



# SOUTH CAROLINA DENTAL ASSOCIATION

# Bulletin

## May 2022

### Volume 50, Issue 5

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**Published by the  
South Carolina  
Dental Association**

**Design: Maie Burke**

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### Greetings from the Coast of SC!

By Dr. Nick Papadea, SCDA President

In March, Hal Fair, David Watson, 11 MUSC students and I comprised the SC delegation for the ADA and ADPAC's Lobby Day in Washington, DC. It was the first in person Lobby Day since 2019. Typically, the meeting brings about 1500 dentists and students together; however, this year was scaled down with about 400 in attendance. Yet even with the smaller numbers, the energy of the group was palpable. Fresh off the heels of the McCarron/Ferguson victory, we were eager to hit the Hill in hopes of making positive changes for our profession.

The event began with a Sunday evening reception hosted by ADPAC. The reception was a great place to meet dentists from all over the country. Our delegation was fortunate to meet Dr. Cesar Sabates the current ADA President, and Dr. George Shepley, the ADA President Elect. Following the reception, the students invited me to attend an ASDA party at a local board game bar. Spending time with the students was inspirational. They are an impressive group of young adults who are enthusiastic and willing to be involved. When I was in dental school, it was difficult to get approval to leave the school/miss clinics for any circumstance. It's great that Dean Huja allows the students to participate in Lobby Day, giving them the opportunity to explore dentistry outside of the walls of MUSC, gaining different perspectives, and seeing how the political process works. Our group consisted of 5 D1 students- Johnny Lopiano, Landon Patterson, Aparna Mahendranath, Natalie Benkandil, and Bailey Lockwood; 5 D3 students- George Foster, Bradley Sanders, Katie Flynn, Mackenzie Long, and Sammy Huynh, who is the national Vice President of ASDA; and their fearless leader, D4 student Blakely McCormick. Blakely has been involved in Lobby Day for her entire student career. Upon graduation she will serve in the Army. Hopefully when her military obligation is completed, she will return to help the people of Georgetown County, where she was born and raised! With all of these students on board, our profession is in good hands!



Monday, we met for "class." There were multiple panels educating us on the issues that we would be lobbying. Several dentists demonstrated congressional meetings through role playing activities. Finally, we heard from both sides of the aisle. The cool thing about Lobby Day is that we aren't Democrat or Republican, we are the Tooth Party. We are seeking legislation to benefit our profession. Rep. Mike Simpson R-ID, who is one of 4 dentists in the House of Representatives, Senator Steve Daines R-MT, who has helped sponsor or co-sponsor many pro-dentistry bills over the years, and Tom Persico, Executive Director of the Democratic Congressional Campaign Committee, all addressed our group. After the long day of learning and preparing, our entire delegation went out to dinner for some great food and conversation at the Smith. The evening concluded at a rooftop overlooking the White House and the Washington Monument with the students.

Continued from Page 1

Tuesday was THE day, our trip to Capitol Hill. Our delegation was able to meet with the staff of all SC Representatives – Senator Lindsay Graham and Senator Tim Scott; Representatives Jeff Duncan, Jim Clyburn, Joe Wilson, Tom Rice, Nancy Mace, Ralph Norman and William Timmons. All were very receptive to our issues which included Student Loan Debt; the Dental and Optometric Care Act, which addresses non covered services; trying to achieve a national Medicaid dental benefit; and, the Ensuring Lasting Smiles Act (ELSA), requiring insurance companies to continue to pay for additional surgeries for patients with dental anomalies, including cleft lip and palate patients. Having the MUSC students with us was pivotal to making our case for Student Loan Debt aid. Many of them will be graduating with close to \$400,000 in educational debt, and their personal stories were truly compelling. A few weeks after returning from Washington, we learned the House passed ELSA, so now it will move to the Senate. A huge victory!



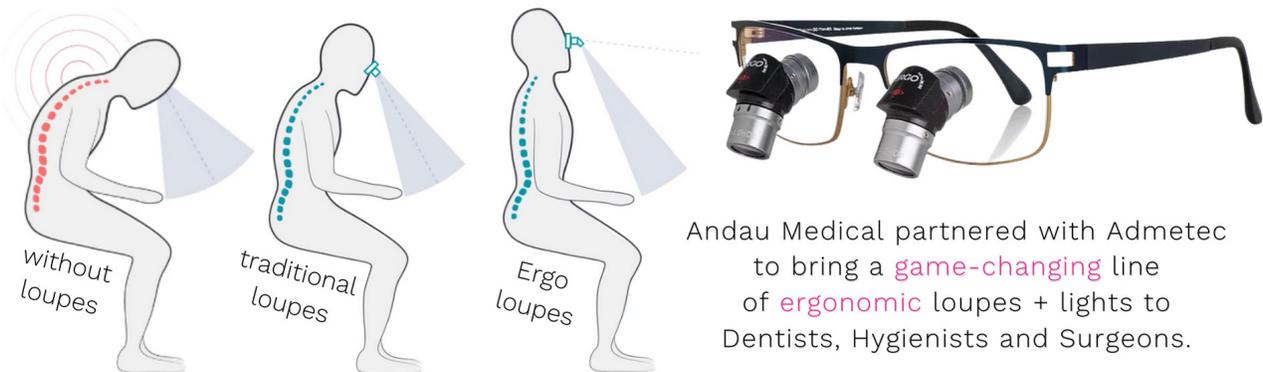
Rep. Mike Simpson R-ID

All in all, it was an incredible trip to Washington. The ADA and ADPAC do a great job with the logistics and education in the political process. I'm very honored to have been a part of this group since 2017.

There's still room available for the SCDA Cruise. If you haven't booked your room yet do so immediately. It's going to be a great family getaway and a ton of fun! Contact Patric Hebb at 1-800-819-3902 Ext. 82983 and use code #L15VX2/SC. Hope to see you there, Come Aboard with SCDA!!!

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**Award Categories:**

**George P. Hoffmann, Jr. - Distinguished Dentist Award**

This award is the premier and most prestigious award presented by the South Carolina Dental Association. It is to honor a member or former member for years of outstanding service to the SCDA, the dental profession, and the community. Nominees must have practiced dentistry in South Carolina for a minimum of ten years.

**Meritorious Achievement Award**

The nominee must be a member in good standing of the SCDA who has demonstrated in recent years significant achievement in dentistry in the areas of professionalism, leadership, academics, research, or health care delivery.

**James B Edwards Citizenship Award**

The nominee must be a member in good standing of the SCDA who has served the citizens of South Carolina in a manner that reflects a positive image of dentistry. Areas of achievement include humanitarian and religious activities, civic affairs, community service, or cultural contributions.

**New Dentist Award**

The nominee must be a member in good standing of the SCDA who has been in practice ten years or less or who is under forty years of age. The nominee must have demonstrated leadership qualities through service to dentistry.

**Dental Team Award**

Team members in a private office. The nominee must be from an office of a SCDA member and nominated by an SCDA member. The criteria for evaluation include:

- The nominee demonstrates the he/she holds the profession of dentistry in the highest regard.
- The nominee has five or more years of experience in the dental field.
- The nominee promotes the interest and betterment of the profession through the team concept of dentistry.
- The nominee participates in community activities that bring credit to the dental profession.
- The nominee demonstrates enthusiasm for his/her work and creates innovative ideas about patient relations and managerial modifications that improve the delivery of patient care.

**Special Recognition Award**

The nominee may be any individual who deserves recognition for special achievement or an extraordinary deed related or unrelated to dentistry. This award provides for special circumstances that do not conform the other awards.

\_\_\_\_\_  
*Category of Award*

\_\_\_\_\_  
*Name of Nominee*

\_\_\_\_\_  
*Nominee Address*

\_\_\_\_\_  
*Nominee Email Address*

*Please attach your typed letter of recommendation and the nominee's CV.*

*Awards may or may not be granted at discretion of the Board. A sitting Board member may not be nominated.*

\_\_\_\_\_  
*SCDA Member Nominating Signature*

\_\_\_\_\_  
*Name (Print)*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Phone Number*

*Do you wish to remain anonymous? Yes \_\_\_ No \_\_\_*

***Your nomination form, letter of recommendation, and the nominee's CV must be returned by October 15, 2022 to the SCDA office. Nominator must be an SCDA Member.***

***These awards will be presented during the 2022 SCDA House of Delegates Meeting on December 2, 2022***

## Executive Director's Notes

By Phil Latham, SCDA Executive Director

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### SCDA News

By now you should have received information on the SCDA's upcoming [2022 SCDA Summer EXPO!](#) The event will be held at the [Columbia Convention Center](#) on Friday, August 26th. This is a one-day conference that will feature CE Classes, MUSC Poster session, networking time, and a Vendor area.

In order to participate in this event as an attendee, you must be a Dentist, Dental Staff, or Dental Faculty. Registration fee is \$100 per person for SCDA members and their staff and \$200 for Non-SCDA members. This includes access to all CE classes, lunch, MUSC Poster session, and our vendor expo. You can visit the [expo website](#) to register.

### ADA News

The American Dental Association (ADA) Center for Professional Success, [success.ada.org](https://success.ada.org), is a great web portal for all dentists. So many features are included like:

- Frequently Asked Questions
- Dental Coding Questions
- Debt Calculators
- Insurance Resources
- Tips on Careers
- One of the newest features is the ADA Oral Pathologist App. This is a chairside reference to oral pathology conditions which can assist when dentists are trying to confirm a diagnosis or when considering possible treatment plans. The app works for both Android and Apple.
- There is also a free white paper called "Dentist Employment Agreements: A Guide to Key Legal Provisions" which is useful for all new dentist and associates.
- Financial calculators are also available to help determine loan terms, loan repayments, debt load and overhead.

ADA staff maintains the website and it is updated daily with useful information. The goal of the Center is to provide specific and correct answers to questions that members have and assist all members to achieve the success they desire.

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## Do You Need More Than Just Travel Insurance These Days? (Hint: YES)

By John Gobbels, 30-Year Health and Public Safety Expert/Chief Operating Officer of Medjet, an SCDA Endorsed Company

Despite the current geopolitical tensions in Europe, and the emergence of BA.2 (the newest Omicron variant) in the news, many people will nonetheless be heading out on spring and summer travel abroad. If there's one thing the pandemic taught us, it was the value of travel insurance, especially "Cancel For Any Reason" insurance (commonly known as CFAR) and medical coverage. But is additional travel protection necessary?



***Air medical transport and travel security memberships have been receiving a lot of attention in the media lately, are they really worth the extra cost? For most travel experts, the answer is an emphatic "yes."***

### Travel Insurance Has Limitations

Travel insurance is important. The best will cover a good chunk of money back should you not be able (or feel safe enough) to go on the trip. It will cover trip interruption (extra hotel nights if you get delayed, or test positive for your return), medical expenses should you become ill or have an accident, and medical evacuation should you require medevac to the nearest hospital capable of treating you. But even with the best policies, that's likely where you'll stay.

You should always read the fine print in your travel insurance plan because the medical coverage is always limited to some extent. Medical treatment costs are capped at a certain dollar amount, transfer by air ambulance to a hospital at home ("repatriation") is typically only done if "medically necessary", and "hospital of choice" is frequently misread as "hospital of choice at home" (but really only means hospital of choice in the city you're currently in).

Membership in a medical transport program like Medjet is affordable, and gives travelers greater control over where they receive medical care. Getting moved to a hospital at home becomes your choice, not left up to an insurance company to determine whether the current facility is "adequate" or not, and whether moving you is "medically necessary". As medical professionals, you also understand the importance of getting back into a system of care you trust, and back under the higher limits of your own health insurance coverage.

Should you incur treatment costs above covered limits, or desire services not covered, the financial responsibility lies with you alone. A serious injury can quickly turn into a serious out-of-pocket bill, and a single medical transport to get moved home can range from \$30,000 (domestic) to \$180,000 (international).

Compared to a \$99 Medjet membership, you begin to see why so many experts recommend this additional protection.

### Security Threats Abroad

While tensions in Europe obviously have travelers nervous, violent crime is also on the rise globally. The pandemic stressed many economies, but perhaps the hardest hit were countries whose economies relied heavily on tourism. Crime has always been present in tourist destinations, but since the pandemic the U.S. Department of State's Travel Advisory system has shown elevated security warnings for many areas typically thought of as "very safe".

Medjet's elevated membership, MedjetHorizon, adds a **24/7 security response line benefit**, with in-country response to a wide variety of safety threats: **Terrorism, political threat, violent crime, disappearance, kidnap for ransom, natural disaster and more**. While travel insurance may also cover some security evacuations, they typically wait for the government to officially issue a mandate to evacuate, which puts you in the same last-minute scramble to get out as everyone else. MedjetHorizon members have access to security responses any time they begin to feel threatened.

# DENTAQUEST AND SCDHHS

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For more information on the SC Healthy Connections Medicaid Dental Program or provider trainings, you may contact your DentaQuest Provider Engagement team at [CarolinaProviders@dentaquest.com](mailto:CarolinaProviders@dentaquest.com)



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## It's Not Just For "Dangerous" Travel

Travelers often dismiss the idea of getting a supplemental travel protection because they aren't planning excursions like cage diving with sharks or participating in events like Spain's annual Running With the Bulls. The extra protection doesn't seem necessary if they're just sightseeing. In reality, unexpected injuries and emergencies can happen at any time, and to anyone, not just people who are going on potentially "dangerous excursions" or participating in extreme sports or activities. If those types of activities ARE in your travel agenda, again, read the limitations of your insurance policy because many won't cover injuries sustained while doing them. Medjet has no "adventure travel" exclusions (and no pre-existing condition exclusions under age 75).

## Accidents Happen Close To Home Too

An added bonus of being an annual Medjet member is that it covers domestic travel as well, any time you venture more than 150 miles from home. Most of our members buy our protection for the "big international trip" but many of our transports each year end up being for accidents like a slip and fall at a wedding, or a serious illness landing a member in a hospital just a few states away. Right now, we're inundated with spring skiing accidents and summer will likely bring its typical heavy load of downed motorcycle transports. People don't think about our program for domestic travel because most health insurance covers emergency treatment in other states. But it can be just as unsettling to be stuck in an unfamiliar hospital a few states away as it is to be stuck in one halfway around the world.

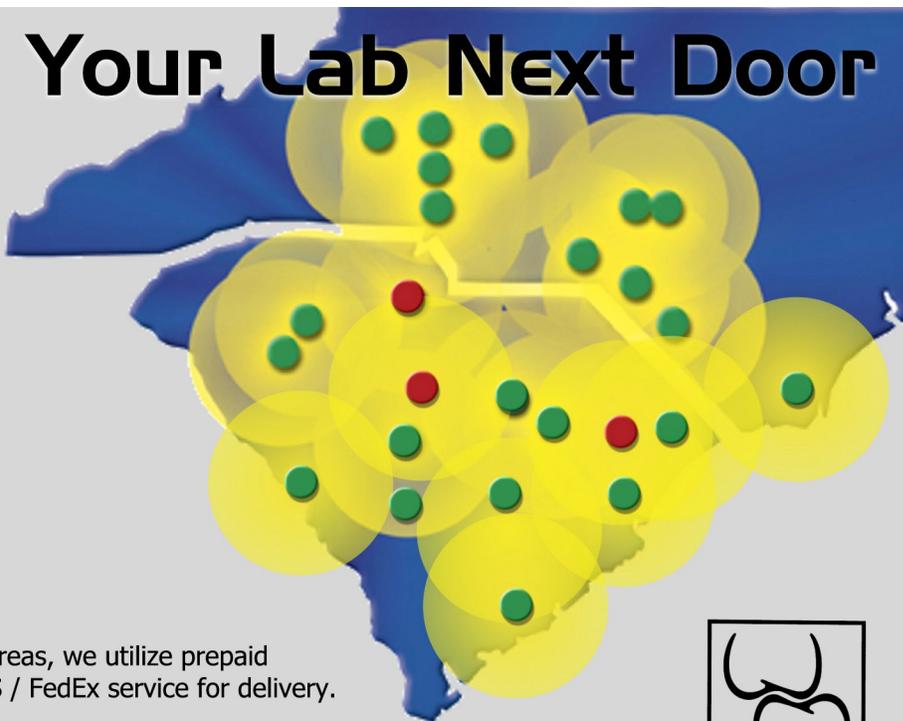
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**Registration is now open for the 2022 SCDA Summer EXPO!** The event will be held at the Columbia Convention Center on Friday, August 26th. This is a one day conference that will feature CE Classes, MUSC Poster session, networking time, and a Vendor area.

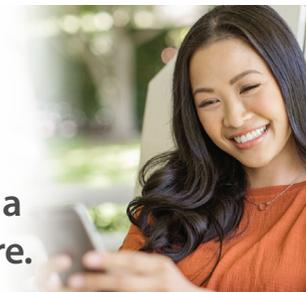
Registration fee is \$100 per person for SCDA Members and their staff. This includes access to all CE classes, lunch and our vendor expo!

We look forward to getting back together with colleagues and friends!

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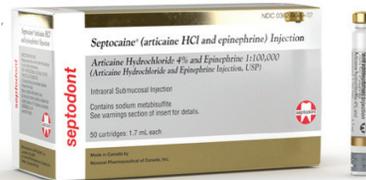
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## MUSC Education Update

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine

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As the Class of 2022 prepares to graduate later this month, I am pleased to share some spring semester highlights from our student organizations and all of us here in the MUSC James B. Edwards College of Dental Medicine family. Our students take advantage of every opportunity to lead, innovate and inspire their peers and the generation to follow.

In March, our students in the American Student Dental Association joined Dr. Nick Papadea, SCDA President, Dr. Hal Fair and Dr. David Watson at ASDA Lobby Day in Washington, D.C. The national agenda addressed the REDI act regarding student debt, the ELSA act, Medicare and the DOC act. I applaud our students for working to address the critical issue of student debt for the next generation. We are also proud of Mr. Sammy Huynh, D3 student, who was recently elected national vice president of ASDA.

At our annual Scholar's Day, we welcomed keynote speakers Dr. Rena D'Souza, director of the National Institute of Dental and Craniofacial Research, and Dr. Paul Coelho, professor of biomaterials, plastic surgery and mechanical and aerospace engineering at NYU. Our students, residents, staff scientists, research specialists and scholars delivered an impressive array of outstanding research and scholarship.

Five students joined our attendees to the American Dental Education Association annual session in Philadelphia, to present with faculty members and recruit prospective students. We also honored the college's former interim dean, Dr. Patricia Blanton, on her well-deserved Gies Award for visionary contributions to academic dentistry and oral health.

Our chapter of the Student National Dental Association continues to do great things. From an active Instagram presence that lends excellent visibility to minority students, to leading an oral health education day at a Title I school, these students make a positive impact on the academic and social environment of our community.

Students in our American Academy of Developmental Medicine and Dentistry group volunteered their time and raised funds for worthy causes that benefit patients who use our special needs clinic, including the Spread the Word, Positive Exposure and Special Olympics South Carolina.

The Omicron Kappa Upsilon chapter at MUSC celebrated its fiftieth convocation banquet on April 1. After a two-year hiatus due to the pandemic, members welcomed student, resident and faculty inductees. New student members are selected from the top 12% of their class for high scholarship and character, while honorary members and faculty are nominated by OKU faculty.

Over a dozen students volunteered for our free pediatric dental screening day, which served 48 children. The day was the final event in our clinic's National Children's Dental Health Month series, aimed at connecting young patients with a dental home for life.

In our facilities alignment we are looking forward to the completion of the dental clinic at the West Ashley Medical Pavilion by Aug. 1, 2022. We are also exploring collaborations with primary healthcare across the state, which would offer integration of oral health with general health. We wish interoperability of our electronic health record with that of the health system.

More highlights from this spring include Homecoming Weekend, at which we saw many of our alumni for an oyster roast and continuing education. We welcomed five new full-time faculty members this semester: Dr. Sonali Rathore in oral radiology, Dr. Tina Woods and Dr. Angela Yoon in oral pathology, Dr. Fabio Riazante in Digital Dentistry and Dr. Hannah Rustin in pediatric dentistry.

Finally, please join me in congratulating the James B. Edwards College of Dental Medicine class of 2022, many of whom will be joining you in practice across South Carolina very soon.

Thank you for following along in our commitment to education, research and patient care. I believe, with the support of the South Carolina dental community, including practitioners like you, that we can continue to provide an outstanding education and hold tuition rates steady for what will be the fifth year in a row in the 2022-23 academic year. I was delighted recently to provide college updates at the SCDA Pee Dee and Coastal District meetings.

Please feel welcome to reach out to me any time at [huja@musc.edu](mailto:huja@musc.edu).



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## Locum Tenens/Positions Wanted

### Positions Available - Dentists

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An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte, NC area. **15 dental chairs, 6 private** rooms, 3 bay areas. Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday. [pedodds@pedodoctor.com](mailto:pedodds@pedodoctor.com).

Beaufort Family Dentistry is looking for a **Pediatric Dentist** to complete our team. We are a busy practice that's growing and expanding. The office is fully chartless and digital. Competitive pay, great benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are our top priority. [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com).

Beaufort Family Dentistry is looking for an **Oral Surgeon** for expanding practice for Beaufort and Summerville office. This is a rapidly expanding practice. The office is fully chartless and digital office that puts patients and staff as priority. Competitive pay, benefit package, 401K, Disability. All current PPE recommendations followed. [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

Dental Docs of Spartanburg is seeking a **General Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

**Union Dental** is seeking a General Dentist for expanding office. We offer a complete range of general and cosmetic dentistry services. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

Dental Docs of Spartanburg is seeking a **Pediatric Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! [sdurante@vsmmgt.com](mailto:sdurante@vsmmgt.com)

We are looking for a compassionate General or Pediatric Dentist to work in our pediatric dental practices in **various SC locations**. Specifically, we are looking for Doctors who share our values and are as passionate about helping children achieve a lifetime of great oral health and healthy habits. [aali@lonepeakdentalgroup.com](mailto:aali@lonepeakdentalgroup.com).

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "**Fox Dental Staffing**" in App Store & Google Play, Register & Build your schedule <http://www.foxdentalstaffing.com>

Coastal Kids Dental and Braces is looking for an **Oral Surgeon** to work in our state of the art surgery center in Charleston, SC. We are looking for an Oral Surgeon who shares our values and is passionate about helping children achieve a lifetime of healthy smiles! [Alex.english@d4c.com](mailto:Alex.english@d4c.com).

We are seeking a new Associate Dentist to join our practice. We can offer competitive pay, benefits and a flexible schedule. We are seeking to fill a position in our **Greenville** location and new West Columbia location. Please reach out if interested or have any questions 304-839-3867 or [tdbrittanye@gmail.com](mailto:tdbrittanye@gmail.com).

Seeking an **Associate Dentist** to join our practice. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone 304-839-3867 or email [tdbrittanye@gmail.com](mailto:tdbrittanye@gmail.com).

Sea Glass Perio & Implantology is seeking a **periodontist** to join our team. Excellent growth opportunity for energetic, driven individual. Significant income potential. Private practice. Over 100 new patients monthly. Offices in Greenville & Simpsonville, SC. State of the art surgical facility. Competitive compensation, full benefit package. [diane@seaglassperio.com](mailto:diane@seaglassperio.com).

Established, busy, private **pediatric** dental office looking for FT associate, with the potential for partnership. Competitive compensation/benefits package, plus a healthy work/life balance. Office is 5 minutes from the beach! Motivated individuals interested in providing children with the highest quality, patient centric, compassionate dental care, email CV to [pipd@pawleypediatricdentist.com](mailto:pipd@pawleypediatricdentist.com).

**Pedodontist or a general dentist** that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. [mhuffman@westerncarolinadental.com](mailto:mhuffman@westerncarolinadental.com).

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is available. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. [Ccd.manager@carolinacompletedental.com](mailto:Ccd.manager@carolinacompletedental.com).

**Rock Hill Dentist-** Creston Dental is offering a Sign-On Bonus of up to \$75k for a Rock Hill General Dentist. We provide quality dental care to underserved families and communities. 85% child population. Primary Medicaid office. Generous Referral program. Be a community hero for these kids! Interested? Send CV to [cstichweh@benevis.com](mailto:cstichweh@benevis.com)

**Charleston Dentist-** Creston Dental in North Charleston is hiring FT & PT Dentists. Sign-on of \$50k for FT and \$10k for PT. Minimum 4 days/week FT, 2-3 days/wk PT. We provide quality dental care to underserved families and communities. 73% child population. Primary Medicaid office. Interested? Send CV to [cstichweh@benevis.com](mailto:cstichweh@benevis.com)

**Traveling Dentist**- Creston Dental seeks a traveling dentist for Anderson, Greenville, Rock Hill, Columbia, Orangeburg, Sumter, Charleston. Up to \$40k Sign-On. Extra weekly pay for travel. Mileage, hotel, meals expensed. We provide quality dental care to underserved families and communities. Primary Medicaid offices. Interested? Send CV to [cstichweh@benevis.com](mailto:cstichweh@benevis.com)

**Dental Consultant** for national claim review company. Work from your home or office a minimum of 3-4 hours per day, Monday-Friday. Must have a clean active SC dental license with a minimum of 5 years clinical experience. Seeking dedicated individual. Please submit resume [dnesteruk@pandr dental.com](mailto:dnesteruk@pandr dental.com) or fax 609-445-0830.

Upscale private practice looking for full time general dentist. Beautiful office in **Summerville** needs energetic dentist with partnership opportunity. Please send resume to [dr rahn@live.com](mailto:dr rahn@live.com).

**Columbia associate dentist** needed starting June 2022. True Street Dental group is in search of an associate dentist full time (Mon-Th). Patient base already in place. We are a well established private practice with great staff and newly renovated building. [wehmanmj@msn.com](mailto:wehmanmj@msn.com).

We are looking for a **General Dentist** to work one or two Friday's per month extracting wisdom teeth. There is potential to also do root canals, core buildups, crowns, other extractions and dentures. Most of the treatment would be done on teenagers and some adults. Please email [irmokidsdental@gmail.com](mailto:irmokidsdental@gmail.com) for more information.

**Sumter Dentist**- Creston Dental is offering a Sign-On Bonus of up to \$50k for a General Dentist in Sumter. We provide quality dental care to underserved families and communities. 80% child population. Primary Medicaid office. Generous Referral program. Be a community hero for these kids! Interested? Send CV to [cstichweh@benevis.com](mailto:cstichweh@benevis.com)

**Orthodontist** - Greenville Help us straighten out the Greenville area! (Get it?) Creston Dental seeks Orthodontists for our Blue Ridge and Mills Avenue locations in Greenville. \$20k Sign-On Bonus. We provide quality dental care to underserved families and communities. 80% child population. Primary Medicaid office. Interested? Send CV to [cstichweh@benevis.com](mailto:cstichweh@benevis.com)

#### **Positions Available- Staff**

Full/Part time **hygienist** needed at Happy Teeth in Myrtle Beach, SC. Monday-Friday 9-5 optional occasional Saturdays. Must work well with young children and be able to communicate treatment needs. Competitive pay and benefits. Email resumes to [happyteethmb@gmail.com](mailto:happyteethmb@gmail.com).

Well established practice in Spartanburg, SC looking for a friendly, energetic **hygiene coordinator**. Dental experience is a must. Front desk dental experience is a plus. We offer excellent benefits, 4 day work week, and competitive pay. [Bhsatter@yahoo.com](mailto:Bhsatter@yahoo.com) or call Heather 864-490-6096.

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. EagleSoft & Dexis. 60min recares/80min New Patients/ 30 min child proph. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428 [info@foxdentalstaffing.com](mailto:info@foxdentalstaffing.com)

Full time **certified dental assistant** position available with a busy pediatric dental office. Duties include taking digital dental radiographs (x-rays), chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to [dmd4kids@bellsouth.net](mailto:dmd4kids@bellsouth.net).

Come join our team as a **Dental Assistant!** We are offering a \$1000 hiring bonus. This position is more than a job, it is an opportunity to do what you love! You can be a part of delivering life-changing tooth replacement care to hundreds of patients a year. We offer an awesome benefits package and training including bonuses. You must possess active DA an x-ray certification. [jamie.dean@affordablecare.com](mailto:jamie.dean@affordablecare.com).

#### **Practices/Office Space Available**

**Satellite dental office;** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

**Savannah, GA** Periodontal Practice for Sale- Six operatories with an expansion opportunity for an additional op. The current doctor is interested in a partnership with another dentist. 75 new patient referrals/month (with no marketing)! Collections \$1.4 M & EBITDA \$335,000. To learn more, contact Sam Schoenecker with Professional Transition Strategies: [sam@professionaltransition.com](mailto:sam@professionaltransition.com) or give us a call: 719.694.8320.

Dual location General Practice for sale in **Kershaw and Richland** Counties. Annual revenues of 2.9M. Real estate available for lease or purchase. Owner is very flexible with real estate transition schedule. Practice proforma with after tax cash flow available once an NDA is in place. Contact [bill@wmgrahamassociates.com](mailto:bill@wmgrahamassociates.com).

Spectacular GP for sale in **Columbia, SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

\$1M Practice Opportunity: Unique **Aiken** area opportunity to acquire 2 practices with collections of \$1M+. The offices have a total of 5 ops and the real estate is available for both. The practices have 2,000+ mostly FFS patients, with a small amount of PPO and Medicaid. SC-7150 Contact: AFTCO 800.232.3826.

**North Charleston:** Rare opportunity to own a great GP. 3 ops, digital X-Ray, Pano, fiber optics throughout. In a growing community. This practice is the perfect fit for a merger. The beautifully appointed 1,225 sq. ft condo is also available for sale. Contact Julie Patterson, [julie.patterson@henryschein.com](mailto:julie.patterson@henryschein.com), 843.368.7745. #SC2805

**Myrtle Beach** practice for sale- General dentistry, adult restorative, 6 ops with room for expansion. EagleSoft and digital. Collections \$1 million on 4 day week. Large patient base. Excellent financial opportunity. [MBDentist@outlook.com](mailto:MBDentist@outlook.com).

**Florence diamond in the rough:** GP near a hospital that operates on 2-2.5 doctor days/week. The office is 4-ops with 3 equipped. It has digital x-ray and Pan. If you are looking for a satellite or less than a start-up, this is the practice for you! SC-6943 Contact: AFTCO 800.232.3826.

Practice prime for growth: 6-op GP in the sought-after **Florence area**. The practice is a blend of FFS/PPO with 16% Medicaid and operates on 4 doctor and 4 hygiene days/week. Historical collections of \$500K with most specialty procedures referred out, leaving a huge opportunity for growth. SC-7121 Contact: AFTCO 800.232.3826

**Columbia million dollar opportunity:** This office is 2,325 sq. ft. with 9-ops, is digital and has a cone beam and Cerec. The practice has 2,500+ active FFS patients and collected \$1M+ in 2021. This is an amazing opportunity for a huge income for a motivated dentist. SC-7326 Contact: AFTCO 800.232.3826

Profitable general dental practice in thriving mid-sized community of **Upstate SC**. Incredibly busy with 50 new patients/month. RE opportunity. 8 operatories. Collections of \$3M & EBITDA \$750,000. High visibility; encouraging new patients! To learn more email Professional Transition Strategies: [kaile@professionaltransition.com](mailto:kaile@professionaltransition.com) or call: 719.694.8320. We look forward to hearing from you!

**Columbia:** Fantastic high-producing GP has over 30% production in hygiene. Office has 6 ops, is paperless, and 100% FFS. Intra-oral camera, digital Pan, x-ray, and laser technology. Practice is in a 3,000 sq. ft. standalone building on visible intersection. It's a must-see. Contact Julie Patterson, [julie.patterson@henryschein.com](mailto:julie.patterson@henryschein.com), 843.368.7745. #SC2646

#### **For Sale**

Dental compressor. Used for only 8 months. Air Star AS22. Size for 3 operatories. Paid \$5,000 will sell for \$2,500. 864-871-0041.



# Set Sail with the SCDA on the Carnival Sunshine!

## Itinerary (Tentative)

6/16/2022: Thursday, depart Charleston, SC at 4:00 PM

6/17/2022: Friday, Fun Day at Sea

6/18/2022: Saturday, Half Moon Cay, Bahamas from 8:00 AM-4:00 PM  
*Voted best private island in the Caribbean!*

6/19/2022: Sunday, Fun Day at Sea

6/20/2022: Monday, return to Charleston, SC at 8:00 AM

### To Book the cruise contact:

Patric Hebb p-800.819.3902 ext.82983 or [phebb@carnival.com](mailto:phebb@carnival.com)

Provide the code: #L15VX2/SC Dental Association

The SCDA does not guarantee pricing or availability on the cruise. We are receiving a group discount, but Carnival promotions and pricing will vary. Deposits, final payments and cancellation policies are provided and enforced by Carnival Cruise Lines. **You must be FULLY vaccinated.**

The SCDA is tentatively planning a Welcome Reception and one Educational Session aboard the ship, but this is solely based on Carnival's availability and schedule, which will not be confirmed until spring of 2022. Other than those activities guests will be on their own to enjoy the cruise.



**SOUTH CAROLINA**  
DENTAL ASSOCIATION