SCDA Member Benefits Group, Inc.
Board of Directors Meeting
Friday, August 15, 2025 – Annual Session Meeting

Chair Robbie Lake called the meeting to order at 7:38 a.m. with the following board members present: Secretary-Treasurer Bill Burn, Vice-Chair Bob Farrar, Greg Millwood, T.R. Ravenel, John Turner, Josh Hardwick, and Ben Adams. Also in attendance was Dr. Brandi Hair, Executive Director Phil Latham, and Associate Executive Director Mark Brown.

Chair Lake discussed that Secretary-Treasurer Burn and Dr. Adams will be rotating off the board at the end of the year and the SCDA Board will consider replacing them with Drs. Brandi Hair and Jennifer Lever.

On motion of Vice-Chair Farrar, seconded by Dr. Turner, minutes of the May 27th meeting were unanimously approved.

On motion of Dr. Ravenel, seconded by Dr. Millwood, the May and June financial reports were unanimously approved.

Chair Lake presented the proposed 2026 budget and addressed any questions. On motion of Secretary-Treasurer Burn, seconded by Dr. Turner, the budget was unanimously approved.

Chair Lake presented the 2025 Stockholders Report and on motion of Vice-Chair Farrar, seconded by Dr. Millwood, the report was unanimously approved. Below is that report.

SCDA Member Benefits Group, Inc.

2025 Stockholder's Report
Presented by Dr. Robbie Lake, Chair

SCDA Member Benefits Group, Inc. (MBG), a wholly owned subsidiary of the South Carolina Dental Association (SCDA), continues its mission of providing valuable benefits to members while generating non-dues revenue for the Association.

Financial Impact & Support:

- *MBG expects to contribute over $150,000 to SCDA by year-end.*
- *Sponsored the 2025 SCDA Annual Convention with a $5,000 donation and booth.*
- *Donated $45,000 to the SCDA Foundation for scholarships.*
- *Supported MUSC's Vendor Fair and Risk Management Seminar.*

Health & Insurance Offerings:

- *Offers two group medical plans with SC's largest provider network.*
- *The Trust Plan includes multiple deductible levels, life insurances, and optional dental and vision coverages.*
- *Continues partnership with MedPro for malpractice coverage, including low-cost options for new dentists.*
- *Assists members with comprehensive insurance products, including business, life, disability, and Medicare supplements.*

Member Supply Services:

- *SCDASupplies.com provides 60,000+ dental products with 20% average savings and free 2-day shipping.*

Vendor Partnerships:

- *MBG maintains strong relationships with trusted partners such as Best Card, CareCredit, Lenovo, MedjetAssist, Prosperident, and more—offering services from credit processing to HIPAA compliance.*

Financial Standing:

- *As of June 2025, MBG holds $5.9 million in reserves across diversified investments.*

Board Acknowledgment:

Thank you to our dedicated board:
Drs. Bob Farrar (Vice-Chair), Bill Burn (Secretary-Treasurer), Ben Adams, Josh Hardwick, Greg Millwood, TR Ravenel, and John Turner.

Chair Lake presented the 2026 meeting dates and on motion of Dr. Millwood, seconded by Dr. Turner, the dates were unanimously approved. Below are those dates.

- February 13th – Zoom
- May 1st – In-person at the Annual Session
- August 21st -- Zoom

On motion of Dr. Millwood, seconded by Dr. Turner, the board unanimously approved Dr. Hardwick as Secretary-Treasurer effective the new year.

Chair Lake called on Mr. Kyle Zak and Mr. Ryan Hennigan to present OnDiem. This group provides temporary staffing solutions and ADA Business Enterprise (ADABEI) recently endorsed them. The board took this presentation as information.

Mr. Brown updated the board on ADABEI moving away from US Bank and Office Depot. He reminded the board that we currently co-endorse both groups in conjunction with ADABEI. ADABEI reported that once new partners are located for credit cards and office supplies, our endorsement will move to them.

Chair Lake called on Mr. Jeff Stellinga to discuss the restructuring iCoreConnect was going through. Mr. Stellinga stated some key dates coming up noting that by August 29th all bids and asset purchase agreements are due. If there are multiple bidders, the auction will be held on September 9th. He added that they have a signed asset purchase agreement with a purchasing company that currently has the highest bid. If no one else has a bid close to that, he assumes they would move forward with that bid. Mr. Stellinga said if that were the case, it would close on or around September 30th. He discussed the funds that were owed to the SCDA and MBG totaling $7,184.55. Mr. Stellinga added that these monies would be paid once the close occurs. The board took this discussion as information and will revisit again.

There being no further business, Chair Lake adjourned the meeting at 9.00 a.m.

Respectfully Submitted,

Mark K. T. Brown, CAE
Associate Executive Director

Minutes of the board's August 15, 2025, meeting were approved at its meeting on Friday, February 13, 2026.

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Chair	Board Member
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Vice-Chair	Board Member
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Secretary-Treasurer	Board Member
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Board Member	Board Member