiene rooms, private office, Large business office, reception room, anti room, autoclave room, lab , break room 1 full bath and two one half baths \$310000. N1drteeth@gmail.com.

Million-Dollar Opportunity: **Beaufort County** GP located in a retail center with great visibility and ample parking. There are 5 ops in 1,600 sq. ft. with digital X-ray and Pan. This practice has 2,700+ active FFS/PPO patients. The practice operates on a 4 doctor and 8 hygiene workweek. Contact: AFTCO 800.232.3826



We are pleased to announce...

James B. Wisner, D.M.D.
has acquired the practice of
Andrew W. Greenberg, D.M.D.

Charleston, South Carolina

Family Dental Health & Rob M. Safrit II, D.M.D. have acquired the practice of Samuel N. Pratt Jr., D.M.D. Moncks Corner, South Carolina

We are pleased to have assisted in these practice transitions.

Practices For Sale

MULTI-MILLION DOLLAR PRACTICE OPPORTUNITY: Seize the opportunity to acquire a highly profitable and well-established dental practice with a strong and loyal patient base. This Columbia practice is on track to collect over \$2M this year and boasts 3,600+ active PPO/FFS patients and operates on 4.5 doctor and hygiene days per week. The office features 7 ops within a 2,500 sq. ft. digital setup. The owner, who values patient trust and continuity, will only sell to a private dentist. **Opportunity ID: SC-02201**

MILLION-DOLLAR OPPORTUNITY: Beaufort County GP located conveniently near beautiful beaches. The office is in a well-maintained retail center with great visibility and ample parking. There are 5 ops in 1,600 sq. ft. with digital X-ray and Pan. This practice has over 2,700 active patients that are a blend of FFS and PPO. The practice operates on 4 doctor days and 8 hygiene per week. There is a great opportunity for growth as the seller refers out most specialties. Opportunity ID: SC-02107

\$890K SOUTHEASTERN, SC: GP in a free-standing building of 1,700 sq. ft. with 5 ops, 2 of which are hygiene. The practice is all digital with paper charts, but compatible with digital charting. This practice is a mixture of FFS and PPO with some Medicaid. The practice collected \$890k in 2022 while working 4 days a week. Real estate is available. Owner financing is available. Opportunity ID: SC-01980

EASILY A MILLION DOLLAR OPPORTUNITY: This Columbia GP is a huge opportunity for a talented clinical dentist. Current collections are \$900K with a 4 doctor day and 8 hygiene day workweek. The practice has a patient base that is 80% PPO and 20% FFS. There are 4 ops equipped and 1 unequipped. The practice has a robust hygiene program and an excellent recall system in place.

Opportunity ID: SC-01756

Go to our website or call to request information on other opportunities!

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Jennifer Patterson, DMD

"I have really enjoyed using SCDAsupplies.com! It's a huge benefit to the practice to be able to search for items and order as much or as little as I need with free shipping. I've also had good experience with customer service as well." Mark (Wil) Waninger, DMD



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