

SOUTH CAROLINA DENTAL ASSOCIATION

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Honoring the Legacy of the ADA Board of Trustees from the 16th District By Jim Howell, DMD, SCDA President



This month, I'm pleased to share the newsletter microphone with some important people - the professionals who have served the 16th District on the ADA Board of Trustees.

I am proud to honor and celebrate their contributions and legacies to the work we do; I'm looking forward to the work which the incoming Trustee, Dr. Jim Mercer, will bring to our district.

This is a special honor. South Carolina shares the four-year rotational role of Trustee with the other states in the 16th District - Virginia and North Carolina. In the last 40 years, we have only had four ADA Trustees from our state - a true honor for our state and our profession.

Those ADA Trustees from South Carolina - Dr. Jim Gaines, Dr. Carroll Player, Dr. Hal Fair, and the incoming Trustee Dr Jim Mercer - have been (or will be) critically important to how we practice dentistry across our state.

I invite you to enjoy some of their responses to questions about the history of the role, what helped them to be successful, important issues they tackled, and why they're looking forward to the future of dentistry.

JIM GAINES

ADA Board of Trustee Tenure: 1988-1992

Tell us a little bit about the history of this role and how the 16th District came to be.

"At the time, the ADA had 14 districts - we were one of those districts, but there were seven states in that district, spanning the southeast - from Virginia to Mississippi. Our southeast district was active and growing, but our opportunities for representation were thin - and unfair - but it had been like that for 100 years. We asked and petitioned the ADA for equal representation through the formation of a new district - they were reluctant at first, but we did become our own district - the 16th District - representing Virginia, North Carolina, and South Carolina.

That opened the floodgates for more involvement with the ADA. It's been so important, too, in so many ways - from research to public relations - for our District."

What is something you want other people to know about your tenure?

"It took a very strong team of hardworking people to get me to a point where I was able to be elected and serve as President of the ADA and then as a member of the Board of Trustees. It was never a one man show - we had a great group of dedicated people who gave tremendous support to get me elected.

To this day, I'm grateful to so many people who did so much with little recognition at the time. But this was 'our' recognition - not just mine. It was a joint effort by a lot of good people which proves that teamwork and collaboration is a very important part of not only our profession, but also how we advance it."

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CARROLL PLAYER ADA Board of Trustee Tenure: 2000-2004

What were important industry issues you tackled during your tenure?

"What we really had to focus on was licensure reciprocity. There were some deans in New York and California who wanted to grant a license to anyone who graduated from dental school, and that wasn't fair to the public to grant a license to a student who was not practicing a level of care or expertise that merits a license. This was the time when regional boards became important.

The other important industry issue we tackled at the time was the Children's Health Insurance Program (CHIP). I had to usher that through the House of Delegates. We had officers in the ADA who didn't want their hands tied by the government, but we needed a piece of this pie, and the House of Delegates finally agreed to do that. As a result of that, many rural dentists started to get paid by Medicaid.

Why was and/or is it important for practicing dentistry to get involved in organizations like the SCDA and the ADA?

"As a practicing dentist and as SCDA president, I realized that we needed representation - we needed a seat at the table to be able to negotiate with government officials and/or insurance companies. Dentistry needed a place at the table along with others in healthcare.

Individual dentists can't get much done on their own, but together we can make these happen. When you have an advocate in your profession, it helps the entire profession."

HAL FAIR

ADA Board of Trustee Tenure: 2012-2016

What was your experience going into and then serving as a Trustee for the ADA?

"I served in all levels of organized dentistry both at the component level and the state level. My first national appointment at the ADA level was to represent the 16th District on the Council on Dental Practice, which I later chaired during my fourth year. I served as a delegate to the ADA for 10 years. I then was elected chair of the 16th district caucus and afterward was elected to serve the 16 district as their trustee to the ADA.

My experience on the ADA Board of Trustees was nothing less that phenomenal. Being involved in the ADA on almost a daily basis made me feel that I was really making a difference for my peers and for the younger dentist that will be the future of our profession. That's the reason I ran for President-Elect of the ADA. Sharing my vision for the ADA and sharing that with and making great friends across the country was something I will always cherish."

What do you see or watch now in the future of dentistry, and why is an organization like SCDA important?

"When I think about the future of dentistry, there are two things that concern me - student debt and the decline in ADA membership. In five to 10 years, if we don't get student debt under control, I believe we will see a substantial drop in dental school applicants and dental schools closing.

Our ADA membership has dropped below 60%, I believe - unless we change our membership model and figure out how to show real value in ADA membership, it could very well be below 50% in 8 to 10 years.

The SCDA will also have to adapt. All membership begins at the local level.

The good news is that dentistry as a profession has a bright future. Advances in treatment and technology make it possible for dentists to offer treatments to patients that we have not seen before."

What were important national conversations you were a part of during your time as an ADA Trustee?

"Access to dental care was a big issue. Dental insurance reform was an issue, too, much like it still is today. There was a lot of discussion on how to improve Medicaid and does dentistry want to be involved in Medicare.

Digital dentistry and the electronic health record were important issues, as well. I served on the student dental debt and education task force, an issue that has gotten worse. I chaired the library task force when we went digital to the dismay of a few very vociferous members.

When I was on the Council on Dental Practice, I served for four years as their representative on the ADA Standards Committee on Dental Informatics, and then I served four more years when I was on the ADA Board of Trustees. This involved developing standards and technical reports that would act to assist the dental profession with dental hardware and software. With digital photography and interoperability with all of our dental systems. The purpose is to develop specifications and technical support that ensures that all dental related things work together in a seamless integration.

These are people from different industries working together for our profession - a real value for your ADA dues."

JIM MERCER

ADA Board of Trustee Tenure: 2024-2028

What are some of the important issues you're looking forward to tackling in your upcoming tenure?

"I am excited to begin this journey and tenure as an ADA Trustee. We face a number of critical issues today at the ADA and dentistry, in general, including (but not limited to) our declining membership share at the ADA, dental workforce shortages, and the need for dental insurance reform.

The most important problem to address is our declining membership share at the ADA. It threatens our viability long-term and our ability to remain the voice of dentistry that allows us to advocate for our members and patients. We must demonstrate the value of membership in the ADA at the local level of the tripartite and to engage our diverse students and dentists.

We must be an inclusive organization regardless of race, gender, religion, ethnicity, or practice modality. Our Districts and the SCDA are critical to reaching new members and demonstrating the value of membership in the ADA."



How Vicarious Liability Affects Dental Practice

By Marc Leffler, DDS, Esq., MedPro Group, an SCDA Endorsed Company

Under state dental regulations, only licensed professionals can treat patients, with the supervising dentist held responsible through vicarious liability. In this case study, an orthodontist faces liability after an "untrained" dental assistant drops a bracket into a patient's mouth.

Key Concepts

- Vicarious liability for dentists
- State Dental Practice Acts
- Staff management and communication

Background Facts

Dr. D had a very busy orthodontics practice, and like most other offices, the after-school time slots were particularly hectic. Ms. K was a dental assistant who had worked with Dr. D for many years, having learned her competency from him directly, "on the job". On a typical day for the office, T, a 16-year-old girl presented for treatment. She required the replacement of 3 orthodontic brackets, which were to be bonded into place. As was her regular activity, Ms. K seated T, draped her, and prepared to bond the needed brackets into place. Dr. D worked from room to room, performing treatments that needed his direct care.

In the process of bonding 1 of the brackets, Ms. K lost control and dropped it, falling into the back of T's mouth and out of sight. T did not even realize what had happened. At the end of the visit, with all planned brackets bonded on, Ms. K mentioned to Dr. D that a bracket had fallen and was not retrieved. Dr. D explained to T and her father exactly what took place, and told them that there was no way to know if it fell into a lung, into the esophagus, or possibly even came out of the mouth harmlessly. He suggested that T have a medical evaluation with radiographs to determine its location.

T and her father went to a free-standing medical office nearby, where imaging was performed. The bracket was located in the stomach, according to the reading of an off-site radiologist. Because of its tiny size and shape, the physician treating T saw no reason to have an endoscopy performed, instead opting to allow it to pass with feces. The physician instructed T as to how to examine her feces for several days; T did exactly what was asked of her, and was able to find the bracket 2 days later. She had no medical complications.

Nearly 6 weeks later, T's father received a bill for the off-site radiologist, who was located in a different State. T was covered by a medical insurance plan which only paid providers who practiced in her State of residence and its 3 adjoining States, neither of which was the radiologist's location. T's father contacted Dr. D and asked that he pay for the radiologist's fee. Dr. D said that he saw no obligation to do so, arguing that he cannot be responsible for the limitations of the family's medical plan. T's parents were divorced, but her mother was told about all of the events; while T's father was angry about how Dr. D handled the issue, the mother was not, so she stepped in to accompany T to all further orthodontic appointments until treatment was uneventfully completed.

Legal Action

T's father reached out to several attorneys who advertised as "dental malpractice lawyers", but none would take on a case because there were no physical injuries and because the monetary damages in the way of radiology fees were too small to make a case financially worthwhile. But one of the attorneys suggested that T's father could file a Dental Board complaint, which is exactly what he did.

Upon receiving from the Board a request for records and an explanation of the events, Dr. D contacted his malpractice insurance carrier to seek advice. Pursuant to his policy, Dr. D was entitled to have an attorney assigned to his matter. The attorney responded to the Board with a copy of the chart and a statement that directed the Board to the chart entry which documented the events.

Soon after, the Board notified the attorney that its investigator wished to conduct taped interviews of Dr. D and Ms. K. They complied. Ms. K was interviewed first, and she explained the events, just as they occurred. The investigator then asked Ms. K about her educational background, which ended upon her high school graduation; after working in the retail clothing business for a few years, she joined Dr. D's practice, where he taught her the various tasks that he wanted her to perform as an orthodontics



Forensic Odontology Webinar

Date/Time: September 20, 2024, 9:00 am to 10:00 am

Location: Zoom

Speaker: Tina Woods, DMD

Cost: Free for SCDA Members; Non-Members \$100.00

Session Description and Objectives: This webinar will discuss an overview of forensics, types of forensic identification with their limitations, how dental providers can help forensics, and multiple roles of forensic dentistry, including dental examinations, mass disasters, patterned injuries and dental age estimation.

Number of Credit Hours: 1

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assistant, and watched over her directly until she gained experience and competence.

During Dr. D's interview, he was questioned as to why he permitted Ms. K to perform what the Board viewed as dental treatment, allowed in that State to be undertaken only by a dentist, a dental hygienist, or a certified dental assistant. Dr. D declined to respond to that question, based upon the advice of his attorney in advance of the interview, with the knowledge that such a non-response would likely lead to some sanction against his dental license, but probably nothing more. The Board followed with 2 letters, 1 to Dr. D and 1 to Ms. K. Dr. D was advised that he was in violation of the State's Dental Practice Act by permitting an untrained person to perform dental treatment, and forced to pay a substantial fine, with a stayed suspension from practice of 6 months, which would not be enforced unless he further violated the Act; if he chose to oppose the findings, and seek a full Board review process, he could be, according to his attorney, subject to more severe penalties. He opted to accept the terms. Ms. K's letter advised her that she was in violation of the law by practicing dentistry without a license, but that no referrals outside of the Board would be made so long as she ceased any further unlawful acts in that or any other dental practice.

Takeaways

By way of a concept known as vicarious liability, a dentist (and/or a dental entity) is responsible for the acts of those who work under the dentist's supervision, whether that supervision is direct or simply implied. Therefore, even though Dr. D did not perform any care upon T on the day she swallowed the bracket, had an attorney opted to take on a case of dental malpractice, or had T's father chosen to proceed with a lawsuit on his own (pro se), Dr. D would have been legally responsible for any negligent acts on the part of Ms. K. It is important for dentists to be aware of this in the course of overseeing the actions of all of their staff members that are involved with patient contact to any degree. And it is critical that they be aware of which duties may be properly delegated and which must not.

This case also demonstrates the importance of dentists knowing, and following, the rules set forth in their State's Dental Practice Act. That is not to say that dentists need to understand the nuts and bolts of all of the legalities within the Act, but it does mean that dentists need to follow the Act's contents as a reasonable dentist would. Generally, Practice Acts are written in language that is readily understandable to those without a legal background, so it is a good idea to become familiar enough with the terms to be able to be in compliance. And if there is something in the Act that a dentist might not fully appreciate, the Dental Board might serve as a source for information, and if not, contacting the malpractice insurance carrier for input, instead of or prior to asking an attorney, is often helpful.

Addressing some clinical issues, it is far from uncommon for small dental instruments and objects to be dropped from the working field into the back of the mouth and unable to be located. Swallowing or aspiration is almost always a preventable event, if appropriate precautions applicable to the particular situation are employed. But when it does occur, actions like Dr. D took in this case – referring the patient immediately for a medical evaluation, at a medical office or hospital – are proper and necessary. Until a dropped object is located as being in the respiratory tree, in the gastrointestinal tract, or not in the body at all, the next steps become mere guesswork, which is never a satisfactory approach. Based upon given situations, the time may well be of the essence for retrieval, so the sooner a dental procedure can safely be stopped and a referral made, the better off the patient will be.

Finally, a lawsuit averted is always a positive. But patients, and their representatives, have options beyond that, especially if they feel denied of any resolution. Here, had Dr. D agreed to pay the radiologist's fee, there is a good chance – or at least a better chance – that no actions against him would ever have been taken. When faced with an option toward resolution, even if not particularly palatable, due consideration ought to be given in favor of what would be best, for all involved, before a stance is taken.

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Family Dental Health &
Rob M. Safrit II, D.M.D.
have acquired the practice of
Samuel N. Pratt Jr., D.M.D.
Moncks Corner, South Carolina

We are pleased to have assisted in these practice transitions.

Practices For Sale

MILLION-DOLLAR OPPORTUNITY: Beaufort County GP located conveniently near beautiful beaches. The office is in a well-maintained retail center with great visibility and ample parking. There are 5 ops in 1,600 sq. ft. with digital X-ray and Pan. This practice has over 2,700 active patients that are a blend of FFS and PPO. The practice operates on 4 doctor days and 8 hygiene per week. There is a great opportunity for growth as the seller refers out most specialties.

Opportunity ID: SC-02107

\$890K SOUTHEASTERN, SC: GP in a free-standing building of 1,700 sq. ft. with 5 ops, 2 of which are hygiene. The practice is all digital with paper charts, but compatible with digital charting. This practice is a mixture of FFS and PPO with some Medicaid. The practice collected \$890k in 2022 while working 4 days a week. Real estate is available. Owner financing is available. Opportunity ID: SC-01980

EASILY A MILLION DOLLAR OPPORTUNITY: This Columbia GP is a huge opportunity for a talented clinical dentist. Current collections are \$900K with a 4 doctor and 8 hygiene day workweek. The practice has a patient base that is 80% PPO and 20% FFS. There are 4 ops equipped and 1 unequipped. The practice has a robust hygiene program and an excellent recall system in place.

Opportunity ID: SC-01756

MILLION-DOLLAR PRACTICE - MOTIVATED SELLER: Well-established northern, SC GP in a free-standing building with excellent road visibility. The office has all the necessary technology, including digital X-ray and pan, cone beam and dental laser. The office is in excellent condition with 5,500 sq. ft., 9 ops and room for expansion. The practice operates on 3.5 doctor days and 7 hygiene days per week and collected over \$1.1M. Opportunity ID: SC-01677

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SC Tobacco Quitline

By Phil Latham, SCDA Executive Director



Dental providers across South Carolina can impact the oral health of their patients by assisting them to quit tobacco products, smoking, and vaping. ASK about tobacco use, ADVISE to quit, and REFER them to treatment (2As+R). Evidence-based practice supports health care provider intervention to increase the likelihood that tobacco users will get appropriate treatment and support to help them quit for keeps.

SC DHEC administers the SC Tobacco Quitline – a free statewide quit service that is accessible through easy enrollment portals: phone 1-800-QUIT-NOW (800-784-8669) or go online to www.quitnow.net. The Quitline offers evidence-based counseling and FDA-

approved tobacco cessation medications through interaction with live coaches who are trained Tobacco Treatment Specialists; along with other supports, such as a Quit Guide for adults, text messaging, mobile vaping support for youth, links to digital resources, and an online support community.

Since 2006, the Quitline has served close to 200,000 South Carolinians, most of whom are tobacco users seeking assistance to quit, with 98% of participants very satisfied with the support they received. Many of these participants have been referred by their doctor or other health care provider. South Carolina's Quitline currently has a quit rate of 41%, compared with a 29% quit rate 10 years ago; based on a standardized measure of not even a puff of a cigarette taken at 7 months following registration.

When patients are referred, they received free tobacco treatment counseling support and most of them are eligible to receive free nicotine replacement therapy (NRT patch, gum, lozenge, or combo). SC Medicaid members now have no copay for any of the 7 FDA-approved smoking cessation medications, and providers do not have to obtain prior authorization. The barriers to smokers getting effective medication to quit have been removed!

Providers can make referrals to the Quitline in one of two ways: Fax or Electronic (eReferral). The Quitline fax form (DHEC 1617) can be accessed at https://www.quitnowsc.org/healthcare-providers or providers can request more information about making electronic referrals from their EHR by contacting screferralhub@telask.com

Check out the Quitline's website at https://www.quitnowsc.org/

MEDICARE CHANGES 2025

Those members on Medicare will see some dramatic changes in there benefits in 2025, particularly in there PART D, drug coverage.

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The Pursuit of Excellence: Overcoming Perfectionism in Dentistry

By ADA New Dentist Blod: Muhalab Al Sammarraie, DDS

Dentistry represents the perfect intersection between scientific precision and artistic creativity. It is not simply about treating teeth; dentists are artists who blend their understanding of biological sciences with exceptional artistic skills to craft smiles that suit every face, making dentistry the beaming face of medicine. As dentists, our training involves working on extremely small areas, often no larger than a few millimeters. We understand how even a minuscule difference can dramatically alter a patient's appearance, which can lead to meticulous overthinking and a relentless pursuit of perfection.

Even when you create a stunning smile, you may only be able to focus on a quarter-millimeter discrepancy that's visible to others only under magnification. This attention to detail can lead to frustration or regret over hours of effort, even though the result is excellent from the patient's perspective (and might even impress other dentists). This never-ending quest for perfection is the foundation of our high standards and causes us to continuously push the boundaries of precision and excellence in dentistry.

The perils of perfectionism

What is perfectionism? It's the continuous search for flawlessness and the rejection of anything short of it. The problem, though, is that when you seek perfection, your goals continually change and are always just out of reach. Think of it as a race where the finish line is always three steps ahead, no matter how long you run.

This drive for perfection might initially motivate young achievers by offering a lofty goal to strive for. However, it can gradually become toxic as it depletes your energy, causes feelings of chronic inadequacy and makes the accomplishments that you do reach less joyful because they never reach your idea of "perfect." As the saying goes, courtesy of Winston Churchill, "Perfection is the enemy of progress." The relentless pursuit of perfection can be damaging to your mental health, often leading to stress, anxiety and depression. Furthermore, if you're constantly seeking perfection in one area, you may miss other opportunities that make your professional and personal lives rewarding and enjoyable.

Recalibrate your perceptions

When the search for perfection becomes too much, recalibrate your perceptions — remember that perfection is only an illusion, but striving for excellence is possible. It's a small shift, only a single word, but it's enough to reframe your mind and prevent the unavoidable burnout associated with the quest for perfectionism.

In my own journey, I have learned that, ultimately, God will bring about what is meant to be, and I will receive what I deserve, even if it isn't the perfect outcome I initially envisioned. In my culture, we emphasize balance, saying, "Moderation is the adornment of matters," highlighting that finding equilibrium is key to achieving true fulfillment. Shifting my focus toward inner peace and excellence rather than perfection has been transformative. This change has allowed me to grow, mature and gain wisdom, focusing on the best outcomes for everyone rather than selfishly seeking perfection.

Dealing with comparisons has been crucial in this journey. Some people seem to have everything perfectly done and portray life as flawless, making you question, "What's wrong with me?" There's a saying, "He exaggerates and makes a big fuss out of a tiny thing," which captures this well. Some do this intentionally, while others do it unintentionally to feel happy. I learned not to judge others and to take only the positive aspects from these portrayals, focusing on my progress without unrealistic comparisons. Often, I hesitate to try things because they are marketed as extraordinary feats. However, when I finally attempt them, I realize they are

neither as difficult nor as impressive as portrayed. This understanding has helped me approach challenges with a balanced perspective, focusing on my capabilities and progress.

Create a life outside of your work

Loving your work and being proud of what you do is natural, but it's important to remember that dentistry is just one aspect of your identity. Allocate time for rest, social activities and breaks to maintain a well-rounded work-life balance. You'll perform better at work when you give yourself ample time away from it. The term "work-life balance" is used a lot, but it's a myth — you cannot treat both equally. Instead, you can strive for harmony by aligning your actions with your unique values, goals and life circumstances.

Find hobbies outside of work that bring you joy, help manage your stress and allow you to step out of the work headspace. Whether it's playing football (or should I say, soccer), hiking or learning a musical instrument, engaging in activities you love can remind you there's more to life than career "perfection."

Volunteer

Finding fulfillment often means looking beyond perfection, and volunteering can be a key to this realization. Giving back to the community, especially to those underserved, shows that perfection isn't necessary to make a positive impact. Furthermore, sharing your knowledge and mentoring others can foster positive changes, reinforcing the idea that everyone has something valuable to offer.

Volunteering provides a sense of purpose and perspective. By focusing on the needs of others and tackling real-world problems, you'll see that the value you bring isn't reliant upon flawless performance, and success can be found solely with continual progress. Volunteering fosters empathy, reduces stress and builds community connections, enhancing personal growth and well-being. It promotes a balanced outlook on life and achievements, which is particularly beneficial for high-stress professions like dentistry, where perfectionism is common.

Steer clear of social media comparisons

"Comparison is the thief of joy." — Theodore Roosevelt. Social media is a double-edged sword; it connects us with others but also puts our colleagues' achievements on display, often without revealing how many struggles they faced along the way. This creates a distorted reality where we compare our behind-the-scenes to others' highlight reels.

While social media offers opportunities for networking and professional growth, the curated perfection seen online can lead to unrealistic expectations and feelings of inadequacy, contributing to stress, imposter syndrome and burnout. To avoid these toxic effects, it's crucial to approach social media mindfully. Reflect on your journey and acknowledge your unique challenges and milestones without comparing them to others'. Your path is uniquely yours, and any progress you make is noteworthy.

Ditch the idea of perfect

Perfectionism often does more harm than good. It can cause career stagnation, drive self-deprecating thoughts and foster imposter syndrome, all in the interest of creating something unattainable: perfection. If your goals always feel out of reach, take time to reevaluate and possibly dial them back to the realm of realism. Remember, while perfection is an illusion, excellence is something tangible to strive for. Reshape your perception, embrace your imperfections and see how excellence, not perfection, is the true path to professional and personal fulfillment.

By understanding the perfectionist mindset and implementing these strategies, we can transform our approach to dentistry. Embrace progress and self-compassion to find fulfillment in our achievements, and enjoy the journey toward excellence without the burden of perfectionism.

What an Entrance!

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine



Dear SCDA member:

We celebrated the **entrance of our third-year dental students** into clinical education with their White Coat Ceremony on June 7. Congratulations to our D.M.D. candidates of 2026 on reaching this exciting milestone!

The white coats were a gift from the SCDA to the students. I have the deepest appreciation for your support of our students. Thank you!



I am also pleased to share with you that **two new leaders** are joining the college's administration.



Dr. Joseph E. Gambacorta will join us on September 1, as the Associate Dean for Clinical Affairs. A longtime former private practitioner, Dr. Gambacorta brings extensive academic and leadership experience from The State University of New York at Buffalo School of Dental Medicine, including strong expertise in guiding the operational aspects of a dental college's clinical programs. He will oversee clinical education, operational policies, and comprehensive patient care programs in the predoctoral and graduate specialty areas of the college.



Dr. Fabio Antonio Piola Rizzante is our new Assistant Dean for Innovation. Since coming to MUSC in 2022, he has been proactive in collaboratively advancing innovation in dental education, research, and patient care. In his new role, he will engage constituents collaboratively to develop and execute the college's strategic goal and the Dean's vision to foster a world-class culture of innovation in patient care and learning experiences.

Work to **renovate the main entrance** to the James B. Edwards College of Dental Medicine begins this summer. The renovation is generously gifted to the college by alumnus Dr. Richard Boyd,

Class of 1982, and his wife, Mrs. Stacy Boyd. The lobby is the primary physical point of welcome to the college's academic and research activities.

The rendering shown here incorporates a modern design and space for collaboration. The project is slated for completion by the end of 2024.





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Rick Guidotti/Positive Exposure

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October 4, 2024 - 8am - 4:30pm MUSC, Drug Discovery Building

Scan the QR code to register your team or find more information including a special group rate for hotel accommodations at The Courtyard Charleston Waterfront.



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James B. Edwards College of Dental Medicine

Classified Ads

Dental Related Services

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

Positions Available - Dentists

St George/Santee/Holly Hill, SC- Looking for dentist to expand our staff at growing dental group. 4-5 days per week. Prefer to live within 25 miles of practice. 8 dental hygienists/19 op practice. Contact 843-560-2226 or drgarris@bellsouth.net

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. **15 dental chairs, 6 private** rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday._pedodds@pedodoctor.com.

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "Fox Dental Staffing" in App Store & Google Play, Register & Build your schedule http://www.foxdentalstaffing.com

Seeking an **Associate Dentist in Lexington** SC to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Seeking an Associate Dentist to join our practice in **West Columbia**. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone or email tdbrittneye@gmail.com.

Busy and growing dental practice in beautiful Fort Mill, SC is looking for an associate general dentist to join our expanding team. Competitive and excellent pay for qualified candidate. Experience is preferred but not mandatory. State of the art facility, computerized and paperless. For more information or please contact beth@friendlydentalgroup.com.

Come work with us and achieve greatness. We are seeking a FT dentist to join our busy general practice in **Columbia**, **SC**. Simply Smile is an updated practice with an energetic atmosphere. We offer great benefits, compensation, and the ability to work independently with a supportive and trained staff. Mon-Fri. new grads welcome. Send resume to simplysmile7457@gmail.com.

Periodontist- Full or Part time position available, we have an excellent team. We are adding to our growing specialist office. Please forward CV. All applications will be confidential, will consider new grads. management@teethds.com.

Dental Associate full time position in **Charleston**. We are a busy general dental office. Team is well trained. We work together as a team. Same day crown technology and office is paperless. If this sounds like a fit for you, please send CV to management@teethds.com.

Endodontist needed for our speciality office. We are looking for someone that is patient focused and can provide our patients with high quality dentistry. We can offer a full time or part time position. Please send your CV to management@teethds.com, all applications will be confidential.

Fantastic opportunity for high earning potential!

Seneca Family Dentistry is seeking a part-time or full-time Associate Dentist. We are a privately owned general dentistry practice located steps from Lake Keowee and 10 min to Clemson! Established office with exponential growth!

Beautiful facility with state-of-the-art equipment, wonderful patient base and great support staff!

Contact: Dmdword@gmail.com or 864-423-9190

Dentist needed in **Spartanburg SC** looking for FT or PT General Dentist for growing practice, competitive compensation. If interested or have questions, please contact with cover letter and CV 864-582-4441 or info@hillcrestfamilydentistry.com.

Prisma Health Dentistry welcomes applications from exceptional candidates to serve in a full-time, clinical track faculty role. This position will provide multidisciplinary comprehensive oral health and urgent care. Completion of a CODA approved Residency Program is required. Please send CV to carrie.dover@prismahealth.org if interested.

Full time opportunity for a dentist in **Upstate** South Carolina. Along with 8 weeks vacation and free days off you can average a 2 1/2 day work week with full time pay. Competitive salary, 401K, health, disability and malpractice, licenses and DEA renewals. Please email rundvu@gmail.com.

FT **Associate Dentist**- Ideal candidate will be motivated and committed to delivering exceptional patient care. We are a well established family practice that tries to keep up with the latest techniques and services. We also invest in our team and technology. If you love to learn and want to surround yourself with a fun collaborative environment, we are the practice for you. Lakewyliescdentist.com, email CV and cover letter to smile@carolinafamilydentistry.com.

Well-known **pediatric dental** office looking for partner. Perfect for work/life balance, office is 1.5 hrs from the beach. Competitive salary, benefits, and practice buyout available. Motivated individuals looking to practice pediatric dentistry in the Pee Dee region, email CV and cover letter to stewartbryant2020@gmail.com.

Dentist Needed Immediately for **School Based Program** Achieve excellent work-life balance! Work with us and find a rewarding career working with children from rural communities while earning a competitive salary. Great benefits including vacation and paid malpractice insurance. Close to beautiful SC beaches. Please email me: harriet.
harriet.
parker@caresouth-carolina.com.

Fill-in Dentist needed for Tuesday 10-22-24 to Friday 10-25-24 in General Dentist Office in **Greenville**. Please email if interested to discuss rates. Hpfamilydentistry.halton@gmail.com.

An excellent opportunity for someone looking to join a well-known pediatric dental office in the heart of Old Town **Bluffton**, **SC** and minutes from Hilton Head Island. We offer a competitive salary, malpractice insurance, CE, 401K and the opportunity for a partnership. If interested, please email your CV to ShaneDMB41@Hotmail.com.

Flexible job opportunity for dentist seeking parttime or full-time work. We are a privately-owned general dentistry practice located in the Market Common area of **Myrtle Beach**. We are seeking a compassionate dentist to work with adults and children of all ages. If interested in joining our team, please contact happyteethmb@gmail.com for more information. Join Affinity Health Center's team to provide comprehensive **oral health care** to the most in need in our community. Be part of a patient centered holistic healthcare team. Enjoy the opportunity to mentor hygiene students for a future dental residency program. Full time \$32-37 hourly pay is negotiable. cgoodwin@affinityhealthcenter.org.

Be part of Palmetto Palace Mobile Health units **dental team**. We're seeking 1-2 experienced general dentist, hygienists, and assistants for one day per month. Friday or Saturday availability preferred. Competitive pay offered. dbdixonrdh@gmail.com or 803-323-7700.

Passionate dentist wanted to join Columbia's thriving **West Vista Dental**. Exciting Associate Dentist opening in patient-centric practice. Work with experienced professionals, enjoy clinical autonomy and growth opportunities. Contact John Petty at john@oakpoint.us to join our team and deliver exceptional oral care in a welcoming environment. john@oakpoint.us

Positions Available- Staff

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text 843-593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text 843-593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eagelsoft & Dexis. 60min recares/80min New Patients/ 30 min child prophy. Competitive Pay. All Proper PPE Provided. Please call/text 843-593-6428_info@foxdentalstaffing.com

Indian Land- Two dentist office seeking a **hygienist** to join our team! We strive for excellent quality with an emphasis on prevention and maintenance. Applicant should have experience with digital x-rays and Eaglesoft, and be comfortable educating and discussing treatment plans. Benefits include PTO, paid holidays, health insurance and 401K. suncitydmd@hotmail.com.

Looking for a full or part time **Hygienist** in Anderson. The office uses Open Dental software and the applicant should be comfortable educating and discussing treatment plans. Benefits include PTO and paid holidays. <u>Clemsondmd@gmail.com</u> or 864-423-0245.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

A profitable periodontal practice situated in the **Upstate** Region of South Carolina, where 2022 collections totaled nearly \$1 million seeing patients 4 days per week. The one-story, stand-alone facility is 2,200 sq. ft., with 4 fully-equipped operatories. CS 8200 3D Neo Edition. Contact <a href="matt.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewicz@matil.kosciewic

FSBO- Excellent starter practice or satellite office opportunity! Established practice in **Sumter**, **SC** with 4 equipped ops. Fully digital with Planmeca x-rays and I-tero digital scanner. Avg 300k/yr on 3 days/week. Owner willing to stay for transition period. Any reasonable offers considered. Email bestdentist@ftc-i.net.

Office building for sale in vibrant downtown **Laurens, SC.** Established father/son general dental practice at this location for 70+ years. Contact Adam Taylor, Keller Williams Greenville Central 864-981-0222 or realadamtaylor@kw.com.

General Dental practice for sale. Highly profitable dental practice located in **Hilton Head Island**, SC. Affluent, recurring wo nderful pa tient base and highly competent, experienced staff. Six operatories, Sirona CBCT, Eaglesoft, Primescan and more. Contact katherine@kldassoc.com.

Office for sale in **Cheraw**, Tenant in place. 2500 sq ft, 3 operatories, 2 hygiene rooms, private office, Large business office, reception room, anti room, autoclave room, lab, break room 1 full bath and two one half baths \$310000. N1drteeth@amail.com.

Sherer Dental Lab... LAB NEXT DOOR

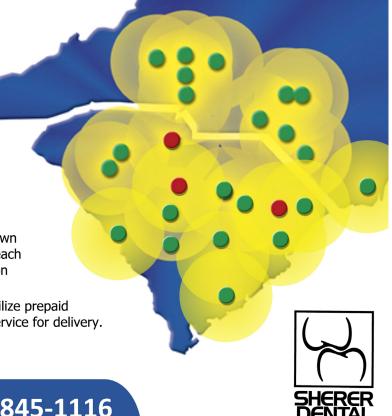
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