

# Bulletin



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## Dental Students Rotate Through Greenville Clinic

Four years ago a conversation was begun to establish a clinic that would enhance the dental student experience and give a small insight into private practice. Drs. Dana Parker and Carter Brown initiated a collaborative project with the United Way, Saint Francis Hospital and New Horizons FQHC. Greenville Technical College and MUSC then developed agreements and protocols necessary to launch a Senior Dental Student Rotation Clinic in Greenville.

The clinic opened in September at Greenville Technical College and the Greenville Free Dental Clinic. The schedule for student participation will continue through the spring term. Dental students will gain real world dental experience and they will receive clinic credits for their efforts. A new group of four seniors will be assigned each week.

During their "office model" practice the dental students practice office emergency procedures, study a computer management program and shadow volunteer dentists. On Tuesday evening they begin seeing patients. Two students do surgery at the free clinic and two do restorative at the technical college. All during the scenario a private practice format is used. On Wednesday all students see patients with a staff of technical college hygienists and assistants. There are assignments for mobile van service on the next day, and a reversal of the schedule at the surgical clinic. The week ends with a Friday morning review of practice dynamics and ethics. At the end of the week, all participants have benefited from their experience. The students at the technical college have opportunity to do more chair-side dentistry than they might do in a full semester rotation.

The success of this effort hinges upon the collective support of many groups. Numerous local dentists have become adjunct facility at MUSC to allow the students to treat patients off site. Drs. Gordon Bray, Eric and Leslie Sprogis, Brian Jones and David Dedmon have all taken a set position for the training. Other dentists who volunteered were Drs. William Bragdon, Carter Brown, Rush-Baker Caldwell, Johnny Glymph, Lisa Mullis Williams, Kevin Williams, Eric Hammrick, Ryan Voelkert, and numerous offices that hosted the student rotation. Many of the supplies and instruments have been purchased and donated by SCDA member dentists. The South Carolina Dental Lab Association donated funding, and Sherer Dental Lab, Hayes Handpiece Service, 3M, Ultra-Dent, Kulzer, Atlanta Dental, Sullivan-Schein and Patterson Dental provided products and discounts.

Hopefully this effort will continue to grow and enrich the dental student's patient experience. This effort is not self supporting, and to continue, funding and donations are necessary. Anyone interested in making a donation may contact Drs. Carter Brown or Dana Parker.

## Mark Your Calendars!

- The House of Delegates will meet on Friday, December 5 at Virginia Wingard Memorial UMC in Columbia

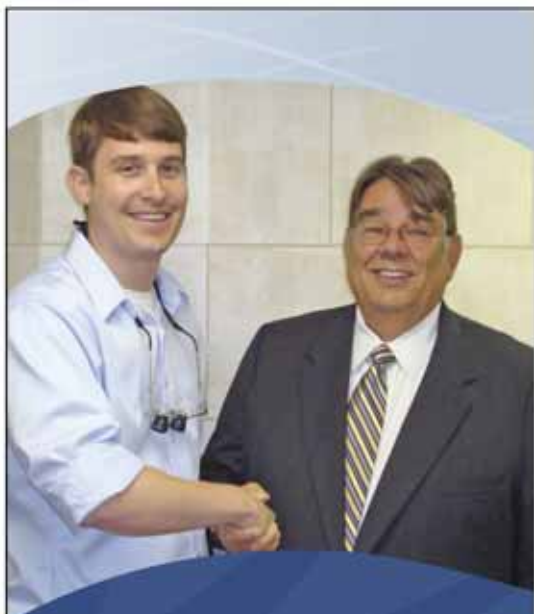


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# ADA House Approves CDHC Resolution

There was a heated debate in the San Antonio House of Delegates, and many conflicting opinions about the ADA's effort in establishing a role for a Community Dental Health Coordinator (CDHC), but in the end the resolution passed. Sometimes referred to as "mid-level providers" for dental care, the designation recognizes a need for another tier of care to exist supportive to the role of the dentist. In areas of great need and disparity between the patient population and accessibility to dentists, the opinion is that these advanced auxiliaries could reduce the delay between need and treatment. However, the ADA believes that if a dental solution cannot be determined, a national health option may be imposed. And this would be a bitter pill to consider.

The development of the CDHC program began in 2006, with pilot training programs scheduled to start in early 2009. "The development of this initiative has been in keeping with the ADA's commitment to the public's oral health," said Dr. Bob Brandjord, an ADA Past President. "This is different than any other new, proposed workforce model in that the CDHC's focus is on the prevention of oral disease."

In a surprising e-mail volley, the Academy of General Dentistry alerted its membership to oppose the vote during the ADA House of Delegates in San Antonio. Requests were made to call Delegates and express concern over the decision to promote a CDHC "expanded" auxiliary. The May issue of the AGD Impact contained a strong letter written by AGD President, Dr. Vincent C. Mayher, Jr., to Dr. Michael Glick, Editor of JADA. Dr. Mayher questions what is the scope of practice for these individuals, and wishes to understand what type of procedures will they be authorized to perform.

The debate for the expansion of roles for the CDHC and the ADHP stems from conflicts associated with possible breakdown of the traditional dental team. And will this new identity lead to more pressure to authorize assistants and hygienists to perform services that are irreversible? The model that has been brought forth is the Alaskan Dental Health Technician, and this is not what the ADA is promoting.

Imagine a satellite office where a designated auxiliary could identify patient's disease, temporize, recommend medications, and then refer back to the dentist's practice for direct treatment. Or an assistant that would be able to arrange and schedule all of the care for a complex Medicaid case, and then follow up on the treatment and insurance. Potentially, these could expand the care offered our needy population, and enhance the delivery of the procedures.

Dr. Ron Tankersley, the ADA President-Elect and a 16<sup>th</sup> district member, offered comments in a recent AGD interview. Dr. Tankersley stressed that the title "mid-level provider" was not part of the ADA recognized workforce model and might be misleading to dentists. The ADA is not a proponent of independent lower-level providers of care, and believes that patients deserve the benefit of professional supervision when receiving treatment. Dr. Tankersley, a member of the ADA's Workforce Taskforce, suggests that the recommended model will give dentists the increased flexibility for the future necessary to serve more patients in a more efficient manner.

It is important for SCDA dentists to realize that there will be a separate training protocol implemented for the education of the CDHC assistant. The CDHC provider is not intended to be a substitute for a dentist, and no irreversible procedures will be performed. The assistant will not diagnose, and will support the dental team by providing triage and screening. Their initial utilization sites may be American Indian Health Service facilities or inner city Federally Qualified Health Centers.



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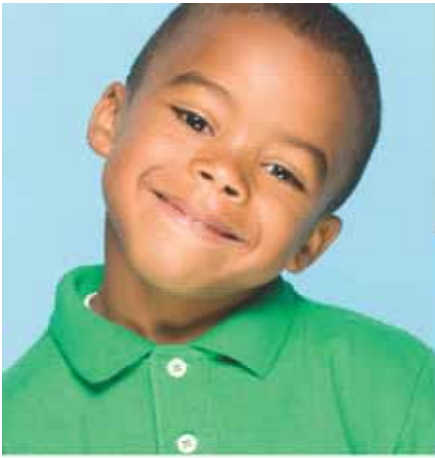
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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## GIVE KIDS A SMILE NEEDS YOU!

Although it was only nine months ago that we were celebrating another successful GKAS event, our focus has once again turned to February 6, 2009. That is the date for the next full scale Give Kids dental program. I actually hesitate to proclaim this as “just a day” since the preparation and the continued care goes on for months! AND NOW IS THE TIME TO MAKE YOUR PREPARATION TO HELP!

Dana Parker and her team have a monumental task to launch treatment for more than 1000 children, often times donated in a single day. She has recently returned from an ADA planning retreat, and I know she has many ideas and improvements over what was done in the past. Actually, I understand that there is discussion that an adult version of GKAS is being developed. So our program is gaining momentum.

One thing that is needed is for dentists, leaders and teachers who have contacts in communities currently not served by a GKAS clinic is to help SCDA expand into these underserved areas. Our goal is to blanket the South Carolina. As we shift into broader screening of the state’s children, I am sure that many dental needs will be recognized.

If you can help call or e-mail Dr. Dana Parker at [dana.parker@gvltec.edu](mailto:dana.parker@gvltec.edu).

## Master Calendar

- Nov 7 Coastal District Meeting**—Omar Shriner’s Temple Convention Center, 7:30 am-4 pm
- Nov 7 Radiation Safety Exam**—Midlands Tech Airport, 2-4 pm
- Nov 7 CDHM Committee Meeting**—SCDA Office, 10 am-12 pm
- Nov 13-14 8th Annual Oral Health Forum**—North Trenholm Road Baptist Church
- Nov 14 GKAS Meeting**—SCDA Office, 9:30 am-12 pm
- Nov 14 Dean’s Advisory Council on Diversity**—SCDA Office, 10 am-2 pm
- Nov 23 SC Orthodontists Meeting**—SCDA Office, 10 am-2 pm
- Nov 27-28 SCDA Office closed**—Happy Thanksgiving!

Please visit [www.scda.org](http://www.scda.org) for more events.

## San Antonio Election Results

As many of you may recall, a native son from the 16<sup>th</sup> District was a candidate for the President-Elect of the ADA. Well it is my pleasure to report that your state’s Delegates, and many friends from our district, promoted Dr. Ron Tankersley’s election! It was a wonderful sight to go into the campaign reception and see most of the SCDA leadership in “Tankersley Bolo ties” grabbing support for Ron. The preparation and strong experience of Dr. Tankersley elevated him to the winner’s circle. Congratulations to all involved!

## “We Cater to Gators”

Here is my hygienist, Stephanie Breland. Her sister was one of the hunters who won an Alligator hunting license in the recent DNR lottery. This twelve foot gator was landed with a cross-bow and a four hour night time fight. Stephanie decided that she has no “Amphibian Prejudice” and that the gator was long overdue for a cleaning. But he did probe less than 3mm around his cuspids.



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Phil



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# SCDA Member Benefits Group Corner

By Mark K. Brown

## Protect Your Practice From Potential Lawsuits

Employment Practices Liability (EPL) insurance is available through the Davis-Garvin Agency, Inc. Your current general liability policy may or may not include this important coverage and if it does, your limit may not be sufficient.

EPL insurance protects companies and individuals against loss (damages and defense costs) arising out of employment practice disputes. Common claims allege discrimination, sexual harassment, wrongful termination, and wrongful discipline.

Big or small, employees sue for sexual harassment or other unlawful harassment in the workplace, invasion of their privacy, libel or slander, emotional distress or discrimination (age, sex, race, pay, etc.).

- Studies show, an employer is more likely to have an EPL claim than a GL or Property loss.
- Almost 75% of all litigation against corporations today involves employment disputes.
- In recent years there have been more than 75,000 private sector charges filed annually against employers under statutes enforced by the Equal Employment Opportunity Commission.
- Over 40% of all employment practice claims are file against private employers who have between 5 and 100 employees.

Employment related lawsuits are the fastest growing type of civil case in the U.S.; nearly 25% of all litigation in federal court involves employment disputes, and an even higher percentage of these cases are in state courts.

For an EPL quote, please call Kelly Hall, Caroline Deevey or Robert Collins at 803-732-0060 or 800-845-3163 and notify them of your membership with the SCDA.

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## President's Message



October was a hectic month for your SCDA officers and representatives. The 2008 ADA House of Delegates in San Antonio, Texas was a busy one considering many resolutions and reports. [ADA.org](http://ADA.org) will have a full report of the House actions posted soon. With your dues notices being sent out soon you will notice one House action - no ADA dues increase this year. Hal Fair, our delegation Chairman, will make a full report at our SCDA House of Delegates Meeting Friday, December 5, 2008 at Virginia Wingard Memorial United Methodist Church in Columbia. This meeting is open to all SCDA members and I encourage you to attend. For more information and directions click [here](#).



**Dr. Jim Mercer**  
President

We also had an SCDA Board of Governors meeting and a Mega Topic meeting this month. I am happy to tell you that the SCDA is in sound financial shape after receiving our auditor's report. The BOG approved a plan to expand the scope of the Task Force on Investments and rename it the Finance Task Force. With the recent financial market volatility and institution failures, it is time to take another look at how we handle our operating cash and how we reserve our funds. After these initial tasks are accomplished the task force will take a comprehensive look at our budgeting process and make sure we have appropriate controls in consultation with our auditor.

You will recall that our efforts at legislation last year to enact a mandatory k-5 screening was met with some objections from DHEC, School Nurses, and the Department of Education all of which we need as partners for a successful screening program. In traveling around the state while participating in school nurse oral health screening trainings I have realized that mass screenings are already being done across the state. Unfortunately it ends there with no sharing of the data and a less than efficient referral process to a dental home.

The ADA provided funding for a school nurse needs assessment which was just completed this month. We had an unprecedented response rate of 87.4%. The data will be analyzed over the next two weeks by Dr. Amy Brock-Martin of the USC Arnold School of Public Health. This data will be helpful in our future legislative and collaborative efforts to improve the oral health of our school children. The Board approved for presentation to the SCDA HOD in December legislation to create a Community Oral Health Coordinator (COHC) to help make the "connection" between the need identified by the school nurse screenings and comprehensive care provided by a dentist.

Community Oral Health Coordinators are members of the community who work and build trust at the grassroots level. They play an important role in bridging the gap between cultures and dental healthcare systems. COHCs navigate community members through the health care delivery system, helping diverse populations overcome barriers that prevent them from accessing and benefiting from dental health services. They serve as advocates, facilitators, motivators, and culture brokers with oral health resources. Their overall goal is empowering community members, communities and dental healthcare systems to achieve positive outcomes and to reach the optimal level of wellness for everyone. This "patient navigator" model has already been piloted in our state through a grant funded by the Robert Wood Johnson Foundation.

Our Mega Topic Issue was related to establishing a Mission of Mercy/Dental Access Days program in South Carolina. We received information via conference call from Dr. Terry Dickenson the Executive Director of the Virginia Dental Association on their [program](#) (click on "Enter PUBLIC" and then click "Mission of Mercy" half way down the page) which has been in operation for many years. We were also honored to have Dr. Alec Parker, Executive Director of the North Carolina Dental Society and Dr. Bob Plage present at our meeting to enlighten us about their [DAD program](#). We also heard from Dr. Steve Slott about his [Mission of Mercy project](#). These programs provide free dental services to adults in financial need usually over a two day

*"...I have realized that mass screenings are already being done across the state."*

## President's Message Continued

period in temporary facilities. I encourage you to view some of the links above. We have a task force in place and would welcome your help. A video of one of the NC projects will be shown at the December HOD meeting. These types of projects are not the answer to access although the Virginia project, which has been in place for 10 years, has helped more than 28,000 people. More importantly they draw attention to the access problem and involve local communities in solutions to their own challenges. We as dentists cannot provide the entire answer to access – I hope you individually will be part of the solution and volunteer for our first Dental Access Day.

I welcome your suggestions and comments at [jmercerc@sc.rr.com](mailto:jmercerc@sc.rr.com).

Until next time continue your *Heritage of Commitment* and *Make A Difference*.  
Jim

## Executive Director's Notes



**Mr. Phil Latham**  
Executive Director

### 2009 Dues

You will soon be receiving your 2009 dues statement from the South Carolina Dental Association. Please note that for 2009, there was no increase on the ADA's portion. All voluntary contributions are the same as last year. An explanation of dues items is on the reverse of the statement. Also note that enclosed with the dues statement was a membership update sheet. Please take the time to review the information and correct it as needed. This is what the SCDA uses when printing the Directory and other materials. Please help us stay up to date with your contact information.

### Medicaid

The economy and the election are the two biggest topics of today's news. Along with that, Medicaid in South Carolina has been a big topic of discussion. Last month, my article focused on a few changes Medicaid was implementing. One of those changes dealt with electronic funds transfer (EFT). Refer to the article "DHHS Will Require Direct Deposit Transactions" for additional clarification on the EFT.

### Medicaid Reimbursement

Thanks to all of the membership, the SCDA was able to over ride a veto months ago and the Association was provided some additional funds for the Medicaid program. At that time, no one knew the economy would begin to decline causing Medicaid to make budget cuts. At first the agency had to reduce its budget by 3% or \$28.5 million state dollars back in August. Then an additional 5.1% had to be trimmed. The past two weeks, the legislators have been in session to make more reductions and curb the expense. What does all of this mean? Your Association has been working **VERY HARD** to see that not only were dental fees maintained, but many were increased with the extra money the SCDA was awarded. Any increase is outside the norm, as most programs have been cut and cut and cut again. Are we out of the woods yet? Probably not. President Mercer and I were in a meeting this a.m. with a large group of other health care providers and we were informed that more cuts may be in the future. The SCDA cannot assure you that we will not see cuts, but we can assure you that we will be involved and we will continue to work to keep fees at a reasonable rate.

*"Any increase is outside the norm, as most programs have been cut and cut and cut again."*





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# DHHS Will Require Direct Deposit Transactions

Effective December 1, 2008, the South Carolina Department of Health and Human Services (SCDHHS) will no longer issue paper checks for Medicaid payments. Providers will be required to register for Electronic Funds Transfer (EFT) in order to receive reimbursement from South Carolina Medicaid.

EFT is a more cost-effective and secure manner for providers to receive payments. With EFT, there is no risk of the paper check being lost in the mail, stolen from your mailbox, or fraudulently cashed by an unauthorized individual. Providers receive EFT payments more quickly than with paper checks. In most cases, EFT payments are available in your bank account the Friday morning of the payment date. Paper checks are mailed on Friday, which means your funds are not available until you receive and deposit the check days later.

Electronic Funds Transfer is only for the electronic deposit of reimbursement checks to a provider's bank account. SCDHHS will not debit a provider bank account for any money that the provider may owe to SCDHHS. In the case of repayment due to SCDHHS from a provider, those payments will be deducted from the provider's reimbursement check prior to deposit.

It is important that providers register for EFT as soon as possible prior to the December 1, 2008 effective date. The EFT process takes approximately three weeks to successfully complete. During this time, the provider will continue to receive hard copy checks. On the fourth week, the reimbursement amount will be deposited directly into the provider's account.

To register for Electronic Funds Transfer of your Medicaid payment, providers may choose one of the following:

- Go to <http://www.dhhs.state.sc.us/dhhsnew/hipaa/index.asp> and select "Electronic Funds Transfer (EFT) Agreement" for instructions.
- Contact SC Medicaid Provider Enrollment at 803-264-1650.
- Complete and return an Authorization Agreement for Electronic Funds Transfer. A sample of the form is included in the Forms section of your manual.

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Call Sherer Dental Lab toll free at  
**800-845-1116** to receive more  
information or to schedule a lunch  
and learn on Lava.

## Tech Talk

By Christy J. Meador

### 2009 Membership Dues

It is that time of the year again. The 2009 Membership dues will be hitting the mail soon. Be sure to check over the Membership Update Form enclosed with the dues. Make any necessary changes and send it with your dues statement in the return envelope provided for you. This is very important because we use this sheet to print the Membership Directory.

### Stats

For the month of September the SCDA website had 337,582 hits. That is a daily average of 11,252.73 hits. Last year we had 219,467 hits. That was a daily average of 7,315.57 hits.

Having trouble sleeping? We recommend you visit the scda website: [www.scda.org](http://www.scda.org). Remember, this is **your** web site. Please feel free to send me articles, photos any other information for our website. You can email at [meadorc@scda.org](mailto:meadorc@scda.org)



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## Nomination Guidelines

Please take time to carefully consider individuals who you feel are worthy of these awards. Enclosed is a nomination form which you may use to nominate a candidate for an award. Your nomination form must be returned by January 23, 2009 to the SCDA office at the address indicated below.

Upon review of the forms, the Board of Governors will make the final selections.

## Awards Presentation & Recognition

These awards will be presented during the 2009 Annual Convention at Kingston Plantation in Myrtle Beach. The name of each recipient will be attached to a permanent wall plaque for each category or award at the SCDA Office.

**SOUTH CAROLINA DENTAL ASSOCIATION**  
120 Stonemark Lane  
Columbia, South Carolina 29210

# 2009 Awards Program

## South Carolina Dental Association



## Nomination Form



## Awards Program

### GEORGE P. HOFFMANN, JR., DISTINGUISHED DENTIST AWARD

This award is the premier and most prestigious award presented by the South Carolina Dental Association. It is to honor a member or former member for years of outstanding service to the SCDA, the dental profession, and the community. Nominees must have practiced dentistry in South Carolina for a minimum of ten years.

### MERITORIOUS ACHIEVEMENT AWARD

The nominee must be a member in good standing of the SCDA who has demonstrated in recent years significant achievement in dentistry in the areas of professionalism, leadership, academics, research, or health care delivery.

### JAMES B. EDWARDS CITIZENSHIP AWARD

The nominee must be a member in good standing of the SCDA who has served the citizens of South Carolina in a manner that reflects a positive image of dentistry. Areas of achievement include humanitarian and religious activities, civic affairs, community service, or cultural contributions.

### NEW DENTIST AWARD

The nominee must be a member in good standing of the SCDA who has been in practice ten years or less or who is under forty years of age. The nominee must have demonstrated leadership qualities through service to dentistry.

### DENTAL TEAM MEMBER AWARD

The nominee must be an assistant, hygienist, a front desk staff person, or a laboratory technician who is a dental team member in a private office. The nominee must be from an office of a South Carolina Dental Association member and the nomination must be made by a South Carolina Dental Association member. The criteria for evaluation include:

- The nominee demonstrates that he/she holds the profession of dentistry in the highest regard.
- The nominee has five or more years of experience in the dental field.
- The nominee promotes the interest and betterment of the profession through the team concept of dentistry.
- The nominee participates in community activities that bring credit to the dental profession.
- The nominee demonstrates enthusiasm for his/her work and creates innovative ideas about patient relations and managerial modifications that improve the delivery of patient care.

### SPECIAL RECOGNITION AWARD

The nominee may be any individual who deserves recognition for special achievement or an extraordinary deed related or unrelated to dentistry. This award provides for special circumstances that do not conform to the other awards.



## 2009 Awards Nomination Form

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*Category of Award*

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*Name of Nominee*

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*His/Her Address*

**Please attach typewritten sheets giving resume of nominee's qualifications for this award and include a brief statement of why this person deserves to be considered for this award.**

**Awards may or may not be granted at discretion of the Board. A sitting Board member may not be nominated.**

### NOMINATING SIGNATURE

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*Name (Print)*

---

*Date*

---

*Telephone(s)*

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*Approved, Board of Governors*



# MUSC ASDA Update

By Michael Ammons

The fall has been pretty busy down at MUSC. Students have settled into their tests schedule and clinics, but as we all know, “all work and no play make for a dull dog.” With this in mind, ASDA hosted its annual Sports weekend this October, which included a t-shirt design contest, kickball tournament, and golf tournament out at Wescott Plantation in Summerville. Despite having to re-scheduling kickball due to rain and a soggy golf course, the students and faculty enjoyed the breath of fresh air. Thanks to our event sponsors, Patterson Dental, Atlanta Dental, and Blackman Dentistry, funds were raised, which enabled ASDA to team with the 3<sup>rd</sup> year class service project by building a “Fish for Prizes” booth at the Sugar Free Festival held at the Student Harper Center for the kids in the local community.

With the political season in full swing, MUSC student and ASDA national legislative liaison, Sonia Karamchandani put together resources reminding and encouraging students to register to vote and/or vote via absentee ballot. Also, ASDA is teaming with the SCDA to host a student ADPAC and DENPAC drive the 2<sup>nd</sup> week of November. To kick the drive off, Dr. Larry Ferguson, representing the SCDA, will be speaking to the students November 11<sup>th</sup>, highlighting legislative issues and the important role organized dentistry plays in today’s political decisions. This drive, organized by MUSC ASDA chapter legislative liaison Anna Louise Sanford, is a great stepping stone to both national and state student lobby days being held during the spring. Other upcoming ASDA events of interest are the Alumni weekend ASDA golf Tournament March 1<sup>st</sup> and a Masquerade New Year’s ball at Mills House Inn in Charleston. The New Year’s ball is open to students, faculty, and dentists around the state who want to ring in the New Year in style, but space is limited to 300. Please contact Rachel Dasher for more information at [dasherr@musc.edu](mailto:dasherr@musc.edu).



Adam Blumer, Rachel Dasher, Will Temple, and Dr. Kobes at the sign in and mulligan table



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## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

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PRACTICES FOR SALE: CHARLESTON AREA #8068 Gross \$322,934, 2.5 days, 3 operatories, 1,300 sq. ft. office space; CHARLESTON AREA #8438 Gross \$284,914, 4 days, 2 operatories, 850 sq. ft. office space; CHARLESTON DISTRESS SALE! #8514 Gross \$736,612, 4 days, 5 operatories, 2,100 sq. ft. office space; LEXINGTON #8366 Gross \$995,676, 4 days, 7 operatories, 3,600 sq. ft. office space; NORTH OF CHARLESTON #8187 Gross \$365,643, 5 days, 4 operatories, 2,000 sq. ft. office space; GP practice for sale for \$200,000! Two additional operatories plumbed. ASSOCIATESHIPS: CHARLESTON #8372; GREENVILLE-ANDERSON AREA #8458; MYRTLE BEACH AND CONWAY #8278; NORTH CHARLESTON #8194 Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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General dentist with 15 years experience desires coastal practice with buy-in or buy-out opportunity. Having taken over 150 hours per year of CE, can readily transition into any practice, restorative dentistry through full mouth reconstruction. Email [GROSSDMD@AOL.COM](mailto:GROSSDMD@AOL.COM) or call 412-913-7301.

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Wanted: Dental Offices who want to significantly cut their IT Costs, have a single point of contact, and eliminate the frustration of computer and network problems. Rising Technology Solutions is proud to announce a new support program (DentCare) designed strictly for the dental industry so they no longer have to worry about their network security, reliability, and stability again, or who to call for technology related problems. Rising Technology Solutions is the first technology consulting firm to be devoted to the dental industry that is vendor neutral, HIPAA certified, and

understands how to make the technology work for you. Servicing the Upstate of South Carolina let Rising Technology Solutions be your one source for all your technology needs and let us work on your behalf with your vendors. Call RTS at 864-641-4209 to schedule an appointment.

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20+ year old, well established, Fee For Service practice in great area of Columbia. Producing over \$1.3M, netting 55%. 7 ops with room to grow. Seller flexible on transition and will associate for up to 2 years. For more details on this opportunity please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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Beautiful, high-end, updated 7 operator practice in Spartanburg. Gross \$1.3M working only 3 1/2 days/wk. Seller relocating. Real Estate also for sale. For more details on this opportunity please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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Excellent opportunity in the heart of Spartanburg. Well established, fast paced practice. Grossing \$1.6M. Owner willing to work for the buyer to ensure a smooth transition. For more details please contact Tom at 704-887-3452 or [tom@southeasttransitions.com](mailto:tom@southeasttransitions.com).

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FREE Belmont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email [cdcpa@truvista.net](mailto:cdcpa@truvista.net).

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Motivated Associates. SmileStarters is a dentist owned and operated general practice focusing on access to care for children and young adults, ages 1 thru 20. We have seven locations throughout North Carolina including Charlotte, Winston Salem, Greensboro, Raleigh, Asheville, and Fayetteville. We offer a very attractive compensation package with guaranteed salaries beginning at \$144,000/yr and benefits including health, life, disability, and malpractice insurance, paid vacation, 401K, CE reimbursement and more. You must have a genuine desire to work in a positive, team oriented environment and a need to make a difference "One-Smile-At-A-Time". New grads encouraged, a great place to begin your career! Contact Roger Walters, 704-395-6000 or email [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com).

...

Desperately need General Dentist - We have prominent office space available for you in Ridgeland, SC, Charming southern town, minutes from Hilton Head Island. Excellent opportunity in high growth area to open "home" or "satellite" office in the heart of Downtown Ridgeland. High visibility location with visible off street parking. Contact James Jeffcoat at 443-562-1064 or email [mrjeffcoat@comcast.net](mailto:mrjeffcoat@comcast.net).

...

WANTED: Practice on SC coast to buy, partner or associate in. Had a successful practice in Atlanta for 20 years. I can help you slow down or retire. Call Robin Turner, DDS at 404-307-5234.

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## Help Wanted

DENTIST NEEDED: Seeking a SC licensed dentist for a grant supported non-profit agency, the Columbia Oral Health Clinic (COHC), offering comprehensive dental care to specific populations - general adult dentistry in a state-of-the-art office setting with full staff. The COHC is located in Columbia, SC. Average Salary \$120k (paid hourly). Approximately 32 hrs/wk. Part of National Health Care Service Corps - Eligible for application for Student Loan Repayment with 2-yr commitment. For more information or to apply for the position, please contact: Bernice Tucker, MA; Director, Columbia Oral Health Clinic; 3425 1/2 North Main Street, Columbia SC 29203. Phone 803-799-9457. Fax 803-799-9458. Email [cohc@sc.rr.com](mailto:cohc@sc.rr.com). For more information about COHC, please access the following link: [Columbia Oral Health Clinic](http://ColumbiaOralHealthClinic.com).

Wanted: General Dentist as associate in Growing Low-country practice. Call 843-549-2121.

...

S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

...

ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic

### Rates:

- Classified advertising is \$35 on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.



dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email [jana@accidental.com](mailto:jana@accidental.com).

•••

Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanku and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

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Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

•••

Part time or full time associate needed to work Beaufort & Ridgeland office. Fax resume to 843-726-5711 or email [arthprl@hargray.com](mailto:arthprl@hargray.com).

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

•••

Associate wanted for successful, well-established general dentistry practice in Columbia, SC. Great opportunity for quality oriented person with future to buy in interest. Please call 803-771-4525 or fax resume to 803-799-9442.

•••

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through

continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to [pawleysendo@hotmail.com](mailto:pawleysendo@hotmail.com) or mail to Resume, PO Box 4776, Pawleys Island SC 29585.

•••

Associated needed for Pedodontist practice. Conveniently located between Greenville and Spartanburg in Duncan, SC. Contact Tyger River Family Dentistry at 864-439-0023 or [tygerriverdmd@bellsouth.net](mailto:tygerriverdmd@bellsouth.net).

•••

Sole owner of three successful dental practices located in the upstate of SC is seeking a General Dentist for a 4 to 5 day work week. Salary based on percentage of production with a base rate. One year contract required. Please call 864-592-1647 if you are interested in joining our team.

•••

Privately owned three-practice organization actively seeking full or part time general dentists. All three practices are located in the upstate area of SC. Our practices offer a wide range of dental services, specializing in the "down home" approach to dentistry and patient care. 3 to 5 day work week available. If you would like to be part of a great team of caregivers, please contact us at 864-834-8001.

•••

Associate position in Columbia. Busy practice needing a 2nd doctor immediately. New building, great staff and patients needing complete care. Senior doctor flexible and looking for the next generation. Outstanding possibilities. All contact completely confidential. Call 803-750-9695.

•••

Practice in Columbia looking for an associate for one or two days a week to do endo, general surgery, and general dentistry. Large facility can be flexible with the right candidate. Call 866-750-9695.

•••

Dental Assistant Wanted: Looking for an energetic, dynamic dental assistant who can take the initiative and bring our downtown Charleston practice to a new level. We are looking for an organized, motivated, clean assistant who loves dentistry. Computer skills and experience recommended. The right candidate will be generously compensated. Monday through Thursday 7:30 am-6 pm. Please email [drliptl@gmail.com](mailto:drliptl@gmail.com) with your credentials.

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Fully computerized dental office is seeking a professional, courteous, knowledgeable, patient service

oriented individual for front desk receptionist/scheduler. Excellent computer skills required. Prefer dental experience. Preference given to applicants with knowledge of Eaglesoft software. Contact Donna Unsworth at 803-432-2155 or email [donnasan25@yahoo.com](mailto:donnasan25@yahoo.com).

•••

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to: 602 17th Ave S, North Myrtle Beach SC 29582-4009 (All resumes held with complete confidentiality.)

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## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

•••

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

•••

Dentist available statewide for short-term fill in work. Contact: [johncgeary@hotmail.com](mailto:johncgeary@hotmail.com) or 803-240-1452.

•••

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)