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## Finding Solutions

By John C Comisi DDS, SCDA President



Hello everyone, and Welcome to March!!! This month I have three topics to cover.

### Finding Solutions to Dental Team Shortages

The Dental Team is having difficulties. The once very ubiquitous stream of dental assistants and hygienists has seemed to evaporate into thin air. COVID-19 took a significant toll on the availability of team members for dentistry.

Our membership has been communicating this issue to the SCDA since the end of the pandemic. People have stepped away from the profession. Perhaps it was because they were getting close to retirement and decided earlier was better, or perhaps other less stressful employment was available that they had never considered before "the world stopped."

The South Carolina Dental Association has listened to our membership and determined that we need delve further into this problem to try to find solutions that appear to be illusive at this time. Updates on potential solutions will be provided to the membership in the months ahead.

### "Connect" Program

I am very pleased to report that since my last communication with you, that I have been contacted by 5 different offices from the Grand Strand and Greenville area to help "Connect" these offices to our graduating Seniors. The students are given the information about the offices provided to us, they then reach out to those offices to create a "Connection." It is my hope that these offices will be able to be new "homes" to these wonderful young men and women. This is what I hope is just the beginning of establishing one more long term beneficial relationship between MUSC-CDM and the dentists of the SCDA.

### SCDA Annual Meeting

April is also right around the corner and the 154th SCDA Annual meeting will be occurring on April 27-29, 2023, at the Sweetgrass Inn and Resort at the Wild Dunes, Isle of Palms, SC. This beautiful, family friendly venue will be a departure from the usual Charleston meetings. We will be at the beach and at a wonderful resort. We have a sold-out exhibit hall and speakers that are renowned experts in their field, whose courses we feel will satisfy every educational need for you and your team.

On Friday afternoon, the MUSC Alumni Association will be holding a reception to enable you to meet soon to graduate members of MUSC James B. Edwards College of Dental Medicine and those other pre-doctoral, resident students and faculty that will be assembling. Don't forget to be there!

Later that same evening, we will be enjoying a "Low Country Boil" on the Rooftop Terrace and Indigo Ballroom of the Sweetgrass Inn. There we will celebrate the CDM Class of 2023 as they prepare to enter the "real world" of our profession. Come and join us for this event. The food will be great and the views from the Terrace fantastic!

[Register today! What are you waiting for?](#) I know you will truly enjoy this meeting, and it will be great to see you, your families, and your teams!

As always, I am at your service.  
John

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## Donated Dental Services

By Phil Latham, SCDA Executive Director

The Donated Dental Services (DDS) Program, operated by Dental Lifeline Network (DLN), is a nationwide program that helps individuals with disabilities or who are elderly or medically fragile and cannot afford or otherwise access treatment for severe dental conditions. Since Medicare does not provide dental coverage, unless a recipient pays for additional coverage and since the South Carolina Medicaid program only offers limited dental benefits for adults, many individuals with disabilities or who are aged or medically fragile suffer in agonizing pain from severe dental problems and have nowhere to turn for help.



The South Carolina Dental Association (SCDA) lobbied for and received legislative funding beginning in 2012 to begin a more robust DDS Program in South Carolina. DLN hired a DDS Coordinator who is housed in the SCDA headquarters and works to:

- Screen patients to determine that they qualify for the program and match the patient with a volunteer dentist. The dentist examines the patient before deciding to provide treatment through DDS.
- Arrange for any specialist or lab services that may be needed.
- Make sure the patient arrives on time for their appointment at the dentist's office or risk being disqualified from the program.
- Communicate with the dentist when treatment is completed to note the work performed and their value based on customary fees.
- Make sure no additional paperwork is required of the dentist or his or her staff.

South Carolina has 200 dentists and over 25 labs who volunteer for the program. Also, since 2012, over \$3 million of free dental coverage has been provided to this population of patients.

Unfortunately, there are many areas in our state who do not have enough dentists who volunteer. The SCDA urges you to at least try one or two patients to see how the program works and if this might be a way for you to give back to the community and to many who struggle in South Carolina. Sign-up today at: <https://dentallifeline.org/volunteers/volunteer-now/>

For more information, please visit <https://dentallifeline.org/south-carolina> or contact the South Carolina DDS Coordinator, Ms. Vivian Lovingood at 888.322.9527 or by email at [vlovingood@DentalLifeline.org](mailto:vlovingood@DentalLifeline.org).

Unsubscribe from the hard copy SCDA Bulletin by emailing [scda@scda.org](mailto:scda@scda.org)

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*We are pleased to announce...*

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 have acquired the practice of  
**Stephen D. Huch, D.M.D.**  
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**Family Dental Health  
 & Rob M. Safrit II D.M.D.**  
 have acquired the practice of  
**James M. Donahue D.M.D.**  
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## Oral Pathology Diagnostic Challenge

By Craig Correia, James Hansen, Elicia Murtha, D3 Dental Students, MUSC College of Dental Medicine, Charleston, SC  
R. Jason J. Hehr, DMD, Oral and Maxillofacial Surgery, Private Practice, Charleston, SC  
Tina R. Woods, DMD, Associate Professor, Department of Stomatology, Division of Oral Pathology, MUSC College of Dental Medicine, Charleston, SC

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A 63-year-old female with a past medical history significant for chronic smoking presented to a general dentist in January 2022 where an initial panoramic radiograph was obtained (Figure 1). A second panoramic radiograph was obtained in May 2022 (Figure 2) showing a destructive, ill-defined radiolucent lesion in lower left mandible, and the patient was referred to an oral surgeon for an osseous incisional biopsy. The specimen was received at MUSC's Oral and Maxillofacial Pathology Department and consisted of multiple, pale-tan, irregular soft tissue fragments measuring in aggregate 0.9 x 0.9 x 0.3cm, which were evaluated microscopically by an oral pathologist.

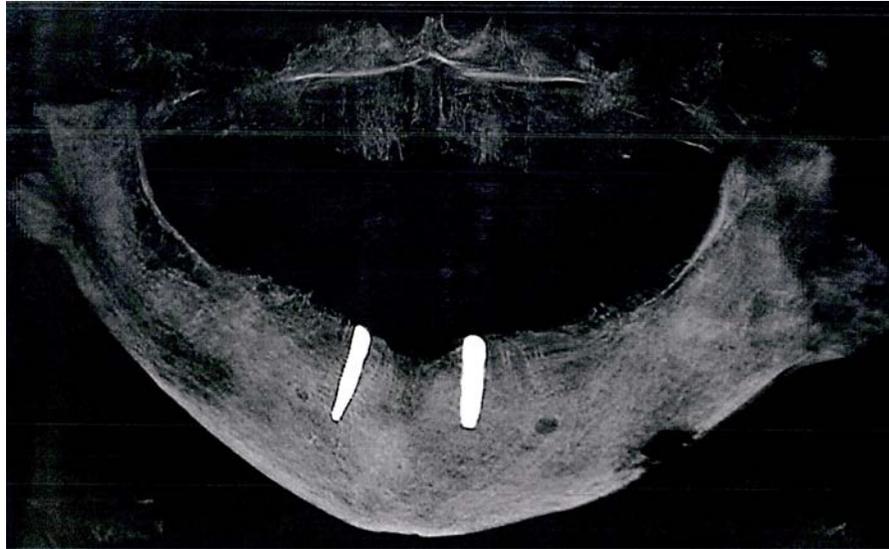


Figure 1: Initial radiograph demonstrating a radiolucent lesion of the left mandible.

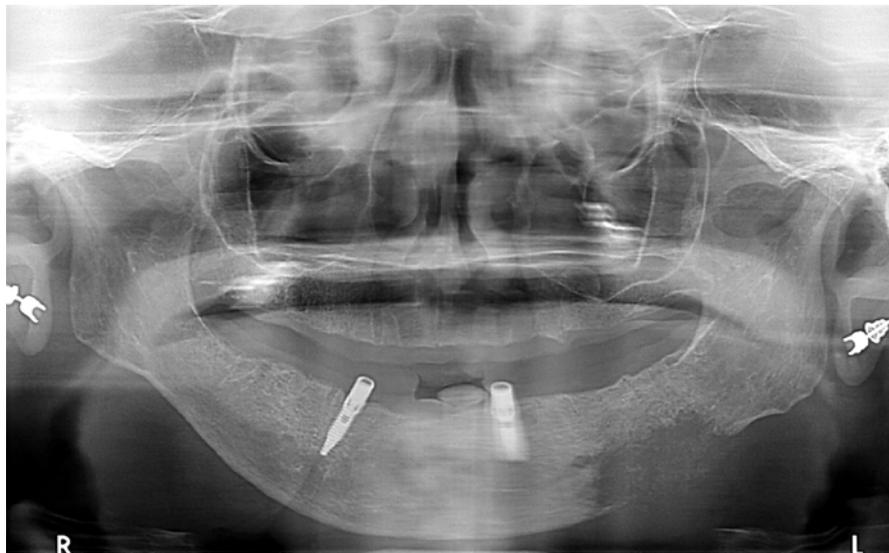


Figure 2: A radiograph obtained four months later depicting increased osseous destruction of the left mandible.

Which one of the following is the most likely diagnosis?

- A. Primary intraosseous carcinoma
- B. Osteosarcoma
- C. Osteomyelitis
- D. Metastatic neoplasm to the mandible
- E. Multiple myeloma

**ANSWERS ON PAGE 10**

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## Credit Card Processing and Your Bottom Line- Expert tips for minimizing fees

By Phil Nieto, President of Best Card an SCDA Endorsed Company

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It's no surprise to small business owners that more and more consumers are paying for goods and services with debit and credit cards rather than cash.

And data from the Federal Reserve show that cash payments in 2020 declined sharply among consumers in every age group, and especially in two groups that consistently made the highest share of cash payments — those aged 18-24 and those age 65 and older — due in part to making fewer in-person purchases during the height of the pandemic.

Dental offices have long accepted card payments to boost sales, improve cash flow and offer convenience to patients. But, without a vigilant management strategy, credit card processing fees can add up and affect your bottom line.

"The first thing every practice should do is calculate its effective rate," said Phil Nieto, president of Best Card, a company that provides credit card processing solutions to thousands of dental offices and is endorsed by ADA Member Advantage.

"Your effective rate tells you your total average cost to run cards," said Mr. Nieto. "It's easy to calculate. Grab your latest monthly statement and divide the dollar amount of processing fees you were charged by the total amount of monthly sales. Based on our 2022 comparisons, the average rate dental offices pay is 3.38%, but you should be shooting for a rate closer to 2.1-2.2%." For example, if your office paid \$1,027.45 to run \$37,355.25 in card sales, your calculation would look like this:  $\$1,027.45 \div \$37,355.25 = 2.75\%$ .

Is your effective rate too high? There are a lot of different factors that affect how much you might be paying in fees, and processors can add or raise fees anytime if they provide you with a 30-day notice in small print at the bottom of your monthly statement.

"Changing providers or renegotiating can be ways to save a lot, but once you have a great deal, there are also some steps you and your staff can take to bring your costs down," Mr. Nieto said.

1. Accept payment directly from the patient in person via chip, contactless, or swipe whenever possible to get a lower rate than when keying in those same cards. Because there is less risk of fraud with the patient and card present, lower fees are charged.
2. If you are going to manually enter a card number or have a patient pay online, make sure to include the 5-digit ZIP code and 3- to 4-digit card security code whenever possible. This is an anti-fraud check and if it passes you get a lower rate than if you don't put in info or have the wrong info for the cardholder.
3. Encourage patients to use a debit card instead of a credit card and avoid insurance payments made on credit cards. Since different cards run at different rates, any patient payments made with a debit card (no PIN required) should result in substantially lower fees than credit cards. On the other end of the spectrum, insurance payments made by credit card tend to be the most expensive types of cards.

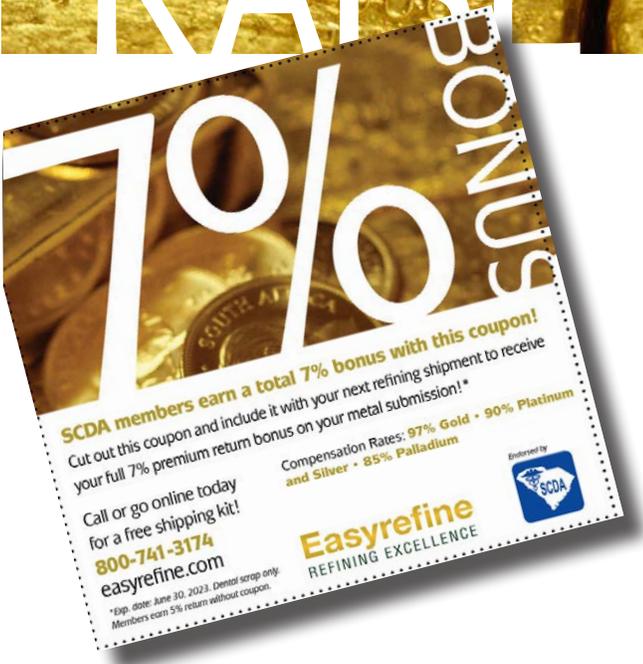
Credit card processing fees can be complicated and confusing, which is why Best Card offers a free savings analysis to help explain your current fees and potential savings. Just email a recent credit card processing statement to [compare@bestcardteam.com](mailto:compare@bestcardteam.com) or fax to 1-866-717-7247. In 2022, Best Card helped 96% of practices pay less than their previous fees and the average savings per practice was more than \$5,500.

"Our practice was frustrated with our previous credit card processor and felt we were being overcharged on our fees," said father-daughter dental team, Drs. John E. Ross, III, and Mary Frances Knapp of Clemson, SC. "In 2017, Best Card gave us a quote of saving 23% and we have experienced even higher savings than that for each of the past 5+ years. As important, Best Card provides personal service when we call them, and their staff is very knowledgeable and answers our questions promptly. And now we are streamlining our receivables with Text-to-Pay, Customer Card Vault and Recurring Payments. We are very happy with Best Card and our affiliation with them." For more information, visit [BestCardTeam.com](https://www.BestCardTeam.com).

*Phil Nieto is the President of Best Card. Since leaving behind the legal world, Phil is enjoying the relative ease of working directly with dentists to help them understand the confusing credit card processing industry and save more of their hard-earned money. In his free time, he is an avid hiker, constant reader, and he enjoys sharing these passions with his wife and young son.*



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## **CORRECT DIAGNOSIS:**

### **D. Metastatic neoplasm to the mandible (Lung Adenocarcinoma)**

Histologic examination of this case revealed a poorly high-grade neoplasm of epithelial origin with neoplastic islands, strands and individual cells exhibiting deeply hyperchromatic, pleomorphic and anaplastic nuclei. Numerous mitoses, clear cells and duct-like structures were distributed randomly throughout the connective tissue. A TTF-1 (thyroid transcription factor-1, a marker of thyroid, lung and central nervous system neoplasms) immunohistochemical (IHC) stain was performed and demonstrated strong positivity. Napsin-A (a novel aspartic proteinase of the pepsin family involved in the maturation of surfactant protein B, found primarily in lung and kidney tissue) IHC stain was positive. The histopathology combined with positive TTF-1, Napsin-A and CK7 (origin above the diaphragm) revealed the diagnosis of a poorly-differentiated adenocarcinoma of lung origin.

Metastasis to the jaw is considered rare and represents approximately 1% of all oral malignant pathologies. The mandible is affected more often than the maxilla, especially the posterior mandible<sup>1</sup>. Evidence suggests lung and prostate are the most common primary tumor locations affecting gnathic bones in men, while women's primary tumor sites are breast, adrenal glands, genitourinary organs, and colo-rectum<sup>1-2</sup>. These metastatic lesions are more commonly noted in ages 45 to 65, with a recent study of 4,478 patients demonstrating an age range 51-84 years<sup>3</sup>. Soft tissue metastatic lesions are uncommon and may present as a gingival mass displaying an exophytic, pyogenic granuloma-like appearance. Patients frequently describe symptoms of pain, swelling and/or paresthesia from metastatic lesions. The majority of metastasis to gnathic bones are found in patients with a prior diagnosis of the primary tumor site; however, approximately 25% of patients, the metastatic lesion is the first presentation of an undiagnosed primary distant malignancy<sup>1-4</sup>. Radiographically, metastasis to the jaw is variable and may present as an ill-defined, possibly moth-eaten, rapidly growing radiolucency, mixed lytic lesion or opacity<sup>4</sup>. Metastasis from the primary site often travels through the lymphovascular system to the oral cavity, categorized a stage IV diagnosis. The prognosis for oral metastatic lesions remains poor, and treatment modalities may involve surgical resection combined with radiation and/or chemotherapy or palliative care, dependent upon other variables and health of the patient<sup>5</sup>.

## **DIFFERENTIAL DIAGNOSES**

### **A. Primary intraosseous carcinoma (PIOC)**

Primary intraosseous carcinoma is a rare malignant neoplasm of gnathic bones, believed to arise from odontogenic epithelium, arising from odontogenic cysts or other benign precursors, especially periapical or residual cysts. PIOC demonstrates a male predilection of 2:1 and a mean patient age of 55-60 years at diagnosis, although some reports have occurred in children<sup>6</sup>. The most common location is the posterior body and ramus of the mandible, usually arising above the inferior alveolar nerve. While the majority of lesions are incidentally found upon routine dental radiographs, advanced lesions may present as slow-growing swellings causing pain, ulceration, tooth mobility, paresthesia and pathologic fracture. Similar to other malignancies observed in the oral cavity, they demonstrate poorly-defined radiolucencies with frequent cortical perforation, expansion and root resorption. Prognosis remains poor for PIOC, dependent on histopathological grading. Treatment modalities include radical resection with neck dissection and radiation therapy, with a 5-year survival rate of 52%<sup>5</sup>. However, PIOC is known for its local recurrence in up to 60% of cases, usually occurring within the first 2-3 years post-surgery<sup>6</sup>.

### **B. Osteosarcoma**

Osteosarcoma is considered the most common primary malignancy of bone and comprises approximately 23% of all head and neck malignancies<sup>6</sup>. The most common sites are of the long bones in children and adolescents, particularly the femur, tibia and humerus. The fourth most common site, accounting for 6-7% of all osteosarcomas, is in gnathic bones, especially the mandible<sup>9</sup>. The majority of cases develop spontaneously, post-radiation therapy, underlying Paget disease of bone, and some genetic syndromes increase the risk for osteosarcoma. Clinical symptoms are often non-specific and may include pain, swelling, tooth mobility and paresthesia. Radiographic findings demonstrate mixed radiolucencies with ill-defined margins, widening of the periodontal ligament and prominent periosteal reaction exemplified by a "sunburst appearance". Gnathic osteosarcomas metastasize less often when compared to long bones. Treatment modalities include wide resection with clear margins, some requiring neoadjuvant therapy. Current 5-year survival rates are 77% for localized gnathic osteosarcoma post-resection<sup>10</sup>.

### **C. Osteomyelitis**

Osteomyelitis is categorized as an inflammatory bone disorder often resulting from infection of a medullary cavity, which can ultimately spread to the periosteum, frequently occurring secondary to infection,

trauma, or radiation<sup>11</sup>. Gnathic osteomyelitis is classified as acute or chronic, depending on if the onset of symptoms is within 2-4 weeks of the etiology (acute) or greater than 4 weeks (chronic). Osteomyelitis is reported to have an equal gender predilection, while some studies have favored a male predominance<sup>12</sup>. Demonstrating a mandibular predilection, it may occur at any age and in the majority of cases is the result from underlying dental infection<sup>12</sup>. Increased risk factors include tobacco/alcohol/IV drug use, diabetes mellitus, malignancies, radiation therapy, sickle cell anemia, history of bisphosphates, immunosuppression and other disease processes. Dental radiography, bone scans, and computed tomography (CT) are useful in diagnosing osteomyelitis. Signs and symptoms often include tissue necrosis, pain and swelling, tooth and bone resorption and suppuration. Treatment for osteomyelitis requires elimination of infected bone and soft tissue via surgical curettage or local resection and antimicrobial therapy. Fresh tissue culture with antibiotic sensitivity testing is beneficial, and hyperbaric oxygen therapy may be utilized for refractant cases.

### E. Multiple Myeloma

Multiple myeloma is a multifocal hematologic malignancy characterized neoplastic plasma cells in bone marrow which undergo an uncontrolled proliferation, causing destructive bone and organ lesions (especially kidneys). The National Cancer Institute (NIH) estimates 34,470 new cases were diagnosed in 2022, representing 1.8% of all new malignancies, resulting in an estimated death of 12,640 patients in the United States<sup>13</sup>. Multiple myeloma is slightly more common in men, nearly twice as frequent in Black populations, and increases in incidence in patients greater than 50 year of age with a median age at diagnosis around 65-70 years<sup>14</sup>. Clinical manifestations often include hypercalcemia, renal insufficiency, anemia, osseous lesions, bone pain, paresthesia, spontaneous fractures, pallor, organomegaly, neurological effects from spinal cord compression, increased bleeding and infections<sup>14-15</sup>. Lytic bone lesions are the most common presentation in approximately 73% of cases, with more frequent sites of involvement including the vertebrae, ribs, skull, shoulders, pelvis and long bones<sup>15</sup>. Oral manifestations of multiple myeloma often present as osteolytic "punched out" lesions detected radiographically, pain, bleeding and swelling of gingival tissues and/or bone. Treatment modalities include bone marrow biopsy with flow cytometry to determine the immunophenotype and genetic profiling for appropriate therapy of immunomodulatory agents. Although multiple myeloma is still considered an incurable, progressive disease in most patients, recent therapeutic advancements have improved quality of life and increased current 5-year survival rates to 57.9%, when compared with 34.6% for years 1999-2001<sup>13</sup>.

### CONCLUSION

Our case highlights the importance of routine radiographic evaluation and prompt treatment protocols for any abnormal dental finding in patients. Early diagnosis and treatment increase long-term prognosis and survival, as well as improving quality of life for our patients. Although metastatic lesions to the oral cavity are uncommon, it remains essential for dental providers to thoroughly evaluate all patients' health histories, current clinical signs and/or symptoms, and radiographic correlation to provide excellent standard of care.

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## MUSC Homecoming and Salinas Seminar

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine



Dear SCDA member

For those of you who are MUSC alumni, our **Homecoming Weekend** on Feb. 25-26 was a great deal of fun! If you missed it, I hope you'll plan to attend next year.

Over breakfast, I had the pleasure of sharing updates on the James B. Edwards College of Dental Medicine, our vision of innovating the future of oral health and wellness, updates from MUSC and insight into the landscape of dental education in the U.S.

We also enjoyed oysters, Lowcountry fare, cocktails, music and – most importantly – catching up on relationships built personally and professionally through the college. It is a true honor to hear of our alumni's successes and positive impact on oral health and wellbeing in South Carolina, and far beyond.

Thank you for your involvement in our profession and in the college. We couldn't do what we do in education, research and patient care without you!

Many of you may be familiar with our annual **Dr. Carlos F. Salinas Dental Program for the Diagnosis and Treatment of Individuals with Special Health Care Needs**. The seminar is aimed at enabling providers to confidently treat a wider variety of patients across with special healthcare needs. It offers seven hours of continuing education credit from experts across the country. Registration and information for the seminar on March 10 is available at <https://dentistry.musc.edu/programs/ces>.

You're invited!

### NEW DATE

*The 23rd Annual Dr. Carlos F. Salinas Dental Program for the Diagnosis and Treatment of Individuals with Special Health Care Needs*

Register here for the Salinas Seminar.



Or follow this link

### March 10, 2023

Marriott North Charleston  
8 a.m. – 4 p.m.

This seminar is worth 7 hours of continuing education credit.



All faculty, staff, trainees, and students are welcome.

### Speakers

#### Maureen Perry, D.D.S., MPA, MAEd

"Dental Management of Patients with Epilepsy: An Overview of Dental Management of Patients with Seizure Disorders Along with Recommended Treatment of Associated Oral Issues"

#### Ann Spolarich, RDH, Ph.D., FSDH

"Preventative Health Considerations for Patients with Disabilities"

#### Howell Lewis, D.M.D.

"Special Needs Orthodontics from a Private Practice Perspective"

#### Riley Conklin, MT-BC

"Music Therapy with a Young Adult with an Intellectual Disability: Joy Goes to the Dentist"

#### Alicia Risner-Bauman, D.D.S.

"Evaluating and Managing the Special Needs of the Special Needs Dental Patient"

#### Catherine Cheely Bradley, Ph.D.

"What's New in the Diagnosis and Treatment of Individuals with Autism from a Medical Perspective"

Sponsored by:  
Medical University of South Carolina  
James B. Edwards College of Dental Medicine  
South Carolina Dental Association

Questions:  
Dr. Michelle Ziegler  
843-792-2188  
zieglerm@musc.edu



# FASTRAK<sup>24</sup>

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# DENTAQUEST AND SCDHHS

Working together to improve the oral health of South Carolina's residents

DentaQuest serves as administrator of the Healthy Connections dental program for the SC Department of Health and Human Services (SCDHHS). We are committed to the success of the program and appreciate provider participation.

DentaQuest's Provider Web Portal, [govservices.dentaquest.com](http://govservices.dentaquest.com), is a one-stop shop for verifying member eligibility, claim submission and status check, reviewing policy guides, accessing EOBs and more.

We are pleased to offer a series of educational webinars on the second Wednesday of every month from noon to 1 p.m. EST.

**For more information on the SC Healthy Connections Medicaid Dental Program or provider trainings, you may contact your DentaQuest Provider Engagement team at [CarolinaProviders@dentaquest.com](mailto:CarolinaProviders@dentaquest.com)**



# Classified Ads

## Dental Related Services

**Palmetto Dental Personnel Inc.** is owned and operated by a dental professional with 32 yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants & front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

**Intraoral X-Ray Sensor Repair/Sales-** We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or [www.repairsensor.com](http://www.repairsensor.com).

**Bookkeeping and Accounting** services for Dental offices. Etch & Polish Accounting offers payroll, invoicing, bookkeeping, accounting and tax filing tailored to fit your practice! Check us out at [www.etchandpolish.com](http://www.etchandpolish.com).

Do you want to **increase production and collections**? Let me negotiate your insurance fee schedules to get you the highest reimbursement possible. Detailed insurance breakdowns provide everything you need to schedule treatment. Reach out to me [remotedentalpa@gmail.com](mailto:remotedentalpa@gmail.com).

## Locum Tenens/Positions Wanted

### Positions Available - Dentists

**Volunteer-Helping Hands Dental Clinic** (Georgetown). Th 5 pm. 843-527-3424 or [ahands@gmail.com](mailto:ahands@gmail.com).

**St George/Santee/Holly Hill, SC-** Looking for dentist to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 8 dental hygienists/19 op practice. Contact 843-560-2226 or [drgrarris@bellsouth.net](mailto:drgrarris@bellsouth.net)

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online [d4cdentalbrands.com](http://d4cdentalbrands.com).

**Associate needed in Charleston.** Looking for a full time or part time dentist. Benefits provided, compensation depends on experience. Contact [Faber.dmd@gmail.com](mailto:Faber.dmd@gmail.com).

Busy group practice in **Fort Mill, SC** is seeking a part time orthodontist to join our expanding team. Our orthodontic department is fully established with a large referral base. We have wonderful staff, excellent compensation and earnings potential. For more information or consideration please submit CV to [beth@friendlydentalgroup.com](mailto:beth@friendlydentalgroup.com).

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. **15 dental chairs, 6 private** rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday. [pedodds@pedodoctor.com](mailto:pedodds@pedodoctor.com).

Beaufort Family Dentistry is looking for a **Pediatric Dentist** to complete our team. We are a busy practice that's growing and expanding. The office is fully chartless and digital. Competitive pay, great benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are our top priority. [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com).

Beaufort Family Dentistry is looking for an **Oral Surgeon** for expanding practice for Beaufort and Summerville office. This is a rapidly expanding practice. The office is fully chartless and digital office that puts patients and staff as priority. Competitive pay, benefit package, 401K, Disability. All current PPE recommendations followed. [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

Dental Docs of Spartanburg is seeking a **General Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

**Union Dental** is seeking a General Dentist for expanding office. We offer a complete range of general and cosmetic dentistry services. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

Dental Docs of Spartanburg is seeking a **Pediatric Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "**Fox Dental Staffing**" in App Store & Google Play, Register & Build your schedule <http://www.foxdentalstaffing.com>

We are seeking a new Associate Dentist to join our practice. We can offer competitive pay, benefits and a flexible schedule. We are seeking to fill a position in our **Greenville** location and new West Columbia location. Please reach out if interested or have any questions 304-839-3867 or [tdbrittanye@gmail.com](mailto:tdbrittanye@gmail.com).

Seeking an **Associate Dentist** to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email [tdbrittanye@gmail.com](mailto:tdbrittanye@gmail.com).

Sea Glass Perio & Implantology is seeking a **periodontist** to join our team. Excellent growth opportunity for energetic, driven individual. Significant income potential. Private practice. Over 100 new patients monthly. Offices in Greenville & Simpsonville, SC. State of the art surgical facility. Competitive compensation, full benefit package. [diane@seaglassperio.com](mailto:diane@seaglassperio.com).

Established, busy, private **pediatric** dental office looking for FT associate, with the potential for partnership. Competitive compensation/benefits package, plus a healthy work/life balance. Office is 5 minutes from the beach! Motivated individuals interested in providing children with the highest quality, patient centric, compassionate dental care, email CV to [pipd@pawleyspediatricdentist.com](mailto:pipd@pawleyspediatricdentist.com).

**Pedodontist or a general dentist** that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. [mhuffman@westerncarolinadental.com](mailto:mhuffman@westerncarolinadental.com).

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is available. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. [Ccd.manager@carolinacompletedental.com](http://Ccd.manager@carolinacompletedental.com).

We are looking for a **General Dentist** to work one or two Friday's per month extracting wisdom teeth. There is potential to also do root canals, core buildups, crowns, other extractions and dentures. Most of the treatment would be done on teenagers and some adults. Please email [irmokidsdental@gmail.com](mailto:irmokidsdental@gmail.com) for more information.

Looking for a dentist to join our 20+ year established and fast-growing private practice in **Myrtle Beach, SC**. Specializing in general, restorative and cosmetic dentistry. Molar endodontic and implant experience a plus. We are 100% fee for service practice. Send resume/CV to [kristen@drrearden.com](mailto:kristen@drrearden.com).

Unique associateship opportunity for a **general dentist** who enjoys surgery and helping those in need. We are an energetic emergency and surgery based practice that provides exodontia, implants, iv sedation, PRE, ridge augmentations, biopsies and various other dentoalveolar surgeries. Compensation is very competitive. [Brandon@columbiadentalhealth.com](mailto:Brandon@columbiadentalhealth.com).

**Charleston** Dental Associates seeking full time dentist for a growing private practice. We practice all aspects of dentistry including root canals, implant restorations, oral surgery and prosthodontics. Requires 1-2 years experience. Please submit cover letter and CV to [bcordray@charlestondentalassociates.com](mailto:bcordray@charlestondentalassociates.com).

A busy practice in **Forest Acres** is looking for a pediatric dentist to join our team. In a FT or PT basis. Compensation and benefits are negotiable. Email [ebp031604@gmail.com](mailto:ebp031604@gmail.com).

FT/PT Associate Dentist Opportunity in highly visible, established, busy, advanced digital practice located near **Charleston, SC**. Must be proficient in all phases of general dentistry. 1-2 years experience or GP residency preferred but not required. Competitive pay, high growth potential w/ owner/equity possibility. Focus on Pt Patient Care and delivering excellence. Available Immediately. Please send CV to [gillytooth@gmail.com](mailto:gillytooth@gmail.com)

Seeking PT/FT Oral Surgeon or GP with Advanced Surgical and Implant Skill near **Charleston, SC** Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation dentistry. Please send CV to [gillytooth@gmail.com](mailto:gillytooth@gmail.com).

**Managing Dentist/Owner.** 4 Day Work Week. Autonomy over team and treatment planning. Focus on surgery, dentures and implants. Implant Training included!! \$250,000 base salary + 100% of Monthly Profit. [Mariah.skelleth@affordablecare.com](mailto:Mariah.skelleth@affordablecare.com).

We are growing! I am looking to add an additional **Associate Dentist** to both of my practices. I am open to new grads and experienced doctors. Offering a \$50K sign on bonus, full benefits, competitive compensation package. <https://www.killiandentistry.com/Lauren.haney@pacden.com>

We are looking for a dentist to join our multi-specialty **Camden** location. We are a technologically advanced practice with specialties in IV sedation, implants, Cerec and more! IV sedation certified dentist is a plus! \$2 million dollar practice with unlimited growth potential, competitive pay and ownership/equity opportunities. [mwammons@gmail.com](mailto:mwammons@gmail.com).

Dentist needed in **Spartanburg SC** looking for full time or part time General dentist for growing practice competitive compensation. If interested or have questions, please contact via 864-582-4441 or email Melissa at [info@hillcrestfamilydentistry.com](mailto:info@hillcrestfamilydentistry.com). Please submit cover letter and CV.

General Dentist needed around **Orangeburg, SC**. We are looking for a full time Dentist. We offer 401k, Health Insurance, Malpractice, Ownership Opportunities, Competitive pay, and much more. If you are interested, then please email me at [ctolbert@imagidentalpartners.com](mailto:ctolbert@imagidentalpartners.com) for more information.

Associate (and/or Buyer) Needed in **Myrtle/North Myrtle Beach** Seeking FT dentist for growing private practice in desirable, Grand Dunes area. Preferred proficiency in all aspects of restorative dentistry for a well established 'bread n butter' office. Six ops and digital imaging. 2,450+ active patients. Averaging 60+ new patients/month. Minimum 2 years experience. Lucrative opportunity for a motivated individual. [chadrlamar@yahoo.com](mailto:chadrlamar@yahoo.com)

**Greenville, SC** Associate needed- FT or PT Associate Dentist opportunity for multi location practice. Must be proficient in all aspects of general dentistry. A minimum of 1-2 yrs experience or GPS preferred. Live, work and play in the fast growing upstate. [bellavistadentalsc@gmail.com](mailto:bellavistadentalsc@gmail.com).

Associate Dentist needed in **Seneca/Clemson**. Privately owned general dentistry practice looking to hire full-time associate dentist. Established office with exponential growth. New facility with state-of-the-art equipment (Primescan, sprinray 3d printer, Conebeam, etc). Fantastic opportunity for high earning potential. Average 80 new pts per month. [Dmdword@gmail.com](mailto:Dmdword@gmail.com) or 864-423-9190.

General Dentist needed for **Summerville** area. We can be flexible for a pt or ft position. This office has a well trained team. There is lots of room for growth. Mentorship is available. All applications will be confidential. Please forward cv to [southcarolina904@gmail.com](mailto:southcarolina904@gmail.com).

Associate Dentist- Advanced Dental Center (**Florence SC**). Part time 3-day work week, earning potential up to \$275,000 (based on experience). Health insurance, malpractice, membership & ce reimbursement and so much more. [John@oakpoint.us](http://John@oakpoint.us).

FT or PT Associate Dentist needed for a well-established private practice in Market Common district in **Myrtle Beach**. We're a family practice that provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to [lisa@marketcommondentistry.com](mailto:lisa@marketcommondentistry.com).

**Seneca, SC** practice is seeking an associate dentist with outstanding clinical skill. We're privately owned, patient-driven, and searching for the right dentist to join our growing practice. All digital, CEREC, excellent support staff. Full or Part time. [DrJosh@senecadentist.com](mailto:DrJosh@senecadentist.com)

**Irmo, SC- Dentist** needed for February and possibly part of March to fill in for dentist after surgery. 1 to 4 days per week available. \$750 per day minimum. [acm5765@aol.com](mailto:acm5765@aol.com).

Great Oaks Dental (**near Greenville**) is hiring an associate general dentist to replace a retiring colleague. Join us in providing comprehensive, excellent and compassionate care to our patients! Days/hours are flexible and negotiable. Because we value our team members, compensation is highly competitive. [contactus@greatoaksdental.com](mailto:contactus@greatoaksdental.com) www.greatoaksdental.com.

Privately owned, thriving office of 30+ years in the heart of **Myrtle Beach** is seeking a part-time or full-time dentist. We are a modern office with excellent staff, state-of-the art technology and outstanding earning potential. We have so much to offer a new or experienced dentist. [th@mbdentalassociates.com](mailto:th@mbdentalassociates.com).

#### **Positions Available- Staff**

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Egelsoft & Dexis. 60min recares/80min New Patients/ 30 min child proph. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428 [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Full time **certified dental assistant** position available with a busy pediatric dental office. Duties include taking digital dental radiographs (x-rays), chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to [dmd4kids@bellsouth.net](mailto:dmd4kids@bellsouth.net).

A state of the art- paperless dental practice is seeking a highly energetic **RDH** to complete our team. General office of 18+ years that uses itero scan for invisalign braces- Eaglesoft digital x-rays. Your uniforms, CE and medical insurance will be provided. Send resume to 147 Charlotte Ave. Rock Hill, SC 29730.

Columbia- We are looking for an enthusiastic team member with a positive attitude who can immediately fill the role of **Expanded Duty dental assistant** in our growing practice. Minimum of 5 years of dental assisting experience. Certificate required. Competitive pay and benefits offered. [antley@carolinadentistrysc.com](mailto:antley@carolinadentistrysc.com).

Columbia- We are looking for an enthusiastic team member with a positive attitude to immediately fulfill the role of **insurance coordinator** in our growing practice. Minimum 3 years of front office experience. Diligent understanding of dental insurance a must. Competitive pay and benefits offered. [Antley@Carolinadentistrysc.com](mailto:Antley@Carolinadentistrysc.com).

#### **Practices/Office Space Available**

**Satellite dental office;** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

**Savannah, GA** Periodontal Practice for Sale- Six operatories with an expansion opportunity for an additional op. The current doctor is interested in a partnership with another dentist. 75 new patient referrals/month (with no marketing)! Collections \$1.4 M & EBITDA \$335,000. To learn more, contact Sam Schoenecker with Professional Transition Strategies: [sam@professionaltransition.com](mailto:sam@professionaltransition.com) or give us a call: 719.694.8320.

Spectacular GP for sale in **Columbia, SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

Profitable general dental practice in thriving mid-sized community of **Upstate SC**. Incredibly busy with 50 new patients/month. RE opportunity. 8 operatories. Collections of \$3M & EBITDA \$750,000. High visibility; encouraging new patients! To learn more email Professional Transition Strategies: [kaile@professionaltransition.com](mailto:kaile@professionaltransition.com) or call: 719.694.8320. We look forward to hearing from you!

**Myrtle/North Myrtle Beach** Office For Sale Huge income potential. Bread 'n butter GP in desirable, Grand Dunes area, only one mile to the beach. 2,450+ active patients, averaging 60+ new monthly. Six ops with digital imaging in 2,650 sqft. Four days/week. Collected \$987K in 2021. Low overhead with high profit margin. Very lucrative opportunity for owner/operator. [MBDentist@outlook.com](mailto:MBDentist@outlook.com)

Dental laboratory for sale in **Summerville, SC**. Asking price is \$400,0000. Contact Bradley Lloyd 803-463-6636 or [blloydcommercial@gmail.com](mailto:blloydcommercial@gmail.com).

#### **For Sale**

3,300 SF **Office Space For Lease**. Asking rate: \$18.50/SF NNN. Space delivered in shell condition. Tenant improvement allowance: \$40/SF (negotiable). Located minutes away from Patewood Medical Campus and I-385. [matt@pintailcre.com](mailto:matt@pintailcre.com)

SCDA  
120 Stonemark Lane  
Columbia, SC 29210



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