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Bulletin

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CAROLINA
DENTAL
ASSOCIATION

2008 Convention Needs You!

By Skip Mollica

There's less than a month to the Annual Convention (remember this year the dates are April 24-26) and we are very ready and very excited about this session. You've heard about the speakers and know about the Sheraton and the Convention Center, and the Swingin' Medallions, now I want to fill in the blanks, so to speak. The Sheraton is filling up nicely and the new rooms will be a breath of fresh air. If you prefer rooms at a different location there are a number of hotels in the area that you can check out. Not far, on the beach, is the Breakers Resort (www.breakers.com) between 21st and 27th Street where suites are available also. I know that on Bypass 17, north of Broadway at the Beach, there are condos available at a reasonable rate at Myrtlewood Golf Resort (www.myrtlewoodgolf.com). If you haven't registered or your staff hasn't been included, there's still time.

For a number of years, eight I believe, we've been joined by the Dental Laboratory Association and this year we welcome them again. They will be meeting, attending continuing education courses, the programs and gatherings. We look forward to this annual gathering of the dental team and have CE planned for all office staff, assistants and hygienists. Of course, all are welcome to the events.

The Technology Day begins Thursday morning, so you will want to be sure to take in all the latest information for the modern dental office. Thursday's Opening Luncheon, which officially kicks off the meeting, will feature Dr. James B. Edwards as the keynote speaker. Dr. Edwards always gives an informative and enlightened address. With the Dental School construction begun, we may also get him to give us an update on its progress.

Shortly following the Luncheon will be the House of Delegates beginning at 2:30 pm. This will permit us to take care of business, and there are a lot of issues facing the profession, and then enjoy the programs, fellowship and reunions. Following the HOD session ADA President Mark Feldman will host the Town Hall meeting along with our 16th District Trustee, Ron Tankersley of Virginia. This is a great opportunity to see what issues are in the forefront of the profession and how your ADA is addressing them. There will also be a question and answer period, so here is your time to address your national leaders without leaving the state.

We will be having almost 50 dental students from MUSC at our meeting. This is a great opportunity to introduce them to organized dentistry. They will be attending the lectures, social functions and having a drop-in in conjunction with the Committee on the New Dentist. This drop-in will be on Friday from 5:30-7:30 pm and will allow everyone plenty of time to take in the SCDA Premier Event at Revolutions At Broadway at the Beach. We all remember how tight money was when we were in school, so you may opt to be a student sponsor. The student sponsorships are \$25 and can be filled out on your registration. You will receive a ribbon for



We all remember how tight money was when we were in school, so you may opt to be a student sponsor. The student sponsorships are \$25 and can be filled out on your registration. You will receive a ribbon for

(Continued on page 2)

2008 Convention Needs You!

Continued from page 1

your badge, denoting you as a student sponsor. These monies are given to the dental students to defray their convention lodging, food and transportation expenses. If you've already registered and forgot to check that spot on the registration, you may still send your checks to the SCDA or become a sponsor at the meeting.

Walter Machowski has been an invaluable asset as the local arrangements coordinator. He has been able to set up the Friday night Premier Event, exclusively for us, at Revolutions at Broadway at the Beach. The ticket will include a drawing in which half the monies will be given to the dental school specifically for the Dean's Fund for Students. This fund helps out students in time of financial crisis for unexpected emergencies. Heavy hors d'oeuvres, beer and wine are included, with a cash bar available. All are welcome. If you buy your staff tickets, maybe you should stipulate that if their ticket is drawn half the winnings are yours! After Revolutions, you will be able to go over to Crocodile Rocks and take in the piano bar. It is a great time and I promise you'll enjoy it. Remember we do have a licensed babysitting service with activities for the kids on Friday evening.

For those not participating in the hands on sessions Saturday afternoon, or continuing with Dr. Trinkner's program, golf will be available. The Legends Golf Resort, just up 501, will be the venue and it is a great golfing experience. So please come and enjoy a great learning and relaxing time at one of South Carolina and the Eastern United States greatest vacation spots. We look forward to seeing you there!

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Sixth GKAS a Wonderful Gift

By Phil Smith

I have come to believe that the Annual Give Kids A Smile Event is a very special gift to the children of South Carolina. Time and again I have witnessed gestures of kindness that represent the “heart” of dentistry in this state. I know volunteers who return year after year to participate, and families that have benefited from the kindness offered. GKAS has become something special, and it is growing!.

This year’s event brought together 17 assorted sites and offices. As in year’s past we have enjoyed leadership from many returning site and community leaders. The structure for the SCDA program is a rather loose knit network of clinics and offices. Many clinics are based around the Technical Colleges that have dental programs. This year we relied on more pre-screening days to identify children for restorative care. Then on February 1st, the GKAS Day, dentists were able to concentrate on restorative care.

Our most recent GKAS Day saw over 1209 patients from all over the state, and donated dental care that exceeded \$315,547. These efforts represented an increase of 275 patients and donation that was over \$101,000 as compared to 2007. This year the GKAS participants introduced a “superbill” that more accurately conveyed to parents the nature and value of their child’s dental service. Many dentists followed the event with completed care for the children that they saw in the clinic. This allowed for a higher standard of care and an obvious investment in better dentistry.

The SCDA and all of its committed and involved volunteers and supporters have presented the grandest National Children’s Dental Health Month in our history. The annual dental celebration is becoming a year long force for better oral health! Get on board and participate, it all starts with a willingness to help!

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Editorial Comments

Master Calendar

- Apr. 5** Orthodontic Assistant Training—SCDA Office, 8 am-12 pm
- Apr. 7** Risk Management Seminar (4th year students) - MUSC, 11:30 am-1 pm
- Apr. 9** Lowcountry AHEC Study Club—Traditions, 5:30-8:30 pm
- Apr. 12-13** FBI Dental Coding Workshop—Omni CNN Center
- Apr. 24-26** 139th Annual SCDA Convention—Myrtle Beach Convention Center
- Apr. 24** SCDA Welcome Reception & Wine Grab Bag—Sheraton Myrtle Beach Convention Center Hotel, 6-8 pm

Please visit www.scd.org for more events.

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: phil@scda.org, mailed to the SCDA office, or faxed to (803)359-3004.

Blue Cross Said What!?

Many of you received a notice from SCDA in the form of an **ACTION ALERT** regarding another snafu from our insurance buddies at Blue Cross / Blue Shield. Basically it states that BC/BS over paid on behalf of some patients, and the dental community will have to reimburse the company. The money in question will then have to be collected by dental offices from patients who the error has affected. Some of the charges in question date back a couple of years! The overpayments amount to approximately \$2 million.

I think that this is a real awkward problem, and a bit unfair to those of us in practice. As you might imagine, if a dentist does not repay in a timely manner, the debt will be *deducted* from future payments made on behalf of the BC/BS state dental insurance.

So potentially, money could be removed from Mrs. Jones payment to offset the debt from Mr. Brown. And consequently, the accounts at the dental office may get royally screwed up! There was a question how a patient's payment could be reduced to cover another patient's care. Well it seems that the administrative contract where BC/BS manages the state's insurance is between them and the state government. And the payment contract is between the administrator and the dental provider. (I guess that the patient is just a token commodity) Since the protocol is to collect from the group that received the payment, then the dental offices must return the overpayment. That is the explanation on how they can circumvent their error. The dentist owes the overage to the state, and the patient owes the overage to the dentist. Good Luck!

To BC/BS credit they are going to send a letter to the patients, and will help arrange a payment plan with the dentists who may find the repayment too avoid a financial hardship. BC/BS will also provide the dentists with names and addresses of those patients whose accounts have been compromised.

For what it's worth, the SCDA did all possible to reverse this tragic decision, but in the end, Blue Cross / Blue Shield and the SC benefits program prevailed. Regretfully, this has been a bad event....for the second time!

Dr. Larry Ferguson to be Honored

Past President of SCDA and a friend of dentistry, Dr. Larry Ferguson, will be honored during the 2nd Annual Closing the Gap in Healthcare Gala Event sponsored by The Thaddeus John Bell Scholarship Endowment. The gala benefits African-American students attending any of the six colleges at the Medical University of South Carolina. Last year the event raised over \$100,000 and had 350 attendees.

The gala will take place on Saturday, April 12th beginning at 7:00 p.m., and will be held at the Culinary Institute of Charleston. Any one interested in attending may contact SCDA. Tickets are \$200 per person and are tax deductible. Please consider supporting this worthy cause, and honor our friend Dr. Larry Ferguson.

Till Next Time,
Phil



Dr. Phil Smith
Editor

South Carolina Dental Association Bulletin

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Philip E. Smith, DMD, FAGD, ACD, ICD

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SCDA Member Benefits Group Corner

By Mark K. Brown

SCDA MEMBERS – TIME IS RUNNING OUT!

In today's high tech world, every dental office needs a website. According to the Wall Street Journal, at least 75% of patients want to schedule an online appointment. The SCDA has made arrangements with our partner company, Identity Station, for you to receive a special rate for a custom built website starting at **only \$299!** As a member, you are entitled to this offer. Unfortunately, **your time to take advantage is running out.** This is an incredible deal and we want everyone to have the chance to get their dental website from Identity Station before the price goes up.

If you would like to see what your colleagues are saying about this benefit, go to www.scdaweb.com.

Each website is unique; custom designed specifically for your practice. In addition to your professional custom built website, for no additional fee, you receive 10 e-mail addresses at your professional domain name along with a virtual office (calendar for appointments, folders, notepad, to do list, etc.) for organizational purposes. Your website has the capabilities to hold Photo Galleries, Contact Forms, Search engine optimization (keywords), Appointment Forms, Password-protected pages, Audio Player (music, audio advertising), Images, PayPal Button (e-commerce), File Downloads (Word, PowerPoint, PDF, movies, etc.), Google Map, add bios and pictures of your staff as well as a virtual tour of your office... all for one low price!

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President's Message



I have heard from several sources over the past two years that regardless of who wins the elections in the fall of 2008, health care will be going through some changes. I have been active with the National Republican Congressional Committee, Business Advisory Council for three years and have seen a number of surveys and the like dealing with the topic. The plans being proposed for health care often forget the fact that doctors treat disease very effectively, especially when they are free to interact with the patients. This is the old doctor/patient relationship model. In fact, problems most often occur when there is intrusion into the process by outside forces. These forces are usually motivated by saving money and usually without regard to what is the right thing to do.



Dr. Carter Brown
President

Legislators will say that health care is important to the citizens. They are right. The question is "how important"? If the doctors can treat disease and the patients and the doctors can develop a road map to getting healthy and staying healthy, we have a great health care system. If there is a need to help pay for some of the care, that is an economic issue, not a health care issue. The question becomes how important is it to the social agencies and government planners. Year after year, people have their favorites for where to spend the budget. You wonder if health care is a top three priority. A study showed that less than 15% of all healthcare "access" issues are under the control of the doctors. The rest is government related, and social services, transportation, cultural and social in nature.

In England, they created the National Health Service where they guaranteed health care for everyone. This is one model being looked at by our leaders. Six years ago they promised dental care for all within two years. In that time the number of patients seeking "private treatment" has gone from 10% to more than 30%. That is backwards from what they expected. One reason is that the system is setup for the dentist to see 50 patients a day. The long lines and delays are as bad for the patients as for the dentists. The regulations are staggering and the fees are so low that losing money is the order of the day. The NHS requires the doctors and the patients to both sign up. Notwithstanding the difficulty in recruiting doctors to lose money, the patients are sending a strong message as well. The citizens are opting for "private" care versus "cheap" care.

Now the NHS dentists are reporting that they are having to turn away NHS patients because the local Health Chiefs have run out of money to pay them and so will not authorize any more treatment. Some practices are even having to force dentists to take holidays – despite having patients waiting to see them. Private dentists on the other hand have the ability to see patients based on need. A new poll said that 85% of those polled said that access to care has not improved under the system. Most think it is worse.

Serving the needs of the citizens is critical for any government. Providing the best health care should be the goal. Precious resources should go to the primary needs first. Surely health care is one of those items. Let's not go down the path that England has. We already know where that will lead.



"The regulations are staggering and the fees are so low that losing money is the order of the day."

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Tech Talk

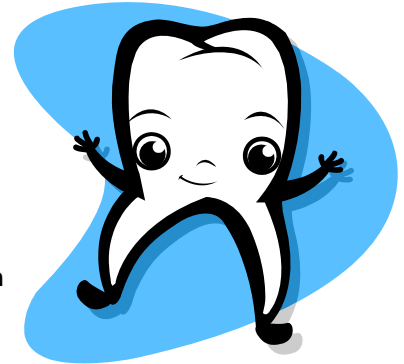
By Christy J. Meador

2008 Membership Dues

By now you should have paid your 2008 membership dues by March 14, 2008 to avoid your membership and insurance lapsing. For those who have not, a certified letter was mailed out to you to give you one more opportunity to pay your dues. A lapse letter will be sent out to those who have not paid, insurance will be dropped and the ADA will be notified of lapsed status. Don't let this happen to you. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org. We need YOU to be a member of the SCDA!

Fun Facts

-  More people use blue toothbrushes than red ones.
-  Like fingerprints, everyone's tongue print is different.
-  The most valuable tooth belonged to Sir Isaac Newton. In 1816 one of his teeth was sold in London for \$3,633.00 or in today's terms \$35,700.00. The tooth was set in a ring. (Source: Guinness World Records 2002)



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Executive Director's Notes

It is hard to believe that another convention is just around the corner. President Brown and the convention committee chaired by Skip Mollica have put together a wonderful program for all to enjoy. If you haven't made plans to attend, please do so. It all begins on Thursday, April 24th and goes through Saturday, April 26th. The House of Delegates will meet on Thursday this year at 2:30 p.m. and the meeting is scheduled to be over by 5:00 p.m.



Mr. Phil Latham
Executive Director

“The SCDA had representation at almost all of the Republican and Democratic drop-ins...”

The SCDA Board of Governors met in February and following items of action occurred:

The Board unanimously approved a letter to be mailed to the membership on how to bill Medicaid when adult patients are treated and they are members of Unison Health Plan. You should have received this letter by now and if not, you can access it on the SCDA website.

The Board received reports from Dr. Rocky Napier on Children's Dental Health Month activities and from Dr. Phil Smith on Give Kids a Smile (GKAS) activities. Dr. Smith also informed the Board that he would be stepping down as Chair of the GKAS activities and that Dr. Dana Parker would be taking over for 2009.

The Board received a report on legislative bills and activities relating to the SCDA.

The Board received a report from representatives of the State Office of Victim Assistance. This is a great program and an article will appear soon in the *Bulletin*.

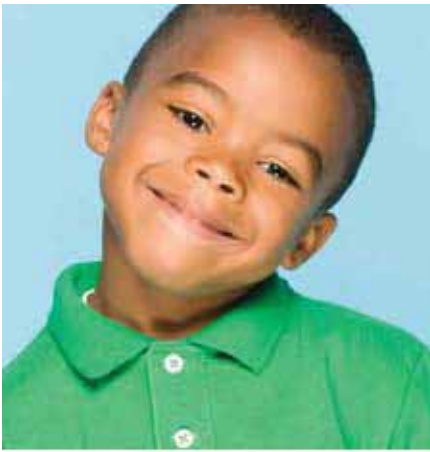
The Board unanimously approved expenses to cover gift bags for the dental students during their upcoming Boards. These bags were put together by the New Dentists Committee.

The Board unanimously approved President Elect Jim Mercer's meeting schedule and budget for the 2008-2009 fiscal year.

The Board unanimously approved the April 2008 House of Delegates agenda.

Lastly, I want to thank all of the dentists who attended the various political events that took place this past January and February. The SCDA had representation at almost all of the Republican and Democratic drop-ins, not to mention all of the breakfasts and drop-ins hosted by individual legislators. The SCDA hosted a lunch for the Senate Finance Committee in early February. Also in February, the SCDA hosted a lunch for the Senate Medical Affairs Committee and the House 3M Committee. Is all of this necessary? The simple answer is **YES**. Without **YOUR** involvement the SCDA would not have a strong voice at the State House. We have contact dentists for each legislator plus members of various Boards and Committees who attend these events and I know for sure we will be hosting similar events next year. If you have a desire to attend, please don't hesitate to contact me at lathamp@scda.org.

I hope to see many of you at the Beach during the Convention !



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Hal Fair to Receive the Hoffman Award

By Phil Smith

The SCDA Board of Governors is pleased to announce the recipients of the 2008 Awards for the Association. This year Dr Hal Fair will be recognized for his contributions to South Carolina dentistry with the honor of the Hoffmann Award. Other accolades will be presented to Dr. Betsy Jabbour, Ms. Faye Brown, and Mrs. Gail Ward.

Dr. Fair has been an active force in the development of the actions of the SCDA, and in the policies of the ADA. He has held almost every office and position that is available within the Association. Hal benefits from having a “long view” in his perspectives for dental trends, and yet his small town practice experience allows him to identify with the majority of his fellow dentists. Behind the scenes, Dr. Fair has been most influential in preserving the essence of private practice, and the responsibility of our profession.

Besides being a past president of the SCDA, Dr. Fair has served on the Council on Dental Practice or the ADA, and was elected the Chairman of that Council. Hal also is a Delegate for the 16th District, and participates in the national caucus and House of Delegates. He is a member of the American College of Dentists and the International College of Dentists. Dr. Fair is a general dentist with an office in Wagener, SC. He is married to Sherry Fair, and they have two married children.

The SCDA New Dentist Award will be presented to Dr. Betsy Jabbour. In the nomination documents, Dr. Jabbour is credited with the development of the New Dentist Program for the South Carolina Dental Association. Any new task force can be a challenge to launch, but the difficulty of bridging a generational gap can be especially difficult. However, Betsy was persistent and creative as she enrolled young dentists into this important segment of SCDA. She prevailed with e-mails, new ideas, and collective insight for the new dentist. In 2005 the task force became a free standing Committee. One of the major initiatives that supported the new dentists, and the Association, was the re-development and upgrade of the official web-site. Many visitors of the SCDA web-site will appreciate her contribution.

Ms. Faye Brown will receive the Dental Team Member Award for 2008. Faye has worked in Dr. David Watson's office since 1975 when she was eighteen years old. She has remained in the practice for 33 years. That is an amazing accomplishment for any dental office, but Ms. Brown became the anchor for her team. Dr. Watson explained that she is always available to help, and that as an example to the rest of the staff, she has the skill to turn most negative events into something positive. She enjoys volunteering at the YMCA, and her passion is helping others.

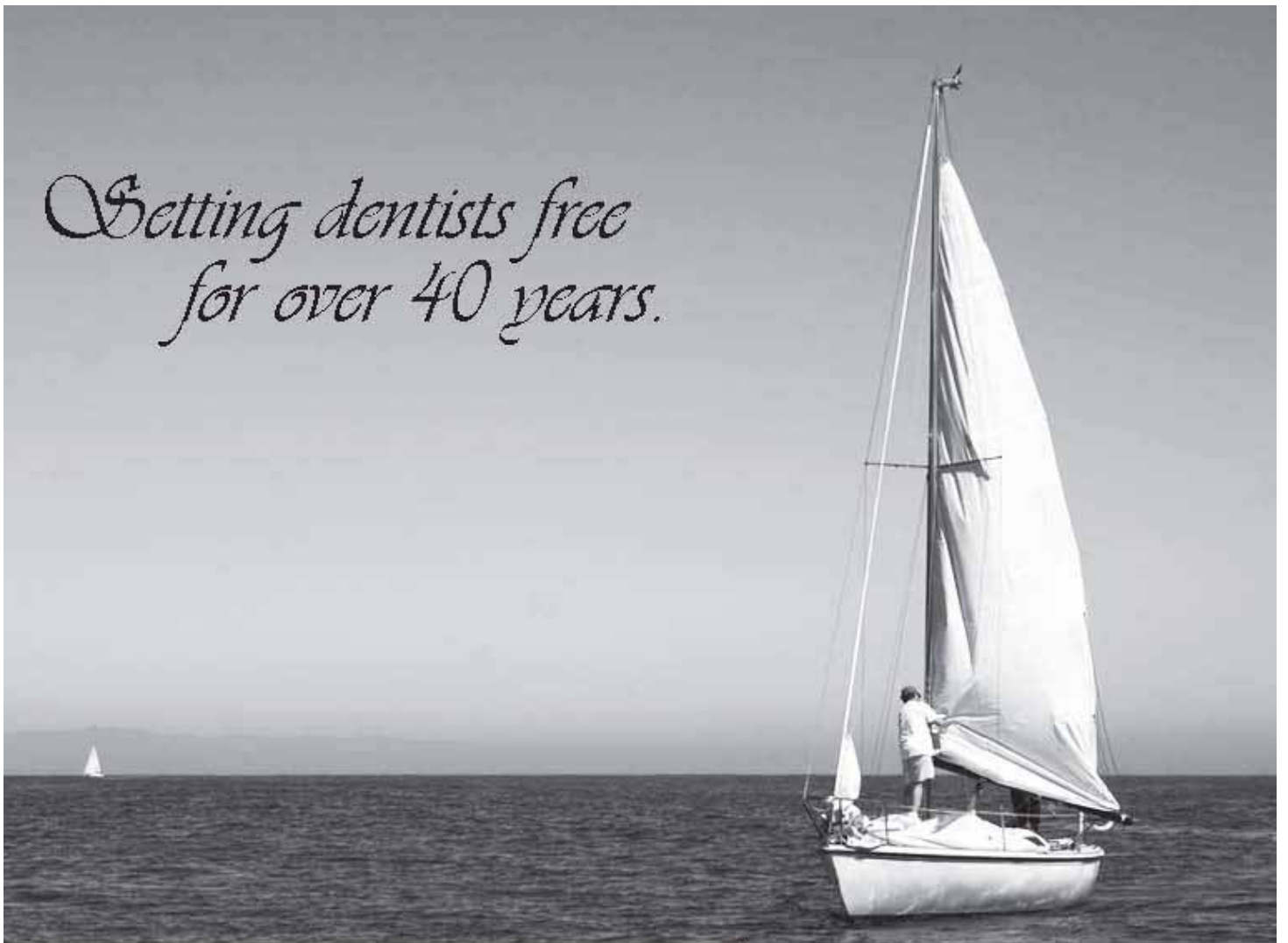
Another dedicated dental assistant is Mrs. Gail Ward. Nominated by Dr. Tariq Javed, she has been a member of the MUSC Division of Fixed Prosthodontics for 32 years. She is a graduate of Trident Technical College, and she is the friend, and mentor to everyone who passes through this area at the dental school. Dr. Javed explains that in her role, she offers a major impact for the students. Known for her patient management skills, she often goes the extra mile to assist with difficult patients and is always able to keep her pleasant disposition. Mrs. Ward has made significant contributions in the instruction and training of Charleston's dental students, and she is a deserving recipient of the SCDA Special Recognition Award.

The presentation of these SCDA Awards will take place during the Opening Luncheon on Thursday. Please make arrangements to attend, and congratulations to these honorees!



Dr. Hal Fair, Hoffman Award Winner

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Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 800-438-7470 anytime.

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PRACTICES FOR SALE: CHARLESTON AREA #8068 Gross \$242,071; 2.5 days, 3 operatories; 1,300 sq ft. **CHARLESTON AREA #8438** Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. **EASTERN SOUTH CAROLINA #8437** Gross \$443,901; 4 days, 3 operatories; 1250 sq. ft. Building is also available for sale for \$100,000. **HILTON HEAD ORAL & MAXILLOFACIAL SURGERY #8223** Gross \$685,599; 5 days, 3 operatories, 2,000 sq ft. **NORTH CHARLESTON MERGER #6030** Gross \$214,594; 1.2 days **NORTH OF CHARLESTON #8187** Gross \$365,643; 5 days, 4 operatories; 2000 sq. ft. **ASSOCIATESHIPS: CHARLESTON #8372 FLORENCE #8104 GREENVILLE-ANDERSON AREA #8458 MYRTLE BEACH AND CONWAY #8278 NORTH CHARLESTON #8194** Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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DENTIST FOR PARTNERSHIP/OWNERSHIP TRACK IN THE ANDERSON AREA: An ideal position for a new dental graduate or after completion of a residency/military. Candidate will concentrate on patients and treatment planning while we run the business end. After a 2 to 3 year commitment, there will be an opportunity for buyout/partnership. Excellent opportunity with no overhead concerns. Please contact 864-992-7018 or kim@digitalwebzone.com.

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General practice and equipment/furniture/supplies for sale in prime location of Greenville (Pelham Rd.). 3 equipped operatories with 4th hygiene

room plumbed. Planmeca panorex with autocassette. Doctor partially disabled, presently works 26 hrs/wk and refers out most extractions, endodontics, periodontics and prosthodontics. Great potential for growth, especially for graduate of general practice residency program. 1400+ sq. ft. building on .35 acre for lease or sale. Present owner prefers to stay and work PT afternoons only. Salary or percentage of production/collections negotiable. Staff of 1 intact, works 32 hrs/wk and willing to stay at present salary and benefits. For more information call Dr. Roger Cherry's office at 864-232-9452 or cell 864-350-4867.

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Huge Inventory of Used Adec Dental Equipment. Adec Dental Package Includes the Following: Adec Priority 1005 Dental Chair (Hydraulic), Adec Left / Right Swing Delivery System, Two Hand-piece Positions, One with Five Hole Fiber Optics, One Syringe, Vacuum Package with HVE, SE & Syringe, Pelton & Crane LFII light. www.hrcdental.com. 1 Equipment package \$2750.00, 5 Equipment packages \$10750.00. See website for up to date pricing. This equipment package can convert from left to right side operation in seconds. Discounts for Multi package purchases. Installation & shipping available. All equipment is guaranteed to be in good working condition. Additional Options: New Doctor's stool, New Assistances stool, New Stool set, New Upholstery for chair (Chair will look new), New 6 pin fiber optic (I handpiece), Water bottle system. HRC Dental INC. Contact Sam Slay 919-369-4247. samslay@aol.com.

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General dentist with 15 years experience desires coastal practice with buy-in or buy-out opportunity. Having taken over 150 hours per year of CE, can readily transition into any practice, restorative dentistry through full mouth reconstruction. Email GROSSDMD@AOL.COM or call 412-913-7301.

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For sale: Attractive, clean, active General Dental Practice in the growing town of Rock Hill. Real

estate available. Practitioner looking to retire will consider long transition. Currently only works 4 days weekly. Financing available to qualified candidates. Fully configured to surgery with 4 chairs and many modern appliances. Please contact Peter Coleman at 704-644-1142.

Help Wanted

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

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Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

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Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

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Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to beachassistant@aol.com or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576.

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Seeking experienced, FT registered Hygienist. In addition to oral procedures, must maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front & back offices, educate staff on dental hygiene & other issues while promoting a safe, minimal stress environment. Must

Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.

follow universal precautions and all OSHA & HIPAA requirements. Top salary, full benefits, 401K & more. 2 years of experience required. Contact Floretta Sutton at 803-255-0200 or aharper@esourceshr.com.

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

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Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email: walters.rdm@gmail.com. New grads encouraged.

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Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to droidham@bellehalldentistry.com.

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ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email jana@accdental.com.

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Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo-owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanksu and visit www.carolinasmile.com today!

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COLUMBIA—Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Practice will gross almost \$700,000 this year. Associate Dr. should expect to make \$125-150,000/first year. If interested call 803-920-0581 anytime.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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General Dentist needed for mature and rapidly growing practice in Columbia, SC. Four Day work week, modern equipment and highly motivated staff. One year experience required. Send resume to PO Box 11007, Columbia, SC 29211.

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Need Dental Associate: Excellent opportunity for dentist seeking associateship possibly leading to buy out in an ideal location in the rapidly growing Piedmont area. Minutes from three large cities: Spartanburg, Greenville, and Asheville, NC. Contact Dr. Byron Richardson at 864-457-4161 or greatmilo@aol.com.

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Rock Hill—Part time associate needed for a busy, growing family practice. Call 803-980-7645 or fax resume to 803-980-7655.

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with

exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

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Wanted: General Dentist needed in Columbia, SC for 1 or 2 days a week to perform all facets of dentistry including endo and oral surgery. Please contact Kathy at 803-313-3691.

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Registered hygienist needed immediately—Lancaster, SC. Mon-Thrus 8am-5pm. Must be a team person. Benefits and hygienist assistant provided. Contact: Dr. Aimee Brown or Sue Catoe at 803-320-6925 or 803-320-9565.

Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or jktmd@yahoo.com. References available upon request.

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Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org