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Bulletin

VOLUME 35, ISSUE 7

JULY 2007

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PUBLISHED BY THE SOUTH CAROLINA DENTAL ASSOCIATION

Drs. Rivers And Neville Honored By MUSC

By Phil Smith

The MUSC Board of Trustees recently recognized two dentists from the Dental College Faculty for excellence in academics and clinical performance. Dr. Jimmy Rivers was recognized as the MUSC Outstanding Clinician Award, and Dr. Brad Neville was honored as one of six Master Teachers for the University. Both doctors have been active instructors and clinicians at the College of Dental Medicine in Charleston.

Dr. Brad Neville is the Director of the Division of Oral Pathology in the Department of Stomatology. He received his bachelor's and dental degrees from West Virginia University and completed a fellowship in oral and maxillofacial pathology and clinical oncology at the Emory School of Dentistry. He joined the faculty at MUSC in 1980, and was a Distinguished University Professor in 2006. During his distinguished career, Neville became internationally recognized for his superb clinical acumen as an oral pathologist, and has published two of the leading textbooks on oral pathology.

Dr. Jimmy Rivers was singled out as the first Outstanding Clinician chosen from the ranks of the Dental College from MUSC. This honor acknowledged Dr. Rivers as best in the population of all clinicians at the Medical University complex. Dr. Rivers is a tenured professor and chair of the Department of Restorative Dentistry. He has been associated with MUSC for more than 35 years as a student, resident, and faculty member. From a staff dentist in the Crown and Bridge Department, he rose through the ranks to the position he holds today. Unlike many department chairmen, Dr. Rivers is active in patient care and maintains a busy clinical practice. He established one of the first undergraduate dental implant clinics in the nation, further enhancing MUSC's reputation as a premier dental school.

Congratulations to Drs. Neville and Rivers, for their commitment to teaching and clinical excellence.



Dr. Jimmy Rivers



Dr. Brad Neville

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Master Calendar

- Aug 3** **SCDA Board Meeting,**
SCDA Office, 9:30 am-1 pm
- Aug 10** **SCDA Member Benefits
Board Meeting,** SCDA Of-
fice, 9 am-1 pm
- Sept 7** **Radiation Safety Exam,**
Midlands Technical College
—Airport Campus, 2-4 pm
- Sept 14** **16th District Caucus,**
Grove Park Inn, 8 am-5 pm
- Sept 27-
Oct 2** **ADA-Annual Session,**
Moscone Center, San Fran-
cisco CA
- Sept 28** **Central District Meeting,**
Embassy Suites, 7:30 am-4:30
pm

Please visit www.scdas.org
for more events.

South Carolina Dental Association Bulletin

Vol. 35, No. 7

July 2007

Philip E. Smith, DMD, FAGD, ACD, ICD Editor

Jennifer M. Haworth Designer

SCDA Toll Free in SC (800) 327-2598

Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed to philes48@aol.com, or faxed to (803)359-3004.

There's Something Strange, and It Don't Look Good! Who You Gonna Call?

"Hello, Dr. Smith, my name is Anna and I have a dental emergency. I have a broken tooth that is bothering me. I think the filling came out. I tried to call my dentist who put this in, but there is no way to contact them. I left a message but no one has called me back. Can you please help me?"

I am sure that many of you have gotten this kind of call. A legitimate emergency from a patient of "somebody's" practice. You may feel inclined to help, but review all of the scenarios that could exist. Are they drug shoppers, or maybe they won't pay, or are they just the kind of person who is inconvenienced by adhering to a Monday thru Thursday schedule?

Well, the issue I see is "who is on call"? I have practiced dentistry for more than thirty years. The majority of that time I was a solo practitioner and kept call almost every day. Whenever I went away from Lexington, I arranged to have a friend cover my practice. We in the dental community became rather adept at sharing call. Matter of fact, in a recent information release on the ADA web-site entitled, "Tips On Finding A Dentist", one of the considerations is how the office handles weekend emergencies.

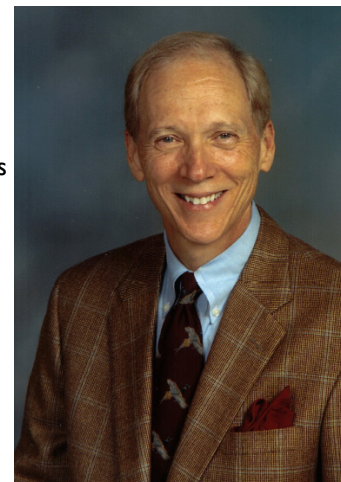
It seems to me that the trend in current practice is to not "take call" on evenings or weekends. Dentists may not watch their own offices, much less others'. These same dentists make no arrangements for emergencies, or only give it lip service. In conversation with peers, many express an inability to be available 24 / 7. They frequently will tell patients that if it can't wait until Monday then they should go to the emergency room. I know it is easy to respond to a patient of record when they are in a crisis (broken temporary or a dry socket). But what about the infrequent patient? Are they not entitled to the same assurance of protection? I.

At the recent SCDA Session in Myrtle Beach, a Lexington dentist and I were discussing this topic. He indicated that he was unable to find a doctor to watch his practice during the meeting. He felt that if a necessary emergency occurred he would drive home. Now that's dedication!

So as I wind up my thesis, I would request that all dentists consider establishing a viable "call system". Be available to your patient base. If you are asked to cover someone's office, do it. Ask them to watch yours someday. Make plans for holidays and vacations. This goes for orthodontists, pediatric dentists, everyone of us that sees patients. Show your patients and community that you care for them!

Dental School Begins Foundation of Building... [Watch it LIVE on the MUSC Web-Cast!!](#)

Till Next Time
Phil



Dr. Phil Smith
Editor

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PE188 (6/07)

President's Message



I remember the first time I went to hear Pete Dawson in Saint Petersburg. I was out of dental school only one month when Dr. Bill Chapman, whom I had associated with, said, "you need to hear Pete," and he set it up for me to go to the class. His reasoning was this, in dentistry, just as in life, the decisions you make can set the tone for who you become and where you end up. "You have to choose," he said, "how you want to use the skills you learned in school." "Don't worry about how many dentists are around you," he said, "there is always room for those who do it right." With only one month's transition time from student to practitioner, the power of those words was not fully understood but I have thought about those words every day since.

Dr. Dawson started to lecture by describing a set of teeth that floated into the dental operatory needing treatment. Funny as it was you could not miss that point that you are here to take care of people not teeth. He then said that he bet if he held a gun to everyone's head and threatened them with consequences for failure, that they could do a terrific crown prep. Why then could it not be so every time?

It stuck me that dentistry is about people, the people you see as patients, the people who work with you as your team, and the people that you become a role model for and mentor to. In the long run what matters is not what you can do but what you do with the gifts you have been given. Zig Ziglar said that a successful man is the one who helps those around him get what "they" are striving for.

I had the privilege of being asked to attend the planning retreat for the South Carolina Dental Assistants Association this past weekend. Their commitment to the patients and to the dental teams they are part of is inspiring. They are looking to the dentists to help them be the best they can be. There is an interesting statistic that shows that assistants, who are members of the Assistant's organization, see themselves as having a career not a job. Linda Miles, who started her career forty years ago as a dental assistant before becoming a world renowned lecturer, said, "today my biggest concern is the number of younger dental professionals who are not encouraged to join organized dentistry to stay enthusiastic and passionate about the profession. If I had a magic wand and could have every dentist not only encourage membership and full participation, but offer to pay their team member's nominal dues each year, dentistry would then not only attract but also would retain these wonderful people."

With the distractions and time demands of today's dental practices, we should not forget to develop and lift up those who are on our team. Then SCDA, the South Carolina Committed Dental Hygienists, the South Carolina Dental Lab Association and MUSC are all part of the team for Patient Care and Oral Health. Building synergy from one another will allow us to grow in all areas of patient care and have a renewed sense of enthusiasm. The SCCDH has renewed its commitment to quality care through the energizing of the Dental Team, providing creative Continuing Education Courses, and advocacy for the best Oral Health Care. The SCDLA has been working for several years to bring legislation that will improve and unify the standards of materials and workmanship across the state. MUSC along with the SCDA has worked to bring the dental education process to the highest level. The new Dental School will be the best facility in the country.

How can we help them obtain what they are striving for? Encouraging membership in the SCDA, SCCDH, SDL Associations can broaden the professionalism throughout the state. The ADA Foundation has Dental Education: Our Legacy-Our Future as its main focus for building the future of Oral Health in America through vigorous action and advocacy for Dental Education. MUSC needs our help through endowments, or gifts but also by giving time and knowledge.

I found out recently that the one area of financial help for the New James B. Edwards College of Dental Medicine that is woefully low is that given by dental corporations. We all are paying customers of the suppliers and other national dental equipment, and insurance plans who don't mind taking our order. We all need to encourage them to step up to the plate. I for one can't imagine why a company would not "want" to equip the "Best Dental Education Facility in the Country" at no cost with the "The Most Modern Technology and Equipment". The payback in publicity would be enormous. Imagine how much we spend with these companies. Don't they want the next generation of dentists to have their sights fixed squarely on "them".



Dr. Carter Brown
President

"Their commitment to the patients and to the dental teams they are part of is inspiring."

SCDA Promotes New Dentist Mentoring

By Betsy Jabbour

The South Carolina Dental Association is pleased to launch a statewide mentoring program. The initiative is designed for both dental students and new dentists located in South Carolina. In the past, there existed a student mentoring program, which has been expanded in response to the SCDA survey of the state's dental community. It is the hope of the Association to encourage membership and participation from this group, and offer support as the young dentists begin their career.

The New Dentist Committee, the Membership Committee, and several concerned members of the SCDA have worked together with guidelines from the ADA to tailor a viable program for the New Dentists (those practicing 10 years or less) and the Mentor Dentists (those in established practice) in our state. The House of Delegates gave overwhelming support of this effort, and a majority of those in attendance offered to participate in the program.

At some point in our personal or professional life we look for advice and guidance. Mentoring relationships often work both ways between two colleagues. There is much to share from a technological perspective from the New Dentist, and the Mentor Dentist usually has an abundance of experience to impart. The mentoring relationship should be easy, as the pair choose convenient times and activities to strengthen the bond.

The SCDA is actively recruiting dentists interested in serving as a mentor to a new dentist or dental student. The Association website (www.scdadental.org) offers opportunity to enroll for this important and rewarding venture. Making the decision to participate can ensure the continuance of a solid profession to serve the citizens of the Palmetto State, and secure successful practice for new dentists.



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1908 Pickens County Physician's Fees

By Phil Smith

A patient recently brought me a copy of a service and fee list from the physicians of Pickens County. I am unsure whether this represented a central medical facility, or a stated fee schedule endorsed and publicized by the medical community. Understand that this was dated 1908, and the procedures included were rather diverse. I hope that you find these interesting:

- Rx writing \$0.50
- Office consultation \$1.00
- Visits in Town \$1.50
- Visits in town at night \$2.50
- Normal Labor / delivery \$10.00
- Finger or toe amputation \$5.00
- Forearm or leg amputation \$30.00
- Jaw fracture \$20.00
- Lancing abscess \$1.00
- Extracting tooth \$0.50
- Excising tumor \$5.00
- CLERGY CHARGED SAME AS OTHERS

In consideration of these one hundred year old fees, my office visit charge seems rather large.

FDA Issues Toothpaste Warning

By Phil Smith

The U.S. Food and Drug Administration warned consumers to avoid using tubes of toothpaste labeled as made in China, and issued an important alert to prevent toothpaste containing the poisonous chemical diethylene glycol (DEG) from entering the United States. DEG is used in antifreeze and as a solvent. Out of an abundance of caution, the FDA suggests that consumers discontinue use and dispose of these products.

There are no reported incidents of poisonings from toothpastes containing DEG. However, the FDA is concerned about potential risks from chronic exposure to DEG, and to certain populations with compromised health issues. DEG has a low but meaningful threat to children, elderly, and to patients with liver or kidney disease.

FDA has identified the following brands of toothpaste from China that contain DEG and are included in the important alert: Cooldent Fluoride; Cooldent Spearmint; Cooldent ICE; Dr. Cool Everfresh Toothpaste; Superdent Toothpaste; Cleanright Toothpaste; Oralmax Extreme; Oral Bright Fresh Spearmint Flavor; Bright Max Peppermint Flavor; ShiR Fresh Mint Fluoride Paste; DentaPro; DentaKleen; and DentaKleen Junior. Manufacturers of these products are: Goldcredit International Enterprises Limited; Goldcredit International Trading Company Limited; and Suzhou City Jinmao Daily Chemicals Company Limited. The products typically are sold at low-cost, "bargain" retail outlets.

Consumers can report adverse reactions or quality problems experienced with the use of these products to FDA's MedWatch Adverse Event Reporting Program: www.fda.gov/medwatch/report.htm .

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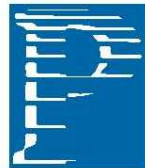
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Executive Director's Notes

SCDA Bulletin

This is the first month where the bulletin will be sent totally electronically rather than sent electronically and hard mail. This move, approved by the Board last year was the result of feedback from the SCDA member survey and information received by the Strategic Planning Task Force. I believe your Association has taken a major step forward into the age of technology. I know this move may be hard to get use to at first, but the time and money saved will pay the SCDA many dividends down the road. Ms. Jennifer Haworth has taken this project on from the outset and in my opinion has created an online bulletin that is second to none when compared to others sent from other associations across the state. On another note, Ms. Haworth is also in the process of completing the new SCDA directory and you should receive this publication no later than August 15.



Mr. Phil Latham
Executive Director

MEDICAID

The Medicaid Task Force headed by Chair Jim Mercer just completed another meeting discussing many issues facing dentists and Medicaid. The Department of Health and Human Services (DHHS) who runs the SC Dental Medicaid Program has sent out numerous bulletins relating to the new ADA Dental Claim form and the National Provider Identification (NPI) number.

In last months *Bulletin*, I encouraged each of you to obtain your NPI number if you had not done so. I strongly encourage you this month to provide that number to the DHHS. They have a simple form for you to complete notifying them of your NPI number. That form can be accessed at:

<https://SECURE.DHHS.STATE.SC.US/NPI/INDEX.ASP>

In other issues discussed at the Medicaid Task Force meeting included:

- *DHHS covering Fluoride Varnish. This new procedure will require more research and discussion, but the topic is being discussed;

- *South Carolina may begin Medicaid coverage for those that are at the 200% poverty level which is up from the current 150% of poverty level. This proviso still has to be approved by the South Carolina legislators;

- *DHHS has contracted with Qualis Health for a new quality improvement organization. As a Medicaid provider, you would have received a bulletin, dated May 21, 2007, on this subject.

I would like to thank Dr. Mercer and all of the task force members for their work and dedication to this very important task force.

CONVENTION

The SCDA 138th Annual Convention is behind us and now the committee and planner have turned their attention to the Myrtle Beach Convention Center for the 2008 meeting. The Sheraton Myrtle Beach which is connected to the convention center will be housing our group. The Convention Center will provide a family friendly atmosphere with new additions to Broadway at the Beach. President Carter Brown along with his committee has planned an excellent meeting. I encourage you to go ahead and mark the dates on your calendar April 23rd through 26th.

In related news, I would like to point out some very interesting facts regarding the convention and registration. In 2006, the SCDA contracted with a new outside entity to handle the registration process. That same group was used again this year. Statistics are in and 1,130 of the 2,157 who attended the meeting registered online through the SCDA website. This is up from 380 who registered on line for the 2006 meeting. Like anything else, when changes are made, issues have to be worked out. Ms. Laura Jordan, convention planner, has already met with the outside registration firm to discuss and make things even better for next years registration process.

"I strongly encourage you this month to provide (your NPI Number) to the DHHS."

SCDA Mission Statement

The South Carolina Dental Association is an association of dentists organized to provide optimal oral health to all citizens in the State of South Carolina through the promotion and the improvement of the art and science of dentistry.

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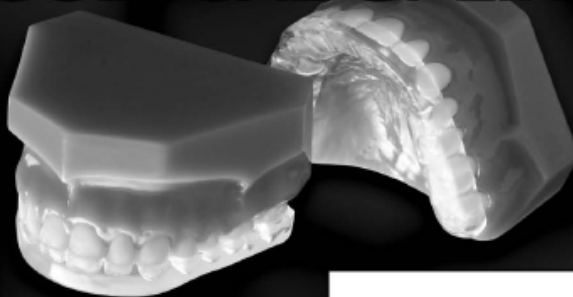
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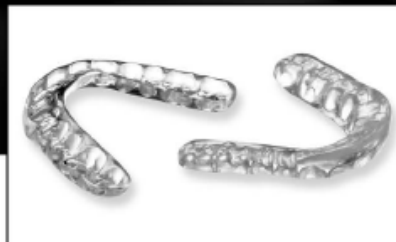
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- Lazer Welding
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- Tecstone/Yellow Buff
- Shade Guides

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- Fixed Lingual Arch
- Band & Loop Space Maintainer
- Removable Spring Retainers

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Crown & Bridge	5 Days
LAVA	8 Days
IPS Empress® Esthetics	8 Days
Procera®	5 Days
Sculpture™	5 Days
Crown under Partial	1 Day

Partial & Dentures

Denture(s)	6 Days
Valplast	6 Days
Custom Trays	2 Days
Bite Rims	2 Days
Partials (frame only)	10 Days
Repair(s)	1 Day
Nightguards (soft/hard)	5 Days
PEDO (band & loop, etc.)	5 Days

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SCDA Member Benefits Group Corner

By Mark K. Brown

HOW TO INCREASE TREATMENT ACCEPTANCE

In recent years there have been a couple of studies done that show how patient financing impacts the patient's acceptance of dental treatments. One study done in 2005 by the Academy of Dental CPA's, found that using CareCredit's patient financing program increased production within the dental practice by an average of 25.3%.

Of those patients polled in this study, 74% of them said that financing made receiving dental treatments actually a possibility. 78% of patients said that CareCredit's no interest financing influenced them to receive the entire recommended treatment and 66% said that using patient financing through CareCredit meant that they were more likely to keep their appointments as well, instead of simply becoming another no-show.

6 million patients have already used CareCredit to receive the treatments that they have needed or wanted.

The SCDA has partnered with CareCredit to offer patient financing to SCDA members at a reduced enrollment rate, so now you too can increase treatment acceptance and lower potential collections by offering CareCredit's patient financing program in your practice.

Contact 1-800-300-3046 ext. 4519 if you are interested and be sure to mention that you are a member of the South Carolina Dental Association.

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— wealth management —

SCDA Honors Legislators



Dr. Noble Cooper, Jr.; Dr. Noble Cooper, Sr. and Dr. Larry Ferguson presented Rep. Leon Howard with his award on Monday, June 4



Phil Latham, Dr. Larry Ferguson and Ashley Smith presented Sen. O'Dell with his award on Tuesday, June 5.

Congratulations to Senator Billy O'Dell and Representative Leon Howard who were both presented with "Legislator of the Year" Awards from the SCDA office. These awards are presented to legislators who offer substantial assistance in the advancement of SCDA policy agenda and legislative priorities. They worked closely with the Association to introduce or support legislation or amendments that advance SCDA legislative goals. We sincerely thank these gentlemen for their leadership in the state legislature in supporting the mission of SCDA.

ACCOUNTING. IT'S ENOUGH TO MAKE YOU GRIND YOUR TEETH.

We understand. Coleman & Ureda has been helping dentists meet their financial goals for more than 20 years. We combine our knowledge of dentistry with our experience in accounting to give your practice that competitive edge. So you'll spend more time with your patients. And less time with your books. Call us today. When it comes to running your practice, we know the drill.

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Classified Ads

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 800-438-7470 anytime.

CEREC 3 machine and milling unit for sale. Excellent condition. Patterson maintenance contract in place. All supplies included. Accepting offers. Call 843-884-6004 or email drtimassey@aol.com.

PRACTICES FOR SALE

CHARLESTON AREA #8068—Gross \$242,071; 2.5 days; 3 ops; 1300 sq. ft. office space, assistant, hygienist, office manager

NORTH OF CHARLESTON #8187—Gross \$365,643; 5 days; 4 ops; 2000 sq. ft. office space; assistant, office manager, receptionist, GP practice for sale for \$200,000! Two additional ops plumbed.

ORAL & MAXILLOFACIAL SURGERY #8223—Gross \$625,793; 3.5 days; 3 ops; 2000 sq. ft. office space, assistant, business assistant, insurance clerk, 2 RNs, Additional plumbed but unequipped operator.

Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more info. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

Murrells Inlet, SC - Highly visible general, cosmetic practice. Brick building. 7 ops/3,000 sq. ft. Computers in ops; CAESY; IOC; Digital camera; Digital radiography; Perio laser; CERECr. Great staff/growth potential. Will market associate as partner. Mentorship available. Visit www.transdent.com or call Mercer Transitions 800-588-0098.

Cerec 3 complete system available. Extremely excellent condition. Easy to use. Patterson maintained and protected. Get the latest CAD-CAM technology for a fraction of the cost! 864-579-7833

Help Wanted

ASSOCIATE OPPORTUNITIES

CHARLESTON #8372 ASSOCIATE-FT assoc. needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1430 for more information.

LEXINGTON AREA #8366 ASSOCIATE FT gen. dentist needed for assoc. position in modern office with digital imaging. One of SC's fastest growing areas with excellent, blue ribbon schools. Located within minutes of beautiful recreation at Lake Murray. Call Dr. Jim Howard (910-523-1430) for more information.

MYRTLE BEACH AND CONWAY #8278 ASSOCIATE—FT associate positions available for general dentist. Call Dr. Jim Howard at 910-523-1430 for information.

NORTH CHARLESTON #8194 ASSOCIATE—FT associate needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1430 for more information.

Call Dr. Earl Douglas, Professional Practice Consultants, Ltd., at 800-321-4540 or Dr. Jim Howard at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associate-ships. We provide financing for buyers and pay cash to sellers.

Successful general practice serving children and young adults seeks assoc. with potential partnership buy-in. Must be patient oriented, have good ppl skills. Prac. conveniently located in popular Raleigh-Durham area. Excellent compensation/Benefits package w/ guaranteed salary. Contact Donna Waters 919-815-1361.

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

Dental Talent Needed—Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-325-2204 for more information.

Lexington, SC - Full-time - Pediatric Office. Seeking certified dental assistant and dental hygienist. Growing practice needs someone who is dedicated to providing quality care. Competitive salary and benefits. Fax resume to 803-359-7542 (Monday - Thursday, 9am - 4pm).

Flexible, low stress lifestyle—Work when and where you chose without obligation. Excellent compensation. Nation's most experienced LOCUM TENENS SERVICE (Temporary Professional

Service) for dentists. Contact FOREST IRONS & ASSOCIATES, INC. at 800-433-2603 or www.forestirons.com.

Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

Dental hygienist(s) wanted for downtown Charleston, SC general dental office. Monday & Tuesday 8 am -5 pm. Thursday 12-7:30 pm. Floating DH welcomed. Call Monica at 843-723-9582. Salary commensurate with experience. Minimum \$25/hour.

Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to beachassistant@aol.com or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576

Career Opportunity immediately avail. for an experienced, FT Registered Dental Hygienist. Performs the usual procedures of a RDH while promoting safe environment of min. stress. Must perform oral procedures, maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front and back offices, educate staff on dental hygiene & related issues. Follow universal precautions & all OSHA & HIPAA reqs. Top salary, full benefits, 401K & more. 2 years of experience req. Contact Floretta Sutton at 803-255-0200 or aharper@esourceshr.com.

Dental Personnel for Columbia practices. Ongoing recruitment for dental practice managers, dental receptionist, dental assistants and dental hygienist. Full time and part time available. Paid vacations, holidays and medical benefits available for part-time staff. Please fax or email your resume to Amy Sheehan at 803-806-8135 or email to asheehan@recruitingolutionsonline.com. Please specify full-time or part-time.

S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email:

Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.

walters.rdm@gmail.com. New grads encouraged.

Wanted: Dentist Associate. Position available full or part-time. Call 843-726-4771.

Patient oriented quality practice in the Pee Dee area seeking an energetic, compassionate Associate. Four-day work week doing rotary endo, C&B, prosthetics, implants, Invisalign. \$800,000 annual gross. Progressive community, good schools. Contact Dr. William Laney at 843-537-9044 or DrTeethcd@earthlink.net

Earn a Terrific Salary... Feel Great About Your Work!

Kool Smiles, general dentistry for kids & teens, is currently looking for a FT general dentist for a brand new practice opening in Anderson. Kool Smiles also has opportunities in Greenville & Sumter. We offer a competitive base salary plus bonus potential (earn up to \$200K a year!), Health Insurance, Dental Insurance, Malpractice Insurance, Paid Vacation, Paid Holidays. Continuing Education, Long term disability/Short term disability, and Much More! Enjoy the rewards of being a dentist without all the hassles of owning your own practice! Must enjoy working with children and serving the underserved community. For a fun and rewarding place to work, please contact Andrea at 770-916-5023 or email your CV to ajett@ncdrllc.com. You can also visit our website at www.koolsmilespc.com.

Dental Asst. needed. F/T with XRAY, CPR & Nitrous Sedation Certification. General dentist office (Camden, Kershaw County area). Looking for a team person with focus on optimal dental care. Salary & benefits available. Position available immediately. Fax resume to 803-865-7169.

Dental Assistant with xray certification needed in the Lexington-West Columbia area. This is a part-time position with flexible hours. Position will be available in June. Call 803-957-5770 for information or fax resume to 803-957-5683.

Mobile dental company seeks motivated dentist to work weekdays 2-9PM. Flexible work days available. Service to Medicaid recipients under 21. Excellent compensation. Call Jose Benitez at 1-888-344-0304 for more information.

We are currently searching for skilled & compassionate dentists to be part of our mission in the following areas: Columbia, Greenville, Florence & Spartanburg. Small Smiles dentists receive a compensation & benefits package that is rewarding & competitive: guaranteed min. salary of \$150K/yr for Lead/Managing Dentists, opp. for monthly bonuses, yearly PTO, 9 paid holidays/yr, relocation reimbursement, 100% insurance coverage (health, life, malpractice), assoc. dues & licenses, & more! For immediate consideration, forward a resume to mchatman@forba.com; fax to 615-986-1724; or phone 877-367-0960 x4. Candidates must have a current dental license and be eligible for work in the US. EOE

\$10K Sign On Bonus! Kool Smiles PC: Now hiring full time dentists. Positions available in Atlanta, Columbia, Dalton, Macon

& Valdosta, GA. Base salary & production bonus. Positions also open in AZ, IN, KY, MA, VA & SC. Contact Ryan Murdock at 770-916-7044 or email rmurdock@ncdrllc.com.

Practice owner in Charlotte, NC is interested in adding a full time (will consider part time) associate dentist to his practice. Monday through Friday work week. Must be comfortable performing extractions. Call Brian at 1-800-313-3863 ext. 2290 or email brian.whitley@affordablecare.com to learn more.

Gallman Healthcare Solutions is looking for exceptional Dental Hygienists and Assistants to introduce to top dental facilities in South Carolina. Candidates may choose from short term or long term opportunities. Let us do all of the work for you! Join Team GHS today! Forward resumes to clepp@gallmanpersonnel.com.

The Woman's Shelter Dental Center (located at 3425 North Main Street in Columbia) is looking for a hygienist. Serious Inquiries only. 28-32 Hours per week with a salary of \$22-23 per hour. Must be x-ray certified and South Carolina licensed. Please contact Kathy Riley at 803-779-4706 or fax resumes to 803-254-0056.

Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to drolldham@bellehalldentistry.com.

Seeking highly motivated dental office personnel for a fast growing dental office. We are hiring front desk positions, recall coordinators, dental hygienist, and dental assistants. Above-average pay rate - very competitive. Please send all resumes to drdougforbes@bellsouth.net

Augusta, GA: Full time associate needed for busy, upscale family practice located in one of the nicest areas of Augusta. Opportunity exists for equity position. Practice gross in excess of 850K. Call 843-991-0344 for further information.

General Dentist needed for Fridays only to perform all dental procedures: endo, oral surgery, crown & bridge, & prosto. Contact Evie at 803-738-2424 to set up an appointment.

ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email jana@accidental.com.

Licensed dental hygienists and certified dental assistants needed for temporary and permanent positions in Tricounty area (Charleston, Berkeley & Dorchester) for locally owned placement service. No contract or fees for placement(s). Work at your convenience. Please contact Iris via email at dentalpros@hometelecom.com or phone at 301-793-1669 for additional information.

Dental Practice for Sale: Great opportunity to step into an established general dental practice in South Carolina. FOUR OPERATORIES with 5th partially equipped. FREE STANDING OFFICE BUILDING near new medical campus. ANDERSON, SC is

located on Lake Hartwell between Atlanta and Charlotte on I-85. A long-term, dedicated staff, continuous new patient enrollment and 42 years of goodwill. 2006 collections exceeded \$300,000 for only 3.5 doctor days per week. Seller is retiring. Contact: Dr. Andy Adams or Catherine at 864-226-6278 (W) or 864-226-4483 (H).

Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thankus and visit www.carolinasmile.com today!

COLUMBIA—Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Practice will gross almost \$700,000 this year. Associate Dr. should expect to make \$125-150,000/first year. If interested call 803-920-0581 anytime.

Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or jktmd@yahoo.com. References available upon request.

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General Dentist seeking associate or community clinic position in the Columbia, SC area. Willing to work PT or FT - very flexible. Benefits not required. Please contact Dr. Ben Adams 407-222-7445 or benucf@yahoo.com.

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org

**PIEDMONT DISTRICT DENTAL
SOCIETY**

FALL HOFFMAN MEETING
FRIDAY OCTOBER 19, 2007

PEACE CENTER FOR THE PERFORMING ARTS
GUNTER THEATER
320 S. MAIN ST.
GREENVILLE, SC 29601

**“BETTER DENTISTRY WITH PARTIAL COVERAGE
PORCELAIN RESTORATIONS”**

SPEAKER: WILLIAM C. STRUPP, JR. DDS

8CEU'S

SEMINAR 8:30AM-5:00PM

LUNCH /BUSINESS MEETING 12:00- 1:30PM

REGISTRATION 7:45AM- 8:15AM

**THIS IS A TICKETED EVENT. NO ADMITTANCE WITHOUT A TICKET
PLEASE MAIL OR FAX THIS FORM BY OCTOBER 5, 2007 TO RECEIVE YOUR TICKET.**

MAIL THIS FORM TO:
PEACE CENTER BOX OFFICE
320 S. MAIN ST.
GREENVILLE, SC 29601
FAX: 864-467-3025

**CHARGE BY PHONE: 467-3000 OR 1-800-888-7768
FORMS MUST BE RECEIVED BY OCTOBER 5 2007**

**TICKETS AVAILABLE ON DAY OF EVENT AT BOX OFFICE ON FIRST COME FIRST SERVE
BASIS UNLESS EVENT SELLS OUT**

Please list doctors name, address, and staff members attending:

PDDS Member (includes lunch)	No charge
Auxiliary/Staff (including lunch)	\$35.00 each
SCDA Member (non PDDS) attending seminar	\$125.00 each
Non SCDA member	\$245.00 each
Peace Center Convenience charge for each paid ticket: (no charge for PDDS members)	\$6.00 x # of tickets
	Total \$ _____

Please make checks payable to Piedmont District Dental Society