



Inside this issue:

Navigating Workforce Velocity	4
Executive Director's Notes	6
Dr. Jeff Wallen	6
MUSC Update	8
Employment Law Seminar	9
Classifieds	10

**Published by the
South Carolina
Dental Association**

Design: Maie Burke

www.scdadental.org

**Toll Free in SC:
(800) 327-2598**



Facebook: SCDental
Twitter: SCDentalAssoc
Instagram: southcarolina
dentalassociation



President's Message

By John C Comisi DDS, SCDA President



Christmas time is here.
Families drawing near.
Oh, that we could always see,
Such spirit through the year
~Vince Guaraldi Trio, A Charlie Brown Christmas

My dear fellow South Carolina Dental Association members, It is with a sense of deep gratitude and pride that I deliver my final message to you as President of the South Carolina Dental Association (SCDA). As I reflect over the past year, I can honestly state that we had a very successful year.

When I first took office last year, I had a vision for our organization that was centered on collaboration, innovation, and advocacy. Let's look at these goals.

In reaching for the Advocacy goal, we can look at our work with the Medical University of South Carolina, fostering opportunities for the students to benefit from the relationship with the SCDA. We have provided scholarships, lab jackets, white coats, and had a wonderful contingency from MUSC that joined us in our Advocacy Days both at the State House in Columbia, and on the Hill in Washington, DC. Reinstating the State House advocacy this year was important since we were not able to enable this since before the Pandemic. The Governor praised the students during our visit and strongly urged them to stay in South Carolina after graduation.

Our Collaboration goal was attained by the Work Force Summit we held in the Spring, which you have each received electronically and will be part of our Mega Topic Issues discussion prior to the House of Delegates meeting on December 1st. During the Summit we brought together representatives from all the stakeholders in this issue, as previously reported. The role of our Dental Assistants will also be discussed during the House, since many ideas on this arena came up through the Summit, and perhaps it is time to consider officially recognize and enable the growth of this crucial part of the dental team via licensing. This type of collaboration is critical to help solve this and other issues that we may and will likely face in the future.

Finally, let's look at Innovation. While not new, the Donated Dental Service, that so many of you participate in have reached so many patients in need during the past year and for so many years prior. This way of giving back is so very important to the many who otherwise could not afford the dental care provided to them via this program. In concert with this, the hope that dentistry can become part of the telehealth area to help to who do not have a dental home to gain one via this mechanism which, during the pandemic, helped so many find a dental home. This innovation has made a huge positive impact in medicine, and I believe it would be very beneficial in the dental arena.

We had a fantastic innovative SCDA Annual Meeting on the Isle of Palms, SOLD OUT to boot, with a fantastic array of speakers at an amazing venue. I'm so glad so many of you were able to participate and I'm sure that future meetings, like Dr. Howell's meeting in Greenville this coming August, will be built on the successful foundation we created.

I am also proud of the work done at the SCDA to support our members. You have

so many valuable resources available via our Member Benefits Program, and as I have already stated, the SCDA has and continues to advocate for our patient and member interests at the state and national levels. I believe that a strong SCDA is essential to the success of our members, and I am committed to continuing to support them in any way that I can.

As I conclude my term as President, I am confident that the SCDA is in a strong position to continue to make a positive impact on the profession of dentistry in South Carolina. I am grateful for the opportunity to have served as your President, very grateful to the members of the SCDA Board and our amazing professional team at the SCDA Headquarters. I look forward to seeing the many accomplishments that the SCDA will achieve in the years to come.

Thank you for your support and I am always at your service!

Sincerely,
John C. Comisi, DDS
President, South Carolina Dental Association

Unsubscribe from the hard copy
SCDA Bulletin by emailing
scda@scda.org



DENTIST HOME LOAN

Our Professional Home Loan accommodates the unique financial demands of certain professions. Currently available for dentists, attorneys, physicians, veterinarians and other select professionals.

Contact your local
Real Estate Loan Officer today!

Enjoy several advantages over traditional mortgages:

- Valid for the purchase or limited cash out refinance of single-family homes, townhomes and condos
- Up to 100% financing for loans up to \$750,000
- Up to 95% financing for loans up to \$1,000,000
- Up to 90% financing for loans up to \$1,500,000
- No private mortgage insurance requirement
- Student loans deferred for a minimum of 12 months after closing, not included in debt ratio

grow financial[®]
federal credit union



NMLS# 477765

Membership required—Subject to eligibility. Subject to credit approval. Grow Financial mortgage loans are valid for the purchase or refinance of owner-occupied residential properties in the states of Alabama, Florida, South Carolina, North Carolina, Georgia and Tennessee including single-family detached, condominiums and townhomes. Not valid for the purchase of investment properties. Maximum loan amount up to \$1.5 million. Grow Financial mortgage loan rates are updated daily and available at growfinancial.org. Not all terms are available. Some restrictions apply.



Heather Sprowls

803.705.3121, ext. 6205

heather.sprowls@growfinancial.org

NMLS# 239459

Make the right CHOICE when selling your dental practice!



Since 1996, our team of experts have provided successful transition services exclusively to dentists. Choice prides itself on its reputation for integrity, service and results.



Catherine Silva
(877) 365-6786 Ext.238
c.silva@choicetransitions.com



Angeliki Scoumis
(877) 365-6786 Ext.239
a.scoumis@choicetransitions.com

www.choicetransitions.com

Considering selling to a DSO?
Scan the QR code to watch a brief and
informative video to help you decide.

“

Choice walked me through the process, presented the best offers, and made the experience much less stressful by handling all the negotiations. In the end, I received more for my practice than I ever expected. The best part is that Choice provided all the consultation and services to me without charging any fees! If you are considering selling to a DSO, I highly recommend you contact Choice instead of directly contacting the DSOs.

”

Commission free. DSO Choice.



(774) DSO-INFO • choicetransitions.com



Navigating Workforce Velocity: A Guide for South Carolina Dentists

By William Greene, President-Palmetto Benefit Solutions, an SCDA Endorsed Company

In the wake of economic shifts and the looming possibility of a recession, leaders across industries, including dentistry, are preparing for potential challenges. However, rather than slowing down, it's crucial for dental practice leaders to gear up for the next growth phase. One key area of focus? Workforce velocity.

Understanding Workforce Velocity

At its core, workforce velocity refers to the movement of workers within an organization, encompassing new hires, resignations, and retirements. While a high workforce velocity might indicate growth in terms of hiring, it can also signal high turnover rates. (U.S. Bureau of Labor Statistics, 2023) This suggests that even amidst economic slowdowns, employees remain confident in finding better opportunities.

For dental practices, this can mean frequent staff changes, impacting both the practice culture and incurring costs related to recruitment, training, and salary negotiations.

The Digital Age and Its Impact

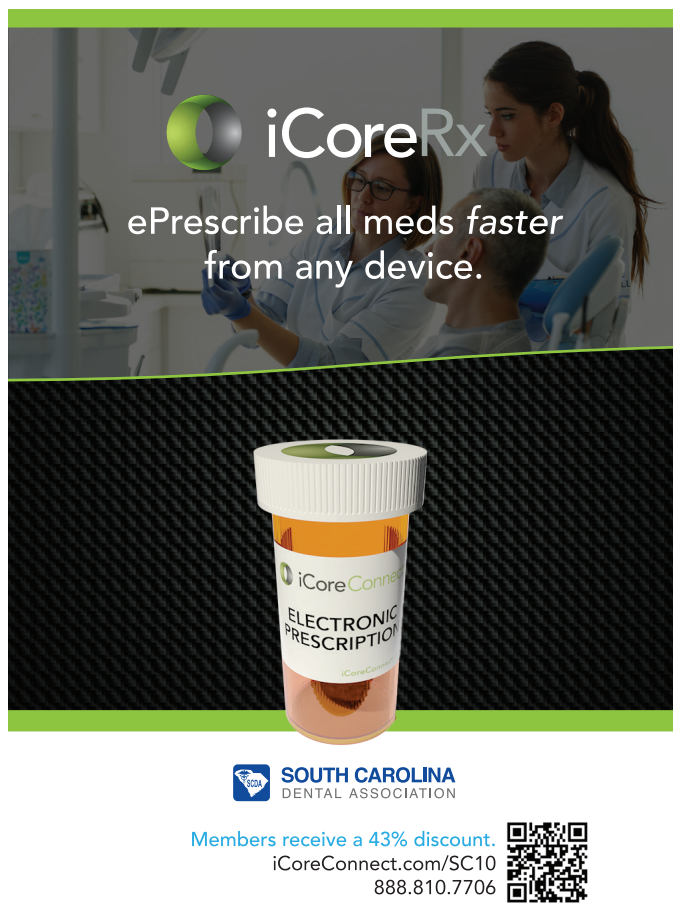
The rapid pace of Workforce Velocity can be attributed to the digital age. Today's employees have unparalleled access to job opportunities. With a few clicks, they can upload their resumes, showcase their skills, and apply to multiple positions that align with their expertise and values. (CAP, 2023)

For dental practices, this means creating an environment that not only attracts but retains top talent.

Strategies for Dental Practices

- 1. Competitive Compensation and Benefits:** In today's competitive job market, offering a competitive wage isn't just a bonus—it's a necessity. Beyond the basic salary, dental practices should consider enhancing their benefits packages. This could include health insurance, short-term disability, voluntary benefits, retirement plans, and even perks like professional development allowances or wellness programs. A comprehensive compensation and benefits package can make a significant difference in attracting and retaining top talent, ensuring that your practice remains a preferred employer in the South Carolina dental community.
- 2. Enhance Practice Culture and Environment:** A nurturing work ambiance can drastically curtail attrition. A study by Vistage revealed that 84% of CEOs are augmenting salaries, 68% are introducing flexible work timings, and 60% are facilitating remote work options to mitigate the effects of high workforce velocity (Vistage Worldwide, 2023)
- 3. Invest in Employee Development:** Continuous learning opportunities can make employees feel valued. This includes training sessions, workshops, and courses relevant to the dental field and emerging technologies related to Artificial Intelligence.
- 4. Stay Interviews:** Instead of solely relying on exit interviews, consider "stay interviews." These periodic check-ins can provide insights into employee satisfaction and areas of improvement.


In conclusion, as we approach the next growth cycle, the demand for skilled dental professionals will likely surge. By creating a supportive, engaging, and rewarding work environment, dental practices in South Carolina can ensure they not only attract but retain the best talent in the field.



The advertisement for iCoreRx is divided into two main sections. The top section shows a dental office with a dentist and a patient. The text reads: "iCoreRx ePrescribe all meds faster from any device." The bottom section features a close-up of an orange pill bottle with a white cap. The label on the bottle says "iCoreConnect ELECTRONIC PRESCRIPTION".

SOUTH CAROLINA DENTAL ASSOCIATION

Members receive a 43% discount.
iCoreConnect.com/SC10
888.810.7706





Drake Precision Dental Lab
800-476-2771



As Thanksgiving approaches, we at Drake Precision Dental Laboratory Inc. want to take a moment to express our sincere gratitude for the trust and collaboration we've shared over the years. Your commitment to excellence in dental care and your dedication to your patients have not only inspired us but also strengthened our partnership.

This Thanksgiving, we're thankful for the opportunity to work alongside you in creating beautiful, healthy smiles for your patients. Your vision and expertise, coupled with our passion for precision in dental craftsmanship, have allowed us to craft countless smiles that have transformed lives.

Together, we've achieved remarkable smiles.

We want to extend our heartfelt appreciation for your continued trust in our services. Your dedication to patient care has not only improved lives but has also made a significant impact on our dental community.

As a token of our gratitude, we're pleased to offer you an exclusive Thanksgiving gift:

For more information contact **Elizabeth Perry**.
eperry@drakelab.com | 800-476-2771
8510 Crown Crescent Ct, Charlotte NC 28227



ComfortZone Bite Splint for

\$59



with any crown and bridge case.

**Offer good from November 1 to November 30, 2023 **

Simply mention **THANKSGIVING** on your next Rx with us, and we'll ensure you receive the special treatment you deserve.

Wishing you and your loved ones a joyful and thankful Thanksgiving celebration filled with smiles, laughter, and cherished moments.



Executive Director's Notes

By Phil Latham, SCDA Executive Director



Locum Tenens

A locum is a person who temporarily fulfills the duties of another, and a locum tenens dentist is a dentist who works in the place of the regular dentist when that dentist is absent, or when a practice is short staffed. A locum dentist may also work in the place of a deceased dentist, giving the owner of the dental office time to sell the practice.

There can be confusion regarding the administrative practices and policies of third party carriers to address instances where the absent dentist is in-network with the plan and a temporary dentist, who is not in-network with the plan has been hired to treat patients expecting to be treated by a network dentist.

Plans have various practices and policies when it comes to locum dentists and while some of these policies may be similar, they do have their differences. It is important for dental offices to understand the need for locum tenens dentists and to completely understand how this is overseen by various dental plans. The American Dental Association (ADA) has set up this free webinar for December 7th, 2023, at 1 p.m. (EST) to help explain how to maintain and keep a dental office functioning while the owner dentist is out on short-term leave. You can register for the [webinar here - Webinar Registration - Zoom](#)

Network Agreement Terminations

There are instances where you may decide that you want to terminate an existing network agreement, but there are steps to take prior to making that decision. The ADA has put together a document to help explain and guide you through those decisions. [terminating-a-network-agreement.pdf \(ada.org\)](#)

2024 ADA Claim Form

A new version of the ADA Claim Form and its updated completion instructions will be effective January 1, 2024. The 2024 version provides new spaces for reporting data that can expedite timely and accurate claim reimbursement. It is now possible to clearly identify claims for services delivered by a "locum tenens" dentist, one who is standing in for another who is away from the practice for a short time. The form also supports reporting an identifier, known as Payer ID, that when available uniquely identifies the third-party payer receiving the claim.

You can download the new form and instructions here - [Download the preview sample of the 2024 claim form and completion instructions](#)

Congratulations!



Dr. Jeff Wallen was elected AAOMS Treasurer at the recent House of Delegates Meeting in San Diego. Jeff is eminently qualified for this position as he received formal business education at the undergraduate and graduate levels

Jeff has practiced in the Myrtle Beach area for almost 30 years. Prior to specialty training, he served as a dentist in the USAF for 5 years. Dr. Wallen has served in numerous professional leadership positions. He has been President of the Grand Strand Dental Society and President of the South Carolina Society of Oral and Maxillofacial Surgeons. He is currently President of the Southeastern Society of Oral and Maxillofacial Surgeons. He has served as Chairman of the OMSPEC Board, a member of the AAOMS Committee on Government Affairs, and a member of the Committee on Public and Professional Communications.



We are pleased to announce...

Ryan Stenvall, D.M.D.
has acquired the practice of
Bassil S. Cuffy, D.D.S.
Simpsonville, South Carolina

Rob Safrit, D.M.D.
& **Family Dental Health**
have acquired the practice of
Thomas P. Jones, D.M.D.
Sumter, South Carolina

*We are pleased to have assisted
in these practice transitions.*

Practices For Sale

GREENVILLE AREA REAL ESTATE AVAILABLE: GP in a professional complex with ample parking. The office is in excellent condition with 3 ops. The practice collected over \$500K on a 3-day work week. The patient base is 100% FFS. There is ample room for growth as the seller refers out all dental specialties but does offer Botox, sleep apnea, and TMJ/TMG services. The office has digital x-ray and patient files. **Opportunity ID: SC-8017**

CLOSE TO THE COAST: Fantastic GP located in a free-standing building with 5 ops, 2 of which are hygiene, in 1,700 sq. ft. It is all digital with paper charts for patients. The practice is a mixture of 80% FFS and 20% Medicaid, no PPOs to control your compensation. This practice collections were \$890K in 2022, making it an excellent income opportunity. The seller is willing to stay on post-sale if you desire. **Opportunity ID: SC-8016**

COLUMBIA MILLION DOLLAR OPPORTUNITY: Excellent opportunity for a talented clinical dentist. Current collections are \$900K with a 3.5 doctor and 2.5 hygiene work week. The practice has a patient base that is 80% PPO and 20% FFS. There are a total of 7 ops, 5 are equipped. **Opportunity ID: SC-7919**

SATELLITE, MERGER OR START-UP OPPORTUNITY: GP located in an office complex in the West Ashley area of Charleston. This 1,000 sq. ft. space houses 2 fully equipped ops and a 3rd op that's plumbed. Current collections are \$330K with 750+ active patients that are 64% PPO and 36% FFS. The practice operates on 3 doctor and 3 hygiene days per week. **Opportunity ID: SC-7918**

Go to our website or call to request information on other opportunities!

800.232.3826

Practice Sales & Purchases Over \$3.2 Billion

www.AFTCO.net

55 YEARS *of making smiles THAT LAST*



**SHERER
DENTAL
LAB**

Over half a century in business, countless relationships, thousands of smiles ...

WE WANT TO JOIN YOUR TEAM!

CALL US TO GET STARTED:
(800) 845-1116



ADA Matters – A Personal Perspective

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine

One day when I was a student at Indiana University, my Ph.D. and orthodontics mentor, Dr. Eugene Roberts, who is now a dear friend, walked into my cubicle and said, "Saran, you need to be an ADA member." Being a foreign student, I did not quite appreciate what the American Dental Association did except that it offered certain benefits like disability and maybe life insurance.

Fast forward many years and now I am honored to serve as an alternate delegate for the South Carolina delegation for the last five years. Each fall we have three meetings: a South Carolina meeting, a 16th district meeting (for Virginia, North Carolina, and South Carolina), and then finally we have the ADA meeting and the House of Delegates.

Throughout the last five years, I have observed a few things. The delegation is so dedicated. They care about the dental profession and volunteer an immense amount of time away from their practices. They spend hours reading and debating the impact of the changing environment on the dental profession. They discuss and debate in a very professional manner, and their passion for the profession is readily apparent. At the ADA meeting, there is the election for the ADA president elect and other positions. Listening to the speeches of the prospective candidates, their life stories, and why they care about the ADA is moving, as are the acceptance and concession speeches.

Why be a member? Of course, you make amazing lifelong friends who are engaged in a similar purpose and mission, but it's beyond that. Please check out <https://www.ada.org/join-the-ada/member-benefits>.

And for my part, thank you Dr. Roberts!



From left to right: Our South Carolina delegation chair, Dr. David Moss; 16th district members; MUSC representation.



SOUTH CAROLINA DENTAL ASSOCIATION

Course Title: Employment Law Update for Small Employers/Personnel Manual Policy Updates

Date/Time: Friday, January 19, 2024; 9:00 am -11:00 am

Location: Webinar (Zoom link will be emailed closer to date)

Speaker: Kris Cato Attorney Certified Specialist in Employment and Labor Law

Credit Hours: 2

Cost: \$50.00 for SCDA Members, \$150 for Non-Members

Session Description: Employment law update for small employers. This will focus on recent developments that affect all employers related to employee handbooks and policies implemented by employers, as well as permissible and impermissible reasons to discipline or terminate employees. Other topics include the enforceability of non-compete provisions and non-solicitation of employee's provisions in employment and severance agreements, and the new I-9 Form requirements. Time will be reserved at the end of the session for answering questions.

Educational Objectives:

- New developments to Employee Handbooks and Employment Policies
- Permissible and Impermissible reasons to discipline or terminate employees
- Non-compete provisions
- Non-solicitation of employee's provisions in employment and severance agreements
- New I-9 form requirements

[REGISTER](#)



DentaQuest provides cost-effective administration for group, individual, Medicaid, CHIP, and Medicare Advantage programs, on and off exchanges.

Our mission is to improve the oral health of all. We are a partner in the community and committed to improving oral health through access, innovation and affordability.

To learn more about us please visit DentaQuest.com

Or contact us at Carolinaproviders@DentaQuest.com

Classified Ads

Dental Related Services

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

Positions Available - Dentists

St George/Santee/Holly Hill, SC- Looking for dentist to expand our staff at growing dental group. 4-5 days per week. Prefer to live within 25 miles of practice. 8 dental hygienists/19 op practice. Contact 843-560-2226 or draggarris@bellsouth.net

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. **15 dental chairs, 6 private** rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday. pedodds@pedodoctor.com.

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "**Fox Dental Staffing**" in App Store & Google Play, Register & Build your schedule <http://www.foxdentalstaffing.com>

We are seeking a new Associate Dentist to join our practice. We can offer competitive pay, benefits and a flexible schedule. We are seeking to fill a position in our **Greenville** location and new West Columbia location. Please reach out if interested or have any questions 304-839-3867 or tdbrittanye@gmail.com.

Seeking an **Associate Dentist in Lexington SC** to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Seeking an Associate Dentist to join our practice in **West Columbia**. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone or email tdbrittanye@gmail.com.

Established, busy, private **pediatric** dental office looking for FT associate, with the potential for partnership. Competitive compensation/benefits package, plus a healthy work/life balance. Office is 5 minutes from the beach! Motivated individuals interested in providing children with the highest quality, patient centric, compassionate dental care, email pipd@pawleyspediatricdentist.com.

Pedodontist or a general dentist that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. mhuffman@westerncarolinadental.com.

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is available. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. Ccd.manager@carolinacompletedental.com.

We are looking for a **Dentist** who enjoys checking hygiene. We are looking for someone who can cover 1-4 times per month on checking only hygiene. We do see children and teenagers. Please email irmokidsdental@gmail.com for more information.

Looking for a dentist to join our 20+ year established and fast-growing private practice in **Myrtle Beach, SC**. Specializing in general, restorative and cosmetic dentistry. Molar endodontic and implant experience a plus. We are 100% fee for service practice. Send resume/CV to kristen@drrearden.com.

Unique associateship opportunity for a **general dentist** who enjoys surgery and helping those in need. We are an energetic emergency and surgery based practice that provides exodontia, implants, iv sedation, PRE, ridge augmentations, biopsies and various other dentoalveolar surgeries. Compensation is very competitive. Brandon@columbiadentalhealth.com.

Charleston Dental Associates seeking full time dentist for a growing private practice. We practice all aspects of dentistry including root canals, implant restorations, oral surgery and prosthodontics. Requires 1-2 years experience. Please submit cover letter and CV to bcordray@charlestondentalassociates.com.

FT/PT Associate Dentist Opportunity in highly visible, established, busy, advanced digital practice located near **Charleston, SC**. Must be proficient in all phases of general dentistry. 1-2 years experience or GP residency preferred but not required. Competitive pay, high growth potential w/ owner/equity possibility. Focus on Pt Patient Care and delivering excellence. Available Immediately. Please send CV to gillytooth@gmail.com.

Seeking PT/FT Oral Surgeon or GP with Advanced Surgical and Implant Skill near **Charleston, SC** Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation dentistry. gillytooth@gmail.com.

Dentist needed in **Spartanburg SC** looking for full time or part time General dentist for growing practice competitive compensation. If interested or have questions, please contact via 864-582-4441 or email Melissa at info@hillcrestfamilydentistry.com. Please submit cover letter and CV.

Greenville, SC Associate needed- FT or PT Associate Dentist opportunity for multi location practice. Must be proficient in all aspects of general dentistry. A minimum of 1-2 yrs experience or GPS preferred. Live, work and play in the fast growing upstate. bellavistadentalsc@gmail.com.

Associate Dentist- Advanced Dental Center (**Florence SC**). Part time 3-day work week, earning potential up to \$275,000 (based on experience). Health insurance, malpractice, membership & ce reimbursement and so much more. John@oakpoint.us.

FT or PT Associate Dentist needed for a well-established private practice in Market Common district in **Myrtle Beach**. We're a family practice that provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to lisa@marketcommondentistry.com.

This is a **once in a lifetime opportunity** to join a quality focused, fee for service, group practice in a high growth area. Please visit brickyarddentalgroup.com/associateship to apply or to learn more about this opportunity.

Excellent opportunity and competitive compensation for new graduate or experienced dentist. We are looking for full or part time dentist to join our rapidly growing practice in the lovely **Forest Acres** community in Columbia SC. 803-738-2424 or email cdcsmls@live.com.

The MUSC JBE College of Dental Medicine seeks applications for a full-time faculty position - the **Director for the Nexton Dental Clinic**. This is a full-time, non-tenure position. Requirements: At least 10 years clinical experience, proficiency in Digital Dentistry technology. The candidate will provide direct clinical care and instruct students. garvins@musc.edu

Busy practice needs another **Summerville dentist!** Benefits include- health insurance, malpractice, license fees, DEA registration, vacation, etc. Motivation and initiative are high priorities. Would love to entertain a conversation. Send resume drbahn@live.com.

Busy and growing dental practice in beautiful **Fort Mill, SC** is looking for an associate general dentist to join our expanding team. Competitive and excellent pay for qualified candidate. Experience is preferred but not mandatory. State of the art facility, computerized and paperless. For more information or please contact beth@friendlydentalgroup.com.

Seeking Associate with buy-in option- We're a private dental practice in **Seneca, SC**, known for providing exceptional dental care to our patients. Our practice is equipped with state-of-the-art technology & offers a wide range of services. To apply, submit resume, cover letter and relevant documents to maliafredricksondds@hotmail.com.

Lead Dentist opportunity at an established practice in upscale **Columbia, SC!** Enjoy a 4-day work week and incredibly talented staff that has been with the team for decades. 20K sign on bonus. Please email casey@lockhartdental.biz for additional information and/or compensation specifics 4-day work week, Monday through Thursday 7:30 am- 3:00 pm.

We're looking for a dentist to join our multi-specialty **Columbia** area. Modern office with CBCT, digital scanner, 3D printer, and implant system. Busy practice seeing a cash pay patient base. Huge income opportunity and sign-on bonus. Mentorship opportunities and defined path to ownership. 919.410.5216 or abracefield@ammons dental.com.

Come work with us and achieve greatness. We are seeking a FT dentist to join our busy general practice in **Columbia, SC**. Simply Smile is an updated practice with an energetic atmosphere. We offer great benefits, compensation, and the ability to work independently with a supportive and trained staff. Mon-Fri. new grads welcome. Send resume to simplysmile7457@gmail.com.

Orthodontist (Charleston, SC) Full time, competitive pay, 401k, health insurance, malpractice, membership & ce reimbursement, ownership and so much more! Contact Kelly Kakkuri kkakkuri@oakpoint.us.

Midlands Technical College in Columbia, SC, is looking for a **Dental Hygiene Program Director**. Program offers graduates an Associate's degree; starting 20 new students each year. Qualifications: Master's degree, Licensed Dental Hygienist, or Dentist licensed to practice in SC. Applications located online at SC.Gov, under "Find A Job."

Exciting opportunity to join a highly successful practice in **Charleston, SC!** We offer a modern office with state-of-the-art technology that includes a 3D CBCT, Implant system, Digital scanner, and more! Enjoy a full schedule, strong new patient flow, defined partnership path to ownership, mentorship opportunity with one of the top implant doctors, and a full service dental practice! cpowell@ammons dental.com.

Passionate dentist wanted to join **Columbia's** thriving West Vista Dental. Exciting Associate Dentist opening in patient-centric practice. Work with experienced professionals, enjoy clinical autonomy and growth opportunities. Contact John Petty at john@oakpoint.us to join our team and deliver exceptional oral care in a welcoming environment. john@oakpoint.us

Periodontist- Full or Part time position available, we have an excellent team. We are adding to our growing specialist office. Please forward CV. All applications will be confidential, will consider new grads. management@teethds.com.

Dental Associate full time position in **Charleston**. We are a busy general dental office. Team is well trained. We work together as a team. Same day crown technology and office is paperless. If this sounds like a fit for you, please send CV to management@teethds.com.

We are looking to add an **endodontist** to our specialty office. We are looking for someone that is patient focused and can provide our patients with high quality dentistry. We can offer a full time or part time position. Please send your CV to management@teethds.com, all applications will be confidential.

Looking for a solid future? Become the main dentist in this 2.9 million annual sales, state of the art office. One of our dentists who has been practicing in **Myrtle Beach** for over 40 years is cutting back as soon as you arrive. We have over 4000 patients and add over 90 new each month. Call Peter Jones with Tideland Dental at 843-650-4500 for more information.

Looking for a full-time associate dentist in our busy, private practice office in **Conway, SC**. Our office is fully equipped with an itero scanner, Glidewell milling unit, Prexion and more. Offering minimum daily base pay or 35% of production. FFS office. 401K and benefit potential. caracolemandmd@gmail.com

Myrtle Beach- Flexible opportunity for PT or FT schedule. Child friendly family practice seeking compassionate dentist to work with children and adults of all ages. Enjoy the ability to work independently with supportive staff. Mon-Fri, new grads welcome. Send resume to mendez_marlene@yahoo.com.

Fantastic opportunity for high earning potential! **Seneca Family Dentistry** is seeking a part-time or full-time Associate Dentist. We are a privately owned general dentistry practice located steps from Lake Keowee and 10 min to Clemson! Established office with exponential growth! Beautiful facility with state-of-the-art equipment, wonderful patient base and great support staff! Contact: Dmdword@gmail.com or 864-423-9190

Positions Available- Staff

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, SC! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, SC! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, SC! 7:30am - 4:00pm. Fun & Energetic Environment. Egelsoft & Dexis. 60min recares/80min New Patients/ 30 min child proph. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428 info@foxdentalstaffing.com

Full time **certified dental assistant** position in a busy pediatric dental office. Duties include taking digital dental radiographs, chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to dmd4kids@bellsouth.net.

A state of the art- paperless dental practice is seeking a highly energetic **RDH** to complete our team. General office of 18+ years that uses itero scan for invisalign braces- Eaglesoft digital x-rays. Your uniforms, CE and medical insurance will be provided. Send resume to 147 Charlotte Ave. Rock Hill, SC 29730.

Once in a lifetime opportunity to be part of Maxillofacial Prosthodontics and Head and Neck Surgery Team! Together, we will improve quality of life of patients with complex dental and maxillofacial needs. Duties include but are not limited to taking CBCT, 3D intraoral scans, **assisting chairside** and in OR Email resume or CV and references to leeby@musc.edu.

Irmo, SC- Dental hygienist needed. Full time/ part time, Monday-Thursday 8am-5pm, lunch 12-1. Competative pay with experience. acm5765@aol.com.

We are looking for a **DAII** to join our team. Applicant should be a people-person and willing to help out in all aspects of office life. Comensation based on experience. Benefits include PTO, paid holidays, health insurance and 401K. info@smilesinthesun.com.

We are looking for a **patient coordinator** to join our team in Indian Land. Applicant should be a people person and have experience with Eaglesoft. Compensation based on experience. Benefits include PTO, paid holidays, health insurance and 401K. info@smilesinthesun.com.

Our Lady of Mercy Community Outreach is seeking a **dental assistant** with great customer service. Four days/28 hours a week position. Must have graduated from an accredited dental assisting program or have a minimum of two years of chairside work experience. Submit a resume and cover letter to ashlee.franklin@olmoutreach.org.

We are seeking an energetic individual to step into the role of PT/FT **dental hygienist**. We are privately owned, FFS office and we offer competitive pay. Please send all resumes and references to info@lugoffsmiles.com.

Dental assistant and front desk position available. Our office hours are Monday-Thursday. We take pride in being an individual/solo practice. Surgical and implant experience preferred. X-ray certification needed. Health benefits are available. Please e-mail all resumes to info@drdonaldhogan.com or fax 803-788-4409.

Dental Hygienist- Exciting opportunity to join a longstanding practice with a full range of dental service. The office has state-of-the-art technology, including 3D CBCT! 4 day work week, strong new patient flow, guaranteed base pay with bonus opportunity. Retirement plan matching, CE, paid time off and holiday pay. Cpowell@ammons dental.com.

Columbia- Well established private practice seeking **FT RDH** who is passionate about patient care, oral health and is a team player. State of the art technology including ultrasonics, digital xrays, intra oral scanning, in office milling, 3D printing and CBCT. Full benefits. M-Th 8-5 frontdesk@fivetowersdentistry.com.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

Spectacular GP for sale in **Columbia, SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

Dental laboratory for sale in **Summerville, SC**. Asking price is \$400,000. Contact Bradley Lloyd 803-463-6636 or blloydcommercial@gmail.com.

Office space available in **Columbia SC**. 3 operatories, 2 fully equipped, reception, private office, 2 bathrooms, lab. Call 803-798-7001.

Office For Sale in **Greenwood-** Established general practice, 40 year history 1.5m collections prior year, strong fee schedules. Loyal patient base, Underserved area means student loan forgiveness may be available to provider. Building also for sale. jwhite@hci-ebc.com.

A profitable periodontal practice situated in the **Upstate** Region of South Carolina, where 2022 collections totaled nearly \$1 million seeing patients 4 days per week. The one-story, stand-alone facility is 2,200 sq. ft., with 4 fully-equipped operatories. CS 8200 3D Neo Edition. Contact matt.kosciewicz@mcgillhillgroup.com for more information.

For Sale

3,300 SF **Office Space For Lease**. Asking rate: \$18.50/SF NNN. Space delivered in shell condition. Tenant improvement allowance: \$40/SF (negotiable). Located minutes away from Patewood Medical Campus and I-385. matt@pintailcre.com

SCDA Supplies

SCDA Supplies offers discounted dental supplies for all members of the South Carolina Dental Association. SCDA members could save up to 20% or more on dental supplies. More than 60,000 products from more than 500 brands (most available through dealers) are listed.

No Gray Market, expired or counterfeit items.

All products are from direct manufacturers and authorized dealers.

Visit
www.SCDASupplies.com
to see a video showing how SCDA Supplies can save you money.

Get a customized price comparison

by emailing or faxing current supplier's invoices to SCDA Supplies.

- **100% Free Shipping.** On everything, regardless of order size. No exceptions.
- **Fast shipping.** Same-day fulfillment and 2-3 day delivery to South Carolina.
- **Order accuracy.** Through advanced warehouse automation and quality control.
- **Streamlined returns.** Most returns and damaged shipments are resolved same-day.
- **No restocking fees.** If returnable items are returned within 30 days of receipt.

"I've made a few purchases and have been pleased! Orders are shipped fast, I usually get in a day or two. I also really like the real time inventory check! Some prices are a good bit cheaper than my normal supplier, which makes it even better!"
Jennifer Patterson, DMD

"I have really enjoyed using SCDAsupplies.com! It's a huge benefit to the practice to be able to search for items and order as much or as little as I need with free shipping. I've also had good experience with customer service as well."
Mark (Wil) Waninger, DMD



SCDAsupplies.com
SOUTH CAROLINA DENTAL ASSOCIATION